

**Date:** July 6, 2023

**To:** Honorable Chairman Oliver G. Gilbert, III  
and Members, Board of County Commissioners

**From:** Daniella Levine Cava  
Mayor



Agenda Item No. 8(P)(5)

Resolution No. R-621-23

**Subject:** Recommendation for Approval to Establish a Prequalification Pool for Public Safety Vehicle Accessories

### **Summary**

This item is requesting establishment of a prequalification pool for the purchase of public safety vehicle accessories and related items, including installation, de-installation, and relevant repairs for multiple County departments via subsequent spot market competitions. The establishment of this pool will allow departments to obtain public safety vehicle accessories and equipment on an as-needed basis. This pool is vital for public safety lighting installations and related maintenance for numerous departments' vehicles, as it allows departments to outfit County vehicles as needed throughout the term of the pool.

### **Recommendation**

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, *EVN0000294, Public Safety Vehicle Accessories*, for multiple County departments in the amount of \$13,935,800 for a five-year term. The subsequent spot market competitions under this pool will include Small Business Enterprise (SBE) measures and Local Preference, where applicable. The current pool, *Prequalification Pool No. 5038-1/23*, was established by the Board through Resolution No. R-349-13, for a five-year term with one, five-year option to renew term. Upon establishment, the pool had 10 vendors, of which three were local and none were certified SBE firms. The pool currently has 23 vendors, of which nine are local and two are certified SBE firms.

To track pool expenditures by vendor, bidding under this and other prequalification pools will gradually be conducted and monitored in a single platform, INFORMS, which will allow staff to provide data reports to the Board, as requested.

### **Background**

The replacement prequalification pool will allow spot market competition for the purchase of equipment ranging from emergency audible equipment, ancillary police or fire rescue equipment, lighting equipment, accessories, and other related items, including installation/de-installation services. The prequalification pool also includes a list of manufacturers and/or brands that the County may accept in relation to the public safety vehicle accessories required. The items and brands to be purchased under this pool may be augmented at the time of spot market competition. While the items to be purchased are primarily for use on fire rescue and police vehicles and/or equipment, the County has approximately 12,000 vehicles in its fleet. Departments will utilize the pool as follows:

- 1) Animal Services Department (ASD) will use the pool for add on installations of specialized lighting and equipment to their fleet, which is utilized by staff to conduct inspections, citations, animal retrieval, and transporting of animals in need of medical care.
- 2) Internal Services Department (ISD) will use the pool to purchase specialized accessories, equipment and parts including strobe lights, light bars, and laptop mounts when modifying and/or repairing damaged County vehicles.
- 3) Information Technology Department (ITD) will use the pool to purchase lighting and sound accessories and equipment to be installed on certain vehicles within their fleet.

- 4) Miami-Dade Aviation Department (MDAD) will use the pool for the purchase and installation of specialized lighting equipment for their fleet.
- 5) Miami-Dade Corrections and Rehabilitation Department (MDCR) will use the pool for installation and de-installation of various interior caging, lighting, and other equipment to their fleet.
- 6) Miami-Dade Fire Rescue Department (MDFR) will use the pool to purchase and install specialized accessories, lighting and sound equipment for incoming fleet.
- 7) Miami-Dade Police Department (MDPD) will use the pool to purchase vehicle accessories and related items for public safety vehicles, such as light bars, sirens, cages, laptop mounts, and additional specialized equipment and services, including installation and de-installation services.
- 8) Water and Sewer Department (WASD) will use the pool to purchase light bars, warning lights, and visual electronic equipment for their fleet.

### **Scope**

The scope of this item is countywide in nature.

### **Fiscal Impact/Funding Source**

The fiscal impact for the five-year term is \$13,935,800. The current pool, 5038-1/23, is valued at \$26,106,000 for the 10-year and six-month term and expires on November 30, 2023. The allocation under the replacement pool is higher than the current pool on an annualized basis due to anticipated needs and inflation.

| Department    | Allocation          | Funding Source         | Contract Manager     |
|---------------|---------------------|------------------------|----------------------|
| ASD           | \$150,000           | General Fund           | Annette Jose         |
| ISD           | \$22,500            | Internal Service Funds | Rey Llerena          |
| ITD           | \$150,000           | Internal Service Funds | Julian Manduley      |
| MDAD          | \$154,800           | Proprietary Funds      | Sylvia Novela        |
| MDCR          | \$539,000           | General Fund           | Yolanda Singleton    |
| MDFR          | \$2,000,000         | Fire District          | Marianela Betancourt |
| MDPD*         | \$10,000,000        | General Fund           | Nicholas A. Santos   |
| WASD          | \$919,500           | Proprietary Funds      | Susan Pascul         |
| <b>Total:</b> | <b>\$13,935,800</b> |                        |                      |

\*It should be noted that contracts contain termination for convenience provisions, which can be exercised if the commodities and services in this item are affected by the establishment of the constitutional offices.

### **Track Record/Monitor**

Vanessa Stroman of the Strategic Procurement Department (SPD) is the Procurement Contracting Manager.

### **Delegated Authority**

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor's designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor's designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board

on a bi-annual basis. Any contract award under the prequalification pool exceeding \$5,000,000 is subject to ratification by the Board.

**Vendors Prequalified for Pool**

On November 23, 2022, this solicitation was advertised under full and open competition and sent electronically to 158 vendors. When the advertisement closed on December 20, 2022, the County received four responses. All four vendors are being recommended for inclusion in the pool. Two have a local address and none are certified SBE firms, as set forth in the table below. The pool will remain open and outreach efforts will continue to encourage additional participation and allow additional vendors to be added during the term of the pool.

Pursuant to Resolution No. R-477-18, fewer than 75 percent of vendors recommended are local due to a diminished local market.

| Vendor                                                             | Principal Address                           | Local Address | Principal               |
|--------------------------------------------------------------------|---------------------------------------------|---------------|-------------------------|
| B&G Auto Parts Warehouse                                           | 2013 SW 1 Street<br>Miami, FL               | Same          | Manuel Gomez, Jr.       |
| Ed Federkeil Racing, Inc.<br>dba California Custom Sport<br>Trucks | 4721 Ravenswood Road<br>Fort Lauderdale, FL | None          | Edward J Federkeil, Jr. |
| Public Safety Supply, LLC                                          | 625 West 18 Street<br>Hialeah, FL           | Same          | Alberto Espinosa        |
| Ten-8 Fire & Safety, LLC                                           | 2904 59 Avenue Drive East<br>Bradenton, FL  | None          | Derick Bouwer           |

**Vendors Not Recommended for Prequalification**

The vendors in the below table did not submit packages for review as yet, thus are not being recommended for prequalification at this time. However, SPD has identified these vendors as potential candidates for inclusion in the pool and is providing guidance so they can provide the required information and documentation. Upon submission of the required documents and/or verification of information, the vendors may be added to the pool.

| Vendor                    | Local Address | Reason for Not Recommending                                                                                                                                                                         |
|---------------------------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Dan Enterprises Team, LLC | Yes           | Pending receipt of submittal packet for evaluation. All vendors that meet the prequalification criteria may be added to the pool after it is established.                                           |
| REV Group, Inc.           | No            |                                                                                                                                                                                                     |
| W.W. Grainger, Inc.       | Yes           |                                                                                                                                                                                                     |
| Fleetpride, Inc.          | No            | Vendor pending registration and submission of submittal packet. Upon successful registration and if the prequalification criteria are met, vendor may be added to the pool after it is established. |

**Due Diligence**

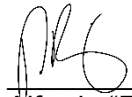
Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pool reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and

drafting sessions with the user departments. The scope of services varies vastly between departments and will be detailed at the time of future spot market competition according to their respective needs. The current pool's 23 incumbent vendors were emailed prior to advertisement to notify them about the replacement solicitation and encourage their participation. In addition, 42 vendors identified through BidSync were also emailed prior to advertisement to notify them and encourage additional participation. Incumbent and prospective vendors were provided with an initial draft of the solicitation when the replacement process was initiated. Vendors were encouraged to provide feedback on the draft solicitation as a way for staff to identify if anything could be revised or added, if needed.

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies.
- The Small Business Enterprise measures will be determined prior to advertising each spot market competition. The Local Preference will be applied at the time of spot market competition. Each spot market competition must be submitted to the Small Business Development Division for review.
- The Living Wage does not apply as the services are not covered under the ordinance.



Alfredo "Freddy" Ramirez, III  
Chief of Safety and Emergency Response



# MEMORANDUM

(Revised)

**TO:** Honorable Chairman Oliver G. Gilbert, III  
and Members, Board of County Commissioners

**DATE:** July 6, 2023

**FROM:**   
Gen Bonzon-Keenan  
County Attorney

**SUBJECT:** Agenda Item No. 8(P)(5)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(P)(5)  
7-6-23

RESOLUTION NO. \_\_\_\_\_ R-621-23

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL EVN0000294 FOR MULTIPLE COUNTY DEPARTMENTS FOR A FIVE-YEAR TERM IN A TOTAL AMOUNT UP TO \$13,935,800.00 FOR THE PURCHASE OF PUBLIC SAFETY VEHICLE ACCESSORIES; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS; PROVIDED THAT ANY CONTRACT AWARD UNDER THE POOL EXCEEDING \$5,000,000.00 IS RATIFIED BY THE BOARD

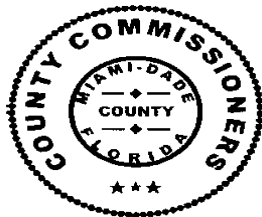
**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes the establishment of Prequalification Pool EVN0000294 for multiple County departments for a five-year term in a total amount up to \$13,935,800.00 for the purchase of public safety vehicle accessories; and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis; provided that any contract award under the pool exceeding \$5,000,000.00 is ratified by the Board.

The foregoing resolution was offered by Commissioner **Danielle Cohen Higgins**, who moved its adoption. The motion was seconded by Commissioner **Juan Carlos Bermudez** and upon being put to a vote, the vote was as follows:

|                                  |            |                      |               |
|----------------------------------|------------|----------------------|---------------|
| Oliver G. Gilbert, III, Chairman | <b>aye</b> |                      |               |
| Anthony Rodríguez, Vice Chairman | <b>aye</b> |                      |               |
| Marleine Bastien                 | <b>aye</b> | Juan Carlos Bermudez | <b>aye</b>    |
| Kevin Marino Cabrera             | <b>aye</b> | Sen. René García     | <b>absent</b> |
| Roberto J. Gonzalez              | <b>aye</b> | Keon Hardemon        | <b>absent</b> |
| Danielle Cohen Higgins           | <b>aye</b> | Eileen Higgins       | <b>aye</b>    |
| Kionne L. McGhee                 | <b>aye</b> | Raquel A. Regalado   | <b>absent</b> |
| Micky Steinberg                  | <b>aye</b> |                      |               |

The Chairperson thereupon declared this resolution duly passed and adopted this 6<sup>th</sup> day of July, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: Basia Pruna  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

Eduardo W. Gonzalez