Strategic Procurement

The Strategic Procurement Department (SPD) is responsible for the acquisition of goods and services, including professional services such as architecture, engineering, and design build services for County departments. Utilizing technology and sound business processes, the Department strives to bring the greatest value to Miami-Dade County with integrity, fairness, competition, and community inclusion. SPD is dedicated to delivering cost-effective, best value contracts through a transparent and streamlined process using full and open competition, and endeavors to incorporate the four key values of Environment, Economy, Equity, and Engagement in contracting. The contracts established by the Department are used by all County departments and offices, as well as various municipalities and counties to serve the community. SPD is also responsible for managing and providing guidance for Public Private Partnership (P3) projects in the County.

As part of the General Government strategic area, SPD supports government operations by providing procurement services, Countywide vendor management, including supplier risk management, and implementation of supply chain modules in the Enterprise Resource Planning system. SPD also serves as the County's logistics lead at the Emergency Operations Center for coordination of all procurement, warehousing, and distribution activities in emergencies and catastrophic events. The Department manages over 900 active contracts valued at approximately \$9 billion, and annually awards contracts with a cumulative value over \$2 billion. SPD manages over 10,000 suppliers and provides vendor registration, outreach, and training programs. Additionally, SPD is responsible for delivering training, manuals, and standardized procurement documents for all County departments to ensure compliance with federal, state, and local requirements.

FY 2023-24 Adopted Operating Budget

\$11,462

Business Solutions \$2,316 Architecture and Engineering Services \$1,818 Vendor Outreach and Support Services \$1,055 Goods and Services and P3

and Compliance \$1,906

> Office of the Director and Administration \$2,475

Expenditures by Activity



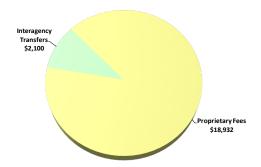


TABLE OF ORGANIZATION

OFFICE OF THE DIRECTOR

Directs day-to-day operations of the Department and establishes procurement policy and procedures for the County that promote full and open competition consistent with state law and the County Code

FY 22-23 3 FY 23-24 3

ADMINISTRATION

Supports administrative functions of the department that include fiscal, budgetary, and other administrative functions of the Department

FY 22-23 8 FY 23-24 11

BUSINESS & P3 SOLUTIONS

Provides guidance on Countywide procurement policy for user departments and leverages private companies in addressing complex procurement and construction issues

> FY 22-23 12 FY 23-24 12

VENDOR OUTREACH AND SUPPORT SERVICES

Notifies bidders of status of contract award, performs a competency evaluation of bidders and conducts pre-bid conferences and bid openings

FY 22-23 10 FY 23-24 10

ARCHITECTURE AND ENGINEERING SERVICES

Provides technical support for procurement activities and provides recommendations to the BCC on technical bids; provides contracted support for Miami Dade Aviation Department and the Department of Transportation and Public Works

FY 22-23 25 FY 23-24 12

GOODS AND SERVICES

Establishes contracts for commodities and services, provides statistical reports, distributes and tracks all formal bid contracts and provides support to user departments on goods and services contracts

FY 22-23 FY 23-24 62 70

POLICY, TRAINING AND COMPLIANCE

Develops and conducts ongoing training programs for departmental staff and ensures competency requirements are met

FY 22-23 12 FY 23-24 14

The FY 2023-24 total number of full-time equivalent positions is 132

DIVISION: OFFICE OF THE DIRECTOR AND ADMINISTRATION

Formulates departmental policy and provides overall direction and coordination of departmental operations, administration and management.

- Promotes full and open competition consistent with federal and state laws and the County Code
- Coordinates and supports BCC items involving procurement activity along with the respective user department
- Manages the collection of User Access Program (UAP) revenues, including the inter-departmental implementation of UAP collection efforts
- Establishes Countywide and departmental procurement policy and procedures
- Recommends appropriate corrective action to promote competition where artificial barriers exist or where policy, process or procedures impede competition
- · Prepares divisional and departmental annual budget
- Processes all personnel actions for the Department
- Develops and monitors performance and quality measures

DIVISION COMMENTS

 The FY 2023-24 Adopted Budget includes transfer of three positions from Architecture and Engineering Services to Administration due to a departmental realignment

DIVISION: ARCHITECTURE AND ENGINEERING SERVICES

Provides support for the procurement of architecture and engineering services, including developing technical bid specifications for new and recurring technical bids, soliciting proposals from prospective vendors and evaluating proposals for recommendation to the BCC.

- Provides direct architecture and engineering procurement and selection processes for Miami-Dade Aviation Department (MDAD) and the Department of Transportation and Public Works (DTPW)
- Administers the architectural and engineering selection process for the County
- · Liaises with the bidding entity and user departments on the development of technical bids and contracts
- Provides technical recommendations to the BCC on proposals and bids

Strategic Objectives - Measures

• GG3-3: Ensure procurement of goods and services is timely, meets operational needs, and is conducted in a fair and transparent manner

Objectives	Measures			FY 20-21	FY 21-22	FY 22-23	FY 22-23	FY 23-24
Objectives				Actual	Actual	Budget	Projection	Target
Efficiently and effectively manage the procurement processes and supply base to support the county's operations	Average number of calendar days to award Design Build contracts*	EF	\	N/A	N/A	290	290	290

^{*} This is a new measure beginning in FY 2022-23

DIVISION COMMENTS

- The FY 2023-24 Adopted Budget includes the transfer of thirteen positions from Architecture and Engineering Services to the Administration, Goods and Services, and Policy, Training and Compliance Divisions due to a departmental realignment
- The Architecture and Engineering Services Division provides support to DTPW and MDAD by providing contract administration
 and procurement related activities as part of centralization of procurement functions; a total of five positions (\$700,000) are
 dedicated to DTPW and a total of seven positions (\$858,000) are dedicated to MDAD

DIVISION: BUSINESS SOLUTIONS

Provides guidance and support on Countywide procurement technologies for central procurement and user departments, leads implementation of future procurement technologies and reviews business processes for improvements.

- Analyzes and evaluates changing business processes and designs solutions to meet changing process needs
- Evaluates new and emerging procurement technology tools in the industry
- Manages and supports procurement data and reporting needs for public records
- Manages and supports procurement helpdesk to assist with Countywide sourcing needs
- Manages vendor registration and vendor outreach and support operations
- Implements, supports, and trains on the County's procurement platforms including INFORMS
- Manages the integration of legacy systems with INFORMS

DIVISION: GOODS AND SERVICES AND P3 SOLUTIONS

Establishes contracts for commodities and services and provides support to user departments on goods and services contracts.

- Develops and processes competitive and non-competitive solicitations using a variety of methods and best practices
- Develops contractual agreements known as Public Private Partnerships or P3s between the County and a private entity that allow for greater private participation in the delivery of projects
- Implements policies enacted by the BCC with user departments
- Prepares statistical reports and distributes and tracks all formal bid contracts
- Conducts bid opening conferences with bidders and user departments
- Promotes full and open competition by identifying competitive opportunities, reducing the use of bid waiver and sole source contracts, and monitoring the use of Small Purchase Orders
- Conducts market research to achieve best value contracts

Strategic Objectives - Measure	es							
GG1-4: Promote equi	ity in the planning and	delivery (of County	/ services				
Objectives	Magazi			FY 20-21	FY 21-22	FY 22-23	FY 22-23	FY 23-24
Objectives	Measures		Actual	Actual	Budget	Projection	Target	
Efficiently and effectively	Percentage of							
manage the procurement	competitive goods							
processes and supply base to	and services	OP	\uparrow	N/A	N/A	90%	90%	90%
support the county's	contracts based on							
operations	dollar value*							

Strategic Objectives - Measures

 GG3-3: Ensure procurement of goods and services is timely, meets operational needs, and is conducted in a fair and transparent manner

Objectives	Measures		FY 20-21 Actual	FY 21-22 Actual	FY 22-23 Budget	FY 22-23 Projection	FY 23-24 Target	
Efficiently and effectively manage the procurement processes and supply base to support the county's operations	Average number of days to award competitive goods and services contracts over \$1,000,000**	ОР	\	N/A	N/A	230	230	230

^{*} This is a new measure beginning in FY 2022-23

^{**}This is a new measure beginning in FY 2022-23. The data is calculated from the time bids or proposals are opened to the date the award is approved by the Board of County Commissioners

DIVISION COMMENTS

 The FY 2023-24 Adopted Budget includes the transfer of eight positions from Architecture and Engineering Services to Goods and Services due to a departmental realignment

DIVISION: POLICY, TRAINING AND COMPLIANCE

Develops and conducts ongoing training programs for departmental staff and ensures competency requirements are met.

- · Conducts continuous audits to ensure compliance with established guidelines, resolutions, policies, and procedures
- Responsible for administering, planning, and directing procurement compliance activities for the County, as well as providing departmental support
- Works with departments on development of procurement policy
- Provides guidance on Countywide procurement policy for user departments
- Develops and delivers training on procurement related rules and procedures to County procurement professionals and the vendor community

Strategic Objectives - Measure	S							
 GG2-2: Promote emp 	loyee development and	d leaders	hip					
Ohioativaa	Managem			FY 20-21	FY 21-22	FY 22-23	FY 22-23	FY 23-24
Objectives	ivieasur	Measures		Actual	Actual	Budget	Projection	Target
Ensure the county's procurement professionals are competent, qualified, and well trained	Trainings facilitated by the department to promote employee development*	OP	↑	N/A	N/A	48	48	48

^{*} This is a new measure beginning in FY 2022-23

DIVISION COMMENTS

• The FY 2023-24 Adopted Budget includes the transfer of two positions from Architecture and Engineering Services to Policy, Training and Compliance due to a departmental realignment



The Policy, Training and Compliance Division anticipates providing 48 trainings and workshops to SPD staff and County departments on the latest procurement developments in FY 2023-24

DIVISION: VENDOR OUTREACH AND SUPPORT SERVICES

Provides vendor services that assist Miami-Dade's service community in doing business with the County.

- Conducts vendor outreach events; maintains a database of over 10,000 suppliers in the community
- Manages vendor registration process
- Provides quality control of all procurement related actions
- Ensures compliance with insurance requirements in all contracts

Strategic Objectives - Measures ED2-2: Bolster opportunities for small and local businesses to participate in County contracting FY 20-21 FY 21-22 FY 22-23 FY 22-23 FY 23-24 **Objectives** Measures Actual Actual **Budget** Projection **Target** Increase contracting Vendor trainings opportunities for small and and outreach ΟP local businesses to support events to promote \uparrow N/A N/A 36 36 36 the county's economic contracting development goals opportunities*

DIVISION COMMENTS



In FY 2023-24, the Vendor Outreach and Support Services Division anticipates holding 36 outreach events for suppliers

ADDITIONAL INFORMATION

• The FY 2023-24 Adopted Budget includes a transfer of \$2.817 million in User Access Program (UAP) revenue to the General Fund to support procurement-related functions in General Fund supported departments

SELECTED ITEM HIGHLIGHTS AND DETAILS

	(dollars in thousands)								
Line-Item Highlights	Actual	Actual	Budget	Projection	Adopted				
	FY 20-21	FY 21-22	FY 22-23	FY 22-23	FY 23-24				
Advertising	0	0	28	14	27				
Fuel	0	0	0	0	0				
Overtime	0	0	0	0	2				
Rent	0	0	647	648	668				
Security Services	0	0	2	0	2				
Temporary Services	0	0	30	30	30				
Travel and Registration	0	0	35	23	36				
Utilities	0	0	28	23	33				

^{*} This is a new measure beginning in FY 2022-23

OPERATING FINANCIAL SUMMARY

	Actual	Actual	Budget	Adopted
(dollars in thousands)	FY 20-21	FY 21-22	FY 22-23	FY 23-24
Revenue Summary				
Carryover	0	0	5,360	4,185
Interdepartmental Transfer	0	0	0	1,494
Interest Earnings	0	0	7	20
Miscellaneous Revenues	0	0	20	0
User Access Program Fees	0	0	14,000	16,100
Interagency Transfers	0	0	3,940	2,100
Total Revenues	0	0	23,327	23,899
Operating Expenditures				
Summary				
Salary	0	0	12,152	13,010
Fringe Benefits	0	0	4,361	5,014
Contractual Services	0	0	310	496
Other Operating	0	0	963	1,157
Charges for County Services	0	0	1,755	1,355
Total Operating Expenditures	0	0	19,541	21,032
Non-Operating Expenditures				
Summary				
Transfers	0	0	3,568	2,817
Distribution of Funds In Trust	0	0	0	0
Debt Service	0	0	0	0
Depreciation, Amortizations	0	0	0	0
and Depletion Reserve	0	0	218	50
	-	-		
Total Non-Operating Expenditures	0	0	3,786	2,867

	Total F	unding	Total Posit	ions			
(dollars in thousands)	Budget	Adopted	Budget	Adopted			
Expenditure By Program	FY 22-23	FY 23-24	FY 22-23	FY 23-24			
Strategic Area: General Government							
Office of the Director and	2,299	2,475	11	14			
Administration							
Architecture and	3,311	1,818	25	12			
Engineering Services							
Business Solutions	2,013	2,316	12	12			
Goods and Services and P3	9,331	11,462	62	70			
Solutions							
Policy, Training and	1,493	1,906	12	14			
Compliance							
Vendor Outreach and	1,094	1,055	10	10			
Support Services							
Total Operating Expenditure	s 19,541	21,032	132	132			