

# Miami-Dade Employee Healthcare



Don Steigman, Executive VP & Chief Operating Officer

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# Why Jackson?



## Employees

- World-Class Care
- Comprehensive Service
- Convenient Locations
- Lower Premiums



## Miami-Dade County

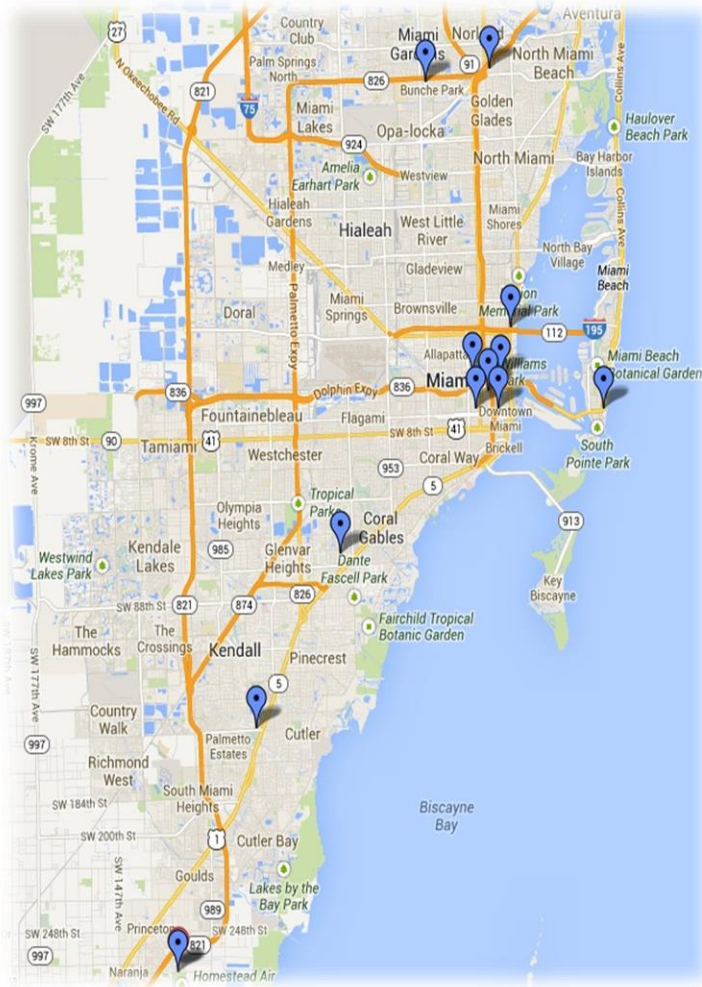
- Lower costs to Health Insurance Trust Fund – net revenue increase
- Priority service, reducing absenteeism
- Promotion of Miami-Dade County service



## Jackson Health System

- Marginal operating revenue
- Critical mass in volume-dependent services
- Opportunity for word-of-mouth marketing

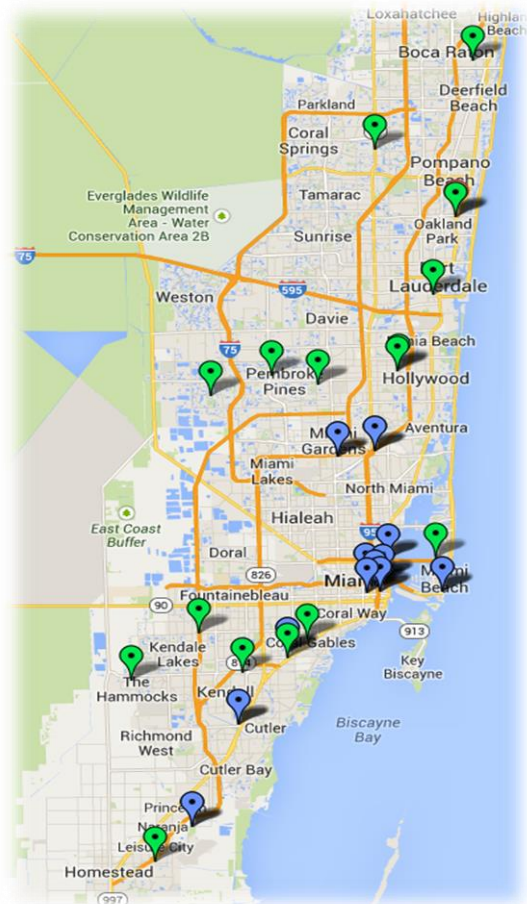
# The Jackson Footprint



**12 clinical sites in  
Miami-Dade,  
including:**

- All JHS hospitals
- All JHS clinics
- All JHS physician offices

# The Jackson Select Footprint



From Boca  
Raton...

**22 Hospitals, including:**

5 Baptist Health System

5 Memorial Healthcare

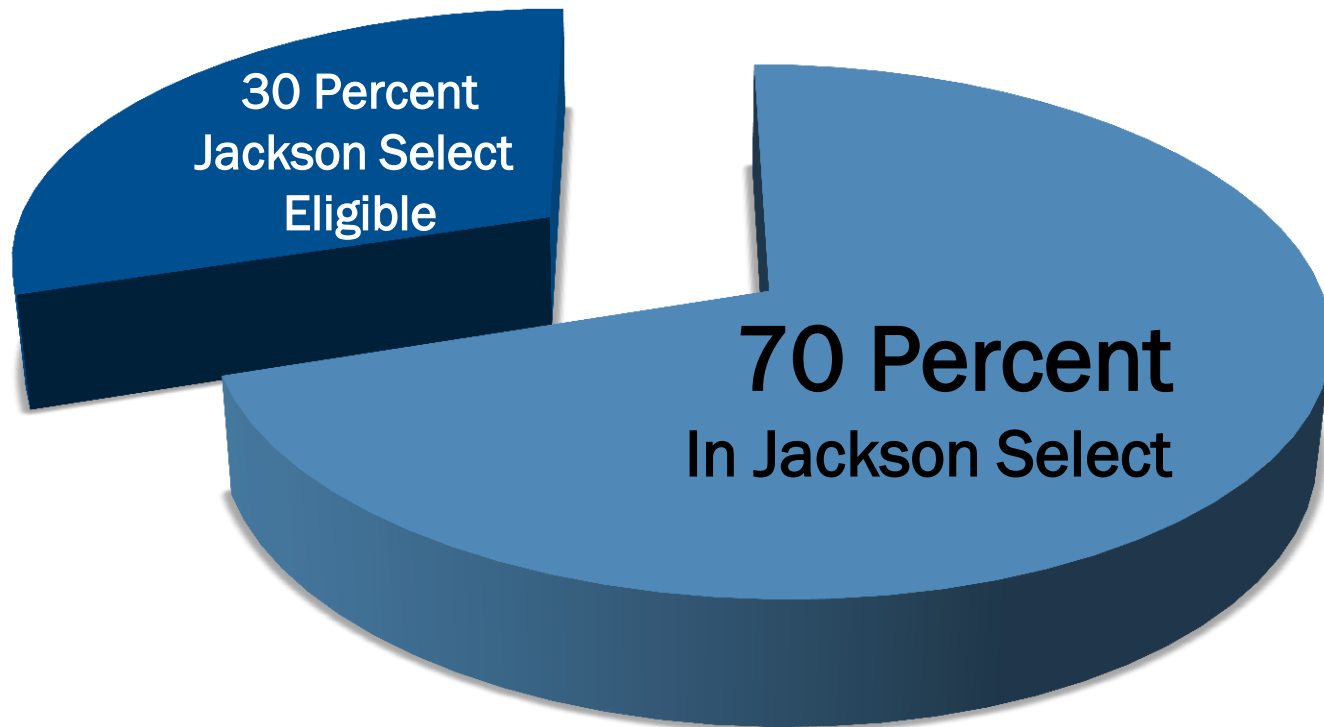
Broward General

Mount Sinai

... to  
Homestead

# Physician Participation

Doctors on Current Miami-Dade Plan



# Cutting-Edge Care

Specialized  
Programs



Leading  
Technology



Centers of  
Excellence



Miracles  
*made daily.*



# Jackson Miracle Experience



# Jackson Miracle Experience



Service  
Excellence

73%

Excellent  
Communication  
with Nurses

84%

Excellent  
Communication  
with Doctors

74%

Highly Likely to  
Recommend

64%

Highly Pleased  
with Cleanliness

*Inpatients for three months ending February 2014 who responded 9 or 10 on a 10-point scale*



# Jackson Miracle Experience

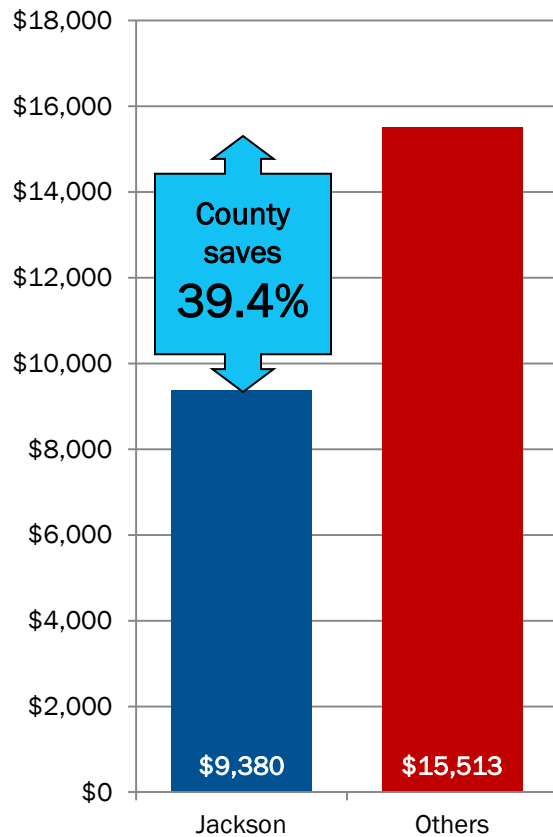
## Specialty Care Wait Times Jackson Medical Group



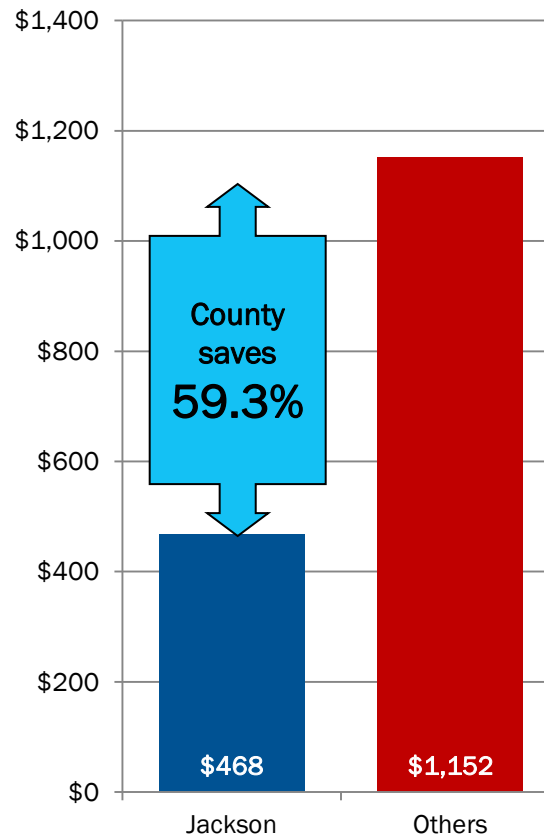
Clinical Site	First Appointment
Bariatrics	1 to 3 days
Colorectal	1 day
Cardiology	1 week
Gastrointestinal	1 week
Maternal Fetal	1 day
Neurology	2 weeks
Obstetrics	1 day
Oncology	1 week

# Cost-Saving Opportunities

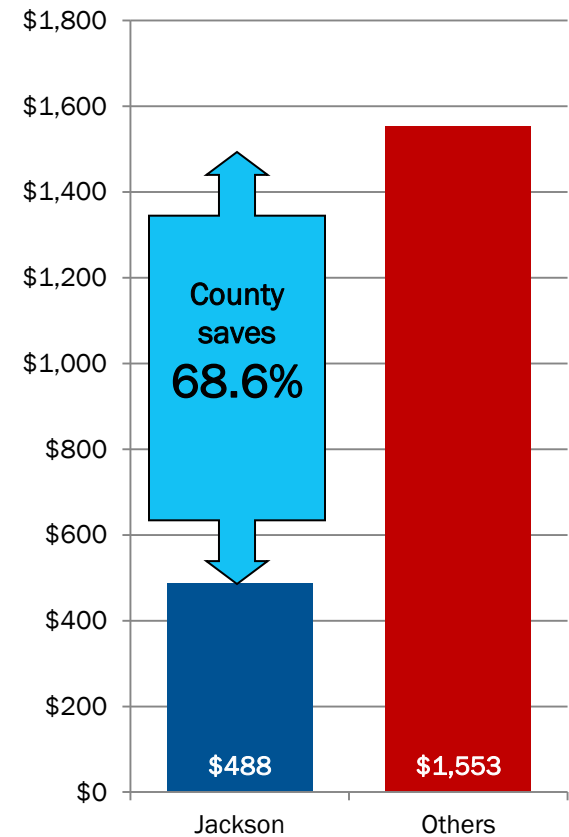
## Inpatient



## Outpatient



## ER



Based on Arthur J. Gallagher & Co. analysis of 2013 claims paid

# Cost-Saving Opportunities

If ALL Miami-Dade claims in 2013 were paid at Jackson rates, the County would save...



Up to **\$21.6 million** on inpatient admissions



Up to **\$38.8 million** on non-emergency outpatient appointments



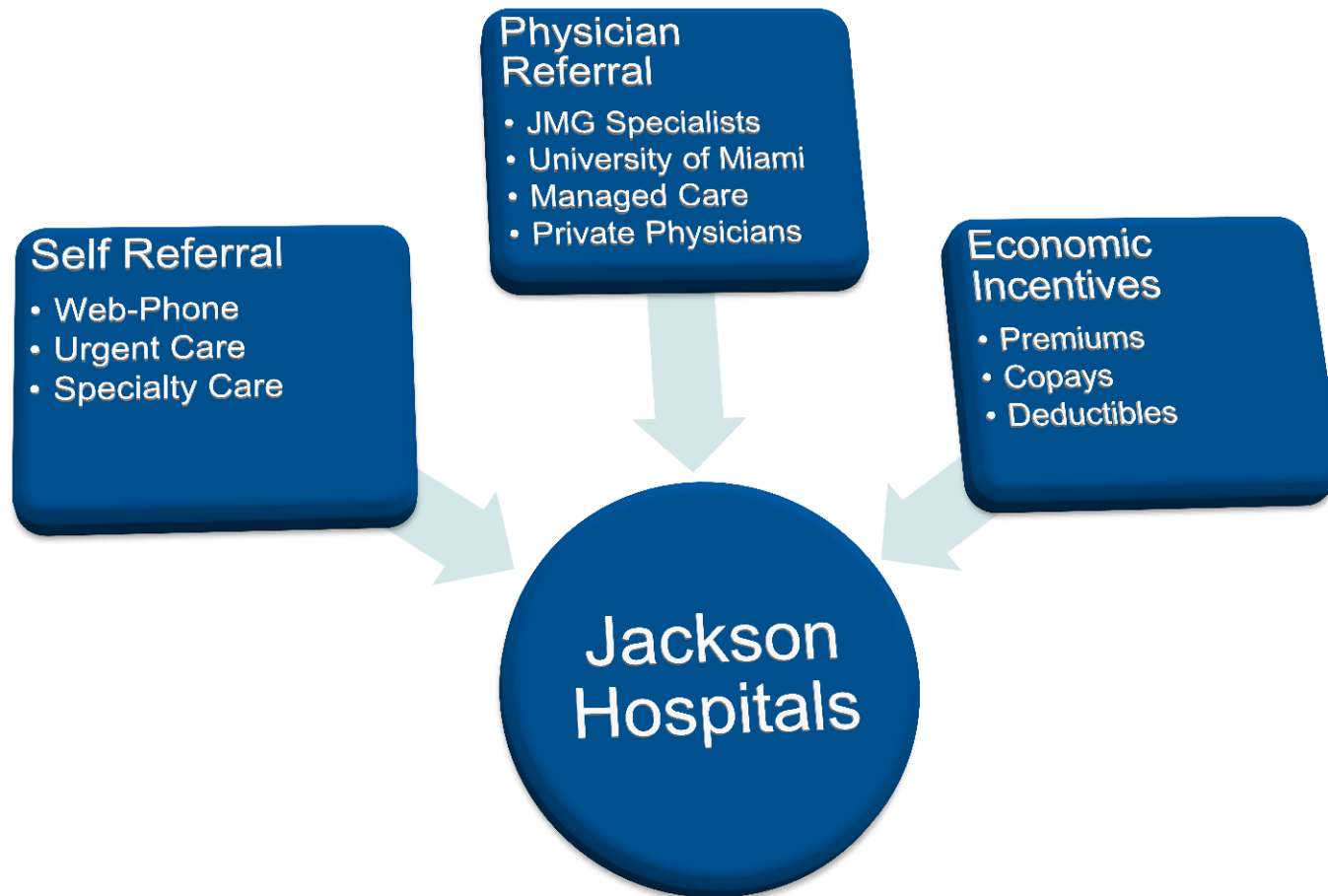
Up to **\$16.5 million** on ER visits



***Up to \$76.9 million total***

Based on Arthur J. Gallagher & Co. analysis of 2013 claims paid

# Opening Doors to Jackson





Questions?