

Date: January 17, 2024

To: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

From: Daniella Levine Cava *Daniella Levine Cava*
Mayor

Amended
Agenda Item No. 8(P)(2)

Resolution No. R-40-24

Subject: Recommendation to Access the Alpharetta, Georgia Contract for Speed Detection Camera System for School Zones

Summary

This item is being presented in response to Resolution No. R-901-23, sponsored by Commissioner Anthony Rodriguez, adopted by the Board of County Commissioners (Board) on October 3, 2023, directing the County Mayor or County Mayor's designee to negotiate a contract with RedSpeed Georgia, LLC (RedSpeed) for turnkey installation and operation of an automated speed detection and enforcement system at over 200 school zones which piggybacks on the terms and conditions of the competitively awarded contract between the City of Alpharetta, Georgia and RedSpeed.

The contract provides a speed detection camera system and program that is exclusively violator funded and includes all speed detection cameras and systems inclusive of permitting, installation, repair, maintenance, and signage to detect violators. RedSpeed is responsible for mailing citations to violators. The system also provides a secure website accessible for violators to view images and a portal to pay for citations electronically.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve accessing a competitively established contract by the City of Alpharetta, Georgia, *Contract No. 20-103, Speed Detection Camera System for School Zones*, with RedSpeed for the Department of Transportation and Public Works in the amount of \$215,000,000 for a six-year term.

Background

A Request for Proposal (RFP) No. 20-103 was solicited by the City of Alpharetta (City) on June 6, 2019. The scope of work required the awarded proposer to, amongst other things, supply a speed camera detection system and program for nine school zones in the City. This system must be exclusively violator funded. All installation, maintenance, calibration, administration, and regulatory compliance costs are the responsibility of the vendor. The proposer may accomplish this through a revenue split per citation paid, or a fixed cost per citation paid.

Upon the solicitation closing date of June 20, 2019, three proposals were received. Proposals were received from RedSpeed, Verra Mobility, and Sensys America. Proposals were evaluated against the scoring criteria outlined in the solicitation. A contract was subsequently awarded to RedSpeed effective July 21, 2019 for a five-year term with five, one-year options to renew.

The Department of Transportation and Public Works (DTPW) will manage this contract and will work with RedSpeed to ensure compliance with Miami-Dade County Code, Miami-Dade County Ordinance, Florida House Bill 657 (HB 657), and subsequent amendments to applicable Florida Statute sections for all goods and services provided under this contract. DTPW's responsibilities include, but are not limited to, the following:

- Coordinate with the County's Information Technology Department (ITD) to ensure successful integration or interfacing of the speed detection system with any existing County (or applicable equivalent Miami-Dade County Constitutional Officer) systems;
- Coordinate for any integration with existing traffic systems;

- Compliance with HB 657 including, but not limited to: ensuring the speed detection devices meet the placement and installation specifications established by Florida Department of Transportation (FDOT); launching a public announcement and conducting a public awareness campaign of the speed detection systems at least 30 days before commencing enforcement under the speed detection system; in coordination with DTPW, obtaining and placing appropriate applicable signage relating to the speed detection devices; annual reporting of all systems within the County's jurisdiction in accordance with HB 657 requirements; and coordination of payments to other entities per HB 657; and
- Work with the Contractor to develop an implementation plan for installation of speed detection devices.

RedSpeed shall complete the following tasks at no cost to the County:

- Furnish, install, and maintain the speed detection system;
- Comply with FDOT placement and installation specifications;
- Assist DTPW in the public announcement and awareness campaign;
- Integrate/Interface with any existing systems as required by the County; and
- Work with DTPW in developing an implementation plan; no equipment may be installed without DTPW's approval of the plan.

This contract is contingent on approval by the Board and RedSpeed's compliance with the minimum requirements specified above. Failure to fulfill these requirements or comply with any contract terms and conditions may result in termination of this agreement by the County.

Scope

The school zone speed detection systems under this contract will only be in the unincorporated areas of the County, but the scope of this item is countywide in nature.

Fiscal Impact/Funding Source

There is expected to be a positive fiscal impact to the County resulting from this item as the contract is expected to generate revenue for the County. The estimated value of this contract is \$215,000,000. The projected revenue for the six-year term is \$144,000,000 for the County and \$71,000,000 for RedSpeed.

It is important to note that the speeding ticket penalty is \$75 in Georgia and \$100 in Florida. The vendor receives 33% of each ticket in the City's contract. The County would not necessarily retain all \$144,000,000, as HB 657 indicates the County will retain \$60 to administer speed detection systems in school zones and other public safety initiatives and will remit \$40 to entities as follows: \$20 to the Department of Revenue for deposit into the General Revenue Fund; \$12 to the School District for school security initiatives, student transportation, or safety of student walking conditions; \$5 to the County or municipality for the School Guard Recruitment and Retention Program; and \$3 to the Law Enforcement Criminal Justice Standards and Training Trust Fund. The vendor would be entitled to 33% of the \$60 retained by the County. There is no contract currently in place. The estimated contract value is based on all variables remaining the same as in the City contract with the exception of the number of school zones: the City contract implemented six school zones, while the County's contract will be for 206 school zones.

Department	Projected Revenue to County	Projected Revenue to Vendor	Contract Manager
DTPW	\$144,000,000	\$71,000,000	Josiel Ferrer-Diaz

Track Record/Monitor

Jessica Tyrrell of the Strategic Procurement Department (SPD) is the Division Director.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise all provisions of the contract, including any cancellation, renewals, or extensions, pursuant to Section 2-8.1 of the Miami-Dade County Code and Implementing Order 3-38.

Vendor Recommended for Award

Vendor	Principal Address	Local Address	Number of Employee Residents	Principal
			1) Miami-Dade 2) Percentage*	
Redspeed Georgia, LLC	400 Eisenhower Lane North Lombard, IL	None	4	Robert Liberman
			4%	

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor's employees who reside in Miami-Dade County as compared to the vendor's total workforce.

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and that there are no performance or compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility.

Applicability of Ordinances and Contract Measures

- The two percent User Access Program does not apply.
- The Small Business Enterprise Bid Preference and Local Preference do not apply.
- The Living Wage Ordinance does not apply.
- The Responsible Wages and Benefits Ordinance applies.


Jimmy Morales
Chief Operations Officer

**OFFICIAL FILE COPY
CLERK OF THE BOARD
OF COUNTY COMMISSIONERS
MIAMI-DADE COUNTY, FLORIDA**

MEMORANDUM

Agenda Item No. 11(A)(17)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: October 3, 2023

FROM: Geri Bonzon-Keenan
County Attorney

SUBJECT: Resolution directing the County Mayor to negotiate contract with Redspeed Georgia, LLC accessing competitively solicited contract between City of Alpharetta, Georgia and Redspeed Georgia, LLC for the acquisition of an automated school zone speed detection and enforcement system; and directing the County Mayor to return contract award or provide report to Board within 30 days

Resolution No. R-901-23

The accompanying resolution was prepared and placed on the agenda at the request of Prime Sponsor Vice Chairman Anthony Rodríguez.



Geri Bonzon-Keenan
County Attorney

GBK/uw

MDC001



MEMORANDUM

(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: October 3, 2023

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 11(A)(17)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☐ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 11(A)(17)
10-3-23

RESOLUTION NO. R-901-23

RESOLUTION DIRECTING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO NEGOTIATE CONTRACT WITH REDSPEED GEORGIA, LLC ACCESSING COMPETITIVELY SOLICITED CONTRACT BETWEEN CITY OF ALPHARETTA, GEORGIA AND REDSPEED GEORGIA, LLC FOR THE ACQUISITION OF AN AUTOMATED SCHOOL ZONE SPEED DETECTION AND ENFORCEMENT SYSTEM; AND DIRECTING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO RETURN CONTRACT AWARD OR PROVIDE REPORT TO BOARD WITHIN 30 DAYS

WHEREAS, the Florida Legislature passed CS/CS/HB 657 during the 2023 Legislative Session, amending certain provisions of State law governing the use of automated speed detection and enforcement systems in school zones; and

WHEREAS, CS/CS/HB 657 became law on June 1, 2023, resulting in Law of Florida 2023-174 taking effect on July 1, 2023 and codified at sections 316.003, 316.008, 316.0776 and 316.1896 et seq., Florida Statutes; and

WHEREAS, simultaneous with the adoption of this resolution, the Board is enacting an ordinance, consistent with the provisions of CS/CS/HB 657, implementing an automated speed detection and enforcement system in school zones to reduce speeding and benefit public safety, particularly, the safety of a precious County resource, our children; and

WHEREAS, to expeditiously implement an automated school zone speed detection and enforcement system in Miami-Dade County school zones, the County will need to enter a contract with a vendor who can preferably provide a turnkey solution for the installation and operations of a speed detection and enforcement system at school zones; and

WHEREAS, pursuant to Implementing Order 3-38, section 3.2.1 of the Miami-Dade County Procurement Guidance Document and Best Practices Manual, and applicable Florida law, Miami-Dade County may competitively award a contract by accessing (aka “piggybacking”) the competitively solicited contract of any other governmental entity; and

WHEREAS, the City of Alpharetta, Georgia awarded a contract pursuant to a competitive Request for Proposals (RFP) to RedSpeed Georgia, LLC (“RedSpeed”) for a turnkey installation and operations of an automated speed detection and enforcement system at school zones; and

WHEREAS, to expeditiously implement the automated speed detection and enforcement system adopted via ordinance, this Board desires to enter into a contract with RedSpeed accessing the terms and conditions of RedSpeed’s competitively procured contract with the City of Alpharetta, Georgia,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. The foregoing recitals are approved and incorporated herein.

Section 2. This Board directs the County Mayor or County Mayor’s designee to negotiate a contract with RedSpeed Georgia, LLC for a turnkey installation and operations of an automated speed detection and enforcement system at school zones which accesses the terms and conditions of the competitively awarded contract between the City of Alpharetta, Georgia and RedSpeed. Within 30 days of the effective date of this resolution, the County Mayor or County Mayor’s designee shall prepare an item for placement on a Board agenda awarding a contract to RedSpeed.

Section 3. In the event the County Mayor or County Mayor’s designee cannot finalize a contract award to RedSpeed within the time period set forth in section 2, then the County Mayor or County Mayor’s designee shall provide a report to this Board within 30 days of the effective date of this resolution disclosing the reasons why no contract award has been finalized and place the completed report on an agenda of the full Board without committee review pursuant to rule 5.06(j) of the Board's Rules of Procedure.

The Prime Sponsor of the foregoing resolution is Vice Chairman Anthony Rodríguez. It was offered by Commissioner **Anthony Rodriguez** , who moved its adoption. The motion was seconded by Commissioner **Oliver G. Gilbert, III** and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	aye
Anthony Rodríguez, Vice Chairman	aye
Marleine Bastien	aye
Kevin Marino Cabrera	aye
Roberto J. Gonzalez	aye
Danielle Cohen Higgins	aye
Kionne L. McGhee	aye
Micky Steinberg	aye
Juan Carlos Bermudez	aye
Sen. René García	absent
Keon Hardemon	aye
Eileen Higgins	nay
Raquel A. Regalado	nay

The Chairperson thereupon declared this resolution duly passed and adopted this 3rd day of October, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: Basia Pruna
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

A handwritten signature in black ink, appearing to be "EWG", written over a horizontal line.

Eduardo W. Gonzalez
Anita Viciano Zapata



MEMORANDUM

(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: Janaury 17, 2024

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Amended
Agenda Item No. 8(P)(2)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Amended
Agenda Item No. 8(P)(2)
1-17-24

RESOLUTION NO. R-40-24

RESOLUTION AUTHORIZING ACCESS OF CONTRACT NO. 20-103, SPEED DETECTION CAMERA SYSTEM FOR SCHOOL ZONES WITH REDSPEED GEORGIA, LLC FOR THE DEPARTMENT OF TRANSPORTATION AND PUBLIC WORKS IN A TOTAL AMOUNT ESTIMATED TO BE \$215,000,000.00 FOR A SIX-YEAR TERM; AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE DOCUMENTS NECESSARY TO ACCESS SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION, RENEWALS OR EXTENSIONS, PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board approves the access of Contract No. 20-103, Speed Detection Camera System for School Zones with RedSpeed Georgia, LLC for the Department of Transportation and Public Works in a total amount estimated to be \$215,000,000.00 for a six-year term.

Section 2. This Board authorizes the County Mayor or County Mayor's designee to execute documents necessary to access the same for and on behalf of Miami-Dade County, subject to approval for form and legal sufficiency by the County Attorney's Office, and exercise all provisions of the contract, including any cancellation, renewals or extensions, pursuant to section

2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract documents are on file with and available upon request from the Strategic Procurement Department.

The foregoing resolution was offered by Commissioner **Anthony Rodriguez**, who moved its adoption. The motion was seconded by Commissioner **Oliver G. Gilbert, III** and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	aye		
Anthony Rodríguez, Vice Chairman	aye		
Marleine Bastien	aye	Juan Carlos Bermudez	aye
Kevin Marino Cabrera	aye	Sen. René García	nay
Roberto J. Gonzalez	aye	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	nay
Kionne L. McGhee	aye	Raquel A. Regalado	nay
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 17th day of January, 2024. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: Basia Pruna
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

A handwritten signature in black ink, appearing to read "E. W. Gonzalez", is written over a horizontal line.

Eduardo W. Gonzalez