

MEMORANDUM

Agenda Item No. 8(P)(18)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: February 7, 2023

FROM: Geri Bonzon-Keenan
County Attorney

SUBJECT: Resolution approving
Supplemental Agreement No. 11
between U.S. Security Associates
Holding Corp. and Miami-Dade
County for security guard
services for the Department of
Transportation and Public
Works, Contract No. BW9808-
0/22, increasing wage and bill
rates; and authorizing the County
Mayor to execute same and to
exercise the rights contained
therein

Resolution No. R-90-23

The accompanying resolution was prepared by the Strategic Procurement Department and placed on the agenda at the request of Prime Sponsor Commissioner Eileen Higgins.



Geri Bonzon-Keenan
County Attorney

GBK/uw

Memorandum



Date: February 7, 2023

To: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor 

Subject: Request for Approval of Supplemental Agreement No. 11 to Contract No. BW9808-0/22, Security Guard Services for Miami-Dade Transit

Executive Summary

This item is recommending the approval of Supplemental Agreement No. 11 to increase the wage and bill rates under the Security Guard Services contract for the Department of Transportation and Public Works (DTPW). The proposed rate adjustments will not require increased expenditure authority under the contract. The County uses this contract for the provision of security guard services across transit facilities, aiming to deter crime by maintaining a consistent visible security presence, protecting all patrons (e.g., employees and visitors). The vendor, U.S. Security Associates Holding Corp., requested wage adjustments under this contract which are higher than the Living Wage across the various guard classifications. The adjustments will better position the vendor to hire and retain qualified candidates for the delivery of security guard services. The existing wage rates make it difficult to remain competitive in today's market, even as these frontline officers are working long hours and are constantly exposed to high-risk situations, acting as the first line of defense in protecting the public's welfare and the County's assets. The contract was amended in May 2022 to incorporate the requirements of Ordinance No. 21-82 providing paid sick leave for security guards.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve Supplemental Agreement No. 11 to *Contract No. BW9808-0/22, Security Guard Services for Miami-Dade Transit*, to provide for the adjustment of wage and bill rates to various guard classifications. There is no additional expenditure authority being requested to effectuate this adjustment.

If approved by the Board, the adjusted wages (hourly rates paid to vendor's employees) and hourly bill rates would be effective January 1, 2023 through the end of the contract. The proposed rates are set forth below:

Personnel Classification	Current Wage Rate	Proposed Wage Rate	Proposed Bill Rate
Armed Security Officer	\$18.73	\$23.09	\$39.82
Armed Security Supervisor	\$20.80	\$25.09	\$42.86
Unarmed Dispatcher	\$18.73	\$19.00	\$33.60
Project Manager	\$41.65	\$43.27	\$60.41
Crime Analyst	\$29.16	\$31.25	\$44.19

This supplemental agreement also directs the vendor to immediately cease any deductions from subcontractor payments, except for the standard User Access Program and Inspector General fees.

Background

The Board awarded this contract on September 3, 2014 for an eight-year term in the amount of \$107,512,926 pursuant to Resolution No. R-755-14. The contract has since been modified for \$53,574,408 in increased spending authority and extended administratively by six months through June

7, 2023. A long-term competitive replacement solicitation is underway, and the associated contract will be awarded prior to the expiration of the current contract.

The awarded vendor, U.S. Security Associates Holding Corp., requested wage adjustments under this contract which are higher than the Living Wage across the various guard classifications. The adjustments will better position the vendor to hire and retain qualified candidates for the delivery of security guard services. The vendor has instituted aggressive actions with potential applicant recruitments through all realms of professional services, as well as social media platforms and various Veterans associations and organizations. Additionally, the vendor has taken action to host job fairs and offer a \$2,000 hiring bonus, amongst other measures, in order stay competitive in the market. These frontline officers are working long hours and are constantly exposed to high-risk situations, acting as the first line of defense in protecting the public's welfare and the County's assets. The existing wage rates make it difficult to remain competitive in today's market, hindering the vendor's ability to attract and retain staff.

Scope

The impact of this item is countywide in nature.

Fiscal Impact/Funding Source

The contract term expires on June 7, 2023 and has a current cumulative allocation of \$161,087,334. There is no additional expenditure authority requested. Ana Rioseco, DTPW Chief of Procurement, is the Contract Manager.

Track Record/Monitor

Vanessa Stroman, Strategic Procurement Department, is the Procurement Contracting Manager.

Delegated Authority

In accordance with Section 2-8.3 of the County Code related to identifying delegation of Board authority, the resolution gives the County Mayor or County Mayor's designee authority to execute Supplemental Agreement No. 11 and exercise all the provisions contained therein.

Awarded Vendor

Vendor	Principal Address	Local Address	Principal
U.S. Security Associates Holding Corp.	1551 N. Tustin Avenue Number 650 Santa Anna, CA	7200 Corporate Center Drive Suite 600 Miami, FL	Steven Jones

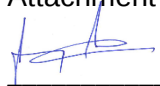
Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and review of performance and compliance issues. The lists referenced include convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies.
- The Small Business Enterprise 15 percent subcontractor goal and Local Preference were applied.
- The Living Wage applies.

Attachment



Jimmy Morales
Chief Operations Officer

MDC003



MEMORANDUM

(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: February 7, 2023

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(18)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☐ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(18)
2-7-23

RESOLUTION NO. _____ R-90-23

RESOLUTION APPROVING SUPPLEMENTAL AGREEMENT NO. 11 BETWEEN U.S. SECURITY ASSOCIATES HOLDING CORP. AND MIAMI-DADE COUNTY FOR SECURITY GUARD SERVICES FOR THE DEPARTMENT OF TRANSPORTATION AND PUBLIC WORKS, CONTRACT NO. BW9808-0/22, INCREASING WAGE AND BILL RATES; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE SAME AND TO EXERCISE THE RIGHTS CONTAINED THEREIN

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board approves Supplemental Agreement No. 11 to Contract No. BW9808-0/22 for the purchase of security guard services for the Department of Transportation and Public Works.

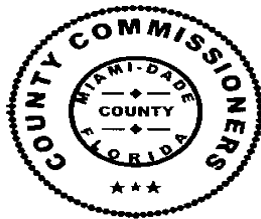
Section 2. This Board authorizes the County Mayor or County Mayor's designee to execute Supplemental Agreement No. 11 in substantially the form attached hereto, for and on behalf of the County, and to exercise all provisions contained therein.

The foregoing resolution was offered by Commissioner **Sen. Rene Garcia** , who moved its adoption. The motion was seconded by Commissioner **Eileen Higgins** and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	aye		
Anthony Rodríguez, Vice Chairman	aye		
Marleine Bastien	aye	Juan Carlos Bermudez	aye
Kevin Marino Cabrera	aye	Sen. René García	aye
Roberto J. Gonzalez	aye	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	aye
Kionne L. McGhee	aye	Raquel A. Regalado	aye
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 7th day of February, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS



LUIS G. MONTALDO, CLERK AD INTERIM

By: **Basia Pruna**
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Eduardo W. Gonzalez
Bruce Libhaber

SUPPLEMENTAL AGREEMENT NO. 11

Contract Number: BW9808-0/22

Contract Title: Security Guard Services for Miami-Dade Transit

Contractor: U.S. Security Associates, Inc
8780 NW 18th Terrace
Miami, Florida 33172

In accordance with the above referenced Contract, this Supplemental Agreement, when properly executed, shall become part of the Contract effective January 1, 2023, contingent upon approval by the Board of County Commissioners, and shall:

1. Adjust wages (hourly rates paid to Contractor's employees) and hourly bill rates to the County effective January 1, 2023, as stipulated below.

Guard Classification	Wage Rate	Bill Rate
Armed Security Officer	\$23.09	\$39.82
Armed Security Supervisor	\$25.09	\$42.86
Unarmed Dispatcher	\$19.00	\$33.60
Project Manager	\$43.27	\$60.41
Crime Analyst	\$31.25	\$44.19

The wages above are higher than the current living wage rates for the County and will assist the Contractor to hire and retain qualified candidates for the Contract.

2. Allow the Contractor to deduct 2.25% (2% User Access Program Fee and 0.25% Inspector General Fee) from the amount paid to the subcontractor(s). The Contract shall immediately cease any other deductions from the subcontractor payments.

All terms, covenants and conditions of the original Contract and any Supplemental Agreements issued thereto shall remain in full force and effect, except to the extent herein amended.

IN WITNESS WHEREOF, County and Contractor have caused this Supplemental Agreement No. 11 to County Contract No. BW9808-0/22 - Security Guard Services for Miami-Dade Transit to be executed by their respective parties and duly authorized officers.

Contractor
By: [Signature]
Name: Andrew Daniels
Title: Vice President

Date: 1/9/23
Attest: [Signature]
Corporate Secretary/Notary

Corporate Seal/Notary



Miami-Dade County
By: _____
Name: Daniella Levine Cava
Title: Mayor

Date: _____
Attest: _____
Clerk of the Board

Approved as to form
and legal sufficiency

Assistant County Attorney