

Memorandum



Date: March 1, 2022

To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

Agenda Item No. 8(F)(2)

From: Daniella Levine Cava
Mayor

Resolution No. R-193-22

A handwritten signature in blue ink that reads "Daniella Levine Cava".

Subject: Recommendation for Approval to Award Contract No. FB-01730, Safety Shoes and Boots

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. FB-01730, Safety Shoes and Boots*, for multiple County Departments in the amount of \$9,213,717. On October 6, 2015, *Contract No. FB-00149* was awarded by the Board under Resolution No. R-837-15, for a five-year term. The contract was subsequently modified for additional expenditure authority through Resolution No. R-1149-18.

Ten bids were received in response to the solicitation and seven vendors are being recommended for award, including six with local addresses and two certified Small Business Enterprise (SBE) firms. Item FB-01730 was reviewed to maximize opportunities for small and local business participation. Staff contacted certified Small Business Enterprise (SBE) firms that fall within the scope of work of this contract and associated commodity codes. Outreach will continue to further grow the availability of SBE's as well as local businesses.

This item is placed for Board review pursuant to Miami-Dade County Code Section 29-124(f)(ii). Since this is a transit-related procurement, with a value of more than \$1 million, even though no Charter County Transportation Surtax Funds will be used to pay the costs, the Board may only consider this item if the Citizens' Independent Transportation Trust (CITT) has forwarded a recommendation to the Board. If CITT has not forwarded a recommendation and 45 days have not elapsed since the issuance of this recommendation, a withdrawal of this item will be requested. Further, it should be noted that of the \$9,213,717 being requested, \$1,020,000 is for the Department of Transportation and Public Works.

Background

This contract will provide for the purchase of various styles and brands of safety footwear. The shoes and boots will be constructed of durable and commercially acceptable materials (e.g., leather, nylon, polyurethane, and rubber) and available in various men's and women's sizes and widths. Vendors will sell County employees only the type of shoes or boots authorized by County departments.

The County is required to provide uniforms, to include shoes and boots, for certain classifications of employees per collective bargaining agreements and for safety purposes. Some employees are exposed to hazardous waste and volatile chemicals during their daily duties and must have protective footwear that meets the required physical performance requirements in accordance with governmental standards. County employees require safety footwear when working in areas where there is a danger of foot injuries due to falling or rolling objects, and where such employees' feet are exposed to hazards. Specifically, Water and Sewer, the largest user on this contract is required to provide employees with safety shoes per Article 53.2 of the Department's Collective Bargaining Agreement. The department also orders and stock rubber boots for immediate availability and replacement due to exposure to harmful chemicals and waste.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$9,213,717. The current short-term contract, *OPN2118342B1*, is valued at \$500,000, for 12 months and is scheduled to expire on May 20, 2022. The previous contract, *FB-00149*, was valued at \$8,609,341, for five years and six months, and expired on April 30, 2021. The current contract was accessed to ensure continuity of services while a long-term contract is awarded. Allocation under this contract is higher than the previous contract due to an increase in the price of some footwear, greater demand for safety shoes and boots by several departments in anticipation of new hires, and replacement due to normal wear and tear as well as frequent exposure to oil, grease and other corrosive chemicals.

Department	Allocation	Funding Source	Contract Manager
Animal Services	\$ 66,240	General Fund	Alexis Castro
Aviation	\$ 532,860	Proprietary Funds	Neivy Garcia
Communications	\$ 5,000	General Fund	Deborah Dean
Community Action and Human Services	\$ 6,000	General Funds	Brad Skinner
Corrections and Rehabilitation	\$ 950,000	General Fund	Zuleika Davidson
Cultural Affairs	\$15,000	Proprietary Funds	Regla Lee
Finance	\$ 10,000	Proprietary Funds	Alvaro Carcache
Fire Rescue	\$ 1,514,000	Fire District/Federal Funds	Marianela Betancourt
Information Technology	\$ 79,000	Internal Service Funds	Julian Mandaley
Internal Services	\$ 323,430	Internal Service Funds	Angela Wilson
Medical Examiner	\$ 20,000	General Fund	Aylin Concepcion
Parks, Recreation and Open Spaces	\$ 600,000	General Fund	Fernando L. Robreno
Police	\$ 200,000	General Fund	Laura Romano
Public Housing and Community Development	\$ 175,000	Federal Funds	Indira Rajkumar-Futch
Public Library System	\$ 11,000	Library District	Kimberly Craig
Regulatory and Economic Resources	\$ 159,000	Proprietary Funds	Manuel Blanco
PortMiami	\$ 370,000	Proprietary Funds	Gyselle Pino
Solid Waste Management	\$ 922,435	General Fund/Proprietary Funds	Karina Careaga
Transportation and Public Works	\$ 1,020,000	DTPW Operating Funds	Angela Mathews-Tranumn
Water and Sewer	\$ 2,234,752	Proprietary Funds	Cheryl Thomas-Hughes
Total	\$ 9,213,717		

Track Record/Monitor

Sophia Cunningham of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor’s designee will have the authority to exercise all provisions of the contract, including any cancellation, or extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendors Recommended for Award

An Invitation to Bid was issued under full and open competition. Ten bids were received in response to the solicitation, and seven vendors are being recommended for award. Of the remaining three bids, one was deemed non-responsive by the County Attorney Office and two failed to comply with the solicitation's requirements. Upon advertisement of the solicitation, a total of 2,025 vendors were notified in BidSync, of which 73 downloaded the solicitation. Additional outreach efforts included contacting vendors identified through market research as well as notifying incumbent vendors.

Pursuant to Resolution No. R-477-18, one of the seven recommended vendors is not local, and is being recommended for award pursuant to the method of award per the solicitation. Method of award was to a maximum of three responsive, responsible vendors per manufacturer's brand, who offered the highest percentage discount off the Manufacturer's Suggested Retail Price list and met the solicitation's requirements.

Vendor	Principal Address	Local Address*	Number of Employee Residents	Principal
			1) Miami-Dade 2) Percentage*	
BF Businesses, LLC dba Red Wing Shoes	7800 NW 25 Street Unit 19, Miami, FL	Same	6	Facundo Fraga
			100%	
C6 Tactical Corp	3887 NW 107 Avenue, Unit 107 Doral, FL	Same	8	Argimiro J. Fernandez
			50%	
Cintas Corporation No. 2	9318 Florida Palm Drive, Tampa, FL	None	135	Scott D. Farmer
			0.675%	
Design Lab, Inc.	825 Old Airport Road, Greenville, SC	2550 NW 20 Street, Miami, FL	27	Doris Moller
			18%	
Global Trading, Inc. (SBE)	7500 NW 25 Street, Unit 12, Miami, FL	Same	12	Viraj S. Wikramanayake
			66%	
International Footwear, Inc. dba Work Town (SBE)	4000 NW 29 Street Miami, FL	Same	3	Roger Gorwitz
			75%	
Safety Shoe Distributors, LLP	9330 Lawndale, Houston, TX	6932 NW 72 Avenue, Miami, FL	4	Jack McElligot
			8%	

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendors' employees who reside in Miami-Dade County as compared to the vendor's total workforce.

Vendors Not Recommended for Award

Vendor	Local Address	Reason for Not Recommending
Boot Barn, Inc.	No	Vendor withdrew its bid.
RIF Investment, LLC dba DealsPlaza	Yes	Vendors did not provide documentation to comply with the qualification requirements of the solicitation.
Sole Brothers Inc. dba Red Wing Shoe Store	No	Deemed non-responsive by the County Attorney's Office (opinion attached).

Due Diligence


Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. Litigation history of Cintas Corporation No. 2 was included as part of due diligence. There were findings of legal proceedings arising from Cintas Corporation No. 2 litigation history, however, these were deemed to be consistent with the company's size and could not be reasonably expected to have a material adverse effect on the company's ability to perform the contract. There were no adverse findings relating to the other awarded vendors' responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments. The scope of services was updated to include additional brands of safety footwear that meet or exceed industry standards and quarterly sales reporting requirements to provide data for spend analysis and future procurement.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference was applied.
- The Living Wage does not apply as the services are not covered by the Ordinance.

Attachment


Jimmy Morales
Chief Operations Officer



**OFFICE OF THE
MIAMI-DADE COUNTY ATTORNEY**

Date: June 28, 2021

To: Shantrell Page
Procurement Contracting Officer
Internal Services Department, Strategic Procurement Division

From: David Stephen Hope dsh
Assistant County Attorney

Subject: RFP-01730 Responsiveness Determination – Sole Brothers, Inc dba Red Wing Shoes

This memorandum responds to your responsiveness request dated May 24, 2021, where you asked whether the bid from Sole Brothers, Inc dba Red Wing Shoes (“Red Wing Shoes”) is responsive to RFP-01730, Safety Shoes and Boots (the “Solicitation”). For the reason set forth and explained below, Red Wing Shoes is deemed non-responsive.

DISCUSSION

In issuing this opinion, we relied upon the facts and information provided in your memorandum (attached hereto w/o attachments). Section 2.4.1 (Method of Award) of the Special Terms and Conditions of the Solicitation states, “Award of this contract will be made to a maximum of three responsive, responsible bidders per manufacturer's brand, who meet the qualification criteria listed below and who offer the highest percentage discount off regular size shoes/boots of the Manufacturer's Suggested Retail Price (MSRP) list.” (emphasis in original). Section 4 (Bid Submittal) of the Solicitation contained the Price Sheet whereby the bidder was to provide such bid information as the percentage off of MSRP.

Given, Red Wing Shoes failed to provide the Price Sheet information, its bid is non-responsive.

cc: Eduardo Gonzalez, Assistant County Attorney



MEMORANDUM

(Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: March 1, 2022

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(F)(2)

Please note any items checked.

- _____ "3-Day Rule" for committees applicable if raised
- _____ 6 weeks required between first reading and public hearing
- _____ 4 weeks notification to municipal officials required prior to public hearing
- _____ Decreases revenues or increases expenditures without balancing budget
- _____ Budget required
- _____ Statement of fiscal impact required
- _____ Statement of social equity required
- _____ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- _____ No committee review
- _____ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- _____ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(2)
3-1-22

RESOLUTION NO. R-193-22

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-01730 TO BF BUSINESSES, LLC DBA RED WING SHOES, C6 TACTICAL CORP, CINTAS CORPORATION NO. 2, DESIGN LAB, INC., GLOBAL TRADING, INC., INTERNATIONAL FOOTWEAR, INC. DBA WORK TOWN AND SAFETY SHOE DISTRIBUTORS, LLP FOR THE PURCHASE OF SAFETY SHOES AND BOOTS FOR MULTIPLE COUNTY DEPARTMENTS WITH AN AMOUNT NOT TO EXCEED \$9,213,717.00, FOR A FIVE-YEAR TERM; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD TO BF BUSINESSES, LLC DBA RED WING SHOES, C6 TACTICAL CORP, CINTAS CORPORATION NO. 2, DESIGN LAB, INC., GLOBAL TRADING, INC., INTERNATIONAL FOOTWEAR, INC. DBA WORK TOWN AND SAFETY SHOE DISTRIBUTORS, LLP, ISSUE THE APPROPRIATE PURCHASE ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION, OR EXTENSION PROVISIONS, PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

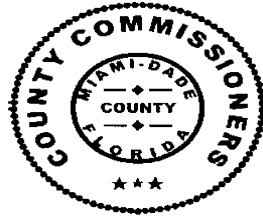
NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves award of Contract No. FB-01730 to BF Businesses, LLC dba Red Wing Shoes, C6 Tactical Corp, Cintas Corporation No. 2, Design Lab, Inc., Global Trading, Inc., International Footwear, Inc. dba Work Town and Safety Shoe Distributors for the purchase of safety shoes and boots for multiple County departments with an amount not to exceed \$9,213,717.00, for a five-year term; and authorizes the County Mayor or County Mayor's Designee to give notice of this award to BF

Businesses, LLC dba Red Wing Shoes, C6 Tactical Corp, Cintas Corporation No. 2, Design Lab, Inc., Global Trading, Inc., International Footwear, Inc. dba Work Town and Safety Shoe Distributors, issue the appropriate purchase orders to give effect to same and exercise all provisions of the contract, including any cancellation or extension provisions, pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Rebeca Sosa** , who moved its adoption. The motion was seconded by Commissioner **Joe A. Martinez** and upon being put to a vote, the vote was as follows:

	Jose “Pepe” Diaz, Chairman	aye	
	Oliver G. Gilbert, III, Vice-Chairman	aye	
Sen. René García	aye	Keon Hardemon	aye
Sally A. Heyman	absent	Danielle Cohen Higgins	aye
Eileen Higgins	aye	Joe A. Martinez	aye
Kionne L. McGhee	aye	Jean Monestime	aye
Raquel A. Regalado	aye	Rebeca Sosa	aye
Sen. Javier D. Souto	absent		

The Chairperson thereupon declared this resolution duly passed and adopted this 1st day of March, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: **Basia Pruna**
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

dsh


David Stephen Hope



Memorandum



To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

From: Javier A. Betancourt, Executive Director 

Date: January 28, 2022

Re: CITT AGENDA ITEM 7A:
RESOLUTION BY THE CITIZENS' INDEPENDENT TRANSPORTATION TRUST
RECOMMENDING THE BOARD OF COUNTY COMMISSIONERS (BCC) APPROVE
AWARD OF CONTRACT NO. FB-01730 TO BF BUSINESSES, LLC DBA RED WING
SHOES, C6 TACTICAL CORP, CINTAS CORPORATION NO. 2, DESIGN LAB, INC.,
GLOBAL TRADING, INC., INTERNATIONAL FOOTWEAR, INC. DBA WORK TOWN
AND SAFETY SHOE DISTRIBUTORS, LLP FOR THE PURCHASE OF SAFETY
SHOES AND BOOTS FOR THE DEPARTMENT OF TRANSPORTATION AND PUBLIC
WORKS WITH AN AMOUNT NOT TO EXCEED **\$1,020,000.00**, FOR A FIVE-YEAR
TERM; AND AUTHORIZE THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE
TO GIVE NOTICE OF THIS AWARD TO BF BUSINESSES, LLC DBA RED WING
SHOES, C6 TACTICAL CORP, CINTAS CORPORATION NO. 2, DESIGN LAB, INC.,
GLOBAL TRADING, INC., INTERNATIONAL FOOTWEAR, INC. DBA WORK TOWN
AND SAFETY SHOEDISTRIBUTORS, LLP, ISSUE THE APPROPRIATE PURCHASE
ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE
CONTRACT, INCLUDING ANY CANCELLATION, OR EXTENSION PROVISIONS,
PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA
AND IMPLEMENTING ORDER 3-38 **(DTPW/ISD – BCC LEGISLATIVE FILE NO.
212946) NO SURTAX FUNDS REQUESTED**

On January 27, 2022, the CITT voted (8-0) to forward a favorable recommendation to the Board of County Commissioners (BCC) for the approval of the above referenced item, CITT Resolution No. 22-001. The vote was as follows:

Oscar J. Braynon, Chairperson – Aye
Alfred J. Holzman, 1st Vice-Chairperson – Aye
Robert Wolfarth, 2nd Vice-Chairperson – Aye

Hon. Peggy Bell – Aye
Meg Daly – Absent
Ashley V. Gantt, Esq. – Absent
Paul J. Schwiep, Esq. – Absent
L. Elijah Stiers, Esq. – Absent
Ernest Thomas – Aye

Joseph Curbelo – Absent
Glenn J. Downing, CFP® – Aye
Qjuezari Harvey – Aye
Marilyn Smith – Aye
Mary Street, Esq. – Aye

c: Jimmy Morales, Chief Operations Officer
Bruce Libhaber, Assistant County Attorney