

**SMALL BUSINESS ENTERPRISE
GOODS AND SERVICES
ADVISORY BOARD PACKET**

August 16, 2018

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**Miami-Dade County
Small Business Enterprise Goods and Services
Advisory Board Meeting**

Thursday, August 16, 2018
Stephen P. Clark Center, 111 N.W. 1st Street
19th Floor SBD Main Conference Room
@10:30 a.m.

AGENDA

- I. Welcome/Introductions**
- II. SBD Sections**
 - a. Certification** – Claudious Thompson (*SBD Section Chief, Certification*)
 - b. Utilization Report** – Tracie Auguste (*SBD Section Chief, Policy and Legislation Management*)
 - c. Bonding, Financial Assistance & Outreach** – Lawanda Wright-Robinson (*SBD Section Chief, Business Outreach & Education*)
- III. Old Business**
 - a.** Approval of February 15, 2018 Meeting Minutes
 - b.** Approval of April 19, 2018 Meeting Minutes
 - c.** Approval of June 21, 2018 Meeting Minutes
 - d.** SBD Project Review and Analysis update- Laurie Johnson (*SBD Section Chief, Project Review/Analysis*)
- IV. New Business**
 - a.** Assistant County Attorney – David Stephen Hope
 - b.** Request for future agenda items
 - c.** Board member attendance and term requirements
- V. Firm Input**
- VI. Adjournment**

NEXT BOARD MEETING: Thursday, October 18, 2018 at 10:30 a.m.

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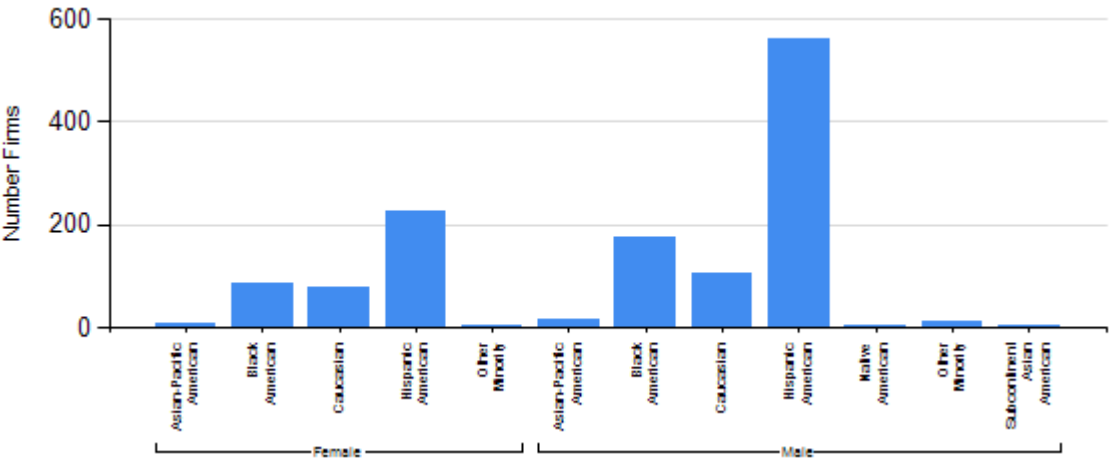
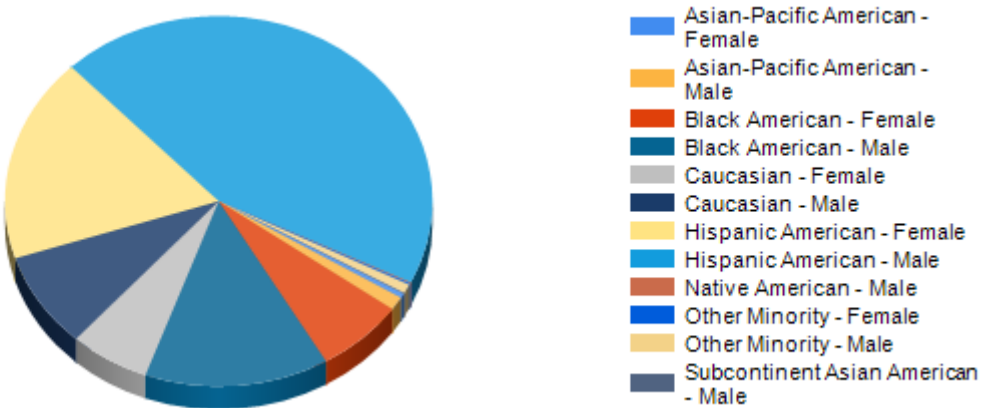
**MIAMI-DADE
COUNTY**

Certification Type: SBE Goods and Services
PERIOD: June 1, 2018 to July 31, 2018

			Total Amount	African American	Caucasian	Hispanic	Asian	Native American	Other	Female
1 2 3 4	Total Certified SBE-G&S as of 5/31/18		1268	262	183	789	21	1	12	396
	Approved Applications (New, Annual Renewal, Recertification)	64								
	Graduated	6								
	Denied	2								
	Removed	44								

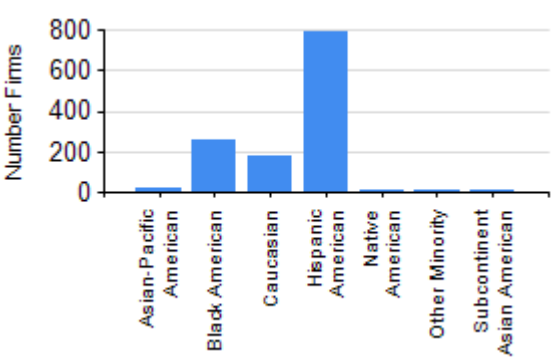
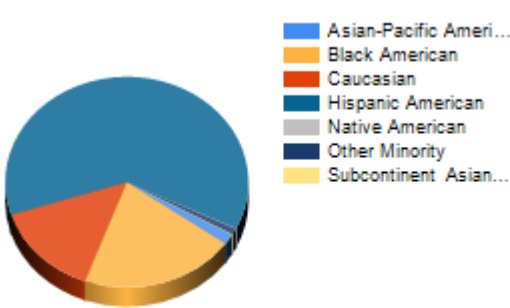
Ethnicity & Gender Summary

Ethnicity	Gender	Number Firms
Asian-Pacific American	Female	5
Asian-Pacific American	Male	15
Black American	Female	85
Black American	Male	177
Caucasian	Female	77
Caucasian	Male	106
Hispanic American	Female	227
Hispanic American	Male	562
Native American	Male	1
Other Minority	Female	2
Other Minority	Male	10
Subcontinent Asian American	Male	1
Total Firms		1268



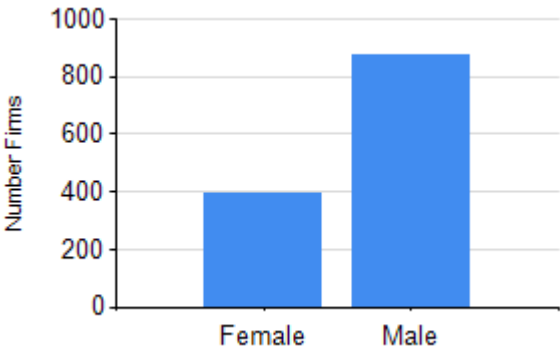
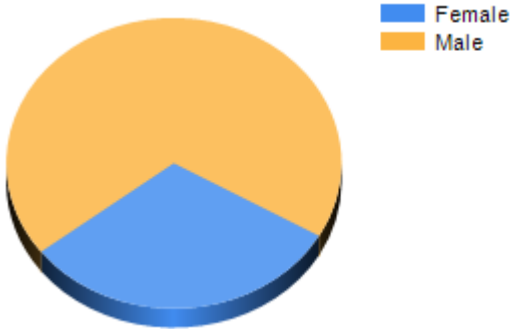
Ethnicity Summary

Ethnicity	Number Firms
Asian-Pacific American	20
Black American	262
Caucasian	183
Hispanic American	789
Native American	1
Other Minority	12
Subcontinent Asian American	1
Total Firms	1268



Gender Summary

Gender	Number Firms
Female	396
Male	872
Total Firms	1268



Graduated Firms - June 1 to July 31, 2018

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Business Name	Certification Type	Certification Status	Comments
C.G. ELECTRICAL & CONSULTING SERVICES INC.	SBE-G&S	Graduated	Exceeded Gross Revenue
CUBE CARE CO.	SBE-G&S	Graduated	Exceeded PNW
DELTA FIVE SECURITY, LLC	SBE-G&S	Graduated	Exceeded Gross Revenue
EARL HAGOOD, INC.	SBE-G&S	Graduated	Exceeded PNW
MWL Engineering Corporation	SBE-G&S	Graduated	Exceeded PNW
PIONEER CONSTRUCTION MANAGEMENT SERVICES, INC.	SBE-G&S	Graduated	Exceeded Gross Revenue

Generated from the B2Gnow System.

Denied Firms : June - July 2018
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Business Name	Certification Type	Certification Status	Comments
AEROSERVICIOS USA, INC.	SBE-G&S	Denied	Gross Revenue exceed Size Standard
UNISCIENCE CORP	SBE-G&S	Denied	PNW exceed Standard

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Removed Firms - June 1, to July 31, 2018

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Business Name	Type	Status	Expiration Date
A & O PLUMBING CORP.	SBE-G&S	Removed	5/31/2018
AMERIFIRST CONSTRUCTION CORP.	SBE-G&S	Removed	
Archipress & Design, Inc.	SBE-G&S	Removed	
AWNINGS BY DESIGN, CORP	SBE-G&S	Removed	5/31/2018
Brews Group Inc	SBE-G&S	Removed	6/30/2018
C.T. MECHANICAL CO.	SBE-G&S	Removed	6/30/2018
CASMOL LLC DBA MI GALLITO BAKERY	SBE-G&S	Removed	6/30/2018
CIRCLE OF ONE MARKETING, INC.	SBE-G&S	Removed	5/31/2018
CLAWS, INC. D/B/A FRAME WORKS	SBE-G&S	Removed	6/30/2018
CUBAN TROPICAL TILE, CO.	SBE-G&S	Removed	7/31/2017
D. CLARK CLEANING SERVICE, INC.	SBE-G&S	Removed	6/30/2018
Dade Electric Service, Inc	SBE-G&S	Removed	
Design Construction Development Corporation	SBE-G&S	Removed	5/31/2018
ELICUET CONSTRUCTION CORP.	SBE-G&S	Removed	5/31/2018
ENTERPRISE RISK MANAGEMENT, INC.	SBE-G&S	Removed	6/30/2018
EXCELLENT LAWN SERVICE	SBE-G&S	Removed	5/31/2018
F & F ENGINEERING CONTRACTOR, INC.	SBE-G&S	Removed	5/31/2018
F & R GENERAL INTERIORS, CORP.	SBE-G&S	Removed	6/30/2018
FELIX M. LASARTE P.L. D/B/A THE LASARTE LAW FIRM	SBE-G&S	Removed	5/31/2018
GRANBAL INVESTMENTS, LLC. D/BA THE AUTO GLASS STOP	SBE-G&S	Removed	6/30/2018
HEALTH MEDICAL EQUIPMENT, INC.	SBE-G&S	Removed	5/31/2018
HOME FLOORING CONTRACTORS, INC.	SBE-G&S	Removed	6/30/2018
INSIGHT DESIGN, INC.	SBE-G&S	Removed	6/30/2018
INTERNATIONAL SAFETY RESOURCES, INC. DBA INDUSTRIAL SAFETY RESOURCES	SBE-G&S	Removed	5/31/2018
J & E Office Supplies, Inc.	SBE-G&S	Removed	5/31/2018
L' STONE INVESTMENTS CORP.	SBE-G&S	Removed	6/30/2018
LA COLMENA LOCKSMITH, LLC	SBE-G&S	Removed	5/31/2018
Madson Inc	SBE-G&S	Removed	
MIAMI PAINTING CO., LLC	SBE-G&S	Removed	6/30/2018
MSM ENTERPRISES LLC	SBE-G&S	Removed	5/31/2018
ON THE SPOT SERVICES, INC.	SBE-G&S	Removed	2/28/2018
PASCAL DEPUHL DBA PHOTOGRAPHY BY DEPUHL	SBE-G&S	Removed	
PASTAL ENTERPRISES, INC.	SBE-G&S	Removed	6/30/2018
PINNACLE CM, INC.	SBE-G&S	Removed	6/30/2018
PROFESSIONAL CONTRACTORS SERVICES, INC.	SBE-G&S	Removed	6/30/2018
RB UNIQUE CORPORATE INC	SBE-G&S	Removed	6/30/2018
RPR EMPIRE CORP	SBE-G&S	Removed	5/31/2018
SALANI ENGINEERS & GENERAL CONTRACTORS CORP	SBE-G&S	Removed	6/30/2018
SUN BROTHER MECHANICAL INSULATION INC.	SBE-G&S	Removed	11/30/2017
THE SHARPTON GROUP, P.A.	SBE-G&S	Removed	6/30/2018
TRIANGLE ASSOCIATES, INC.	SBE-G&S	Removed	4/30/2018
TRIENERGY SOLUTIONS LLC	SBE-G&S	Removed	
UNITED SCREENING SERVICES CORPORATION	SBE-G&S	Removed	5/31/2018
YJJ SOLUTIONS CORP.	SBE-G&S	Removed	6/30/2017

Internal Services Department
Small Business Development (SBD)
Small Business Enterprise – Goods & Services
Business Outreach and Education Section
January 2018 to May 2018

		Total for Period	YTD Total
Activity	Assistance Provided to Small Business Enterprise-Construction Program		
1	Certification Application Assistance	98	98
2	Needs Assessment Meetings (NAMS)	25	25
3	Technical Assistance	583	583
4	Payment Issues	3	3
4.1	Payment Issues Related Dollars	\$201,105	\$201,105
5	Prompt Payment Issues	2	2
5.1	Prompt Payment Related Dollars	\$26,474	\$26,474
6	Contract Issues (Non-dollar related)	3	3
7	Contact with SBE-Construction Firms (emails highlighting contract opportunities)	2136	2136

		Total for Period	YTD Total
Activity	Training, Education and Outreach Activities		
1	Small Business Development (sponsored) Workshops and Forums	4	4
1.1	Number of Attendants	226	226
2	Partnership Workshops & Forums	12	12
2.1	Number of Firms (with whom contact was made)	245	245
Activity	Technical Training & Development Workshops		
3	None	0	0
3.1	n/a		