

Date: September 6, 2023

To: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor



Agenda item No. 8(P)(3)

Resolution No. R-772-23

Subject: Recommendation for Approval to Award Traffic Control Accessories and Equipment

Summary

This item recommends a consolidated replacement contract for the purchase and rental of numerous types of traffic control accessories and equipment for multiple County departments. The vendors recommended for award are manufacturers or authorized dealers/distributors of traffic control equipment. Approval of this contract will allow the County to purchase various types of traffic cones and allow for the rental of various items essential to traffic safety, including barricades, barrier systems, arrow boards, signs, and flashing high intensity lights.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. EVN0000381, Traffic Control Accessories and Equipment*, in the amount of \$1,625,684 for a five-year term. This contract will consolidate and replace the two contracts listed below:

- *FB-00512, Traffic Control Equipment, Accessories and Rentals*, was approved by the Board through Resolution No. R-92-18 in the amount of \$2,428,000. The contract term of 66 months expires on August 31, 2023. The contract is utilized by the following departments: Internal Services Department (ISD), Parks, Recreation and Open Spaces (PROS), Miami-Dade Police Department (MDPD), PortMiami, Regulatory and Economic Resources (RER), Department of Solid Waste Management (DSWM), Department of Transportation and Public Works (DTPW), and Water and Sewer Department (WASD).
- *FB-01649, Traffic Cones*, was approved under the delegated authority for a 36-month term and will expire on February 29, 2024. The contract is valued at \$479,568. The contract is utilized by Miami-Dade Aviation Department (MDAD), PROS, MDPD, PortMiami, DTPW, and WASD.

These two contracts offer similar services and serve many of the same departments; therefore, it was deemed to be in the County's best interest to consolidate them to facilitate administrative efficiencies for the departments and leverage the spending power to obtain more competitive pricing and higher service levels. Should departments have need of goods and services upon the expiration of *FB-00512*, they have the option to utilize the remaining authority in the purchase order balances. It should be noted that MDAD and DSWM elected not to participate in the replacement solicitation.

Background

This contract is comprised of four groups: Group A is for the rental of arrow boards, barricades, high intensity lights, and signs; Group B is for the rental of Yodock Barrier Systems, or approved equals; Group C is for the purchase of various traffic cones; and Group D is for the rental of traffic control arrow boards, solar assisted eclipse models or approved equals. The method of award was to the three lowest priced vendors in the aggregate, per group. The departments will utilize the contract to support public safety measures and maintain their daily operations as follows:

- ISD – purchase of traffic control equipment, accessories, and other devices such as barricades installed around the exterior of the Stephen P. Clark Government Center.

- PROS – rental and/or purchase of traffic control equipment and accessories such as barricades, directional signs, message boards and traffic cones during special events, major holidays, and post storm clean-up to ensure safe traffic flow.
- MDPD – rental and/or purchase of traffic control equipment for special events, driving courses and training obstacles, traffic incidents, and during emergency mobilizations.
- PortMiami – purchase and/or rental of various traffic control accessories and equipment to support operations, crowd and traffic flow, and construction activities.
- RER – rental of barricades for crowd control activities during departmental and community events.
- DTPW – rental and/or purchase of traffic control equipment needed to maintain public safety during capital improvement and construction related projects.
- WASD – rental of barricades and road signs to protect staff and motorists while performing daily operations and the repair of water pipes, sewer lines, and other infrastructure.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$1,625,684. The current contract *FB-00512* is valued at \$2,428,000 for a five-year and six-month term, and *FB-01649* is valued at \$479,568 for a five-year term. The allocation requested for the replacement contract is lower than the combined annualized allocations on the existing contracts due to lower estimated quantities projected to be needed during the contract term.

Department	Allocation	Funding Source	Contract Manager
ISD	\$62,011	General Fund	Juanita Times
PROS	\$225,495	General Fund	Fernando L. Robreño
MDPD*	\$45,099	General Fund	Nicholas A. Santos
PortMiami	\$105,231	Proprietary Funds	Frank Ramirez
RER	\$7,516	Proprietary Funds	Laura Romano
DTPW	\$769,688	DTPW Operating	Maria Kunhardt
WASD	\$410,644	Proprietary Funds	Fred Taylor
Total:	\$1,625,684		

*It should be noted that contracts contain termination for convenience provisions, which can be exercised if the commodities in this item are affected by the establishment of the constitutional offices.

Track Record Monitor

Vanessa Stroman of the Strategic Procurement Department (SPD) is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to give notice of this award to the recommended vendors, issue the appropriate orders to give effect to same, and exercise all provisions of the contract, including any cancellation or extension provisions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendors Recommended for Award

On March 22, 2023, an Invitation to Bid was advertised under full and open competition via INFORMS and sent electronically to 243 vendors, of which 10 invitations were accepted, two were declined, and 233 did not respond. When the advertisement closed on April 14, 2023, the County received six bids, of

which five vendors are being recommended for award, two have a local address, and none are certified Small Business Enterprise (SBE) firms.

Pursuant to Resolution No. R-477-18, fewer than 75 percent of vendors recommended are local due to the limited availability of local businesses in this category with the capacity to meet the County's needs. SPD used various methods to conduct market research to better gauge the market, lead times, pricing and product availability while attempting to encourage participation from local vendors.

Vendor	Principal Address	Local Address	Number of Employee Residents	Principal	Group(s)
			1) Miami-Dade 2) Percentage*		
All American Barricades, LLC	2300 SW 41 Avenue Fort Lauderdale, FL	3355 NW 154 Terrace Miami Gardens, FL	83	Ruben G. Santos	A, B, and D – lowest bid
			33%		
American Fasteners Corporation	7323 NW 66 Street Miami, FL	Same	65	Manuel Benitez	C – 3 rd lowest bid
			83%		
Bon's Barricades, Inc.	5001 NW 13 Avenue Suite J Pompano Beach, FL	None	1	Tama-Ann Lara	A, B, and D – 2 nd lowest bid
			5%		
OES Global, Inc.	1935 NW 18 Street Pompano Beach, FL	None	0	Melissa Schechter	C – lowest bid
			0%		
Safety Zone Holdings, Inc. dba Safety Zone Specialists	2318 Old Combee Road, Unit 107 Lakeland, FL	None	0	Bryan D. Marsh	C – 2 nd lowest bid
			0%		

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor's employees who reside in Miami-Dade County as compared to the vendor's total workforce.

Vendor Not Recommended for Award:

Vendor	Local Address	Reason for Not Recommending
AGNI Enterprises, LLC dba Head to Heels Safety Supplies	Yes	Higher than the three lowest bidders for Group C. No Bid for Groups A, B, and D

*A "No Bid" means the vendor responded indicating that it will not be providing an offer.

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry to provide feedback, and holding meetings and drafting sessions with the user departments. The scope of services for two existing contracts were consolidated into one replacement solicitation.

Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies.

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and Members, Board of County Commissioners
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- The SBE Bid Preference and Local Preference were applicable.
- The Living Wage does not apply as this is for the purchase and rental of goods.



Jimmy Morales
Chief Operations Officer



MEMORANDUM

(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: September 6, 2023

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(3)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(3)
9-6-23

RESOLUTION NO. _____ R-772-23

RESOLUTION APPROVING AWARD OF CONTRACT NO. EVN0000381 TO ALL AMERICAN BARRICADES, LLC, AMERICAN FASTENERS CORPORATION, BON'S BARRICADES, INC., OES GLOBAL, INC., AND SAFETY ZONE HOLDINGS, INC. DBA SAFETY ZONE SPECIALISTS FOR THE PURCHASE OF TRAFFIC CONTROL ACCESSORIES AND EQUIPMENT FOR MULTIPLE COUNTY DEPARTMENTS IN AN AMOUNT NOT TO EXCEED \$1,625,684.00 FOR A FIVE-YEAR TERM; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD TO THE RECOMMENDED VENDORS, ISSUE THE APPROPRIATE ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSION PROVISIONS, PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

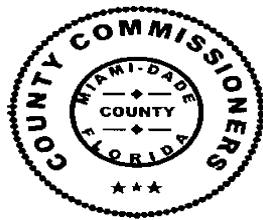
NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves award of Contract No. EVN0000381 to All American Barricades, LLC, American Fasteners Corporation, Bon's Barricades, Inc., OES Global, Inc., and Safety Zone Holdings, Inc. dba Safety Zone Specialists for the purchase of traffic control accessories and equipment for multiple County departments in an amount not to exceed \$1,625,684.00 for a five-year term; and authorizes the County Mayor or County Mayor's designee to give notice of this award to the recommended vendors, issue the appropriate orders to give effect to same and exercise all provisions of the

contract, including any cancellation or extension provisions, pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Anthony Rodriguez**, who moved its adoption. The motion was seconded by Commissioner **Kionne L. McGhee** and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	aye		
Anthony Rodríguez, Vice Chairman	aye		
Marleine Bastien	aye	Juan Carlos Bermudez	aye
Kevin Marino Cabrera	aye	Sen. René García	aye
Roberto J. Gonzalez	aye	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	aye
Kionne L. McGhee	aye	Raquel A. Regalado	aye
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 6th day of September, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: **Basia Pruna**
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

A handwritten signature in black ink, appearing to read "Eduardo W. Gonzalez".

Eduardo W. Gonzalez