

**SMALL BUSINESS ENTERPRISE  
GOODS AND SERVICES  
ADVISORY BOARD**

**May 18, 2023**

**Miami-Dade County  
Small Business Enterprise Goods and Services Advisory Board Meeting  
Thursday, May 18, 2023 @10:30 a.m.**

**Board Members**

Stephen P. Clark Center, 111 N.W. 1<sup>st</sup> Street,  
19<sup>th</sup> Floor Conference Room

**Public Virtual Meeting Zoom URL:**

<https://miamidade.live/SBE-GoodsServicesBoard>

Webinar ID: 917 5751 5924

**AGENDA**

- I. Welcome/Introductions (15 min)**
- II. Old Business (10 min)**
  - a. Approve - Meeting minutes**
    - i. Goods and Services Advisory Board – January 18, 2023, Meeting Minutes
    - ii. Goods and Services Advisory Board – March 16, 2023, Meeting Minutes
    - iii. Goods and Services Subcommittee Minutes – February 7, 2023
    - iv. Goods and Services Subcommittee Minutes – February 21, 2023
    - v. Goods and Services Subcommittee Minutes – March 21, 2023
    - vi. Goods and Services Subcommittee Minutes - April 4, 2023
- III. SBD Section Reports (20 min)**
  - a. Business Outreach and Education Report – Lawanda Wright-Robinson (SBD Section Chief)**
  - b. Certification Report – Jeanise Cummings-Labossiere (SBD Section Chief)**
  - c. Utilization Report– Rossi Siewnarine (SBD Section Chief)**
- IV. Requested reports Discussion(10 min)**
  - a. Post PRA Compliance**
  - b. Dollars going to firms outside of Miami-Dade County**
- V. Report (10 min)**
  - a. Jackson Health System**
- VI. New Business (20 min)**
  - a. Request for future agenda items**
- VII. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3) (3 min)**
- VIII. Adjournment (2 min)**

**NEXT BOARD MEETING: July 20, 2023**

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**JANUARY 18, 2023, MEETING MINUTES**

**Miami-Dade County**  
**Small Business Enterprise – Goods and Services**  
**Advisory Board Meeting**  
**January 19, 2023, Meeting Minutes**

Start Time: 10:56 AM

End Time: 01:02 PM

8 – Appointed

5 – Quorum

(E)=Excused (U) = Unexcused

| <b><u>Members Present (5)</u></b> | <b><u>Members Absent (3)</u></b> |
|-----------------------------------|----------------------------------|
| Darryl Holsendolph – Chairman     | Carmen Baker (E)                 |
| Makeba Gasant                     | Adrian Jimenez (U)               |
| Michaeljohn Anthony Green         | Maria Molina (E)                 |
| John A. Ramirez                   |                                  |
| Daniel Ribero                     |                                  |
|                                   |                                  |

**Staff Present & Online:** Gary T. Hartfield (SBD Division Director), Rossi Siewnarine (SBD Section Chief), Jeanise Cummings-Labossiere (SBD Section Chief), Laurie Johnson (SBD Section Chief), Lawanda Wright-Robinson (SBD Section Chief), Michou Jean (SBD Section Manager), Alecia Anderson(SBD Section Manager) , Courtney Anderson (SBD), Luis Guardia (SBD), Jacob Mills (SBD)

**I. Welcome/ Introductions**

Courtney Anderson (SBD) called the Goods and Services Advisory Board meeting to order at 10:56 am, five (5) members were present.

**II. SBD Section Reports**

**a. Business Outreach & Education – Lawanda Wright-Robinson (SBD Section Chief)**

- i. Ms. Wright-Robinson presented the report for the period of November 1, 2022, to November 30, 2022.
- ii. Ms. Wright-Robinson provided an update on the upcoming events for Black History Month. She requested the board to help SBD "bridge the gap by referring small businesses to SBD and/or inviting SBD staff to speak at their organizations events. This way everyone is assisting with spreading the knowledge of Miami-Dade County SBE Program.
- iii. Mr. Holsendolph suggested creating a calendar with all upcoming events. Staff advised that all events are posted on our Business Workforce Management System (BMWS) in addition to our county website. Moving forward staff will forward all event fliers to the board members.
- iv. Ms. Wright-Robinson also advised staff of a Cultural Arts Showcase occurring on February 22, 2023. She advised if they know any black-owned businesses (non-food related) that would like to be showcased then please let staff know. Mr. Holsendolph questioned why food trucks aren't allowed. She advised that the venue does not allow food vendors. He added, generally speaking, that there is so much growth in the food truck business. There are so many concessions opportunities that Food truck vendors do not know about. He expressed his concerns about the lack of education. Ms. Wright-Robinson agreed that there is

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huge growth within the food growth business, she advised that it is a challenge sometimes to get people in the food truck industry to believe in working with the Miami-Dade County until they hear testimonies from others.

- v. Mr. Holsendolph asked about SBD's marketing efforts. Mr. Siewnarine stated that SBD is in the process of doing a solicitation, but in that process anything dealing with marketing and branding must go through the communications department. SBD is working with Communications to achieve marketing goals.
- vi. Michou Jean updated the board members with the new reporting periods. This will provide firms with more time to get the information needed for their report. This meeting only reported one month (November 2022). After this meeting, the reporting period will become two months (December 2022 and January 2023). This will allow staff to gather reports and sent the agendas out to the boards in timely manner. Final agenda's will now be sent at least 2 weeks in advance.

**b. Certification – Jeanise Cummings-Labossiere (SBD Section Chief)**

- i. Jeanise Cummings-Labossiere presented the report for the reporting period of November 1, 2022, to November 30, 2022.
- ii. 2 (two) Firms graduated, and 1 (one) firm was denied.
- iii. Mr. Ramirez would like staff to include the time from when the firm became certified to the point of graduation.

**c. Utilization – Rossi Siewnarine (SBD Section Chief)**

- i. Mr. Siewnarine presented the report for the period of November 1, 2022, to November 30, 2022.
- ii. Mr. Holsendolph raised concerns about the numbers declining in the report. Mr. Siewnarine provided clarity that Goods and Services numbers are reported as awards and not as payments.
- iii. Mr. Green asked how can there be more money paid on the report than awarded? Mr. Siewnarine stated because the county has multiyear contracts.
- iv. The board would like the raw data for the report moving forward.
- v. The board would like the breakdown of the Year-to-Date Utilization report to continue. They do not prefer the grouping of data over years.

**III. Old Business**

**a. Approve – Meeting Minutes**

**b. Approve – 2023 Meeting dates**

**c. Approve – 2023 Subcommittee dates**

Goods and Services Advisory Board – January 19, 2023, Meeting Minutes

Makeba motioned to approve the meeting minutes, 2023 meeting dates, and the first date of the 2023 subcommittee meeting dates. John Ramirez seconded the motion (Approved 5-0).

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**IV. New Business**

**a. Jackson Health System**

- i. Ms. Romano will put together a report similar to the report provided by SBD and submit it at the next meeting.
- ii. Mr. Green inquired if Jackson has a definition of SBE? Ms. Romano stated that Jackson is an entity of Miami-Dade County, so they follow the SBE requirements. She added that Jackson does utilize a different system so report will not be exact, but similar information will be provided.

**b. County-wide outreach in conjunction with each Count Commissioner**

- i. Ms. Gassant proposed a plan to create a County-wide Outreach event.
- ii. Mr. Green stated that his team would be happy to help with this outreach plan.
- iii. The subcommittee will focus on this topic.

**c. Discuss Goods and Services Subcommittee next steps**

- i. The first topic of the Subcommittee will be “County-wide Outreach and engagement”.
- ii. The Board nominated Makeba Gassant for the Chair and John Ramirez as the Co-Chair (Approved 5-0)

**d. Request for future agenda items**

- i. Provide raw data for utilization report.

**V. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)**

- i. Ralph Jimenez thanked the members of the board for their hard work and participation.

**VI. Adjournment**

- i. The meeting was adjourned at 1:02 PM.

# MARCH 16, 2023, MEETING MINUTES



**Miami-Dade County**  
**Small Business Enterprise – Goods and Services**  
**Advisory Board Meeting**  
**March 16, 2023, Meeting Minutes**

Start Time: 10:46 AM  
 End Time: 11:38 AM

8 – Appointed  
 5 – Quorum  
 (E)=Excused (U) = Unexcused

| <b>Members Present (3)</b> | <b>Members Absent (5)</b>         |
|----------------------------|-----------------------------------|
| Makeba Gasant              | Darryl Holsendolph – Chairman (E) |
| Michaeljohn Anthony Green  | Carmen Baker (E)                  |
| Maria Molina               | Adrian Jimenez (U)                |
|                            | John A. Ramirez (E)               |
|                            | Daniel Ribero (E)                 |
|                            |                                   |

**Staff Present & Online:** Rossi Siewnarine (SBD Section Chief), Jeanise Cummings-Labossiere (SBD Section Chief), Carlos Ansuarez (SBD Section Manager), Michou Jean (SBD Section Manager), Alecia Anderson (SBD Section Manager), Courtney Anderson (SBD), Luis Guardia (SBD), Jacob Mills (SBD), Caryn Mautner(SBD), Maria Carballeira (Procurement)

**I. Welcome/ Introductions**

Michou Jean (SBD) called the Goods and Services Advisory Board meeting to order at 10:46 am, three (3) members were present.

**II. SBD Section Reports**

**a. Business Outreach & Education – Lawanda Wright (SBD Section Chief)**

- i. Mr. Carlos Ansuarez presented the report on behalf of Lawanda Wright for the period of December 1, 2022, to January 31, 2023.
- ii. Ms. Gasant stated that the payment issues related dollars amount is large. She asked if this is from a single vendor? Mr. Ansuarez stated that this is made up from 5 vendors.
- iii. Mr. Green asked why the SBE invoice aging report differs from the reported payment issued from the business outreach report, Mr. Siewnarine advised that the Business Outreach report consists of Firms that have reached out to SBD with payment issues.

**b. Certification – Jeanise Cummings-Labossiere (SBD Section Chief)**

- i. Jeanise Cummings-Labossiere presented the report for the reporting period of December 1, 2023, to January 31, 2023.
- ii. Ms. Gasant stated that the number of new firms and renewals is very good this reporting period. She asked if there is a way to provide a report that shows the growth of the firms (if they moved to the next tier) at the time of recertifications. Staff will see if this tier growth report is possible.

**c. Utilization – Rossi Siewnarine (SBD Section Chief)**

- i. Mr. Siewnarine presented the report for the period of December 1, 2022, to January 31, 2023.

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- ii. Mr. Green inquired how many non SBE's are locally headquartered in Miami-Dade County that have been paid before. This report should be emailed to him. He also asked what the SBE goal percentage was, Mr. Siewnarine states that the raw data reflects the goal percentages. Mr. Green also requested a report of all goals and measures.

Mr. Siewnarine presented the SBE Aging report. He advised that the reports generate on the 1<sup>st</sup> and 15<sup>th</sup> of the month. It is shared with all small business liaisons who make everyone aware of all outstanding invoices. Ms. Gassant would like the full department names displayed on the report going forward. Mr. Siewnarine will see if report can be amended to include full department names. Also, the board would like to see if Goods and services could be extracted from this report. They would like the full report as well as Goods and Services isolated.

**III. Old Business**

**a. Approve – Meeting Minutes**

- i. Goods and Services Advisory Board – January 19, 2023
- ii. Goods and Services subcommittee minutes – February 7, 2023
- iii. Goods and Services subcommittee minutes – February 21,2023

**Item Deferred**

**IV. New Business**

**a. Request for future agenda items**

- i. Ms. Gassant stated that she has spoken with commissioners regarding the outreach activity that they would like to do. She advised that she needs the help of SBD. Mr. Carlos Ansuarez advised that SBD has been working with commissioners, but the most beneficial way to coordinate with the commissioners is to join them with events that they are already doing. Ms. Gassant requested a report that breaks down current certified SBE's by district & their participation in the program (are the active ? are they on a contract?) . Mr. Siewnarine stated that SBD can run a report to see this information.
- ii. Ms. Amber Lawson from Jackson advised that they will be submitting a report for the May meeting.

**V. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)**

- i. No speakers

**VI. Adjournment**

- i. The meeting was adjourned at 11:38 AM.

**FEBRUARY 7,2023, SUBCOMMITTEE  
MEETING MINUTES**

**Miami-Dade County**  
**Small Business Enterprise – Goods and Services Subcommittee**  
**Advisory Board Meeting**  
**February 7, 2023 Meeting Minutes**

Start Time: 3:40 PM

End Time: 5:16 PM

8 – Appointed

5 – Quorum

(E) =Excused (U) = Unexcused

| <b><u>Members Present (5)</u></b> | <b><u>Members Absent (3)</u></b> |
|-----------------------------------|----------------------------------|
| Makeba Gassant– Chair             | Carmen Baker <b>(E)</b>          |
| Michaeljohn Anthony Green         | Adrian Jimenez <b>(U)</b>        |
| Darryl Holsendolph                | Daniel Ribero <b>(E)</b>         |
| Maria Molina                      |                                  |
| John A. Ramirez                   |                                  |

**I. Welcome/Introductions**

- i. Michou Jean (SBD) started the meeting at 3:40 pm. Chairwoman Makeba Gassant welcomed members and allowed everyone to introduce themselves.

**II. Discussion**

**a. Subcommittee Schedule**

- i. The subcommittee will meet bi-weekly on Tuesday from 3:00 PM until 4:30 PM via zoom.

**b. Countywide Outreach**

- i. Mr. Holsendolph inquired about the county’s take on small business and the culture change that is required. He added that some financial institutions value the small businesses while small businesses are still trying to get the government to see their value. Mr. Green stated that the Mayors Value based procurement is fully focused on valuing small businesses. There may be difficulty to ensure that all departments are aware of programs established to benefit small businesses. He added that there should be an accountability factor to ensure that all departments are focused on finding small businesses in Miami-Dade County to receive contracts and opportunities.
- ii. Ms. Gassant stated that there is work to be done internally. Accountability is a huge factor that needs to be created and implemented.
- iii. The subcommittee discussed holding departments accountable and recommended creating a dashboard that shows departments who are not meeting the local SBE program goals.
- iv. Michaeljohn Green suggested the board to write a letter to Mayor Levine Cava regarding their concerns. Ms. Gassant will draft this letter and provide it to the board for their review. In addition, board member Michaeljohn will write a draft underwriting proposal regarding their ideas.

**c. SBE Advisory Board Collective Meeting Review**

- i. Ms. Gassant updated the subcommittee on the Collective advisory board meeting that occurred on February 6, 2023. Ms. Gassant stated that the group addressed the prompt payment issue. During the meeting it was clear that there is an agenda being worked on for prompt payment matters across the board the collective board questioned what distinguishes small businesses in this Prompt Payment Policy.

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Currently there is nothing that sets small businesses aside to give them priority. It was suggested to create a procedure that allows SBE's to be prioritized.

- ii. The subcommittee discussed the 1% prompt payment penalty briefly. Ms. Molina stated that although this 1% penalty is already included in contracts, but due to prime-sub situations, many times the 1% payment stays with the prime. She states that this subject should be brought up at the next Collective Advisory Board meeting.
- iii. The board requested more information on the legislation that is in place regarding the 1% prompt payment penalty. Ms. Jean shared the section of the code regarding this request. The board questioned whether firms really invoice the county if they are late. Staff advised that the data is not accessible. Mr. Holsendolph recommended an automatic system. He believes that the vendor should not have to bill the County or their prime. He advised reporting a prime for late payment may cause unwanted issues.
- iv. Mr. Holsendolph stated that one of his biggest concerns is the amount of money that is leaving Miami-Dade County. The subcommittee would like will bring up increasing opportunity to the collective advisory board meeting to make it more of a priority.
- v. Ms. Maria would like staff to send her the Legislation regarding the 1% prompt payment penalty.
- vi. Ms. Gassant inquired about the recommendations that were made by the Goods and Services Task force. She added that the recommendations from the Task force went before the board of county commissioners , got approved, but they don't know the outcome. They would like to know if the recommendations have been implemented. Mr. Holsendolph stated after passing recommendations, he would like a commitment from staff to get recommendations implemented.
- vii. Accountability, marketing, awareness about 1% prompt payment penalty, and prioritizing SBE's in the prompt payment process should be brought forward to the Collective Advisory board.

**III. Discuss Future Agenda Items and Information Requests**

- i. Countywide Outreach
- ii. Share Legislation regarding 1% prompt payment penalty.
- iii. Move meeting time to 3:00 PM until 4:30 PM.

**IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)**

- i. No speakers.

**V. Adjournment**

- i. The meeting was adjourned at 5:16 PM.

**FEBRUARY 21, 2023, SUBCOMMITTEE  
MEETING MINUTES**

**Miami-Dade County**  
**Small Business Enterprise – Goods and Services Subcommittee**  
**Advisory Board Meeting**  
**February 21, 2023 Meeting Minutes**

Start Time: 3:08 PM

End Time: 4:13 PM

8 – Appointed

5 – Quorum

(E)=Excused (U) = Unexcused

| <b><u>Members Present (6)</u></b> | <b><u>Members Absent (2)</u></b> |
|-----------------------------------|----------------------------------|
| Makeba Gassant– Chair             | Adrian Jimenez (U)               |
| Carmen Baker                      | Daniel Ribero (U)                |
| Michaeljohn Anthony Green         |                                  |
| Darryl Holsendolph                |                                  |
| Maria Molina                      |                                  |
| John A. Ramirez                   |                                  |

**I. Welcome/Introductions**

- i. Michou Jean (SBD) started the meeting at 3:08 pm. Chairwoman Makeba Gassant welcomed members and allowed everyone to introduce themselves.

**II. Discussion**

**a. Countywide Outreach**

- i. Ms. Gassant presented the idea of a Countywide Outreach. She mentioned that she would like to go district by district, and partner with each commissioner as well as Small Business Development to host events that would bring awareness to various opportunities in Miami-Dade County. These events will focus solely on an outreach to bring in Miami-Dade based businesses. She was able to speak to a couple of commissioners and they loved the idea and look forward to hearing more.
- ii. Mr. Green is working to provide the requested reports from the board. He added that documents should be presented to the Mayor with sufficient data showing no prompt payment being made.
- iii. Mr. Holsendolph added that in addition to prompt payment, he would like to discuss the amount of money leaving Miami-Dade County. He would like this topic presented to the Collective Advisory Board meeting.
- iv. Ms. Gassant asked for feedback regarding creating a recommendation on a post award meeting. This would include selecting a timeframe to speak to an awardee and advising them of point of contact, what is expected, and how to submit an invoice. Mr. Ramirez advised that he liked the idea of this recommendation.
- v. Mr. Holsendolph stated that it is their duty to ensure that the goals and recommendations of the Goods and Services Advisory Board do not get lost within the Collective Advisory Board. He also inquired on how the subcommittees ideas can reach the implementation stage.
- vi. Mr. Holsendolph expressed his concerns regarding the efforts and attendance from Department leaders. The board members volunteer their time monthly to appear for meetings and it should be the same for every department leader. Having everyone present during each meeting will help increase productivity.
- vii. Ms. Jean stated that there will be representatives from the mayor’s office, the County Attorney’s office, and other departments at the Collective Advisory Board meeting.

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**III. Discuss Future Agenda Items and Information Requests**

- i. Countywide Outreach

**IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)**

- i. No speakers.

**V. Adjournment**

- i. The meeting was adjourned at 4:13 PM.



**MARCH 21, 2023, SUBCOMMITTEE MEETING  
MINUTES**

**Miami-Dade County**  
**Small Business Enterprise – Goods and Services Subcommittee**  
**Advisory Board Meeting**  
**March 21, 2023 Meeting Minutes**

Start Time: 3:15 PM  
End Time: 3:46 PM

8 -Appointed  
5- Quorum

(E)=Excused (U) = Unexcused

| <b>Members Present (3)</b> | <b>Members Absent (5)</b>        |
|----------------------------|----------------------------------|
| Carmen Baker               | Makeba Gassant- Chair <b>(E)</b> |
| Michaeljohn Anthony Green  | Adrian Jimenez <b>(U)</b>        |
| Darryl Holsendolph         | Maria Molina <b>(E)</b>          |
|                            | John A. Ramirez <b>(E)</b>       |
|                            | Daniel Ribero <b>(E)</b>         |
|                            |                                  |

**I. Welcome/Introductions**

- i. Michou Jean (SBD) started the meeting at 3:15 pm. Michou Jean (SBD) welcomed members and allowed everyone to introduce themselves.

**II. Discussion**

**a. Countywide Outreach**

- i. Mr. Darryl Holsendolph mentioned that he hopes that the system that is being used at the airport to help the flow of prompt payment can be adopted, within A&E, Construction, and Good and Services.
- ii. Mr. Michaeljohn Green stated at the last meeting he requested some information regarding the amount of money that goes to non SBE's outside of Miami-Dade Count, he inquired about the status of the report. Ms. Jean stated that staff is working to see if this can be provided.
- iii. Mr. Holsendolph expressed his concerns regarding firms coming into the county for one year and one day undermining the program. He also added that the County should review their process of awarding bids as the same companies are winning bids. Mr. Michaeljohn Green stated that he agrees with Mr. Holsendolph. He also added that it's scientifically proven economically the more money spent in our local economy (Miami Dade County) the better our economy will be.
- iv. Mr. Holsendolph, Mr. Green and Ms. Baker all stressed the concern on the funds leaving Miami Dade County and being awarded to larger businesses.
- v. Ms. Jean advised that the next topic to be discussed in the Collective advisory board is Locally Headquartered businesses. She stated that all concerns should be addressed in the next meeting.

**III. Discuss Future Agenda Items and Information Requests**

- i. Countywide Outreach

**IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)**

- i. No speakers.

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**V. Adjournment**

- i. The meeting was adjourned at 3:46 PM.

**APRIL 4, 2023, SUBCOMMITTEE MEETING  
MINUTES**

**Miami-Dade County**  
**Small Business Enterprise – Goods and Services Subcommittee**  
**Advisory Board Meeting**  
**April 4, 2023 Meeting Minutes**

Start Time: 3:01 PM  
End Time: 3:59 PM

8-Appointed  
5 –Quorum

(E)=Excused (U)=Unexcused

| <b>Members Present (5)</b> | <b>Members Absent (3)</b> |
|----------------------------|---------------------------|
| Darryl Holsendolph         | Adrian Jimenez (U)        |
| Michaeljohn Anthony Green  | Daniel Ribero (E)         |
| Carmen Baker               | Maria Molina (E)          |
| Makeba Gassant- Chair      |                           |
| John A. Ramirez            |                           |
|                            |                           |

**I. Welcome/Introductions**

- i. Michou Jean (SBD) started the meeting at 3:01 pm. Michou Jean (SBD) welcomed members and allowed everyone to introduce themselves.

**II. Discussion**

**a. Countywide Outreach**

- i. Ms. Makeba Gassant mentioned to Staff that she would like to discuss the collective advisory board meetings. She stated that the last meeting was productive as far as locally headquartered businesses. Ms. Gassant stated that she would like to reshape the local preference ordinance to make it better and suitable for small businesses.
- ii. Ms. Gassant stated that as far as good and services, things are conducted based on price and volume. She added that there are sometimes barriers that makes it challenging for small businesses. Ms. Gassant’s goal is to have the larger businesses work with small businesses. She also stated that she’s happy we have the support of the Mayor in regard to Board members concerns.
- iii. Mr. Holsendolph mentioned that he agrees with Ms. Gassant. He added that procurement department does not value SBEs. He explained that they do not understand the significance of why it’s important that the small businesses get the largest share of the spend. Ms. Gassant agreed and added that all businesses located in Miami Dade County, that pay taxes in the County and should be first preference.
- iv. Mr. Holsendolph stated that the mayor has innovative initiatives. He added that in the community this has been a concern for many years.
- v. Ms. Michou Jean advised the Board Members that the collective board meetings have been taken place for a while and she wanted to advise everyone that they will need to start crating recommendation.
- vi. Ms. Gassant stated that she was under the impression that Staff is present at every meeting to formulate these recommendations. Ms. Jean added that County employees are here to direct and provide clarity, but we will develop

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recommendations based on the board’s discussion for the members to approve.

- vii. Ms. Gassant spoke on the Countywide Outreach. She would like to create an event to connect with the 13 districts. She added that the only issue she had was reaching out to the Commissioners who are not already in the process of creating or hosting an event.
- viii. Ms. Makeba Gassant mentioned to Staff that all Board Members have the responsibility to connect with their commissioner. She added that she has volunteered to pass on information to Commissioners. She added that we all would like to see local businesses do better overall. Ms. Gassant advised Staff that it’s not about just putting on an event, it’s about result such as what result will we have afterwards. Mr. Holsendolph stated that he would like to see progress overall, he added that this is the purpose of the Advisory Board meetings.
- ix. Mr. Holsendolph mentioned that he would like to see data of how many registered businesses in Miami Dade County have worked with Small Business and how much money is being spent by each district. Ms. Michou Jean mentioned that she will communicate with Mr. Rossi Siewnarine regarding the data report requested

**III. Discuss Future Agenda Items and Information Requests**

- i. Countywide Outreach

**IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)**

- i. No speakers.

**V. Adjournment**

- i. The meeting was adjourned at 3:59 PM.

# G&S BUSINESS OUTREACH AND EDUCATION REPORT

**Internal Services Department**  
**Small Business Development (SBD)**  
**Small Business Enterprise – Goods & Services**  
**Business Outreach and Education Section**  
**February 1, 2023 to March 31, 2023**

|          |  | Total for<br>Period | YTD Total   |
|----------|--|---------------------|-------------|
| Activity | Assistance Provided to Small Business Enterprise-Goods & Services Program            |                     |             |
| 1        | Certification Assistance   | 149                 | 349         |
| 2        | Needs Assessment Meetings (NAMS)   | 10                  | 39          |
| 3        | Technical Assistance   | 215                 | 447         |
| 4        | Payment Issues   | 5                   | 27          |
| 4.1      | Payment Issues Related Dollars   | \$10,984            | \$1,415,072 |
| 5        | Prompt Payment Issues  | 20                  | 21          |
| 5.1      | Prompt Payment Related Dollars   | \$85,737            | \$163,901   |
| 6        | Contract Issues (Non-dollar related)   | 1                   | 7           |
| 7        | Contact with SBE-Goods & Services Firms (emails highlighting contract opportunities) | 749                 | 4,721       |
|          |  |                     |             |

|          |   | Total for<br>Period | YTD Total |
|----------|---|---------------------|-----------|
| Activity | Training, Education and Outreach Activities                 |                     |           |
| 1        | Small Business Development (sponsored) Workshops and Forums | 4                   | 7         |
| 1.1      | Number of Attendants  | 149                 | 278       |
| 2        | Partnership Workshops & Forums                              | 12                  | 21        |
| 2.1      | Number of Firms (with whom contact was made)                | 427                 | 911       |
| Activity | Technical Training & Development Workshops                  |                     |           |
| 3        |   |                     |           |
| 3.1      | n/a   |                     |           |



# G&S CERTIFICATION REPORT

**Certification Type: SBE-GS**  
**PERIOD: Feb. 1, 2023 to Mar. 31, 2023**

|          |  |     | Total Amount  | African American | Caucasian | Hispanic | Asian | Native American | Other | Female | Male | Total Amount |
|----------|--|-----|---------------|------------------|-----------|----------|-------|-----------------|-------|--------|------|--------------|
|          | <b>Total Certified SBE-GS as of 3/31/23</b>              |     | 1362          | 254              | 156       | 917      | 22    | 0               | 13    | 416    | 946  | 1362         |
|          |  | New | 3 year Recert |                  |           |          |       |                 |       |        |      |              |
| <b>1</b> | <b>Approved Applications (New &amp; Recertification)</b> | 22  | 21            | 43               |           |          |       |                 |       |        |      |              |
| <b>2</b> | <b>Graduated</b>   |     |               | 1                |           |          |       |                 |       |        |      |              |
| <b>3</b> | <b>Denied</b>  |     |               | 1                |           |          |       |                 |       |        |      |              |
|          |  |     |               |                  |           |          |       |                 |       |        |      |              |

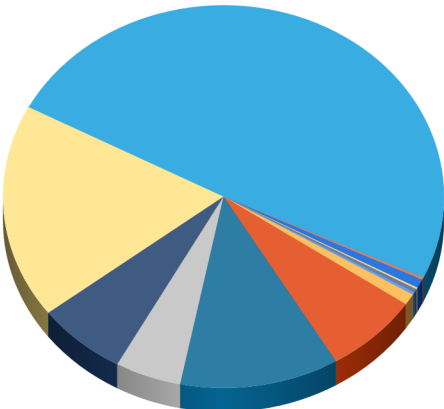
*This is a race and gender neutral program. This report is for informational purpose only.*

# Certified Directory - Ethnicity & Gender Summary

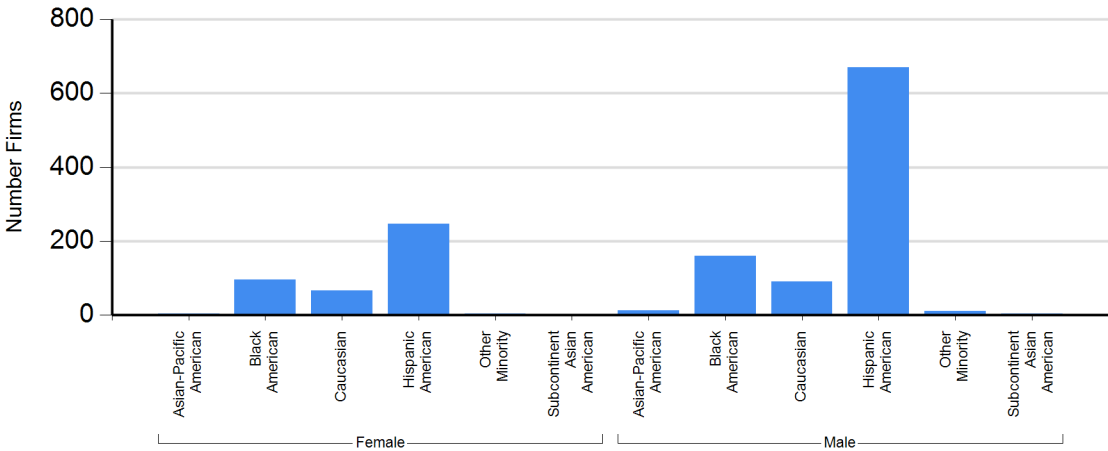
## Ethnicity & Gender Summary

| Ethnicity                   | Gender | Number Firms | Percent of Total |
|-----------------------------|--------|--------------|------------------|
| Asian-Pacific American      | Female | 3            | 0.22%            |
| Asian-Pacific American      | Male   | 13           | 0.95%            |
| Black American              | Female | 95           | 6.98%            |
| Black American              | Male   | 159          | 11.67%           |
| Caucasian                   | Female | 66           | 4.85%            |
| Caucasian                   | Male   | 90           | 6.61%            |
| Hispanic American           | Female | 247          | 18.14%           |
| Hispanic American           | Male   | 670          | 49.19%           |
| Other Minority              | Female | 3            | 0.22%            |
| Other Minority              | Male   | 10           | 0.73%            |
| Subcontinent Asian American | Female | 2            | 0.15%            |
| Subcontinent Asian American | Male   | 4            | 0.29%            |
| <b>Total Firms</b>          |        | <b>1362</b>  |                  |

# Certified Directory - Ethnicity & Gender Summary



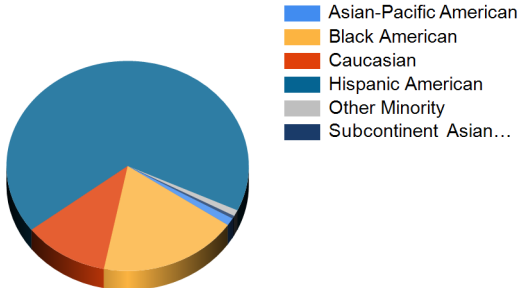
- Asian-Pacific American - Female
- Asian-Pacific American - Male
- Black American - Female
- Black American - Male
- Caucasian - Female
- Caucasian - Male
- Hispanic American - Female
- Hispanic American - Male
- Other Minority - Female
- Other Minority - Male
- Subcontinent Asian American - Female
- Subcontinent Asian American - Male



# Certified Directory - Ethnicity & Gender Summary

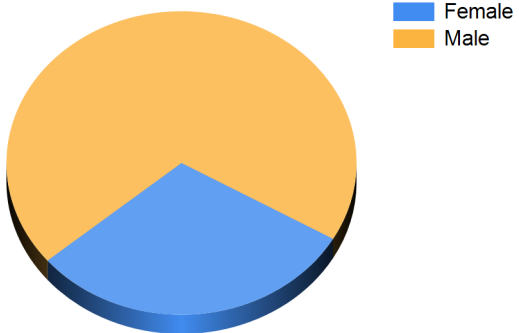
## Ethnicity Summary

| Ethnicity                   | Number Firms | Percent of Total |
|-----------------------------|--------------|------------------|
| Asian-Pacific American      | 16           | 1.17%            |
| Black American              | 254          | 18.65%           |
| Caucasian                   | 156          | 11.45%           |
| Hispanic American           | 917          | 67.33%           |
| Other Minority              | 13           | 0.95%            |
| Subcontinent Asian American | 6            | 0.44%            |
| <b>Total Firms</b>          | <b>1362</b>  |                  |

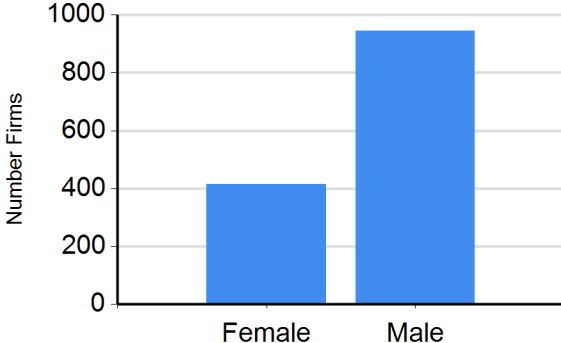
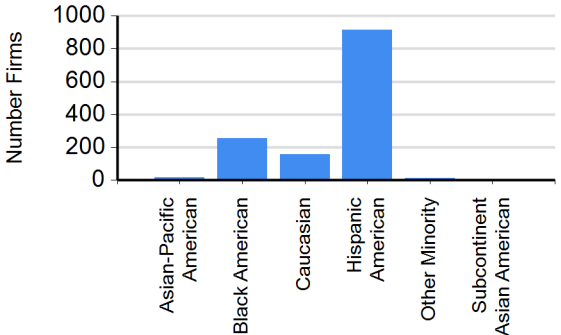


## Gender Summary

| Gender             | Number Firms | Percent of Total |
|--------------------|--------------|------------------|
| Female             | 416          | 30.54%           |
| Male               | 946          | 69.46%           |
| <b>Total Firms</b> | <b>1362</b>  |                  |



# Certified Directory - Ethnicity & Gender Summary



## Vendor Search Results

Date: 4/12/2023 2:08:56 PM

**New GS Firms 2-1-23 to 3-31-23**

| Business Name                                    | Certification Type | Certification Action | Certification Status | Certification Date | Renewal Date | Expiration Date | Ethnicity         | Gender |
|--|--------------------|----------------------|----------------------|--------------------|--------------|-----------------|-------------------|--------|
| A&A FRANCA CONSTRUCTION CORP.                    | SBE-G&S            | New                  | Active               | 3/2/2023           | 3/31/2026    | 3/31/2026       | Hispanic American | Male   |
| A&H Environmental Corp.                          | SBE-G&S            | New                  | Active               | 2/15/2023          | 2/28/2026    | 2/28/2026       | Hispanic American | Male   |
| AREHNA Engineering, Inc.                         | SBE-G&S            | New                  | Active               | 2/13/2023          | 2/28/2026    | 2/28/2026       | Caucasian         | Female |
| AYSP JANITORIAL AND PRESSURE CLEANING, LLC       | SBE-G&S            | New                  | Active               | 2/2/2023           | 2/28/2026    | 2/28/2026       | Black American    | Male   |
| Blue Port Holding, Inc.                          | SBE-G&S            | New                  | Active               | 3/13/2023          | 3/31/2026    | 3/31/2026       | Hispanic American | Male   |
| BUENA VISTA SECURITY AND PROTECTION AGENCY LLC   | SBE-G&S            | New                  | Active               | 3/22/2023          | 3/31/2026    | 3/31/2026       | Hispanic American | Male   |
| C. L. Johnson Consulting, P.A.                   | SBE-G&S            | New                  | Active               | 2/10/2023          | 2/28/2026    | 2/28/2026       | Black American    | Female |
| Cosechas Florida OP LLC                          | SBE-G&S            | New                  | Active               | 3/2/2023           | 3/31/2026    | 3/31/2026       | Hispanic American | Female |
| Cunningham Communications Consulting Company     | SBE-G&S            | New                  | Active               | 2/23/2023          | 2/28/2026    | 2/28/2026       | Black American    | Male   |
| DAYRON'S ELECTRIC INC                            | SBE-G&S            | New                  | Active               | 2/8/2023           | 2/28/2026    | 2/28/2026       | Hispanic American | Male   |
| Elite Global Security, LLC                       | SBE-G&S            | New                  | Active               | 2/6/2023           | 2/28/2026    | 2/28/2026       | Hispanic American | Male   |
| Elite Woodwork Services Corp.                    | SBE-G&S            | New                  | Active               | 3/14/2023          | 3/31/2026    | 3/31/2026       | Hispanic American | Male   |
| Emily A. Alfonso, Inc.                           | SBE-G&S            | New                  | Active               | 3/21/2023          | 3/31/2026    | 3/31/2026       | Hispanic American | Female |
| FAST FLOW PLUMBING LLC                           | SBE-G&S            | New                  | Active               | 3/23/2023          | 3/31/2026    | 3/31/2026       | Hispanic American | Male   |
| GLASS LAND ACQUISITION SERVICE SPECIALISTS, INC. | SBE-G&S            | New                  | Active               | 2/8/2023           | 2/28/2026    | 2/28/2026       | Caucasian         | Male   |
| GMG BROTHERS LLC                                 | SBE-G&S            | New                  | Active               | 2/24/2023          | 2/28/2026    | 2/28/2026       | Hispanic American | Male   |
| Lavior Pharma Inc                                | SBE-G&S            | New                  | Active               | 3/7/2023           | 3/31/2026    | 3/31/2026       | Caucasian         | Female |
| MGF CONSULTANTS LLC                              | SBE-G&S            | New                  | Active               | 3/29/2023          | 3/31/2026    | 3/31/2026       | Hispanic American | Female |
| Progress Partners Consulting LLC                 | SBE-G&S            | New                  | Active               | 3/7/2023           | 3/31/2026    | 3/31/2026       | Hispanic American | Male   |
| RUKAN LLC  | SBE-G&S            | New                  | Active               | 2/17/2023          | 2/28/2026    | 2/28/2026       | Hispanic American | Male   |
| Sage Construction Group, Corp                    | SBE-G&S            | New                  | Active               | 3/23/2023          | 3/31/2026    | 3/31/2026       | Hispanic American | Male   |
| Sette Services LLC                               | SBE-G&S            | New                  | Active               | 2/24/2023          | 2/28/2026    | 2/28/2026       | Hispanic American | Male   |

**Total Firms: 22****This is a race and gender neutral program. This report is for informational purposes only.**

# G&S UTILIZATION REPORT



## Miami-Dade County Small Business Enterprise (SBE) Goods & Services Program

| CONTRACTS AWARDED                   |                    |  |         |  |       |    |                       |            |            |      |       |            |                                     |      |         |            |            |            |            |      |
|-------------------------------------|--------------------|--|---------|--|-------|----|-----------------------|------------|------------|------|-------|------------|-------------------------------------|------|---------|------------|------------|------------|------------|------|
| Reporting Period: 2/1/23 to 3/31/23 |                    |  |         |  |       |    |                       |            |            |      |       |            |                                     |      |         |            |            |            |            |      |
| Contract Type                       | SBE GOALS/MEASURES |  |         |  |       |    | NO SBE GOALS/MEASURES |            |            |      |       |            | TOTAL (SBE + NO SBE GOALS/MEASURES) |      |         |            |            |            |            |      |
|                                     | SBE                |  | NON-SBE |  | TOTAL |    | SBE                   |            | NON-SBE    |      | TOTAL |            | SBE                                 |      | NON-SBE |            | TOTAL      |            |            |      |
| 1. Goods and Services               |                    |  |         |  | -     |    | 0%                    | 76,472,386 | 100%       |      |       | 76,472,386 | 100%                                | -    | 0%      | 76,472,386 | 100%       | 76,472,386 | 100%       |      |
| 2. Procurement                      |                    |  |         |  | -     |    |                       |            |            |      |       | -          | 0%                                  | -    |         | -          |            | -          | 0%         |      |
| 3. Accessed Contracts               |                    |  |         |  | -     |    |                       |            |            |      |       | -          | 0%                                  | -    |         | -          |            | -          | 0%         |      |
| 4. Invitation to Bid                |                    |  |         |  | -     |    |                       |            |            |      |       | -          | 0%                                  | -    |         | -          |            | -          | 0%         |      |
| 5. RFP/RFQ                          |                    |  |         |  | -     |    |                       |            |            |      |       | -          | 0%                                  | -    |         | -          |            | -          | 0%         |      |
| 6. Bid Waiver                       |                    |  |         |  | -     |    |                       |            |            |      |       | -          | 0%                                  | -    |         | -          |            | -          | 0%         |      |
| 7. Purchase Order                   |                    |  |         |  | -     |    |                       |            |            |      |       | -          | 0%                                  | -    |         | -          |            | -          | 0%         |      |
| <b>TOTAL</b>                        | -                  |  | -       |  | -     | 0% | -                     | 0%         | 76,472,386 | 100% | -     |            | 76,472,386                          | 100% | -       | 0%         | 76,472,386 | 100%       | 76,472,386 | 100% |

| CONTRACTS PAID                      |                    |     |           |     |           |      |                       |     |            |     |            |      |                                     |     |            |     |            |      |
|-------------------------------------|--------------------|-----|-----------|-----|-----------|------|-----------------------|-----|------------|-----|------------|------|-------------------------------------|-----|------------|-----|------------|------|
| Reporting Period: 2/1/23 to 3/31/23 |                    |     |           |     |           |      |                       |     |            |     |            |      |                                     |     |            |     |            |      |
| Contract Type                       | SBE GOALS/MEASURES |     |           |     |           |      | NO SBE GOALS/MEASURES |     |            |     |            |      | TOTAL (SBE + NO SBE GOALS/MEASURES) |     |            |     |            |      |
|                                     | SBE                |     | NON-SBE   |     | TOTAL     |      | SBE                   |     | NON-SBE    |     | TOTAL      |      | SBE                                 |     | NON-SBE    |     | TOTAL      |      |
| 1. Goods and Services               | 1,203,502          | 12% | 8,536,399 | 88% | 9,739,901 | 100% | 9,672,988             | 14% | 58,612,470 | 86% | 68,285,458 | 100% | 10,876,490                          | 14% | 67,148,869 | 86% | 78,025,359 | 100% |
| 2. Procurement                      |                    |     |           |     | -         | 0%   |                       |     |            |     | -          | 0%   | -                                   |     | -          |     | -          | 0%   |
| 2. Accessed Contracts               |                    |     |           |     | -         | 0%   |                       |     |            |     | -          | 0%   | -                                   |     | -          |     | -          | 0%   |
| 4. Invitation to Bid                |                    |     |           |     | -         | 0%   |                       |     |            |     | -          | 0%   | -                                   |     | -          |     | -          | 0%   |
| 5. RFP/RFQ                          |                    |     |           |     | -         | 0%   |                       |     |            |     | -          | 0%   | -                                   |     | -          |     | -          | 0%   |
| 6. Bid Waiver                       |                    |     |           |     | -         | 0%   |                       |     |            |     | -          | 0%   | -                                   |     | -          |     | -          | 0%   |
| 7. Purchase Order                   |                    |     |           |     | -         | 0%   |                       |     |            |     | -          | 0%   | -                                   |     | -          |     | -          | 0%   |
| <b>TOTAL</b>                        | 1,203,502          | 12% | 8,536,399 | 88% | 9,739,901 | 100% | 9,672,988             | 14% | 58,612,470 | 86% | 68,285,458 | 100% | 10,876,490                          | 14% | 67,148,869 | 86% | 78,025,359 | 100% |

| CONTRACTS AWARDED DEMOGRAPHICS      |                    |  |        |  |         |    |                       |    |      |    |            |      |                                     |      |       |    |      |    |            |      |            |      |            |      |
|-------------------------------------|--------------------|--|--------|--|---------|----|-----------------------|----|------|----|------------|------|-------------------------------------|------|-------|----|------|----|------------|------|------------|------|------------|------|
| Reporting Period: 2/1/23 to 3/31/23 |                    |  |        |  |         |    |                       |    |      |    |            |      |                                     |      |       |    |      |    |            |      |            |      |            |      |
| Ethnicity Type                      | SBE GOALS/MEASURES |  |        |  |         |    | NO SBE GOALS/MEASURES |    |      |    |            |      | TOTAL (SBE + NO SBE GOALS/MEASURES) |      |       |    |      |    |            |      |            |      |            |      |
|                                     | Male               |  | Female |  | Unknown |    | TOTAL                 |    | Male |    | Female     |      | Unknown                             |      | TOTAL |    | Male |    | Female     |      | Unknown    |      | TOTAL      |      |
| 1. Asian Pacific American           |                    |  |        |  |         | -  |                       |    |      |    |            |      |                                     |      | -     | 0% | -    |    | -          |      | -          |      | -          | 0%   |
| 2. Black American                   |                    |  |        |  |         | -  |                       |    |      |    |            |      |                                     |      | -     | 0% | -    |    | -          |      | -          |      | -          | 0%   |
| 3. Caucasian                        |                    |  |        |  |         | -  |                       |    |      |    |            |      |                                     |      | -     | 0% | -    |    | -          |      | -          |      | -          | 0%   |
| 4. Hispanic American                |                    |  |        |  |         | -  |                       |    |      |    |            |      |                                     |      | -     | 0% | -    |    | -          |      | -          |      | -          | 0%   |
| 5. Native American                  |                    |  |        |  |         | -  |                       |    |      |    |            |      |                                     |      | -     | 0% | -    |    | -          |      | -          |      | -          | 0%   |
| 6. Other Minority                   |                    |  |        |  |         | -  |                       |    |      |    |            |      |                                     |      | -     | 0% | -    |    | -          |      | -          |      | -          | 0%   |
| 7. Subcontinent Asian American      |                    |  |        |  |         | -  |                       |    |      |    |            |      |                                     |      | -     | 0% | -    |    | -          |      | -          |      | -          | 0%   |
| 8. Unknown                          |                    |  |        |  |         | -  |                       | 0% |      | 0% | 76,472,386 | 100% | 76,472,386                          | 100% | -     | 0% | -    | 0% | 76,472,386 | 100% | 76,472,386 | 100% | 76,472,386 | 100% |
| <b>TOTAL</b>                        | -                  |  | -      |  | -       | 0% | -                     | 0% | -    | 0% | 76,472,386 | 100% | 76,472,386                          | 100% | -     | 0% | -    | 0% | 76,472,386 | 100% | 76,472,386 | 100% | 76,472,386 | 100% |

| CONTRACTS PAID DEMOGRAPHICS         |                    |      |           |     |           |      |                       |      |            |      |           |     |                                     |     |            |      |            |      |            |     |            |     |            |      |
|-------------------------------------|--------------------|------|-----------|-----|-----------|------|-----------------------|------|------------|------|-----------|-----|-------------------------------------|-----|------------|------|------------|------|------------|-----|------------|-----|------------|------|
| Reporting Period: 2/1/23 to 3/31/23 |                    |      |           |     |           |      |                       |      |            |      |           |     |                                     |     |            |      |            |      |            |     |            |     |            |      |
| Ethnicity Type                      | SBE GOALS/MEASURES |      |           |     |           |      | NO SBE GOALS/MEASURES |      |            |      |           |     | TOTAL (SBE + NO SBE GOALS/MEASURES) |     |            |      |            |      |            |     |            |     |            |      |
|                                     | Male               |      | Female    |     | Unknown   |      | TOTAL                 |      | Male       |      | Female    |     | Unknown                             |     | TOTAL      |      | Male       |      | Female     |     | Unknown    |     | TOTAL      |      |
| 1. Asian Pacific American           | 199,120            | 100% |           | 0%  |           | 0%   | 199,120               | 2%   | 293,807    | 100% |           | 0%  |                                     | 0%  | 293,807    | 0%   | 492,927    | 100% | -          | 0%  | -          | 0%  | 492,927    | 1%   |
| 2. Black American                   | 269,146            | 62%  | 163,506   | 38% |           | 0%   | 432,652               | 4%   | 3,310,905  | 83%  | 689,504   | 17% |                                     | 0%  | 4,000,409  | 6%   | 3,580,051  | 81%  | 853,010    | 19% | -          | 0%  | 4,433,061  | 6%   |
| 3. Caucasian                        | 2,983,968          | 66%  | 1,518,059 | 34% |           | 0%   | 4,502,027             | 46%  | 30,590,349 | 91%  | 2,638,258 | 8%  | 357,315                             | 1%  | 33,585,922 | 49%  | 33,574,317 | 88%  | 4,156,317  | 11% | 357,315    | 1%  | 38,087,949 | 49%  |
| 4. Hispanic American                | 3,242,891          | 90%  | 352,406   | 10% |           | 0%   | 3,595,297             | 37%  | 13,029,359 | 71%  | 5,386,138 | 29% | 134                                 | 0%  | 18,415,631 | 27%  | 16,272,250 | 74%  | 5,738,544  | 26% | 134        | 0%  | 22,010,928 | 28%  |
| 5. Native American                  |                    |      |           |     |           | 0%   | 667,051               | 100% |            | 100% |           | 0%  |                                     | 0%  | 667,051    | 1%   | 667,051    | 100% | -          | 0%  | -          | 0%  | 667,051    | 1%   |
| 6. Other Minority                   |                    |      |           |     |           | 0%   | 1,173,076             | 20%  | 432,750    | 7%   | 4,220,513 | 72% |                                     | 0%  | 5,826,339  | 9%   | 1,173,076  | 20%  | 432,750    | 7%  | 4,220,513  | 72% | 5,826,339  | 7%   |
| 7. Subcontinent Asian American      |                    |      |           |     |           | 0%   | 221,817               | 90%  | 25,018     | 10%  |           | 0%  |                                     | 0%  | 246,835    | 0%   | 221,817    | 90%  | 25,018     | 10% | -          | 0%  | 246,835    | 0%   |
| 8. Unknown                          |                    | 0%   |           | 0%  | 1,010,805 | 100% | 1,010,805             | 10%  | 27,770     | 1%   | 11,792    | 0%  | 5,209,902                           | 99% | 5,249,464  | 8%   | 27,770     | 0%   | 11,792     | 0%  | 6,220,707  | 99% | 6,260,269  | 8%   |
| <b>TOTAL</b>                        | 6,695,125          | 69%  | 2,033,971 | 21% | 1,010,805 | 10%  | 9,739,901             | 100% | 49,314,134 | 72%  | 9,183,460 | 13% | 9,787,864                           | 14% | 68,285,458 | 100% | 56,009,259 | 72%  | 11,217,431 | 14% | 10,798,669 | 14% | 78,025,359 | 100% |

**NOTES**

<sup>1</sup>As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral.

<sup>2</sup>The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

<sup>3</sup>Payments reported may be from contracts awarded outside the reporting period.

<sup>4</sup>It is important to note that the health of Goods and Services (G&S) contracts/awards should be identified by Contracts Paid instead of Contracts Awarded. This is due to the way G&S contracts are created in the County's Financial System. Prior to the County's new ERP system (April 2021) when pool contracts are created, the allocation amount is captured in one lumpsum and does not identify each individual award and to whom it was awarded. However, BMWs does capture who was paid and if they were an SBE or Non-SBE. We are working with the development team to see if G&S awards and payments can be better aligned and may change in the future.

<sup>5</sup>The exclusion of non-compete contract awards and payment data became effective July 2022. However, at the request of the Board, they would like to see everything. It was advised to the Board that it should be important to note that there will be contracts that will skew SBE data (ie: fuel, vehicle purchases, S8 vouchers, Headstart program, MDC employee health benefits, Microsoft software, etc.)

## Miami-Dade County Small Business Enterprise (SBE) Goods & Services Program

| CONTRACTS AWARDED ANNUAL REPORTING: 2019-2021 |                   |           |                      |            |                      |             | CONTRACTS AWARDED ANNUAL REPORTING: 2022 |           |                    |            |                    |             | CONTRACTS AWARDED ANNUAL REPORTING: 2023 |           |                    |             |                    |             |
|---|-------------------|-----------|----------------------|------------|----------------------|-------------|--|-----------|--------------------|------------|--------------------|-------------|--|-----------|--------------------|-------------|--------------------|-------------|
| TOTAL (SBE + NO SBE GOALS/MEASURES)           |                   |           |                      |            |                      |             | TOTAL (SBE + NO SBE GOALS/MEASURES)      |           |                    |            |                    |             | TOTAL (SBE + NO SBE GOALS/MEASURES)      |           |                    |             |                    |             |
| Contract Type                                 | SBE               |           | NON-SBE              |            | TOTAL                |             | SBE                                      |           | NON-SBE            |            | TOTAL              |             | SBE                                      |           | NON-SBE            |             | TOTAL              |             |
| 1. Goods and Services                         | 56,898,414        | 3%        | 1,650,129,030        | 97%        | 1,707,027,444        | 100%        | 4,559,990                                | 1%        | 422,126,217        | 99%        | 426,686,207        | 100%        | -  | 0%        | 134,119,748        | 100%        | 134,119,748        | 100%        |
| 2. Procurement                                | -                 |           | -                    |            | -                    | 0%          |  |           |                    |            | -                  | 0%          |  |           |                    |             | -                  | 0%          |
| 3. Accessed Contracts                         | -                 |           | -                    |            | -                    | 0%          |  |           |                    |            | -                  | 0%          |  |           |                    |             | -                  | 0%          |
| 4. Invitation to Bid                          | -                 |           | -                    |            | -                    | 0%          |  |           |                    |            | -                  | 0%          |  |           |                    |             | -                  | 0%          |
| 5. RFP/RFQ                                    | -                 |           | -                    |            | -                    | 0%          |  |           |                    |            | -                  | 0%          |  |           |                    |             | -                  | 0%          |
| 6. Bid Waiver                                 | -                 |           | -                    |            | -                    | 0%          |  |           |                    |            | -                  | 0%          |  |           |                    |             | -                  | 0%          |
| 7. Purchase Order                             | -                 |           | -                    |            | -                    | 0%          |  |           |                    |            | -                  | 0%          |  |           |                    |             | -                  | 0%          |
| <b>TOTAL</b>                                  | <b>56,898,414</b> | <b>3%</b> | <b>1,650,129,030</b> | <b>97%</b> | <b>1,707,027,444</b> | <b>100%</b> | <b>4,559,990</b>                         | <b>1%</b> | <b>422,126,217</b> | <b>99%</b> | <b>426,686,207</b> | <b>100%</b> | <b>-</b>                                 | <b>0%</b> | <b>134,119,748</b> | <b>100%</b> | <b>134,119,748</b> | <b>100%</b> |

| CONTRACTS PAID ANNUAL REPORTING: 2019-2021 |                    |            |                      |            |                      |             | CONTRACTS PAID ANNUAL REPORTING: 2022 |            |                      |            |                      |             | CONTRACTS PAID ANNUAL REPORTING: 2023 |            |                    |            |                    |             |
|--|--------------------|------------|----------------------|------------|----------------------|-------------|---------------------------------------|------------|----------------------|------------|----------------------|-------------|---------------------------------------|------------|--------------------|------------|--------------------|-------------|
| TOTAL (SBE + NO SBE GOALS/MEASURES)        |                    |            |                      |            |                      |             | TOTAL (SBE + NO SBE GOALS/MEASURES)   |            |                      |            |                      |             | TOTAL (SBE + NO SBE GOALS/MEASURES)   |            |                    |            |                    |             |
| Contract Type                              | SBE                |            | NON-SBE              |            | TOTAL                |             | SBE                                   |            | NON-SBE              |            | TOTAL                |             | SBE                                   |            | NON-SBE            |            | TOTAL              |             |
| 1. Goods and Services                      | 360,288,741        | 10%        | 3,332,528,163        | 90%        | 3,692,816,904        | 100%        | 138,664,700                           | 12%        | 1,043,361,487        | 88%        | 1,182,026,187        | 100%        | 23,524,460                            | 13%        | 151,795,790        | 87%        | 175,320,250        | 100%        |
| 2. Procurement                             | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| 3. Resolution                              | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| 4. Accessed Contracts                      | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| 5. Invitation to Bid                       | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| 6. RFP/RFQ                                 | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| 7. Maintenance                             | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| 8. Bid Waiver                              | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| 9. Purchase Order                          | -                  |            | -                    |            | -                    | 0%          |                                       |            |                      |            | -                    | 0%          |                                       |            |                    |            | -                  | 0%          |
| <b>TOTAL</b>                               | <b>360,288,741</b> | <b>10%</b> | <b>3,332,528,163</b> | <b>90%</b> | <b>3,692,816,904</b> | <b>100%</b> | <b>138,664,700</b>                    | <b>12%</b> | <b>1,043,361,487</b> | <b>88%</b> | <b>1,182,026,187</b> | <b>100%</b> | <b>23,524,460</b>                     | <b>13%</b> | <b>151,795,790</b> | <b>87%</b> | <b>175,320,250</b> | <b>100%</b> |

| CONTRACTS AWARDED DEMOGRAPHICS ANNUAL REPORTING: 2019-2021 |                    |            |                   |           |                    |            |                      | CONTRACTS AWARDED DEMOGRAPHICS ANNUAL REPORTING: 2022 |                  |           |               |           |                    |            |                    | CONTRACTS AWARDED DEMOGRAPHICS ANNUAL REPORTING: 2023 |          |           |             |           |                    |             |  |
|--|--------------------|------------|-------------------|-----------|--------------------|------------|----------------------|---|------------------|-----------|---------------|-----------|--------------------|------------|--------------------|---|----------|-----------|-------------|-----------|--------------------|-------------|--|
| TOTAL (SBE + NO SBE GOALS/MEASURES)                        |                    |            |                   |           |                    |            |                      | TOTAL (SBE + NO SBE GOALS/MEASURES)                   |                  |           |               |           |                    |            |                    | TOTAL (SBE + NO SBE GOALS/MEASURES)                   |          |           |             |           |                    |             |  |
| Ethnicity Type   | Male               |            | Female            |           | Unknown            |            | TOTAL                | Male  |                  | Female    |               | Unknown   |                    | TOTAL      | Male               |   | Female   |           | Unknown     |           | TOTAL              |             |  |
| 1. Asian Pacific American                                  | 14,168,823         | 70%        | 5,937,349         | 30%       |                    | 0%         | 20,106,172           | 1%  | -                |           | -             |           | -                  | 0%         |                    |   |          |           |             | -         | 0%                 |             |  |
| 2. Black American  | 17,832,783         | 57%        | 13,611,208        | 43%       |                    | 0%         | 31,443,991           | 2%  | 4,559,990        | 100%      | -             | 0%        | 0%                 | 4,559,990  | 1%                 |   |          |           |             | -         | 0%                 |             |  |
| 3. Caucasian   | 550,616,589        | 94%        | 37,042,967        | 6%        |                    | 0%         | 587,659,556          | 34%   | -                | 0%        | 49,717        | 100%      | 0%                 | 49,717     | 0%                 |   |          |           |             | -         | 0%                 |             |  |
| 4. Hispanic American                                       | 102,765,451        | 85%        | 14,164,291        | 12%       | 4,672,000          | 4%         | 121,601,742          | 7%  | -                |           | -             |           | -                  | 0%         |                    |   |          |           |             | -         | 0%                 |             |  |
| 5. Native American   | 4,114,654          | 100%       |                   | 0%        |                    | 0%         | 4,114,654            | 0%  | -                |           | -             |           | -                  | 0%         |                    |   |          |           |             | -         | 0%                 |             |  |
| 6. Other Minority  | 15,805,766         | 48%        | 14,000,000        | 43%       | 2,905,065          | 9%         | 32,710,831           | 2%  | -                |           | -             |           | -                  | 0%         |                    |   |          |           |             | -         | 0%                 |             |  |
| 7. Subcontinent Asian American                             | 16,937,157         | 99%        | 188,809           | 1%        |                    | 0%         | 17,125,966           | 1%  | -                |           | -             |           | -                  | 0%         |                    |   |          |           |             | -         | 0%                 |             |  |
| 8. Unknown   | 3,095,240          | 0%         | 955,658           | 0%        | 888,213,634        | 100%       | 892,264,532          | 52%   |                  | 0%        | -             | 0%        | 422,076,500        | 100%       | 422,076,500        | 71%   |          | 0%        | 134,119,748 | 100%      | 134,119,748        | 100%        |  |
| <b>TOTAL</b>   | <b>725,336,463</b> | <b>42%</b> | <b>85,900,282</b> | <b>5%</b> | <b>895,790,699</b> | <b>52%</b> | <b>1,707,027,444</b> | <b>100%</b>   | <b>4,559,990</b> | <b>1%</b> | <b>49,717</b> | <b>0%</b> | <b>422,076,500</b> | <b>99%</b> | <b>426,686,207</b> | <b>72%</b>  | <b>-</b> | <b>0%</b> | <b>-</b>    | <b>0%</b> | <b>134,119,748</b> | <b>100%</b> |  |

| CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2019-2021 |                      |            |                    |            |                    |            |                      | CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2022 |            |                    |            |                    |            |                      |             | CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2023 |            |                   |            |                   |            |                    |             |
|---|----------------------|------------|--------------------|------------|--------------------|------------|----------------------|--|------------|--------------------|------------|--------------------|------------|----------------------|-------------|--|------------|-------------------|------------|-------------------|------------|--------------------|-------------|
| TOTAL (SBE + NO SBE GOALS/MEASURES)                     |                      |            |                    |            |                    |            |                      | TOTAL (SBE + NO SBE GOALS/MEASURES)                |            |                    |            |                    |            |                      |             | TOTAL (SBE + NO SBE GOALS/MEASURES)                |            |                   |            |                   |            |                    |             |
| Ethnicity Type  | Male                 |            | Female             |            | Unknown            |            | TOTAL                | Male   |            | Female             |            | Unknown            |            | TOTAL                | Male        |  | Female     |                   | Unknown    |                   | TOTAL      |                    |             |
| 1. Asian Pacific American                               | 42,643,511           | 92%        | 3,936,166          |            | -                  |            | 46,579,677           | 6,213,043  | 92%        | 541,390            | 8%         |                    | 0%         | 6,754,433            | 1%          | 1,653,096  | 98%        | 25,541            | 2%         | 0%                | 1,678,637  | 1%                 |             |
| 2. Black American                                       | 135,966,462          |            | 34,374,924         |            | 8,455              |            | 170,349,841          | 33,569,413   | 80%        | 8,457,072          | 20%        |                    | 0%         | 42,026,485           | 4%          | 6,437,647  | 81%        | 1,519,372         | 19%        |                   | 0%         | 7,957,019          | 5%          |
| 3. Caucasian  | 1,618,429,428        |            | 178,008,539        |            | 915,800            |            | 1,797,353,767        | 612,417,270  | 92%        | 54,185,018         | 8%         | 1,482,275          | 0%         | 668,084,563          | 57%         | 75,433,622   | 91%        | 7,224,864         | 9%         | 357,315           | 0%         | 83,015,801         | 47%         |
| 4. Hispanic American                                    | 683,805,486          |            | 158,380,004        |            | 18,586,403         |            | 860,771,893          | 219,554,299  | 79%        | 50,940,234         | 18%        | 6,596,877          | 2%         | 277,091,410          | 23%         | 39,507,170   | 78%        | 10,468,977        | 21%        | 570,802           | 1%         | 50,546,949         | 29%         |
| 5. Native American                                      | 19,761,268           |            | 87,267             |            | -                  |            | 19,848,535           | 3,486,541  | 99%        | 28,108             | 1%         |                    | 0%         | 3,514,649            | 0%          | 900,515  | 100%       |                   | 0%         |                   | 0%         | 900,515            | 1%          |
| 6. Other Minority                                       | 81,846,199           |            | 9,986,668          |            | 309,302,176        |            | 401,135,043          | 18,413,761   | 30%        | 4,551,625          | 7%         | 39,395,698         | 63%        | 62,361,084           | 5%          | 4,111,108  | 38%        | 441,618           | 4%         | 6,358,840         | 58%        | 10,911,566         | 6%          |
| 7. Subcontinent Asian American                          | 13,322,326           |            | 1,543,454          |            |                    |            | 14,865,780           | 4,639,514  | 75%        | 1,574,365          | 25%        |                    | 0%         | 6,213,879            | 1%          | 244,283  | 77%        | 73,100            | 23%        |                   | 0%         | 317,383            | 0%          |
| 8. Unknown  | 30,630,423           |            | 3,447,112          |            | 347,834,833        |            | 381,912,368          | 1,055,917  | 1%         | 7,754,362          | 7%         | 107,169,405        | 92%        | 115,979,684          | 10%         | 144,644  | 1%         | 501,242           | 3%         | 19,346,494        | 97%        | 19,992,380         | 11%         |
| <b>TOTAL</b>  | <b>2,626,405,103</b> | <b>71%</b> | <b>389,764,134</b> | <b>11%</b> | <b>676,647,667</b> | <b>18%</b> | <b>3,692,816,904</b> | <b>899,349,758</b>                                 | <b>76%</b> | <b>128,032,174</b> | <b>11%</b> | <b>154,644,255</b> | <b>13%</b> | <b>1,182,026,187</b> | <b>100%</b> | <b>128,432,085</b>                                 | <b>73%</b> | <b>20,254,714</b> | <b>12%</b> | <b>26,633,451</b> | <b>15%</b> | <b>175,320,250</b> | <b>100%</b> |

### NOTES

<sup>1</sup>As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral.

<sup>2</sup>The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

<sup>3</sup>Payments reported may be from contracts awarded outside the reporting period.

<sup>4</sup>It is important to note that the health of Goods and Services (G&S) contracts/awards should be identified by Contracts Paid instead of Contracts Awarded. This is due to the way G&S contracts are created in the County's Financial System. Prior to the County's new ERP system (April 2021) when pool contracts are created, the allocation amount is captured in one lumpsum and does not identify each individual award and to whom it was awarded. However, BMWS does capture who was paid and if they were an SBE or Non-SBE. We are working with the development team to see if G&S awards and payments can be better aligned and may change in the future.

<sup>5</sup>The exclusion of non-compete contract awards and payment data became effective July 2022. However, at the request of the Board, they would like to see everything. It was advised to the Board that it should be important to note that there will be contracts that will skew SBE data (ie: fuel, vehicle purchases, S8 vouchers, Headstart program, MDC employee health benefits, Microsoft software, etc.)

# JACKSON HEALTH SYSTEM REPORT

**Public Health Trust / Jackson Health System  
Awarded Goods and Services Contracts  
February 1 - March 31, 2023**

| Vendor Name                  | Vendor SBE Status | Ethnicity         | Gender            | Method of Procurement                   | Source Contract / Contract Number      | Project Number   | Contract Description  | Current Term of Contract        | Contract Value  | Department                                 | Category                    | SBE Measure                |
|------------------------------|-------------------|-------------------|-------------------|---|--|------------------|---|---------------------------------|-----------------|--|-----------------------------|----------------------------|
| 3DR Labs II, LLC             | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-226514-JFJ | CT & MRI post processing services   | 1 Year                          | \$ 243,000.00   | Radiology & Imaging Dept. - JMH            | Clinical Support Services   |                            |
| Abbott Laboratories          | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | LB0976                                 | GPO-23-21942-RJ  | Service agreement to cover the Architect Instrument used for testing of immunosuppressant drugs, HIC and HCV  | One Time                        | \$ 52,704.08    | Laboratory Services                        | Clinical Support Services   |                            |
| Abbott Vascular, Inc.        | Non-SBE           | Shareholder Owned | Shareholder Owned | Sole Source                             |  | SS 21-20660-GP   | Purchase of CardioMEMs HF Pressure Measurement Systems and related consumables                                | 3 Years w/2 OTRs                | \$ 1,436,400.00 | Cardiovascular Services Dept.              | Clinical Support Services   |                            |
| Advance Water System         | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-22978-SPA  | Water dialysis system maintenance agreement   | 1 Year                          | \$ 27,831.49    | Holtz Children's Hospital                  | Hospitals (JNMC/JSCH/Holtz) |                            |
| Advanced Instruments, Inc.   | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |  | BW-23-227776-PR  | Purchase of a new Osmometer instrument, installation training and validation                                  | One Time                        | \$ 16,897.65    | Core Lab                                   | Clinical Support Services   |                            |
| Agiliti Health, Inc.         | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | CE7071                                 | GPO-23-22806-IS  | Rental of the 980 Universal Vent (ventilators) for the Pedi Respiratory Therapy Dept.                         | One Time                        | \$ 10,000.00    | Pedi Respiratory Therapy                   | Clinical Support Services   |                            |
| All-Med Express, Inc.        | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-21848-LK   | Same Day Delivery service for Specialty Pharmacy  | 1 Year w/3 OTRs of 1 year each  | \$ 249,000.00   | Specialty Pharmacy                         | Pharmacy                    |                            |
| Americare Renal Center, LLC  | Non-SBE           | Hispanic          | Male              | Request for Proposal                    |  | RFP 19-17047-CS  | Mod. No. 2 adding funds to support continued services of dialysis treatment outpatient and inpatient services | 3 Years w/2 OTRs                | \$ 950,549.18   | Quality and Safety Patient Department      | Clinical Support Services   | 1% SBE Subcontracting Goal |
| Analytics Corporation        | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-22-22478-IS   | Water testing for Pediatric Dialysis  | One Time                        | \$ 16,000.00    | Pediatric Dialysis                         | Clinical Support Services   |                            |
| Anda, Inc.                   | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-22-22388-LDL  | Specialty medications and IV solutions - not available through our distributor partners.                      | 1 Year                          | \$ 29,000.00    | JMH LTCC Administration                    | Clinical Support Services   |                            |
| Arjohuntleigh, Inc.          | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient |  | GPO-23-22926-LDL | Capital Bed Rental Agreement additional funding needs   | 2 Years w/2 OTRs of 1 year each | \$ 435.00       | JMH Supply Chain; PMC, JWMC, JSMC and JNMC | Capital / Support Services  |                            |
| Arthrex, Inc.                | Non-SBE           | White             | Male              | Bid Waiver                              |  | BW 23-22111-AW   | Purchase of an Arthrex Trimano for arthroscopic shoulder procedures as Jackson West                           | Capital Purchase                | \$ 16,200.00    | JWMC Operating Room                        | Hospitals (JNMC/JSCH/Holtz) |                            |
| ATOS IT Solutions & Services | Non-SBE           | Shareholder Owned | Shareholder Owned | Piggyback                               | State of Florida 43320000-NASPO-19-ACS | PB 22-19211-KG   | Telephone systems for DTC 4th Buildout - CO #1 adding wall mount kits to the PO                               | One Time                        | \$ 461.63       | Facilities, Design and Construction        | Capital / Support Services  |                            |
| AVI-SPL, LLC                 | Non-SBE           |                   |                   | Piggyback                               | TIPS 200904                            | PB 22-19230-KG   | CO#1 to include one additional raceway to River Landing IT  | 3 Years                         | \$ 2,992.34     | Facilities, Design and Construction        | Capital / Support Services  |                            |
| B Braun                      | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | PH40083                                | GPO-23-22657-AH  | Purchase of infusion pumps for Jackson North  | 15 Years                        | \$ 54,800.00    | JNMC Plant Maintenance Dept                | Hospitals (JNMC/JSCH/Holtz) |                            |
| Baxter Healthcare Corp.      | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | RX90040                                | GPO-23-22782-PR  | Thirty (30) Tisseel 10ML instruments for Jackson West OR  | 1 Year                          | \$ 14,906.10    | JWMC Operating Room                        | Hospitals (JNMC/JSCH/Holtz) |                            |
| BD Bard                      | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-22812-IS   | Sherlock 3CG Sensors, Display and equipment including extended warranty                                       | One Time                        | \$ 24,570.00    | Red Light Running                          | Clinical Support Services   |                            |
| Becton Dickinson and Company | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | LB0912                                 | GPO-23-22172-LS  | Purchase of a BD BACTEC FX Top Unit for the Jackson North Surgery Separate Dept.                              | 5 Years                         | \$ 40,000.00    | JNMC Surgery Separate                      | Hospitals (JNMC/JSCH/Holtz) |                            |

**Public Health Trust / Jackson Health System  
Awarded Goods and Services Contracts  
February 1 - March 31, 2023**

| Vendor Name   | Vendor SBE Status | Ethnicity         | Gender            | Method of Procurement                   | Source Contract / Contract Number      | Project Number   | Contract Description   | Current Term of Contract        | Contract Value  | Department                           | Category                    | SBE Measure |
|---|-------------------|-------------------|-------------------|---|--|------------------|--|---------------------------------|-----------------|--------------------------------------|-----------------------------|-------------|
| Berlin Heart, Inc.                                    | Non-SBE           |                   |                   | Bid Waiver - Sole Source                |  | BW-23-22832-IS   | PICU EXCOR Pedi Artificial Heart Pump  | One Time                        | \$ 125,352.00   | Pediatric Intensive Care             | Clinical Support Services   |             |
| Better Living Investments, LLC d/b/a Normandy Estates | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-20-20326-CS   | Assisted Living facility services (Supplemental Provider) - Mod No. 5 to support increased utilization.          | 2 months                        | \$ -            | Nursing Home Placement               | Clinical Support Services   |             |
| Biomerieux, Inc.                                      | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | LB0913                                 | GPO-23-22787-PR  | Biofire Torch for Jackson West   | 1 Year                          | \$ 11,900.00    | JWMC Laboratory Dept.                | Hospitals (JNMC/JSCH/Holtz) |             |
| Biomerieux, Inc.                                      | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-22659-AH   | Purchase of Filmarray modules for JWMC Lab   | Capital Purchase                | \$ 42,000.00    | JWMC Laboratory Dept.                | Hospitals (JNMC/JSCH/Holtz) |             |
| Biomerieux, Inc.                                      | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | LB0913                                 | GPO-23-23227-KYD | Biofire Torch base   | 1 Year                          | \$ 13,883.33    | Biomedical Engineering               | Clinical Support Services   |             |
| Bone Solutions, Inc.                                  | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-22-22718-JR   | Osteocrete bone filler   | 3 Years                         | \$ 291,384.00   | Main Operating Room                  | OR / Surgery / Anesthesia   |             |
| BREG, Inc.  | Non-SBE           |                   |                   | Bid Waiver                              |  | BW 18-16247-JM   | Custom orthotic devices and services   | 1 Year                          | \$ -            |                                      | Clinical Support Services   |             |
| Canon Medical Systems, USA                            | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | XR0314                                 | GPO 18-15910-LS  | Exhibit E 03 Pedi Cath Lab Alphenix Biplane Vascular system  | 5 Years w/5 OTRs of 1 year each | \$ 1,858,765.00 | JHS Hospitalist Nursing              | Clinical Support Services   |             |
| Carahsoft Technology Corp.                            | Non-SBE           |                   |                   | Piggyback                               | State of Florida 43230000-NASPO-16-ACS | PB-22-22494-IS   | DROIDS Public Sector subscription  | 3 months                        | \$ 171,003.00   | D.R.O.I.D.S.                         | Administrative              |             |
| Cardinal Health 105, Inc.                             | Non-SBE           | Shareholder Owned | Shareholder Owned | Informal Request for Quote              |  | IRFQ-23-22663-AH | Purchase of a cell wash for JNMC Blood Bank Dept.  | Capital Purchase                | \$ 16,172.00    | JNMC Blood Bank                      | Hospitals (JNMC/JSCH/Holtz) |             |
| Cardinal Health 110, LLC                              | Non-SBE           | Shareholder Owned | Shareholder Owned | Request for Proposal                    |  | RFP-17-14088-LK  | Pharmaceutical and specialty pharmaceutical distribution services - amendments to add CVS and Walgreen locations | 5 Years w/2 OTRs of 1 year each | \$ -            | Pharmacy                             | Pharmacy                    |             |
| Cardioquip, LLC                                       | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-22873-KYD  | CardioCare Basic Annual PM for 17 units  | One Time                        | \$ 18,714.00    | Biomedical Engineering               | Clinical Support Services   |             |
| Carter-Health, LLC                                    | Non-SBE           | Black             | Female            | Group Purchasing Organization - Vizient | RX5093                                 | GPO-23-23018-CA  | Hepa filter in the IC clean room at Jackson North  | One Time                        | \$ 11,200.00    | JNMC Pharmacy                        | Hospitals (JNMC/JSCH/Holtz) |             |
| CDW Government, Inc.                                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IT0031                                 | PB-23-22904-CM   | Jackson South WiFi refresh   | 10 Years                        | \$ 549,112.68   | Information Technology               | ITD                         |             |
| CDW Government, Inc.                                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IT0031                                 | GPO-23-22792-PR  | Renewals of Nagois monitor appliance   | 1 Year                          | \$ 16,406.25    | System Admin. & Data Ctr. Eng.       | ITD                         |             |
| CDW Government, Inc.                                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IT0031                                 | GPO-23-22794-PR  | Computer hardware for JMSW3RESP  | 1 Year                          | \$ 130,915.04   | JMSW3 RESP                           | ITD                         |             |
| CDW Government, Inc.                                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IT0031                                 | GPO-23-22804-PR  | ParkPlace Tech support for UCS server hardware   | 1 Year                          | \$ 28,925.40    | System Admin. & Data Ctr. Eng.       | ITD                         |             |
| CDW Government, Inc.                                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IT0031                                 | GPO-23-23185-GB  | Purchase of Spectralinks   | 10 Years                        | \$ 58,563.90    | Computer Operations                  | ITD                         |             |
| CDW Government, Inc.                                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IT0031                                 | GPO-23-21946-RJ  | Barcode scanners   | One Time                        | \$ 26,881.75    | Information Technology               | ITD                         |             |
| Champion Medical Technologies, Inc.                   | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-18-15749-LK   | Warranty Tracker Software - OTR #2   | 3 Years w/2 OTRs of 1 Year each | \$ 53,500.00    | JMH, JWMC, JNMC and JSMC             | Hospitals (JNMC/JSCH/Holtz) |             |
| Claridge House Nursing and Rehabilitation Center      | Non-SBE           |                   |                   | Bid Waiver                              |  | BW 22-21801-CS   | Skilled nursing home services - additional funding to support increased utilization                              | 3 Years                         | \$ 1,000,000.00 | CRM - Social Work Discharge Planning | Clinical Support Services   |             |
| Clearsense, LLC                                       | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-20-18445-NB   | Data Governance consulting services  | 3 Years                         | \$ 79,860.00    | Decision Support Services            | Administrative              |             |

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| Vendor Name                                      | Vendor SBE Status | Ethnicity         | Gender            | Method of Procurement                   | Source Contract / Contract Number                                   | Project Number   | Contract Description  | Current Term of Contract        | Contract Value  | Department                                     | Category                    | SBE Measure |
|--|-------------------|-------------------|-------------------|---|---|------------------|---|---------------------------------|-----------------|--|-----------------------------|-------------|
| Clearview Building Services                      | SBE               | White             | Male              | Request for Quote                       |   | RFQ-23-21945-RJ  | Cleaning of sidewalks and windows   | One Time                        | \$ 18,800.00    | Environmental Services                         | Capital / Support Services  |             |
| Comp Air Service Co.                             | Non-SBE           |                   |                   | Emergency                               |   | EMER 23-22495-HO | Emergency vacuum pump replacement at JMH East Tower Basement  | One Time                        | \$ 23,379.00    | Engineering Services                           | Capital / Support Services  |             |
| Comp Air Service Co.                             | Non-SBE           |                   |                   | Bid Waiver                              |   | BW 22-19268-KG   | CO#1 to add air compressor rental unit during the compressor installation at DTC at JMH                         | 1 Year                          | \$ 15,836.00    | Facilities, Design and Construction            | Capital / Support Services  |             |
| Comprehensive Care Services                      | Non-SBE           |                   |                   | Bid Waiver                              |   | BW 18-16437-JM   | CCS Extracorporeal, Perfusion and related services - contract extension   | 3 Years w/2 OTRs                | \$ 1,200,000.00 | Perioperative Services                         | OR / Surgery / Anesthesia   |             |
| Conmed   | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | MS6922  | GPO-23-22170-LS  | Surgical saws for the Main Operating Room   | 5 Years                         | \$ 37,993.80    | Main Operating Room                            | OR / Surgery / Anesthesia   |             |
| Creativision Media, Inc.                         | SBE               | Black             | Female            | Bid Waiver                              |   | BW-22-21497-SPA  | Small business enterprise consulting services   | 1 Year                          | \$ 39,366.60    | Facilities, Design and Construction            | Capital / Support Services  |             |
| Cross Country Staffing, Inc.                     | Non-SBE           |                   |                   | Bid Waiver                              |   | BW 21-20349-CS   | International nurses recruitment services = mod. No. 2  | 1 Year                          | \$ -            | JMH Central Staffing and HR Talent Acquisition | Administrative              |             |
| Cube Care  | Non-SBE           | Hispanic          | Female            | Standardization Bid Waiver              |   | BW-23-22980-SPA  | Mecho Shades for section 2 of the River Landing leased office space   |                                 | \$ 10,480.38    | Facilities, Design and Construction            | Capital / Support Services  |             |
| Cube Care  | Non-SBE           | Hispanic          | Female            | Standardization Bid Waiver              |   | BW-23-22981-SPA  | Mecho Shades for section 1 of the River Landing leased office space   |                                 | \$ 12,244.32    | Facilities, Design and Construction            | Capital / Support Services  |             |
| Datex-Ohmeda, Inc. div. of GE Healthcare Systems | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | CE3333  | GPO-23-22179-LS  | Purchase of 3 Panda iRes Bedded Warmers for JMH's East Tower 4 - Labor & Delivery Dept.                         | 6 Years                         | \$ 65,489.91    | East Tower 4 - Labor-Delivery                  | Hospitals (JNMC/JSCH/Holtz) |             |
| Decon Environmental & Engineering                | Non-SBE           | White             | Female            | Piggyback                               | MDC Public Schools Contract ITB 16-018-HR / G-ENV /TB-2017-GR/N-S-C | PB-23-22896-CM   | CO #1 for additional mold remediation services at JMT 11th Floor suites   | 5 Years                         | \$ 3,709.65     | Real Estate Services                           | Capital / Support Services  |             |
| Decon Environmental & Engineering                | Non-SBE           | White             | Female            | Piggyback                               | MDC Public Schools Contract ITB 16-018-HR / G-ENV /TB-2017-GR/N-S-C | PB-23-23140-CW   | Asbestos abatement services for the boiler room located at Perdue Medical Center                                | 5 Years                         | \$ 15,535.33    | Perdue Medical Center                          | Capital / Support Services  |             |
| Decon Environmental & Engineering                | Non-SBE           | White             | Female            | Piggyback                               | MDC Public Schools Contract ITB 16-018-HR / G-ENV /TB-2017-GR/N-S-C | PB 23-22986-SPA  | Mold remediation services for North Dade Health Center  | One Time                        | \$ 128,179.38   | Clinical Outpatient Practices                  | Capital / Support Services  |             |
| Dell Marketing LP                                | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IT0260  | GPO-23-22791-PR  | Renewal of Remote Control tool  | 1 Year                          | \$ 13,941.48    | System Admin. & Data Ctr. Eng.                 | ITD                         |             |
| DeRoyal Industries, Inc.                         | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient |   | GPO-21-20631-JM  | Mod. No. 1 adding 200 hardware brackets to hold suction canisters, at no cost to the Trust - foro JWMC and JSMC | 3 Years w/2 OTRs of 1 Year each | \$ -            | Perioperative Services                         | OR / Surgery / Anesthesia   |             |
| Diagnostic Instruments, Inc. d/b/a Spot Imaging  | Non-SBE           |                   |                   | Bid Waiver                              |   | BW 23-22112-AW   | Pathstation System for the Jackson West Pathology Dept.   | Capital Purchase                | \$ 16,607.00    | JWMC Pathology Dept.                           | Hospitals (JNMC/JSCH/Holtz) |             |
| Dilon Technologies, Inc.                         | Non-SBE           |                   |                   | Sole Source                             |   | SS-20-18484-JM   | Renewal of the Dilon Hemoblast purchase agreement   | 1 Year w/2 OTRs                 | \$ 48,000.00    | Perioperative Services                         | OR / Surgery / Anesthesia   |             |
| Direct Success                                   | Non-SBE           |                   |                   | Bid Waiver                              |   | BW 23-23229-KYD  | Cefotaxime medication for the NICU  | One Time                        | \$ 132,000.00   | Pharmacy                                       | Pharmacy                    |             |
| DrFirst.com, Inc.                                | Non-SBE           |                   |                   | Bid Waiver                              |   | BW-18-16004-NB   | MedHx medication management solution for the Pharmacy Dept.   | 3 Years w/2 OTRs of 1 Year each | \$ 57,723.75    | Pharmacy                                       | Pharmacy                    |             |

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|---|-------------------|-------------------|-------------------|---|--|-----------------|---|---------------------------------|-----------------|---|-----------------------------------|-----------------------------|
| Elekta, Inc.  | Non-SBE           |                   |                   | Legacy                                  |  | LG 22-22099-AW  | Elekta equipment and continued support and maintenance                          | 6 Years                         | \$ 402,000.00   | Radiation Therapy   | Clinical Support Services         |                             |
| First Choice Research and Investigation, Inc. d/b/a First Choice Background Screening | Non-SBE           | Hispanic          | Female            | Request for Proposal                    |  | RFP 15-13092-CS | Background screening services - mod. No. 15                                     | 6 months                        | \$ 214,000.00   | HR -Recruitment, Physician Services, JNMC, JSMC, Pastoral Care, Medical Staff, JWMC | Administrative                    |                             |
| Flagler Technologies, LLC   | Non-SBE           | Shareholder owned | Shareholder owned | Piggyback                               | State of Florida NASPO Value Point Contract #43220000-NASPO-19-ACS | PB-22-22107-AW  | Purchase of two Cisco switches for JSNMC  | 4 Years 2 months                | \$ 27,473.24    | JSMC Nursing Administration   | Hospitals (JNMC/JSCH/Holtz)       |                             |
| Flagler Technologies, LLC   | Non-SBE           | Shareholder owned | Shareholder owned | Piggyback                               | State of Florida NASPO Value Point Contract #43220000-NASPO-19-ACS | PB 23-22113-AW  | Purchase of two Meraki PSU (Physician Network Equipment)                        | 4 Years 2 months                | \$ 41,429.36    | Network Support   | ITD                               |                             |
| Follet Products, LLC  | Non-SBE           | Shareholder owned | Shareholder owned | Group Purchasing Organization - Vizient | CE2851   | GPO-23-20670-AC | Refridgerator for the Emergency Care Center's Pharmacy                          | One Time                        | \$ 14,025.00    | Emergency Care Center   | Clinical Support Services         |                             |
| Follet Products, LLC  | Non-SBE           | Shareholder owned | Shareholder owned | Group Purchasing Organization - Vizient | CE3341   | GPO-23-22660-AH | Medical refrigerators for the Jackson South Pharmacy                            | 5 Years                         | \$ 19,129.76    | JSMC Pharmacy   | Hospitals (JNMC/JSCH/Holtz)       |                             |
| Fujifilm Sonosite, Inc.   | Non-SBE           | Shareholder owned | Shareholder owned | Group Purchasing Organization - Vizient |  | GPO-23-23181-GB | Purchase of an ultrasound system  | 3 Years                         | \$ 21,262.60    | East Tower 4 Labor and Delivery   | Clinical Support Services         |                             |
| GE Healthcare, LLC  | Non-SBE           | Shareholder owned | Shareholder owned | Group Purchasing Organization - Vizient | CE7633   | GPO-23-22800-PR | Service repair for the Revolution EVO unit at Jackson South                     | 1 Year                          | \$ 12,297.60    | Biomedical Engineering  | Clinical Support Services         |                             |
| GE Healthcare, LLC  | Non-SBE           | Shareholder owned | Shareholder owned | Legacy                                  |  | LG-19-16710-NB  | Perinatal system support and maintenance services                               | 5 Years                         | \$ 2,938.80     | Information and Records Management  | Administrative                    |                             |
| GE Helathcare, LLC  | Non-SBE           | Shareholder owned | Shareholder owned | Group Purchasing Organization - Vizient | CE7633   | GPO-23-22801-PR | Onsite support for Harmony Pathfinder UPG in use at JSMC                        | 1 Year                          | \$ 49,871.80    | Biomedical Engineering  | Hospitals (JNMC/JSCH/Holtz)       |                             |
| GE Medical Systems  | Non-SBE           | Shareholder owned | Shareholder owned | Group Purchasing Organization - Vizient | XR0918   | GPO-23-22171-LS | Purchase of an Ultrasound Logic system for Jackson West                         | 3 Years                         | \$ 129,081.60   | JWMC Radiology Administration   | Hospitals (JNMC/JSCH/Holtz)       |                             |
| GE Precision Healthcare, LLC  | Non-SBE           | Shareholder owned | Shareholder owned | Group Purchasing Organization - Vizient | XR0431   | GPO-22-21521-AW | Removal of the LOGIQ E R7 being traded in for the Labor and Delivery Dept.      | 5 Years                         | \$ 6,500.00     | Labor and Delivery Operating Room   | OR / Surgery / Anesthesia         |                             |
| Genserv, LLC  | Non-SBE           |                   |                   | Invitation to Bid                       |  | ITB-22-19265-KG | Annual preventatice maintenance for JSMC generators                             | 3 Years                         | \$ 60,930.00    | Jackson South Medical Center  | Hospitals (JNMC/JSCH/Holtz)       |                             |
| Genserv, LLC  | Non-SBE           |                   |                   | Invitation to Bid                       |  | ITB-22-19265-KG | Blanket PO for generator repairs at JMMC as needed                              | 3 Years                         | \$ 50,000.00    | Engineering Dept.   | Capital / Support Services        |                             |
| Global Trading, Inc.  | SBE               | Other             | Male              | Piggyback                               | Miami Dade County FB-00802   | PB-23-22823-IS  | Uniform for new hire security personnel   | 5 Years                         | \$ 80,000.00    | Security Services   | Long Term Care / Quality / Safety |                             |
| Goodwill Industries of South Florida, Inc.  | Non-SBE           |                   |                   | Request for Proposal                    |  | RFP-14-12154-CS | Mod. No. 13 for extension of linen and laundry services for 3 months            | 3 months                        | \$ -            | Environmental Services  | Capital / Support Services        | 10% SBE Subcontracting Goal |
| Graybar Electric Company  | Non-SBE           | White             | Male              | Group Purchasing Organization - Vizient | CE3220   | GPO-23-22788-PR | Battery replacements for network management                                     | One Time                        | \$ 136,935.00   | Network Support   | ITD                               |                             |
| Graybar Electric Company  | Non-SBE           | White             | Male              | Group Purchasing Organization - Vizient | CE3220   | GPO-23-23150-CW | Purchase of life safety equipment isolation distribution panel and power system | 3 Years w/2 OTRs of 1 Year each | \$ 10,750.00    | Engineering Services  | Capital / Support Services        |                             |
| GRM Information Management Services   | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-22-22652-AH  | Records Management & Storage Services (Renewal)                                 | 3 Years                         | \$ 1,065,476.00 | Procurement Management  | Administrative                    |                             |
| Health Care Logistics, Inc.   | Non-SBE           | White             | Male              | Request for Quote                       |  | RFQ-23-20668-AC | Narcotic lock boxes   | One Time                        | \$ 24,250.50    | Surgical Administration   | OR / Surgery / Anesthesia         |                             |

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|--|-------------------|-------------------|-------------------|---|-----------------------------------|--------------------|--|---------------------------------------|----------------|---|-----------------------------|--------------------|
| Health Care Logistics, Inc.                        | Non-SBE           | White             | Male              | Informal Request for Quote              |                                   | IRFQ-23-20668-AC   | Narcotic lock boxes  | One Time                              | \$ 48,250.50   | JMH Surgical Administration, JSMC Nursing Administration, JNMC Nursing Administration | Hospitals (JNMC/JSCH/Holtz) |                    |
| HealthLinx, Inc.                                   | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-22-21830-LK     | Consulting services for the Trust's Nursing Excellence Pathway initiative  | 4 Years w/2 OTRs or 1 year each       | \$ 1,057.11    | HR/Center for Nursing Excellence  | Clinical Support Services   |                    |
| Hobart Service Corp.                               | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-21-21277-SW     | CO#1 for miscellaneous repairs of kitchen equipment at the Long Term Care Center                                 | 1.6 Years                             | \$ 19,800.00   | Long Term Care Center   | Hospitals (JNMC/JSCH/Holtz) |                    |
| Hobart Service Corp.                               | Non-SBE           |                   |                   | Emergency                               |                                   | EM-23-23149-CW     | Emergency repairs for Follet ice machines at Jackson South Medical Center  | 3 Years                               | \$ 13,518.54   | JSMC Plant Operatoins   | Hospitals (JNMC/JSCH/Holtz) |                    |
| Hocoma, Inc.                                       | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |                                   | BW-23-23821-IS     | Erigo extended warranty  | 1 Year                                | \$ 17,500.00   | Biomedical Engineering  | Clinical Support Services   |                    |
| Hologic, Inc.                                      | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | XR0653                            | GPO-23-22786-PR    | Adding funds to the PO for the purchase of parts and service to repair the Selenia Dimension mammography Room #1 | 5 Years                               | \$ 6,643.00    | Biomedical Engineering  | Clinical Support Services   |                    |
| Hologic, Inc.                                      | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-22468-GB     | Purchase of a Myosure system for Jackson South   | Capital Purchase                      | \$ 33,600.00   | JSMC Surgery Unit   | Hospitals (JNMC/JSCH/Holtz) |                    |
| Hotwire Communications, LTD.                       | Non-SBE           |                   |                   | Request for Quote                       |                                   | RFQ-23-21374-JFJ   | 3G DIA Service   | 2 Years                               | \$ 31,500.00   | Information Technology  | ITD                         |                    |
| Howard Sealcoating & Land Clearing                 | SBE               | Black             | Male              | Bid Waiver                              |                                   | BW-23-22834-IS     | Additional funds for Behavioral Health furniture removal and disposable  | One Time                              | \$ 3,987.41    | Materials Management  | Capital / Support Services  |                    |
| Huntington Technology Finance                      | Non-SBE           |                   |                   | Legacy                                  |                                   | LEGACY 18-15709-JM | Continued Finance of Omnicell Surface UVC disinfecting for procedural areas at JNMC                              | 4 Years                               | \$ 60,000.00   | Jackson North Medical Center  | Hospitals (JNMC/JSCH/Holtz) |                    |
| Huntington Technology Finance                      | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-23021-CA     | Continued Finance of Equipment at JNMC.  | One Time                              | \$ 13,113.76   | JNMC Pharmacy   | Hospitals (JNMC/JSCH/Holtz) |                    |
| Huntington Technology Finance                      | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-22175-LS     | Lease schedule PHT 019 Zeiss IORT buyout   | Capital Purchase                      | \$ 21,200.00   | Radiation Therapy   | Clinical Support Services   |                    |
| Hydroworx International, Inc.                      | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-22828-IS     | Service plan for the 2000 Series Pool  | 3 Years                               | \$ 21,600.00   | Biomedical Engineering  | Clinical Support Services   |                    |
| Hypersign, LLC                                     | Non-SBE           |                   |                   | Request for Proposal                    |                                   | RFP-21-20448-LS    | Mod. No. 5 - digital signage system - outdoor kiosk maintenance and repair funds                                 | 5 years w/opt out at months 37 and 49 | \$ 145,000.00  | Communications and Outreach   | Administrative              |                    |
| IdeaCom Healthcare Communications of Florida, Inc. | Non-SBE           | Shareholder Owned | Shareholder Owned | Standardization Bid Waiver              |                                   | BW 22-19281-KG     | CO#2 for Nurse Call Text to Speech Modle install at South Wing 8 project   | 3 Years w/2 OTRs of 1 Year each       | \$ 4,345.00    | Engineering Services  | Capital / Support Services  |                    |
| IdeaCom Healthcare Communications of Florida, Inc. | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE2605                            | GPO-23-22917-CM    | Upgrade to nurse call system at Perdue Medical Center  | 3 Years                               | \$ 347,488.78  | Perdue Medical Center   | Capital / Support Services  |                    |
| Immucor  | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-21910-CA     | Standing order for the purchase of RapidScreen test kits   | 1 Year                                | \$ 30,988.80   | JNMC Laboratory Dept.   | Hospitals (JNMC/JSCH/Holtz) |                    |
| In and Out Septic                                  | Non-SBE           |                   |                   | Request for Quote                       |                                   | RFQ-22-22881-CM    | Cleaning and maintenance services for the grease traps and lift station located outside DTC's kitchen            | 1 Year                                | \$ 53,400.00   | Engineering Services  | Capital / Support Services  | SBE Bid Preference |
| Indigo Diablo, LLC                                 | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-22-22543-KYD    | Adding hours to the agreement for CRM engagement   | 1 Year                                | \$ 70,520.00   | Communications and Outreach   | Administrative              |                    |



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|--|-------------------|-------------------|-----------------------|---|-----------------------------------|-------------------|---|--------------------------|-----------------|---|-----------------------------|-------------|
| Innovative Incentives  | SBE               | White             | Female                | Request for Quote                       |                                   | RFQ-22-22878-KYD  | Purchase of blue discharge folders  | One Time                 | \$ 23,125.00    | Communications and Outreach   | Administrative              |             |
| Integra Life Sciences, LLC   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Bid Waiver                              |                                   | BW-23-22467-GB    | Purchase of a Codman generator for Jackson South  | Capital Purchase         | \$ 28,129.20    | JSMC Surgery Unit   | Hospitals (JNMC/JSCH/Holtz) |             |
| Integra Life Sciences, LLC   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Bid Waiver                              |                                   | BW-23-23186-GB    | Purchase of headlights for the Jackson Main OR  | Capital Purchase         | \$ 34,993.00    | Main Operating Room   | OR / Surgery / Anesthesia   |             |
| IPA Corporation  | SBE               | Hispanic          | 50% Male / 50% Female | Request for Quote                       |                                   | RFQ-22-225879-KYD | Lunch bags  | One Time                 | \$ 20,832.00    | Communications and Outreach   | Administrative              |             |
| Iron Mountain Information Management   | Non-SBE           |                   |                       | Request for Proposal                    |                                   | RFP 03-5086       | Records management and storage services - finalization of transition of records and contract close out.                         | 18 Years                 | \$ 460,000.00   | Contracts & Records Mgmt/Risk Management  | Capital / Support Services  |             |
| Jackson Heights, NH, LLC d/b/a Unity Health Rehabilitation Center (Primary)<br>Pinecrest Rehabilitation Center (Secondary) | Non-SBE           |                   |                       | Request for Proposal                    |                                   | RFP 19-17310-CS   | Skilled Nursing Home services   | 1 Year                   | \$ 8,994,922.00 | Clinical Resource Management, Early Discharge Programs (EDP) and Physician Services                         | Clinical Support Services   |             |
| JC White Architectural Interior Products   | Non-SBE           | White             | Female                | Group Purchasing Organization - Vizient | CE3389                            | GPO-23-22911-CM   | Amari recliners for the DTC-ICU 4th Pavilion Buildout at JMH  | 1 Year                   | \$ 116,216.00   | Facilities, Design and Construction   | Capital / Support Services  |             |
| Johnson & Johnson Health Care System, Inc.   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Group Purchasing Organization - Vizient | CE7643                            | GPO-23-23187-GB   | Purchase of a Generator Harmonic for JSMC Surgery Unit  | 3 Years                  | \$ 20,985.00    | JSMC Surgery Unit   | Hospitals (JNMC/JSCH/Holtz) |             |
| Johnson & Johnson Health Care System, Inc.   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Group Purchasing Organization - Vizient | MS7324                            | GPO-23-22836-IS   | Staplers for the Jackson West Operating Room  | One Time                 | \$ 10,401.93    | JWMC Operating Room   | Hospitals (JNMC/JSCH/Holtz) |             |
| Johnson Controls Fire Protection, LP   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell Contract #030421-JHN   | PB-23-22914-CM    | Perdue Medical Center fire and sprinkler system service   | 5 Years                  | \$ 181,448.65   | PMC PCC East  | Capital / Support Services  |             |
| Johnson Controls Fire Protection, LP   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell Cooperative 030421-JHN | PB-23-23152-CW    | Preventative maintenance, monitoring and inspection services for the fire alarm and sprinkler system at JSMC                    | 5 Years                  | \$ 552,406.15   | JSMC Plant Operatoins   | Hospitals (JNMC/JSCH/Holtz) |             |
| Johnson Controls Fire Protection, LP   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell #030421-JHN            | PB 22-22515-HO    | Fire alarm and sprinkler system monitoring, testing and inspection at JNMC  | 5 Years                  | \$ 475,111.15   | Jackson North Medical Center  | Capital / Support Services  |             |
| Johnson Controls Fire Protection, LP   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell #030421-JHN            | PB-23-22916-CM    | JMMC DTC fire alarm upgrade   | 1 Year                   | \$ 47,441.83    | Engineering Dept.   | Capital / Support Services  |             |
| Johnson Controls Fire Protection, LP   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell #030421-JHN            | PB-23-22918-CM    | JMMC five year Platinum Fire Alarm and Sprinkler inspection and testing   | 1 Year                   | \$ 1,216,631.24 | Engineering Dept.   | Capital / Support Services  |             |
| Johnson Controls Fire Protection, LP   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell #030421-JHN            | PB-23-22919-CM    | 5 year fire alamr and sprinkler maintenance contract for LTCC, Rosie Lee Wesley, Jefferson Reeves, and North Dade Health Center | 5 Years                  | \$ 348,230.60   | NDHC Administration, Jefferson Reeves, SR Health CTR, Rosie Lee Wesley Health Center, Long Term Care Center | Capital / Support Services  |             |
| Johnson Controls, Inc.   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell Contract #030432-JHN   | PB-23-22909-CM    | Emergency sprinkler service calls on an as needed basis   | 1 Year                   | \$ 19,964.00    | Engineering Services  | Capital / Support Services  |             |
| Johnson Controls, Inc.   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell Contract #030421-JHN   | PB-23-22910-CM    | Emergency fire alarm services as needed   | 1 Year                   | \$ 19,950.00    | Engineering Services  | Capital / Support Services  |             |
| Johnson Controls, Inc.   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Piggyback                               | Sourcewell 031517-SGL             | PB-18-16589-KG    | Change order no. 1 for campus wide fire alarm upgrades  | 5 Years                  | \$ 732.35       | Engineering Services  | Capital / Support Services  |             |
| Karl Storz Endoscopy America   | Non-SBE           | Shareholder Owned | Shareholder Owned     | Group Purchasing Organization - Vizient | MS1028                            | GPO-23-22662-AH   | Purchase of C-Mac Monitors for Jackson Emergency Care Center  | 2 Years                  | \$ 26,451.72    | Emergency Care Center   | Clinical Support Services   |             |
| KEM Medical Products Corp.   | Non-SBE           |                   |                       | Bid Waiver                              |                                   | BW-23-22717-IS    | Environmental monitoring services for hazardous gasses  | 1 Year                   | \$ 27,795.00    | Security Env Health Safety Unit   | Capital / Support Services  |             |

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| Vendor Name                                       | Vendor SBE Status | Ethnicity         | Gender            | Method of Procurement                   | Source Contract / Contract Number | Project Number               | Contract Description  | Current Term of Contract                    | Contract Value   | Department                           | Category                    | SBE Measure |
|---|-------------------|-------------------|-------------------|---|-----------------------------------|------------------------------|---|---|------------------|--------------------------------------|-----------------------------|-------------|
| Landauer  | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-23189-GB               | Purchase of a Microstrar II Medical Dosimetry System for Jackson Main Radiation   | Capital Purchase                            | \$ 32,975.00     | Radiation Therapy                    | Clinical Support Services   |             |
| Language Line Services, Inc.                      | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV4035                            | GPO-22-22444-GB              | Translation and localization services - Mod No. 1   | 1 Year w/2 OTRs of 1 year ea                | \$ 35,000.00     | Communications and Outreach          | Administrative              |             |
| Lee Ryder Lamination                              | SBE               | White             | Female            | Bid Waiver                              |                                   | BW-23-22819-IS               | Indala Flexpass Proximity Cards w/Magstripe   | One Time                                    | \$ 37,200.00     | Photo ID & Fingerprinting Services   | Capital / Support Services  |             |
| Leica Microsystems, Inc.                          | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |                                   | BW-23-22803-PR               | Service order to upgrade the Aperio LVI Windows 10 at JNMC  | 1 Year                                      | \$ 12,676.04     | JNMC Technical Support Service Dept. | Hospitals (JNMC/JSCH/Holtz) |             |
| Linet Americas, Inc.                              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE7562                            | GPO-23-22167-LS              | Purchase of 16 Eleganza 4 Advanced beds and mattresses  | 3 Years                                     | \$ 106,768.00    | JSMC Nursing Administration          | Hospitals (JNMC/JSCH/Holtz) |             |
| Linet Americas, Inc.                              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE7562                            | GPO-23-20674-AC              | Mattresses for JSMC   | One Time                                    | \$ 31,983.00     | JSMC Nursing Administration          | Hospitals (JNMC/JSCH/Holtz) |             |
| Logisys d/b/a Beltmann Integrated Logistics, Inc. | Non-SBE           | White             | Male              | Bid Waiver                              |                                   | BW 21-19155-KG               | CO#1 adding funds to the agreement for logistical services for FFE Galiano FSED   | 2 Years                                     | \$ 15,746.25     | Facilities, Design and Construction  | Capital / Support Services  |             |
| LPIT Solutions, Inc. dba TrackCore, Inc.          | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | MS03194                           | GPO-17-14709-LS              | Trackcore Tissue Tracking system Jackson North - mod. No. 7 to extend services for 3 months                                 | 3 months                                    | \$ -             | JNMC Surgery Separate                | Hospitals (JNMC/JSCH/Holtz) |             |
| Lynne Thompson Consulting                         | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-22777-PR               | Consulting agreement for Metabolic and Bariatric Surgery Clinical Reviewer for Jackson West                                 | 1 Year                                      | \$ 17,000.00     | JWMC Nursing Administration          | Hospitals (JNMC/JSCH/Holtz) |             |
| Manages Resource                                  | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW 18-16510-DA               | Medical Chart auditing services   | 5 Years                                     | \$ -             | Revenue Cycle Management             | Revenue Cycle               |             |
| Mango Technologies, Inc. d/b/a Clickup            | Non-SBE           |                   |                   | Legacy                                  |                                   | LG-23-21341-JFJ              | Project Management software expansion and upgrade   | 3 Years                                     | \$ 542,578.00    | Information Technology               | ITD                         |             |
| McKinsey & Company, Inc. Washington D.C.          | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW 22-22249-LG               | Jackson Reimagined Transformation Project   | 3 Years and 4 months w/2 OTR of 1 year each | \$ 20,400,000.00 | Executive Office                     | Administrative              |             |
| MedAssets Performance Management (Vizient Inc.)   | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-22-21310-MR (RFP 10-5140) | Clinical Analytics Analyst Services SOW   | 12 months pr through completion             | \$ 50,000.00     | Executive Office                     | Administrative              |             |
| Medical Positioning, Inc.                         | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-22470-GB               | Purchase of a Barium chair  | Capital Purchase                            | \$ 10,874.56     | Radiology General                    | Clinical Support Services   |             |
| Medical Predictive Science Corp.                  | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-22805-IS               | HERO system lease for Jackson's NICU  | 1 Year                                      | \$ 56,144.00     | Newborn Intensive Care               | Clinical Support Services   |             |
| Medical Technology Associates                     | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-23-23146-CW               | Medical gas system turnkey services for the Trauma OR and OB/OR suites in the East Building at Jackson South Medical Center | One Time                                    | \$ 24,995.00     | JSMC Plant Operatoins                | Hospitals (JNMC/JSCH/Holtz) |             |
| Med-Lab Supply Co., Inc.                          | Non-SBE           | Hispanic          | Male              | Bid Waiver                              |                                   | BW-23-22824-IS               | Repair to a Table User Interface sensor   | One Time                                    | \$ 20,015.00     | Biomedical Engineering               | Clinical Support Services   |             |
| Medline Industries, Inc.                          | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | SV4043                            | GPO-23-22651-AH              | Anesthesia circuits and manifolds reprocessing  | 3 Years                                     | \$ 745,740.00    | Operating Room                       | OR / Surgery / Anesthesia   |             |
| Medline Industries, Inc.                          | Non-SBE           | Shareholder Owned | Shareholder Owned | Request for Quote                       |                                   | RFQ-23-23226-KYD             | Medical wear uniforms and lab coats with embroidery   | One Time                                    | \$ 65,924.00     | Environmental Department             | Capital / Support Services  |             |
| MEDREP Technologies, Inc.                         | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-19-17181-SA               | Medrep environmental testing, reporting and certification service   | 3 Years                                     | \$ 8,840.00      | Pharmacy                             | Pharmacy                    |             |
| Medtronic USA, Inc.                               | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |                                   | BW-22-22655-AH               | Purchase of navigation trays  | Capital Purchase                            | \$ 66,504.20     | Main Operating Room                  | OR / Surgery / Anesthesia   |             |

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|-------------------------------|-------------------|-------------------|-------------------|---|---|------------------|---|--------------------------|----------------|--------------------------------------|-----------------------------|--------------------|
| Nalco Company, LLC            | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | FM0364  | GPO-23-22899-CM  | CO#5 -Water Treatment Program for cooling towers at Perdue boilers                            | 5 Years                  | \$ 79,266.90   | Engineering Services                 | Capital / Support Services  |                    |
| Nalco Company, LLC            | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | FM0364  | GPO 20-18123-KG  | JMMC Microbial analytical water testing - CO #2   | 1 year                   | \$ 50,000.00   | Engineering Services                 | Capital / Support Services  |                    |
| New Innovations, Inc.         | Non-SBE           |                   |                   | Legacy                                  |   | LG 17-14915-CS   | Residency management suite software licensing and maintenance service                         | 1 Year                   | \$ 164,835.00  | GME Education Program                | Clinical Support Services   |                    |
| Office Express Supplies, Inc. | SBE               | Hispanic          | Male              | Request for Quote                       |   | RFQ 22-19252-KG  | Change order no. 1 to add funds for signage flags for the ACC-W Interior Signage package      | 6 months                 | \$ 4,200.00    | Engineering Services                 | Capital / Support Services  | SBE Bid Preference |
| Olympus America, Inc.         | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |   | BW-23-22810-IS   | Full factory refurbishment of SN 2013434 (video Bronchoscope)                                 | One Time                 | \$ 13,729.00   | Biomedical Engineering               | Clinical Support Services   |                    |
| Omniceil, Inc.                | Non-SBE           | Shareholder Owned | Shareholder Owned | Legacy                                  |   | LEG-23-21911-CA  | JNMC Pharmacy Dept. Optiflex support services   | 1 Year                   | \$ 16,188.00   | JNMC Pharmacy                        | Hospitals (JNMC/JSCH/Holtz) |                    |
| Omniceil, Inc.                | Non-SBE           | Shareholder Owned | Shareholder Owned | Legacy                                  |   | LG-23-23016-CA   | JNMC Pharmacy Dept. Omnicell support services   | 1 Year                   | \$ 34,353.00   | JNMC Pharmacy                        | Hospitals (JNMC/JSCH/Holtz) |                    |
| Omniceil, Inc.                | Non-SBE           | Shareholder Owned | Shareholder Owned | Legacy                                  |   | LG-22-22500-IS   | Maintenance support for Omnicell/Optiflex software  | 1 Year                   | \$ 163,968.00  | Central Supply Therapeutic           | Capital / Support Services  |                    |
| OpGen, Inc.                   | Non-SBE           |                   |                   | Bid Waiver                              |   | BW-23-22789-PR   | Assessment for bacterial genome sequencing for the Microbiology Dept.                         | 1 Year                   | \$ 15,000.00   | Microbiology/Pathology               | Clinical Support Services   |                    |
| Ortho Clinical Diagnostics    | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | LB0763  | GPO-23-22661-AH  | Purchase of a new Ortho Vision analyzer for Jackson South's Blood Bank                        | Capital Purchase         | \$ 78,045.00   | Jackson South Blood Bank             | Hospitals (JNMC/JSCH/Holtz) |                    |
| Ortho Clinical Diagnostics    | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | LC14430 (Enrolled) LB0763 (Nationally Awarded GPO Contract) | GPO-23-22807-PR  | Ortho Vision for the transfusion services department at Jackson Main                          | 1 Year                   | \$ 340,647.06  | Transfusion Services                 | Clinical Support Services   |                    |
| Owens and Minor, Inc.         | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE2902  | GPO-21-19944-SW  | FFE for Jackson ET-4B Labor and Delivery renovation   | 8 Years                  | \$ 157.03      | Facilities, Design and Construction  | Capital / Support Services  |                    |
| Owens and Minor, Inc.         | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | MS5003  | GPO-23-22786-PR  | Purchase of thirty five (35) Regulator Vac Tubing Nipple Diss FEM for the East Tower 3 at JMH | 6 Years 10 months        | \$ 11,463.90   | East Tower 3 - Mother Baby           | Clinical Support Services   |                    |
| Owens and Minor, Inc.         | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | LC34360   | GPO-23-22795-PR  | Purchase of 66 single linen hampers for the Nutrition department at JWMC                      | 1 Year                   | \$ 16,226.76   | JWMC Nutrition                       | Hospitals (JNMC/JSCH/Holtz) |                    |
| PartsSource                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV2290  | GPO-23-22781-PR  | Repair services for Philips (EPIQ) X8-2T at Jackson South                                     | 5 Years                  | \$ 19,778.00   | Biomedical Engineering               | Hospitals (JNMC/JSCH/Holtz) |                    |
| PartsSource                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV2290  | GPO-23-22783-PR  | Materials for the JNMC Technical Support Services Dept.                                       | 5 Years                  | \$ 15,670.40   | Technical Support Service            | Hospitals (JNMC/JSCH/Holtz) |                    |
| PartsSource                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV2290  | GPO-23-22784-PR  | Materials for JMH Biomedical Dept.  | 5 Years                  | \$ 13,294.75   | Biomedical Engineering               | Clinical Support Services   |                    |
| PartsSource                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV2290  | GPO-23-227859-PR | Materials for JSMC  | 5 Years                  | \$ 11,626.15   | Biomedical Engineering               | Clinical Support Services   |                    |
| PartsSource                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SVC2290   | GPO-23-22798-PR  | Purchase of a Bellows 55 Aespire for JNMC   | 1 Year                   | \$ 10,786.80   | JNMC Technical Support Service Dept. | Hospitals (JNMC/JSCH/Holtz) |                    |
| PartsSource                   | Non-SBE           |                   |                   | Informal Request for Quote              |   | IRFQ-23-22929-LD | Purchase of anesthesia tee probes   | One Time                 | \$ 19,900.00   | JMH Surgery Dept.                    | OR / Surgery / Anesthesia   |                    |
| PartsSource                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV2290  | GPO-22-22880-KYD | Parts and equipment for the Biomedical Dept.  | One Time                 | \$ 13,999.20   | Biomedical Engineering               | Clinical Support Services   |                    |
| PartsSource                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV2290  | GPO-22-23225-KYD | Parts and equipment for the Biomedical Dept.  | One Time                 | \$ 13,409.43   | Biomedical Engineering               | Clinical Support Services   |                    |

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|---------------------------------------|-------------------|-------------------|-------------------|---|--|----------------------------------|---|--------------------------|----------------|--|-----------------------------|------------------------------|
| PartsSource                           | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SV2290                                     | GPO-22-22865-KYD                 | Parts and equipment for the Biomedical Dept.  | One Time                 | \$ 11,250.00   | Biomedical Engineering   | Clinical Support Services   |                              |
| PartsSource                           | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | SVC2290                                    | GPO-23-22806-PR                  | Various parts for the biomedical department   | 1 Year                   | \$ 21,045.16   | Biomedical Engineering   | Clinical Support Services   |                              |
| Philips North America, LLC            | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE7636                                     | GPO-23-22169-LS                  | Purchase of 25 MX40 batteries for JNMC Plant Maintenance Dept.  | 4 Years                  | \$ 18,638.00   | JNMC Plant Maintenance Dept  | Hospitals (JNMC/JSCH/Holtz) |                              |
| Philips North America, LLC            | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | XR0610                                     | GPO-23-22176-LS                  | Purchase of an Expression MR400 Patient Monitor and accessories for the JNMC MRI Dept.  | 5 Years                  | \$ 67,002.18   | JNMC MRI Dept.   | Hospitals (JNMC/JSCH/Holtz) |                              |
| Photo Shelter                         | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-22814-IS                   | Digital asset software for archive photos, videos, marketing and foundation creative assets through a cloud based storage system already in place | 1 Year                   | \$ 22,048.99   | Communications and Outreach  | Administrative              |                              |
| Picture Perfect Art and Frames        | SBE               | White             | Male              | Direct Purchase                         |  | DP-23-23019-CA                   | Artwork for JMH Administration - East Wing  | One Time                 | \$ 14,920.00   | JMH Administration   | Administrative              |                              |
| Plant Professionals, Inc.             | SBE               | White             | Male              | Request for Quote                       |  | RFQ-22-21915-RJ                  | River Landing landscaping   | 1 Year w/2 OTR           | \$ 70,356.00   | Real Estate Services   | Administrative              |                              |
| Plant Professionals, Inc.             | SBE               | White             | Male              | Bid Waiver                              |  | BW 23-22512-HO                   | Well drilling for JMMC's Central Energy Plant and East Plant  | One Time                 | \$ 49,648.00   | Engineering Services   | Capital / Support Services  |                              |
| Pradere Office Products               | SBE               | Hispanic          | Female            | Piggyback                               | State of Florida Contract #56120000-19-ACS | PB 23-22902-CM                   | Furniture for the Supply Chain ET BO-66 upgrade   | 1 Year                   | \$ 87,266.24   | Facilities, Design and Construction  | Capital / Support Services  |                              |
| Provation Medical                     | Non-SBE           | Shareholder Owned | Shareholder Owned | Piggyback                               | New York City Health and Hospital Corp.    | PB-15-13674-MR                   | Mod. No. 4 - extending agreement for Provation Medical licenses software, support and maintenance and implementation services                     | 9 Years                  | \$ 280,850.69  | JWMC GI Station, JMH Adult GI, Holtz East Tower, JSMC Surgery Unit, JNMC Endoscopy | Hospitals (JNMC/JSCH/Holtz) |                              |
| Quotient Biodiagnostics, Inc.         | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | LB0764                                     | GPO-23-22778-PR                  | Reagent (albocyte cell) red blood cells   | 1 Year                   | \$ 18,777.72   | Transfusion Services   | Clinical Support Services   |                              |
| Quva Pharma, Inc.                     | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | RX2320                                     | GPO-18-15736-LK (Vizient RX2320) | Adding funds to include JNMC and JSMC P.O.s for medication repackaging services   | 5 Years                  | \$ 287,000.00  | Pharmacy   | Pharmacy                    |                              |
| RCR Solutions, LLC                    | SBE               | Hispanic          | Male              | Emergency                               |  | EMER 23-22493-HO                 | Emergency mold remediation at JNMC Auditorium   | One Time                 | \$ 29,750.00   | JNMC Plant Maintenance Dept  | Hospitals (JNMC/JSCH/Holtz) |                              |
| Realty Trust Group, LLC               | Non-SBE           |                   |                   | Bid Waiver                              |  | BW-23-22255-LG                   | Fair Market Value appraisal for Elliott Building and the silver property where the new Ronald McDonald House will be constructed                  | 1 Year                   | \$ 20,000.00   | Office of Compliance   | Administrative              |                              |
| Reliable Two Way Communications, Inc. | Non-SBE           | Hispanic          | Female            | Bid Waiver                              |  | BW-23-22907-CM                   | Motorola Ion security radios  | 1 Year                   | \$ 21,290.00   | Public Safety  | Capital / Support Services  |                              |
| RF Technologies, Inc.                 | Non-SBE           | White             | Male              | Group Purchasing Organization - Vizient | CE2606                                     | GPO-19-17382-NB                  | Replacement of the infant security system at JWMC 6B Maternity  | 4 Years 11 months        | \$ 182,825.78  | JWMC Plant Ops   | Hospitals (JNMC/JSCH/Holtz) |                              |
| RLS (USA), Inc.                       | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient |  | GPO 19-16768-JM_LOC              | Radiopharmaceutical products  | 1 Year and 3 months      | \$ 380,453.43  | Nuclear Medicine   | Clinical Support Services   |                              |
| Roche Diagnostics                     | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | LB0142                                     | GPO-23-22797-PR                  | KIT COBAS reagent rental agreement  | 5 Years                  | \$ 83,694.40   | Microbiology/Pathology   | Clinical Support Services   |                              |
| RR Donnelly & Sons Company            | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | MS1177                                     | GPO-23-22780-PR                  | Blood bag labels for JMH  | 1 Year                   | \$ 13,025.00   | JMH Transfusion Services Dept.   | Clinical Support Services   |                              |
| Security 101                          | Non-SBE           | Hispanic          | Male              | Standardization Bid Waiver              |  | BW-21-21273-SW                   | CO#2 for JMH Central Building - IR CT Scanner - access control and surveillance   | 5 Years                  | \$ 2,785.73    | Facilities, Design and Construction  | Capital / Support Services  | 2.5% SBE Subcontracting Goal |

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|---|-------------------|-------------------|-------------------|---|-----------------------------------|------------------------|---|----------------------------------|-----------------|-------------------------------------|-----------------------------------|--|
| Security 101                                | Non-SBE           | Hispanic          | Male              | Standardization Bid Waiver              |                                   | BW-21-21292-SW         | Panic buttons, access controls and cameras for the DTC 4th Floor build-out - CO #4  | 5 Years                          | \$ 2,134.88     | Facilities, Design and Construction | Capital / Support Services        | 2.5% SBE Subcontracting Goal   |
| Security 101                                | Non-SBE           | Hispanic          | Male              | Standardization Bid Waiver              |                                   | BW-23-23145-CW         | ACC-West panic button upgrades  | 5 Years                          | \$ 14,675.85    | Security Services                   | Long Term Care / Quality / Safety | 2.5% SBE Subcontracting Goal   |
| Security 101                                | Non-SBE           | Hispanic          | Male              | Standardization Bid Waiver              |                                   | BW-22-22617-SW         | Access control and surveillance for the River Landing 2nd floor mezzanine   | 5 Years                          | \$ 41,661.89    | Facilities, Design and Construction | Capital / Support Services        | 2.5% SBE Subcontracting Goal   |
| Security 101                                | Non-SBE           | Hispanic          | Male              | Standardization Bid Waiver              |                                   | BW-21-21292-SW         | Change order #5 to increase for permit fees expense reimbursement to the DTC 4th floor buildout project                           | 5.5 Years                        | \$ 2,129.64     | Facilities, Design and Construction | Capital / Support Services        | 2.5% SBE Subcontracting Goal   |
| Sharen Barboza, PH.D.                       | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW 23-21560-DF         | Consulting services agreement to provide mental health services for individuals incarcerated                                      | 1 Year w/1 OTR of 1 year         | \$ 106,650.00   | Corrections Health Services         | Clinical Support Services         |  |
| Siemens Medical Solutions USA, Inc.         | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | XR0926                            | GPO-23-22469-GB        | Purchase of ilntra-Cardiac Echo (ICE) machine for Jackson Main  | 3 Years                          | \$ 58,089.00    | JHS Hospitalist Nursing             | Clinical Support Services         |  |
| Smith & Nephew, Inc.                        | Non-SBE           |                   |                   | Bid Waiver                              |                                   | BW-22-22656-AH         | Purchase of a T-Max Shoulder Positioner for JWMC Operating Room   | Capital Purchase                 | \$ 9,850.00     | JWMC Operating Room                 | Hospitals (JNMC/JSCH/Holtz)       |  |
| Smiths Medical ASD                          | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | IV0070                            | GPO-23-22666-AH        | Purchase of epidural pumps for Jackson Labor and Delivery   | 9 Years                          | \$ 36,409.56    | East Tower 4 - Labor-Delivery       | Hospitals (JNMC/JSCH/Holtz)       |  |
| Social Work Advantage, Inc.                 | Non-SBE           |                   |                   | Sole Source                             |                                   | SS 19-16645-CS         | Social Work healthcare proxy services   | 1 Year                           | \$ 155,040.00   | CRM, JNMC, JWMC                     | Clinical Support Services         |  |
| Sodexo America, LLC                         | Non-SBE           | Shareholder Owned | Shareholder Owned | Request for Proposal                    |                                   | RFP-21-18343-LK        | Environmental management services and janitorial services (Modification)  | 3 Years w/2 OTRs of 2 years each | \$ 135,000.00   | Environmental Management Services   | Capital / Support Services        | Group A: 10.9% SBE Subcontracting Goal<br>Group B: 14.5% SBE Subcontracting Goal |
| Sodexo America, LLC                         | Non-SBE           | Shareholder Owned | Shareholder Owned | Request for Proposal                    |                                   | RFP-21-18343-LK        | Environmental management services and janitorial services (Modification)  | 3 Years w/2 OTRs of 2 years each | \$ 45,000.00    | Environmental Management Services   | Capital / Support Services        | Group A: 10.9% SBE Subcontracting Goal<br>Group B: 14.5% SBE Subcontracting Goal |
| Sonitor Technologies, Inc.                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |                                   | BW 22-22099-AW         | Real Time Location System for JHS   | 3 Years                          | \$ 4,000,000.00 | Central Supply Therapeutic          | Capital / Support Services        |  |
| Sonitor Technologies, Inc.                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |                                   | BW-23-22109-AW         | Location transmitters for JNMC 6th floor project  | Capital Purchase                 | \$ 30,288.75    | Clinical Information Systems        | ITD                               |  |
| Sonitor Technologies, Inc.                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |                                   | BW-23-22110-AW         | Purchase of location transmitters for JMH C6 & C7 and JSMC Tower 4 Smart Room project   | Capital Purchase                 | \$ 59,321.50    | Clinical Information Systems        | ITD                               |  |
| STERIS Corp.                                | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE7215                            | GPO-23-23188-GB        | Surgical tables for the Jackson Surgery Unit  | 5 Years                          | \$ 84,826.01    | Jackson Surgery Unit                | OR / Surgery / Anesthesia         |  |
| STERIS Instrument Management Services, Inc. | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient |                                   | GPO-19-16627-JM/MS1421 | Mod. No. 12 to the IMS Steris Capitated Services agreement to add funds to complete funding for the final payment on the contract | 3 Years w/1 OTR                  | \$ 6,100.16     | Biomedical Engineering              | Clinical Support Services         |  |
| Stryker Communications                      | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient |                                   | GPO-17-15409-JM        | Five year lease agreement for surgical lights   | 5 Years                          | \$ 2,520.30     | Cardiovascular Services Dept.       | Clinical Support Services         |  |
| Stryker Sales Corporation                   | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | MS1177                            | GPO-23-22780-PR        | ProCare coverage for Stryker equipment  | 3 Years                          | \$ 45,360.00    | Biomedical Engineering              | Clinical Support Services         |  |
| Stryker Sales Corporation                   | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE3150                            | GPO-23-22809-IS        | ProCare coverage for Stryker Core Consoles  | 2.5 Years                        | \$ 27,846.00    | Biomedical Engineering              | Clinical Support Services         |  |
| Stryker Sales, LLC                          | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE3387                            | GPO-23-22168-LS        | Purchase of 20 bassinets for Jackson North Women's Services   | 4 Years                          | \$ 71,179.00    | JNMC Women's Services               | Hospitals (JNMC/JSCH/Holtz)       |  |

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| Vendor Name                      | Vendor SBE Status | Ethnicity         | Gender            | Method of Procurement                   | Source Contract / Contract Number                     | Project Number   | Contract Description  | Current Term of Contract         | Contract Value | Department                              | Category                    | SBE Measure |
|----------------------------------|-------------------|-------------------|-------------------|---|---|------------------|---|----------------------------------|----------------|---|-----------------------------|-------------|
| Stryker Sales, LLC               | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |   | BW-23-22178-LS   | Purchase of a Power Pro XT Stretcher for Pediatric Administration   | Capital Purchase                 | \$ 25,465.53   | Pediatric Administration                | Hospitals (JNMC/JSCH/Holtz) |             |
| Stryker Spine                    | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |   | BW 19-17486-JM   | Spine medical devices and biological products   | 3 Years w/1 OTR                  | \$ 498,963.70  | Perioperative Services                  | OR / Surgery / Anesthesia   |             |
| Surfacide, LLC                   | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | CE3053 (04/01/2020 - 9/30/2020) Multi-Source contract | GPO-23-21944-RJ  | Service contract for Surfacide UV Light Unit  | 1 Year                           | \$ 49,975.00   | Environmental Services                  | Capital / Support Services  |             |
| Sysmex America, Inc.             | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | LB053 (7/01/2020 - 6/30/2025)                         | GPO-23-21940-RJ  | Hematology reagents   | One Time                         | \$ 69,862.64   | JSMC Pathology Laboratory Dept.         | Hospitals (JNMC/JSCH/Holtz) |             |
| Tbanda Hospital Television, Inc. | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | CE2793  | GPO-23-23147-CW  | Purchase of hospital grade LG Smart and Samsung non-smart televisions   | 3 Years w/2 OTRs of 1 Year each  | \$ 15,122.72   | Engineering Services                    | Engineering Services        |             |
| TCS Contracting Corp.            | SBE               | White             | Male              | Bid Waiver                              |   | BW-23-22803-IS   | Weekly pool cleaning of the pool at the Lynn Rehab Hospital   | 1 month                          | \$ 9,867.90    | Rehab Administration                    | Capital / Support Services  |             |
| The Binding Site, Inc.           | Non-SBE           |                   |                   | Bid Waiver                              |   | BW-23-22799-PR   | Reagents for testing immunologic disorders  | 1 Year                           | \$ 13,176.72   | Microbiology/Pathology                  | Clinical Support Services   |             |
| The Chartis Group                | Non-SBE           |                   |                   | Bid Waiver                              |   | BW-20-18340-LK   | Consulting services agreement - design and development of ATMAN 1.0 Analytics Solution and Denials assessment | 2 months                         | \$ 194,000.00  | Revenue Cycle Management                | Revenue Cycle               |             |
| Translogic Corp.                 | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |   | BW-22-21982-SW   | Chage order #1 revising PO for additional repair coverage for pneumatic system                                | 1 Year                           | \$ 26,600.00   | Engineering Services                    | Capital / Support Services  |             |
| Vapotherm, Inc.                  | Non-SBE           | Shareholder Owned | Shareholder Owned | Bid Waiver                              |   | BW-23-22173-LS   | High Velocity Therapy (HVT) units for the Respiratory Therapy Dept.   | Capital Purchase                 | \$ 26,534.00   | JNMC Respiratory Therapy                | Hospitals (JNMC/JSCH/Holtz) |             |
| Vyair Medical                    | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | CE7298  | GPO-23-22658-AH  | Purchase of ventilators for JWMC and JSMC   | 3 Years                          | \$ 311,369.71  | JWMC and JSMC Respiratory Therapy Dept. | Hospitals (JNMC/JSCH/Holtz) |             |
| Vyair Medical                    | Non-SBE           |                   |                   | Group Purchasing Organization - Vizient | CE7298  | GPO-23-22665-AH  | Ventilators for JNMC Respiratory Therapy Dept.  | 3 Years                          | \$ 583,858.75  | JNMC Respiratory Therapy                | Hospitals (JNMC/JSCH/Holtz) |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0200  | GPO-23-23139-CW  | Wall protection materials for West Wing 6-7th Floor upgrades  | 12 Years w/2 OTRs of 1 year each | \$ 89,492.60   | Engineering Services                    | Capital / Support Services  |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0200  | GPO-23-23142-CW  | Store Room inventory supplies for Plant Ops   | 12 Years w/2 OTRs                | \$ 14,916.37   | Engineering Services                    | Capital / Support Services  |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0200  | GPO-23-23143-CW  | Fire door parts and materials for repairs campus wide   | 12 Years w/2 OTRs of 1 year each | \$ 23,327.47   | Engineering Services                    | Capital / Support Services  |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0200  | GPO-23-23142-CW  | Purchase of commercial Rubbermaid and Tough Guy trash cans for Capital Project                                | 12 Years w/2 OTRs of 1 year each | \$ 10,802.56   | Engineering Services                    | Capital / Support Services  |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0020  | GPO 21-19153-KG  | CO #1 for storeroom agreement renewal   | 2 Years                          | \$ 115,000.00  | Engineering Services                    | Capital / Support Services  |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0020  | GPO-23-22908-CM  | SICU-B renovation - ceiling tiles   | 1 Year                           | \$ 49,142.70   | Engineering Services                    | Capital / Support Services  |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0020  | GPO-22-21469-SPA | ACC West electrical materials - CO #2   | 11 Years                         | \$ 3.00        | Facilities, Design and Construction     | Capital / Support Services  |             |
| W.W. Grainger, Inc.              | Non-SBE           | Shareholder Owned | Shareholder Owned | Group Purchasing Organization - Vizient | FM0200  | GPO-23-23151-CW  | Store Room inventory supplies for Plant Ops   | 11 Years w/2 OTRs of 1 year each | \$ 10,017.15   | Engineering Services                    | Capital / Support Services  |             |

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| Vendor Name   | Vendor SBE Status | Ethnicity | Gender | Method of Procurement                   | Source Contract / Contract Number   | Project Number  | Contract Description   | Current Term of Contract | Contract Value | Department                              | Category                       | SBE Measure |
|---|-------------------|-----------|--------|---|-------------------------------------|-----------------|--|--------------------------|----------------|---|--------------------------------|-------------|
| WellSky (for invoice and invoice payment)<br>CarePort Health (agreement assigned) | Non-SBE           |           |        | Bid Waiver                              |                                     | BW-20-18744-PE  | Mod. No. 8 assigning the Allscripts/Trust agreement to CarePort Solutions, LLC               | 3 Years                  | \$ -           | JHS Surgical Administration and JHS ITD | OR / Surgery / Anesthesia      |             |
| WrkLab, Inc.  | Non-SBE           | Hispanic  | Male   | Piggyback                               | State of Florida<br>56120000.19.ACS | PB 23-22900-CM  | DTC-ICU Pavilion 4th buildout furniture  | 1 Year                   | \$ 12,302.90   | Facilities, Design and Construction     | Capital / Support Services     |             |
| WrkLab, Inc.  | Non-SBE           | Hispanic  | Male   | Piggyback                               | State of Florida<br>56120000.19.ACS | PB-23-22905-CM  | River Landing Mezzanine office furniture   | 1 Year                   | \$ 410,948.61  | Facilities, Design and Construction     | Capital / Support Services     |             |
| WrkLab, Inc.  | Non-SBE           | Hispanic  | Male   | Piggyback                               | State of Florida<br>56120000.19.ACS | PB-23-22912-CM  | Furniture for the JNMC Auditorium  | 4.5 Years                | \$ 38,121.02   | Hospital Administration                 | Hospitals<br>(JNMC/JSCH/Holtz) |             |
| WrkLab, Inc.  | Non-SBE           | Hispanic  | Male   | Piggyback                               | State of Florida<br>56120000.19.ACS | PB-23-22913-CM  | Furniture for the DTC-ICU Pavillion 4th Buildout   | 4.5 Years                | \$ 21,693.90   | Facilities, Design and Construction     | Capital / Support Services     |             |
| Ziehm-Orthoscan, Inc.   | Non-SBE           |           |        | Group Purchasing Organization - Vizient | XR0533                              | GPO-23-22174-LS | Purchase of a Ziehm Vision RFD Flat Panel Digital Mobile C-Arm for the Cardiac Dept. at JSMC | 5 Years                  | \$ 407,951.00  | JSMC Cardiac Dept.                      | Hospitals<br>(JNMC/JSCH/Holtz) |             |

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**Awarded Contracts by Procurement Method**

| Method of Procurement                   | Non-SBE             | SBE              | Grand Total         |
|---|---------------------|------------------|---------------------|
| Bid Waiver                              | \$30,714,585        | \$140,070        | \$30,854,655        |
| Direct Purchase                         |                     | \$14,920         | \$14,920            |
| Emergency                               | \$36,898            | \$29,750         | \$66,648            |
| Group Purchasing Organization - Vizient | \$8,685,609         |                  | \$8,685,609         |
| Informal Request for Quote              | \$84,323            |                  | \$84,323            |
| Invitation to Bid                       | \$110,930           |                  | \$110,930           |
| Legacy                                  | \$1,386,861         |                  | \$1,386,861         |
| Piggyback                               | \$4,016,617         | \$167,266        | \$4,183,883         |
| Request for Proposal                    | \$10,944,471        |                  | \$10,944,471        |
| Request for Quote                       | \$175,075           | \$137,313        | \$312,388           |
| Sole Source                             | \$1,639,440         |                  | \$1,639,440         |
| Standardization Bid Waiver              | \$90,458            |                  | \$90,458            |
| Bid Waiver - Sole Source                | \$125,352           |                  | \$125,352           |
| <b>Grand Total</b>                      | <b>\$58,010,617</b> | <b>\$489,319</b> | <b>\$58,499,937</b> |

**Awarded Contracts by Demographics**

| Ethnicity          | Non-SBE             | SBE              | Grand Total         |
|--------------------|---------------------|------------------|---------------------|
| Black              | \$11,200            | \$43,354         | \$54,554            |
| Hispanic           | \$1,775,033         | \$142,048        | \$1,917,082         |
| Other              |                     | \$80,000         | \$80,000            |
| Shareholder Owned  | \$15,593,788        |                  | \$15,593,788        |
| White              | \$698,598           | \$223,917        | \$922,515           |
| (blank)            | \$39,931,998        |                  | \$39,931,998        |
| <b>Grand Total</b> | <b>\$58,010,617</b> | <b>\$489,319</b> | <b>\$58,499,937</b> |

| Gender                | Non-SBE             | SBE              | Grand Total         |
|-----------------------|---------------------|------------------|---------------------|
| 50% Male / 50% Female |                     | \$20,832         | \$20,832            |
| Female                | \$532,855           | \$186,958        | \$719,813           |
| Male                  | \$1,951,977         | \$281,529        | \$2,233,506         |
| Shareholder Owned     | \$15,593,788        |                  | \$15,593,788        |
| (blank)               | \$39,931,998        |                  | \$39,931,998        |
| <b>Grand Total</b>    | <b>\$58,010,617</b> | <b>\$489,319</b> | <b>\$58,499,937</b> |