

Intro

- Want to use you as a sounding board
- Many of you know I came up as a fireman, one of the reasons I love this job is I am always learning, and I know I can learn from you, fresh approaches to current problems
- Where private sector has excelled, what can be applied to the public sector?
- Just because this government has been run in a similar way since we developed our own charter in 1957, that doesn't mean this is how we should run government. It's time to be creative.
- For example, we need to consider carefully which assets we own. And which services we deliver.
- We are in the middle of a top-down restructuring. I'd like to let you know what we are doing and hear from you about how you keep your organization performing at a high-level in times of change, and when the old rules no longer apply.

Why are we here? The business community is crucial to our success.

In government these days, we are focused on creating opportunities for economic prosperity, but this isn't something we can do alone. Quite simply, government doesn't create jobs. We can only help create the environment where the private sector creates the jobs.

We want to propel Miami-Dade County forward so we can take a stronger place on the world stage. At the same time that our

community is increasing in size and stature, we need to work creatively and collaborative to re-invent the way we provide services as a government.

We need to fund investments, not government processes -- people don't want to pay taxes for process - to a general fund, but they want to invest in services and programs that are valuable- schools, healthcare, building better communities bond issuances, preventing homelessness and build cultural facilities.

Why you? Your reputation and accomplishments are significant to our business community.

Just as I approach my work for this community with a sense of service, I see the same things in you. I look to my service and trust you will too look at this as not what can you can get from the county but what you can give.

Budget Overview – County government facing significant budgetary constraints

I thought it would be helpful to provide some context to you for the issues we are facing so I've asked [Ed/Jennifer] to give a brief overview of the county's budget and financial outlook and then I want to hear from you, on your goals for this community, concerns, thoughts on what we should tackle next.

This is an opportunity to engage in dialogue with business, seek input and solutions.

Business Roundtable Discussion Points

Competitiveness

From your position in the community, what do you think the big issues of the day are?

Human Capital –Talent, Education

Infrastructure – Water/Sewer;

Mobility/Transportation

Housing affordability/workforce housing

Other?

Location Decisions

What factors do you look at that will affect your decisions in the future to increase hiring?

To invest in new locations?

Public Private Partnerships

Which types of public assets do you think are best built, operated, financed, maintained through Public Private Partnerships?

Roads

Water Treatment

Sewer Treatment

Prisons

Schools

Real Estate

Transportation

What barriers exist to further P3 opportunities?

Entrepreneurial Investment

What do you think are the best ways to generate support for partnering with the business community to help accelerate investment and competitiveness in our community?

Wrap-Up

- Which issue do you want to tackle first?
- What information would you like for our next conversation?

