# SMALL BUSINESS ENTERPRISE GOODS AND SERVICES ADVISORY BOARD

January 16, 2025

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COUNTY

#### **Miami-Dade County** Small Business Enterprise Goods and Services Advisory Board Meeting Thursday, January 16, 2025 @10:30 a.m. - 12 p.m.

**Board Members** 

Stephen P. Clark Center, 111 N.W. 1st Street, 19th Floor Conference Room

#### **Public Virtual Meeting Zoom URL:**

https://miamidade.live/SBE-GoodsServicesBoard

Webinar ID: 917 5751 5924

#### **AGENDA**

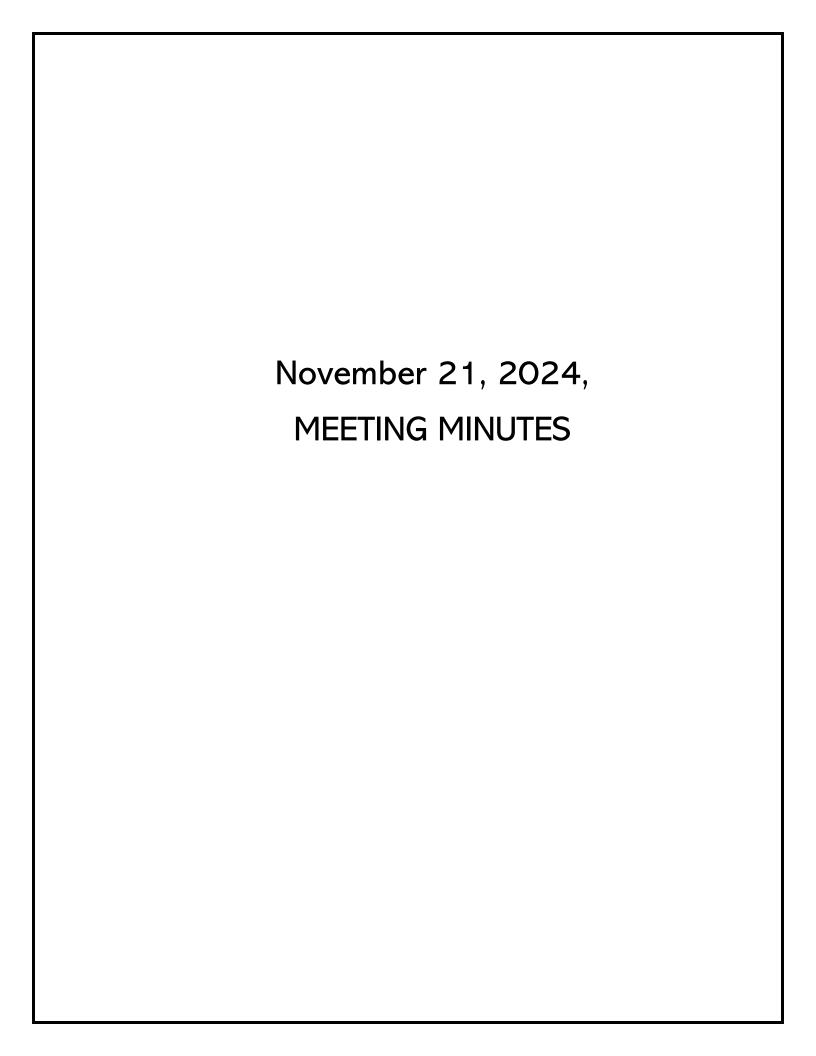
- I. Welcome/Introductions (5 min)
- II. Old Business (10 min)
  - a. Approve Meeting minutes Goods and Services Advisory Board Meeting - November 21, 2024
- III. Report (10 min)
  - a. Jackson Health System Amber Lawhorn
- IV. SBD Reports (20 min)
  - a. Business Outreach and Education Report Lawanda Wright (SBD Section
  - **b.** Certification Report Jeanise Cummings-Labossiere (SBD Section Chief)
  - **c.** Utilization Report– Patrick Hines (SBD)
- V. Discussion (25 min)
  - a. SBD Certification Review Procedures Laurie Johnson (SBD Section Chief)
- VI. Task Log (10 min)
- VII. **New Business (5 min)** 
  - **a.** Request for future agenda items
- VIII. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3) (3 min)
- IX. Adjournment (2 min)

**NEXT MEETING: March 20, 2025** 

### TABLE OF CONTENTS

<b>AGE</b>	NI	DA
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NOVEMBER 21, 2024, MEETING MINUTES	1
ACKSON HEALTH SYSTEM REPORT	2
BUSINESS OUTREACH AND EDUCATION REPORT	3
CERTIFICATION REPORT	4
UTILIZATION REPORT	5
TASK LOG	6
2025 GOODS AND SERVICES ADVISORY BOARD MEETING DATES	7



#### Miami-Dade County

#### Small Business Enterprise - Goods and Services

#### **Advisory Board Meeting**

#### November 21, 2024, Meeting Minutes

Start Time: 10:46am 7 – Appointed End Time: 12:15pm 5 – Quorum

Members Present (4)	Members Absent (4)
Darryl Holsendolph – Chairman	Junior Silva (E)
Jacob Zunamon	Princeton Jean-Glaude (U)
Makeba Gassant	
Maria Molina	
Michaeljohn Anthony Green	

Staff Present: Lawanda Wright (SBD Section Chief), Jeanise Cummings (SBD Section Chief), Laurie Johnson (SBD Section Chief), Michou Jean (SBD Section Manager), Patrick Hines (SBD), Sandra Petithomme (SBD), Dwayne T. Holloway (SBD), Alicia Anderson (SBD).

#### I. Welcome/Introductions

Chairman Darryl Holsendolph called the Goods and Services Advisory Board meeting to order at 10:46 a.m. Ms. Sandra Petithomme (SBD) conducted the roll call with five (5) advisory board members were present.

#### II. SBD Section Reports

Business Outreach & Education – Lawanda Wright (SBD Section Chief) presented the report for the period of August 1, 2024 – September 30, 2024. Ms. Wright informed the board that there were seventeen (17) Payment Issues which equated to \$916,204 and there were zero (0) Prompt Payment Issues during this period. She stated that there were three (3) non-dollar related Contract Issues. Ms. Wright mentioned to the board that Small Business Development (SBD) sponsored two (2) workshops/forums during this period.

**Mr. Michael John Anthony Green** moved that Business Outreach & Education (BOE) include updates on resolved prompt payment issues and details about prompt payment related funds in their report to track progress. This motion was seconded by Ms. Maria Molina and the motion passed by a vote of 5-0.

**Ms. Makeba Gassant** inquired if the 177 Technical Issues were related to the Informs System.

**Ms.** Wright acknowledged that technical assistance could be linked to navigating the pre-qualifications pool, but notes that newly certified firms were being trained immediately and were encountering fewer questions.

#### Miami-Dade County Small Business Enterprise – Goods and Services Advisory Board Meeting

November 21, 2024, Meeting Minutes

**Ms. Gassant** suggested that Informs include a drop-down box or another feature to specify, whether solicitation was a set -aside, or has a bid preference. She also recommended adding a suggestion box for firms to provide input, allowing Small Business Development (SBD) to track where issues were occurring.

Chairman Darryl Holsendolph stated that the task force wanted to ensure that as individuals were recertifying, that they were made aware of the policy changes regarding Requests for Quotes (RFQ). He also asked if the departments were being educated and requested Ms. Lawanda Wright include to information on which departments have been trained in the Business Outreach Education (BOE)report.

Ms. Laurie Johnson (SBD Section Chief) noted that the Mayor's Office conducts weekly Purpose Driven Procurement meetings, where department representatives, procurement, and SBD review cues that fall under pre-qualification rules, confirm that task force-approved policies were being followed, and ensure solicitations were set-aside. She noted staff also provides training on project review, support, and using Informs for solicitation. Ms. Johnson added that Strategic Procurement had a monthly Training Academy, with Informs being a key part of it. Ms. Johnson acknowledged that some county departments were not yet connected to the financial system, but efforts were underway to bridge that gap. She assured that Small Business Development (SBD) would coordinate with Information Technology Department (ITD) regarding the board's recommendations for Informs, including the addition of a comments feature, and report back to the board..

**Chairman Holsendolph** thanked Ms. Johnson for the update and effort to bring it forward. He also recommended creating a dashboard to track the outcomes of the Purpose Driven process, particularly how it benefits small businesses. He requested a data report on when these discussions occur in the Purpose Driven Procurement process, and how they benefit small businesses.

**Ms. Laurie Johnson** confirmed that the Task Force recommendation was approved by the Board in April of this year, and incorporated into implementing order 3-39.

**Certification – Jeanise Cummings (Section Chief)** presented the certification report for the period of August 1, 2024 – September 30, 2024. She informed the board that there were 1,357 certified firms, a total of thirty-two (32) approved new/recertified applications, no firms graduated, and none denied.

**Ms. Lawanda Wright** added that SBD's materials had been changed to include the increase for personal net worth threshold, which was the key update shared with firms, and included in all documentations as the new requirement. for those firms.

#### Miami-Dade County Small Business Enterprise – Goods and Services

# Advisory Board Meeting

November 21, 2024, Meeting Minutes

**Utilization – Patrick Hines (SBD)** presented the utilization report for the period of August 1, 2024 – September 30, 2024. Mr. Hines informed the board of the total amount of contracts awarded (101,421,733) and contracts paid (133,897,686). Mr. Hines explained the demographics displayed on the chart for contracts awarded and paid.

It was moved by **Mr. Michaeljohn A. Green** to proposed that Goods and Services Advisory (G&S) Board get a written documentation outlining ways to improve the utilization report to reflect the work being conducted by SBD. This motion was seconded by Makeba Gassant and passed with a 5-0 vote.

#### III. Discussion - Advisory Board 2025 Meeting Dates

**Mr. Daryl Holsendolph** initiated the discussion for the upcoming dates for 2025 Goods and Services Advisory Board meetings.

It was moved by Ms. Maria Molina to approve the Goods and Services Advisory Board Meeting Dates for 2025. The motion was seconded by Ms. Makeba Gassant, and passed with a 5-0 vote.

#### IV. Report – Jackson Health System

**Ms. Amber Lawhorne** summarized the report for the period of August 1, 2024 – September 30, 2024. She highlighted the total spend (\$90,376,587), the inaccessible spend (\$88,506,489), and the accessible spend (\$1,870,099) for the period. She stated that the SBE Spend was \$738,682 and the percentage of SBE spend was 39.5%.

**Makeba Gassant** acknowledged receiving the percentage of Small Business Enterprise (SBE) Spend for each period, but requested the report also reflect the percentage trends over time, to track progress throughout the year. She commended Jackson Health System (JHS) staff for the report and inquired whether there were specific factors that contributing to their success.

**Amber Lawhorn** stated that this standard was created for the entire system and noted that (JHS) regularly utilizes cubicle curtains from a local SBE firm, which significantly contributes to the reported data. She confirmed that future reports would include the SBE Spend percentage trends for the calendar year.

**Juan Jaramillo** added another strategy i (JHs)uses, which involves advocating through alternative procurement methods, including competition waivers. He explained while (JHS) typically follows competitive processes, they expedite

#### Miami-Dade County Small Business Enterprise – Goods and Services Advisory Board Meeting

#### November 21, 2024, Meeting Minutes

opportunities for SBE's whenever possible. He also described standardization as an approach to achieving consensus across the enterprise, leading to consolidation or streamlined use of one or more vendors.

#### V. New Business

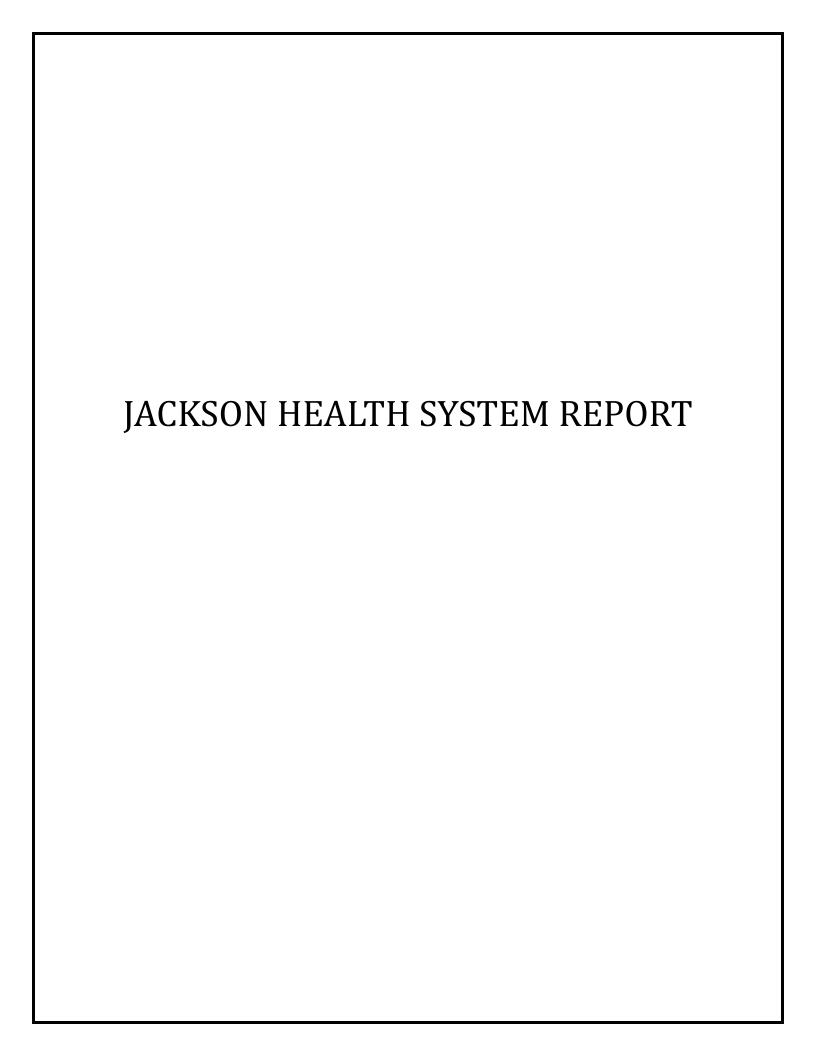
It was moved by **Ms. Makeba Gassant** to obtain a list of all directives, motions that have been made and voted on to track progress on their implementation. The motion was seconded Ms. Maria Molena, and passed with a 5-0 vote.

# VI. Reasonable opportunity for the public to be heard before the County Boards (Sec. 2-11.39.3)

Ms. Sandra Petithomme opened the reasonable opportunity for the public to be heard; seeing no one came forward to speak, the reasonable opportunity to be heard was closed.

#### VII. Adjournment

There being no further business to come before the SBE-Goods and Services Board, the meeting was adjourned at 12:15 p.m.



#### **Awarded Contracts by Procurement Method**

Method of Procurement	Non-SBE	SBE	<b>Grand Total</b>
Bid Waiver	\$20,664,348	\$215,654	\$20,880,003
GPO	\$7,592,357		\$7,592,357
Invitation to Bid	\$117,155	\$2,265,000	\$2,382,155
Legacy	\$5,054,443		\$5,054,443
Piggyback	\$973,556	\$26,640	\$1,000,195
Request for Proposal	\$11,152,945	\$47,767	\$11,200,712
Request for Quotes	\$116,568	\$49,451	\$166,019
Standardization Bid Waiver	\$1,064,350	\$89,981	\$1,154,331
<b>Grand Total</b>	\$46,735,723	\$2,694,493	\$49,430,215

Total Spend for Reporting Period	\$49,430,215	
Inaccessible Spend	\$43,560,890	88.1%
Accessible Spend	\$5,869,326	11.9%
SBE Spend for Period	\$2,694,493	
% of SBE Spend	45.91%	

Accessible Spend = sufficient capability/availability of SBE vendors to provide the product or service.

The phrase "accessible spend" is specific to product/service category and unrelated to method of procurement.

% of SBE Spend previous period 39.50%

#### **Awarded Contracts by Procurement Method**

Ethnicity	Non-SBE	SBE	<b>Grand Total</b>
Black		\$89,981	\$89,981
Hispanic	\$3,906,174	\$2,184,407	\$6,090,581
Other	\$464,111	\$38,180	\$502,291
Shareholder Owned	\$34,456,981		\$34,456,981
White	\$3,598,612	\$206,925	\$3,805,537
White / Other		\$175,000	\$175,000
(blank)	\$4,309,845		\$4,309,845
<b>Grand Total</b>	\$46,735,723	\$2,694,493	\$49,430,215

Gender	Non-SBE	SBE	<b>Grand Total</b>
Female	\$400,984	\$166,071	\$567,056
Male	\$7,546,663	\$2,353,421	\$9,900,084
Male / Female	\$21,250	\$175,000	\$196,250
Shareholder Owned	\$34,456,981		\$34,456,981
(blank)	\$4,309,845		\$4,309,845
<b>Grand Total</b>	\$46,735,723	\$2,694,493	\$49,430,215

#### Public Health Trust / Jackson Health System

Reporting Period	% of SBE Spend
December 1, 2023 - January 31, 2024	63.18%
February 1 - March 31, 2024	9.12%
April 1 - May 31, 2024	6.73%
June 1 - July 31, 2024	9.66%
August 1 - September 30, 2024	39.50%
October 1 - November 30, 2024	45.91%

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
360 Energy Solutions, LLC	Non-SBE	Hispanic	Male	Bid Waiver		BW-24-24301-CW	New generator fuel filtration system refurbishment project at Jackson Memorial Medical Center - change order 2	100404543 CAPS	On Going	\$27,217	10/4/2024	Engineering Services		x
A & B Pipe and Supply, Inc	SBE	Hispanic	Male	Request for Proposal	RFP 15-13736-TC	RFP-24-24804-JB	Owner's Direct Purchase of pipes, valves and fittings for the ED Expansion project	101094735-ODP	One Time	\$47,767	10/29/2024	Facilities, Design and Construction		
AAA Above All Septic and Drain	Non-SBE			Bid Waiver		BW-23-23417-CL	Maintenance service agreement for the lift station at Perdue Medical Center	100422687 SERV	1 Year	\$13,324	10/28/2024	Engineering Dept.		
Abbott Laboratories	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0976	GPO-24-23013-PR	Architect Tacro, Srlims and reagents for JMH	PO# 100952682	1 Year	\$49,567	10/7/2024	Microbiology Dept.		x
Abbott Laboratories	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0976	GPO-24-23014-PR	Architect Tacro, Srlims and reagents for JMH	PO# 101125565	1 Year	\$49,800	10/30/2024	Microbiology Dept.		x
Abbott Laboratories	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0976	GPO-24-23025-PR	Architect Tacro, Srlims and reagents for JMH	PO# 101243840	1 Year	\$49,800	11/18/2024	Microbiology Dept.		x
Abbott Laboratories	Non-SBE	Shareholder Owned	Shareholder Owned	Physician Preference Bid Waiver	Physician Preference	BW-22-21336-JM	Cardiac Rhythm Management "CRM" products - mod. 2	As Ordered	3 Years w/2 OTRs	\$5,218,846	11/4/2024	Neurosurgery Service Dept.		x
Abbott Laboratories	Non-SBE	Shareholder Owned	Shareholder Owned	Sole Source Bid Waiver	Sole Source	BW-24-23876-MS	One (1) I-STAT wireless analyzer and components for the Jackson North Clinical Lab	300575170 CAP	Capital Purchase	\$14,807	11/6/2024	JNMC Clinical Lab		x
Abbvie US, LLC	Non-SBE			GPO	LC22686	GPO-19-17287-JM	One month extension of biological purchase agreement	As Ordered	2 Years w/3 OTRs	\$0	10/30/2024	Perioperative Services		x
Advanced Water Systems, Inc.	Non-SBE			Bid Waiver		BW-23-22978-SPA	Water Dialysis System maintenance agreement - change order #1	100421714 SERV	1.75 Years	\$46,389	11/7/2024	Biomedical Engineering		×
Ahead, Inc.	Non-SBE			Piggyback	Omnia Contract #R200803	PB-24-22692-SW	Purchase and delivery of Cisco SFP Module, Enterprise-Class transceivers for the IT Dept.	101115207 CAP	5 Years	\$63,270	10/30/2024	IT Business Operations		x
Air Esscentials, Inc.	Non-SBE	White	Male	Bid Waiver		BW-24-24646-IS	Air freshners for various areas in Jackson Memorial Hospital		1 Year	\$27,200	10/30/2024	Materials Management		
Americare Renal Center, LLC	Non-SBE	Hispanic	Male	Request for Proposal		RFP-19-17047-CS	Dialysis Treatment Outpatient and Inpatient services	PO# 200093690 400021673 300033024 100418641	3 Years w/2 OTRs	\$3,245,000	11/15/2024	Quality and Patient Safety		x
Amico Corporation	Non-SBE	White	Male	Standardization Bid Waiver	Standardization	BW-24-23599-LS	Headwalls and accessories for the ED Expansion project	100926473-CAP	Capital Purchase	\$604,821	10/16/2024	Surgical Administration		x
ArjoHuntleigh, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7462	GPO-24-24687-KYD	Three (3) Maxi Move w/Scale, low height castors, medium powered DPS for Perdue Medical Center	100993544 CAP	5 Years	\$20,719	10/21/2024	Perdue Medical Center		x
Armstrong Medical Industries, Inc.	Non-SBE	White	Male	Standardization Bid Waiver	Standardization	BW-24-53054-CA	Anesthesia carts for the Jackson North Anesthesia Dept.	300573029 CAPS	One Time	\$21,470	11/8/2024	JNMC Anesthesia Dept.		x
ASE Telecom and Data, Inc	Non-SBE	Hispanic	Female	Standardization Bid Waiver	Standardization	BW-24-24798-JB	Network low voltage cabling labor and materials for the JMH West Wing Smartroom infrastructure project	100943165 CAPS	8 Years	\$130,890	10/8/2024	Information Technology	2.5% Subcontracting Goal	x
ASE Telecom and Data, Inc	Non-SBE	Hispanic	Female	Standardization Bid Waiver	Standardization	BW-24-22077-HO	ACC West basement Infection Control cabling - change order 1	100832963 CAPS	8 Years	\$6,745	10/30/2024	Facilities, Design and Construction	2.5% Subcontracting Goal	x
ASE Telecom and Data, Inc	Non-SBE	Hispanic	Female	Standardization Bid Waiver		BW-24-23537-CL	Low voltage cabling for Jackson Memorial Medical Center's West Wing 4th floor CCU renovation	101146387 CAPS	8 Years	\$61,942	11/6/2024	Engineering Dept.	2.5% Subcontracting Goal	x

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Audio Visual Innovations, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	TIPS 200901	PB-24-24737-CM	Equipment and professional integration services for the upgrade of the AV equipment at ACC West Learning Center	101297428 CAPS	3 Years	\$198,330	11/25/2024	Facilities, Design and Construction		
B Braun Medical, Inc	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	PH40083	GPO-24-24973-LS	Eighty (80) Perfusor Space 2nd Gen Wireless Pumps for Jackson Memorial Hospital's Anesthesia Dept.	101036192 CAP	Capital Purchase	\$166,800	10/24/2024	JMH Anesthesia Dept.		х
B Braun Medical, Inc	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	MS8920	GPO-24-23053-CA	Perfusion pumps for the Jackson North Anesthesia Dept.	300546312 CAPS	One Time	\$18,765	10/25/2024	JNMC Anesthesia Dept.		x
B Braun Medical, Inc	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	PH40083	GPO-24-23596-LS	Electronic Medical Record (EMR) integration and maintenance	101185186 CAP 100422675 SERV 300030317 CAP 200090065 CAP 400021090 CAP	3 Years w/2 OTRs	\$407,000	11/13/2024	JMH Surgical Administration JNMC Plant Maintenance JSMC Nursing Administration JWMC Nursing Administration		x
Berwin, Inc. (dba J. C. White Architectural Interior Products)	Non-SBE	White	Female	Piggyback	56120000-24-NY-ACS	PB-24-25147-SB	Furniture for the Outpatient Waiting Room at the Behavioral Health Hospital	PO# 101086725	One Time	\$63,565	11/1/2024	Materials Management		
CampusGuard, LLC	Non-SBE			Bid Waiver		BW-24-23375-LM	Consulting services for payment card industry certified qualified security assessor	TBD	3 Years w/2 OTRs	\$179,319	10/1/2024	Finance		х
Canon Medical Systems USA, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0701	GPO-24-23610-LS	Dynamic device stabilizer upgrade for an existing Alphenix system	100988255 CAP	5 Years	\$14,300	10/10/2024	JHS Hospitalist Nursing		х
Carahsoft Technology Corp.	Non-SBE			Legacy		LG-24-25151-SB	Zoom licenses for Jackson Behavioral Health Hospital	PO# 101185559	1 Year	\$2,856	11/26/2024	MH Materials Management		х
Carolina Filters, Inc.	Non-SBE	White	Male	GPO	FM0030	GPO-24-22083-HO	Six-month supply of HVAC filters for Jackson Memorial Hospital	PO# 101228384	8 Years	\$43,798	11/12/2024	Engineering Services		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-24848-SB	August chargeback and stock order for IT minor equipment	PO# 100932108 100932123 100932131	10 Years	\$232,262	10/2/2024	Computer Operations		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-24857-SB	Adobe program renewal	PO# 100952686	10 Years	\$27,856	10/8/2024	Computer Operations		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-24652-IS	Zebra phones for the Supply Chain Dept.	PO# 101081637	One Time	\$42,360	10/23/2024	Supply Chain		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-25065-IS	ISCV for new clinics	101118009 CAPS	1 Year	\$34,600	10/29/2024	Pediatric Administration		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-22078-HO	Poly Studio X30 All-in-One video bars	101139245 CAP	10 Years	\$13,950	10/31/2024	Information Technology		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-24867-SB	September Chargeback, Refresh, and Stock Order for Computer Operations Dept.	PO# 101096898 101096534 101096901	11 Years	\$449,916	11/4/2024	Computer Operations		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-25150-SB	Park Place support for Mellanox switches	PO# 101170066	10 Year 11 months	\$10,000	11/4/2024	System Admin. & Data Ctr. Eng.		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-24866-SB	Additional licenses of Thycotic Delinea software	PO# 101096532	11 Years	\$8,000	11/6/2024	System Admin. & Data Ctr. Eng.		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-22082-HO	Holtz PEDI Cardiology computers for clinic	101229493 CAP	10 Years	\$36,591	11/12/2024	Pediatric Administration		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-24-25157-SB	October chargeback, minor equipment and stock order	PO# 1012283195 101283197 101283198	11 Years	\$155,094	11/26/2024	Computer Operations		

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	LG-24-24862-SB	Infoblox Trinzic software licenses renewal	PO# 100988257	10 Years	\$99,460	10/10/2024	System Admin. & Data Ctr. Eng.		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	LG-24-24840-SB	Pure Storage Evergreen Gold subscription	PO# 100927226	10 Years	\$112,680	10/30/2024	System Admin. & Data Ctr. Eng.		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	LG-24-24850-SB	SnartNet Support renewal	PO# 100931954	1 Year	\$499,830	11/12/2024	Network Support		
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	LG-24-24868-SB	BlackBerry Spark UEM Express Suite and technical support services software maintenance	PO# 101125197	10 Years, 10 months	\$301,455	11/27/2024	System Admin. & Data Ctr. Eng.		
Cejka Seach, LLC d/b/a Cross Country Search	Non-SBE	White	Female	Bid Waiver		BW-22-21803-CS	Recruitment Process Outsourcing (RPO) services	PO# 100421012	1 Year	\$32,500	10/16/2024	HR - Recruitement		х
CenTrak, Inc.	Non-SBE			GPO	IT0392	GPO-24-25149-SB	Asset tags for the Asset Management Protection Dept.	PO# 101169697	5 Years	\$10,000	11/4/2024	Asset Management Protection		x
CINTAS Corp. No. 2	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	EV1002	GPO-20-18483-JM	Reusable microfiber garments and related accessories and services	PO# 100581898 100581936 200239043 400165214 300060784	3 Years w/2 OTRs	\$705,013	10/15/2024	Environmental Services		x
Consolidated Electrical Distributors, Inc. d/b/a Mercedes Electric Supply	Non-SBE			Request for Proposal	RFP 15-13736-TC	RFP-24-24797-JB	Owner's Direct Purchase of electrical mettalic tubing (EMT) and galvanized rigid conduit (GRC) fittings for the ED Expansion project	100938399 ODP	One Time	\$400,140	10/9/2024	Facilities, Design and Construction		x
CorroHealth, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-24-22272-LG	Physician Advisor services for Jackson Memorial Hospital, Jackson North Medical Center, Jackson South Medical Center and Jackson West Medical Center	PO# 100849822	1 Year	\$750,000	11/5/2024	JMH Administration		x
Creativision MEDIA, Inc.	SBE	Black	Female	Standardization Bid Waiver	Standardization	BW-22-21497-SPA	Small Business Enterprise consulting services for the JMMC ED Expansion project - change order 2	100421748 SERV	One Time	\$89,981	11/5/2024	Facilities, Design and Construction		
DB Surgical, Inc.	Non-SBE			Bid Waiver		BW-24-24962-KYD	ScopeCare service agreement	PO# 101149704	16 months	\$15,846	11/8/2024	Biomedical Engineering		x
Decon Environmental and Engineering, Inc.	Non-SBE	White	Female	Piggyback	MDC Public Schools ITB-21-052-PM	PB-24-24373-SPA	ACC West Basement asbestos abatement - change order 3	100771829 CAPS	2 Years	\$4,364	11/1/2024	Facilities, Design and Construction		х
Dell Marketing LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	43210000-23-NASPO- ACS	PB-24-24816-JB	Servers for the Building Management System (BMS)	PO# 101310617	1 Year 8 months	\$10,499	11/25/2024	Engineering Dept.		х
Dell Marketing LP	Non-SBE	Shareholder Owned	Shareholder Owned	Legacy		LG-24-24858-SB	TrendMicro anti-virus solution support renewal	PO# 100974671	1 Year 8 months	\$30,246	10/30/2024	System Admin. & Data Ctr. Eng.		х
DIH Technology, Inc. d/b/a Hocoma, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-24-24667-KYD	Extended warranty of the Lokomat Pro V6 and the Erigo Pro V4	PO# 100869570	5 Years	\$82,025	10/3/2024	Biomedical Engineering		х
Diversified Fluid Controls, Inc.	Non-SBE	White	Male	Request for Proposal	RFP 15-13736-TC	RFP-24-23532-CL	Owner's Direct Purchase of booster pumps for the ED Expansion project	100981106 ODP	One Time	\$48,875	10/9/2024	Facilities, Design and Construction		x
Duval Ford, LLC	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-24-24743-LDL	Three (3) hybrid 2025 Ford Maverick XL FWD	101129217 CAP	One Time	\$94,042	11/8/2024	Security Services		х
Eastcoast Transportation Company of South Florida	SBE	Hispanic	Male	Invitation to Bid		ITB-24-23369-LM	Ground transportation services	100934182 SERV	3 Years w/3 OTRs	\$2,090,000	11/25/2024	Central Support Services		
E-Builder, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Piggyback	GSA Contract # GS-35F- 408AA	PB-24-24863-SB	Renewal of the E-Builder Platform Services subscription	PO# 101024529 101146764	5 Years	\$202,206	11/22/2024	Core Business System		х
Edward Don and Company Holdings, LLC.	Non-SBE	White	Male	Request for Quotes		RFQ-24-24801-JB	Shelving units for Jackson South Medical Center	PO# 200446973	One Time	\$12,170	11/5/2024	Food and Nutrition Dept.		

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Edwards Lifesciences	Non-SBE	Shareholder Owned	Shareholder Owned	Physician Preference Bid Waiver	Physician Preference	CCN101199	Extension of current agreement until April 30, 2025 while new agreement is being finalized	N/A	6 months	\$0	11/19/2024	Perioperative Services		x
Edwards Lifesciences	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-24-24978-LS	Two (2) Hemosphere Advanced Monitoring Systems for the Red Light Running Dept.	101347392 CAP	Capital Purchase	\$105,000	11/27/2024	Red Light Running		x
EnviroWaste Services Group, Inc.	Non-SBE	Hispanic	Male	Request for Quotes		RFQ-24-24219-CM	Grease trap and lift station cleaning services at Jackson Memorial Medical Center's DTC	101150065 SERV	1 Year	\$88,200	11/5/2024	Engineering Dept.		
Equinix, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Legacy		LG-24-23073-GP	Data center maintenance support	PO# 101307888	5 Years	\$4,053,665	11/26/2024	Information Technology		х
Evenflo	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-24-24627-IS	Portable Babysuites and bassinets (155) and infant car seats (124)	PO# 100911453	One Time	\$29,855	10/9/2024	Grant Operations Administration		х
Evoqua Water Technologies, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-24845-SB	On-site distillation of water service renewal	PO# 100931749	1 Year	\$16,871	10/8/2024	Core Lab		х
Flagler Technologies, LLC	Non-SBE	Shareholder owned	Shareholder owned	Piggyback	43220000-NASPO-19- ACS	PB-24-24811-JB	Cisco hardware, software, support and licenses for the West Wing Smartroom Wi-Fi Infrastructure	101245752 CAP	One Time	\$49,543	11/15/2024	Network Engineering and Operations		
Florida Hydronics	Non-SBE	Other	Male	Request for Proposal	RFP 15-13736-TC	RFP-24-24802-JB	Owner's Direct Purchase of plumbing for the heat exchanger for the ED Expansion project	100995043 ODP	One Time	\$233,215	10/16/2024	Facilities, Design and Construction		х
Florida Jet Service, Inc.	Non-SBE	White	Male	Request for Proposal		RFP-17-15115-CS	Orgain air transportation services - mod. No. 12	PO# 100416571	1 Year	\$2,000,000	10/2/2024	Miami Transplant Institute		х
Follet Products, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE2851	GPO-24-22079-HO	Maestro Plus Chewblet Ice Machines with accessories	PO# 101168238	3 Years	\$11,927	11/5/2024	Engineering Services		х
Fujifilm Sonosite, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0917	GPO-24-25014-AW	Sonosite Point of Care System with stand for the Jackson Interventional Radiology Dept.	300510941 CAP	3 Years	\$104,060	10/21/2024	Interventional Radiology		х
GE Healthcare	Non-SBE	Shareholder Owned	Shareholder Owned	Legacy		LG-24-25159-SB	CPN Legacy Record Viewer (LRV) SSA renewal	PO# 101306756	5 Years	\$17,490	11/22/2024	PFS Information - Records Management		х
GE Healthcare	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0702	GPO-24-23017-PR	Additional licenses and support for Jackson West Medical Center during implementation phase	PO# 400021988	One Time	\$16,946	10/8/2024	JWMC Hybrid Room		х
GE Medical Systems, Ultrasound and Primary Diagnostics, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0918	GPO-24-23871-MS	Ultrasound machine and components for JMG Highland Bldg.	100997119 CAP	3 Years	\$169,400	10/16/2024	JMG Highland Bldg.		x
Genserve, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Invitation to Bid		ITB-24-24927-CW	Generator maintenance services for non- contract battery replacement in four (4) generators at Jackson South Medical Center	200447740 SERV	One Time	\$12,155	11/22/2024	JSMC Plant Operatoins		
Global Courier Services, Inc.	SBE	Hispanic	Male	Bid Waiver		BW-24-23027-PR	Courier services for Jackson West Medical Center's Laboratory	PO# 400331969	1 Year	\$20,000	11/22/2024	JWMC Laboratory Dept.		
Graybar Electric Company, Inc.	Non-SBE	White	Male	GPO	CE3220	GPO-24-24726-CM	Power stock items for the West Wing floors 5-15 Smart Room IT infrastructure program	100950778 CAP	7 Years	\$67,582	10/1/2024	IT Business Operations		
Graybar Electric Company, Inc.	Non-SBE	White	Male	GPO	CE3220	GPO-24-24727-CM	Lithonia and Healthcare lighting fixtures for the West Wing 4th floor CCU renovations	100954611 CAP	7 Years	\$28,966	11/5/2024	Engineering Dept.		
Graybar Electric Company, Inc.	Non-SBE	White	Male	GPO	CE3220	GPO-24-25287-CM	Electrical materials for the pneumatic tube zones upgrade	101347394 CAP	7 Years	\$11,068	11/26/2024	Engineering Dept.		
Haemonetics Corp.	Non-SBE			Bid Waiver		BW-24-24330-KYD	Service agreement for six (6) TEG Platinum Premium	PO# 100921895	1 Year	\$25,734	10/1/2024	Biomedical Engineering		х

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Healthcare Facility Solutions	Non-SBE	Hispanic	Male	Bid Waiver		BW-24-24861-SB	Rust removal and additional repairs to beds and stretchers	PO# 300477589 300477590 300477995 300477996 300477997 300477998 300478000 300478001	One Time	\$19,317	11/15/2024	Technical Support Service		
HighRidge Medical, LLC f/k/a Zimmer Bionet Spine, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver	Physician Preference	BW-24-24450-JR	Tether Vertebral Body Tethering System used to treat scoliosis and other spinal procedures	N/A	3 Years	\$3,043,200	10/7/2024	Perioperative Services		х
Hypersign, LLC	Non-SBE	White	Male	Request for Proposal		RFP-21-20448-LS	Renewal of the Digital Signage System agreement	100420136 SERV	5 Years	\$72,447	11/25/2024	Communications and Outreach		х
ICU Medical Sales, Inc.	Non-SBE	Shareholder owned	Shareholder owned	GPO	IV0070	GPO-24-25158-SB	Infusion pumps	PO# 300677103	9 Years	\$17,137	11/21/2024	Technical Support Service		х
IdeaCom Healthcare Communications of Florida, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Legacy		LG-24-23351-CL	Blanket PO for as needed nurse call repairs at Jackson Memorial Medical Center	100952819 SERV	3 Years	\$50,000	10/2/2024	Engineering Dept.		x
IdeaCom Healthcare Communications of Florida, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Legacy		LG-24-24704-CM	West Wing 10, 14, 15 Nurse Call Systems West-Com NOVUS replacement - change order 2 to add eight (8) patient stations to WW15 and zone lights on three floors	100871802 CAPS	3 Years	\$29,900	11/26/2024	Engineering Dept.		x
IdeaCom Healthcare Communications of Florida, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Legacy		LG-23-23291-CM	Nurse call West Wing 11 and South Wing 5 replacments - change order 5 to add funds to add light control to South Wing 5 patient stations	100404749 CAPS (4115046)	3 Years	\$13,516	11/26/2024	Engineerig Dept.		x
Innovative Incentives, Inc.	SBE	White	Female	Request for Quotes		RFQ-24-24655-IS	Promotional items for Communications and Outreach	PO# 101087790	One Time	\$19,601	11/12/2024	Communications and Outreach		
InvisAlert Solutions, Inc.	Non-SBE			Request for Proposal		RFP-23-21850-LK	Patient Rounding Observation Solution for the Behavioral Health Hospital	100422689 SERV	5 Years w/2 OTRs of 1 year each	\$12,890	10/7/2024	Behavioral Health Hospital		х
Johnson Controls Fire Protection, LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Sourcewell 030421- JHN	PB-24-24728-CM	Life safety fire sprinklers 5-year pipe inspection - change order 1	100936613 SERV	4 Years	\$35,331	10/4/2024	Engineering Dept.		х
Johnson Controls Fire Protection, LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback		PB-24-24733-CM	Behavioral Health bathroom renovation fire alarm strobe installation	101118378 CAPS	1 Year	\$10,862	10/30/2024	Facilities, Design and Construction		х
Johnson Controls Fire Protection, LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Sourcewell 030421- JHN	PB-24-24734-CM	Blanket PO for sprinkler service related items for Jackson Memorial Medical Center	101259478 SERV	5 Years	\$99,922	11/19/2024	Engineering Dept.		х
Johnson Controls Fire Protection, LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Sourcewell 030421- JHN	RFQ-23-24199-CM	Fire alarm system install for Employee Health Services relocation project - change order 2 to add funds for speaker stobes and labor	100633208 CAPS	4 Years	\$4,373	11/19/2024	Facilities, Design and Construction		x
Johnson Controls Fire Protection, LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback		PB-24-24732-CM	Sprinkler system repairs at Jackson West's Support Building Parking Garage	101079191 CAPS	1 Year	\$27,058	11/27/2024	Engineering Dept.		х
Lifenet Health	Non-SBE			Bid Waiver		BW-24-24527-AC	Aortic valve small for the Main Operating Room	PO# 101029983	One Time	\$18,565	10/24/2024	Main Operating Room		х
Lifenet Health	Non-SBE			Bid Waiver		BW-24-24529-AC	Cario Graft small aortic valve for CV case at Jackson Memorial Hospital	PO# 101182919	One Time	\$18,565	11/8/2024	Main Operating Room		х

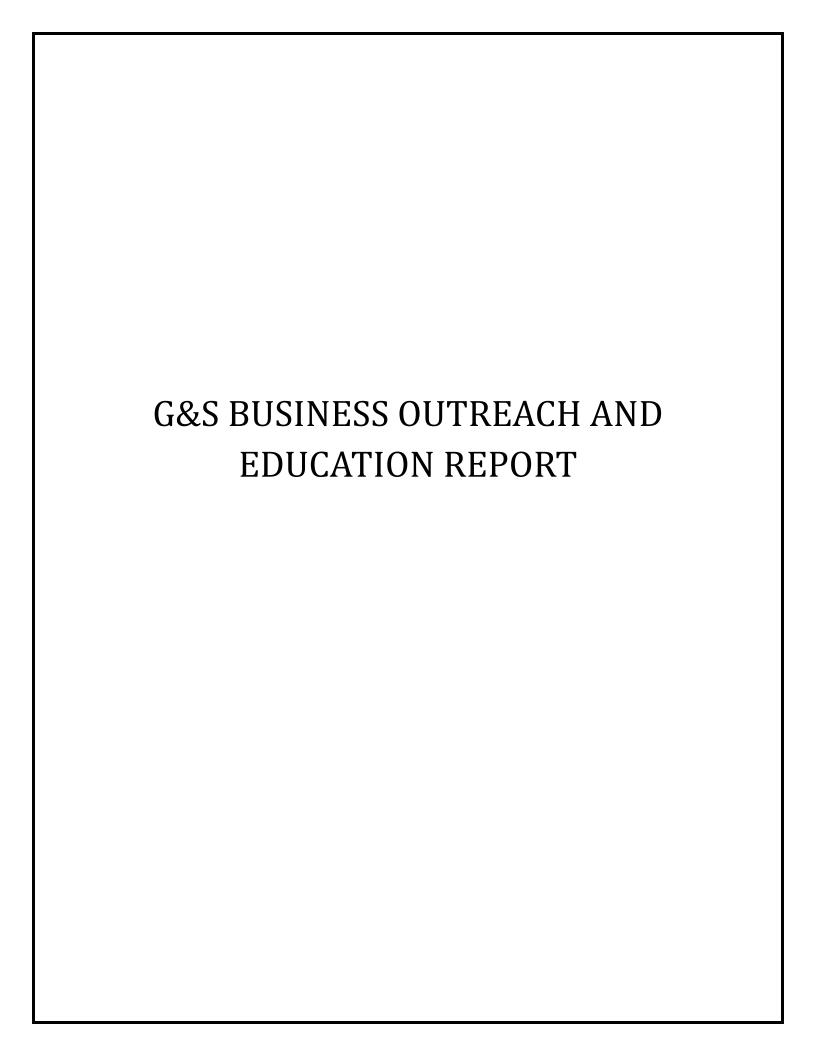
Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Lightstream Medical, Inc.	SBE	White / Other	Male / Female	Invitation to Bid		ITB-21-20443-LS	Durable medical equipment and supplies for unfunded patients - change order 2	100419961 SERV 100420575 SERV	3 Years w/2 OTRs of 1 year each	\$175,000	11/20/2024	Nursing Homes Placement Team Turner Guilford Knight Center		
Livanova USA, Inc.	Non-SBE			Legacy		LG-24-23561-LS	Full service maintenance plan for Biomedical Engineering	101079551 SERV	3 Years w/2 OTRs of 1 year each	\$466,826	10/28/2024	Biomedical Engineering		x
Lyft, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-21557-DF	Member participation agreement for transportation services	PO# 100750568	1 Year w/auto renewal for one year	\$17,520	11/26/2024	Operations		х
marKey Life Safety, LLC	SBE	Other	Male	Standardization Bid Waiver	Standardization	BW-24-24717-CM	Annual NFPA 80 Fire and Smoke Door Survey inspection for multiple buildings at Jackson Memorial Medical Center	101133134 SERV	1 Year	\$38,180	11/7/2024	Engineering Dept.		
Matheson Tri Gas, Inc.	Non-SBE			Invitation to Bid	Bulk ITB 15-13536-KG and Cylinder Omnia Agreement 2023003888	ITB 15-13536-KG	Bulk gas and cylinder rentals - change order #3 for Perdue Medical Center	1004115587 SERV 101080585 SERV	10 Years	\$105,000	10/24/2024	PMC Operations		x
MedAssets Performance Management (Vizient, Inc.)	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-25309-MR (RFP 10-5140)	Clinical Documentation Improvement Education Services		1 Year	\$167,999	11/22/2024	Revenue Cycle Management		x
Med-Metric, LLC Hollis Cobb First Solution USA, LLC	Non-SBE			Request for Proposal		RFP 15-13564-MT	Collection agencies for Accounts Receivables and Bad Debt collections	100415810 SERV 100415714 SERV 100415819 SERV	3 Years w/2 OTRs of 1 year each	\$700,000	10/3/2024	Revenue Cycle Management		x
Medtronic USA, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-20-17977-JM	Mod. No. 3 to extend the Navigation ENT purchase agreement	As Ordered	3 Years w/2 OTRs	\$90,933	11/5/2024	Perioperative Services		х
MHC Software, LLC	Non-SBE	Shareholder owned	Shareholder owned	Legacy		LG-24-25152-SB	MHC maintenance renewal	PO# 101190944	1 Year	\$42,948	11/12/2024	Core Business System		x
Milborne, LLC	SBE	White	Female	Request for Quotes	RFQ 20-18124-TC	RFQ 20-18124-TC	Jackson West lake and wetland invasive special control services - change order #2	400021176 CAPS	7 Years	\$29,850	10/25/2024	Facilities, Design and Construction		
Mizuho OSI, inc.	Non-SBE	Other	Male	GPO	CE7212	GPO-24-24869-SB	Service agreement for biomedical equipment maintenance	PO# 200446824	5 Years	\$14,400	10/30/2024	Biomedical Engineering		x
Mizuho OSI, inc.	Non-SBE	Other	Male	Bid Waiver		BW-24-24675-KYD	Repair of a surgical table	PO# 100934085	One Time	\$12,837	10/9/2024	Biomedical Engineering		x
National Waterproofing Supply, LLC	Non-SBE	White	Male	Request for Proposal		RFP-24-24806-JB	Owner's Direct Purchase of expansion joint sealers for ED Expansion project	101176853 ODP	One Time	\$27,029	11/6/2024	Facilities, Design and Construction		x
Net Health Systems, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Legacy		LG-24-24520-SB	Agility LSU maintenance and support of licensed software	PO# 100834664	1 Year	\$7,897	11/19/2024	Core Business System		x
North Dade SNF Operating Company, LLC	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-22-21801-CS	Additional funds to the skilled nursing home services agreement due to increased utilization	10129270 SERV	3 Years	\$4,600,000	11/5/2024	CRM - Social Work & Discharge Planning		x
Nova Biomedical Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0971	GPO-24-24643-IS	Nova Max Plus glucose monitor		One Time	\$10,408	10/24/2024	Grant Operations Administration		х
OneBlood, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-21-20638-JM	Blood supply transfusion services and inventory management purchase agreement - mod. 4 to modify existing language to clarify/document definition of short-dated	8304340 SERV 8203158 SERV 813000147 SERV 8118660 SERV	3 Years w/2 OTRs	\$0	10/24/2024	Pathology Services		x
Optiv Security, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Legacy		LG-24-24443-AW	IBM Radar Refresh/renewal hardware and support	100997116 CAP 100997117 SERV	Capital Purchase	\$74,990	10/11/2024	IT Security Dept.		х
Organ Recovery Systems, Inc.	Non-SBE			Bid Waiver		BW-24-23608-LS	Initial three (3) months' supplies for the Lifeport Kidney Transporter	PO# 100952094	N/A	\$239,590	10/7/2024	Transplant Donor Desk		x

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Owens & Minor, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-23871-MS	Smart-Fold Steri-System and installation	100973447 CAP	Capital Purchase	\$78,014	10/10/2024	Central Support Services		x
Parlance Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	Legacy		LG-24-25155-SB	Voice recognition IVR services	PO# 101280924	1 Year	\$83,000	11/26/2024	Telecommunications		х
PartsSource, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-18-16448-LS	OPTITOP X-ray tube	PO# 101094031	2 Years	\$10,029	10/25/2024	Biomedical Engineering		
PartsSource, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	SV2290	GPO-24-24681-KYD	MVR Pro HD	PO# 100947655	One Time	\$55,000	10/2/2024	Biomedical Engineering		
PartsSource, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	SV2290	GPO-24-24682-KYD	DICOM software	PO# 100947654	One Time	\$17,500	10/3/2024	Biomedical Engineering		
PartsSource, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	SV2290	GPO-24-24685-KYD	Parts and equipment for Jackson North Medical Center	PO# 300464068	One Time	\$10,127	10/7/2024	Biomedical Engineering		
PartsSource, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	SV2290	GPO-24-24686-KYD	IV pump arms and poles	PO# 200445911	One Time	\$22,895	11/19/2024	Biomedical Engineering		
Philips Healthcare a division of Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XRO606	GPO-24-24650-IS	IntelliSpace CV Extension for Jackson's Pedi Neuro Surgery Dept.	101041985 SERV	1 Year	\$58,266	10/23/2024	Pedi Neuro Surgery		х
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7636	GPO-24-24442-AW	IntelliVue MX40 for Jackson Rehab Administration	100954818 CAP	4 Years	\$67,750	10/3/2024	Rehab Administration		х
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7636	GPO-24-23873-MS	One (1) Transport Monitor and components for the Jackson Main Rehab Administration Dept.	101046721 CAP	3 Years	\$13,570	10/23/2024	Rehab Administration		x
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0953	GPO-24-24651-IS	IntelliSpace CV Extension for Jackson's Pediatric Administration	101041986 SERV	1 Year	\$34,893	10/23/2024	Pedi Neuro Surgery		х
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7636	GPO-24-24974-LS	Nine (9) Intellivue MX450 monitors and accessories for the Holtz PEDI ER	101087435 CAP	3 Years	\$240,341	10/25/2024	PEDI ER		х
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-24843-SB	Repairs to table cover assemblies in Nuclear Med Room 7	PO# 100927553	One Time	\$23,765	10/2/2024	Biomedical Engineering		х
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-24860-SB	Additional repairs to Nuclear Med. Room 8	PO# 100876977	One Time	\$20,961	10/16/2024	Biomedical Engineering		х
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-24870-SB	Repair of Nuclear Med room 8 table cover assemblies	PO# 101130522	One Time	\$19,760	11/13/2024	Biomedical Engineering		х
Phoenix Group Maintenance Services	Non-SBE	Hispanic	Female	Bid Waiver		BW-24-25286-CM	Change order 1 to add funds to cover an unpaid invoice and close the PO for upholstery and wood refinishing services	100422119 SERV	1 Year	\$4,320	11/27/2024	Ambulatory Services		
Pilot Steel Inc.	Non-SBE	White	Male / Female	Request for Proposal		RFP-23-23454-CL	Owner's Direct Purchase of cast in place concrete for the ED Expansion project - change order 2	100618049 ODP	One Time	\$21,250	11/7/2024	Facilities, Design and Construction		x
Plant Professionals, Inc.	SBE	White	Male	Bid Waiver		BW-24-23002-PR	Landcaping services at Jackson North Medical Center	PO# 300379742 300032627 400295449 200441219 100925927	6 months	\$157,474	10/16/2024	JNMC Plant Maintenance Dept		
Plante & Moran, PLLC	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-23-2259-LG	Mod. No. 2 to the agreement to add Mobile Integrated Health Plan scope	8120854-0-SERV	2 Years w/2 OTRs of 1 year each	\$160,000	10/23/2024	Population Health/Managed Care		x
Pradere Manufacturing Corp. dba Pradere Designer Workspaces	SBE	Hispanic	Female	Piggyback	56120000-24-NY-ACS	PB-24-24730-CM	Furniture for DTC C-358 Anesthesia Resident Room Library renovation	101139610 CAPS	5 Years	\$26,640	11/7/2024	Facilities, Design and Construction		
Quest Diagnostics Clinical Laboratories, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0593	GPO-18-15684-AH	Referrral lab testing additional funds for JMH - modification 6	100416564 SERV	76 months	\$1,649,946	10/3/2024	Labortatory Services		x

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Quva Pharma, Inc.	Non-SBE	White	Male	GPO	RX2320	GPO-18-15736-LK	503B medication repackaging services - adding funds for Jackson North Medical Center	300032912 SERV	3 Years	\$375,000	10/29/2024	Pharmacy		x
Radformation	Non-SBE	White	Male	Bid Waiver		BW-24-24260-IS	3D Planning software for the Respiratory Therapy Dept.	PO# 100799338	1 Year	\$26,500	11/7/2024	Radiaton/Oncology		х
Rexel USA, Inc. d/b/a Gexpro	Non-SBE	Shareholder owned	Shareholder owned	Request for Proposal		RFP-24-23530-CL	Owner's Direct Purchase of floor boxes for ED Expansion project	100951862 ODP	One Time	\$11,439	10/3/2024	Facilities, Design and Construction		x
Rexel USA, Inc. d/b/a Gexpro	Non-SBE	Shareholder owned	Shareholder owned	Request for Proposal	RFP 15-13736-TC	RFP-24-23530-CL	Owner's Direct Purchase of an Uniterruptible Power System and Cable Tray for ED Expansion project	100951862 ODP	One Time	\$160,964	10/17/2024	Facilities, Design and Construction		x
Rexel USA, Inc. d/b/a Mayer Electric	Non-SBE	Shareholder owned	Shareholder owned	Request for Proposal	RFP 15-13736-TC	RFP-24-24810-JB	Owner's Direct Purchase of ATS switches, manholes, handholes, and switchgear for the ED Expansion Project	101244224 ODP	One Time	\$4,219,695	11/21/2024	Facilities, Design and Construction		x
Roche Diagnostics	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB-142	GPO-24-23015-PR	EBV, CMV PCR reagents	PO# 100952683	1 Year	\$91,748	10/9/2024	Microbiology Dept.		х
Roche Diagnostics	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0142	GPO-24-23018-PR	EBV, CMV PCR reagents	PO# 101117260 101029267	1 Year	\$194,700	10/30/2024	Microbiology Dept.		x
Security 101 Holdings, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-23-23457-CL	Access control doors and IP cameras for Employee Health and Employee Service Center relocation - change order 2	100633127 CAPS	5 Years	-\$1,235	10/3/2024	Facilities, Design and Construction	3.5% Subcontractor Goal	x
Security 101 Holdings, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-24-24799-JB	Blanket PO for access control and videosystems for Jackson Memorial Medical Center	100923726 CAPS	2 Years w/3 OTRs	\$30,000	10/3/2024	Security Services	3.5% Subcontractor Goal	х
Security 101 Holdings, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-24-23538-CL	Ocularis security camera remote access services and support	101234591 SERV	5 Years	\$28,414	11/14/2024	Security Services	3.5% Subcontractor Goal	х
Security 101 Holdings, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-22-21970-SW	Above ceiling motion detector for JMH Behavioral Health - change order 1 for additional cost for permit fees	PO# 100605380 100605431	5 Years	\$115	10/1/2024	Facilities, Design and Construction		x
Security 101 Holdings, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-24-22693-SW	JHS OnSSI Stay Current security cameras license renewal	101169701 SERV	5 Years	\$128,322	11/12/2024	Security Services	3.5% Subcontractor Goal	x
Security 101 Holdings, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver		BW-24-24813-JB	CT Room - access control and surveillance at Jackson South Medical Center	101290936 CAPS	2 Years w/3 OTRs	\$11,636	11/25/2024	Facilities, Design and Construction	3.5% Subcontractor Goal	х
Sharp Business Systems	Non-SBE	Shareholder owned	Shareholder owned	Legacy		LG-23-24115-SB	Rightfax Software support renewal	PO# 100948111	1 Year	\$30,454	10/1/2024	Core Business System		x
SHI International Corp.	Non-SBE	Other	Female	Legacy		LG-24-25015-AW	Additional CIS Standard to Data Center Suite Windows licenses Enterprise server infrastructure	101064917 CAP 101064918 SERV	Capital Purchase	\$96,660	10/22/2024	System Admin. & Data Ctr. Eng.		х
Shockwave Medical, Inc.	Non-SBE			Physician Preference Bid Waiver	Physician Preference	SS-24-24449-JR	Intravascular Lithotripsy (IVL) catheters	N/A	3 Years w/2 OTRs	\$1,542,000	10/10/2024	JHS Catheterization Laboratory		x
Shukla Medical	Non-SBE	Other	Male	Bid Waiver		BW-24-23992-LDL	Implant removal system for orthopedic revisions	PO# 100789763	One Time	\$107,000	10/2/2024	Main Operating Room		х
Siemens Healthcare Diagnostics, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0982	GPO-24-23019-PR	Blood gas cartridges and capillary adapter for Jackson Main Medical Center	PO# 101118376	1 Year	\$17,679	10/29/2024	Core Lab		х
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	GSA GS-07F-217CA Schedule 84	PB-24-22075-HO	Coil cleaning for AHU 8-3 and 8-2 at Jackson North Medical Center	300523472 SERV	1 Year	\$18,527	10/21/2024	JNMC Plant Maintenance Dept		х

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback		PB-24-24924-CW	Temporary Tap installation for Jackson South Medical Center's rental chiller	200446567 CAPS	10 Years	\$15,789	10/31/2024	Jackson South Plant Ops		x
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	GS-07F-0217CA/ Schedule 84	PB-24-22080-HO	Replacement of chilled water coils for outside Air Handler 8-2 at Jackson North Medical Center	300629813 SERV	1 Year	\$89,918	11/14/2024	JNMC Plant Maintenance Dept		x
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	GS-07F-0217CA/ Addendum 1	PB-24-24308-CW	Blanket PO for emergency repair services of facility automated controls system equipment at Jackson South Medical Center	200447317 CAPS	10 Years	\$50,000	11/19/2024	Jackson South Plant Ops		x
Social Work Advantage, Inc.	Non-SBE			Sole Source Bid Waiver	Sole Source	SS-24-23378-LM	Health care proxy services	TBD	1 Year w/4 OTRs	\$110,000	10/7/2024	Case Management		x
Social Work Advantage, Inc.	Non-SBE			Sole Source Bid Waiver	Sole Source	SS-24-23378-LM	Social Work healthcare proxy services - modification 1 adding Jackson Memorial Hospital and Jackson West Medical Center to the contract		1 Year w/4 OTRs	\$139,000	11/25/2024	Case Management		x
Soprano Design	Non-SBE			Bid Waiver		BW-24-24529-SB	Platform to allow messages from hospital email system through phone carrier gateways without delays	PO# 100912072	2 Years	\$136,526	11/18/2024	System Admin. & Data Ctr. Eng.		х
SPOK, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-24-24690-KYD	Perpetual Spok software license and professional services for implementation	PO# 101067017	Capital Purchase	\$13,012	11/1/2024	Core Business System		x
STERIS Corp.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7204	GPO-24-23022-PR	Lights and equipment for the Emergency Room at Jackson South Medical Center	PO# 2000447116	1 Year	\$21,695	11/4/2024	JSMC Emergency Room Dept.		x
Styker Sales Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7343	GPO-24-23872-MS	Four (4) 4K Lap Cameras for the Main Operating Room	101038541 CAP	5 Years	\$93,747	10/21/2024	Main Operating Room		х
Styker Sales Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7343	GPO-24-24964-KYD	Sonopet iQ Ultrasonic Aspirator Console for Jackson North Surgery Separate Dept.	PO# 300592008	Capital Purchase	\$147,852	11/18/2024	JNMC Surgery Separate Dept.		x
Styker Sales Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	Physician Preference Bid Waiver	Physician Preference	BW-24-22743-JR	SurgiCount+ Safety Sponge System	N/A	3 Years	\$2,337,349	10/1/2024	Main Operating Room		х
Styker Sales Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	Physician Preference Bid Waiver	Physician Preference	BW-24-23127-JM	Craniomaxillofacial "CMF: products agreement	As Ordered	3 Years w/2 OTRs	\$246,445	10/7/2024	Perioperative Services		х
Styker Sales Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-19-17486-JM	Spine medical devices and biological products purchase agreement	As Ordered	3 Years w/1 OTR	\$581,098	10/9/2024	Perioperative Services		х
Styker Sales Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-2445491-KYD	ProCare service agreement to cover seventeen (17) Neptune Rover and two (2) Neptune 2 Dockers	PO# 200447050	3 Years	\$117,997	11/19/2024	Biomedical Engineering		х
Sunshine Gasoline Distributors, Inc.	Non-SBE			Piggyback	MDC EVN001442	PB-19-17130-HO	Blanket purchase order for fuel orders on an as needed basis for Jackson North Medical Center - change order 1	300032630 SERV	2 Years	\$30,000	10/4/2024	JNMC Plant Maintenance Dept		х
Sysmex America, Inc.	Non-SBE			GPO	LB0853	GPO-24-23021-PR	Reagents for the Core Lab	PO# 101125198	1 Year	\$24,006	10/29/2024	Core Lab		х
Sysmex America, Inc.	Non-SBE			GPO	LB0873	GPO-24-25146-SB	BeyondCare Onsite service agreement for two (2) Alifax Rollers	PO# 101131275	4 Years 2 months	\$10,000	10/30/2024	Biomedical Engineering		х
Takeform	Non-SBE	White	Male	Bid Waiver		BW-24-24629-IS	Signage for Jackson's Behavioral Hospital		One Time	\$39,812	10/7/2024	Materials Management		
TELCOR, Inc.	Non-SBE	White	Male	Legacy		LG-24-23004-PR	Point of Care Testing software maintenance support	PO# 100921872	1 Year	\$53,996	10/7/2024	Labortatory Services		х
Tornier, Inc.	Non-SBE	Shareholder owned	Shareholder owned	Bid Waiver		BW-24-24528-AC	Capitated shoulder implant for a surgery on 10-1-24 at Jackson West Medical Center	PO# 400321258	In Process	\$10,000	10/29/2024	JWMC OR Dept.		х

Vendor Name	SBE Status	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	PO Number	Current Term of Contract	Contract Value	Date Completed	Department	SBE Measure	Inaccessible Spend
Translogic Corp (dba Swisslog Healthcare Solutions)	Non-SBE	Shareholder Owned	Shareholder Owned	Standardization Bid Waiver	Standardization	BW-23-24143-JOE	Additional pneumatic tube stations for the Emergencey Dept. expansion project	100633012 CAPS	One Time	\$62,700	10/16/2024	Facilities, Design and Construction		x
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	FM0020	GPO-24-24923-CW	Tennant Ride-On floor scrubber for Jackson North Medical Center	300598112 CAP	5 Years w/2 OTRs of 1 year each	\$10,748	11/5/2024	JNMC Environmental Services		
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	FM0020	GPO-24-22081-HO	Miscellaneous MRO parts and supplies for Jackson West Medical Center	PO# 400331331	13 Years	\$12,143	11/12/2024	Engineering Services		
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	FM0020	GPO-24-24924-CW	Parts and supplies for the Engineering electrical shop for facility repairs and maintenance	PO# 101177950	5 Years w/2 OTRs of 1 year each	\$10,442	11/12/2024	Engineering Services		
Wall Protection Products, LLC (dba WallGuard.com)	Non-SBE	White	Male	Request for Quotes		RFQ-24-24803-JB	Wall protection materials for JMMC West Wing 4th floor CCU renovation	101132029 CAP	One Time	\$16,198	11/1/2024	Engineering Services		х
Werfen USA, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-24-23006-PR	Panocell 20 reagents for Jackson Memorial Hospital's Transfusion Services Dept.	PO# 100939629	1 Year	\$11,791	10/2/2024	Transfusion Services		х
WrkLab, Inc	Non-SBE	Hispanic	Male	GPO	CE3376	GPO-24-24729-CN	Furniture for Ryder Trauma's 2nd, 3rd, and 4th floors	PO# 101019082 101019084 101019085 101019086	6 Years	\$322,544	10/21/2024	Trauma Administration		
Ziehm-Orthoscan, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0946	GPO-24-24963-KYD	One-year service agreement for the Ziehm Vision RFD 3-/31 Motorized	PO# 200447426	1 Year	\$36,000	11/8/2024	Biomedical Engineering		х
Zoll Medical Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7361	GPO-24-23870-MS	R Series Defibrillator and components for Jackson West Emergency Room	400309095 CAP	5 Years	\$17,381	10/2/2024	JWMC Emergency Room		x
Zoll Medical Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7361	GPO-24-23875-MS	Two (2) R Series defibrillators and components for Jackson West Medical Center	400323768 CAP	5 Years	\$24,874	10/30/2024	JWMC Biomedical Dept.		х

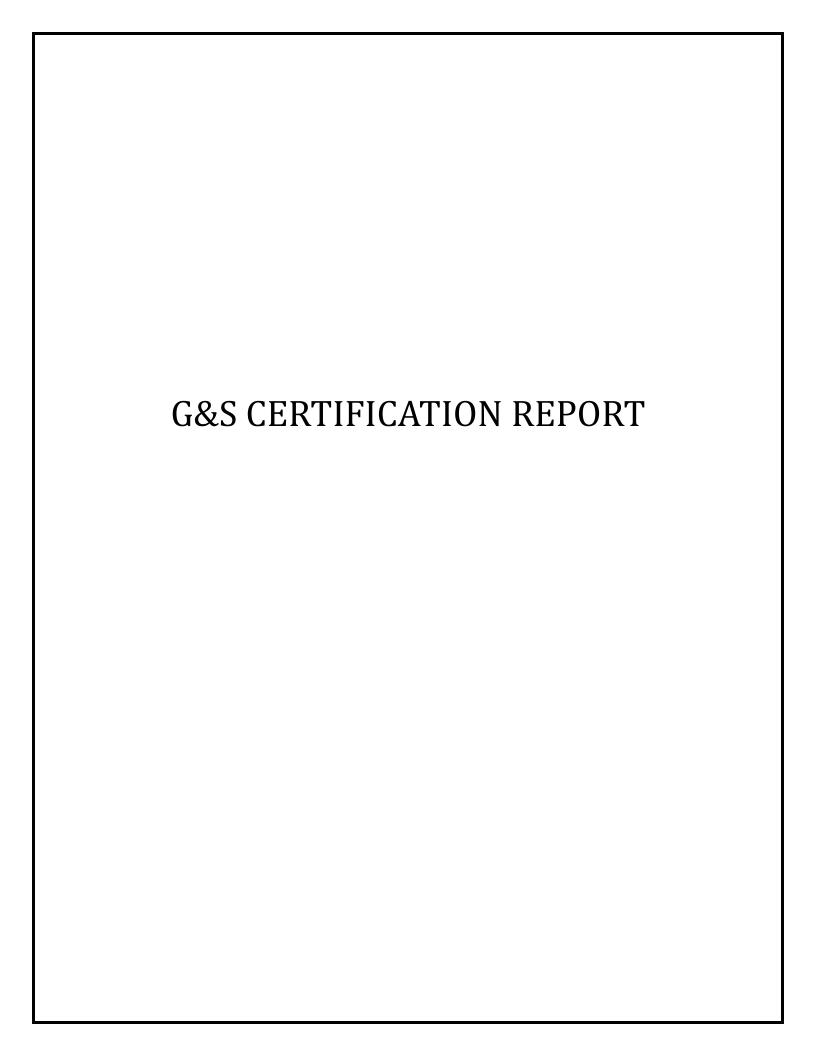


# Internal Services Department Small Business Development (SBD) Small Business Enterprise –Goods & Services Business Outreach and Education Section October 1, 2024 to November 30, 2024

		Total for Period	YTD Total
Activity	Assistance Provided to Small Business Enterprise- Goods & Services Program		
1	Certification Assistance	129	870
2	Needs Assessment Meetings (NAMS)	7	71
3	Technical Assistance	154	829
4	Payment Issues	9	66
4.1	Payment Issues Related Dollars **	\$49,560	\$4,210,185
5	Prompt Payment Issues	1	21
5.1	Prompt Payment Related Dollars **	\$937,381	\$1,210,670
6	Contract Issues (Non-dollar related)	0	15
7	Contact with SBE-Goods & Services Firms (emails highlighting contract opportunities	1,377	12,522

		Total for Period	YTD Total
Activity	Training, Education and Outreach Activities		
1	Small Business Development (sponsored) Workshops and Forums	3	21
1.1	Number of Attendants	111	852
2	Partnership Workshops & Forums	5	46
2.1	Number of Firms (with whom contact was made)	178	1,639
Activity	Technical Training & Development Workshops		
3	Tier & Preference Training	0	3
3.1	n/a		

<sup>\*\* (</sup>See payment history attachment)



Certification Type: SBE-GS
PERIOD: Oct. 1, 2024 to Nov. 30, 2024

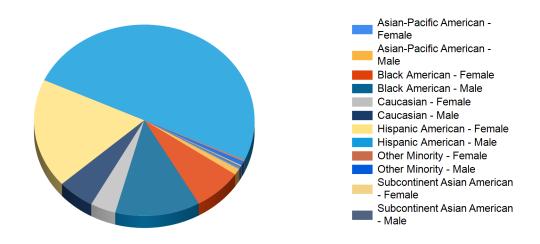
				Total	African				Native		1			T
				Amount	American	Caucasian	Hispanic	Asian	American	Other		Female	Male	ı
	Total Certified SBE-GS as of 11/30/24			1363	268	125	932	24	0	14		410	953	I
		New	3 year Recert											
	Approved Applications (New &													
1	Recertification)	33	5	38										
2	Graduated			2										
3	Denied			0										

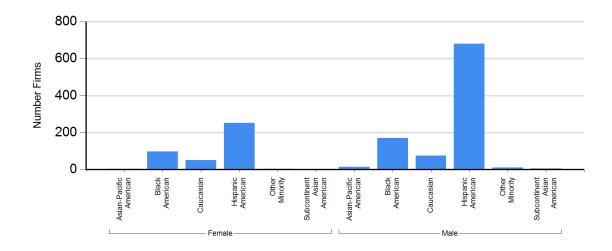
Total Amount 1363

This is a race and gender neutral program. This report is for informational purpose only.

## **Ethnicity & Gender Summary**

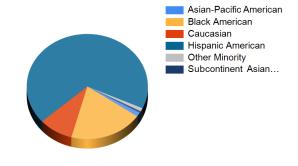
Ethnicity	Gender	Number Firms	Percent of Total
Asian-Pacific American	Female	3	0.22%
Asian-Pacific American	Male	14	1.03%
Black American	Female	98	7.19%
Black American	Male	170	12.47%
Caucasian	Female	51	3.74%
Caucasian	Male	74	5.43%
Hispanic American	Female	252	18.49%
Hispanic American	Male	680	49.89%
Other Minority	Female	4	0.29%
Other Minority	Male	10	0.73%
Subcontinent Asian American	Female	2	0.15%
Subcontinent Asian American	Male	5	0.37%
	Total Firms	1363	





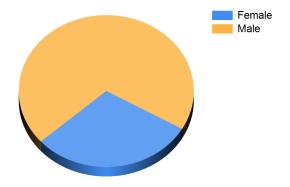
#### **Ethnicity Summary**

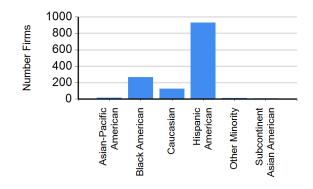
Ethnicity	Number Firms	Percent of Total
Asian-Pacific American	17	1.25%
Black American	268	19.66%
Caucasian	125	9.17%
Hispanic American	932	68.38%
Other Minority	14	1.03%
Subcontinent Asian American	7	0.51%
Total Firms	1363	

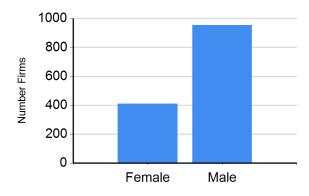


#### **Gender Summary**

Gender	Number Firms	Percent of Total
Female	410	30.08%
Male	953	69.92%
Tota	l Firms 1363	







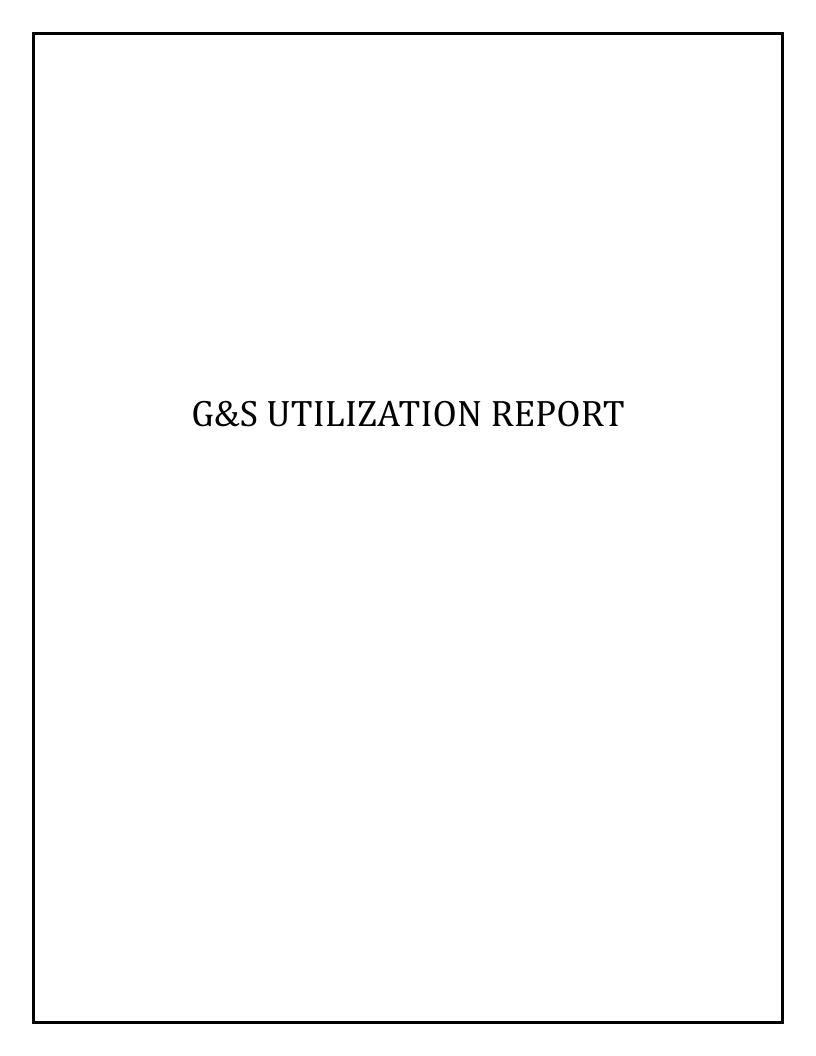
#### Goods & Services Advisory Board Oct. 1,2024 to Nov. 30, 2024 SBE Denied & Graduated Firms

	Certification	Certification	Certification				Initial Certification
<b>Business Name</b>	Type	Action	Status	Date	Reason	District	Date
OSORNO GROUP, CORP.	SBE-G&S	Recertification	Graduated	10/23/24	Exceed AGR	12	3/12/2018
W & R Construction Group, Inc.	SBE-G&S	Recertification	Graduated	11/18/24	Exceed PNW	12	1/17/2018

#### New GS Firms Oct. 1, 2024-Nov. 30, 2024

Business Name	Cert. Type	Cert. Action	Cert. Status	Cert. Date	Renewal Date	Expiration Date	Ethnicity	Gender	GS only
1st Environmental LLC	SBE-G&S	New	Active	11/25/2024	11/30/2027	11/30/2027	Hispanic American	Male	
AVA ELECTRICAL CONTRACTORS INC	SBE-G&S	New	Active	10/2/2024	10/31/2027	10/31/2027	Hispanic American	Male	
C SOLUTIONS, INC.	SBE-G&S	New	Active	10/30/2024	10/31/2027	10/31/2027	Black American	Male	
Calin Air Conditioning & Refrigeration Corp.	SBE-G&S	New	Active	11/1/2024	11/30/2027	11/30/2027	Hispanic American	Male	
CCR Creative Consulting Recruitment Firm, Inc.	SBE-G&S	New	Active	11/26/2024	11/30/2027	11/30/2027	Hispanic American	Male	х
CENZO CONTRACTING LLC	SBE-G&S	New	Active	11/12/2024	11/30/2027	11/30/2027	Hispanic American	Male	
Choice One Protection LLC	SBE-G&S	New	Active	11/18/2024	11/30/2027	11/30/2027	Hispanic American	Male	х
E.L.C.I. CONSTRUCTION GROUP, INC.	SBE-G&S	New	Active	10/23/2024	10/31/2027	10/31/2027	Hispanic American	Female	
EVCOR USA, LLC	SBE-G&S	New	Active	10/28/2024	10/31/2027	10/31/2027	Other Minority	Male	х
EXPRESSIONS FOR YOU, CORP.	SBE-G&S	New	Active	10/4/2024	10/31/2027	10/31/2027	Hispanic American	Female	х
FLOWTRON ELECTRIC INC	SBE-G&S	New	Active	11/14/2024	11/30/2027	11/30/2027	Hispanic American	Male	
G & R ELECTRIC CORP.	SBE-G&S	New	Active	10/24/2024	10/31/2027	10/31/2027	Hispanic American	Male	
Hickey's Consulting Group Inc.	SBE-G&S	New	Active	11/15/2024	11/30/2027	11/30/2027	Hispanic American	Male	
JO Brothers Construction & Restoration, Inc.	SBE-G&S	New	Active	10/2/2024	10/31/2027	10/31/2027	Hispanic American	Male	
LAMF IMPORT & EXPORT CORP.	SBE-G&S	New	Active	10/7/2024	10/31/2027	10/31/2027	Hispanic American	Female	Х
Lemus Irrigation, Inc.	SBE-G&S	New	Active	10/21/2024	10/31/2027	10/31/2027	Hispanic American	Male	
MAKENZIE ENTERPRISE INC	SBE-G&S	New	Active	11/26/2024	11/30/2027	11/30/2027	Black American	Male	
Miam Management LLC	SBE-G&S	New	Active	10/21/2024	10/31/2027	10/31/2027	Hispanic American	Male	х
MOLINA GARAGE, INC.	SBE-G&S	New	Active	11/18/2024	11/30/2027	11/30/2027	Hispanic American	Female	х
Muro Roofing Trading Inc	SBE-G&S	New	Active	10/8/2024	10/31/2027	10/31/2027	Hispanic American	Male	
NATIONAL TRAFFIC SOLUTION, INC.	SBE-G&S	New	Active	10/4/2024	10/31/2027	10/31/2027	Hispanic American	Male	
Network Technologies, Inc.	SBE-G&S	New	Active	10/3/2024	10/31/2027	10/31/2027	Hispanic American	Male	
NEWTON ENTERPRISES LLC	SBE-G&S	New	Active	10/21/2024	10/31/2027	10/31/2027	Asian-Pacific American	Male	Х
Orlim Electric Corp.	SBE-G&S	New	Active	11/8/2024	11/30/2027	11/30/2027	Hispanic American	Male	
Queiro Construction, Inc	SBE-G&S	New	Active	11/6/2024	11/30/2027	11/30/2027	Hispanic American	Female	
ReliaPro Pest Control, LLC	SBE-G&S	New	Active	11/18/2024	11/30/2027	11/30/2027	Hispanic American	Male	х
Right Way Painting, Inc.	SBE-G&S	New	Active	10/2/2024	10/31/2027	10/31/2027	Hispanic American	Male	
Rotation Software, Inc.	SBE-G&S	New	Active	10/17/2024	10/31/2027	10/31/2027	Caucasian	Male	Х
Silva Architects, LLC	SBE-G&S	New	Active	11/7/2024	11/30/2027	11/30/2027	Hispanic American	Male	
Sirena Media LLC	SBE-G&S	New	Active	10/17/2024	10/31/2027	10/31/2027	Hispanic American	Female	х
Supply Solutions Intl, Corp	SBE-G&S	New	Active	10/22/2024	10/31/2027	10/31/2027	Hispanic American	Male	х
SYNERGY MANAGEMENT CONSULTING GROUP INC.	SBE-G&S	New	Active	10/10/2024	10/31/2027	10/31/2027	Black American	Male	х
VISION OF VERDANCY LANDSCAPING LLC	SBE-G&S	New	Active	11/7/2024	11/30/2027	11/30/2027	Black American	Female	х

Generated from the B2Gnow System
Total Firms: 33



		CONTRACTS PAID																
								F	eporting P	eriod:	10/1/24 to 11/30/24							
			SBE GC	ALS/M	EASURES				NO SE	E GOAI	LS/MEASURES				TOTAL (SBE +	NO SBE	GOALS/MEASURES)	
Contract Type	SBE		NON-SBE		TOTAL		SBE		NON-SB	E	TOTAL		SBE		NON-SB	E	TOTAL	
1. Goods and Services	999,385	8%	11,020,648	92%	12,020,033	64%	17,650,035	19%	73,056,628	81%	90,706,663	92%	18,649,420	18%	84,077,276	82%	102,726,696	88%
2. Procurement					-	0%					-	0%	-		-		-	0%
2. Accessed Contracts					-	0%					-	0%	-		-		-	0%
4. Invitation to Bid					-	0%					-	0%	-		-		-	0%
5. RFP/RFQ					-	0%					-	0%	-		-		-	0%
6. Bid Waiver					-	0%	113,139	2%	5,885,704	98%	5,998,843	6%	113,139	2%	5,885,704	98%	5,998,843	5%
7. Purchase Order	6,631,803	100%		0%	6,631,803	36%	7,423	0%	1,513,994	100%	1,521,417	2%	6,639,226	81%	1,513,994	19%	8,153,220	7%
TOTAL	7,631,188	41%	11,020,648	59%	18,651,836	100%	17,770,597	18%	80,456,326	82%	98,226,923	100%	25,401,785	22%	91,476,974	78%	116,878,759	100%

	CONTRACTS PAID DEMOGRAPHICS																							
										F	eporting Pe	eriod: :	L0/1/24 to	11/30/2	4									
			SBE GO	DALS/MI	ASURES						NO SB	E GOAL	S/MEASURES	5					TOTAL (SBE +	NO SBE	GOALS/ME	ASURES)		
Ethnicity Type	Male		Female		Unknow	n	TOTA	L	Male		Female		Unknow	/n	TOTAL		Male		Female		Unknow	/n	TOTAL	
Asian Pacific American	139,432	100%		0%			139,432	1%	302,255	98%	7,430	2%			309,685	0.32%	441,687	98%	7,430	2%			449,117	0.38%
2. Black American	36,527	42%	49,554	58%			86,081	0%	2,852,569	59%	1,948,272	41%	484		4,801,325	5%	2,889,096	59%	1,997,826	41%	484		4,887,406	4%
3. Caucasian	5,904,020	80%	1,519,028	20%			7,423,048	40%	44,286,740	93%	3,389,110	7%	6,131	0.01%	47,681,981	49%	50,190,760	91%	4,908,138	9%	6,131	0.01%	55,105,029	47%
4. Hispanic American	7,894,467	92%	704,311	8%			8,598,778	46%	18,269,677	70%	4,878,894	19%	2,783,584	11%	25,932,155	26%	26,164,144	76%	5,583,205	16%	2,783,584	8%	34,530,933	30%
5. Native American								0%	31,813	100%					31,813	0.03%	31,813	100%	-				31,813	0.03%
6. Other Minority							-		371,339	4%	4,276	0%	8,657,313	96%	9,032,928	9%	371,339	4%	4,276	0%	8,657,313	96%	9,032,928	8%
7. Subcontinent Asian American							-		1,064,085	98%	17,428	2%	4,937		1,086,450	1.11%	1,064,085	98%	17,428	2%	4,937		1,086,450	0.93%
8. Unknown		0%		0%	2,404,497	100%	2,404,497	13%	56,058	1%	690,135	7%	8,604,393	92%	9,350,586	10%	56,058	0%	690,135	6%	11,008,890	94%	11,755,083	10%
TOTAL	13,974,446	75%	2,272,893	12%	2,404,497	13%	18,651,836	100%	67,234,536	68%	10,935,545	11%	20,056,842	20%	98,226,923	100%	81,208,982	69%	13,208,438	11%	22,461,339	19%	116,878,759	100%

#### NOTES

<sup>1</sup>As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral.

<sup>4</sup>It is important to note that the health of Goods and Services (G&S) contracts/awards should be identified by Contracts Paid instead of Contracts Awarded. This is due to the way G&S contracts are created in the County's Financial System. Prior to the County's new ERP system (April 2021) when pool contracts are created, the allocation amount is captured in one lumpsum and does not identify each individual award and to whom it was awarded. However, BMWS does capture who was paid and if they were an SBE or Non-SBE. We are working with the

<sup>5</sup>The exclusion of non-compete contract awards and payment data became effective July 2022. However, at the request of the Board, they would like to see everything. It was advised to the Board that it should be important to note that there will be contracts that will skew SBE data (ie: fuel, vehicle purchases, S8 vouchers, Headstart program, MDC employee health benefits, Microsoft software, etc.)

<sup>&</sup>lt;sup>2</sup>The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

<sup>&</sup>lt;sup>3</sup>Payments reported may be from contracts awarded outside the reporting period.

Reporting Period: 10/1/24 to 11/30/24 (Bi-Monthly)

	1			
CONTRACTS	PAID (SBE	GOALS/MEA	SURES)	
	655			

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	SBE		NC	ON-SBE	То	tal
Goods and Services	\$	999,385	\$	11,020,648	\$	12,020,033
Procurement	\$	-	\$	-	\$	-
Accessed Contracts	\$	-	\$	-	\$	
Invitation to Bid	\$	-	\$	-	\$	-
RFP/RFQ	\$	-	\$	-	\$	
Bid Waiver	\$	-	\$	-	\$	-
Purchase Order	\$ 6	,631,803	\$	-	\$	6,631,803
Total	\$ 7	,631,188	\$	11,020,648	\$	18,651,836

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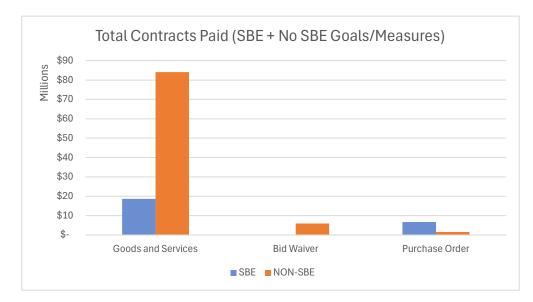
CONTRACTS PAID (NO SBE GOALS/MEASURES)												
	SBE		NO	N-SBE	Tot	al						
Goods and Services	\$	17,650,035	\$	73,056,628	\$	90,706,663						
Procurement	\$	-	\$	-	\$	-						
Accessed Contracts	\$	-	\$	-	\$	-						
Invitation to Bid	\$	-	\$	-	\$	-						
RFP/RFQ	\$	-	\$	-	\$	-						
Bid Waiver	\$	113,139	\$	5,885,704	\$	5,998,843						
Purchase Order	\$	7,423	\$	1,513,994	\$	1,521,417						
Total	\$	17,770,597	\$	80,456,326	\$	98,226,923						



TOTAL CONTRACTS PAID (SBE + NO SBE GOALS/MEASURES)												
SBE		NO	N-SBE	Tota	al							
\$	18,649,420	\$	84,077,276	\$	102,726,696							
\$	-	\$	-	\$	-							
\$	-	\$	-	\$	-							
\$	-	\$	-	\$	-							
\$	-	\$	-	\$	-							
\$	113,139	\$	5,885,704	\$	5,998,843							
\$	6,639,226	\$	1,513,994	\$	8,153,220							
\$	25,401,785	\$	91,476,974	\$	116,878,759							
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 18,649,420 \$ - \$ - \$ - \$ - \$ 113,139 \$ 6,639,226	\$ 18,649,420 \$ \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ 5 - \$ \$ 5 - \$ \$ 5 - \$ \$ 5 - \$ \$ 6,639,226 \$	SBE     NON-SBE       \$ 18,649,420     \$ 84,077,276       \$ -     \$ -       \$ -     \$ -       \$ -     \$ -       \$ -     \$ -       \$ -     \$ -       \$ -     \$ -       \$ 6,639,226     \$ 1,513,994	SBE     NON-SBE     Total       \$ 18,649,420     \$ 84,077,276     \$       \$ -     \$ -     \$       \$ -     \$ -     \$       \$ -     \$ -     \$       \$ -     \$ -     \$       \$ -     \$ -     \$       \$ -     \$ -     \$       \$ 113,139     \$ 5,885,704     \$       \$ 6,639,226     \$ 1,513,994     \$							







		co	NTRACTS PA	ID ANN	UAL REPORTING: 2022			СО	NTRACTS PAI	D ANN	UAL REPORTING: 2023			CON	TRACTS PAID	ANNU	AL REPORTING: 2024	
			TOTAL (SBE	+ NO SBI	E GOALS/MEASURES)			TOTAL (SBE + NO SBE GOALS/MEASURES)							TOTAL (SBE + I	NO SBE (	GOALS/MEASURES)	
Contract Type	SBE		NON-SBE TOTAL				SBE		NON-SBE		TOTAL		SBE		NON-SB		TOTAL	
1. Goods and Services	135,765,549	12%	1,033,651,068	88%	1,169,416,617	98%	148,839,168	15%	825,108,784	85%	973,947,952	84%	146,458,753	20%	592,156,296	80%	738,615,049	30%
2. Procurement	3,519	50%	3,587	50%	7,105	0%	575	0%	7,091,990	100%	7,092,565	1%	336,210	6%	5,058,516	94%	5,394,726	0%
3. Resolution		0%	5,148,131	100%	5,148,131	0%		0%	55,945,651	100%	55,945,651	5%	184,842		218,433,688		218,618,530	9%
4. Accessed Contracts		0%	884,915	100%	884,915	0%	346,323	1%	30,671,076	99%	31,017,399	3%			666,879,206		666,879,206	27%
5. Invitation to Bid	639,307	39%	997,314	61%	1,636,622	0%	4,418,423	13%	29,717,258	87%	34,135,681	3%	276,253,766	41%	395,060,926	59%	671,314,692	28%
6. RFP/RFQ						0%					-	0%		0%	15,223,121	100%	15,223,121	1%
7. Maintenance					-	0%					_	0%					-	0%
8. Bid Waiver	277,124	3%	8,114,693	97%	8,391,817	1%	337,144	1%	33,568,834	99%	33,905,978	3%	1,109,746	2%	50,019,877	98%	51,129,623	2%
9. Purchase Order	731,399	14%	4,326,627	86%	5,058,026	0%	4,717,337	27%	12,687,633	73%	17,404,971	2%	7,139,006	11%	60,158,679	89%	67,297,685	3%
TOTAL	137,416,897	12%	1,053,126,336	88%	1,190,543,233	100%	158,658,970	14%	994,791,226	86%	1,153,450,196	100%	431,482,323	18%	2,002,990,309	82%	2,434,472,632	100%

	COI	NTRACTS	S PAID DEMO	OGRAPH	ICS ANNUAL	REPOR'	TING: 2022		CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2023								CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2024								
			TOTAL (SBE	+ NO SBE	GOALS/MEASU	JRES)					TOTAL (SBE +	NO SBE	GOALS/MEAS	URES)					TOTAL (SBE + I	NO SBE G	OALS/MEASU	JRES)			
Ethnicity Type	Male		Female		Unknown		TOTAL		Male Female Unknown					TOTAL		Male		Female		Unknow	'n	TOTAL			
Asian Pacific American	6,883,555	92%	622,494	8%		0%	7,506,049	1%	9,060,721	88%	1,190,554	12%		0%	10,251,274	1%	6,903,287	85%	1,237,664	15%	101	0%	8,141,052	0%	
2. Black American	31,582,649	71%	12,919,999	29%		0%	44,502,648	4%	39,909,053	74%	13,861,974	26%		0%	53,771,027	5%	296,262,063	93%	21,807,886	7%	121,317	0%	318,191,266	13%	
3. Caucasian	532,747,288	84.17%	95,821,619	15.14%	4,406,011	0.70%	632,974,918	53%	451,372,904	85%	77,012,477	15%	1,815,353	0%	530,200,734	46%	465,755,843	41%	671,289,116	59%	80,241	0.01%	1,137,125,200	47%	
4. Hispanic American	221,289,624	79%	53,960,643	19%	6,600,757	2%	281,851,023	24%	252,653,947	77%	66,378,768	20%	7,589,195	2%	326,621,910	28%	272,854,611	76%	79,321,271	22%	7,805,760	2%	359,981,642	15%	
5. Native American	780,077	97%	28,108	3%		0%	808,186	0.07%	1,005,235	100%	1	0%		0%	1,005,235	0.09%	813,737	100%		0%		0%	813,737	0.03%	
6. Other Minority	17,185,876	26%	4,563,660	7%	43,379,864	67%	65,129,399	5%	15,254,758	24%	4,593,243	7%	44,913,387	69%	64,761,389	6%	8,634,627	16%	2,193,850	4%	43,248,151	80%	54,076,628	2%	
7. Subcontinent Asian American	3,482,671	69%	1,574,365	31%	22,534	0%	5,079,570	0.43%	3,101,418	39%	4,827,855	61%		0%	7,929,274	0.69%	3,608,457	1%	342,037,628	99%	22,397	0%	345,668,482	14%	
8. Unknown	6,038,172	4%	7,788,466	5%	138,864,802	91%	152,691,440	13%	9,249,320	6%	2,196,626	1%	147,463,407	93%	158,909,353	14%	14,172,222	7%	3,000,963	1%	193,301,440	92%	210,474,625	9%	
TOTAL	819,989,912	69%	177,279,354	15%	193,273,968	16%	1,190,543,233	100%	781,607,355	68%	170,061,498	15%	201,781,343	17%	1,153,450,196	100%	1,069,004,847	44%	1,120,888,378	46%	244,579,407	10%	2,434,472,632	100%	

#### NOTE

<sup>5</sup>The exclusion of non-compete contract awards and payment data became effective July 2022. However, at the request of the Board, they would like to see everything. It was advised to the Board that it should be important to note that there will be contracts that will skew SBE data (ie: fuel, vehicle purchases, S8 vouchers, Headstart program, MDC employee health benefits, Microsoft software, etc.) 2021 Non-compete contracts represent a combined award total of approximately \$995,867,792. 2022 non-compete contracts represent a combined award total of approximately \$295,973,085.

<sup>&</sup>lt;sup>1</sup>As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral.

<sup>&</sup>lt;sup>2</sup>The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

<sup>&</sup>lt;sup>3</sup>Payments reported may be from contracts awarded outside the reporting period.

<sup>&</sup>lt;sup>4</sup>It is important to note that the health of Goods and Services (G&S) contracts/awards should be identified by Contracts Paid instead of Contracts Awarded. This is due to the way G&S contracts are created in the County's Financial System. Prior to the County's new ERP system (April 2021) when pool contracts are created, the allocation amount is captured in one lumpsum and does not identify each individual award and to whom it was awarded. However, BMWS does capture who was paid and if they were an SBE or Non-SBE. We are working with the development team to see if G&S awards and payments can be better aligned and may change in the future.

**Yearly Reporting** 

#### 1

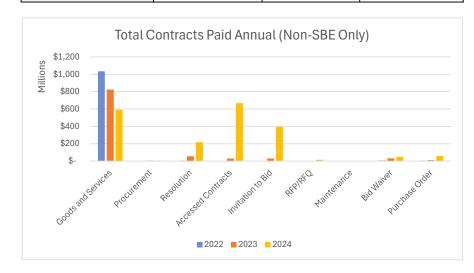
TOTAL CONTRACTS PAID ANNUAL (SBE ONLY)													
		2022		2023		2024							
Goods and Services	\$	135,765,549	\$	148,839,168	\$	146,458,753							
Procurement	\$	3,519	\$	575	\$	336,210							
Resolution	\$	-	\$	=	\$	184,842							
Accessed Contracts	\$	-	\$	346,323	\$	-							
Invitation to Bid	\$	639,307	\$	4,418,423	\$	276,253,766							
RFP/RFQ	\$	-	\$	=	\$	-							
Maintenance	\$	-	\$	=	\$	-							
Bid Waiver	\$	277,124	\$	337,144	\$	1,109,746							
Purchase Order	\$	731,399	\$	4,717,337	\$	7,139,006							
Total	Ś	137.416.897	\$	158.658.970	\$	431.482.323							

150	\$300 SUO]]] \$250				
100	<b>≥</b> \$200				
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#### CONTRACTS PAID ANNUAL

2

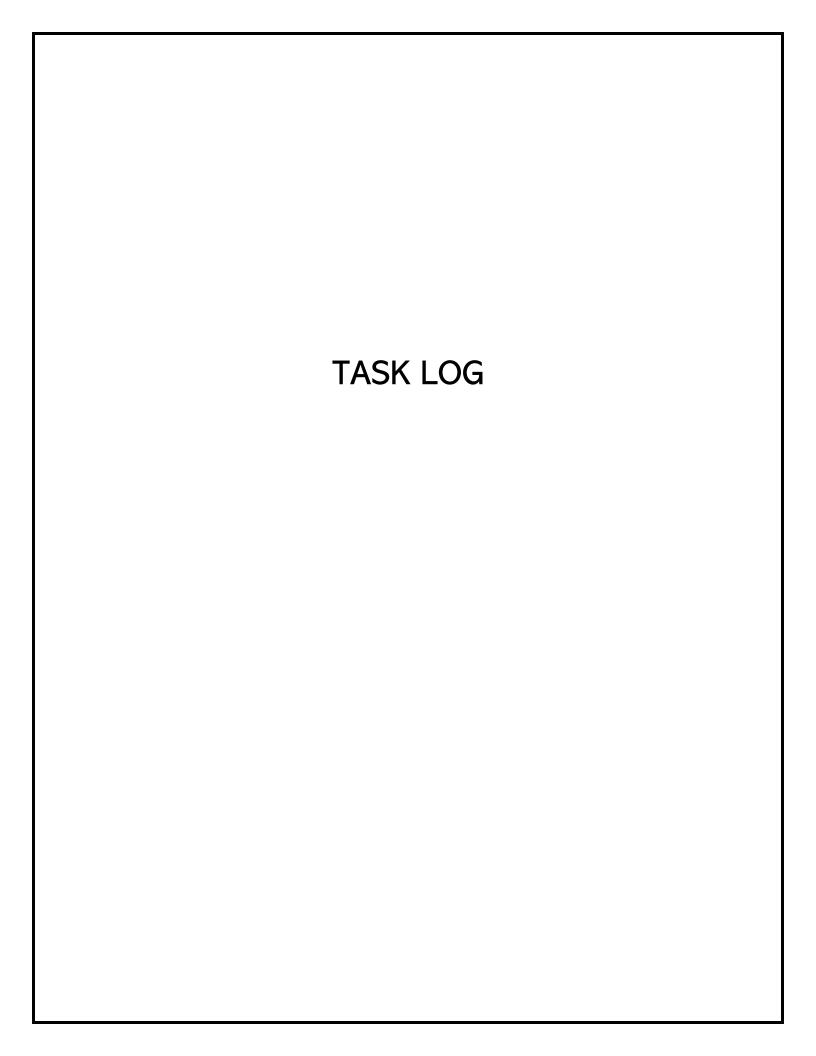
TOTAL CONTRACTS PAID ANNUAL (NON-SBE ONLY)						
		2022		2023		2024
Goods and Services	\$	1,033,651,068	\$	825,108,784	\$	592,156,296
Procurement	\$	3,587	\$	7,091,990	\$	5,058,516
Resolution	\$	5,148,131	\$	55,945,651	\$	218,433,688
Accessed Contracts	\$	884,915	\$	30,671,076	\$	666,879,206
Invitation to Bid	\$	997,314	\$	29,717,258	\$	395,060,926
RFP/RFQ	\$	-	\$	-	\$	15,223,121
Maintenance	\$	-	\$	-	\$	-
Bid Waiver	\$	8,114,693	\$	33,568,834	\$	50,019,877
Purchase Order	\$	4,326,627	\$	12,687,633	\$	60,158,679
Total	\$	1,053,126,336	\$	994,791,226	\$	2,002,990,309



3

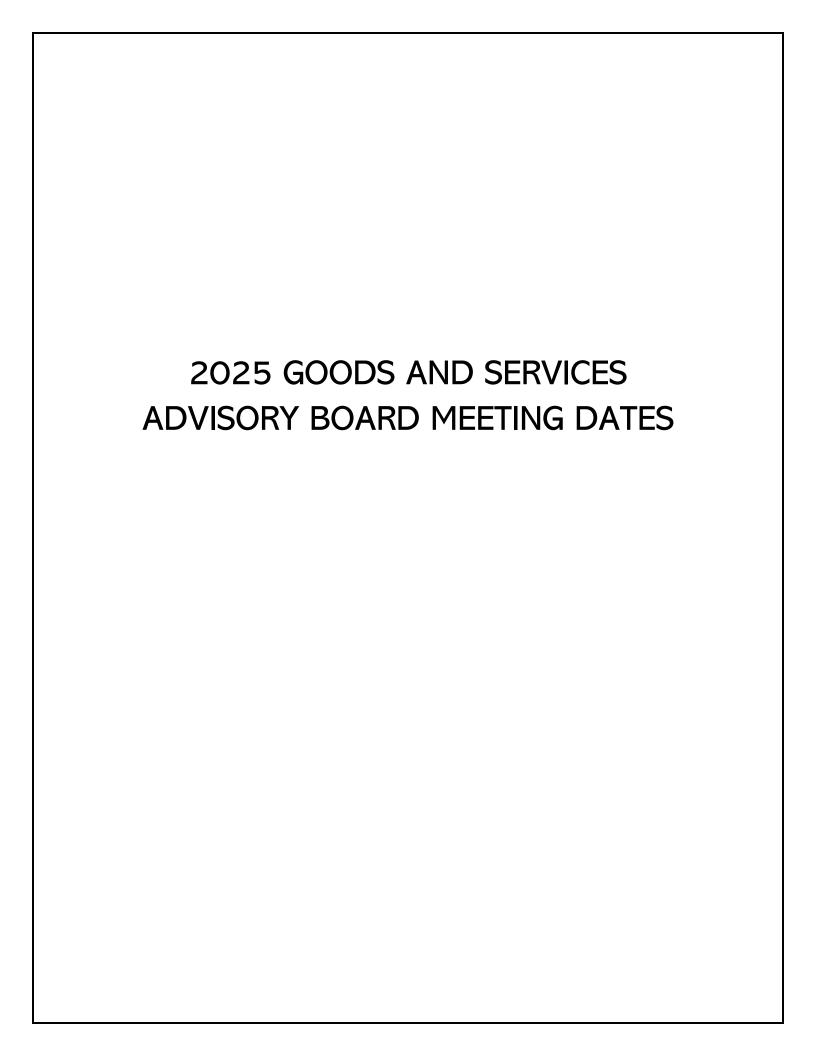
TOTAL CONTRACTS PAID ANNUAL (SBE + NON-SBE)							
		2022		2023		2024	
Goods and Services	\$	1,169,416,617	\$	973,947,952	\$	738,615,049	
Procurement	\$	7,105	\$	7,092,565	\$	5,394,726	
Resolution	\$	5,148,131	\$	55,945,651	\$	218,618,530	
Accessed Contracts	\$	884,915	\$	31,017,399	\$	666,879,206	
Invitation to Bid	\$	1,636,622	\$	34,135,681	\$	671,314,692	
RFP/RFQ	\$	-	\$	-	\$	15,223,121	
Maintenance	\$	-	\$	-	\$	=	
Bid Waiver	\$	8,391,817	\$	33,905,978	\$	51,129,623	
Purchase Order	\$	5,058,026	\$	17,404,971	\$	67,297,685	
Total	\$	1,190,543,233	\$	1,153,450,196	\$	2,434,472,632	





# SBE - Goods and Services Advisory Board Task Log As of January 2025

#	Task	Department & Section	Comment	Status
1	Chairman Holsendolph suggested presenting an item to the director or department head to address two matters: increasing accountability for appointees who have been absent from meetings and providing flexibility for volunteer advisory board members by allowing them to participate in meetings remotely via Zoom.	Office of Small Business Development	The Office of Small Businesses (SBD) is collaborating with the various districts to assist in filling vacancies and to address appointed board members frequent absences.	Ongoing
2	Chairman Holsendolph requested a report detailing the total number of SBE firms in the pools and the percentage of pool funds being utilized. He emphasized that the board was interested in reviewing data related to certification for goods and services.	SBD - <b>Utilization</b>	The bi-monthly G&S award data for October 2024 to November 2024 included only no-pool contracts.	Ongoing/clarity
3	Mr. Michael John Anthony Green requested that Business Outreach & Education (BOE) include updates on resolved prompt payment issues and details about prompt payment related funds in their report to track progress.	SBD - <b>BOE</b>	Section Chief, Lawanda Wright, will provide the board with requested information.	Will present the requested information at the Goods and Services Advisory Board Meeting on 1/16/2025.
4	Mr. Michaeljohn A. Green recommended that the Goods and Services Advisory (G&S) Board be provided with a written documentation detailing methods to improve the utilization report and to better reflect the work performed by SBD.	SBD- <b>Utilization</b>	To address board members' concerns, the award section of the G&S report has been removed to focus more on payment information for SBEs.	Ongoing until further notice



#### OFFICE OF SMALL BUSINESS DEVELOPMENT

**Small Business Enterprise (SBE) Program** 

# 2025 SBE Advisory Board Meeting Schedule

#### SBE A&E BI-MONTHLY ON THE LAST WEDNESDAY

January 29, 2025....... 10:30am – 12:00pm March 26, 2025....... 10:30am – 12:00pm May 28, 2025....... 10:30am – 12:00pm July 30, 2025....... 10:30am – 12:00pm September 24, 2025... 10:30am – 12:00pm November 19, 2025... 10:30am – 12:00pm

#### SBE CONSTRUCTION BI-MONTHLY ON THE 3<sup>RD</sup> MONDAY

#### SBE GOODS & SERVICES BI-MONTHLY ON THE 3<sup>RD</sup> THURSDAY

Board Members – Must Attend In person: Small Business Development - Stephen P. Clark Center 111 NW First Street, 19th Floor Main Conference Room, Miami, FL 33128

#### **Public – Attend In Person or Virtual Meeting:** Register in advance for the Board meeting:

- Construction https://miamidade.zoom.us/webinar/register/WN\_Hbnjl1CDQiyOndyQmOGL8Q
- Goods and Services https://miamidade.zoom.us/webinar/register/WN 2kweuYcQRQCD4j4MEVju3g
- A&E https://miamidade.zoom.us/webinar/register/WN 4iCGKmXFRr28d61uJ6cnjw

GENERAL INFORMATION AND AGENDAS FOR SBE ADVISORY BOARDS ARE AVAILABLE AT:

HTTPS://www.miamidade.gov/smallbusiness/advisory-boards.asp

FOR ANY QUESTIONS, PLEASE CONTACT SMALL BUSINESS DEVELOPMENT AT (305) 375-3111 OR SBDMAIL@MIAMIDADE.GOV.





To request materials in accessible format, sign language interpreters, and/or any accommodation to participate in any County-sponsored program or meeting, please contact Michou Jean via email at Michou.Jean@miamidade.gov or phone at 305-375-3161, five days in advance to initiate your request. TTY users may also call 711 (Florida Relay Service)