

Date: October 3, 2023

To: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor



Agenda Item No. 8(P)(4)

Resolution No. R-874-23

Subject: Recommendation for Approval to Establish a Prequalification Pool for Pumps, Drives, Motors, and Related Services

Summary

This item is for the establishment of a prequalification pool for the purchase of parts, maintenance, repair and overhaul of pumps, drives, motors, and related services for multiple County departments. The pool provides departments with the ability to purchase new and rebuilt pumps, drives, motors, parts, ancillary equipment, and related goods. Services include maintenance, repair, complete replacement or overhaul or units, inspections, and diagnostics. This pool will allow for the ongoing preservation of all components associated with, but not limited to, repairs and replacement of pumps, motors, impellers, shafts, gearboxes, and blowers, which are critical to departments' operations. The primary user of this pool, the Water and Sewer Department (WASD), requires this equipment to support its water and wastewater treatment operations. The Department maintains 1,047 pump stations, which on average have two or three pumps per station. Some pump stations have as many as five pumps or as few as one pump. Ensuring water and wastewater pump stations are operational is a critical step in fulfilling WASD's mission and vision to serve as a model utility of excellence in reliability, resilience, and environmental stewardship, delivering high-quality, safe, and reliable drinking water and wastewater services to Miami-Dade County.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, *EVN0000292, Pumps, Drives, Motors, and Related Services* for multiple County departments in the amount of \$85,047,000 for a five-year term. Establishment of a pool is recommended to allow departments the flexibility to customize spot market quotes to their specific needs based on their uniqueness and to be able to adapt to changes in the market. This pool will replace a prequalification pool, *6819-5/17*, established by the Board via Resolution No. R-417-08. The Board subsequently extended the pool for five additional years via Resolution No. R-593-18.

The current pool has fifty-eight prequalified vendors, twenty-one of which are local, including eight certified Small Business Enterprise (SBE) firms. There are fourteen vendors being recommended for inclusion in the proposed pool, nine of which are local, including four certified SBEs. The pool will remain open to allow additional vendors to be added during the term of the pool. To track pool expenditures by vendor, bidding under all prequalification pools is being conducted and monitored in a single platform, INFORMS, which allows staff to provide reports to the Board, as requested.

Background

A Request to Qualify (RTQ) was issued on April 11, 2023. On the closing date of April 25, 2023, twenty submittals were received, including twelve from local firms. Five additional submittals were received after the due date, including two from local vendors. Departments may purchase equipment and obtain services through three groups under the pool as follows:

- Group 1 – Purchase of New and Rebuilt Pumps, Drives and/or Motors (Manufacturer Authorized)
- Group 2 – Purchase of New and Rebuilt Pumps, Drives and/or Motors
- Group 3 – Repair, Maintenance, and/or Overhaul/Re-installation Services for Pumps, Drives, and/or Motors

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$85,047,000. The current pool is valued at \$212,482,901 for a fifteen-year and six-month term and expires on October 31, 2023. The annualized allocation under the replacement pool is approximately 25 percent higher than the current pool due to changes in market conditions, including materials and labor cost increases over the 15-year life of the current pool. When comparing the allocation of the replacement pool to the allocation of the last six-year and six-month term of the current pool, which is \$106,353,654, the annualized requested allocation is similar to the current pool term and is based on anticipated needs of the departments.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$2,000,000	Proprietary Funds	Sylvia Novela
Corrections and Rehabilitation	\$150,000	General Fund	Alessandra Linares
Internal Services	\$1,208,000	Internal Service Funds	Lashonne Williams-Canty
Library System	\$200,000	Library District Funds	Kimberly Craig
Parks, Recreation and Open Spaces	\$1,600,000	General Funds	Fernando Robreno
Police	\$50,000	General Funds	Nicholas Santos
PortMiami	\$220,000	Proprietary Funds	Frank Ramirez
Public Housing and Community Development	\$105,000	Federal Funds	Indira Rajkumar-Futch
Transportation and Public Works	\$5,000,000	Operating Funds	Rodney McMillian
Solid Waste Management	\$385,000	Proprietary/General Funds	Karina Careaga
WASD	\$74,129,000	Proprietary Funds	Susan Pascual
Total	\$85,047,000		

Note: Contracts resulting from this pool will contain termination for convenience provisions, which can be exercised if the commodities and/or services in this item are affected by the establishment of the constitutional offices.

Track Record/Monitor

Alonzo Joseph of the Strategic Procurement Department (SPD) is the Procurement Contracting Manager.

Delegated Authority

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor's designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor's designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. Any contract award under the prequalification pool exceeding \$5,000,000 is subject to ratification by the Board.

Vendors Prequalified for Pool

Pursuant to Resolution No. R-477-18, fewer than 75 percent of vendors recommended are local due to some vendors submitting incomplete documentation. Additional outreach to incumbent vendors was conducted to increase the number of vendors in the replacement pool. There are eleven vendors pending submission of documentation for compliance with prequalification requirements, of which seven have local addresses. It is anticipated that there will be at least 75 percent local vendor participation in this pool in the near future.

Vendor	Principal Address	Local Address	Principal	Group(s) Prequalified
American Plumbing Supply Co, Inc.*	1735 Alton Road Miami Beach, FL	Same	Maxwell Gross	1, 2
Barney's Pumps Inc.	2965 Barney's Pumps Place, Lakeland FL	No	Michael Braun	1, 2
Condo Electric Industrial Supply Inc. (DBE, SBE)	3746 E 10 Court Hialeah, FL	Same	Jose G. Espinola	1, 2
Condo Electric Motor Repair Corp.	3615 E 10 Court Hialeah, FL	Same	Hector Gomez	3
Dade Pump and Supply Co. dba De Ruiters Electric Motor, Co (SBE)	14261 S Dixie Highway Miami, FL	Same	John K. Delaney	1, 2, 3
Design Controls, Inc. dba DCI Systems Group, Inc.	703 E Prospect Road Oakland Park, FL	4300 Biscayne Boulevard Miami, FL	Larry Wash	1, 2
DXP Enterprises Inc. dba Carter & Verplanck, A DXP Company	5301 Hollister Road Houston TX	No	David R. Little	1, 2, 3
Equipment Sales of South Florida, LLC (LDB, SBE)	12355 SW 129 Court Miami, FL	Same	Willa Bostock	1, 2, 3
Supply Solutions International Corp.	15736 SW 145 Terrace, Miami, FL	Same	Anthony Figueroa	1, 2, 3
TAW Miami Service Center, Inc.*	9930 NW 89 Avenue Miami, FL	Same	James A. Turner III	1, 2, 3
Tencarva Machinery Company LLC. Dba Hudson Pump & Equipment	1115 Pleasant Ridge Road Greensboro, NC	No	Edwin W. Pearce III	1, 2, 3
Thompson Pump and Manufacturing Co, Inc.	4620 City Center Drive Port Orange, FL	No	Christopher Thompson	2, 3
Tom Evans Environmental Inc.	3200 Flightline Drive Lakeland, FL	No	Thomas R. Evans	1, 2, 3
The Tool Place Corporation (SBE)	9381 NW 13 Street Miami, FL	Same	Edgardo Bischoff	1, 2

*Submittal received from vendor after the solicitation closed.

Vendors Not Prequalified for Pool

The vendors in the below table are not being recommended for prequalification. However, SPD is providing guidance to vendors that did not meet the prequalification requirements. Upon submission of the required documents and/or verification of information, the vendor(s) may be added to the pool.

Vendor	Local Address	Reason for Not Recommending
ALM Machine Inc.	Yes	Vendor did not submit the required documents to satisfy the prequalification criteria.
Arroyo Process Equipment Inc.	Yes	
Corcel Corp*	Yes	
Economic Electric Motors Inc.	Yes	
F J Nugent & Associates Inc.*	No	
Maintenance Services 360 LLC	Yes	
Motion Industries Inc. dba Hydraulic Supply Co.*	Yes	
MP Predictive Technologies Inc.	No	
Power & Pumps Inc.	No	
R C Beach & Associates Inc.	No	
Rexel USA Inc.	Yes	

*Submittal received from vendor after the solicitation closed.

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pool reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments. No changes were needed or made to the scope of work.

Applicability of Ordinances and Contract Measures

- The two percent User Access Program applies where permitted by the funding source.
- Small Business Enterprise measures will be determined by the Small Business Development Division prior to advertising each spot market competition. Local Preference will be applied at the time of spot market competition where permitted by the funding source.
- The Living Wage Ordinance applies to Group 3 where permitted by funding source.



Jimmy Morales
Chief Operations Officer



MEMORANDUM

(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: October 3, 2023

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(4)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(4)
10-3-23

RESOLUTION NO. _____ R-874-23

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL EVN0000292 FOR MULTIPLE COUNTY DEPARTMENTS FOR A FIVE-YEAR TERM IN A TOTAL AMOUNT UP TO \$85,047,000.00 FOR THE PURCHASE OF PUMPS, DRIVES, MOTORS, AND RELATED SERVICES; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS; PROVIDED THAT ANY CONTRACT AWARD UNDER THE POOL EXCEEDING \$5,000,000.00 IS RATIFIED BY THE BOARD

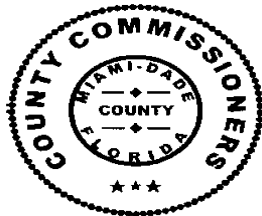
WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes the establishment of Prequalification Pool EVN0000292 for multiple County departments for a five-year term in a total amount up to \$85,047,000.00 for the purchase of pumps, drives, motors, and related services for multiple County departments; and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis; provided that any contract award under the pool exceeding \$5,000,000.00 is ratified by the Board.

The foregoing resolution was offered by Commissioner **Danielle Cohen Higgins** ,
 who moved its adoption. The motion was seconded by Commissioner **Anthony Rodriguez**
 and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	aye		
Anthony Rodríguez, Vice Chairman	aye		
Marleine Bastien	aye	Juan Carlos Bermudez	aye
Kevin Marino Cabrera	aye	Sen. René García	absent
Roberto J. Gonzalez	aye	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	aye
Kionne L. McGhee	aye	Raquel A. Regalado	aye
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 3rd day of October, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
 BY ITS BOARD OF
 COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: Basia Pruna
 Deputy Clerk

Approved by County Attorney
 as to form and legal sufficiency.

Eduardo W. Gonzalez