

Date: October 9, 2025
To: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners
From: Daniella Levine Cava *Daniella Levine Cava*
Mayor
Subject: Recommendation to Reject all Proposals for Convenience Stores at MIA

Agenda Item No. 8(P)(9)

Resoluiton No. R-967-25

Summary

This item is requesting rejection of proposals received in response to a solicitation for convenience stores at Miami International Airport (MIA) for the Miami-Dade Aviation Department (MDAD). The purpose of this solicitation was to establish a revenue-generating contract for two new convenience stores located in available spaces at the North (pre-security) and South (post-security) Terminals of MIA. Two proposals were received in response to the solicitation. One proposer, TDL International (TDL), was deemed non-compliant to the Airport Concession Disadvantaged Business Enterprises (ACDBE) goals and was missing other substantial components of the proposal. The other proposer, JDDA Concession Management (JDDA), voluntarily withdrew its proposal.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the rejection of all proposals received under *Request for Proposals (RFP) No. EVN0000689, Convenience Stores at MIA* for MDAD.

Background

A Request for Proposals was advertised under full and open competition on June 23, 2024 to satisfy MDAD's need for additional concession offerings at MIA. Of the 216 registered vendors notified, 74 vendors viewed the solicitation, and 16 vendors attended the pre-proposal conference. The selected Proposer would have financed, developed, managed, designed and constructed, as well as operated and maintained the locations for the purpose of establishing high quality, state of the art convenience store concessions.

On the closing date of September 13, 2024, the County received two proposals. On September 23, 2024, the Office of Small Business Development (SBD) provided a compliance review of both proposals. The proposal received from TDL was deemed non-compliant to the ACDBE goals. TDL's proposal was also missing key documents, such as responses to the Proposer Information section required for evaluation and scoring, and failed to submit the revenue proposal schedule.

The proposal from JDDA was deemed compliant with the ACDBE goals. On September 30, 2024, JDDA requested withdrawal of their proposal citing the withdrawal of their firm's joint venture ACDBE partner, Concession Service Systems, Inc. Subsequently, JDDA opted not to replace their ACDBE partner through the substitution process with SBD and advised that they did not want to move forward with this contract as they have other projects in progress requiring capital and resources, and they do not want to overcommit. Therefore, the rejection of all proposals is recommended.

MDAD has placed the project on hold to allow for further review of what changes, if any, will be needed if the solicitation is re-solicited.

Scope

Miami International Airport is located within County Commission District 6; however, the impact of this item would have been countywide in nature.

Fiscal Impact/Funding Source

There is no fiscal impact with the rejection of all proposals.

Track Record/Monitor

Marie Williams of the Strategic Procurement Department is the Procurement Contracting Manager.

Delegated Authority

There is no delegated authority requested for this rejection.

Vendor Recommended for Award

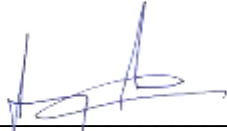
None

Vendors Not Recommended for Award

Vendor	Local Address	Reason for Not Recommending
JDDA Concession Management	No	Proposal Withdrawn
TDL International	Yes	Non-compliant with ACDBE goal

Applicability of Ordinances and Contract Measures

- The User Access Program would not have applied.
- A 20% ACDBE Subcontractor goal applied.
- Local Preference would not have been applicable.
- The Living Wage Ordinance would have applied.



Jimmy Morales
Chief Operating Officer



MEMORANDUM

(Revised)

TO: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners

DATE: October 9, 2025

FROM: 
Glen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(9)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, majority plus one ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3) (h) or (4)(c) ____, CDMP 9 vote requirement per 2-116.1(4)(c) (2) ____) to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(9)
10-9-25

RESOLUTION NO. R-967-25

RESOLUTION REJECTING ALL PROPOSALS RECEIVED IN
RESPONSE TO REQUEST FOR PROPOSALS NO. EVN0000689
FOR CONVENIENCE STORES AT MIAMI INTERNATIONAL
AIRPORT FOR THE MIAMI-DADE AVIATION DEPARTMENT

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board rejects all proposals received in response to Request for Proposals No. EVN0000689 for Convenience Stores at Miami International Airport for the Miami-Dade Aviation Department. A copy of the solicitation document and the proposals received in response are on file with and available upon request from the Strategic Procurement Department.

The foregoing resolution was offered by Commissioner **Raquel A. Regalado**, who moved its adoption. The motion was seconded by Commissioner **Marleine Bastien** and upon being put to a vote, the vote was as follows:

Anthony Rodriguez, Chairman	aye		
Kionne L. McGhee, Vice Chairman	aye		
Marleine Bastien	aye	Juan Carlos Bermudez	aye
Sen. René García	aye	Oliver G. Gilbert, III	aye
Roberto J. Gonzalez	aye	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	aye
Natalie Milian Orbis	aye	Raquel A. Regalado	aye
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 9th day of October, 2025. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: **Basia Pruna**
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

A handwritten signature in black ink, appearing to read "DMM", is written over a horizontal line.

David M. Murray