

Memorandum



Date: October 18, 2022

To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

Agenda Item No. 8(F)(9)

From: Daniella Levine Cava
Mayor 

Subject: Request for Approval of a Designated Purchase under Contract No. RFP-00168-1(3),
Body Worn Cameras and Video Management Solution Resolution No. R-991-22

Summary

This item is requesting approval of a designated purchase to allow the Miami-Dade Police Department (MDPD) to upgrade to an enterprise license, which includes several modules that will provide additional functionality to the Body Worn Cameras and Video Management Solution (Solution). Upgrading to an enterprise license will improve the efficiency, productivity, and value of the Solution, by providing access to additional functionality that is not available to all users. Nine modules will be included as a part of enterprise license and will provide various features including but not limited to live streaming and uploading to servers from the field, compliance checks, generation of reports, redaction of protected videos, enhanced training and storage of multiple types of video formats. The Solution is critical to ensure the safety of police officers and the public and will support increased transparency and efficiency in the department. Additionally, the features and functionalities of the Solution meet the needs of MDPD.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve this request for a designated purchase under Contract No. *RFP-00168-1(3), Body Worn Cameras and Video Management Solution*, for the MDPD. Approval of a designated purchase, by a two-thirds vote of the Board members present, is being requested pursuant to Section 2-8.1(b)(3) of the Miami-Dade County Code to authorize \$32,760,000 in additional expenditure authority to allow MDPD to purchase an enterprise license that includes several modules which will provide additional functionality to the existing Body Worn Cameras and Video Management Solution. There are 12 Small Business Enterprise (SBE) firms certified under the applicable commodity codes; however, no verification of availability was conducted as this Solution is proprietary and not available through third parties.

Background

The Board awarded this competitively established contract on March 8, 2016, for a five-year term with three, five-year option to renew terms through Resolution No. R-203-16. The contract was originally awarded to Viewu, LLC, but was subsequently assigned to Axon, Inc. via Supplemental Agreement No. 1. Through Supplemental Agreement No. 2, the Federal Bureau of Investigation, Criminal Justice Information Services Security Addendum was added to the contract and the Payment Schedule under Attachment B was replaced in its entirety, as additional optional products and services were added. On June 2, 2021, the Board authorized a designated purchase for \$19,233,000 in additional expenditure authority through Resolution No. R-547-21 via Supplemental Agreement No. 3. The Miami-Dade Corrections and Rehabilitation Department was included in order to access the contract with an allocation of \$7,401,000 to purchase body worn camera (BWC) devices, implement a video management system (VMS) and pay for services; and MDPD received additional allocation of \$11,832,000 for purchase of additional BWC and support services.

The contract is currently in the first option to renew term. MDPD uses this contract to purchase hardware warranty, software licenses, hosting services, storage, software escrow fees, and maintenance and technical support services for the BWC and the VMS.

Under this contract, Axon Enterprise, Inc. (Axon) provides one-piece, ruggedized, waterproof cameras that are capable of capturing videos in both high and standard definition. In addition, the associated video management solution allows MDPD to upload and store videos, pictures, and relevant case documents into a cloud-hosted environment that is compliant with all Criminal Justice Information Services requirements.

The following nine modules would be included as part of the enterprise license:

1. Axon Respond – allows the BWC to be streamed live, in real-time, and to upload BWC videos directly to Evidence.com from the camera in the field.
2. Axon Performance—assist with compliance within the system, compliance checks and requirements outlined in the Commission on Accreditation for Law Enforcement Agencies, Inc. (CALEA) Standard 41.3.8g and Florida Statutes (F.S.) 943.1718.
3. Axon Standards – allow supervisors to generate the reports within Evidence.com and create a workflow where all documentation is digital.
4. Redaction Assistance - uses automation software to assist in the redaction of videos for public release which is protected under public records laws F.S. 119 and Marsy's Law.
5. Auto Transcribe - utilizes software within Evidence.com to analyze a video and create a text document from the audio track on the video.
6. Axon Virtual Reality - to enhance training for Law Enforcement by simulating stressful events and immerse the user.
7. Citizen for Communities - allows the public to upload data that may be of evidentiary value directly to Evidence.com from cellular phone videos and closed-circuit videos.
8. Third-Party Video Support - will add the functionality for Evidence.com to host and store multiple types of video formats for evidence.
9. Axon Air - allow for the video footage from the Drones to be streamed instantly.

Competition is not practicable as the products and services being requested are proprietary to Axon and not available through any third party. Axon is a leader in public safety software and no other provider would be able to seamlessly integrate with their Solution. Accordingly, it is in the County's best interest to approve this designated purchase pursuant to Section 2-8.1(b)(3) of the Miami-Dade County to allow MDPD to purchase an enterprise license that will integrate with the BWC and VMS that is currently in use today, thus allowing MDPD to be more vigilant in their efforts to protect the citizens and visitors of the County.

Scope

The impact of this item is countywide in nature.

Delegated Authority

The County Mayor or the County Mayor's designee will have the authority to execute the Supplement Agreement No. 4 and exercise all provisions of the Supplemental Agreement No. 4.

Fiscal Impact/Funding Source

The contract is in the first option to renew term, which expires on March 31, 2026, and has a cumulative allocation of \$42,260,000. The requested amount is based on the updated annual license costs and support services. If this request for \$32,760,000 is approved, then the modified cumulative allocation would be \$75,020,000.

Department	Existing Cumulative Allocation- Initial and Option to Renew Terms	Additional Allocation Requested for all Option to Renew Terms	Modified Cumulative Allocation	Funding Source	Contract Manager
Corrections and Rehabilitation	\$7,401,000	\$0	\$7,401,000	General Fund	Zuleika Davidson
Police*	\$34,859,000	\$32,760,000	\$67,619,000	General Fund	Laura Romano
Total:	\$42,260,000	\$32,760,000	\$75,020,000		

* It should be noted that the contract contains termination for convenience provision which can be exercised if the commodities and services in this item are affected by the establishment of the constitutional offices. Software licenses, hardware warranty, and any optional products and services purchased under this item will be included in the inventory report as a part of the transition plan for constitutional offices. As new contracts or allocations are approved, the inventory report will be updated accordingly.

Track Record/Monitor

Angela Mathews-Tranumn of the Internal Services Department is the Procurement Contracting Manager.

Awarded Vendor

Vendor	Principal Address	Local Address	Principal
Axon Enterprise, Inc.	17800 N 85 Street Scottsdale, AZ	None	Luke Larson

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and review of performance and compliance issues. The lists referenced include convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies.
- The SBE Selection Factor and Local Preference were applied at time of award.
- The Living Wage does not apply as the services to be procured are not covered services under the Ordinance.



Alfredo "Freddy" Ramirez III
Chief of Safety and Emergency Response



MEMORANDUM

(Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: October 18, 2022

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(F)(9)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☒ Applicable legislation requires more than a majority vote (i.e., 2/3's present ☒, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(9)
10-18-22

RESOLUTION NO. _____ R-991-22

RESOLUTION AUTHORIZING DESIGNATED PURCHASE PURSUANT TO SECTION 2-8.1(B)(3) OF THE COUNTY CODE BY A TWO-THIRDS VOTE OF THE BOARD MEMBERS PRESENT; APPROVING SUPPLEMENTAL AGREEMENT NO. 4 AND INCREASING CONTRACT AMOUNT BY \$32,760,000.00, FOR THE MIAMI-DADE POLICE DEPARTMENT FOR THE THREE, FIVE-YEAR OPTION TO RENEW TERMS FOR A MODIFIED TOTAL CONTRACT AWARD OF \$75,020,000.00 FOR CONTRACT NO. RFP-00168 – 1(3) FOR THE PURCHASE OF BODY WORN CAMERAS AND VIDEO MANAGEMENT SOLUTION; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR’S DESIGNEE TO EXECUTE SUPPLEMENTAL AGREEMENT NO. 4 AND EXERCISE ALL PROVISIONS THEREIN

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. The Board finds it is in the best interest of Miami-Dade County to approve a designated purchase, pursuant to section 2-8.1(b)(3) of the County Code, by a two-thirds vote of the Board members present.

Section 2. The Board approves Supplemental Agreement No. 4, in substantially the form attached hereto and made a part hereof, increasing the contract by \$32,760,000.00, for the Miami-Dade Police Department for the three, five-year option to renew terms for a modified total contract award of \$75,020,000.00 for Contract No. RFP-00168-1(3) for the purchase of body worn cameras and video management solution.

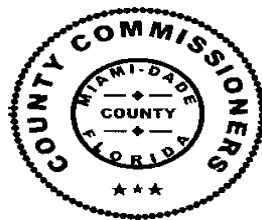
Section 3. The Board authorizes the County Mayor or County Mayor's designee to execute Supplemental Agreement No. 4 and exercise all provisions therein.

A copy of the original contract and previous supplemental agreements are on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Rebeca Sosa**, who moved its adoption. The motion was seconded by Commissioner **Oliver G. Gilbert, III** and upon being put to a vote, the vote was as follows:

	Jose "Pepe" Diaz, Chairman	aye	
	Oliver G. Gilbert, III, Vice-Chairman	aye	
Sen. René García	aye	Keon Hardemon	aye
Sally A. Heyman	aye	Danielle Cohen Higgins	aye
Eileen Higgins	aye	Kionne L. McGhee	aye
Jean Monestime	aye	Raquel A. Regalado	aye
Rebeca Sosa	aye	Sen. Javier D. Souto	aye

The Chairperson thereupon declared this resolution duly passed and adopted this 18th day of October, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

Basia Pruna

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Eduardo W. Gonzalez

SUPPLEMENTAL AGREEMENT NO. 4

Contract Number: **RFP-00168-1(3)**

Contract Title: **Body Worn Cameras and Video Management Solution**

Contractor: **Axon Enterprise, Inc.
17800 North 85th Street
Scottsdale, AZ 85255**

In accordance with the above referenced Contract, this Supplemental Agreement No. 4, when properly executed, shall become part of the Contract, and shall:

Whereas, the County and Contractor desire to modify the Agreement to add additional products and services to be provided by the Contractor to the County; and

Whereas, Article 5(a) of the Agreement provides that the Agreement may only be modified in a written amendment duly executed by both parties; and

Whereas Article 54 of the Agreement provides that the County may purchase additional items based on price quotes; and

Whereas, this Supplemental Agreement No. 4 sets forth the terms and conditions that are in addition to and/or modify those terms and conditions set forth in the original Agreement,

Now, therefore, in consideration of the premises and mutual promises contained herein, the parties hereto agree to add the following products to Attachment B Payment Schedule, Part A Price Breakdown of the Contract:

1. Add: Axon Evidence Enterprise License Subscription - inclusive of hosting, storage, warranty, maintenance, technical support, Evidence.com Viewer License, Respond Plus License, Axon Records, Citizen for Communities, Redaction Assistant, Auto Tagging License, Performance License, Third-Party Video Support License, Axon Channel Services, Signal Sidearm, Auto Transcribe Unlimited, Full VR Taser 7 Add-On User Access License, 1 HTC Focus VR Headset per 25 Unlimited 7+ Premium bundles purchased, 1 VR Controller Kit per 75 Unlimited 7+ Premium Bundles purchased.
2. Add: Axon Fleet - Fleet 3 sets a new bar for in-car video performance with advanced in-car video system features, an AI-powered, fully connected ALPR (Automatic License Plate Reader) service, and real-time situational awareness technology through Axon Respond for Devices. How we got there is an incredible story on its own. But it's our strategic partnerships, with some of the best providers in the industry, that helped take this solution to the next level.
3. Add: Flock Safety - Flock Safety and Axon announced their ability to push footage from Flock Safety fixed ALPR cameras to Axon's digital evidence management system, Axon Evidence. With this new integration, footage from Axon Fleet 3 mobile ALPR cameras will also appear alongside Flock Safety footage in the Flock Lookup Experience, allowing users to search across a smart network of multiple ALPR providers within one portal. Flock Safety Lookup allows law enforcement users to see where a known license plate has travelled during a specific timeframe, such as when a crime is known to have occurred.
4. Add: Drone Licenses - Axon Air is an end-to-end drone solution. It delivers secure wireless livestreaming to provide critical situational awareness, improving outcomes for public safety and communities. Integrated evidence management and program management offers operational efficiency across your agency, providing unlimited storage and live streaming of video into Axon Evidence.
5. The attached "Payment Schedule" replaces the price breakdown for MDPD on "Attachment B". All other pricing remains the same.

Miami-Dade County, FL

Supplemental Agreement No. 4 to Contract No. RFP-00168-1(3)

IN WITNESS WHEREOF, the parties have executed this Supplemental Agreement No. 4 to County Contract No. RFP-00168 for Body Worn Cameras and Video Management Solution.

Contractor
By: [Signature]
Name: Robert E. Driscoll, Jr.
Title: VP, Assoc. General Counsel
Date: 3/9/22
Attest: [Signature]
Corporate Secretary/Notary

Corporate Seal/Notary
State of Arizona
County of Maricopa
Subscribed and sworn
before me by
Robert E. Driscoll, Jr.



Miami-Dade County
By: _____
Name: Daniella Levine Cava
Title: Mayor
Date: _____
Attest: _____
Clerk of the Board

Approved as to form
and legal sufficiency
[Signature]
Assistant County Attorney

ATTACHMENT B: PAYMENT SCHEDULE**A. PRICE BREAKDOWN****1) MDPD Price Breakdown**

MDPD PRICE BREAKDOWN			
Description	Unit Price	Qty	Total Price
Body Worn Cameras, Including Unlimited Storage of Data from an Axon Body Worn Camera or Axon Capture Device, and 40 GB of ala carte that many be pooled amongst all users Storage, Software License, Hosting, Storage, Warranty, Technology Refresh, Spare Stock Inventory, Emergency Stock, Escrow Fees, Maintenance and Technical Support Services. Unlimited 7+ Premium Bundle: Also Inclusive of Axon Evidence subscription, hosting, storage, warranty, maintenance, technical support, Evidence.com Viewer License, Respond Plus License, Axon Records, Citizen for Communities, Redaction Assistant, Auto Tagging License, Performance License, Third-Party Video Support License, Axon Channel Services, Signal Sidearm, Auto Transcribe Unlimited, Full VR Taser 7 Add-On User Access License, 1 HTC Focus VR Headset per 25 Unlimited 7+ Premium bundles purchased, 1 VR Controller Kit per 75 Unlimited 7+ Premium Bundles purchased, and unlimited third party storage	\$175.00 per Month	2,000	\$350,000 per Month
Axon Fleet 3 (ALPR)	\$208/mo	500	\$1,248,000/yr
Multi-Dock Stations	\$0.00	30	\$0.00
Flock Safety	\$ 208/mo	60	\$ 149,760/yr
Drone Licenses	\$ 100/mo	50	\$ 50,000/yr

2) MDCR Price Breakdown

MDCR PRICE BREAKDOWN			
Description	Unit Price	Qty	Total Price
Body Worn Cameras, Including Unlimited Storage of Data from an Axon Body Worn Camera or Axon Capture Device, and 40 GB of ala carte that many be pooled amongst all users Storage, Software License, Hosting,	\$65.00 per Month	600	\$39,000 per Month

Storage, Warranty, Technology Refresh, Spare Stock Inventory, Emergency Stock, Escrow Fees, Maintenance and Technical Support Services			
Multi-Dock Stations	\$0.00	100	\$0.00
Automated Video Redaction Licenses	\$ 0.00	10	\$ 0.00

B. OPTIONAL YEARS TO RENEW

DESCRIPTION	MDPD ANNUAL PAYMENT	MDCR ANNUAL PAYMENT	EXTENDED TOTAL
OTR 1 - Hardware Warranty, Software License, Hosting, Storage, Software Escrow Fees, Maintenance and Technical Support Services (Years 7, 8, 9 & 10)	\$ 4,200,000	\$468,000	\$ 21,468,000
OTR 2 - Hardware Warranty, Software License, Hosting, Storage, Software Escrow Fees, Maintenance and Technical Support Services (Years 11, 12, 13, 14, & 15)	\$ 4,200,000	\$468,000	\$ 21,468,000
OTR 3 - Hardware Warranty, Software License, Hosting, Storage, Software Escrow Fees, Maintenance and Technical Support Services (Years 16, 17, 18, 19 & 20)	\$ 4,200,000	\$468,000	\$ 21,468,000

**Note: MDPD Annual Payment includes Axon Auto Tagging, and an additional \$250,000 for additional products and services. Upon approval the Annual Payment for Year 7 will be pro-rated based on fees paid.*

C. OPTIONAL PRODUCTS AND SERVICES

ITEM	SKU #	ITEM DESCRIPTION	UNIT PRICE
Additional Body Worn Camera	74001	Axon Body 2, inclusive of Axon Evidence subscription, hosting, storage, warranty, maintenance, and technical support	\$65.00 Per Month
Multi-Dock		Provides fully automated download of video, camera check out process and recharge of cameras. Supports up to 6 BWC's.	\$810.00
Axon Body 2 Battery Pack	74006		\$39.00
Z-Bracket, Men's, Axon RapidLock	74018	Mounting option	\$29.95
Z-Bracket, Women's AxonRapidLock	74019	Mounting option	\$29.95
Magnet, Flexible, Axon RapidLock	74020	Mounting option	\$29.95
Magnet, Outerwear, AxonRapidLock	74021	Mounting option	\$29.95
Small Pocket, 4" (10.1 cm), Axon RapidLock	74022	Mounting option	\$29.95
Large Pocket, 6" (15.2 cm), Axon RapidLock	74023	Mounting option	\$29.95
MOLLE Mount, Single, Axon	11507	Mounting option	\$29.95

ITEM	SKU #	ITEM DESCRIPTION	UNIT PRICE
RapidLock			
MOLLE Mount, Double, Axon RapidLock	11508	Mounting option	\$39.95
Belt Clip Mount, Axon RapidLock	11509	Mounting option	\$29.95
USB Sync Cable	11553	USB cable for downloading video from a BWC.	\$10.00
Signal Sidearm Adhesive Mount	75000	Smart sensor attached to officer's holster that alerts all signal-enabled Axon cameras in Pre-Event Buffering mode within range to begin recording when weapon is drawn.	\$249.00
Signal Sidearm Adhesive Mount Removal Kit	75001	The removal kit for the Adhesive Mount bracket	\$0.00 (included with Signal Sidearm Adhesive Mount)
Signal Sidearm, RH Holster, 0794-R	75003	Signal Sidearm bracket specific for right-hand holster for specific firearm and holster conformations.	\$249.00
Signal Sidearm, LH Holster, 0794-L	75004	Signal Sidearm bracket specific for left-hand holster for specific firearm and holster conformations.	\$249.00
Axon Signal Unit	70112	A device installed in officer's vehicles that will auto-activate officer's Axon cameras when certain vehicle triggers are activated.	\$279.00
Axon Fleet 2 Kit	71088	Axon In-Car camera system including front and rear cameras, battery box, axon signal unit, and cable assemblies.	\$1,560.00 or \$0 as part of the Fleet 2 Unlimited or Fleet 2 Unlimited 60 Bundles this cost will be financed evenly across the 5-year term.
Cradlepoint IBR900-1200M-NPS + 5 Year Netcloud Essentials	11634	Ruggedized Cradlepoint IBR900 router with 5-year warranty	\$1,509.00
Cradlepoint IBR700-1200M-NPS + 5 Year Netcloud Essentials	11635	Ruggedized Cradlepoint IBR1700 router with 5-Year warranty	\$2,037.00
Fleet Router Antenna, Compact 5-in-1, White/Black	71201/71200	High performance dome antenna compatible with both Cradlepoint IBR900 and Cradlepoint IBR1700 routers. Available in both black and white.	\$270.00
Cable, CAT6 Ethernet 25 Ft	74110	Cable that connects in-car MDT to router	\$0.00
Wi-Fi Offload Server Hardware	74074	Axon provided servers compatible with Fleet 2 Software	\$3,500.00
Wi-Fi Offload Software	71039	Annual payment for software of Wi-Fi Offload servers	\$600.00 Per Month

ITEM	SKU #	ITEM DESCRIPTION	UNIT PRICE
Maintenance Annual Payment	80218	Maintenance	\$50 Per Month
Wi-Fi Offload Wireless Access Point Integration (5 Concurrent)	74064	Hardware node that allows the Fleet Systems to offload Evidence.com data at the set location, at 5 cars concurrently.	\$18,745.00
Wi-Fi Offload Wireless Access Point Integration (25 Concurrent)	74065	Hardware node that allows the Fleet Systems to offload Evidence.com data at the set location, at 25 cars concurrently.	\$32,980.00
Fleet 2 Unlimited Package: Annual Payment		Fleet 2 bundle that includes Fleet 2 Kit hardware financed evenly across 5 years, Fleet 2 TAP, Fleet 2 Evidence.com License, and Fleet 2 Unlimited Storage	\$1,548.00 annually
Fleet 2 Unlimited Package: 5 Year Upfront Payment		The Fleet 2 Unlimited Bundle paid all 5-years upfront.	\$7,740.00
Standard Fleet Installation (Per Vehicle)	74063	Axon-provided "clip and rip" in-car installation	\$1,200.00
Additional Custom Fleet Trigger and Installation (1 Per)	71210	The installation of each custom trigger for in-car Fleet system	\$99/trigger
Evidence.com Viewer License	73687	Additional "View-Only" Evidence.com License	\$60.00 annually
Axon Auto Tagging License	73682	Software that correlates information created by CAD and RMS systems with Axon videos in Evidence.com	\$108.00 annually
Axon Performance	73739	Software that automates body-worn camera policy reviews and provides actionable, up to date compliance information, such as camera use during calls for service, with an intuitive metrics dashboard and shareable reporting capabilities	\$108.00 annually
Axon Respond	73449	Connected service for AB3 providing situational awareness (gunshot detect) and "where is my camera"	\$60.00 annually
Axon Respond Plus	73680	Connected service for AB3 providing situational awareness (gunshot detect) livestream, remote offload, GPS tagging (during recording) and "where is my camera"	\$228.00 annually
Citizen for Communities	73618	Axon Citizen consists of two services - Axon Citizen for Officers and Axon Citizen for Communities. Axon Citizen for Officers facilitates one-on-one officer evidence collection from witnesses in the field, typically via smart devices. Axon Citizen for Communities allows agencies to solicit and collect evidence from the community at large through secure public portals.	\$108.00 annually

ITEM	SKU #	ITEM DESCRIPTION	UNIT PRICE
Redaction Assistant	73478	AI-powered software add-on that automatically detects and redacts faces, license plates, and MDT screens	\$108.00 annually
Axon Records	73681	Axon records management system annual license	\$348.00 annually
Auto-Transcribe Unlimited	85760	AI generated text of video evidence linked to the moment in the video it occurred in	\$240.00 annually
Unlimited Third Party Storage	100165	Unlimited third party storage for non Axon related data	\$180.00 annually
Third-Party Video Support License	11642	Software that converts third party video into a format that plays on Axon Evidence	\$108.00 annually
Full VR Taser 7 Add-On User Access	20370	Full Axon Virtual Reality Training suite including Community Engagement and Simulator Trainings	\$150 annually <i>*Price requires purchase for all camera users</i>
Inactive Channel License	80223		\$5,000.00 annually
Evidence.com Channel Services	80190	Professional Services offering to migrate historical video evidence into Evidence.com	\$5,000.00 per implementation
Auto-Tagging/Performance Implementation Service	79999	Professional Services offering to implement Auto Tagging and Axon Performance software	\$2,000.00 per implementation
VR Controller Kit Pelican Case	20188	Pelican case for containing VR Controller Kit (comprised of VR-Enabled Glock, Sets of VR Cartridges, Tablet for Simulator, and Tablet Case)	\$200.00 per case
VR-Enabled Glock 17 Controller	20298	Glock 17 Controller for VR Simulator	\$510.00 per Controller
Taser 7 VR Cartridge, Standoff (3.5 Degree)	22196	VR Taser 7 Cartridges for use with VR Simulator	\$60.00 per Cartridge
Taser 7 VR Cartridge, Close Quarters (3.5 Degree)	22197	VR Taser 7 Cartridges for use with VR Simulator	\$60.00 per Cartridge
Samsung S7+ Tablet for VR Simulator	20296	Tablet to use with VR Simulator	\$850.00 per Tablet
Samsung S7+ Tablet Case for VR Simulator	20297	Case for VR Tablet	\$50.00 per Case
HTC Focus 3 VR Headset	20378	HTC Virtual Reality Headset for use with VR Simulator	\$1,300.00 per Headset
Axon Air Evidence.com Pilot License	100112	Evidence.com License for use with Axon compatible drones and cameras	\$1,200.00 annually
Fleet 3 Advanced Package		Fleet 3 bundle that includes Fleet 3 2 Camera Kit hardware financed evenly across 5 years, Fleet 3 TAP, Fleet 3 Evidence.com License, Fleet 3 Unlimited Storage, Fleet 3 ALPR License, Fleet 3 Respond Device License, Cradlepoint IBR900 Router, Fleet Antenna, Fleet Installation, Axon Signal Units, and Router SIM	\$2,496.00 annually
Flock Safety ALPR Camera System	74300	Flock Safety Camera System that allows you to recognize vehicle make, color, type, license plate, and etc.	\$208.00 per Camera
Fleet 3, ALPR License, 1 Camera, License	80401	License subscription to capture license plate information and instantly compare plate numbers to database entries.	\$576.00 Annually

ITEM	SKU #	ITEM DESCRIPTION	UNIT PRICE
Unlimited 7+ Bundle		Inclusive of Axon Evidence subscription, hosting, storage, warranty, maintenance, technical support, Evidence.com Viewer License, Respond Plus License, Axon Records, Citizen for Communities, Redaction Assistant, Auto Tagging License, Performance License, Third-Party Video Support License, Axon Channel Services, Inactive Channel License, Signal Sidearm,	\$1,920.00 annually
Unlimited 7+ Premium Bundle		Inclusive of Axon Evidence subscription, hosting, storage, warranty, maintenance, technical support, Evidence.com Viewer License, Respond Plus License, Axon Records, Citizen for Communities, Redaction Assistant, Auto Tagging License, Performance License, Third-Party Video Support License, Axon Channel Services, Signal Sidearm, Auto Transcribe Unlimited, Full VR Taser 7 Add-On User Access License, 1 HTC Focus VR Headset per 25 Unlimited 7+ Premium bundles purchased, 1 VR Controller Kit per 75 Unlimited 7+ Premium Bundles purchased	\$2,100.00 annually