

**Date:** May 6, 2025

**To:** Honorable Chairman Anthony Rodriguez  
and Members, Board of County Commissioners

Agenda Item No. 8(P)(1)

**From:** Daniella Levine Cava   
Mayor

Resolution No. R-435-25

**Subject:** Recommendation to Award a Contract for Janitorial Services for Metrorail, Metromover,  
Bus Garages and Multi-Function Office Buildings

### **Summary**

This item is for the purchase of janitorial services for Metrorail and Metromover systems, bus garages and multi-function office buildings managed by the Department of Transportation and Public Works (DTPW). The contract provides daily, weekly, bi-weekly, and monthly heavy cleaning of the County's Metrorail and Metromover cars and stations to include offices, guard stations, kiosks, and platforms, as well as daily, weekly and monthly cleaning services for all DTPW bus garages and office buildings. Approval of this contract will allow DTPW to maintain transit systems and County facilities in an attractive, neat, clean, organized, and safe manner for continuous usage for community patrons and County staff.

### **Recommendation**

It is recommended that the Board of County Commissioners (Board) approve a competitive contract award, *Contract No. EVN0006752, Janitorial Services for Metrorail, Metromover, Bus Garages, and Multi-Function Office Buildings* to EFCO USA Inc. (EFCO) in the amount of \$30,621,261 for a three-year term for DTPW. This contract will replace *Contract No. 9562-34DTPW* awarded under *Prequalification Pool No. 9562-5/22, Janitorial Services*, which was established by the Board via Resolution No. R-456-12 for five years, with one five-year renewal. The pool was subsequently extended by the Board for two years via Resolution No. R-1113-22.

### **Background**

The contract will provide for the purchase of janitorial services under the following groups: Group 1 – Metrorail South; Group 2 – Metrorail North; Group 3 – Metromover System; Group 4 – Transit Garages; Group 5 – Multiuse Office Buildings; and Group 6 – Specialized Roving Crew for DTPW Facilities. The services will include sweeping, mopping, graffiti removal, cleaning and disinfecting carpets, tiles, windows, water fountains, dusting furniture, emptying trash cans and recycling containers, cleaning of escalators, elevators, hallways, restrooms, offices, guard booths and kiosks.

A solicitation was issued under full and open competition on February 9, 2024. On the closing date of April 25, 2024, the County received nine proposals. On May 7, 2024, the proposals were submitted to the Office of Small Business Development (SBD) for compliance review as the solicitation had set-aside contract measures; two proposers were deemed non-compliant. After the initial proposal review, some issues were identified with the proposals from two other vendors and a responsiveness determination was requested from the County Attorney's Office (CAO) on May 5, 2024; both proposals were deemed non-responsive on May 21, 2024, as they failed to submit the required documentation.

Three evaluation meetings were conducted to review the five responsive proposals between June 2024 and July 2024. At the conclusion of the meetings, the Competitive Selection Committee (Committee) concurred and concluded that EFCO, the highest ranked proposer, had the necessary experience, capabilities, and qualifications to successfully perform the scope of services required in the solicitation. The Committee's recommendation was also based on EFCO's staffing approach, transition and recruitment, and the company's experience in performing similar services. Strategy and negotiations meetings were held in October 2024 where a seven percent price reduction was achieved. A copy of the Coordinator's Report is attached.

An award recommendation was issued on October 7, 2024. On October 11, 2024, McKenzie’s Cleaning Inc. filed a formal bid protest. A bid protest hearing was scheduled for November 5, 2024, but was later postponed to December 10, 2024, at the request of the protestor and approved by the Clerk of the Board. On January 6, 2025, the Hearing Examiner denied the protest and upheld the recommendation to award EFCO, based on the evidence presented, the arguments made, and applicable procurement law. The Hearing Examiner’s Report with recommendations is attached.

**Scope**

The scope of this item is countywide in nature.

**Fiscal Impact/Funding Source**

The fiscal impact for the three-year term is \$30,621,261, which includes a 10 percent contingency to account for future living wage adjustments and the addition of sites and/or service locations during the contract term. The services are currently performed under another contract in the pool, and the contract is valued at \$895,088 per month. The annualized allocation under the proposed contract is slightly lower than the current contract for the same services and is based on lower monthly pricing under the proposed contract.

Department	Allocation	Funding Source	Contract Manager
DTPW	\$30,621,261	DTPW Operating	Lazaro Dominguez
<b>Total</b>	<b>\$30,621,261</b>		

**Track Record/Monitor**

Vanessa Stroman of the Strategic Procurement Department (SPD) is the Procurement Contracting Manager.

**Delegated Authority**

If this item is approved, the County Mayor or County Mayor’s designee will have the authority to execute the agreement and exercise all provisions of the contract, including any cancellation or extensions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

**Vendor Recommended for Award**

Vendor	Principal Address	Local Address	Principal	Number of Employee Residents	Groups Awarded
				1) Miami-Dade 2) Percentage*	
EFCO USA INC	7855 NW 29 Street Doral, FL	Same	Nicolas H Posselt	344	A, B, C, D and E
				97.38%	

\*Provided pursuant to Resolution No. R-1011-15. Percentage of employee residents is the percentage of vendor’s employees who reside in Miami-Dade County as compared to the vendor’s total workforce.

**Vendors Not Recommended for Award**

Vendor	Local Address	Reason for Not Recommending
Chi Ada Corporation	Yes	Deemed non-compliant by SBD (memo attached)
Clean Space Inc	No	
Integrity Janitorial Service Corp	Yes	Deemed non-responsive by the CAO (opinion attached)
MDD Janitorial	Yes	

Vendor	Local Address	Reason for Not Recommending
Dream Clean Inc	Yes	Evaluation Scores/Ranking
McKenzie's Cleaning Inc	Yes	
National Cleaning Contractors USA Inc	Yes	
N&K Enterprises	Yes	

**Due Diligence**

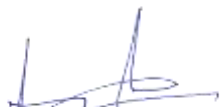
Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement contract reflects the County's current needs. The review included holding meetings and drafting sessions with the user department. The scope of services was updated to include increasing staffing needs based on the additional sites and needed services to be added in the future to serve the community.

**Applicability of Ordinances and Contract Measures**

- The two percent User Access Program applies where permitted by funding source.
- The Small Business Enterprise Set-Aside and Local Preference applied.
- The Living Wage Ordinance applies.

Attachments




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Jimmy Morales  
 Chief Operating Officer

# Memorandum



**Date:** July 24, 2024

**To:** Namita Uppal, C.P.M.  
Director and Chief Procurement Officer  
Strategic Procurement Department

**Thru:** Lydia Osborne, Ph.D., CPPO, CPPB, NIGP-CPP *Lydia Osborne*  
Assistant Director  
Strategic Procurement Department

**From:** Tellise Marrast *Tellise Marrast*  
Procurement Contracting Officer  
Selection Committee Coordinator

**Subject:** Report of Competitive Selection Committee (WOPR No.) EVN0006752, Janitorial Services for Metrorail, Metromovers, Transit Garages, and Multi-Function Office Building

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The Strategic Procurement Department (SPD) issued a competitive Work Order Proposal Request (WOPR) on February 9, 2024 on behalf of the Department of Transportation and Public Works (DTPW) to obtain proposals from pre-qualified firms under pool 9562-5/22, Janitorial Services (Group 3), to provide janitorial services for Metrorail, Metromovers, Transit Garages, and Multi-Function Office Buildings. The County anticipates awarding a contract for a five-year term.

On April 25, 2024, nine proposals were received in response to the solicitation. The Competitive Selection Committee (Committee) has completed the evaluation of five responsive proposals following the guidelines published in the solicitation. *Implementing Order No. 3-34, Formation and Performance of Competitive Selection Committees* and *Implementing Order No. 2-13, Guidelines and Procedures Regarding Legal Opinions*, establishes certain timeframes for the completion of reviews and receipt of information during the evaluation phase. Compliance with timeframes is included for each section below where applicable.

**Competitive Selection Committee meeting dates:**

June 10, 2024 (Kick off Meeting)  
June 28 and July 2, 2024 (Evaluation Meetings, Scoring, Raking and Recommendation)  
July 17, 2024 (Reconvened Evaluation Committee, Scoring, Ranking and Recommendation)

**Verification of compliance with contract measures:**

A Small Business Enterprise (SBE) set-aside was assigned to this solicitation. On April 29, 2024, proposals were provided to the Office of Small Business Development (SBD) for review. On May 7, 2024, SBD determined that Chi-Ada Corporation and Clean Space, Inc. were non-compliant (see attached memo).

**Verification of compliance with minimum qualification requirements and responsiveness:**

The solicitation did not have any minimum qualification requirements. On May 5, 2024, the proposals from Integrity Janitorial Services Corp and M D D Janitorial Services LLC were forwarded to the County Attorney's Office (CAO) for review. The CAO responded on May 21, 2024, and deemed the proposals non-responsive. A copy of the CAO's opinion is attached.

**Local Certified Veteran's Business Enterprise Preference:**

Veteran's Preference was considered. None of the proposers qualified for the preference.

**Office of the Inspector General (OIG) and/or Commission on Ethics and Public Trust (COE) Reports, Findings and/or Enforcement Documentation for Proposer and Subcontractor(s):**

Staff submitted a request to OIG and COE on May 21, 2024. A response was received on May 22, 2024, advising that no reports were found.

**Office of the Commission Auditor (OCA) Background Check:**

On May 15, 2024, staff provided Committee members with the Neutrality Affidavits, along with the list of proposers and subcontractors, to complete. This was not provided within 10 days. Staff needed additional time to review the proposals, verify SBD compliance while pending responsiveness determination. The completed Neutrality Affidavits and resumes were sent to OCA on May 22, 2024. A response from OCA was received on May 29, 2024. OCA's response was not received within three business days. No conflicts of interest were identified.

**Summary of scores:**

The Committee conducted scoring in accordance with the criteria outlined in the solicitation. The Committee decided not to hold an oral presentation. The final scores are as follows:

<b>Group 1 – Metrorail South</b>				
<b>Proposer</b>	<b>Technical Score (max. 4500)</b>	<b>Price Score (max. 500)</b>	<b>Total Combined Score (max 5000)</b>	<b>Price/Cost Submitted Per Year*</b>
EFCO USA Inc	4050	415	4465	\$2,135,434.44
McKenzie's Cleaning Inc	3970	395	4365	\$2,023,040.16
Dream Clean	3210	390	3600	\$2,522,940.00
N & K Enterprises	2665	170	2835	\$2,731,555.92
National Cleaning Contractors USA, Inc.	290	400	690	\$1,892,206.56

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

<b>Group 2 – Metrorail North</b>				
<b>Proposer</b>	<b>Technical Score (max 4500)</b>	<b>Price Score (max 500)</b>	<b>Total Combined Score (max 5000)</b>	<b>Price/Cost Submitted Per Year*</b>
EFCO USA Inc	4050	415	4465	\$2,415,146.88
McKenzie's Cleaning Inc	3970	395	4365	\$2,258,073.12
Dream Clean	3210	390	3600	\$3,110,520.00
N & K Enterprises	2665	170	2835	\$2,989,754.64
National Cleaning Contractors USA, Inc.	290	400	690	\$1,971,502.20

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

<b>Group 3 – Metromover System</b>				
<b>Proposer</b>	<b>Technical Score (max. 4500)</b>	<b>Price Score (max. 500)</b>	<b>Total Combined Score (max 5000)</b>	<b>Price/Cost Submitted Per Year*</b>
EFCO USA Inc	4050	415	4465	\$1,799,923.80
McKenzie's Cleaning Inc	3970	395	4365	\$1,762,063.20
Dream Clean	3210	390	3600	\$2,023,476.00
National Cleaning Contractors USA, Inc.	290	400	690	\$1,543,394.04

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 3

<b>Group 4 – Transit Garages</b>				
<b>Proposer</b>	<b>Technical Score (max. 4500)</b>	<b>Price Score (max. 500)</b>	<b>Total Combined Score (max 5000)</b>	<b>Price/Cost Submitted Per Year*</b>
EFCO USA Inc	4050	415	4465	\$1,940,850.60
McKenzie's Cleaning Inc	3970	395	4365	\$1,938,049.48
Dream Clean	3210	390	3600	\$2,411,640.00
National Cleaning Contractors USA, Inc.	290	400	690	\$1,810,854.12

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 4

<b>Group 5 Multiuse Office Building</b>				
<b>Proposer</b>	<b>Technical Score (max. 4500)</b>	<b>Price Score (max. 500)</b>	<b>Total Combined Score (max 5000)</b>	<b>Price/Cost Submitted Per Year*</b>
EFCO USA Inc	4050	415	4465	\$1,100,939.64
McKenzie's Cleaning Inc	3970	395	4365	\$1,172,933.64
Dream Clean	3210	390	3600	\$1,261,680.00
National Cleaning Contractors USA, Inc.	290	400	690	\$978,875.40

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 5

<b>Group 6 – Specialized Crew of 4 for DTPW Facilities</b>				
<b>Proposer</b>	<b>Technical Score (max. 4500)</b>	<b>Price Score (max. 500)</b>	<b>Total Combined Score (max 5000)</b>	<b>Price/Cost Submitted Per Year*</b>
EFCO USA Inc	4050	415	4465	\$585,306.95
McKenzie's Cleaning Inc	3970	395	4365	\$599,105.28
Dream Clean	3210	390	3600	\$619,080.00
National Cleaning Contractors USA, Inc.	290	400	690	\$516,934.80

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 6

In accordance with I.O. 3-34, there were several variances identified that exceeded or were below the 33% of the average score awarded by all Committee members for four of the five proposers based on the five evaluation criteria. After discussion of the variances during which time Committee members were given the opportunity to provide a reason for their score and some members agreed to change their scores, several variances remained. Four Committee members based on the discussion, individual analysis, and the requirements of the proposal were satisfied with their final scores. It is important to note that despite these variances, individual rankings of all Committee members were same for the highest ranked firm.

**Local Preference:**

Local Preference was considered but did not affect the outcome as the project is set-aside.

**Other Information:**

After the initial scoring, the Committee reconvened to discuss and evaluate information submitted by one of the proposers that had not been distributed to the Committee previously. The information was included as part of the proposer’s initial submission but was inadvertently left out of the files shared with the Committee. The evaluation of the new information presented led to changes to the initial scores but did not affect the overall ranking.

**Administrative Leave Eligibility:**

The following County employees served as scoring members of the Committee and timely completed all committee-related duties, including submittal of the Neutrality Affidavit within three business days from Selection Committee Coordinator’s notification; initial scoring within 30 calendar days of Selection Committee Coordinator’s completion of required reviews; and final scoring at any additional meetings required within 15 calendar days of initial scoring meeting, and are hereby entitled to one (1) day of paid administrative leave pursuant to Implementing Order No. 3-34:

<b>Employee’s Name</b>	<b>Employee’s Department</b>
Kimberly Craig	Library
Renessa Gordon	Transportation and Public Works
Rodney McMillian	Transportation and Public Works
Scott Nicoll	Transportation and Public Works
Leonel Rodriguez	Parks, Recreation, and Open Spaces

**Negotiations:**

The Committee recommends that the County enter into negotiations with the highest ranked proposer, EFCO USA Inc, for Groups 1 through 6. The following individuals will participate in the negotiations:

- Tellise Marrast, Procurement Contracting Officer, SPD
- Lazaro Dominguez, Manager, Facilities Maintenance, DTPW
- Alonzo Joseph, Chief - Contract and Contracts and Procurement, DTPW
- Alexis Castro, Manager – Contracts and Procurement, DTPW

Technical and operational assistance and feedback will be requested from appropriate staff as needed during the negotiation process.


**Consensus Statement:**

The Committee concurs that EFCO USA Inc. has the necessary experience, capabilities, and qualifications to successfully perform the services. Based on the evaluations conducted, the firm was recommended based on their staffing approach; a comprehensive chart explaining their planned transition and recruitment plan, a detailed training list and product datasheets were provided to further

demonstrate their capabilities and approach. Additionally, EFCO has extensive County experience providing the same services.

Copies of the score sheets are attached for each Committee member, as well as a composite score sheet. Your approval of the Committee's recommendation is requested.

Approved



Digitally signed by Namita Uppal  
DN: cn=Namita Uppal, o=Miami Dade County, ou=Chief Procurement Officer, email=uppaln@miamidade.gov, c=US  
Date: 2024.08.01 18:57:05 -04'00'

\_\_\_\_\_  
Namita Uppal, C.P.M.  
Director and Chief Procurement Officer

\_\_\_\_\_  
Date

**DATE:** May 7, 2024  
**TO:** Namita Uppal, Director  
Strategic Procurement Department  
**FROM:** Gary Hartfield, Director  
Office of Small Business Development  
**SUBJECT:** Compliance Review  
**EVN0006752, Janitorial Services – Metrorail, Metromover, Bus Garages and Multi-Function Office Buildings**

# Memorandum



The Office of Small Business Development (SBD) has completed its review of the subject project for compliance with the Small Business Enterprise Program for Services (SBE-Services). The contract measure established for this project is a 100.00% SBE-Services Set-Aside.

Strategic Procurement Department submitted a copy of Work Order Proposal Request (WOPR) solicitation package, which included the tabulation package and Certificate of Assurance affidavits from the firms listed below. A Utilization Plan (UP) was requested from each firm via SBD'S Business Management Workforce System (BMWS). The following is the pre-award compliance status and summary:

**FIRMS**

1. Chi-Ada Corporation
2. Clean Space Inc.
3. Dream Clean Inc.
4. EFCO USA, Inc.
5. Integrity Janitorial Services Corp
6. McKenzie's Cleaning Inc.
7. M D D Janitorial Services LLC
8. National Cleaning Contractors U.S.A., Inc.
9. N & K Enterprises

**STATUS:**

- Non-Compliant
- Non-Compliant
- Complaint
- Compliant
- Compliant
- Complaint
- Compliant
- Compliant
- Compliant

**SUMMARY:**

**Chi-Ada Corporation (#1)**, a non-certified SBE-Service firm submitted the required Certificate of Assurance form at the time of bid submittal to perform Janitorial and Custodial Services at 100% SBE Set Aside; however, Chi-Ada Corporation does not hold a valid certification. Chi-Ada Corporation graduated from the SBE-Service program on October 30, 2019, and was removed from continued participation in the SBE Program. Pursuant to Section IV. B. 8. of Implementing Order 3-41, Small Business Enterprise Program for the purchase of Goods and Services, states the following:

Pursuant to Section IV. B. 8. of Implementing Order 3-41, Small Business Enterprise Program for the purchase of Goods and Services:

"A SBE must have a valid certification in effect at time of bid submittal. For successful bidders, certification must be maintained from bid award throughout the duration of the agreement. With the exception of graduation from the SBE Program, loss of SBE certification may lead to removal of the firm from continued participation in the SBE Program."

Chi-Ada Corporation was notified of their non-compliance status on May 7, 2024.

Chi-Ada Corporation is **not in compliance** with Implementing Order 3-41, which governs the SBE-Services program.

**Clean Space Inc. (#2)**, a non-certified SBE-Service firm submitted the required Certificate of Assurance form at the time of bid submittal to perform Janitorial and Custodial Services at 100% SBE Set Aside; however, Clean Space Inc. does not hold a valid certification. Pursuant to Section IV. B. 8. of Implementing Order 3-41, Small Business Enterprise Program for the purchase of Goods and Services, states the following:

Pursuant to Section IV. B. 8. of Implementing Order 3-41, Small Business Enterprise Program for the purchase of Goods and Services:

“A SBE must have a valid certification in effect at time of bid submittal. For successful bidders, certification must be maintained from bid award throughout the duration of the agreement. With the exception of graduation from the SBE Program, loss of SBE certification may lead to removal of the firm from continued participation in the SBE Program.”

Clean Space Inc. was notified of their non-compliance status on May 7, 2024.

Clean Space Inc. is **not in compliance** with Implementing Order 3-41, which governs the SBE-Services program.

**Dream Clean Inc. (#3)**, a certified SBE-Service firm submitted a utilization plan via BMWS committing to self-perform NIGP 91039 Janitorial and Custodial Services with its own forces. The Utilization Plan submitted by Dream Clean Inc. was approved pursuant to the firm’s commitment to self-performing 100.00% of required services with its own forces.

Dream Clean Inc. is **in compliance** with the 100.00% SBE-Services Set-Aside established for this contract. Dream Clean Inc. is compliant with Implementing Order 3-41, which governs the SBE-Services program.

**EFCO USA, Inc. (#4)**, a certified SBE-Service firm submitted a utilization plan via BMWS committing to self-perform NIGP 91039 Janitorial and Custodial Services with its own forces. The Utilization Plan submitted by EFCO USA, Inc. was approved pursuant to the firm’s commitment to self-performing 100.00% of required services with its own forces.

EFCO USA, Inc. is **in compliance** with the 100.00% SBE-Services Set-Aside established for this contract. EFCO USA, Inc. is compliant with Implementing Order 3-41, which governs the SBE-Services program.

**Integrity Janitorial Services Corp (#5)**, a certified SBE-Service firm submitted a utilization plan via BMWS committing to self-perform NIGP 91039 Janitorial and Custodial Services with its own forces. The Utilization Plan submitted by Integrity Janitorial Services Corp was approved pursuant to the firm’s commitment to self-performing 100.00% of required services with its own forces.

Integrity Janitorial Services Corp is **in compliance** with the 100.00% SBE-Services Set-Aside established for this contract. Integrity Janitorial Services Corp is compliant with Implementing Order 3-41, which governs the SBE-Services program.

**McKenzie’s Cleaning, Inc. (#6)**, a certified SBE-G&S firm submitted the required Certificate of Assurance (COA) form and Utilization Plan (UP) committing to self-perform Janitorial and Custodial Services with its own forces. The UP submitted by McKenzie’s Cleaning, Inc. was approved pursuant to the firm’s commitment to self-performing 100% of required services with its own forces.

McKenzie’s Cleaning, Inc. is **in compliance** with the 100% SBE-G&S Set-Aside established for this contract. McKenzie’s Cleaning, Inc. is compliant with Implementing Order 3-41, which governs the SBE-Services program.

**M D D Janitorial Services, LLC (#7)**, a certified SBE-G&S firm submitted the required Certificate of Assurance (COA) form and Utilization Plan (UP) committing to self-perform Janitorial and Custodial Services with its own forces. The UP submitted by MDD Janitorial Services, LLC. was approved pursuant to the firm's commitment to self-performing 100% of required services with its own forces.

MDD Janitorial Services, LLC is **in compliance** with the 100% SBE-G&S Set-Aside established for this contract. MDD Janitorial Services, LLC is compliant with Implementing Order 3-41, which governs the SBE-Services program.

**National Cleaning Contractors U.S.A., Inc. (#8)**, a certified SBE-Service firm submitted a utilization plan via BMWs committing to self-perform NIGP 91039 Janitorial and Custodial Services with its own forces. The Utilization Plan submitted by National Cleaning Contractors U.S.A., Inc. was approved pursuant to the firm's commitment to self-performing 100.00% of required services with its own forces.

National Cleaning Contractors U.S.A., Inc. is **in compliance** with the 100.00% SBE-Services Set-Aside established for this contract. National Cleaning Contractors U.S.A., Inc. is compliant with Implementing Order 3-41, which governs the SBE-Services program.

**N & K Enterprises, Inc (#9)**, a certified SBE-G&S firm submitted the required Certificate of Assurance (COA) form and Utilization Plan (UP) committing to self-perform Janitorial and Custodial Services with its own forces. The UP submitted by N & K Enterprises, Inc. was approved pursuant to the firm's commitment to self-performing 100% of required services with its own forces.

N & K Enterprises, Inc. is **in compliance** with the 100% SBE-G&S Set-Aside established for this contract. N & K Enterprises, Inc. is compliant with Implementing Order 3-41, which governs the SBE-G&S program.

SBD has verified that none of the aforementioned firms are listed with an open violation on the Compliance report of Open and Closed Small Business Wage and/or Workforce Violations in the last three (3) years, as of May 7, 2024.

Please note that SBD's staff reviewed the specifics for compliance with the SBE-Services program. The Strategic Procurement Department is responsible for any other issues that may exist. Should you have any questions or need any additional information, please do not hesitate to call Etheria Collie-Rolle, SBD Section Manager at (305) 375-3190.

c: Laurie Johnson, SBD

Tellise Marrast, SPD  
File

# Memorandum



**Date:** May 21, 2024

**To:** Tellise Marrast  
Procurement Contracting Officer  
Strategic Procurement Department

**From:** Annery Pulgar Alfonso  
Assistant County Attorneys

**Subject:** Response to Request for Responsiveness Determination on EVN0006752

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This memorandum is prepared in response to your request for responsiveness opinion that the undersigned received on May 13, 2024. The solicitation at issue sought proposals from qualified firms for the purchase of janitorial services for Metrorail, Metromover, bus garages, and multi-function office buildings. You identified issues with two proposers: (1) Integrity Janitorial Corporation (“Integrity Janitorial”); and (2) M D D Janitorial (“M D D”). For the reasons set forth below, both Integrity Janitorial’s and M D D’s proposal are non-responsive.

## DISCUSSION

In general, a proposal may be rejected or disregarded if there is a material variance between the proposal and the solicitation. While a minor variance will not invalidate the proposal, a material variance will. *See Robinson Elec. Co. v. Dade County*, 417 So. 2d 1032, 1034 (Fla. 3d DCA 1982). The determination of whether a variance is material or minor is fact specific and may differ from bid to bid. Florida courts have used a two-part test to determine if the variance in a proposal constitutes a material and, therefore, nonwaivable issue: (1) whether the effect of the waiver would be to deprive the County of the assurance that the contract would be entered into, performed, and guaranteed according to its specific requirements; and (2) whether it would adversely affect competitive bidding by placing a proposer in a position of advantage over other proposers. *See Glatstein v. City of Miami*, 399 So. 2d 1005, 1007-08 (Fla. 3d DCA 1981).

You have advised that Integrity Janitorial failed to provide Attachment 3 - Price Proposal Schedule, and M D D failed to provide both Attachment 2- Proposer Information and Attachment 3 - Price Proposal Schedule. Price is a material element of the solicitation. Integrity Janitorial’s and M D D’s respective failure to provide the County with a price proposal as required by the RFP deprives the County of the assurance that the contract the County is soliciting would be entered into and performed according to the County’s specific requirements. Accordingly, without the material element of price, Integrity Janitorial’s and M D D’s proposals are each incomplete and non-responsive.

*Annery Pulgar Alfonso*

Annery Pulgar Alfonso

Group 1 – Metrorail South

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METROTRAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMPOSITE

EVALUATION CRITERIA	PROPOSERS	Maximum Points Per Member	Maximum Total Points (5 members)	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	1250	905	1170	290	865	1115
Proposer's staffing capabilities, reporting, and record keeping		200	1000	795	920	0	545	955
Proposer's approach to providing the service requested in this Solicitation		250	1250	995	1105	0	730	1095
Proposer's Financial Capality		200	1000	515	855	0	525	805
<b>Total Technical Points</b>		<b>900</b>	<b>4500</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>2665</b>	<b>3970</b>
<b>Selection Factor</b> <i>(10% of the Total Technical Points)</i>		<b>90</b>	<b>450</b>					
<b>Total</b> <i>(Technical &amp; Selection Factor)</i>		<b>990</b>	<b>4950</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>2665</b>	<b>3970</b>
<b>Price Points</b>		<b>100</b>	<b>500</b>	<b>390</b>	<b>415</b>	<b>400</b>	<b>170</b>	<b>395</b>
<b>TOTAL POINTS</b>		<b>1090</b>	<b>5450</b>	<b>3600</b>	<b>4465</b>	<b>690</b>	<b>2835</b>	<b>4365</b>
<b>Ranking</b>				<b>3</b>	<b>1</b>	<b>5</b>	<b>4</b>	<b>2</b>

Signature: *Tellise Marrast* Print Name: Tellise Marrast 7/25/2024  
 Chairperson: *Robert Mendoza* Print Name: Robert Mendoza 7/26/2024  
 Reviewer: \_\_\_\_\_ Date: \_\_\_\_\_

<b>Local Preference*</b> <i>(ranked proposer's total points - 5% = Local Preference range)</i>								
Is any firm within 5% of the highest ranked? Y / N								
Is highest ranked local? Y / N								
Is firm within 5% local? Y / N								

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

*Kimberly Craig*

*Kimberly Craig*

(1)

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180	240	50	200	240
Proposer's staffing capabilities, reporting, and record keeping		200	150	160	0	100	180
Proposer's approach to providing the service requested in this Solicitation		250	240	240	0	150	240
Proposer's Financial Capability		200	50	150	0	100	180
		0					
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	90	80	100	45	390
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*710*

*870*

*150*

*595*

*930*

*6/28/24*

SIGNATURE

DATE

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME:

*Kimberly Craig*

EVALUATION CRITERIA	DREAM CLEAN						
	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180				
Proposer's staffing capabilities, reporting, and record keeping		200	150				
Proposer's approach to providing the service requested in this Solicitation		250	240				
Proposer's Financial Capability		200	100				
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	90				
<b>TOTAL POINTS</b>		<b>1000</b>					

MDC015

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

760

*[Handwritten Signature]*  
 SIGNATURE

7/17/24

DATE

WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME - *RENESSA GORDON*

*Group 1*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200	230	100	210	225
Proposer's staffing capabilities, reporting, and record keeping		200	180	190	0	145	185
Proposer's approach to providing the service requested in this Solicitation		250	210	220	0	100	210
Proposer's Financial Capability		200	0	175	0	175	150
		0					
<b>Total Technical Points</b>		<b>900</b>	<b>590</b>	<b>815</b>	<b>100</b>	<b>630</b>	<b>770</b>
<b>Proposer's proposed price</b>		<b>100</b>	<b>50</b>	<b>85</b>	<b>85</b>	<b>50</b>	<b>90</b>
<b>TOTAL POINTS</b>		<b>1000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

MDC016

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Handwritten Signature]*

SIGNATURE

*040*

*900*

*185*

*680*

*860*

*6/28/24*

DATE

GROUP 1

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: *RENLESSA GORDON*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	<i>200</i>				
Proposer's staffing capabilities, reporting, and record keeping		200	<i>180</i>				
Proposer's approach to providing the service requested in this Solicitation		250	<i>210</i>				
Proposer's Financial Capability		200	<i>110</i>				
<b>Total Technical Points</b>		<b>900</b>	<i>700</i>				
<b>Proposer's proposed price</b>		<b>100</b>	<i>50</i>				
<b>TOTAL POINTS</b>		<b>1000</b>	<i>750</i>				

MDC017

I understand that by typing my name in the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Handwritten Signature]*

SIGNATURE

*7/17/04*

DATE

Group 1

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME *Leonel Rodriguez*

EVALUATION CRITERIA \ PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	250	200	250	50	150	225
Proposer's staffing capabilities, reporting, and record keeping	200	200	200	0	100	200
Proposer's approach to providing the service requested in this Solicitation	250	200	200	0	200	225
Proposer's Financial Capability	200	0	150	0	150	150
	0					
<b>Total Technical Points</b>	<b>900</b>	<b>600</b>	<b>800</b>	<b>50</b>	<b>600</b>	<b>800</b>
<b>Proposer's proposed price</b>	<b>100</b>	<b>80</b>	<b>95</b>	<b>75</b>	<b>25</b>	<b>50</b>
<b>TOTAL POINTS</b>	<b>1000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Handwritten Signature]*

SIGNATURE

*6/28/24*

DATE

Group 1

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: Leonel Rodriguez

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	200				
Proposer's approach to providing the service requested in this Solicitation		250	200				
Proposer's Financial Capability		200	125				
<b>Total Technical Points</b>		<b>900</b>	<b>725</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>80</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>805</b>				

MDC019

I understand that by typing my name and the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

SIGNATURE

7/17/24

DATE

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

*Booney McMillan*

*Group 1 (HND)  
Group 2*

*Hand Eval.  
28115*

*4465  
EFCO*

*690*

*Group 1  
2835  
4365*

EVALUATION CRITERIA	PROPOSERS	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	Maximum Points 250	100	200	50	125	175
Proposer's staffing capabilities, reporting, and record keeping	200	90	190	50	110	190
Proposer's approach to providing the service requested in this Solicitation	250	120	195	50	180*	180
Proposer's Financial Capability	200	100	180	0	100	125
	0	360			515	
<b>Total Technical Points</b>	<b>900</b>	410	765	150	415	670
<b>Proposer's proposed price</b>	<b>100</b>	70	75	90	50	85
<b>TOTAL POINTS</b>	<b>1000</b>	0	0	0	0	0

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Signature]*

SIGNATURE

67282024

*Composite*

DATE

*4/28/2024*

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME:

DREAM CLEAN

EVALUATION CRITERIA	PROPOSERS	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	Maximum Points	250				
Proposer's staffing capabilities, reporting, and record keeping	200	90				
Proposer's approach to providing the service requested in this Solicitation	250	120				
Proposer's Financial Capability	200	140				
<b>Total Technical Points</b>	<b>900</b>	<b>450</b>				
<b>Proposer's proposed price</b>	<b>100</b>	<b>70</b>				
<b>TOTAL POINTS</b>	<b>1000</b>	<b>520</b>				

MDC021

*Group 1*

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

SIGNATURE

*Rodney McMillen*

DATE

*7/17/2024*

*New Composite*  
*3,600*

*4,465*

*2,835*

*4,365*

Group 1

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Scott Nield, Asst. Director, DTPW

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225	250	40	180	250
Proposer's staffing capabilities, reporting, and record keeping		200	175	180	0	90	200
Proposer's approach to providing the service requested in this Solicitation		250	225	250	0	100	240
Proposer's Financial Capability		200	0	200	0	0	200
		0					
<b>Total Technical Points</b>		<b>900</b>	<b>625</b>	<b>880</b>	<b>40</b>	<b>370</b>	<b>890</b>
<b>Proposer's proposed price</b>		<b>100</b>	<b>100</b>	<b>80</b>	<b>50</b>	<b>0</b>	<b>80</b>
<b>TOTAL POINTS</b>		<b>1000</b>	<b>725 0</b>	<b>960 0</b>	<b>90 0</b>	<b>370 0</b>	<b>970 0</b>

MDC022

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.



SIGNATURE

6/28/24

DATE

Group 1

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: Scott Nicol, Asst. Director, DTPW

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225				
Proposer's staffing capabilities, reporting, and record keeping		200	175				
Proposer's approach to providing the service requested in this Solicitation		250	225				
Proposer's Financial Capability		200	40				
<b>Total Technical Points</b>		<b>900</b>	665				
<b>Proposer's proposed price</b>		<b>100</b>	100				
<b>TOTAL POINTS</b>		<b>1000</b>	765				

MDC023

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

  
 SIGNATURE

7/17/2024  
 DATE

Group 2 – Metrorail North

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METROTRAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMPOSITE

EVALUATION CRITERIA	PROPOSERS	Maximum Points Per Member	Maximum Total Points (5 members)	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	1250	905	1170	290	865	1115
Proposer's staffing capabilities, reporting, and record keeping		200	1000	795	920	0	535	955
Proposer's approach to providing the service requested in this Solicitation		250	1250	995	1105	0	730	1095
Proposer's Financial Capality		200	1000	515	855	0	525	805
<b>Total Technical Points</b>		<b>900</b>	<b>4500</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>2655</b>	<b>3970</b>
<b>Selection Factor</b> <i>(10% of the Total Technical Points)</i>		<b>90</b>	<b>450</b>					
<b>Total</b> <i>(Technical &amp; Selection Factor)</i>		<b>990</b>	<b>4950</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>2655</b>	<b>3970</b>
<b>Price Points</b>		<b>100</b>	<b>500</b>	<b>390</b>	<b>415</b>	<b>405</b>	<b>275</b>	<b>395</b>
<b>TOTAL POINTS</b>		<b>1090</b>	<b>5450</b>	<b>3600</b>	<b>4465</b>	<b>695</b>	<b>2930</b>	<b>4365</b>
<b>Ranking</b>				<b>3</b>	<b>1</b>	<b>6</b>	<b>4</b>	<b>2</b>

Signature: *Tellise Marrast* Print Name: Tellise Marrast Date: 7/25/2024  
 Chairperson: *Robert Mendoza* Print Name: Robert Mendoza Date: 7/26/2024  
 Reviewer: \_\_\_\_\_ Print Name: \_\_\_\_\_ Date: \_\_\_\_\_

Local Preference* (range)	ranked proposer's total points - 5% = Local Preference	(Highest ranked)
Is any firm within 5% of the highest ranked? Y / N		
Is highest ranked local? Y / N		
Is firm within 5% local? Y / N		

23

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME *Kimberly Craig*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180	240	80	200	240
Proposer's staffing capabilities, reporting, and record keeping		200	150	160	0	100	180
Proposer's approach to providing the service requested in this Solicitation		250	240	240	0	150	240
Proposer's Financial Capability		200	50	150	0	100	180
		0					
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	90	80	100	415	90
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC025

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Handwritten Signature]*  
SIGNATURE

710      870      150      595      930

*6/28/24*  
DATE

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME:

*Kimberly Gray*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	250	180					
Proposer's staffing capabilities, reporting, and record keeping	200	150					
Proposer's approach to providing the service requested in this Solicitation	250	240					
Proposer's Financial Capability	200	100					
<b>Total Technical Points</b>	<b>900</b>						
<b>Proposer's proposed price</b>	<b>100</b>	90					
<b>TOTAL POINTS</b>	<b>1000</b>						

MDC026

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

SIGNATURE

DATE

*[Handwritten Signature]*      768      7/17/24

Group 2

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME - *RENESSA GORDON*

EVALUATION CRITERIA	PROPOSERS					
	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	250	200	230	100	210	225
Proposer's staffing capabilities, reporting, and record keeping	200	180	190	0	135	185
Proposer's approach to providing the service requested in this Solicitation	250	210	220	0	100	210
Proposer's Financial Capability	200	0	175	0	175	150
	0					
<b>Total Technical Points</b>	<b>900</b>	<i>590</i>	<i>815</i>	<i>100</i>	<i>620</i>	<i>770</i>
<b>Proposer's proposed price</b>	<b>100</b>	<i>50</i>	<i>85</i>	<i>90</i>	<i>60</i>	<i>90</i>
<b>TOTAL POINTS</b>	<b>1000</b>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>

MDC027

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Handwritten Signature]*

SIGNATURE

*6410*

*900*

*190*

*680*

*860*

*6/28/24*

DATE

Greene

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME: RENESSA GORDON

DREAM CLEAN

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	180				
Proposer's approach to providing the service requested in this Solicitation		250	210				
Proposer's Financial Capability		200	110				
<b>Total Technical Points</b>		<b>900</b>	<b>700</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>50</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>750</b>				

MDC028

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

SIGNATURE

DATE



7/17/24

Group 2

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRO RAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME *Leonel Rodriguez*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200	250	50	150	225
Proposer's staffing capabilities, reporting, and record keeping		200	200	200	0	100	200
Proposer's approach to providing the service requested in this Solicitation		250	200	200	0	200	225
Proposer's Financial Capability		200	0	150	0	150	150
		0					
<b>Total Technical Points</b>		<b>900</b>	600	800	50	600	800
<b>Proposer's proposed price</b>		<b>100</b>	80	95	75	50	50
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC029

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*Leonel Rodriguez*

SIGNATURE

6/28/24

DATE

Group 2

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME:

Leonel Rodriguez

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	200				
Proposer's approach to providing the service requested in this Solicitation		250	200				
Proposer's Financial Capability		200	125				
<b>Total Technical Points</b>		<b>900</b>	<b>725</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>80</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>805</b>				

MDC030

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.



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7/17/24

DATE

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

*Rosemary McMillan*  
 No Financials

*Group 1 and Group 2*  
 Only 1

*Group 2*  
 7/13/24

EVALUATION CRITERIA	PROPOSERS	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	Maximum Points: 250	100	200	50 (Per 50)	125	175
Proposer's staffing capabilities, reporting, and record keeping	200	90	190	50 (only subcontract proposals)	110	190
Proposer's approach to providing the service requested in this Solicitation	250	120	195	Returned 50 (costs 0)	180 (from 80 to 180)	180
Proposer's Financial Capability	200	from 100 to 50	180	0	100	125
	0	from 110 to 90				
<b>Total Technical Points</b>	900	490	765	150 (50)	415 (515)	670
<b>Proposer's proposed price</b>	100	70	75	90	70	85
<b>TOTAL POINTS</b>	1000	0 (130)	0 (840)	0 (140)	0 (515)	0 (450)

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*RW*

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6/28/2024

DATE

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

*Geoff B*

DREAM CLEAN

COMMITTEE MEMBER NAME: *DML*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	<i>150</i>				
Proposer's staffing capabilities, reporting, and record keeping		200	<i>90</i>				
Proposer's approach to providing the service requested in this Solicitation		250	<i>120</i>				
Proposer's Financial Capability		200	<i>140</i>				
<b>Total Technical Points</b>		<b>900</b>	<i>450</i>				
<b>Proposer's proposed price</b>		<b>100</b>	<i>90</i>				
<b>TOTAL POINTS</b>		<b>1000</b>	<i>520</i>				

MDC032

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*Roney McMillan*

SIGNATURE

*7/17/2024*

DATE

Group 2

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME *Scott Nien, Asst. Director, DTPW*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225	250	40	180	250
Proposer's staffing capabilities, reporting, and record keeping		200	175	180	0	90	200
Proposer's approach to providing the service requested in this Solicitation		250	225	250	0	100	240
Proposer's Financial Capability		200	0	200	0	0	200
		0					
<b>Total Technical Points</b>		<b>900</b>	625	880	40	370	890
<b>Proposer's proposed price</b>		<b>100</b>	100	80	50	50	80
<b>TOTAL POINTS</b>		<b>1000</b>	725 0	960 0	90 0	410 0	970 0

MDC033

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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Group 2

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME: Scott Nicoll, Asst Director, DTPW

EVALUATION CRITERIA	PROPOSERS	DREAM CLEAN					
		Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225				
Proposer's staffing capabilities, reporting, and record keeping		200	175				
Proposer's approach to providing the service requested in this Solicitation		250	225				
Proposer's Financial Capability		200	40				
<b>Total Technical Points</b>		<b>900</b>	<b>665</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>100</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>765</b>				

MDC034

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.



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Group 3 – Metromover System

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METROTRAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMPOSITE

EVALUATION CRITERIA	PROPOSERS	Maximum Points Per Member	Maximum Total Points (5 members)	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	1250	905	1170	290	0	1115
Proposer's staffing capabilities, reporting, and record keeping		200	1000	795	920	0	0	955
Proposer's approach to providing the service requested in this Solicitation		250	1250	995	1105	0	0	1095
Proposer's Financial Capality		200	1000	515	855	0	0	805
<b>Total Technical Points</b>		<b>900</b>	<b>4500</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Selection Factor</b> <i>(10% of the Total Technical Points)</i>		<b>90</b>	<b>450</b>					
<b>Total</b> <i>(Technical &amp; Selection Factor)</i>		<b>990</b>	<b>4950</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Price Points</b>		<b>100</b>	<b>500</b>	<b>390</b>	<b>415</b>	<b>400</b>	<b>0</b>	<b>395</b>
<b>TOTAL POINTS</b>		<b>1090</b>	<b>5450</b>	<b>3600</b>	<b>4465</b>	<b>690</b>	<b>0</b>	<b>4365</b>
<b>Ranking</b>				<b>3</b>	<b>1</b>	<b>4</b>		<b>2</b>

Signature: Tellise Marrast Print Name: Tellise Marrast Date: 7/25/2024  
 Chairperson: Robert Mendoza Print Name: Robert Mendoza Date: 7/26/2024  
 Reviewer: \_\_\_\_\_ Print Name: \_\_\_\_\_ Date: \_\_\_\_\_

<b>Local Preference*</b> <i>(ranked proposer's total points - 5% = Local Preference range)</i>								
Is any firm within 5% of the highest ranked? Y / N								
Is highest ranked local? Y / N								
Is firm within 5% local? Y / N								

WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

*Kimberly Craig*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180	240	50		240
Proposer's staffing capabilities, reporting, and record keeping		200	150	100	0		180
Proposer's approach to providing the service requested in this Solicitation		250	240	240	0	<i>N/A</i>	240
Proposer's Financial Capability		200	50	150	0		180
		0					
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	90	80	100		90
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC036

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710 870 150 930

6/28/24

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WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME:

*R. Liberty Grant*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180				
Proposer's staffing capabilities, reporting, and record keeping		200	150				
Proposer's approach to providing the service requested in this Solicitation		250	240				
Proposer's Financial Capability		200	100				
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	<b>90</b>				
<b>TOTAL POINTS</b>		<b>1000</b>					

MDC037

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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*7/17/24*

DATE

Group 3

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME - *RENLESSA GORDON*

EVALUATION CRITERIA	PROPOSERS	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	Maximum Points					
	250	200	230	100	0	225
Proposer's staffing capabilities, reporting, and record keeping	200	180	190	0	0	185
Proposer's approach to providing the service requested in this Solicitation	250	210	220	0	0	210
Proposer's Financial Capability	200	0	175	0	0	150
	0					
<b>Total Technical Points</b>	<b>900</b>	<b>590</b>	<b>815</b>	<b>100</b>	<b>0</b>	<b>710</b>
<b>Proposer's proposed price</b>	<b>100</b>	<b>50</b>	<b>85</b>	<b>85</b>	<b>0</b>	<b>90</b>
<b>TOTAL POINTS</b>	<b>1000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

I understand that by typing my name into the signature block, I am electronically executing this form and the scores indicated are based upon my own evaluation of Proposals.

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040 900 185 0 860

*6/28/24*

DATE

MDC038

GROUP 3

WOPR- EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: Ralessa Gordon

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	FFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	180				
Proposer's approach to providing the service requested in this Solicitation		250	210				
Proposer's Financial Capability		200	110				
<b>Total Technical Points</b>		<b>900</b>	<b>700</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>50</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>750</b>				

MDC039

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Group 3

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Leonel Rodriguez

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200	250	50	0	225
Proposer's staffing capabilities, reporting, and record keeping		200	200	200	0	0	200
Proposer's approach to providing the service requested in this Solicitation		250	200	200	0	0	225
Proposer's Financial Capability		200	0	150	0	0	150
		0					
<b>Total Technical Points</b>		<b>900</b>	600	800	50	0	800
<b>Proposer's proposed price</b>		<b>100</b>	80	95	75	0	50
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC040

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Group 3

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME:

Leonel Rodriguez

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	200				
Proposer's approach to providing the service requested in this Solicitation		250	200				
Proposer's Financial Capability		200	125				
<b>Total Technical Points</b>		<b>900</b>	<b>725</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>80</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>805</b>				

MDC041

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DATE

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100	200	50	<del>125</del>	175
Proposer's staffing capabilities, reporting, and record keeping		200	90	190	50	<del>110</del>	190
Proposer's approach to providing the service requested in this Solicitation		250	120	195	50	<del>110</del>	180
Proposer's Financial Capability		200	100	180	0	<del>110</del>	125
		0	0	0	0	0	0
<b>Total Technical Points</b>		<b>900</b>	410	465	150	<del>315</del>	670
<b>Proposer's proposed price</b>		<b>100</b>	70	75	90	<del>70</del>	85
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC042

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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6/28/2024

DATE

3185  
 4465  
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 George  
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 Robert McNeill  
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WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME:

DREAM CLEAN

*only*

*No Bid*

*Group 3*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100				
Proposer's staffing capabilities, reporting, and record keeping		200	90				
Proposer's approach to providing the service requested in this Solicitation		250	120				
Proposer's Financial Capability		200	140				
<b>Total Technical Points</b>		<b>900</b>	<b>450</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>70</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>560</b>				

MDC043

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*K. Savary McMillin*

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*7/17/2024*

DATE

Group 3


WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW - METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Scott Niclin, Asst. Director, DTR

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225	250	40	N/A	250
Proposer's staffing capabilities, reporting, and record keeping		200	175	180	0		200
Proposer's approach to providing the service requested in this Solicitation		250	225	250	0		240
Proposer's Financial Capability		200	0	200	0		200
		0					
<b>Total Technical Points</b>		<b>900</b>	<b>625</b>	<b>880</b>	<b>40</b>	<b>N/A</b>	<b>890</b>
<b>Proposer's proposed price</b>		<b>100</b>	<b>100</b>	<b>80</b>	<b>50</b>	<b>N/A</b>	<b>80</b>
<b>TOTAL POINTS</b>		<b>1000</b>	<b>725.0</b>	<b>960.0</b>	<b>90.0</b>	<b>N/A.0</b>	<b>970.0</b>

MDC044

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Group 3

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME: Scott Nicol, Asst. Director, DTPW

EVALUATION CRITERIA	PROPOSERS		DREAM CLEAN			
	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	250	225				
Proposer's staffing capabilities, reporting, and record keeping	200	175				
Proposer's approach to providing the service requested in this Solicitation	250	225				
Proposer's Financial Capability	200	40				
<b>Total Technical Points</b>	<b>900</b>	<b>665</b>				
<b>Proposer's proposed price</b>	<b>100</b>	<b>100</b>				
<b>TOTAL POINTS</b>	<b>1000</b>	<b>765</b>				

MDC045

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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7/17/2024

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Group 4 – Transit Garages

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMPOSITE

EVALUATION CRITERIA	PROPOSERS	Maximum Points Per Member	Maximum Total Points (5 members)	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	1250	905	1170	290	0	1115
Proposer's staffing capabilities, reporting, and record keeping		200	1000	795	920	0	0	955
Proposer's approach to providing the service requested in this Solicitation		250	1250	995	1105	0	0	1095
Proposer's Financial Capality		200	1000	515	855	0	0	805
<b>Total Technical Points</b>		<b>900</b>	<b>4500</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Selection Factor</b> (10% of the Total Technical Points)		<b>90</b>	<b>450</b>					
<b>Total</b> (Technical & Selection Factor)		<b>990</b>	<b>4950</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Price Points</b>		<b>100</b>	<b>500</b>	<b>390</b>	<b>415</b>	<b>400</b>	<b>0</b>	<b>395</b>
<b>TOTAL POINTS</b>		<b>1090</b>	<b>5450</b>	<b>3600</b>	<b>4465</b>	<b>690</b>	<b>0</b>	<b>4365</b>
<b>Ranking</b>				<b>3</b>	<b>1</b>	<b>4</b>		<b>2</b>

Signature: *Tellise Marrast* Print Name: Tellise Marrast 7/25/2024  
 Chairperson: *Robert Mendoza* Print Name: Robert Mendoza 7/26/2024  
 Reviewer: \_\_\_\_\_ Date: \_\_\_\_\_

<b>Local Preference*</b> (ranked proposer's total points - 5% = Local Preference range)								
Is any firm within 5% of the highest ranked? Y / N								
Is highest ranked local? Y / N								
Is firm within 5% local? Y / N								

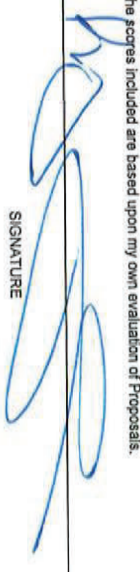
WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

Kimberly Cray

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180	240	50		240
Proposer's staffing capabilities, reporting, and record keeping		200	150	160	0		180
Proposer's approach to providing the service requested in this Solicitation		250	240	240	0	2/1/18	240
Proposer's Financial Capability		200	50	150	0		180
		0					
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	70	80	120		90
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

  
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930

6/26/24

DATE

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WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME:

*Kimberly Craig*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180				
Proposer's staffing capabilities, reporting, and record keeping		200	150				
Proposer's approach to providing the service requested in this Solicitation		250	240				
Proposer's Financial Capability		200	100				
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	<b>90</b>				
<b>TOTAL POINTS</b>		<b>1000</b>					

MDC048

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*760*

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DATE

Group 4

WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRO RAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME - *RENESSEH GORDON*

EVALUATION CRITERIA	PROPOSERS	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	Maximum Points					
	250	200	230	100	0	225
Proposer's staffing capabilities, reporting, and record keeping	200	180	190	0	0	185
Proposer's approach to providing the service requested in this Solicitation	250	210	220	0	0	210
Proposer's Financial Capability	200	0	175	0	0	150
	0					
<b>Total Technical Points</b>	<b>900</b>	<b>590</b>	<b>815</b>	<b>100</b>	<b>0</b>	<b>770</b>
<b>Proposer's proposed price</b>	<b>100</b>	<b>50</b>	<b>85</b>	<b>85</b>	<b>0</b>	<b>90</b>
<b>TOTAL POINTS</b>	<b>1000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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SIGNATURE

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*900*

*185*

*0*

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*6/28/24*

DATE

Group 4

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: *RENLESSA GORDON*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	<i>200</i>				
Proposer's staffing capabilities, reporting, and record keeping		200	<i>180</i>				
Proposer's approach to providing the service requested in this Solicitation		250	<i>210</i>				
Proposer's Financial Capability		200	<i>110</i>				
<b>Total Technical Points</b>		<b>900</b>	<i>700</i>				
<b>Proposer's proposed price</b>		<b>100</b>	<i>50</i>				
<b>TOTAL POINTS</b>		<b>1000</b>	<i>750</i>				

MDC050

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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*7/17/24*  
DATE

Group 4

WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW-METROLRAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Leonel Rodriguez

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200	250	50	0	225
Proposer's staffing capabilities, reporting, and record keeping		200	200	200	0	0	200
Proposer's approach to providing the service requested in this Solicitation		250	200	200	0	0	225
Proposer's Financial Capability		200	0	150	0	0	150
		0					
<b>Total Technical Points</b>		<b>900</b>	600	800	50	0	800
<b>Proposer's proposed price</b>		<b>100</b>	80	95	75	0	50
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC051

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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Group 4

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME: Leonel Rodriguez

EVALUATION CRITERIA	PROPOSERS		DREAM CLEAN			
	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	250	200				
Proposer's staffing capabilities, reporting, and record keeping	200	200				
Proposer's approach to providing the service requested in this Solicitation	250	200				
Proposer's Financial Capability	200	125				
<b>Total Technical Points</b>	<b>900</b>	<b>725</b>				
<b>Proposer's proposed price</b>	<b>100</b>	<b>80</b>				
<b>TOTAL POINTS</b>	<b>1000</b>	<b>805</b>				

MDC052

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*No oral presentation*

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

*Rodney McMillan*

*44.65 Highest Ranked Proposal*

*690*

*690*

*43.95*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	Mckenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100	200	50	125	175
Proposer's staffing capabilities, reporting, and record keeping		200	90	190	50	110	190
Proposer's approach to providing the service requested in this Solicitation		250	120	195	50	80	180
Proposer's Financial Capability		200	150	180	0	0	125
		0	0	0	0	0	0
<b>Total Technical Points</b>		900	440	765	150	315	670
<b>Proposer's proposed price</b>		100	70	75	90	70	85
<b>TOTAL POINTS</b>		1000	0	0	0	0	0

MDC053

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Signature]*

*43.95*

*6/24/2024*

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DATE

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

*Grant H*

COMMITTEE MEMBER NAME:

DREAM CLEAN

*D/H*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100				
Proposer's staffing capabilities, reporting, and record keeping		200	90				
Proposer's approach to providing the service requested in this Solicitation		250	120				
Proposer's Financial Capability		200	140				
<b>Total Technical Points</b>		<b>900</b>	<b>450</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>70</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>520</b>				

MDC054

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*Kobayashi*

SIGNATURE

*7/17/2024*

DATE

Group A

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Scott Nicell, Asst. Director, DTPW

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225	250	40	N/A	250
Proposer's staffing capabilities, reporting, and record keeping		200	175	180	0		200
Proposer's approach to providing the service requested in this Solicitation		250	225	250	0		240
Proposer's Financial Capability		200	0	200	0		200
		0					
<b>Total Technical Points</b>		<b>900</b>	625	880	40	0	840
<b>Proposer's proposed price</b>		<b>100</b>	100	80	50	0	80
<b>TOTAL POINTS</b>		<b>1000</b>	725	960	90	0	970

MDC055

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

SIGNATURE

DATE

Group 4

WOPR- EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: Scott Nisell, Asst. Director, DTPW

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225				
Proposer's staffing capabilities, reporting, and record keeping		200	175				
Proposer's approach to providing the service requested in this Solicitation		250	225				
Proposer's Financial Capability		200	40				
<b>Total Technical Points</b>		<b>900</b>	<b>665</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>100</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>765</b>				

MDC056

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.



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7/17/2024

DATE

Group 5 Multiuse Office Building

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMPOSITE

EVALUATION CRITERIA	PROPOSERS	Maximum Points Per Member	Maximum Total Points (5 members)	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	1250	905	1170	290	0	1115
Proposer's staffing capabilities, reporting, and record keeping		200	1000	795	920	0	0	955
Proposer's approach to providing the service requested in this Solicitation		250	1250	995	1105	0	0	1095
Proposer's Financial Capality		200	1000	515	855	0	0	805
<b>Total Technical Points</b>		<b>900</b>	<b>4500</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Selection Factor</b> <i>(10% of the Total Technical Points)</i>		<b>90</b>	<b>450</b>					
<b>Total</b> <i>(Technical &amp; Selection Factor)</i>		<b>990</b>	<b>4950</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Price Points</b>		<b>100</b>	<b>500</b>	<b>390</b>	<b>415</b>	<b>400</b>	<b>0</b>	<b>395</b>
<b>TOTAL POINTS</b>		<b>1090</b>	<b>5450</b>	<b>3600</b>	<b>4465</b>	<b>690</b>	<b>0</b>	<b>4365</b>
<b>Ranking</b>				<b>3</b>	<b>1</b>	<b>4</b>		<b>2</b>

Signature: *Tellise Marrast* Print Name: Tellise Marrast  
 Date: 7/25/2024  
 Chairperson: *Robert Mendoza* Print Name: Robert Mendoza  
 Date: 7/26/2024  
 Reviewer: \_\_\_\_\_ Print Name: \_\_\_\_\_  
 Date: \_\_\_\_\_

Local Preference* (range)	ranked proposer's total points - 5% = Local Preference	(Highest ranked)
Is any firm within 5% of the highest ranked? Y / N		
Is highest ranked local? Y / N		
Is firm within 5% local? Y / N		

WOPR- EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

Kimberly Craig

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180	240	50		240
Proposer's staffing capabilities, reporting, and record keeping		200	150	160	0		180
Proposer's approach to providing the service requested in this Solicitation		250	240	240	0	N/A	240
Proposer's Financial Capability		200	50	150	0		180
		0					
<b>Total Technical Points</b>		900					
<b>Proposer's proposed price</b>		100	90	80	100		90
<b>TOTAL POINTS</b>		1000	0	0	0	0	0

MDC058

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

SIGNATURE

710

870

150

930

6/28/24

DATE

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

DREAM CLEAN

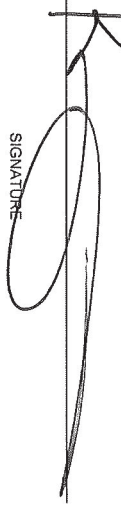
COMMITTEE MEMBER NAME:

Kimberly Craig

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180				
Proposer's staffing capabilities, reporting, and record keeping		200	150				
Proposer's approach to providing the service requested in this Solicitation		250	240				
Proposer's Financial Capability		200	100				
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	90				
<b>TOTAL POINTS</b>		<b>1000</b>					

MDC059

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

  
SIGNATURE

760

7/17/24

DATE

Group 5

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME - *Renlessa Gordon*

EVALUATION CRITERIA	PROPOSERS	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	250	200	230	100	0	225
Proposer's staffing capabilities, reporting, and record keeping	200	180	190	0	0	185
Proposer's approach to providing the service requested in this Solicitation	250	210	220	0	0	210
Proposer's Financial Capability	200	0	175	0	0	150
	0					
<b>Total Technical Points</b>	<b>900</b>	<i>590</i>	<i>815</i>	<i>100</i>	<i>0</i>	<i>770</i>
<b>Proposer's proposed price</b>	<b>100</b>	<i>50</i>	<i>85</i>	<i>85</i>	<i>0</i>	<i>90</i>
<b>TOTAL POINTS</b>	<b>1000</b>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>

MDC060

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

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SIGNATURE

*0410*

*900*

*185*

*0*

*860*

*6/28/24*

DATE

GROUP 5

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME:

DREAM CLEAN

*Reneesa Goldberg*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	180				
Proposer's approach to providing the service requested in this Solicitation		250	210				
Proposer's Financial Capability		200	110				
<b>Total Technical Points</b>		<b>900</b>	<b>700</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>50</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>750</b>				

MDC061

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of proposals.

*[Handwritten Signature]*

SIGNATURE

*7/17/24*

DATE

Group 5

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME *Leonel Rodriguez*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200	250	50	0	225
Proposer's staffing capabilities, reporting, and record keeping		200	200	200	0	0	200
Proposer's approach to providing the service requested in this Solicitation		250	200	200	0	0	225
Proposer's Financial Capability		200	0	150	0	0	150
		0					
<b>Total Technical Points</b>		<b>900</b>	600	800	50	0	800
<b>Proposer's proposed price</b>		<b>100</b>	80	95	75	0	50
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC062

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*Leonel Rodriguez*

SIGNATURE

6/28/24

DATE

Group 5


WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME: Leonel Rodriguez

EVALUATION CRITERIA	DREAM CLEAN						
	PROPOSERS	Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	200				
Proposer's approach to providing the service requested in this Solicitation		250	200				
Proposer's Financial Capability		200	125				
<b>Total Technical Points</b>		<b>900</b>	<b>725</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>80</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>805</b>				

MDC063

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DATE

No oral presentations

JANITORIAL SERVICES FOR DTPW-METRO RAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

WOPR-EVN0006752

COMMITTEE MEMBER NAME

Rosmary McMillian

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100	200	50	125	175
Proposer's staffing capabilities, reporting, and record keeping		200	90	190	50	190	190
Proposer's approach to providing the service requested in this Solicitation		250	120	195	50	180	180
Proposer's Financial Capability		200	100	180	0	125	125
		0					
<b>Total Technical Points</b>		900	440	765	150	315	670
<b>Proposer's proposed price</b>		100	70	75	90	70	85
<b>TOTAL POINTS</b>		1000	0	0	0	0	0

2. 4. 5

4. 4. 6. 5  
Homer Davis

4. 6. 9

Approved

4. 6. 5

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*[Signature]*

SIGNATURE

6/24/2024

DATE

Group 4  
DC - 3,600

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

Group 5

COMMITTEE MEMBER NAME:

DREAM CLEAN

EVALUATION CRITERIA	PROPOSERS	COMMITTEE MEMBER NAME:				
		DREAM CLEAN	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100			
Proposer's staffing capabilities, reporting, and record keeping		200	90			
Proposer's approach to providing the service requested in this Solicitation		250	120			
Proposer's Financial Capability		200	140			
<b>Total Technical Points</b>		<b>900</b>	<b>450</b>			
<b>Proposer's proposed price</b>		<b>100</b>	<b>90</b>			
<b>TOTAL POINTS</b>		<b>1000</b>	<b>520</b>			

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I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*Robyn Mammiani*

SIGNATURE

7/17/2024

DATE

MDC065

Group 5

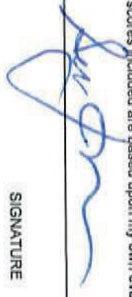
WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Scott Nail, Asst. Director, DTPW

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225	250	40	N/A	250
Proposer's staffing capabilities, reporting, and record keeping		200	175	180	0	0	200
Proposer's approach to providing the service requested in this Solicitation		250	225	250	0	0	240
Proposer's Financial Capability		200	0	200	0	0	200
		0					
<b>Total Technical Points</b>		<b>900</b>	625	880	40	0	890
<b>Proposer's proposed price</b>		<b>100</b>	100	80	50	0	80
<b>TOTAL POINTS</b>		<b>1000</b>	725	960	90	0	970

MDC066

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6/28/24

DATE

Groups

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME: Scott Nicol

EVALUATION CRITERIA	PROPOSERS	DREAM CLEAN					
		Maximum Points	Dream Clean	EFCCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225				
Proposer's staffing capabilities, reporting, and record keeping		200	175				
Proposer's approach to providing the service requested in this Solicitation		250	225				
Proposer's Financial Capability		200	40				
<b>Total Technical Points</b>		<b>900</b>	<b>665</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>100</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>765</b>				

MDC067

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SIGNATURE

7/12/2024

DATE

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMPOSITE

EVALUATION CRITERIA	PROPOSERS	Maximum Points Per Member	Maximum Total Points (5 members)	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	1250	905	1170	290	0	1115
Proposer's staffing capabilities, reporting, and record keeping		200	1000	795	920	0	0	955
Proposer's approach to providing the service requested in this Solicitation		250	1250	995	1105	0	0	1095
Proposer's Financial Capality		200	1000	515	855	0	0	805
<b>Total Technical Points</b>		<b>900</b>	<b>4500</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Selection Factor</b> <i>(10% of the Total Technical Points)</i>		<b>90</b>	<b>450</b>					
<b>Total</b> <i>(Technical &amp; Selection Factor)</i>		<b>990</b>	<b>4950</b>	<b>3210</b>	<b>4050</b>	<b>290</b>	<b>0</b>	<b>3970</b>
<b>Price Points</b>		<b>100</b>	<b>500</b>	<b>390</b>	<b>420</b>	<b>400</b>	<b>0</b>	<b>395</b>
<b>TOTAL POINTS</b>		<b>1090</b>	<b>5450</b>	<b>3600</b>	<b>4470</b>	<b>690</b>	<b>0</b>	<b>4365</b>
<b>Ranking</b>				<b>3</b>	<b>1</b>	<b>4</b>		<b>2</b>

Signature: *Tellise Marrast* Print Name: Tellise Marrast 7/25/2024  
 Chairperson: *Robert Mendoza* Print Name: Robert Mendoza 7/26/2024  
 Reviewer: \_\_\_\_\_ Date: \_\_\_\_\_

Local Preference* (range)	ranked proposer's total points - 5% = Local Preference	(Highest ranked)
Is any firm within 5% of the highest ranked? Y / N		
Is highest ranked local? Y / N		
Is firm within 5% local? Y / N		

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW - METRO RAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

Kimberly Craig

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180	240	50		240
Proposer's staffing capabilities, reporting, and record keeping		200	150	160	0		180
Proposer's approach to providing the service requested in this Solicitation		250	240	240	0	24	240
Proposer's Financial Capability		200	50	150	0	17	180
		0					
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	90	80	100		90
<b>TOTAL POINTS</b>		<b>1000</b>	0	0	0	0	0

MDC069

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

710

870

150

930

6/28/24

SIGNATURE

DATE

6

WOPR- EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME:

*Kimberly Crain*

DREAM CLEAN

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	FFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	180				
Proposer's staffing capabilities, reporting, and record keeping		200	150				
Proposer's approach to providing the service requested in this Solicitation		250	248				
Proposer's Financial Capability		200	100				
<b>Total Technical Points</b>		<b>900</b>					
<b>Proposer's proposed price</b>		<b>100</b>	<b>98</b>				
<b>TOTAL POINTS</b>		<b>1000</b>					

MDC070

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

760

SIGNATURE

DATE

*[Signature]*  
7/17/24

Group 6

WOPR- EVN0006752  
JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME - *RENESSA GARDNER*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200	230	100	0	225
Proposer's staffing capabilities, reporting, and record keeping		200	180	190	0	0	185
Proposer's approach to providing the service requested in this Solicitation		250	210	220	0	0	210
Proposer's Financial Capability		200	0	175	0	0	150
		0					
<b>Total Technical Points</b>		<b>900</b>	<i>590</i>	<i>815</i>	<i>100</i>	<i>0</i>	<i>710</i>
<b>Proposer's proposed price</b>		<b>100</b>	<i>50</i>	<i>90</i>	<i>85</i>	<i>0</i>	<i>90</i>
<b>TOTAL POINTS</b>		<b>1000</b>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>

MDC071

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

SIGNATURE

*0410*

*905*

*185*

*0*

*860*

*6/28/24*

DATE

Greene

WOPR- EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: *RENESSA GORDON*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	<i>200</i>				
Proposer's staffing capabilities, reporting, and record keeping		200	<i>180</i>				
Proposer's approach to providing the service requested in this Solicitation		250	<i>210</i>				
Proposer's Financial Capability		200	<i>110</i>				
<b>Total Technical Points</b>		<b>900</b>	<i>700</i>				
<b>Proposer's proposed price</b>		<b>100</b>	<i>50</i>				
<b>TOTAL POINTS</b>		<b>1000</b>	<i>750</i>				

MDC072

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Handwritten Signature]*  
 SIGNATURE

*7/17/24*  
 DATE

Group 6

WOPR - EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Leonel Rodriguez

EVALUATION CRITERIA	PROPOSERS	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience	Maximum Points 250	200	250	50	0	225
Proposer's staffing capabilities, reporting, and record keeping	200	200	200	0	0	200
Proposer's approach to providing the service requested in this Solicitation	250	200	200	0	0	225
Proposer's Financial Capability	200	0	150	0	0	150
	0					
<b>Total Technical Points</b>	<b>900</b>	600	800	50	0	800
<b>Proposer's proposed price</b>	<b>100</b>	80	95	75	0	50
<b>TOTAL POINTS</b>	<b>1000</b>	0	0	0	0	0

MDC073

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*[Handwritten Signature]*

SIGNATURE

6/28/24

DATE

Group 6

WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI-FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME: *Leonel Rodriguez*

EVALUATION CRITERIA	DREAM CLEAN						
	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	200				
Proposer's staffing capabilities, reporting, and record keeping		200	200				
Proposer's approach to providing the service requested in this Solicitation		250	200				
Proposer's Financial Capability		200	125				
<b>Total Technical Points</b>		<b>900</b>	<b>725</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>80</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>805</b>				

MDC074

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.



SIGNATURE

*7/17/24*

DATE

No oral  
Presentation  
Needed

WOPR- EVN006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFCE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100	200	50	125	175
Proposer's staffing capabilities, reporting, and record keeping		200	90	190	50	110	190
Proposer's approach to providing the service requested in this Solicitation		250	120	195	50	80	180
Proposer's Financial Capability		200	150	180	0	100	125
		0					
<b>Total Technical Points</b>		<b>900</b>	<b>410</b>	<b>765</b>	<b>150</b>	<b>415</b>	<b>670</b>
<b>Proposer's proposed price</b>		<b>100</b>	<b>70</b>	<b>75</b>	<b>90</b>	<b>70</b>	<b>85</b>
<b>TOTAL POINTS</b>		<b>1000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

3,185  
 4,465  
 690  
 Rodney McMillian  
 Group 1 and Group 2 only - make a name for 3-6  
 Group 6  
 4,365

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*Ran*

SIGNATURE

6/28/2024

DATE

430  
 810  
 140  
 755

WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME:

DREAM CLEAN

*only*

*George*

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	100				
Proposer's staffing capabilities, reporting, and record keeping		200	90				
Proposer's approach to providing the service requested In this Solicitation		250	120				
Proposer's Financial Capability		200	140				
<b>Total Technical Points</b>		<b>900</b>	<b>450</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>90</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>520</b>				

MDC076

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

*Kelsey McMillan*

SIGNATURE

*9/17/2024*

DATE

Grubb

WOPR-EVN0006752  
 JANITORIAL SERVICES FOR DTPW- METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
 EVALUATION OF PROPOSALS

COMMITTEE MEMBER NAME Scott Neill, Asst. Director, DTPW

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225	250	410	N/A	250
Proposer's staffing capabilities, reporting, and record keeping		200	175	180	0		200
Proposer's approach to providing the service requested in this Solicitation		250	225	250	0		240
Proposer's Financial Capability		200	0	200	0		200
		0					
<b>Total Technical Points</b>		<b>900</b>	625	880	410	0	890
<b>Proposer's proposed price</b>		<b>100</b>	100	80	50	0	80
<b>TOTAL POINTS</b>		<b>1000</b>	725	960	960	0	970

MDC077

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.



SIGNATURE

6/28/24

DATE

Groups

WOPR - EVN0006752  
JANITORIAL SERVICES FOR DTPW - METRORAIL, METROMOVER, BUS GARAGES AND MULTI FUNCTION OFFICE BUILDINGS  
EVALUATION OF PROPOSALS

DREAM CLEAN

COMMITTEE MEMBER NAME: Scott Nelson, Past Pres., DTPW

EVALUATION CRITERIA	PROPOSERS	Maximum Points	Dream Clean	EFCO USA Inc	National Cleaning Contractors	N&K Enterprises	McKenzie's Cleaning Inc
Proposer's and Subcontractor's Experience and demonstrate Past Experience		250	225				
Proposer's staffing capabilities, reporting, and record keeping		200	175				
Proposer's approach to providing the service requested in this Solicitation		250	225				
Proposer's Financial Capability		200	40				
<b>Total Technical Points</b>		<b>900</b>	<b>665</b>				
<b>Proposer's proposed price</b>		<b>100</b>	<b>100</b>				
<b>TOTAL POINTS</b>		<b>1000</b>	<b>765</b>				

MDC078

I understand that by typing my name into the signature block, I am electronically executing this form and the scores included are based upon my own evaluation of Proposals.

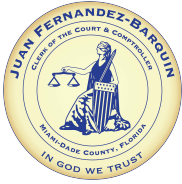


SIGNATURE

2/17/2024

DATE

**Juan Fernandez-Barquin**  
CLERK OF THE COURT AND COMPTROLLER  
Miami-Dade County, Florida



**CLERK OF THE BOARD OF COUNTY COMMISSIONERS**

STEPHEN P. CLARK GOVERNMENT CENTER  
SUITE 17-202  
111 N.W. 1<sup>st</sup> Street  
Miami, FL 33128-1905  
Telephone: (305) 375-5126

January 7, 2025

Terriann McKenzie  
President/CEO  
McKenzie's Cleaning Inc.  
20533 NE 6th Court  
Miami FL 33179

Re: Bid Protest- EVN0006752 Janitorial Services for Metrorail, Metromover, Bus Garages, and Multi-Function Office Buildings


Dear Ms. McKenzie:

Forwarded for your information is a copy of the Findings and Recommendation filed by Ms. Leslie Langbein, Hearing Examiner, in connection with the bid protest hearing, held on Tuesday, December 10, 2024.

Should you have any questions regarding this matter, please do not hesitate to contact Daysha McBride at 305-375-1293.

Sincerely,

Juan Fernandez-Barquin  
Clerk of The Court and Comptroller

By   
Basia Pruna, Director  
Clerk of the Board Division

BP/dmcb

cc: Honorable Chairman Anthony Rodriguez and Members, Board of County Commissioners (via email)  
Honorable Daniella Levine Cava, Mayor, Miami-Dade County (via email)  
Jimmy Morales, Chief Operations Officer, Office of the Mayor (via email)  
Dr. Carladenise Edwards, Chief Administrative Officer, Office of the Mayor (via email)  
Geri Bonzon-Keenan, County Attorney, CAO (via email)

Ms. McKenzie  
President/CEO  
McKenzie's Cleaning Inc.  
Page 2  
January 7, 2025

Gerald Sanchez, First Assistant County Attorney, CAO (via email)  
Eduardo Gonzalez, Assistant County Attorney, CAO (via email)  
Bruce Libhaber, Assistant County Attorney, CAO (via email)  
Clara Pimentel, Assistant Agenda Coordinator, CAO (via email) Karla  
Harpaul-Yapp, Paralegal Specialist, CAO (via email) Adeyinka  
Majekodunmi, Commission Auditor, OCA (via email) Namita Uppal,  
Director, SPD (via email)  
Lydia Osborne, Assistant Director, SPD (via email)  
Robert Mendoza, Procurement Contracting Office 3, SPD (via email)  
Tellise Marrast, Procurement Contracting Officer 2, SPD (via email)  
[bokoro@chiadacorporation.com](mailto:bokoro@chiadacorporation.com), Chi Ada Corporation (via email)  
[mg@cleanspaceonline.com](mailto:mg@cleanspaceonline.com), Clean Space Inc (via email)  
[susanne@dreamcleanmiami.com](mailto:susanne@dreamcleanmiami.com), Dream Clean (via email)  
[nicolas@efcoamerica.com](mailto:nicolas@efcoamerica.com), EFCO USA Inc (via email)  
[Djames4739@aol.com](mailto:Djames4739@aol.com), Integrity Janitorial Corp (via email)  
[mddjanitorialservices@gmail.com](mailto:mddjanitorialservices@gmail.com), MDD Janitorial (via email)  
[njennings@nkjanitorial.com](mailto:njennings@nkjanitorial.com), N K Enterprises (via email)  
[nationalclean@comcast.net](mailto:nationalclean@comcast.net), National Cleaning Contractors (via email)

**MIAMI-DADE COUNTY BOARD OF COMMISSIONERS**

MCKENZIE'S CLEANING, INC.

Petitioner,

v.

MIAMI-DADE COUNTY,

Respondent .

\_\_\_\_\_ /

In Re Bid Protest of Contract No. EVN0006752

[JANITORIAL SERVICES FOR METRORAIL, METROMOVER,  
BUS GARAGES, AND MULTI-FUNCTION OFFICE BUILDINGS]

Appearances:

For: McKenzie's Cleaning, Inc.

Terrienne McKenzie, President

For: Miami Dade County

Vanessa Stroman, Miami Dade County  
Strategic Procurement Dept  
Bruce Libhaber, Esq.  
Annery Pulgar Alfonso, Esq.  
County Attorney's Office

Also Present:

Alicia Penn, McKenzie's Cleaning, Inc.  
Rodney McGilvery, Dream Clean, Inc.  
Donald James, IJS  
Robert Holland, Esq. on behalf of EFCO USA, Inc.  
Mercedes Alvarez, EFCO USA, Inc.  
Maria Soledad Bermudez, EFCO USA, Inc.  
Daysha McBride, for Clerk of the Board

FINDINGS AND RECOMMENDATIONS OF THE HEARING EXAMINER

The undersigned Hearing Examiner was designated by the Clerk of the Board of County Commissioners for Miami-Dade County ("County") to hear, and render findings and recommendations to resolve, a bid protest filed by McKenzie's Cleaning, Inc. ("Protestor") to the

recommended award of the above contract to EFCO USA, Inc. A hearing was noticed for, and conducted on, December 10, 2024 at the Stephen P. Clark Government Center, Conference Room A, 111 N.W. 1st Street, STE 17-202, Miami, Florida 33128. The Protestor and the County both appeared at the designated time and place. The Protestor affirmed that it would proceed *pro se*. Each party was given up to two hours to present its case.

Each party had the opportunity to call witnesses, cross-examine the other party's witnesses and present evidence. All hearing witnesses were sworn in. The Protestor called four (4) witnesses and introduced four (4) exhibits, namely an internal County memo dated April 29, 2024 which noted that the RFP was issued as a set-aside and the anticipated value of the contract was \$12.6 million over five years; an internal County memo dated May 21, 2024, finding two proposals were non-responsive; an internal County memo dated July 24, 2024 reporting the scoring results of the competitive selection committee; and Protestor's protest letter dated October 11, 2024. Two witnesses called by the Protester, Rodney McGilvery and Donald James, were representatives of proposers that also failed to receive a contract award. The County chose not to present any witnesses but submitted the Work Order Proposal Request EVN0006752 ("RFP") as an exhibit. A stenographer was present and prepared a verbatim transcript of the proceedings. Upon receipt of the transcript the Hearing Examiner declared the hearing closed.

#### I. Parties' Positions

Protestor stated the issues for determination were those stated in her formal protest letter dated October 11, 2024. These include: 1) whether the RFP required the award of contracts to multiple proposers; 2) whether there were discrepancies in the stated value of the award; 3) whether the Competitive Selection Committee abused its discretion in not requiring oral

presentations; and 4) whether the Competitive Selection Committee properly scored and tallied the responses to the RFP.

The County’s position was that Protestor had not stated a legally sufficient protest (nor could prove) that the solicitation and evaluation processes were irregular in any manner, but even if irregularities occurred, they were insignificant or harmless and do not require invalidation and re-solicitation.

II. Pertinent Terms of the RFP

The introductory section of the RFP states:

“Proposers may submit a proposal for one (1) group, multiple groups, or all groups they wish to be considered for. Award of this contract will be on a group-by-group basis. If a Proposer fails to submit an offer for all items within a group, its offer for that group may be found non-responsive and rejected. The County anticipates awarding a single contract per group for a five (5) year period.”<sup>1</sup>

The RFP invited proposers to offer proposals to provide services for one, several or or all of six different groups, namely Group 1 (Metrorail South), Group 2 (Metrorail North), Group 3 (Metrorail System), Group 4 (Transit Garages), Group 5 (Transit Garages) and Group 6 (Specialized Crew of 4 for DTPW Facilities). The RFP advised proposers that “Responsive/Responsible proposals will be evaluated and ranked by a Competitive Selection Committee using the criteria below (Max: 1000 points):

<b>Technical Criteria</b>	<b>Points</b>
1. Proposer’s....Experience and Demonstrated Past Performance	250
2. Proposer’s staffing capabilities, reporting and record keeping	200
3. Proposers approach to providing services requested in this Solicitation	250
4. Proposers Financial Capability	200
<b>Price Criteria</b>	<b>Points</b>
5. Proposer’s proposed price	100

---

<sup>1</sup> Elsewhere the RFP stated the proposed term of a contract was 36 months.

The RFP noted in bolded typeface:

**“Proposers shall submit only one (1) response to the Proposer Information Section regardless of the number of Groups the proposer is proposing for, and a separate Attachment 3 – Pricing Proposal Schedule with pricing for each Group for which the Proposer wishes to be considered for award. In order to be considered for award of any Group(s), Proposers shall submit the price proposals for ALL items that fall in that specific Group that Proposer(s) is proposing on.”**

The RFP also noted: “The Competitive Selection Committee will only score the Technical Criteria portion of each proposal once, regardless of the number of groups pricing is submitted for. Following evaluation of the technical proposal, the Competitive Selection Committee will evaluate pricing for each group individually.”

The RFP also notified proposers that upon completion of rating and ranking, the Competitive Selection Committee “may choose to conduct an oral presentation with the Proposer(s) which the [sic] deems to warrant further consideration based on, among other considerations, scores in clusters and/or maintaining competition.”

Finally, the RFP notified proposers that they would be notified in writing when the County Mayor or a designee made the award recommendation and stated: “The ... award, if any, shall be made to the Proposer whose proposal shall be deemed by the County to be in the best interest of the County. Notwithstanding the rights of protest listed below, the County’s decision to make an award and which proposal is in the best interest of the County shall be final.”

### III. History of Solicitation

Nine proposers were determined to comply with the County’s set-aside requirement. Of the nine proposals submitted, only five were considered responsive. A Competitive Selection Committee consisting of five members individually evaluated each proposal and then added their individual scores to arrive at the rankings:

Group 1 – Metrorail South				
Proposer	Technical Score (max. 4500)	Price Score (max. 500)	Total Combined Score (max 5000)	Price/Cost Submitted Per Year*
EFCO USA Inc	4050	415	4465	\$2,135,434.44
McKenzie's Cleaning Inc	3970	395	4365	\$2,023,040.16
Dream Clean	3210	390	3600	\$2,522,940.00
N & K Enterprises	2665	170	2835	\$2,731,555.92
National Cleaning Contractors USA, Inc.	290	400	690	\$1,892,208.66

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

Group 2 – Metrorail North				
Proposer	Technical Score (max 4500)	Price Score (max 500)	Total Combined Score (max 5000)	Price/Cost Submitted Per Year*
EFCO USA Inc	4050	415	4465	\$2,415,146.88
McKenzie's Cleaning Inc	3970	395	4365	\$2,258,073.12
Dream Clean	3210	390	3600	\$3,110,520.00
N & K Enterprises	2665	170	2835	\$2,989,754.64
National Cleaning Contractors USA, Inc.	290	400	690	\$1,971,502.20

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

Group 3 – Metromover System				
Proposer	Technical Score (max. 4500)	Price Score (max. 500)	Total Combined Score (max 5000)	Price/Cost Submitted Per Year*
EFCO USA Inc	4050	415	4465	\$1,799,923.80
McKenzie's Cleaning Inc	3970	395	4365	\$1,762,063.20
Dream Clean	3210	390	3600	\$2,023,476.00
National Cleaning Contractors USA, Inc.	290	400	690	\$1,543,394.04

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 3

Group 4 – Transit Garages				
Proposer	Technical Score (max. 4500)	Price Score (max. 500)	Total Combined Score (max 5000)	Price/Cost Submitted Per Year*
EFCO USA Inc	4050	415	4465	\$1,940,850.60
McKenzie's Cleaning Inc	3970	395	4365	\$1,938,049.48
Dream Clean	3210	390	3600	\$2,411,640.00
National Cleaning Contractors USA, Inc.	290	400	690	\$1,810,854.12

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 4

Group 5 Multiuse Office Building				
Proposer	Technical Score (max. 4500)	Price Score (max. 500)	Total Combined Score (max 5000)	Price/Cost Submitted Per Year*
EFCO USA Inc	4050	415	4465	\$1,100,939.64
McKenzie's Cleaning Inc	3970	395	4365	\$1,172,933.64
Dream Clean	3210	390	3600	\$1,261,680.00
National Cleaning Contractors USA, Inc.	290	400	690	\$978,875.40

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 5

Group 6 – Specialized Crew of 4 for DTPW Facilities				
Proposer	Technical Score (max. 4500)	Price Score (max. 500)	Total Combined Score (max 5000)	Price/Cost Submitted Per Year*
EFCO USA Inc	4050	415	4465	\$585,306.95
McKenzie's Cleaning Inc	3970	395	4365	\$599,105.28
Dream Clean	3210	390	3600	\$619,080.00
National Cleaning Contractors USA, Inc.	290	400	690	\$516,934.80

\*Cost submitted for the first year. Subject to price increases during the term of the contract.

\*\* N & K Enterprises did not bid on Group 6

It is undisputed that on October 7, 2024, proposers were notified that EFCO USA, Inc. was being recommended for a contract award in Groups 1 through 6. Also undisputed is that

EFCO USA, Inc. was the incumbent vendor to the County for the services being solicited. Unsuccessful proposers were allowed to review the Competitive Selection Committee panelists' individual scoring sheets for each group. Protestor did so. Protestor's protest was timely filed.

#### IV. Evidence and Testimony Presented at Hearing

Protestor's President, Mrs. McKenzie, testified that Protestor is an experienced SBE who has bid on and been awarded numerous public projects. She prepared the response for Protestor. The potential size of the award<sup>2</sup> and language of the RFP ("single contract per group") led her to believe that the County intended to award multiple contracts to different proposers, rather than awarding contracts for all six Groups to one proposer. This understanding of the RFP proposal documents was echoed by Proposer's witnesses, Mr. McGilvery and Mr. James, each of whom also submitted proposals in response to the RFP on behalf of their respective companies. Mrs. McKenzie testified her belief that multiple proposers would be awarded contracts also stemmed from the fact the County's selection of one proposer for all six groups would eliminate that entity from competition in future SBE set-aside solicitations. She also testified that awarding all six Groups to one proposer was antithetical to the goals of the SBE program.

Protestor also challenged why the Competitive Selection Committee's scoring of pricing for each proposer was uniform throughout all six Groups. The size of each Group required differences in the number of personnel, equipment and supplies required to service it. Consequently, Protestor argued, the price offered by a proposer in response to one Group could not be the same for all five, yet that is what the summary of scores showed across the board. As an example, Protestor's offered price for Group 1 was \$2.023 million and its offered price for

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<sup>2</sup> Mrs. McKenzie estimated that a County award for all six Groups to EFOC USA, Inc. would produce average revenue of nearly \$10 million per year, not \$12.6 million for all five years as stated in the April 29, 2024 internal memo.

Group 2 was \$2.258 million but the Competitive Selection Committee scored the price of each pricing proposal as a 395 out of a possible 500; it also assigned the same score for Protestor's pricing proposals for Groups 3, 4 and 5. Protestor argues this demonstrates on its face that the Competitive Selection Committee's evaluation of pricing was not done individually for each Group contrary to the terms of the solicitation.

Additionally, Protestor claims that the Competitive Selection Committee's decision not to hold oral presentations unduly prejudiced it. Protestor argued that EFCO USA, Inc. had an advantage because it was the County's current service provider and its staff has formed relationships with County administrative personnel. Being deprived of the opportunity to provide an oral presentation denied Protestor and other proposers the opportunity to present themselves and personally address any concerns about their proposals with Committee members.

Finally, Protestor challenged that scores of some proposers were adjusted during the evaluation process without notification of why this happened or how it affected the process.<sup>3</sup> Protestor claims that this undermined the transparency, fairness and equity of the procurement process. Protestor requested the hearing examiner to recommend that the Competitive Selection Committee re-score its final rankings after correcting the cited irregularities.

On cross-examination, Protestor admitted that the Competitive Selection Committee applied the same technical scores across all six Groups as it was required to do by the terms of the solicitation. Protestor also admitted that its technical score of 3970 was lower than EFCO USA, Inc.'s technical score of 4050 and that a company's technical score made up 90% of the points it could be awarded during scoring. Protestor also admitted that the solicitation document

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<sup>3</sup> County explained in its opening argument that the adjustment did not affect either Protestor's or EFCO USA, Inc.'s proposals.

did not spell out a particular formula about how the Competitive Selection Committee would score the element of pricing however, Protester argued the lack of transparency in how pricing was scored was itself a deficiency in the solicitation process that required re-assessment. Protestor acknowledged that there was no express requirement in the solicitation or RFP that the County award contracts to multiple proposers but argued such a requirement was implied by its use of the phrase “group-by-group.”

Protestor also acknowledged that it had no evidence that EFCO USA, Inc. was not a responsive, responsible proposer.

V. Findings of Fact

1. The facts stated in Sections II-IV above are incorporated by reference into this Section V.

The Hearing Examiner makes the following additional findings of fact:

2. Although the RFP contains a section defining key terms, the phrase “group-by-group” is not in it. However, no definition was needed: the plain language of the paragraph in which this phrase is found made it clear to the ordinary reader that a proposer could submit a proposal for one, multiple, or all Groups they wished to be considered for, and the County had the authority to award contracts on these bases. That the phrase is meant to be read this way is bolstered by the fact there was no statement in the RFP that limited the number of contracts any proposer could be awarded. This is indicative of the County’s intent to reserve and exercise its discretion to make awards to the most responsive, responsible proposer(s). Nevertheless, if there was a doubt about the phrase’s meaning or the County’s intent, proposers were free to clarify the issue with the County’s Strategic Procurement Dept.

3. There appeared to be inconsistency in the stated value of the award of all Groups. Solicitation Addendum 2 issued to all prospective bidders on April 10, 2024 provided information on the then present monthly value of each Group. When the figures for all those Groups are added and then multiplied to calculate an annualized value, the contracts' worth was \$6.844 million.<sup>4</sup> An internal memo issued two weeks later by the Procurement Contracting Officer estimated the value of an award for all Groups for a five-year term to be \$12.67 million. However, the solicitation was only for 36 months. Nevertheless, Protestor failed to show how the released information and any inconsistencies therein affected the fairness of the process or its proposal, in particular, given that all proposers received the same information.
4. The RFP notified proposers that the Competitive Selection Committee “*may choose* to conduct an oral presentation...” before rating and ranking each Proposer’s evaluation criteria. The Competitive Selection Committee exercised its discretion to omit this process. It does not matter that another evaluation committee might have acted differently. Protestor has not shown that this decision was arbitrary, capricious, an abuse of discretion or otherwise required by law. Protestor also has not accused (or established that) EFCO USA, Inc. or its managers engaged in any improper interaction or conduct with members of the Competitive Selection Committee. All proposers, therefore, were equally disadvantaged (if any) by the Competitive Selection Committee’s decision not to provide an opportunity for oral presentations.

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<sup>4</sup> There was no testimony or evidence provided about which entity(ies) held the expiring contracts. Protestor’s president’s testimony implied that the prior service providers’ contract(s) were terminated and EFCO USA, Inc. was contracted by the County to complete the remainder of the contract(s)’ term(s).

5. As far as ranking and scoring, the RFP placed proposers on notice that their proposals would be evaluated and ranked by a Competitive Selection Committee based on five categories of criteria whose scoring accounted for a maximum of one thousand (1000) points. Up to nine hundred (900) points were to be awarded based on a proposer's satisfaction of technical criteria whereas only one hundred (100) points were to be awarded based on each proposer's pricing proposal. The RFP contains no explanation of what criteria would be applied to evaluate a proposer's pricing, but the fact that pricing constituted only a tenth of the total score was a clear indication to proposers that the County was seeking the most responsive, responsible service provider, not one with the lowest priced proposal.
6. EFCO USA, Inc. received the highest technical score from the Competitive Selection Committee (4050). On the other hand, the Competitive Selection Committee gave Protestor a technical score of 3970. This was the third highest technical score in all six Groups. Therefore, Protestor would have to establish that the Competitive Selection Committee arbitrarily and capriciously evaluated and scored the technical criteria of two other proposers' proposals, not just that of EFCO USA, Inc. to establish that it was the most responsive, responsible proposer. Notably no other proposer, even the recipient of the second highest technical score, has protested the Competitive Selection Committee's evaluation of technical scores.
7. EFCO USA, Inc.'s pricing proposals (stated in dollars) were solidly in the mid-range of five of the six Groups. The Competitive Selection Committee scored EFCO USA, Inc.'s pricing at 415 bringing EFCO USA, Inc.'s total combined score to 4465 ( $4050 + 415 = 4465$ ) in each of the six Groups. Protestor had the second lowest pricing in Groups 1, 2, 3

and 4 and the third lowest pricing in Groups 5 and 6. The Competitive Selection Committee scored Protestor's pricing score as 395 points, bringing its total combined score to 4365 (3970 + 395 = 4365), ranking its total combined score second behind EFCO USA, Inc.

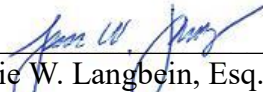
8. While the scoring sheets of the Competitive Selection Committee show that members nominally evaluated pricing individually, it is not clear how those individual scores then were converted by the full committee into an assignment of points which was then used in scoring all Groups. None of the Competitive Selection Committee's notes were produced at hearing nor did the County present a member of the Competitive Selection Committee at the protest hearing as a witness to explain the process used to evaluate and score pricing. Whatever factors the Competitive Selection Committee considered or the methodology it utilized to evaluate and rate pricing proposals, its decision comes to hearing clothed in a presumption of correctness and uniform application. Protestor's presentation has not shown the Hearing Examiner why the Competitive Selection Committee's evaluations and rankings should be otherwise.

#### VI. Recommendation

While the Protestor's challenge to the Competitive Selection Committee's use of a single score to evaluate pricing proposals in all Groups appears to be inconsistent with the RFP's methodology, it is not in the public interest to either void the solicitation and/or require the Competitive Selection Committee to re-evaluate its scoring. All pricing proposals were evaluated using this same method and Protestor has not shown "that there was a 'substantial chance' it would have received the contract award but for the [agency's] errors." *Bannum, Inc. v. United States*, 404 F.3d 1346, 1353 (Fed. Cir. 2005). Indeed, even if the Protestor received the same

pricing score as EFCO USA, Inc. (415 points), it still would not have exceeded the same total combined scoring that EFCO USA, Inc. (4465 versus 4385).

For these reasons, the Hearing Examiner recommends that the award of RFP EVN0006752 be brought before the Board of County Commissioners for final approval.

  
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Leslie W. Langbein, Esq.  
Hearing Examiner

Dated: January 6, 2025



**MEMORANDUM**  
(Revised)

**TO:** Honorable Chairman Anthony Rodriguez  
and Members, Board of County Commissioners

**DATE:** May 6, 2025

**FROM:**   
Gen Bonzon-Keenan  
County Attorney

**SUBJECT:** Agenda Item No. 8(P)(1)

Please note any items checked.

- “3-Day Rule” for committees applicable if raised**
- 6 weeks required between first reading and public hearing**
- 4 weeks notification to municipal officials required prior to public hearing**
- Decreases revenues or increases expenditures without balancing budget**
- Budget required**
- Statement of fiscal impact required**
- Statement of social equity required**
- Ordinance creating a new board requires detailed County Mayor’s report for public hearing**
- No committee review**
- Applicable legislation requires more than a majority vote (i.e., 2/3’s present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5’s \_\_\_\_, unanimous \_\_\_\_, majority plus one \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3) (h) or (4)(c) \_\_\_\_, CDMP 9 vote requirement per 2-116.1(4)(c) (2) \_\_\_\_) to approve**
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required**

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(P)(1)  
5-6-25

RESOLUTION NO. \_\_\_\_\_ R-435-25

RESOLUTION APPROVING AWARD OF CONTRACT NO. EVN0006752 TO EFCO USA INC. FOR JANITORIAL SERVICES FOR METRORAIL, METROMOVER, BUS GARAGES, AND MULTI-FUNCTION OFFICE BUILDINGS IN A TOTAL AMOUNT NOT TO EXCEED \$30,621,261.00 FOR A THREE-YEAR TERM FOR THE DEPARTMENT OF TRANSPORTATION AND PUBLIC WORKS; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR’S DESIGNEE TO EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSIONS, PURSUANT TO SECTION 2-8.1 OF THE COUNTY CODE AND IMPLEMENTING ORDER 3-38

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that:

**Section 1.** This Board approves award of Contract No. EVN0006752 to EFCO USA Inc. For Janitorial Services for Metrorail, Metromover, Bus Garages, and Multi-Function Office Buildings in a total amount not to exceed \$30,621,261.00 for a three-year term for the Department of Transportation and Public Works.

**Section 2.** This Board authorizes the County Mayor or County Mayor’s designee to exercise all provisions of the contract, including any cancellation or extensions, pursuant to section 2-8.1 of the County Code and Implementing Order 3-38. A copy of the contract is on file with and available upon request from the Strategic Procurement Department.

The foregoing resolution was offered by Commissioner **Eileen Higgins**,  
who moved its adoption. The motion was seconded by Commissioner **Kionne L. McGhee**  
and upon being put to a vote, the vote was as follows:

Anthony Rodriguez, Chairman	<b>aye</b>		
Kionne L. McGhee, Vice Chairman	<b>aye</b>		
Marleine Bastien	<b>aye</b>	Juan Carlos Bermudez	<b>aye</b>
Sen. René García	<b>aye</b>	Oliver G. Gilbert, III	<b>aye</b>
Roberto J. Gonzalez	<b>aye</b>	Keon Hardemon	<b>aye</b>
Danielle Cohen Higgins	<b>aye</b>	Eileen Higgins	<b>aye</b>
Raquel A. Regalado	<b>aye</b>	Micky Steinberg	<b>aye</b>
District 6 - Vacant			

The Chairperson thereupon declared this resolution duly passed and adopted this 6<sup>th</sup> day of May, 2025. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK



By: Basia Pruna  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

Bruce Libhaber  
Annery Pulgar Alfonso