

Date: March 1, 2022

To: Honorable Chairman Jose "Pepe" Diaz  
and Members, Board of County Commissioners

Agenda Item No. 8(F)(4)

From: Daniella Levine Cava  
Mayor

*Daniella Levine Cava*

Subject: Recommendation for Approval to Establish a Prequalification Pool for Information  
Technology Network Security

Resolution No. R-195-22

**Recommendation**

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, RTQ-01891, Information Technology Network Security for the Information Technology Department with an allocation of \$26,556,000. This pool will replace Contract No. 060B2490022 which was accessed through the State of Maryland Department of Information Technology on September 2015 under delegated authority. The contract was subsequently modified by the Board and under delegated authority for \$14,020,000 in additional expenditure authority. Moving from the State of Maryland contract to a pre-qualification pool, creates opportunities for available local and small business providers.

The establishment of a County pool will allow the County to have access to multiple vendors capable of providing information technology network security products and services in hopes of encouraging more competition and better pricing. The solicitation was advertised on BidSync on July 8, 2021, through which 23,235 suppliers were invited to view the solicitation. There were 26 responses to the solicitation, and five vendors are being recommended for inclusion in the pool, of which three have local addresses. The remaining 21 vendors did not meet certain requirements in the solicitation which were necessary for prequalification, thus cannot be recommended for inclusion at this time. Additionally, the Small Business Development Division reviewed this project pursuant to Implementing Order 3-41, which included the analysis of the project's scope of services, estimated project cost, minimum requirements/qualifications and funding source. Additional factors included surveys conducted with certified firms to determine availability of SBEs. As a result of the surveys, two (2) SBE certified firms were identified that could meet the requirements. The pool will remain open to allow additional vendors that meet the prequalification criteria to be added during the term, including the noted SBE certified firms.

**Background**

The 2015 contract mentioned above provides an in-depth product and service offering that falls within the following five functional areas: Functional Area 1, Servers and Associated Peripherals (excluding laptops, desktops, ruggedized computers and monitors); Functional Area 2, Printers and Associated Peripherals (excluding printer cartridges); Functional Area 3, Network Communications Equipment; Functional Area 4, Installation and Training Services; and Functional Area 5, Manufacturer's Extended Warranty. The contract includes multiple vendors who have been prequalified in at least one of these functional areas.

The pool is different from the current contract as it will allow the County to purchase software maintenance and support services, installation services, as well as Cloud and professional services. Vendors in this pool will provide the department with a vehicle to purchase network security hardware, including, but not limited to gateways, switches, remote access devices, firewall/appliances, intrusion detection and prevention systems, and content switching. Additionally, the County will be able to purchase network security software that includes but is not limited to, user behavior monitoring (zero trust), network access control, single sign-on, multi-factor authentication, virtual private network (VPN), secure remote user support, and system vulnerability scanning.

**Scope**

The scope of this item is countywide in nature.

**Fiscal Impact/Funding Source**

The fiscal impact for the five-year term is \$26,556,000. The current contract, 060B2490022, is valued at \$15,010,000 for a 12-year term and expires on November 14, 2027. The allocation under this replacement pool is higher than the current contract because the pool will allow the County to purchase additional equipment and services not previously available in the current contract.

Department	Allocation	Funding Source	Contract Manager
Information Technology	\$26,556,000	Internal Service Funds/Indirect Cost Recovery Fund/Capital Funds/General Fund	Julian Manduley
<b>Total:</b>	<b>\$26,556,000</b>		

**Track Record/Monitor**

Sade Chaney of the Internal Services Department is the Procurement Contracting Manager.

**Delegated Authority**

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor's designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor's designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis.

**Vendors Prequalified for Pool**

A Request to Qualify was issued and 26 vendors responded to the solicitation, of which five are being recommended for inclusion in the pool as set forth in the table below.

Pursuant to Resolution No. R-477-18, fewer than 75 percent of vendors recommended are local due to the limited number of vendors within Miami-Dade County providing these specific products and services.

Vendor	Principal Address	Local Address	Principal
Atlantic Data Security, LLC	330 Roberts Street Suite 301 East Hartford, CT	None	Eric Romkey
GigaNetworks, Inc.	835 NE 79 Street Miami, FL	Same	David Mendenhall
PC Solutions & Integration, Inc.	4937 SW 75 Avenue Miami, FL	Same	David H. Rudnick
United Data Technologies, Inc.	2900 Monarch Lakes Boulevard Suite 300 Miramar, FL	14042 NW 82 Avenue Hialeah, FL	Enrique A. Fleches
World Wide Technology, LLC	1 World Wide Way Maryland Heights, MO	None	David L. Steward

**Vendors Not Prequalified for Pool**

Vendor	Local Address	Reason for Not Recommending
4 Best Business Corp.	Yes	Vendor did not submit the required documents to satisfy the prequalification criteria. Upon submission of the required documents, the vendor may be added to the pool. The Strategic Procurement Division will conduct outreach to vendors to encourage them to provide the required information and documentation.
California Creative Solutions, Inc. dba CCS Global Tech	No	
CDW Government, LLC	No	
Centrify Corporation	Yes	
CenturyLink Communications, LLC dba Lumen Technologies Group	Yes	
Compuquip Technologies	Yes	
Cyxtera Cybersecurity, Inc., dba Appgate	No	
DigitalEra Group, LLC	Yes	
HNL Corp.	Yes	
Infoblox, Inc.	No	
Mapdevs, Corp.	No	
NTT America, Inc.	Yes	
NuHarbor Security	No	
Optiv Security, Inc.	No	
Orock Technologies	No	
Presidio Networked Solutions, LLC	No	
Prologic ITS	No	
Remedi Security, LLC	No	
SailPoint Technologies, Inc.	No	
Tevora Business Solutions, Inc.	No	
VGreen Enterprises, LLC	No	

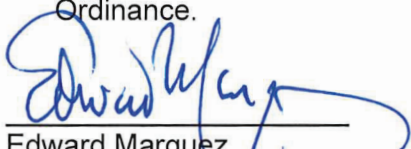
**Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pool reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user department. The scope of services was updated to include maintenance and installation support professional services, and cloud-based hosting services or hybrid-hosting services (comprised of cloud and on-premises hardware/software).

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference will be applied at the time of spot market competition where permitted by the funding source. An SBE set-aside applies for spot market competition up to \$100,000 where permitted by the funding source when there are three or more SBE-certified firms available.
- The Living Wage does not apply as the services to be procured are not covered services under the Ordinance.

  
 Edward Marquez  
 Chief Financial Officer



**MEMORANDUM**  
(Revised)

**TO:** Honorable Chairman Jose "Pepe" Diaz  
and Members, Board of County Commissioners

**DATE:** March 1, 2022

**FROM:**   
Gen Bonzon-Keenan  
County Attorney

**SUBJECT:** Agenda Item No. 8(F)(4)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ ) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(F)(4)  
3-1-22

RESOLUTION NO. \_\_\_\_\_ R-195-22

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL NO. RTQ-01891 FOR THE PURCHASE OF INFORMATION TECHNOLOGY NETWORK SECURITY FOR THE INFORMATION TECHNOLOGY DEPARTMENT FOR A FIVE-YEAR TERM IN A TOTAL AMOUNT UP TO \$26,556,000.00; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes the establishment of Prequalification Pool No. RTQ-01891 for the purchase of Information Technology Network Security for the Information Technology Department for a five-year term in a total amount up to \$26,556,000.00; and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. A copy of the solicitation document is on file and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Sally A. Heyman**, who moved its adoption. The motion was seconded by Commissioner **Danielle Cohen Higgins** and upon being put to a vote, the vote was as follows:

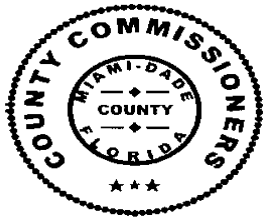
	Jose "Pepe" Diaz, Chairman	<b>aye</b>	
	Oliver G. Gilbert, III, Vice-Chairman	<b>absent</b>	
Sen. René García	<b>absent</b>	Keon Hardemon	<b>aye</b>
Sally A. Heyman	<b>aye</b>	Danielle Cohen Higgins	<b>aye</b>
Eileen Higgins	<b>aye</b>	Joe A. Martinez	<b>aye</b>
Kionne L. McGhee	<b>aye</b>	Jean Monestime	<b>aye</b>
Raquel A. Regalado	<b>aye</b>	Rebeca Sosa	<b>aye</b>
Sen. Javier D. Souto	<b>absent</b>		

The Chairperson thereupon declared this resolution duly passed and adopted this 1<sup>st</sup> day of March, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: Basia Pruna  
Deputy Clerk



Approved by County Attorney  
as to form and legal sufficiency.

Oren Rosenthal