

Date: September 17, 2024

To: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor



Agenda Item No. 8(P)(5)

Resolution No. R-819-24

Subject: Recommendation to Award a Contract for Liquid Waste Hauling & Disposal Services for MDAD

Summary

This item is for the purchase of liquid waste hauling and disposal services for the Miami-Dade Aviation Department (MDAD). The scope of work requires that the vendor provide all labor, equipment, and tools to handle liquid waste efficiently and in compliance with applicable regulations and legislation. This contract is needed to maintain standard operations and maintenance of lift stations, grease traps, manholes, storm drains, and other facilities including pump-outs, cleaning, collection, and disposal services. The vendor will handle the liquid waste from the sewage and grease traps for all public spaces, tenant, concession, employee and passenger areas. An interruption in services could lead to significant operating disruptions and to unsafe levels of liquid waste, posing health and safety risks of spreading disease and pollutants in humans, animals, and the environment.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. EVN0003042, Liquid Waste Hauling & Disposal Services for MDAD*, to Flotech Environmental, LLC in the amount of \$3,265,900 for a five-year term for MDAD. MDAD is currently receiving services under an existing *Contract No. EVN0000345, Liquid Waste Removal (Group 1)*, which was awarded under the Mayor's delegated authority for multiple departments. *EVN0003042* will replace Group 1 of the existing contract. Due to the substantial increase in estimated quantities of usage by MDAD, it was determined to be in the County's best interest to rebid as opposed to modifying an existing contract as a designated purchase. Through Resolution No. R-1140-23, the Board approved additional expenditure authority under the existing contract to allow MDAD to outsource its immediate liquid waste removal services while a solicitation was advertised and a contract awarded for the required estimated service quantities.

Background

MDAD employees and equipment had historically addressed the liquid waste hauling services required for more than fifty grease traps at Miami International Airport (MIA); however, due to significant labor resource challenges and plumbing staffing shortages at MDAD, the department needed to outsource 100 percent of the liquid waste hauling services.

An Invitation to Bid was issued under full and open competition on April 29, 2024. The solicitation was advertised on the INFORMS platform with 282 notifications. On the closing date of May 30, 2024, the County received three bids, all from local firms.

The contract provides for the hauling of liquid waste efficiently and properly, including pump-outs, collection, cleaning, and disposal services for various MDAD sites, to include MIA and the General Aviation Airports (GAA), on an as-needed basis. The awarded bidder will be responsible for pumping out all trap contents (e.g. grease, water, and solids), scraping and pressure washing trap walls, water jetting influent lines up to 120 linear feet, and transporting and disposing of liquid waste.

Scope

Miami International Airport is located within District 6, which is represented by Commissioner Kevin Marino Cabrera; however, the impact of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$3,265,900, which includes a 10 percent contingency amount to offset future price increases, contemplated by the contract's terms and conditions. MDAD's allocation under Group 1 of the current contract is \$808,252 from the contract effective date of June 1, 2023. The annualized allocation under the replacement contract is higher than MDAD's annualized allocation in the current contract due to higher estimated quantities and the addition of one line item. While prices for some of the replacement solicitation line items went up (water jetting and standby truck), the prices received for pump-out services per gallon under the replacement contract were lower. Staff conducted a price analysis comparing prices for all line items of the replacement solicitation multiplied by the new estimated quantities and the current contract prices multiplied by the new estimated quantities, which resulted in a savings of approximately \$98,000 in the first year of the contract.

Department	Allocation	Funding Source	Contract Manager
MDAD	\$3,265,900	Propriety Funds	Sylvia Novela
Total	\$3,265,900		

Track Record/Monitor

Natalya Vasilyeva of the Strategic Procurement Department (SPD) is the Procurement Contracting Manager.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to give notice of this award to the recommended vendor, issue the appropriate purchase orders to give effect to same and exercise all provisions of the contract, including any cancellation or extensions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendor Recommended for Award

Vendor	Principal Address	Local Address	Number of Employee Residents	Principal
			1) Miami-Dade 2) Percentage*	
Flotech Environmental, LLC (SBE, DBE)	657 South Drive Suite 401 Miami, FL	Same	49	Jose Ferre
			51.58%	

*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor's employees who reside in Miami-Dade County as compared to the vendor's total workforce.

Vendors Not Recommended for Award

Vendor	Local Address	Reason for Not Recommending
Carlos Rivero Plumbing and Septic Tank Contractor, Inc	Yes	Higher than lowest bid
EnviroWaste Services Group, Inc.	Yes	

Due Diligence

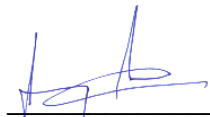
Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse

findings relating to vendor responsibility. There were two wage violations in the last two years, however both have been resolved and closed.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comments, and holding meetings and drafting sessions with the user department. The scope of services was updated to include services needed by MDAD incorporating additional specifications regarding grease trap repairs.

Applicability of Ordinances and Contract Measures

- The User Access Program does not apply.
- The Small Business Enterprise Bid Preference and Local Preference applied where permitted by funding source.
- The Living Wage Ordinance does not apply.



Jimmy Morales
Chief Operating Officer



MEMORANDUM (Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: September 17, 2024

FROM: 
Glen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(5)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, majority plus one ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3) (h) or (4)(c) ____, CDMP 9 vote requirement per 2-116.1(4)(c) (2) ____) to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(5)
9-17-24

RESOLUTION NO. R-819-24

RESOLUTION APPROVING AWARD OF CONTRACT NO. EVN0003042 TO FLOTECH ENVIRONMENTAL, LLC FOR THE PURCHASE OF LIQUID WASTE HAULING & DISPOSAL SERVICES FOR MDAD IN A TOTAL AMOUNT NOT TO EXCEED \$3,265,900.00 FOR A FIVE-YEAR TERM FOR THE MIAMI-DADE AVIATION DEPARTMENT; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD TO THE RECOMMENDED VENDOR, ISSUE THE APPROPRIATE PURCHASE ORDERS TO GIVE EFFECT TO SAME, AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSIONS, PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board approves award of Contract No. EVN0003042 to Flotech Environmental, LLC for the purchase of Liquid Waste Hauling & Disposal Services for MDAD in a total amount not to exceed \$3,265,900.00 for a five-year term for the Miami-Dade Aviation Department.

Section 2. This Board authorizes the County Mayor or County Mayor's designee to give notice of this award to the recommended vendor, issue the appropriate purchase orders to give effect to same, and exercise all provisions of the contract, including any cancellation or extensions, pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Strategic Procurement Department.

The foregoing resolution was offered by Commissioner **Eileen Higgins**, who moved its adoption. The motion was seconded by Commissioner **Kionne L. McGhee** and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	aye		
Anthony Rodríguez, Vice Chairman	absent		
Marleine Bastien	aye	Juan Carlos Bermudez	aye
Kevin Marino Cabrera	aye	Sen. René García	aye
Roberto J. Gonzalez	aye	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	aye
Kionne L. McGhee	aye	Raquel A. Regalado	aye
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 17th day of September, 2024. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: **Basia Pruna**
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

DMM

David M. Murray