Information

Internal Services Department

Description:

Overview: ISD provides a wide range of internal support services for the ongoing operation of County government. The Department focuses on promoting operational best practices and efficient government operations.

As part of the General Government and Economic Development strategic areas, ISD supports governmental operations by providing procurement services, countywide vendor services, facility and infrastructure management, program management office's design and construction project management, fleet management, risk management, surplus property disposition services, capital inventory management, and small business development and services. Through these various business lines, ISD is engaged in real estate development and management, Americans with Disabilities Act compliance, elevator regulation, materials management and parking services.

Mission: The Internal Services Department provides a wide range of support to ensure the effective operation of Miami-Dade County government; delivering the highest quality service to internal and external customers and to our community through innovation and best

Vision: Success through collaboration.

Values: Internal Services Department: Where service is our middle name.

- $\hfill \square$ Strategic: Planning for success
- ☐ Expertise: Leadership through experience and knowledge
- ☐ Responsive: Ready to serve ☐ Visionary: Forward thinking

- □ Integrity: Do the right thing
 □ Collaborative: Leverage collective talent
 □ Effective: Providing quality solutions

Domain: Internal Services

Owners: Smith, Tara C. (ISD)

Details	

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		As Of		Actual	Business Plan Goal		FYTD Actual	FYTD Goal	Owners	
~	Customer									Customer
~	ACHIEVE EXCELLENCE IN CUSTOMER SATISFACTION								Shah, Smita (ISD)	ACHIEVE EXCELLENCE IN CUSTOMER SATISFACTION
	Customer satisfaction with ISD service levels and quality of work	'19 FQ4		4.4 / 5.0	4.3 / 5.0		4.4 / 5.0	4.3 / 5.0	Shah, Smita (ISD)	Customer satisfaction with ISD service levels and quality of work
	Improve customer satisfaction with Work Orders and Service Tickets-Program Management Office	'19 FQ4		n/a	90%		87%	90%	LaFrance, Marc (ISD); Paredes, Anilda (ISD)	Improve customer satisfaction with Work Orders and Service Tickets-Program Management Office
~	MAINTAIN COMPETITIVE FLEET MANAGEMENT OPERATIONS								Shah, Smita (ISD)	MAINTAIN COMPETITIVE FLEET MANAGEMENT OPERATIONS
	Percentage of heavy equipment repair work orders completed by Fleet technicians in 8 days or less.	'19 FQ4		92%	80%		88%	80%	Ortega, Rosa (ISD); Alfonso, Alex (ISD)	Percentage of heavy equipment repair work orders completed by Fleet technicians in 8 days or less.
	Percentage of light equipment repair work orders completed by Fleet technicians in 8 days or less	'19 FQ4		83%	80%		85%	80%	Alfonso, Alex (ISD); Ortega, Rosa (ISD)	Percentage of light equipment repair work orders completed by Fleet technicians in 8 days or less
	Percentage of light equipment preventive maintenance jobs completed on or before the designated interval	'19 FQ4		87%	75%		89%	75%	Alfonso, Alex (ISD); Ortega, Rosa (ISD)	Percentage of light equipment preventive maintenance jobs completed on or before the designated interval
	Percentage of heavy equipment preventive maintenance jobs completed on or before the designated interval	'19 FQ4		86%	75%		88%	75%	Alfonso, Alex (ISD); Ortega, Rosa (ISD)	Percentage of heavy equipment preventive maintenance jobs completed on or before the designated interval
*	PROVIDE EFFICIENT DESIGN AND CONSTRUCTION PROJECTS VIA PROGRAM MANAGEMENT OFFICE								Shah, Smita (ISD)	PROVIDE EFFICIENT DESIGN AND CONSTRUCTION PROJECTS VIA PROGRAM MANAGEMENT OFFICE
	Percentage of construction projects completed on schedule	2019 FY		54%	55%		54%	55%	Paredes, Anilda (ISD); LaFrance, Marc (ISD)	Percentage of construction projects completed or schedule
	Percentage of projects completed on budget	2019 FY		89%	80%		89%	80%	LaFrance, Marc (ISD)	Percentage of projects completed on budget
~	BEST PRACTICES IN PROCUREMENT TO SUPPORT COUNTY OPERATIONS								Shah, Smita (ISD)	BEST PRACTICES IN PROCUREMENT TO SUPPORT COUNTY OPERATIONS
	Average number of days to award contracts up to \$1,000,000	'19 FQ4		166	210		181	210	Fulton, Jocelyn (ISD); Campbell, Kyndal (ISD	Average number of days to award contracts up to \$1,000,000
	Average number of days to award contracts over \$1,000,000	'19 FQ4	_	208	270		237	270	Campbell, Kyndal (ISD); Fulton, Jocelyn (ISD	Average number of days to award contracts over \$1,000,000
	Average number of days to complete the A&E selection process, including Design Build Projects	'19 FQ4	$\overline{}$	259	225	\blacksquare	270	225	Fulton, Jocelyn (ISD); Campbell, Kyndal (ISD	 Average number of days to complete the A&E selection process, including Design Build Projects

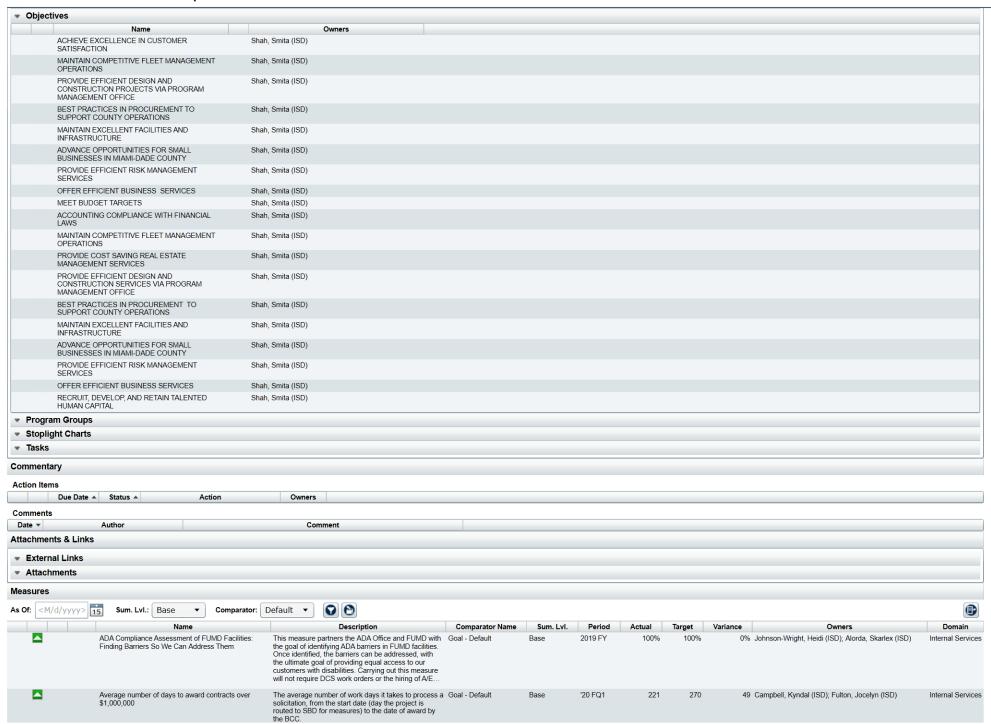
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₩.	MAINTAIN EXCELLENT FACILITIES AND INFRASTRUCTURE							Shah, Smita (ISD)	MAINTAIN EXCELLENT FACILITIES AND INFRASTRUCTURE
	Average tenant satisfaction rating within ISD managed facilities	'19 FH2	_	3.6 / 4.0	3.5 / 4.0		3.6 / 4.0	3.5 / 4.0 Silva, Juan C. (ISD); Shah, Smita (ISD)	Average tenant satisfaction rating within ISD managed facilities
	Square footage maintained per maintenance employee	2019 FY		97,766Sq. Ft.	90,000Sq. Ft.		97,766Sq. Ft.	90,000Sq. Ft. Shah, Smita (ISD); Silva, Juan C. (ISD)	Square footage maintained per maintenance employee
₩	ADVANCE OPPORTUNITIES FOR SMALL BUSINESSES IN MIAMI-DADE COUNTY							Shah, Smita (ISD)	ADVANCE OPPORTUNITIES FOR SMAL BUSINESSES IN MIAMI-DADE COUNTY
	Percentage of Construction, A&E, and Goods and Services awarded to small business enterprises.	'19 FQ4	lacksquare	3%	11%	▼	7%	11% Hartfield, Gary (ISD); Siewnarine, Rossi (I	SD) Percentage of Construction, A&E, and Good and Services awarded to small business enterprises.
	Percentage of completed projects where identified small business opportunities were achieved	'19 FQ4		100%	100%	\blacksquare	58%	100% Hartfield, Gary (ISD); Siewnarine, Rossi (I	SD) This measure tracks the percent of completed projects in complance with the small busine measures.
	Total certified firms in Small Business Enterprise and Disadvantaged Business Enterprise programs	'19 FQ4	$\overline{\mathbf{v}}$	1,782	1,852	$\overline{}$	1,782	1,852 Siewnarine, Rossi (ISD); Hartfield, Gary (I	SD) Total certified firms in Small Business Enter and Disadvantaged Business Enterprise programs
₩	PROVIDE EFFICIENT RISK MANAGEMENT SERVICES							Shah, Smita (ISD)	PROVIDE EFFICIENT RISK MANAGEME SERVICES
	Customer Satisfaction	'19 FH2	lacksquare	2.8 / 4.0	4.0 / 4.0	lacksquare	2.9 / 4.0	4.0 / 4.0 McConnell, Baunie (ISD);	Customer Satisfaction
~	OFFER EFFICIENT BUSINESS SERVICES							Shah, Smita (ISD)	OFFER EFFICIENT BUSINESS SERVICE
	Percentage of office supplies delivered within 5 business days	Sep '19		90%	95%	_	98%	95% Thompson, Terrence (ISD)	Percentage of office supplies delivered within business days
	Percent of customer satisfaction with print shop services	'19 FH2		100%	90%		100%	90% Campos, David (ISD); Thompson, Terrence (ISD)	Percent of customer satisfaction with print st services
₩.	Financial								Financial
~	MEET BUDGET TARGETS							Shah, Smita (ISD)	MEET BUDGET TARGETS
	Expenses: Total	'19 FQ4		\$96,484	\$79,491	\blacksquare	\$284,696	\$316,976 Wilson, Angela (ISD); Abreu, Edsel (ISD) ; Chin Nuke, Joan V. (ISD)	Expenses: Total
	Revenue: Total	'19 FQ4	_	\$143,204	\$79,491	\blacksquare	\$290,250	\$316,976 Wilson, Angela (ISD); Chin Nuke, Joan V. Abreu, Edsel (ISD)	(ISD); Revenue: Total
	Positions: Full-Time filled	'19 FQ4	$\overline{}$	799	829	$\overline{}$	3,165	3,316 Shah, Smita (ISD);	Positions: Full-Time filled
	Total Accounts Receivable (ISD)	'19 FQ4		\$10,089,235	n/a		\$10,089,235	n/a Perez, Adela (ISD); Jean-Louis, Marjorie (I	SD) Total Accounts Receivable (ISD)
₩	ACCOUNTING COMPLIANCE WITH FINANCIAL LAWS							Shah, Smita (ISD)	ACCOUNTING COMPLIANCE WITH FINANCIAL LAWS
	Percentage of Invoices Processed Within 30 Calendar Days of Receipt	'19 FQ4		95%	90%		94%	90% Chin Nuke, Joan V. (ISD); Perez, Adela (ISD)	Percentage of Invoices Processed Within 30 Calendar Days of Receipt
₩.	Internal								Internal
₩.	MAINTAIN COMPETITIVE FLEET MANAGEMENT OPERATIONS							Shah, Smita (ISD)	MAINTAIN COMPETITIVE FLEET MANAGEMENT OPERATIONS
	Percentage of selected light equipment repairs that surpass industry standards	'19 FQ4		89%	90%		88%	90% Alfonso, Alex (ISD); Ortega, Rosa (ISD)	Percentage of selected light equipment repa that surpass industry standards
	Percentage of selected heavy equipment repairs that surpass industry standards	'19 FQ4		86%	90%		87%	90% Ortega, Rosa (ISD); Alfonso, Alex (ISD)	Percentage of selected heavy equipment re that surpass industry standards
	Percent difference between Fleet's light equipment labor rate and the average private sector rate	2019 FY		62%	10%		62%	10% Ortega, Rosa (ISD); Alfonso, Alex (ISD)	Percent difference between Fleet's light equipment labor rate and the average privat sector rate
	Percent difference between Fleet's heavy equipment labor rate and the average private sector rate	2019 FY		72%	10%		72%	10% Alfonso, Alex (ISD); Ortega, Rosa (ISD)	Percent difference between Fleet's heavy equipment labor rate and the average privat sector rate
₩	PROVIDE COST SAVING REAL ESTATE MANAGEMENT SERVICES							Shah, Smita (ISD)	PROVIDE COST SAVING REAL ESTATE MANAGEMENT SERVICES
	Dollar value of surplus property sold	2019 FY	$\overline{}$	\$750,000	\$1,000,000	$\overline{}$	\$750,000	\$1,000,000 Marin, Elva R. (ISD)	Dollar value of surplus property sold
	Number of calendar days to process tax deed properties either for County use or for surplus circulation	2019 FY		90	120		90	120 Marin, Elva R. (ISD)	Number of calendar days to process tax dee properties either for County use or for surplu circulation
	Percentage of leased properties physically inspected that are compliant with all lease terms	2019 FY	_	100%	100%		100%	100% Marin, Elva R. (ISD)	Percentage of leased properties physically inspected that are compliant with all lease to
	PROVIDE EFFICIENT DESIGN AND CONSTRUCTION SERVICES VIA PROGRAM							Shah, Smita (ISD)	PROVIDE EFFICIENT DESIGN AND CONSTRUCTION SERVICES VIA PROG MANAGEMENT OFFICE
*	MANAGEMENT OFFICE					100	3.1%	20.0% Aden, Julia (ISD);	Percentage of projects that require addition
*		'19 FQ4	_	2.0%	20.0%		3.170	LaFrance, Marc (ISD)	funding thru the issuance of a Change Orde
•	MANAGEMENT OFFICE Percentage of projects that require additional	'19 FQ4 '19 FQ4		2.0%	20.0% 30% 80%	-	27%		

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-	General Government Strategic Area Scorecard	Miami-Dade						
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	Internal Services Department (Archived)	Caviglia, Biar						
∪r ∐	Name			Owners				
	nild Scorecards							
ked	d Objects							g.ma daming
	Number of ISD employees to receive Lean Six Sigma training	2019 FY	$\overline{}$	4	10	4	10 Shah, Smita (ISD)	Number of ISD employees to receive Lean Six Sigma training
	ISD employee satisfaction rating	2019 FY		69.2%	75.0%	69.2%	75.0% Hidalgo, Yetive (ISD)	ISD employee satisfaction rating
	Number of professional development trainings attended by ISD employees	2019 FY		3,068	1,000	3,068	1,000 Shah, Smita (ISD)	Number of professional development trainings attended by ISD employees
	Number of ISD employees to receive frontline leadership development training	2019 FY		88	100	88	100 Shah, Smita (ISD)	Number of ISD employees to receive frontline leadership development training
	Number of ISD employees to receive frontline	'19 FQ4		110	92		92 Hidalgo, Yetive (ISD)	Number of ISD ampleyees to receive frontline
Ť	TALENTÉD HUMAN CAPITAL				_			TALENTED HUMAN CAPITAL
Ŧ	RECRUIT, DEVELOP, AND RETAIN						Shah, Smita (ISD)	RECRUIT, DEVELOP, AND RETAIN
-	department reconciliations completed Learning and growth							department reconciliations completed Learning and growth
	specifications following proof approvals Percentage of annual capital asset inventory	2019 FY		100%	100%	100%	100% Thompson, Terrence (ISD)	specifications following proof approvals Percentage of annual capital asset inventory
	Percentage of the timely completion of print and mail assignments with standard manufacturing	'19 FQ4		100%	95%	100%	95% Campos, David (ISD); Thompson, Terrence (ISD)	Percentage of the timely completion of print and mail assignments with standard manufacturing
7	OFFER EFFICIENT BUSINESS SERVICES						Shah, Smita (ISD)	OFFER EFFICIENT BUSINESS SERVICES
	General Liability: Average Cost of Claims under \$25k	'19 FQ4		\$2,649	\$3,100	\$3,046	\$3,100 Joseph, Odilon (ISD); McConnell, Baunie (ISD)	General Liability: Average Cost of Claims under \$25k
	Subrogation Collections	'19 FQ4	\blacksquare	\$316,925	\$525,000		\$525,000 McConnell, Baunie (ISD);	Subrogation Collections
	Workers Compensation: Average Cost of Claims under \$25k	'19 FQ4	$\overline{}$	\$2,818	\$2,000	\$3,287	\$2,000 Joseph, Odilon (ISD); McConnell, Baunie (ISD)	Workers Compensation: Average Cost of Claims under \$25k
~	PROVIDE EFFICIENT RISK MANAGEMENT SERVICES						Shah, Smita (ISD)	PROVIDE EFFICIENT RISK MANAGEMENT SERVICES
	Percentage of identified underpaid wages on County contracts recovered.	'19 FQ4	_	63%	50%	51%	50% Hartfield, Gary (ISD); Siewnarine, Rossi (ISD)	Percentage of identified underpaid wages on County contracts recovered.
	Percent of monitored projects in compliance with Small Business Programs	'19 FQ4		98%	85%		85% Hartfield, Gary (ISD); Siewnarine, Rossi (ISD)	Percent of monitored projects in compliance with Small Business Programs
	Percent of monitored projects in compliance with Living and Responsible Wages	'19 FQ4		79%	65%	78%	65% Siewnarine, Rossi (ISD); Hartfield, Gary (ISD)	Percent of monitored projects in compliance with Living and Responsible Wages
	Average number of days to create a selection committee	'19 FQ4		8	18 🔼	6	18 Siewnarine, Rossi (ISD); Hartfield, Gary (ISD)	Average number of days to create a selection committee
~	ADVANCE OPPORTUNITIES FOR SMALL BUSINESSES IN MIAMI-DADE COUNTY						Shah, Smita (ISD)	ADVANCE OPPORTUNITIES FOR SMALL BUSINESSES IN MIAMI-DADE COUNTY
	ADA Compliance Assessment of FUMD Facilities: Finding Barriers So We Can Address Them	2019 FY		100%	100%	100%	100% Johnson-Wright, Heidi (ISD); Alorda, Skarlex (ISD)	ADA Compliance Assessment of FUMD Facilities: Finding Barriers So We Can Address Them
	Percentage of Elevators, Escalators and regulated equipment with current certificate of operation	'19 FQ4		55.00%	50.00%	55.00%	50.00% Silva, Juan C. (ISD); Shah, Smita (ISD)	Percentage of Elevators, Escalators and regulated equipment with current certificate of operation
	Total Operating Expenses per Sq. Ft	2019 FY		\$8.09	\$9.00		\$9.00 Silva, Juan C. (ISD); Shah, Smita (ISD)	Total Operating Expenses per Sq. Ft
*	INFRASTRUCTURE						, , , , , , , , , , , , , , , , , , ,	INFRASTRUCTURE
~	Number of Active Contracts MAINTAIN EXCELLENT FACILITIES AND	2019 FY		1,226	1,050	1,226	1,050 Campbell, Kyndal (ISD); Fulton, Jocelyn (ISD) Shah, Smita (ISD)	Number of Active Contracts MAINTAIN EXCELLENT FACILITIES AND
	Percentage of active bid waivers and sole source contracts (Non-Competitive Contracts)	'19 FQ4	_	11%	17%		17% Campbell, Kyndal (ISD); Fulton, Jocelyn (ISD)	Percentage of active bid waivers and sole source contracts (Non-Competitive Contracts)
	Percent of expiring contracts presented to the BCC 30 days prior to expiration in accordance with Resolution 841-06	'19 FQ4		94%	92%		92% Fulton, Jocelyn (ISD); Campbell, Kyndal (ISD)	Percent of expiring contracts presented to the BCC 30 days prior to expiration in accordance with Resolution 841-06
~	BEST PRACTICES IN PROCUREMENT TO SUPPORT COUNTY OPERATIONS						Shah, Smita (ISD)	BEST PRACTICES IN PROCUREMENT TO SUPPORT COUNTY OPERATIONS
	Percentage of Projects that were competitively bid and awarded within 90 calendar days.	'19 FQ4		n/a	80%	83%	80% Aden, Julia (ISD); LaFrance, Marc (ISD)	Percentage of Projects that were competitively bid and awarded within 90 calendar days.
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	Average number of days to award contracts up to \$1,000,000	The average number of work days it takes to process a solicitation, from the start date (day the project is routed to SBD for measures) to the date of signature by the County Mayor or the County Mayor's designee.	a Goal - Default	Base	'20 FQ1	163	210	47 Fulton, Jocelyn (ISD); Campbell, Kyndal (ISD)	Internal Services
▼ VR	Average number of days to complete the A&E selection process, including Design Build Projects	To include design build	Goal - Default	Base	'20 FQ1	229	225	-4 Fulton, Jocelyn (ISD); Campbell, Kyndal (ISD)	Internal Services
	Average number of days to create a selection committee	This reflects the average number of days to create a selection committee	Goal - Default	Base	'20 FQ1	9	16	7 Siewnarine, Rossi (ISD); Hartfield, Gary (ISD)	Internal Service
	Average tenant satisfaction rating within ISD managed facilities	ISD manages 43 facilities that serve approximately 12,000 tenants. Surveys are distributed at each biannual tenant meeting to gauge tenant satisfaction rates. Average scores are then calculated per each survey received based on a 4 point scale. Surveys include questions on Appearance/Condition of the	Goal - Default	Base	'19 FH2	3.6 / 4.0	3.5 / 4.0	0.1 / 4.0 Silva, Juan C. (ISD); Shah, Smita (ISD)	Internal Service
▼ VR	Customer Satisfaction	On a semiannual basis, the Workers' Comp and Liability Unit will conduct a sample survey of ten claimants each. The target audience for the Workers' Comp unit are employees who have filed a WC claim for the first time	Goal - Default	Base	'19 FH2	2.8 / 4.0	4.0 / 4.0	-1.2 / 4.0 McConnell, Baunie (ISD); Joseph, Odilon (ISD)	Internal Service
	Customer satisfaction with ISD service levels and quality of work	ISD strives to achieve excellent customer satisfaction with the delivery of services. The Department maintains a Customer Experience Survey on its homepage, a link to the survey within email signature lines, and encourages customer participation upon completion of services rendered. This measure	Goal - Default	Base	'20 FQ1	4.8 / 5.0	4.3 / 5.0	0.5 / 5.0 Shah, Smita (ISD)	Internal Service
▼ VR	Dollar value of surplus property sold	Revenue generated from the sale of County-owned surplus property. The sale of surplus property triggers that the property be placed back onto the tax roll and reduces operating and maintenance costs to the County.	Goal - Default	Base	2019 FY	\$750,000	\$1,000,000	\$-250,000 Marin, Elva R. (ISD)	Internal Service
▼ VR	Expenses: Total	Total expenditure in \$1000s (from roll up of personnel, other operating, and capital)	Goal - Default	Base	'20 FQ1	\$58,233	\$79,165	\$-20,932 Wilson, Angela (ISD); Abreu, Edsel (ISD); Chin Nuke, Joan V. (ISD)	Internal Service
✓ VR	General Liability: Average Cost of Claims under \$25k	Quarterly comparisons of the average cost of Auto Claims under \$25k compared to previous fiscal quarter.	Goal - Default	Base	'20 FQ1	\$3,008	\$3,100	\$92 Joseph, Odilon (ISD); McConnell, Baunie (ISD)	Internal Service
	Improve customer satisfaction with Work Orders and Service Tickets-Program Management Office	Based on information to be generated from the WEB- based survey, we will gather customer satisfaction data.	Goal - Default	Base	'20 FQ1	n/a	90%	n/a LaFrance, Marc (ISD); Paredes, Anilda (ISD)	Internal Service
□ VR	ISD employee satisfaction rating	ISD conducts and annual employee satisfaction survey to collect important feedback regarding employee perspective and morale. ISD strives to provide a valuable workplace for employees and seeks employee input.	Goal - Default	Base	2019 FY	69.2%	75.0%	-5.8% Hidalgo, Yetive (ISD)	Internal Service
	Number of Active Contracts	Active contracts managed excluding contract modifications.	Goal - Default	Base	2019 FY	1,226	1,050	176 Campbell, Kyndal (ISD); Fulton, Jocelyn (ISD)	Internal Service
	Number of calendar days to process tax deed properties either for County use or for surplus circulation	The goal is to circulate property acquired by Escheatment Tax Deed within 120 calendar days of escheatment to the County. The circulation is the first step in the disposition of the property so that it can by sold as surplus or utilized.	Goal - Default	Base	2019 FY	90	120	30 Marin, Elva R. (ISD)	Internal Service
	Number of ISD employees to receive frontline leadership development training	ISD strives to develop its employees and encourages them to participate in available training programs. This measure will track to the total number of employees that participate in the frontline employee development training program on an annual basis.		Base	2019 FY	88	100	-12 Shah, Smita (ISD)	Internal Service
▼ VR	Number of ISD employees to receive Lean Six Sigma training	ISD strives to develop its employees and encourages them to participate in available training programs. This measure will track to the total number of employees that participate in the Lean Six Sigma training program on an annual basis.		Base	2019 FY	4	10	-6 Shah, Smita (ISD)	Internal Service
☑ VR	Number of LEED Certified Projects - Certified Gold	Number of projects awarded LEED certification to date (cumulative) West Lot Parking facility and Childrens Courhouse are both Gold certified Leed facilities		Base	2019 FY	0	1	-1 Paredes, Anilda (ISD); LaFrance, Marc (ISD)	Internal Service

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3	Number of professional development trainings attended by ISD employees	ISD strives to develop its employees and encourages them to participate in available training programs. This measure will track to the total number of employees that participate in the HR run professional development t trainings on an annual basis. HR reports include include Frontline leadership trainings.		Base	2019 FY	3,068	1,000	2,068 Shah, Smita (ISD)	Internal Service
VR	Number of vacancies	This measure track the total number of full time departmental vacancies on a quarterly basis using the vacancy tracking report. ISD strives to fill vacancies to offer the best possible service to customers and to foster employee morale. Target is set at approximately 10% the FY budgeted positions.	Goal - Default	Base	'20 FQ1	143	92	-51 Hidalgo, Yetive (ISD)	Internal Servi
	Percent difference between Fleet's heavy equipment labor rate and the average private sector rate	The Fleet Management Division strives to offer reasonable prices to its customers. This measure shows how competitive Fleet heavy equipment labor rates are in comparison to the private sector (both retail and contract labor rates).	Goal - Default	Base	2019 FY	72%	10%	62% Alfonso, Alex (ISD); Ortega, Rosa (ISD)	Internal Servi
	Percent difference between Fleet's light equipment labor rate and the average private sector rate	The Fleet Management Division strives to offer reasonable prices to its customers. This measure shows how competitive Fleet light equipment labor rates are in comparison to the private sector (both retail and contract labor rates).	Goal - Default	Base	2019 FY	62%	10%	52% Ortega, Rosa (ISD); Alfonso, Alex (ISD)	Internal Serv
	Percent of actual revenue realized compared to budget amount	Measures the percent of actual revenue collected based on initial projected revenue budgeted at the beginning of the fiscal year. Actual revenue realized is impacted by a number of potential factors including industry costs fluctuations, requested changes, and unforeseen circumstances.	Goal - Default	Base	'20 FQ1	66%	30%	36% Shah, Smita (ISD); LaFrance, Marc (ISD)	Internal Serv
3	Percent of customer satisfaction with print shop services	Percentage of customers that rate print shop services as satisfactory or above, overall. Goal is 90% satisfaction rating or better. After each print job, customer is requested to complete an on-line survey.	Goal - Default	Base	'19 FH2	100%	90%	10% Campos, David (ISD); Thompson, Terrence (ISD)	Internal Servi
•	Percent of expiring contracts presented to the BCC 30 days prior to expiration in accordance with Resolution 841-06	Percent of contract extensions that were timely presented to the BCC, in accordance with Resolution 841-06, which requires items to be presented to the BCC at least 30 days prior to contract expiration. This measure only captures those contracts which required BCC approval, and does not include any contracts	Goal - Default	Base	'20 FQ1	92%	92%	0% Fulton, Jocelyn (ISD); Campbell, Kyndal (ISD)	Internal Servi
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