

Date: October 6, 2022

To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

From: Daniella Levine Cava *Daniella Levine Cava*
Mayor

Agenda Item No. 8(F)(9)

Resolution No. R-924-22

Subject: Recommendation for Approval to Award Honeywell Avionics Protection Plan

Summary

This item awards a contract for the purchase of a Honeywell Avionics Protection Plan (HAPP), for the Miami-Dade County Fire Rescue Department's (Fire Rescue) fleet of AgustaWestland AW139 helicopters. The helicopters are currently under an initial basic warranty expiring between 2023 and 2024 based on the date of acceptance of each helicopter. The HAPP is an extended warranty or premium warranty program where the coverage provides enhanced services above the initial basic warranty, to include discounted parts, labor, services, as well as free expedited shipping and replacement units. Failure to have a HAPP in place means the helicopters may have extended downtime while awaiting repairs, thus impacting Fire Rescue's ability to respond to calls. The difference between the initial basic warranty and the added benefits of the HAPP is exclusive access to Honeywell's SPEX pool, priority processing, reduced downtime, and no cost for shipping. This SPEX pool allows Fire Rescue to obtain replacement units in exchange for the one that needs to be repaired, rather than waiting for the unit to be replaced.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. FB-02289, Honeywell Avionics Protection Plan*, for Fire Rescue in the amount of \$2,722,074. As the helicopters are new, there is no contract in place for this plan. The HAPP will supplement the initial basic warranty until it expires and will continue as a stand-alone extended warranty for each helicopter. The HAPP provider assumes responsibility for all coordination, scheduling, relevant service provider payment activities, as well as exclusive access to Honeywell's Spare Parts Exchange (SPEX) pool. The plan provides discounted pricing for parts, services, shipping, technical publications and operational manuals, and troubleshooting support.

Background

On April 25, 2022, Invitation to Bid No. FB-02289, *Honeywell Avionics Protection Plan*, was advertised under full and open competition to obtain avionic services for Fire Rescue's new fleet of AW139 helicopters. The solicitation closed May 6, 2022, whereby 18 vendors viewed the solicitation, two downloaded the solicitation, and one submitted a bid.

Staff issued a "One-Bid Survey" to identify why only one bid was received. Three responses were received, from Quality AeroParts, Inc., QAI Aviation, and Banyan Air. Quality AeroParts indicated they are only capable of providing parts and services, not a protection plan. QAI Aviation indicated that bidding for a government contract and potentially not getting awarded is not in their best interest. Banyan Air indicated that it was not in their best interest to allocate staff for this effort to support the request as they found it to be too intensive, and instead opted out of the bidding process.

The prior two bidding attempts by the County were unsuccessful. The first attempt in late 2020 resulted in two offers which were deemed non-responsive by the County Attorney's Office. The second attempt in early 2022 did not get any offers. This is a very specialized market and there are not many vendors who are authorized to provide HAPP for AW139 helicopters.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the 15-year term is \$2,722,074. There is no current or previous County contract.

Department	Allocation	Funding Source	Contract Manager
Fire Rescue	\$2,722,074	Fire District Funds	Marianela Betancourt
Total:	\$2,722,074		

Track Record/Monitor

Vanessa Stroman of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to give notice of this award to Sherwood Avionics and Accessories, Inc. dba Sherwood Aviation, issue the appropriate orders to give effect to same and to exercise all provisions of the contract, including any cancellation or extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendor Recommended for Award

An Invitation to Bid was issued under full and open competition. One bid was received in response to the solicitation. Award is being recommended to the sole responsive and responsible bidder, who is local.

Vendor	Principal Address	Local Address*	Number of Employee Residents	Principal
			1) Miami-Dade 2) Percentage*	
Sherwood Avionics and Accessories, Inc. dba Sherwood Aviation	4690 NW 128 Street Opa-Locka, FL	Same	69 81%	Barbara Farrell

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor's employees who reside in Miami-Dade County as compared to the vendor's total workforce.

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies.
- The SBE Bid Preference was applicable to the solicitation but did not impact the award.
- The Living Wage does not apply, as these services are not covered services under the Ordinance.



Alfredo "Freddy" Ramirez III
Chief of Safety and Emergency Response



MEMORANDUM (Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: October 6, 2022

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(F)(9)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(9)
10-6-22

RESOLUTION NO. R-924-22

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-02289 TO SHERWOOD AVIONICS AND ACCESSORIES, INC. DBA SHERWOOD AVIATION FOR THE PURCHASE OF HONEYWELL AVIONICS PROTECTION PLAN FOR THE MIAMI-DADE FIRE RESCUE DEPARTMENT WITH AN AMOUNT NOT TO EXCEED \$2,722,074.00 FOR A 15-YEAR TERM; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD TO SHERWOOD AVIONICS AND ACCESSORIES, INC. DBA SHERWOOD AVIATION, ISSUE THE APPROPRIATE ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSION PROVISIONS, PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

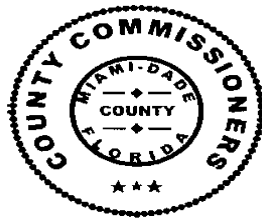
WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves award of Contract No. FB-02289 to Sherwood Avionics and Accessories, Inc. dba Sherwood Aviation for the purchase of Honeywell Avionics Protection Plan for the Miami-Dade Fire Rescue Department with an amount not to exceed \$2,722,074.00 for a 15-year term; and authorizes the County Mayor or County Mayor's designee to give notice of this award to Sherwood Avionics and Accessories, Inc. dba Sherwood Aviation, issue the appropriate orders to give effect to same and exercise all provisions of the contract, including any cancellation or extension provisions, pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Sally A. Heyman** , who moved its adoption. The motion was seconded by Commissioner **Keon Hardemon** and upon being put to a vote, the vote was as follows:

	Jose “Pepe” Diaz, Chairman	aye
	Oliver G. Gilbert, III, Vice-Chairman	absent
Sen. René García	aye	Keon Hardemon aye
Sally A. Heyman	aye	Danielle Cohen Higgins aye
Eileen Higgins	aye	Kionne L. McGhee aye
Jean Monestime	aye	Raquel A. Regalado aye
Rebeca Sosa	aye	Sen. Javier D. Souto aye

The Chairperson thereupon declared this resolution duly passed and adopted this 6th day of October, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: **Basia Pruna**
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Eduardo W. Gonzalez