

**OFFICIAL FILE COPY
CLERK OF THE BOARD
OF COUNTY COMMISSIONERS
MIAMI-DADE COUNTY, FLORIDA**

MEMORANDUM

Agenda Item No. 8(J)(1)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: September 6, 2023

FROM: Geri Bonzon-Keenan
County Attorney

SUBJECT: Resolution authorizing the
County Mayor to issue a new
stevedore license to Ramon
Delgado in accordance with
chapter 28A, section 28A-6 of
the Code

Resolution No. R-752-23

The accompanying resolution was prepared by the Port of Miami and placed on the agenda at the request of Prime Sponsor Commissioner Danielle Cohen Higgins.



Geri Bonzon-Keenan
County Attorney

GBK/ks

MDC001

Memorandum



Date: September 6, 2023

To: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor 

Subject: Resolution Authorizing the County Mayor or the County Mayor's Designee to
Issue a New County Stevedore License to Ramon Delgado

Executive Summary

The purpose of this item is to gain authorization by the Board of County Commissioners (Board) to issue a new Miami-Dade County stevedoring license to Ramon Delgado.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the accompanying resolution authorizing the County Mayor or the County Mayor's designee to issue a new Miami-Dade County stevedoring license to Ramon Delgado pursuant to Chapter 28A, Section 28A-6 of the Code of Miami-Dade County.

Delegated Authority

In accordance with Section 2-8.3 of the Code of Miami-Dade County requiring disclosure of delegations of Board authority contained in the body of contracts recommended for competitive award, this item contains no such delegations.

Scope

PortMiami is located within District 5, which is represented by Commissioner Eileen Higgins. The impact of this agenda item is countywide as PortMiami (Port) is a regional asset and generates employment for residents throughout Miami-Dade County.

Fiscal Impact/Funding Source

This proposed resolution will have no fiscal impact on PortMiami.

Track Record/Monitor

The Port staff members responsible for monitoring compliance with terms of license are Hydi Webb, Port Director, and Frederick P. Wong Jr., Deputy Port Director.

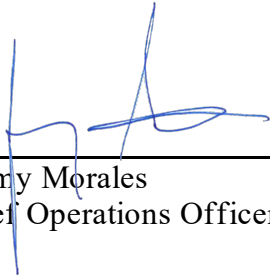
Background

Chapter 28-A, Section 28A-6, of the Miami-Dade County Code, mandates that applications for new County stevedore licenses be presented to the Board by the Mayor, after examination of the qualifications of the applicants by the Seaport Director, and after completion of a background investigation by the Miami-Dade Police Department. Staff has reviewed the qualifications of the applicant for issuance of a new County stevedore license and determined

Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners
Page No. 2

that he is qualified in accordance with Code licensure requirements of Chapter 28A, Section 28A-6 of the Code. An investigation of the applicant by the Miami-Dade Police Department has revealed no record of criminal activity as outlined in Chapter 28-A of the Code. The applicant has also provided the mandatory bond (attached).

As staff has determined that applicable licensure requirements have been met, it is recommended that the Board approve the issuance of a new County stevedore license to the applicant Ramon Delgado.



Jimmy Morales
Chief Operations Officer



MEMORANDUM

(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: September 6, 2023

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(J)(1)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☐ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(J)(1)
9-6-23

RESOLUTION NO. R-752-23

RESOLUTION AUTHORIZING THE COUNTY MAYOR OR
COUNTY MAYOR'S DESIGNEE TO ISSUE A NEW
STEVEDORE LICENSE TO RAMON DELGADO IN
ACCORDANCE WITH CHAPTER 28A, SECTION 28A-6 OF
THE CODE OF MIAMI-DADE COUNTY, FLORIDA

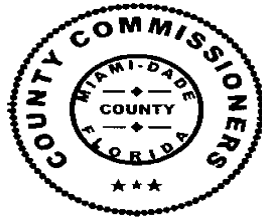
WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that the Board hereby authorizes the County Mayor or County Mayor's designee to issue a stevedore license to Ramon Delgado in accordance with the provisions of chapter 28A, section 6 of the Code of Miami-Dade County, Florida.

The foregoing resolution was offered by Commissioner **Anthony Rodriguez**, who moved its adoption. The motion was seconded by Commissioner **Kionne L. McGhee** and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	aye		
Anthony Rodríguez, Vice Chairman	aye		
Marleine Bastien	aye	Juan Carlos Bermudez	aye
Kevin Marino Cabrera	aye	Sen. René García	aye
Roberto J. Gonzalez	aye	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	aye
Kionne L. McGhee	aye	Raquel A. Regalado	aye
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 6th day of September, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: Basia Pruna
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

SBB

Steven B. Bass

LICENSE CERTIFICATE

MDC007



PORTMIAMI

STEVEDORE LICENSE NO. 2023-21

Issue Date: January 18, 2023

Expiration Date: January 18, 2024

Miami-Dade County

STEVEDORE LICENSE

Granted to

RAMON DELGADO

In accordance with Sections 1.01(A) and 4.02, Miami-Dade County Home Rule Charter; Section 125.012(6), Florida Statutes; Chapter 28A, Code of Miami-Dade County; and PortMiami Terminal Tariff No. 010, all as they may be amended from time to time, the above licensee, having met the qualifications prescribed and posted the required performance bond, is hereby licensed to perform as a STEVEDORE within Miami-Dade County, Florida.

Authorized By:

Miami-Dade Board of County Commissioners

Hydi Webb

Port Director and CEO



PERSONAL CHARACTER FORM

**2023 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM**

PORTMIAMI

Applicant Name: **Ramon Delgado**
Applicant Age: **50**
Applicant Citizenship: **United States of America**
Date of Birth: **[REDACTED]**
Home Address: **3055 Estates Drive
Pompano Beach, FL 33069**
Mobile Phone: **[REDACTED]**
E-mail Address: **r.delgado@apmterminals.com**

1. Name and address of stevedore firm which applicant will conduct his/her stevedoring activities upon issuance of license:

**South Florida Container Terminal
2650 Port Blvd
Miami, FL 33132**

2. Stevedore's Performance Bond: **4000009251**

3. Has applicant ever been refused such bond? **NO**

4. List all connections applicant has had with stevedoring and with shipping industry, giving dates and locations.

South Florida Container Terminal — Feb 2022 to Present



2023 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM

PORTMIAMI

5. List all supervisory capacities previously held by applicant in Question No. 4.

Chief Financial Officer — South Florida Container Terminal responsible of all financial matters and stevedoring contracts related to Port of Miami.

6. Describe supervisory duties performed by applicant in No. 5.

- In charge of all negotiation matters related to the stevedoring contract with the Port of Miami
- Point of contact for all financial matters with Port of Miami and stevedoring contract related to the Terminal operations

7. List at least 3 local individual references and their addresses, of persons knowing applicant for two years or more.

Name: Mr. Javier Lozano-APM Terminals CFO- Costa Rica

Email: Javier.lozano@apmterminals.com

Name: Mr. Rafael Mendible- AVP Financial Risk Mgmt

Email: rmendible@gmail.com

Name: Mr. Richard Sucre — Alquima Advisors

Email: ricmatsuc@aol.com

8. List all bank business accounts:

Not applicable to applicant.



2023 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM

PORTMIAMI

9. Education: List the name and address of high school, college, or specialty school attended, with dates of attendance and degrees, if any:

University of Notre Dame- Master of Business Administration (MBA) - 2001
Catholic University Andres Bello — Venezuela - Bachelor of Science / CPA — 1995
Humbolt German School of Caracas — Venezuela — High School - 1990

10. List any other information which applicants thinks might be of value to the Miami-Dade County Board of Commissioner's regarding this application:

Applicant has been a resident of Broward County for 12 years.



2023 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM

PORT MIAMI

The undersigned stevedoring license applicant hereby swears or affirms that all answers and information provided above are true and correct.

Nov 18th 2022

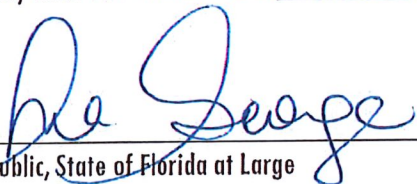
DATE



APPLICANT SIGNATURE

Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeared Ramon Delgado, who being sworn, deposes and says that he is the person who executed the foregoing Application for Stevedoring License, and that the matters and things therein contained are true and correct.

Witness my hand and official seal at Miami-Gade, Florida, this 18th day of November, 2022.

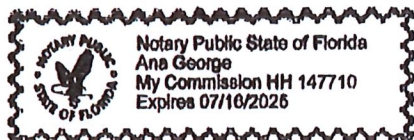


Notary Public, State of Florida at Large

My commission expires:

July 16, 2025

(NOTARY SEAL)





Ramon Delgado

Senior Finance Manager/CFO

+1 954.297.2580
delgador77@hotmail.com

3055 Estates Drive Pompano Beach, FL
33069

ABOUT ME

I am a senior finance professional searching for an employment opportunity where I can apply my vast experience in project management, financial planning, market analysis, feasibility studies, team building and financial analysis to an organization in which I contribute to its improved efficiency, growth, and prosperity.

EDUCATION

University of Notre Dame
Notre Dame, USA
Master of Business Administration (MBA),
Finance/General Management
Earned 2001

Universidad Catolica Andres Bello
Caracas, Venezuela
Bachelor of Science (BS)
Accounting (Certified Public Accountant)
Earned 1995

WORK HISTORY

Chief Financial Officer
SFCT Terminal Miami (Joint Venture Maersk Group /
CMA-CGM)
2022 - Current

Business Consultant
Independent
2012 – 2021

Advise diverse organizations in both financial and commercial issues in the private, public, and non-profit sectors. Conducted various projects in the areas of competitive intelligence, market analysis, industry benchmarking, organizational design, feasibility studies, business planning, and financial analysis.

Chief Financial Officer/Owner
Ranivilu Art Gallery
2012 – 2021

Provide financial guidance to private collectors and dealers on investments and business strategies related to art and culture. Successfully opened an art gallery and established a distinguished reputation in the South Florida art district. Serving as the CFO of the company for all investments, accounting and financial duties.

British American Tobacco (BAT)
CFO Hamburg, Germany 2009 - 2012
CFO Southern Cone BA, Argentina 2007 – 2009
Sr. Finance Manager Monterrey, Mexico 2004 - 2006

Created a new company strategy resulting in doubling operating margin and profit over a 3-year period. Oversaw commercial finance, operations finance, tax, treasury, planning, forecasting, and accounting. Oversaw finance operations in 7 foreign subsidiaries spread among 33 companies. Successfully led the Audit committee with no major findings. Reduced product costs by over 20%. Maintained compliance

PERSONAL INFORMATION

US Citizen

Fluent Bilingual English & Spanish

Intermediate Knowledge of

German & Portuguese

Work experience in Venezuela, Colombia, UK, United States, Mexico, Argentina, Germany

PROFESSIONAL REFERENCES

Dr. Arno Lippert

CEO

MBev Holding AG

+41 79 5082995

arnolippert@mbev.com

Mr. Javier Lozano

Chief Financial Officer

APM Terminals

+506 6056 0855

javier.lozano@apmterminals.com

Mr. Andreas Labs

Area Head of Corporate Tax Central Europe

BAT Germany

+49 1724521619

andreas_labs@bat.com

Mr. Rafael Mendible

AVP - Financial Risk Management,

USAA

+1 646.321.9214

rmendible@gmail.com

Mr. Richard Sucre

Senior Partner

Alquimia Advisors

+1 561.542.4852

ricmatsuc@aol.com

ADDITIONAL WORK HISTORY

Manager of Strategic Planning

Cemex 2002 - 2003

Special Advisor to the CEO 2001 - 2002

Pace Global Energy Services

British Petroleum (BP)

Field Engineer 1998 - 1999

Senior Analyst 1997 - 1998

Financial Analyst 1996 - 1997

Commercial Analyst 1995 - 1996

LICENSE QUESTIONNAIRE

2023 STEVEDORING BUSINESS LICENSE QUESTIONNAIRE



PORTMIAMI

Completed questionnaires must be turned in by 5:00 PM on **Tuesday, November 30, 2022**. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

Name: Mr. Javier Lozano-APM Terminals CFO- Costa Rica

Tel: 1-506-6056-0855

Email: Javier.lozano@apmterminals.com

Name: Mr. Rafael Mendible- AVP Financial Risk Mgmt

Tel: 1-646-321-9214

Email: rmendible@gmail.com

Name: Mr. Richard Sucre — Alquima Advisors

Tel: 1-561-542-4852

Email: ricmatsuc@aol.com

2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.

Please see attached copies of check for performance bond of \$1000.00 and \$50.00



2023 STEVEDORING BUSINESS LICENSE QUESTIONNAIRE



PORTMIAMI

3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

None

4. Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.

None

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

None



2023 STEVEDORING BUSINESS LICENSE QUESTIONNAIRE



PORTMIAMI

6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

None

7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

None

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

None

9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

180,055 total labor hours- Administrative direct employees (non-ILA) hours are included.



2023 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE



PORTMIAMI

CERTIFICATION OF ACCURACY:

By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information provided above and in the attachments hereto is true and correct.

Applicant Name: Ramon Delgado
Applicant Signature: [Signature]
Title: Chief Financial Officer
Date: Nov 18th 2022

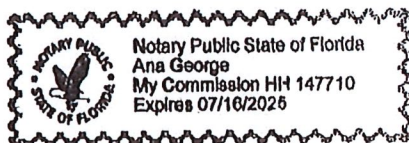
Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeared Ramon Delgado, who being sworn, deposes and says that he is the person who executed the foregoing Stevedoring License Questionnaire, and that the matters and things therein contained are true and correct.

Witness my hand and official seal at Miami-Dade, Florida, this 18th day of July, 2022.

[Signature]
Notary Public, State of Florida at Large

My commission expires: July 16, 2025

(NOTARY SEAL)



PERFORMANCE GUARANTEE

M-176SFLOCONT

DREW & ROGERS, INC.

SUPPLIER G-006216

Check No 64-1278/611

Voucher No	Invoice/Prepayment No	Invoice Date	Gross Amount	Discount Amount	Net Amount
2022003297	BOND PERMIT 2023-RAMON DELGADO	10/21/2022	1,000.00	0.00	1,000.00
Total Amount:			1,000.00		1,000.00

U.S. Paid 6,095,407

TO SET UP ACH PAYMENTS PLEASE CONTACT US AT AMRPAYABLES@APMTERMINALS.COM

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER

South Florida Container Terminal LLC

9300 Arrowpoint Blvd.
Charlotte, NC 28273-8136Bank of America
Controlled Disbursement
Atlanta, Dekalb County, Georgia

64-1278/611

G-006216

Date

11/15/2022

Net Amount

1,000.00

Pay *****One thousand Dollars*****

Pay to the order of Port of Miami
1015 N America Way
Miami, FL 33132-2017

MDC022

M-176SFLOCONT

DREW & ROGERS, INC.

SUPPLIER G-006216

Check No 4000009250

Voucher No	Invoice/Prepayment No	Invoice Date	Gross Amount	Discount Amount	Net Amount
2022003296	APPLICATION 2023-RAMON DELGADO	10/21/2022	50.00	0.00	50.00
Total Amount:			50.00		50.00

U.S. PAID 6.096.407

TO SET UP ACH PAYMENTS PLEASE CONTACT US AT AMRPAYABLES@APMTERMINALS.COM

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER

South Florida Container Terminal LLC
9300 Arrowpoint Blvd.
Charlotte, NC 28273-8136

Bank of America
Controlled Disbursement
Atlanta, Dekalb County, Georgia

4000009250
64-1278/611

G-006216

Date
11/15/2022

Net Amount
50.00

Pay *****Fifty Dollars*****

Pay to the order of Port of Miami
1015 N America Way
Miami, FL 33132-2017



MDC023

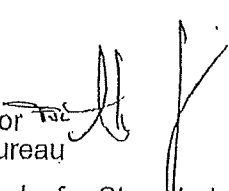
BACKGROUND CHECK

Memorandum



Date: December 22, 2022

To: Hydi Webb,
Port Director

From: Thamy Gonzalez, Major 
Seaport Operations Bureau

Subject: Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28-6.4, of the Miami-Dade County Code, for the following individuals:

NAME

DOB

Albert Smalls Jr.
Charles J. Arocha
Christopher C. Arocha
Craig Mygatt
Dusko Pesic
Edward A. Gonzalez
Evangelia Moncandilos
Fernando N. Alvarez
Frank V. Rovirosa
Iordanis (Jordan) Monocandilos
James J. Pelliccio
Jorge P. Rovirosa
Policarpo Mauricia
Richard Rodriguez
Sherif Assal
Timothy Touzet
James E. Kuzdale
Shawn W. Bundy
A. Platon Alexandrakis
Ramon Delgado
Michael Nelson
Hugh Healey
Sara Babun

[REDACTED DOB INFORMATION]

Based on the aforementioned, the Miami-Dade police Department found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

If you have any further questions, please contact me directly at (305) 216-6605.

TG/dc

c: Dolgis Betancourt, Assistant Director, Seaport Department

MDC025