

# Memorandum



**Date:** January 19, 2022

**To:** Honorable Chairman Jose "Pepe" Diaz  
and Members, Board of County Commissioners

**From:** Daniella Levine Cava  
Mayor 

**Subject:** Request for Additional Expenditure Authority to Prequalification Pool No. RTQ-00959, Marine Patrol Boats and Watercraft Vessels

Agenda Item No. 8(F)(5)

Resolution No. R-28-22

## **Recommendation**

It is recommended that the Board of County Commissioners authorize additional expenditure authority to Prequalification Pool No. *RTQ-00959, Marine Patrol Boats and Watercraft Vessels*, for the Parks, Recreation, and Open Spaces Department. The Department is requesting \$755,000 in additional expenditure authority to purchase six aluminum hulled boats, six Boston Whalers, and one Catamaran that are needed to perform critical functions such as maintenance throughout County marinas and causeways, as well as to provide revenue generating services to patrons via eco-adventures and tours. These vessels will replace existing vessels that are past their life expectancy.

## **Background**

The County established this pool for a five-year term through Resolution No. R-40-19 on January 23, 2019. This pool was subsequently modified by the Board for \$7,243,000 in additional expenditure authority for the Fire Rescue, Parks, Recreation and Open Spaces, Police, and Regulatory and Economic Resources departments through Resolution No. R-474-20. The pool has also been modified under delegated authority for a total of \$1,500,000 in additional expenditure authority.

County departments use this pool to solicit quotes from prequalified vendors for the purchase of new marine patrol boats and other types of watercraft vessels that are essential to public safety, as well as for various emergency law enforcement, fire rescue, and environmental operations countywide. At the inception of the pool, six vendors were prequalified, of which one was a local. Since the pool's establishment, three vendors have been added, none of which are local, totaling nine currently prequalified under this pool.

Previously, the Department had to defer timely replacement of boats due to budgetary constraints. However, with the implementation of the County's fleet financing model, the Department is now able to reallocate funds from the upfront purchase of vehicles to replacing boats, as per their prescribed lifecycle. The typical lifespan for a marine craft is about 15 years, depending on usage and maintenance. All the boats being replaced are past that mark, as they range from 17 to 29 years. Newer boat hull designs lend to increased fuel efficiency when traversing the water. The four stroke motors that will be purchased are also more efficient by design. Further, the Department will review the possibility of purchasing propane or electric outboard motors in the future.

Boston Whaler is one of the brands that can be offered under this pool. Staff contacted two South Florida vendors that are Boston Whaler dealers and provided them with the solicitation packets. To date, neither has responded despite continual outreach to encourage participation. The Pool remains open and staff will continue to conduct outreach to potential vendors.

## **Scope**

The impact of this item is countywide in nature.

## **Fiscal Impact/Funding Source**

The pool term will expire on February 29, 2024 and has a current cumulative allocation of \$12,104,000. If this request is approved, the pool will have a modified cumulative allocation of \$12,859,000. The requested increase in expenditure authority is based on the immediate need to purchase new vessels.

| Department                        | Existing Cumulative Allocation | Additional Allocation Requested | Modified Cumulative Allocation | Funding Source                      | Contract Manager     |
|-----------------------------------|--------------------------------|---------------------------------|--------------------------------|-------------------------------------|----------------------|
| Fire Rescue                       | \$6,060,000                    | 0                               | \$6,060,000                    | Fire District                       | Marianela Betancourt |
| Parks, Recreation and Open Spaces | \$535,000                      | \$755,000                       | \$1,290,000                    | Proprietary Funds                   | Fernando Robreno     |
| Police                            | \$4,000,000                    | \$0                             | \$4,000,000                    | General Fund                        | Laura Romano         |
| PortMiami                         | \$1,000,000                    | \$0                             | \$1,000,000                    | Federal Funds/<br>Proprietary Funds | Alessa Torres        |
| Regulatory and Economic Resources | \$509,000                      | \$0                             | \$509,000                      | General Fund/<br>Proprietary Funds  | Manuel Blanco        |
| <b>Total:</b>                     | <b>\$12,104,000</b>            | <b>\$755,000</b>                | <b>\$12,859,000</b>            |                                     |                      |

### **Track Record/Monitor**

Vanessa Stroman of the Internal Services Department is the Procurement Contracting Manager.

### **Delegated Authority**

Upon approval of this item, the County Mayor or the County Mayor’s designee will have the authority to award contracts under the Pool and exercise any cancellations or extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

### **Pregualified Vendors**

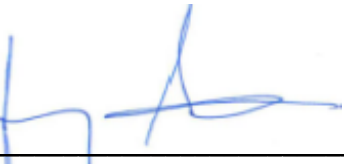
| Vendor                                               | Principal Address                            | Local Address | Principal                   |
|------------------------------------------------------|----------------------------------------------|---------------|-----------------------------|
| Brunswick Commercial and Government Products, Inc.   | 100 Whaler Way<br>Edgewater, FL              | None          | Nick Stickler               |
| Corinthian Catamarans, LLC                           | 1065 Island Avenue<br>Tarpon Springs, FL     | None          | Paula Muhlhan               |
| Eric’s Outboard Marine Service, Inc.                 | 8755 SW 129 Street<br>Miami, FL              | Same          | Kelly M. Fullerton          |
| Gravois Aluminum Boats, LLC<br>dba Metal Shark Boats | 6814 E Admiral Doyle Drive<br>Jeanerette, LA | None          | Carol James<br>Gravois, Jr. |
| Intrepid Southeast, Inc.                             | 805 NE 3 Street<br>Dania Beach, FL           | None          | Amy Shranko                 |
| Inventech Marine Solutions, LLC                      | 5626 Imperial Way SW<br>Bremerton, WA        | None          | William Hansen              |
| Lake Assault Boats, LLC                              | 1 Clough Avenue<br>Superior, WI              | None          | Chad DuMars                 |
| SAFE Boats International, LLC                        | 8800 SW Barney White Road<br>Bremerton, WA   | None          | Richard W.<br>Schwartz      |
| Yellowfin Yachts, Inc.                               | 6510 19 Street East<br>Sarasota, FL          | None          | Wylie Nagler                |

### **Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department’s Procurement Guidelines to determine contractor responsibility, including verifying corporate status and review of performance and compliance issues. The lists referenced include convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility.

**Applicable Ordinances and Contract Measures**

- The Small Business Enterprise (SBE) Bid Preference and Local Preference will be applied at the time of spot market competition where permitted by the funding source. An SBE set-aside applies for spot market competition up to \$100,000 where permitted by the funding source when there are three or more SBE-certified firms available.
- The two percent User Access Program provision applies where permitted by the funding source.
- The Living Wage does not apply as these are not covered services under the Ordinance.



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Jimmy Morales  
Chief Operations Officer



# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Jose "Pepe" Diaz  
and Members, Board of County Commissioners

**DATE:** January 19, 2022

**FROM:**   
Gen Bonzon-Keenan  
County Attorney

**SUBJECT:** Agenda Item No. 8(F)(5)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(F)(5)  
1-19-22

RESOLUTION NO. R-28-22

RESOLUTION APPROVING ADDITIONAL EXPENDITURE AUTHORITY UP TO \$755,000.00 FOR A TOTAL MODIFIED PREQUALIFICATION POOL AMOUNT OF \$12,859,000.00 FOR PREQUALIFICATION POOL NO. RTQ-00959 FOR PURCHASE OF MARINE PATROL BOATS AND WATERCRAFT VESSELS FOR THE PARKS, RECREATION AND OPEN SPACES DEPARTMENT; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO AWARD CONTRACTS UNDER THE POOL AND EXERCISE ANY CANCELLATION, OR EXTENSION PROVISIONS, PURSUANT TO COUNTY CODE SECTION 2-8.1 AND IMPLEMENTING ORDER 3-38

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that:

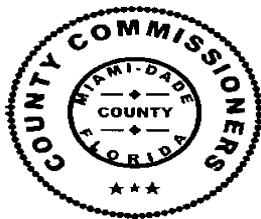
**Section 1.** This Board authorizes additional expenditure authority up to \$755,000.00 for a total modified prequalification pool amount of \$12,859,000.00 for Prequalification Pool No. RTQ-00959 for the purchase of marine patrol boats and watercraft vessels for the Parks, Recreation and Open Spaces Department.

**Section 2.** This Board authorizes the County Mayor or County Mayor's designee to award contracts under the Pool and exercise any cancellation and extension provisions, pursuant to section 2-8.1 of the County Code and Implementing Order 3-38. A copy of the contract is on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Rebeca Sosa**, who moved its adoption. The motion was seconded by Commissioner **José "Pepe" Diaz** and upon being put to a vote, the vote was as follows:

|                                       |            |                        |            |
|---------------------------------------|------------|------------------------|------------|
| Jose "Pepe" Diaz, Chairman            | <b>aye</b> |                        |            |
| Oliver G. Gilbert, III, Vice-Chairman | <b>aye</b> |                        |            |
| Sen. René García                      | <b>aye</b> | Keon Hardemon          | <b>aye</b> |
| Sally A. Heyman                       | <b>aye</b> | Danielle Cohen Higgins | <b>aye</b> |
| Eileen Higgins                        | <b>aye</b> | Joe A. Martinez        | <b>aye</b> |
| Kionne L. McGhee                      | <b>aye</b> | Jean Monestime         | <b>aye</b> |
| Raquel A. Regalado                    | <b>aye</b> | Rebeca Sosa            | <b>aye</b> |
| Sen. Javier D. Souto                  | <b>aye</b> |                        |            |

The Chairperson thereupon declared this resolution duly passed and adopted this 19<sup>th</sup> day of January, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: **Melissa Adames**  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

A handwritten signature in dark ink, appearing to be "OR" followed by a stylized flourish.

Oren Rosenthal