

**Date:** January 17, 2023

**To:** Honorable Chairman Oliver G. Gilbert, III  
and Members, Board of County Commissioners

**From:** Daniella Levine Cava  
Mayor



Agenda Item No. 8(P)(3)

Resolution No. R-31-23

**Subject:** Recommendation for Approval to Establish a Prequalification Pool: RTQ-02181 for Law Enforcement Equipment and Supplies

### Summary

This item is for the establishment of a prequalification pool which will be used for the purchase of law enforcement equipment and supplies by multiple County departments, including but not limited to, police and correction officers' protection gear, tactical masks, handcuffs, ammunition, guns, rifles, K-9 training aides, and other training materials and related equipment, on an as-needed basis. County departments rely on this equipment and supplies to perform daily duties to serve and protect the citizens. Three vendors are being recommended to be included in the pool; and one vendor has a local address. As this is an open pool, vendors can be added at any time and staff will continue outreach efforts to add local vendors.

### Recommendation

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, *RTQ-02181, Law Enforcement Equipment and Supplies*, for multiple county departments with an allocation of \$14,029,500 for a five-year term. Small Business Enterprise (SBE) measures and local preference will be applied at the time of spot market competition, where permitted by the funding source. The pool will allow for the continued purchase of law enforcement equipment and supplies. To track pool expenditures by vendor, bidding under this and other prequalification pools will gradually be conducted and monitored in a single platform, INFORMS, which will allow staff to provide data reports to the Board, as requested.

The pool will replace current pool, *1088-0/17*, which was established by the Board through Resolution No. R-544-12 for a five-year term. The pool was subsequently modified under delegated authority, and by the Board through Resolution No. R-625-16. The pool was further extended for five years by the Board via Resolution No. R-688-17. The current pool has forty vendors, eleven are local and none are certified SBE firms. The pools expire at the end of the term unless extended by the Board prior to the expiration.

### Scope

The scope of this item is countywide in nature.

### Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$14,029,500. The current pool, *1088-0/17*, is valued at \$28,190,837 for a ten-year and six-month term and expires on January 31, 2023. The annualized allocation under the replacement pool is substantially the same as the current pool and is based upon the departments' projected usage for the five-year term of the pool.

| Department                         | Allocation   | Funding Source                             | Contract Manager    |
|------------------------------------|--------------|--------------------------------------------|---------------------|
| Animal Services                    | \$10,000     | General Fund                               | Annette Jose        |
| Aviation                           | \$280,000    | Proprietary Fund                           | Phillip Rincon      |
| Corrections and Rehabilitation     | \$1,587,000  | General Fund                               | Chief Cara Tuzeo    |
| Parks, Recreation, and Open Spaces | \$95,000     | General Fund                               | Fernando L. Robreño |
| Police*                            | \$12,000,000 | General Fund / State Funds / Federal Funds | Laura Romano        |
| Seaport                            | \$57,500     | Proprietary Funds                          | Gyselle Pino        |

| Department    | Allocation          | Funding Source | Contract Manager |
|---------------|---------------------|----------------|------------------|
| <b>Total:</b> | <b>\$14,029,500</b> |                |                  |

\*It should be noted that resultant contracts will contain termination for convenience provisions, which can be exercised if the commodities and services in this item are affected by the establishment of the constitutional offices.

### **Track Record/Monitor**

Shari Francis of the Strategic Procurement Department is the Procurement Contracting Manager.

### **Delegated Authority**

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor's designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor's designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis.

### **Vendors Prequalified for Pool**

A Request to Qualify was issued under full and open competition. Eighteen vendors responded to the solicitation, of which three vendors, one with a local address, are being recommended for inclusion in the pool as set forth in the table below. The pool will remain open to allow additional vendors that meet the prequalification criteria to be added throughout the pool's term

Pursuant to Resolution No. R-477-18, fewer than 75 percent of vendors recommended are local due to the small number of responses received from local firms. Outreach efforts included market research, to identify and contact potential vendors, and to gauge their interest in participating in the pool. A total of 12,254 firms were notified upon advertisement. Of those, 117 viewed the notification. In addition, 70 local and non-local firms, including the incumbents, were notified of the draft scope of services posted to the County's future solicitations website. Additionally, seven SBE firms certified under the project commodity code were contacted, however none was able to provide items. from all commonly used manufacturers under this solicitation. Staff will continue to work with existing pool members and conduct additional vendor outreach to increase local vendor participation. Staff is already contacting incumbent vendors for addition to the pool.

| Vendor                             | Principal Address                                   | Local Address                  | Principal        |
|------------------------------------|-----------------------------------------------------|--------------------------------|------------------|
| Axon Enterprise, Inc.              | 17800 N 85 Street<br>Scottsdale, AZ                 | None                           | Madeline Wiggins |
| Municipal Emergency Services, Inc. | 12 Turnberry Lane<br>Second Floor<br>Sandy Hook, CT | None                           | Lee Osborn       |
| Safeware, Inc.                     | 4403 Forbes Boulevard<br>Lanham, MD                 | 8263 NW 56 Street<br>Doral, FL | Manny Margolles  |

### **Vendors Not Prequalified for Pool**

The vendors in the below table are not being recommended for prequalification at this time for failure to submit required documentation or due to submittals pending information. However, the Strategic Procurement Department is providing guidance to the vendors that did not meet the prequalification requirements so they can provide the required documentation. Upon submission of the required documents and verification of information, the vendor may be added to the pool.

| Vendor                                                            | Local Address | Reason for Not Qualifying                                                                                                                                 |
|-------------------------------------------------------------------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| C&A Associates Inc.                                               | No            | Vendor did not submit the required documents to satisfy the prequalification criteria, to include submittal form, manufacturer letters, and/or references |
| GL Distributors, Inc.                                             | No            |                                                                                                                                                           |
| The Tools Man, Inc. (SBE)                                         | Yes           |                                                                                                                                                           |
| Advanced Filing Systems, Inc., dba Florida Office Systems (SBE)   | Yes           | Vendor submitted most of the required documents, however, is missing compliance with one or more requirements for inclusion in the pool.                  |
| Applied Concepts Inc., dba Stalker Radar                          | No            |                                                                                                                                                           |
| Clyde Armory Inc.                                                 |               |                                                                                                                                                           |
| Dana Safety Supply, Inc.                                          | Yes           |                                                                                                                                                           |
| Federal Eastern International, LLC                                | No            |                                                                                                                                                           |
| Helgen Industries Inc. dba De Santis Holsters & Leather Goods Co. | No            |                                                                                                                                                           |
| Lawmen's and Shooters' Supply, Inc.                               | No            |                                                                                                                                                           |
| Lou's Police Distributors, Inc.                                   | Yes           |                                                                                                                                                           |
| Miami Partners, LLC (SBE)                                         | Yes           |                                                                                                                                                           |
| Nightline, Inc.                                                   | No            |                                                                                                                                                           |
| Proforce Marketing, Inc.                                          | No            |                                                                                                                                                           |
| RG Beck AZ Inc. dba TYR Tactical, LLC                             | No            |                                                                                                                                                           |

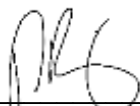
### **Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Strategic Procurement Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pool reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comments, and holding meetings and drafting sessions with the user department.

### **Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies where permitted by the funding source.
- The Small Business Enterprise (SBE) Set-Aside and Bid Preference measures will be applied at time of spot market competition, where permitted by the funding source.
- The Local Preference will be applied at the time of spot market competition where permitted by the funding source.
- The Living Wage does not apply as the services to be procured are not covered services under that Ordinance.

  
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Alfredo "Freddy" Ramirez  
Chief of Safety and Emergency Response



# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Oliver G. Gilbert, III  
and Members, Board of County Commissioners

**DATE:** January 17, 2023

**FROM:**   
Gen Bonzon-Keenan  
County Attorney

**SUBJECT:** Agenda Item No. 8(P)(3)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(P)(3)  
1-17-23

RESOLUTION NO. R-31-23

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL RTQ-02181 FOR MULTIPLE COUNTY DEPARTMENTS FOR A FIVE-YEAR TERM IN A TOTAL AMOUNT UP TO \$14,029,500.00 FOR THE PURCHASE OF LAW ENFORCEMENT EQUIPMENT AND SUPPLIES; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

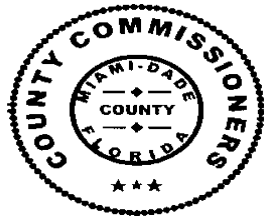
**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes the establishment of Prequalification Pool RTQ-02181 for multiple County departments for a five-year term in a total amount up to \$14,029,500.00 for the purchase of law enforcement equipment and supplies; and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis.

The foregoing resolution was offered by Commissioner **Raquel A. Regalado** ,  
 who moved its adoption. The motion was seconded by Commissioner **Anthony Rodriguez**  
 and upon being put to a vote, the vote was as follows:

|                                  |            |                                 |
|----------------------------------|------------|---------------------------------|
| Oliver G. Gilbert, III, Chairman | <b>aye</b> |                                 |
| Anthony Rodríguez, Vice Chairman | <b>aye</b> |                                 |
| Marleine Bastien                 | <b>aye</b> | Juan Carlos Bermudez <b>aye</b> |
| Kevin Marino Cabrera             | <b>aye</b> | Sen. René García <b>aye</b>     |
| Roberto J. Gonzalez              | <b>aye</b> | Keon Hardemon <b>absent</b>     |
| Danielle Cohen Higgins           | <b>aye</b> | Eileen Higgins <b>aye</b>       |
| Kionne L. McGhee                 | <b>aye</b> | Raquel A. Regalado <b>aye</b>   |
| Micky Steinberg                  | <b>aye</b> |                                 |

The Chairperson thereupon declared this resolution duly passed and adopted this 17<sup>th</sup> day of January, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA  
 BY ITS BOARD OF  
 COUNTY COMMISSIONERS

LUIS G. MONTALDO, CLERK AD INTERIM

By: **Basia Pruna**  
 Deputy Clerk

Approved by County Attorney as  
 to form and legal sufficiency.

A handwritten signature in dark ink, appearing to read "Eduardo".

Eduardo W. Gonzalez