

As Of <= 12/31/2022

Port of Miami - Seaport

Owner: Webb, Hydi
Department: Seaport

Perspective Name	Objective Name	Measure Name	Last Period Updated	Actual	Target		Actual FYTD	FYTD Goal	
Customer	Attract New Customers (Seaport)	TEUs (Twenty Foot Equivalent Units)	'23 FQ1	284,140	333,687		284,140	1,330,402	
		Number of Cruise Passengers - Quarterly (1,000s)	'23 FQ1	1,832	617		1,832	3,100	
		Seaport Cargo Tonnage - Quarterly	'23 FQ1	2,470.89	2,750.00		2,470.89	11,000.00	
	Improve Customer Satisfaction (Seaport)	Port of Miami Customer Satisfaction Survey	'22 FQ1	No Data	n/a		n/a	n/a	
	Improve Port Partner Satisfaction	Permit Mail Out Success	'22 FQ4	100.0%	95.0%		100.0%	95.0%	
Financial	Increase Cargo Revenue	Total Cargo Revenue - Quarterly	'23 FQ1	\$11,720K	\$13,622K		\$11,720K	\$47,477K	
	Increase Passenger Revenue	Total Seaport Passenger Revenue - Quarterly	'23 FQ1	\$30,323,395K	\$13,337K		\$30,323,395K	\$60,767K	
	Meet Budget Targets (Seaport)	Expen: Total (Seaport)	'23 FQ1	\$23,671K	\$90,081K		\$23,671K	\$360,324K	
		Revenue: Total (Seaport)	'23 FQ1	\$212,958K	\$90,081K		\$212,958K	\$360,324K	
		Positions: Full-Time Filled (PORT)	'23 FQ1	410	518		410	518	
		Seaport Tenant Occupancy Rates - Quarterly	'22 FQ4	99%	95%		99%	95%	
	Reduce Security Costs (Seaport)	Seaport Security Officers Overtime Hours	'23 FQ1	4,944Hrs	1,223Hrs		4,944Hrs	5,727Hrs	
		Reduce MDPD Overtime Billing to Seaport Security	'23 FQ1	\$1,019K	n/a		\$1,019K	n/a	
Police Service Billings to Seaport Security		'23 FQ1	\$3,829K	n/a		\$3,829K	n/a		
Internal	Improve the Quality and Efficiency of Port Operations	Purchase Requisition Processing	'22 FQ4	100%	95%		89%	95%	
		Reduce Crane Management Overtime Hours	'23 FQ1	11,787Hrs	10,613Hrs		11,787Hrs	42,745Hrs	
		Accounts Payable Processing - 30 Calendar Days	'22 FQ4	68%	70%		60%	70%	
		Accounts Payable Processing - 45 Calendar Days	'22 FQ4	75%	90%		70%	90%	
		Seaport Gantry Crane availability (%) Quarterly	'23 FQ1	98.1	98.9		98.1	98.9	
Learning and Growth	Attract and Retain a Competent Port Staff	Personnel to Meet Security Goals	'23 FQ1	76	77		76	77	

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Key: - Initiative - Featured Objective