

Memorandum



Date: September 3, 2025

To: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners

From: Daniella Levine Cava *Daniella Levine Cava*
Mayor

Agenda Item No. 8(P)(3)

Resolution No. R-871-25

Subject: Request for a Non-competitive Designated Purchase for Additional Time and Expenditure Authority for Telecommunications and Network Management Services

Summary

This item is for additional time of one year and expenditure authority for the purchase of telecommunications and network services for the Miami-Dade Aviation Department (MDAD). The additional time and expenditure authority will allow the department to continue supporting existing and new projects that require information technology (IT) support while the replacement solicitation is advertised, and a contract awarded. The contract provides all labor, materials, tools, supplies, and items required for the design, installation, maintenance, repair, management, and operational support services for MDAD's voice and data network infrastructure. The contractor also manages for the County the shared airport tenant services offered to tenants and users at Miami International Airport and the General Aviation Airports.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve a non-competitive designated purchase pursuant to Section 2-8.1(b)(3) of the Miami-Dade County Code (Code), by a two-thirds vote of the Board members present, and Supplemental Agreement No. 2 under *Contract No. RFP-MDAD-03-14, Telecommunications and Network Management Services*, to extend the contract for one year and authorize additional expenditure authority in the amount of \$12,238,654 for MDAD. This extension will allow for the replacement solicitation to be advertised and subsequent award to be presented to the Board for approval.

Background

This competitively established contract was awarded on March 3, 2015 by the Board via Resolution No. R-201-15 in the amount of \$103,717,405 for an eight-year term with two, one-year options to renew. MDAD uses this contract to purchase services such as, but not limited to, turnkey installation voice and data network services, maintenance of existing and future voice and data networks infrastructure equipment, daily analysis of network performance, provision of an on-site IT Service Desk dedicated to providing uninterrupted service to airport operations, system design, cybersecurity, and management of IT support and upgrades to the infrastructure.

Competition is not practicable at this time because there cannot be a lapse in coverage while the replacement contract is being solicited and awarded. Therefore, additional time is needed to complete the procurement of the replacement contract. These critical services are required 24 hours per day, seven days a week, and 365 days a year. Delays to the procurement process are attributed to the lengthy scope and solicitation documents development, as well as the necessary reviews prior to advertising. Accordingly, it is in the County's best interest to approve this designated purchase pursuant to Section 2-8.1(b)(3) of the Code to ensure continuity of these required services for MDAD.

To comply with Resolution No. R-658-23, the Strategic Procurement Department (SPD) sent a notice to MDAD to commence the scope development process in May 2023. Thereafter, MDAD did research to prepare the scope of work and shared the first draft of the scope with SPD in April 2024. Active

development of the solicitation documents and scope finalization occurred from April 2024 through October 2024. Thereafter, the draft solicitation was shared with the County Attorney's Office in October 2024, and final legal approval after several meetings, discussions and revisions was received in February 2025. Staff then finalized the solicitation with all edits, and it was advertised in June 2025. Eighty-five (85) questions were received by the question-and-answer deadline of June 30, 2025. An addendum was issued on July 25, 2025 responding to the 85 questions, and the due date was extended to August 8, 2025 to allow proposers time to review the County's responses.

Scope

Miami International Airport is located within District 6, which is represented by Commissioner Natalie Milian Orbis; however, the impact of this item is countywide in nature.

Delegated Authority

The County Mayor or the County Mayor's designee will have the authority to execute Supplemental Agreement No. 2 and exercise all provisions contained therein, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Fiscal Impact/Funding Source

The contract expires on September 16, 2025, and has a cumulative allocation of \$128,505,865 which includes the contract's initial term, modifications, and renewals exercised. If this request is approved, the contract will have a modified cumulative allocation of \$140,744,519 and will expire on September 16, 2026. The requested increase in expenditure authority is based on the prorated monthly amount of the existing cumulative allocation. The additional expenditure for this year was approved by the Board as part of the current fiscal year County budget.

Department	Existing Cumulative Allocation	Additional Allocation Requested	Modified Cumulative Allocation	Funding Source	Contract Manager
MDAD	\$128,505,865	\$12,238,654	\$140,744,519	Operating	Sylvia Novela
Total	\$128,505,865	\$12,238,654	\$140,744,519		

Track Record/Monitor

Marie Williams of SPD is the Procurement Contracting Manager.

Awarded Vendor

Vendor	Principal Address	Local Address	Principal
Norstan Communications, Inc. d/b/a Black Box Network Services	1000 Park Drive Lawrence, PA	4331 NW 22 nd Street Building 3030 Miami, FL	Keith A. Pado

Due Diligence

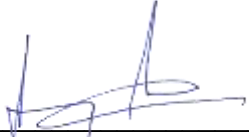
Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Applicability of Ordinances and Contract Measures

- The two percent User Access Program does not apply.

Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners
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- The Small Business Enterprise trade set-aside for electrical work and a 10% Community Workforce Goal applies.
- The Living Wage Ordinance does not apply.
- The Responsible Wages and Benefits Ordinance applies.



Jimmy Morales
Chief Operating Officer

Memorandum



Date: August 20 2025

To: Honorable Chairman Anthony Rodriguez
Board of County Commissioners

From: Namita Uppal, C.P.M.
Director and Chief Procurement Officer
Strategic Procurement Department

Subject: Request to Process Late Departmental Agenda Item

Namita Uppal

Digitally signed by
Namita Uppal
DN: cn=Namita Uppal,
o=Miami Dade County,
ou=Chief Procurement
Officer,
email=uppaln@miamida
de.gov, c=US
Date: 2025.08.19
16:41:28 -04'00'

I am requesting that the below item be processed for placement on the September 3, 2025 Board of County Commissioners agenda:

RESOLUTION AUTHORIZING A NON-COMPETITIVE DESIGNATED PURCHASE PURSUANT TO SECTION 2-8.1(B)(3) OF THE CODE OF MIAMI-DADE COUNTY BY A TWO-THIRDS VOTE OF THE BOARD MEMBERS PRESENT AND SUPPLEMENTAL AGREEMENT NO. 2 UNDER CONTRACT NO. RFP-MDAD-03-14, TELECOMMUNICATIONS AND NETWORK MANAGEMENT SERVICES, TO EXTEND THE CONTRACT FOR ONE YEAR AND AUTHORIZE ADDITIONAL EXPENDITURE AUTHORITY IN THE AMOUNT OF \$12,238,654.00 FOR A TOTAL MODIFIED CONTRACT AMOUNT OF \$140,744,519.00 FOR MIAMI-DADE AVIATION DEPARTMENT; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE THE AGREEMENT AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSIONS, PURSUANT TO SECTION 2-8.1 OF THE COUNTY CODE AND IMPLEMENTING ORDER 3-38

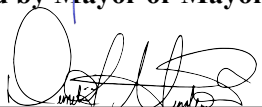
Although this item has not met the noticed deadline and has been provided to the Agenda Coordination Office late, this item is time sensitive and critically important to Miami-Dade Aviation Department (MDAD). This contract is essential for Miami International Airport's (MIA's) operations and is needed to continue supporting existing and new projects that require information technology support while the replacement solicitation is advertised, and a contract awarded. The contract provides all labor, materials, tools, supplies, and items required for the design, installation, maintenance, repair, management, and operational support services for MDAD's voice and data network infrastructure. The contractor also manages for the County the shared airport tenant services offered to tenants and users at MIA and the General Aviation Airports. Expeditious approval of this item is requested to prevent any disruption in services that could negatively impact MDAD's operations. Timely approval would ensure that MIA continues to meet operational and safety standards.

Therefore, please process the item notwithstanding that the 4-day rule may be applicable to it. I am aware that this item is subject to approval for placement on the agenda by the appropriate committee chairperson as well as the BCC Chairman, and review by the Office of the County Attorney.


Approved by Mayor or Mayor's Designee

Jimmy Morales

Print Name


Approved by Legislative Director or Designee

Demetria Henderson

Print Name

c: Geri Bonzon-Keenan, County Attorney
CAOagenda@miamidade.gov
Eugene Love, Agenda Coordinator

MDC004



MEMORANDUM

(Revised)

TO: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners

DATE: September 3, 2025

FROM: 
Glen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(3)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☒ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☒ Applicable legislation requires more than a majority vote (i.e., 2/3's present ☒, 2/3 membership ☐, 3/5's ☐, unanimous ☐, majority plus one ☐, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ☐, CDMP 2/3 vote requirement per 2-116.1(3) (h) or (4)(c) ☐, CDMP 9 vote requirement per 2-116.1(4)(c) (2) ☐) to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(3)
9-3-25

RESOLUTION NO. R-871-25

RESOLUTION AUTHORIZING A NON-COMPETITIVE DESIGNATED PURCHASE PURSUANT TO SECTION 2-8.1(B)(3) OF THE CODE OF MIAMI-DADE COUNTY BY A TWO-THIRDS VOTE OF THE BOARD MEMBERS PRESENT AND SUPPLEMENTAL AGREEMENT NO. 2 UNDER CONTRACT NO. RFP-MDAD-03-14, TELECOMMUNICATIONS AND NETWORK MANAGEMENT SERVICES, TO EXTEND THE CONTRACT FOR ONE YEAR AND AUTHORIZE ADDITIONAL EXPENDITURE AUTHORITY IN THE AMOUNT OF \$12,238,654.00 FOR A TOTAL MODIFIED CONTRACT AMOUNT OF \$140,744,519.00 FOR MIAMI-DADE AVIATION DEPARTMENT; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE THE AGREEMENT AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSIONS, PURSUANT TO SECTION 2-8.1 OF THE COUNTY CODE AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board finds it is in the best interest of Miami-Dade County to authorize a non-competitive designated purchase pursuant to section 2-8.1(b)(3) of the County Code by a two-thirds vote of the Board members present and approve Supplemental Agreement No. 2, in substantially the form attached and made a part hereof, for Contract No. RFP-MDAD-03-14, Telecommunications and Network Management Services, to extend the contract for one year and authorize additional expenditure authority in the amount of \$12,238,654.00 for a total modified contract amount of \$140,744,519.00 for Miami-Dade Aviation Department.

Section 2. This Board authorizes the County Mayor or County Mayor's designee to execute Supplemental Agreement No. 2 and exercise all provisions contained therein, pursuant to section 2-8.1 of the County Code and Implementing Order 3-38. A copy of the contract document is on file with and available upon request from the Strategic Procurement Department.

The foregoing resolution was offered by **Sen. René García**, who moved its adoption. The motion was seconded by Commissioner **Eileen Higgins** and upon being put to a vote, the vote was as follows:

Anthony Rodriguez, Chairman	aye		
Kionne L. McGhee, Vice Chairman	aye		
Marleine Bastien	aye	Juan Carlos Bermudez	absent
Sen. René García	aye	Oliver G. Gilbert, III	absent
Roberto J. Gonzalez	absent	Keon Hardemon	aye
Danielle Cohen Higgins	aye	Eileen Higgins	aye
Natalie Milian Orbis	aye	Raquel A. Regalado	aye
Micky Steinberg	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 3rd day of September, 2025. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: Basia Pruna
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

A handwritten signature in dark ink, appearing to read "DMM", is written over a horizontal line.

David M. Murray

SUPPLEMENTAL AGREEMENT NO. 2Contract Number: **RFP-MDAD-03-14**Contract Title: **Telecommunications and Network Management Services**Contractor: **Norstan Communications, Inc. dba Black Box Network Services**

In accordance with the above referenced Contract, this Supplemental Agreement, when approved by the Board of County Commissioners, shall become part of the Contract, and in accordance with Article 34.12 Modifications, this Agreement may be modified and revised by written Amendment duly executed by the Parties hereto, and shall incorporate the following:

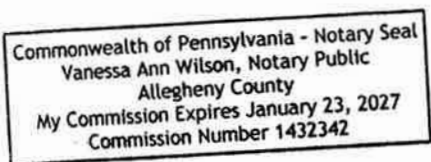
1. In accordance with Article 13, Term of Agreement, this Agreement may be extended beyond the initial one hundred-eighty (180) day extension period upon mutual agreement between the County and the Contractor upon approval by the Board of County Commissioners, and the parties hereto agree to the following modification to the Contract:

This Contract is extended for an additional twelve (12) months under all existing terms and conditions commencing September 17, 2025 and expiring September 16, 2026.

All other terms, covenants and conditions of the original Contract and any Supplemental Agreements issued thereto shall remain in full force and effect, except to the extent herein amended.

IN WITNESS WHEREOF, the parties have executed this Supplemental Agreement No. 2 to County Contract No. RFP-MDAD-03-14, Telecommunications and Network Management Services.

Contractor
By: 
Name: Keith Pado
Title: President & Secretary
Date: May 7, 2025
Attest: 
Corporate Secretary/Notary



Corporate Seal/Notary

Miami-Dade County
By: _____
for
Name: Daniella Levine Cava
Title: Mayor
Date: _____
Attest: Juan Fernandez-Barquin
Clerk of the Court and Comptroller

By: _____
(Deputy Clerk Signature)

Print Name: _____

Approved as to form
and legal sufficiency

Assistant County Attorney