

Silver Creek Apartments

11855 SW 216TH STREET, MIAMI, FLORIDA 33177

Financing Structure

Loan Structure

- 9% LIHTC transaction.
- > 7-story affordable housing project in Southern Miami-Dade County (Goulds).
- ▶ Building will house 90 units at the 30%, 60%, and 140% AMI levels
- ▶ \$20M of LIHTC's generated and purchased by TD's Community Capital Group through syndicator Raymond James.
- ▶ \$25M budgeted cost to build the project.
- \$17M Construction loan with 3 sources paying off the loan.
 - LIHTC equity of \$12M.
 - A permanent loan from Florida Community Loan Fund of \$3M.
 - A Miami-Dade County surtax loan of \$2M.



Sources & Uses, Tim	ned							
	Cx Timeline & Lease-up					Post Cx		Total Sources
Sources	Closing Draw	Post Closing thru 98% Complete Cx	Total Sources thru 98% Completion	Sources @ 98% Compl. & Lease-up	Totals During Cx & Lease-up	Conversion / Stabilization	IRS Form 8609	
(+) LIHTC Equity	\$3,013,199	\$4,017,598	\$7,030,797	\$10,043,996	\$17,074,793	\$2,913,198	\$100,000	\$20,087,991
(+) Borrow er Equity	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Equity	\$3,013,199 [A]	\$4,017,598	\$7,030,797	\$10,043,996	\$17,074,793	\$2,913,198	\$100,000	\$20,087,991
(+) TD Construction Loan	\$2,151,204	\$13,966,510	\$16,117,714 [B]	\$854,089	\$16,971,803	\$29,069	\$0	\$17,000,872
Subtotal Cx Loans	\$2,151,204	\$13,966,510	\$16,117,714	\$854,089	\$16,971,803	\$29,069	\$0	\$17,000,872
(+) Perm Loan: FCLF	\$0	\$0	\$0	\$0	\$0	\$3,000,000	\$0	\$3,000,000
(+) Perm Loan: County Surtax Loan	\$0	\$0	\$0	\$0	\$0	\$2,225,000	\$0	\$2,225,000
Subtotal Perm Loans	\$0	\$0	\$0	\$0	\$0	\$5,225,000	\$0	\$5,225,000
(-) Cx Loan Paydown (enter as a Negative)	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	(\$9,886,996)	(\$9,886,996)	(\$7,240,695)	<u>\$0</u>	(\$17,127,691)
Sources for Cx Budget	\$5,164,403	\$17,984,108	\$23,148,511	\$1,011,089	\$24,159,600	\$926,572	\$100,000	\$25,186,173
Sources for Cx Budget Uses	\$5,164,403 Closing Draw	\$17,984,108 Approx. Budget Used Post Closing Equity thru - 98%	\$23,148,511 Total Costs thru 98% Comnpletion	\$1,011,089 Budget thru Lease-up	Total Cx & Lease-up Budget	7	\$100,000 ferred Costs	\$25,186,173 <u>Total Uses</u>
		Approx. Budget Used Post Closing Equity thru -	Total Costs thru 98%	Budget thru	Total Cx & Lease-up	7		
<u>Uses</u>	Closing Draw	Approx. Budget Used Post Closing Equity thru - 98%	Total Costs thru 98% Comnpletion	Budget thru Lease-up	Total Cx & Lease-up Budget	Trailing / De	ferred Costs	Total Uses
Uses Land & Acquisition Costs	\$1,530,000 \$615,714 \$0	Approx. Budget Used Post Closing Equity thru - 98% \$0	Total Costs thru 98% Comnpletion	\$0 \$5,000 \$0	Total Cx & Lease-up Budget	Trailing / De	\$0 \$0 \$0 \$0	Total Uses \$1,530,000
Land & Acquisition Costs Construction Costs	\$1,530,000 \$615,714	Approx. Budget Used Post Closing Equity thru - 98% \$0 \$15,019,286	Total Costs thru 98% Comnpletion \$1,530,000 \$15,635,000	Budget thru Lease-up \$0 \$5,000	Total Cx & Lease-up Budget \$1,530,000 \$15,640,000	Trailing / De	\$0 \$0 \$0 \$0 \$0	Total Uses \$1,530,000 \$15,640,000
Land & Acquisition Costs Construction Costs Hard Cost Contingency Soft Cost Contingency Professional Services	\$1,530,000 \$615,714 \$0 \$1,575,631	Approx. Budget Used Post Closing Equity thru - 98% \$0 \$15,019,286 \$777,500 \$62,000 \$613,000	Total Costs thru 98% Comnpletion \$1,530,000 \$15,635,000 \$777,500 \$62,000 \$2,188,631	\$0 \$5,000 \$0 \$34,000 \$173,000	Total Cx & Lease-up Budget \$1,530,000 \$15,640,000 \$777,500 \$96,000 \$2,361,631	\$0 \$0 \$0 \$0 \$4,000 \$10,000	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1,530,000 \$15,640,000 \$777,500 \$100,000 \$2,371,631
Land & Acquisition Costs Construction Costs Hard Cost Contingency Soft Cost Contingency	\$1,530,000 \$615,714 \$0 \$0 \$1,575,631 \$596,950	Approx. Budget Used Post Closing Equity thru - 98% \$0 \$15,019,286 \$777,500 \$62,000 \$613,000 \$52,400	Total Costs thru 98% Comnpletion \$1,530,000 \$15,635,000 \$777,500 \$62,000 \$2,188,631 \$649,350	\$0 \$5,000 \$0 \$34,000 \$173,000 \$240,750	Total Cx & Lease-up Budget \$1,530,000 \$15,640,000 \$777,500 \$96,000 \$2,361,631 \$890,100	\$0 \$0 \$0 \$0 \$10,000 \$250	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1,530,000 \$15,640,000 \$777,500 \$100,000 \$2,371,631 \$890,350
Land & Acquisition Costs Construction Costs Hard Cost Contingency Soft Cost Contingency Professional Services Finance, Carry, & Soft Interest Cost	\$1,530,000 \$615,714 \$0 \$0 \$1,575,631 \$596,950 \$0	Approx. Budget Used Post Closing Equity thru - 98% \$0 \$15,019,286 \$777,500 \$62,000 \$613,000 \$52,400 \$491,815	Total Costs thru 98% Comnpletion \$1,530,000 \$15,635,000 \$777,500 \$62,000 \$2,188,631 \$649,350 \$491,815	\$0 \$5,000 \$0 \$34,000 \$173,000 \$240,750 \$505,340	\$1,530,000 \$15,640,000 \$777,500 \$96,000 \$2,361,631 \$890,100 \$997,154	\$0 \$0 \$0 \$0 \$4,000 \$10,000 \$250 \$29,069	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1,530,000 \$15,640,000 \$777,500 \$100,000 \$2,371,631 \$890,350 \$1,026,223
Land & Acquisition Costs Construction Costs Hard Cost Contingency Soft Cost Contingency Professional Services Finance, Carry, & Soft Interest Cost TC Fee, Advertise & Rent Up	\$1,530,000 \$615,714 \$0 \$0 \$1,575,631 \$596,950 \$0 \$1,000	Approx. Budget Used Post Closing Equity thru - 98% \$0 \$15,019,286 \$777,500 \$62,000 \$613,000 \$52,400 \$491,815 \$123,000	Total Costs thru 98% Completion \$1,530,000 \$15,635,000 \$777,500 \$62,000 \$2,188,631 \$649,350 \$491,815 \$124,000	\$0 \$5,000 \$5,000 \$0 \$34,000 \$173,000 \$240,750 \$505,340 \$53,000	\$1,530,000 \$1,530,000 \$15,640,000 \$777,500 \$96,000 \$2,361,631 \$890,100 \$997,154 \$177,000	\$0 \$0 \$0 \$0 \$4,000 \$10,000 \$250 \$29,069 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1,530,000 \$15,640,000 \$777,500 \$100,000 \$2,371,631 \$890,350 \$1,026,223 \$177,000
Land & Acquisition Costs Construction Costs Hard Cost Contingency Soft Cost Contingency Professional Services Finance, Carry, & Soft Interest Cost TC Fee, Advertise & Rent Up Reserves/Escrow s	\$1,530,000 \$615,714 \$0 \$0 \$1,575,631 \$596,950 \$0 \$1,000 \$0	Approx. Budget Used Post Closing Equity thru - 98% \$0 \$15,019,286 \$777,500 \$62,000 \$613,000 \$52,400 \$491,815 \$123,000 \$0	Total Costs thru 98% Completion \$1,530,000 \$15,635,000 \$777,500 \$62,000 \$2,188,631 \$649,350 \$491,815 \$124,000 \$0	\$0 \$5,000 \$5,000 \$0 \$34,000 \$173,000 \$240,750 \$505,340 \$53,000 \$0	\$1,530,000 \$1,530,000 \$15,640,000 \$777,500 \$96,000 \$2,361,631 \$890,100 \$997,154 \$177,000 \$0	\$0 \$0 \$0 \$0 \$4,000 \$10,000 \$250 \$29,069 \$0 \$189,933	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1,530,000 \$15,640,000 \$15,640,000 \$100,000 \$2,371,631 \$890,350 \$1,026,223 \$177,000 \$189,933
Land & Acquisition Costs Construction Costs Hard Cost Contingency Soft Cost Contingency Professional Services Finance, Carry, & Soft Interest Cost TC Fee, Advertise & Rent Up	\$1,530,000 \$615,714 \$0 \$0 \$1,575,631 \$596,950 \$0 \$1,000	Approx. Budget Used Post Closing Equity thru - 98% \$0 \$15,019,286 \$777,500 \$62,000 \$613,000 \$52,400 \$491,815 \$123,000	Total Costs thru 98% Completion \$1,530,000 \$15,635,000 \$777,500 \$62,000 \$2,188,631 \$649,350 \$491,815 \$124,000	\$0 \$5,000 \$5,000 \$0 \$34,000 \$173,000 \$240,750 \$505,340 \$53,000	\$1,530,000 \$1,530,000 \$15,640,000 \$777,500 \$96,000 \$2,361,631 \$890,100 \$997,154 \$177,000	\$0 \$0 \$0 \$0 \$4,000 \$10,000 \$250 \$29,069 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1,530,000 \$15,640,000 \$777,500 \$100,000 \$2,371,631 \$890,350 \$1,026,223 \$177,000

Soft Debt - Bank Guidelines

- Must be provided by a federal, state, or local government entity / agency, a charitable foundation, a not-for-profit, or the Federal Home Loan Bank.
- Must be subordinate to the Bank's loan.
- Principal and interest payments of soft debt must be payable only after the Bank's loan debt service and operating expenses are paid.
- The soft debt maturity must be beyond the Bank's loan maturity date.
- Soft debt must be non-recourse and non foreclosable without the consent of the Bank.
- Soft debt is typically structured with a below market interest rate, deferred repayment made solely from the excess cash flow or residual proceeds, and a maturity date of 30 years or longer.

Soft Debt Examples

- Housing Authority Loans
- Community Reinvestment Agency Loans
- ► Florida Housing & Finance Commission
 - SAIL loans
 - ELI loans
 - Viability loans
- Miami Dade Surtax Loans
- Seller Loans