

White Jr., Tyrone (ISD)

From: White Jr., Tyrone (ISD)
Sent: Thursday, June 11, 2015 9:13 AM
To: 'rmobayed@4it-inc.com'; 'alj@aljacksonco.com'; 'viani@bellsouth.net'; 'carlos.gonzalez@a-tg.com'; 'osiris@ats-corp.com'; 'nestor@acc-cpa.com'; 'kbelth@artsmarketing.net'; 'ccesin@link2ats.com'; 'louis.noriega@aportsolutions.com'; 'info@azimuth360.cc'; 'jlegrand@bleunetwork.com'; 'abriele@becpas.net'; 'ogsuero@cnetpro.net'; 'lbell@civilworks.com'; 'cwei@netcba.com'; 'baguilera@ecosafeink.com'; 'mfresco@coopergeneral.com'; 'support@curtoom.com'; 'info@design2form.com'; 'ebtech@ebtechconsulting.com'; 'sgonzalez@emrisk.com'; 'amoran@epic-consultants.com'; 'plots@esgraphics.net'; 'marketing@fr-aleman.com'; 'mariaj@finalwebsolution.net'; 'rmoser@gatewaysunlimited.com'; 'carlo.lavalle@itdpctus.com'; 'info@geeks-global.com'; 'pilar.somoza@giganetworks.com'; 'richard.glass@glasslandacq.com'; 'llerena@glscpa.com'; 'jgarcia@gosystemsinc.com'; 'geoffrey.lampsey@goaleng.com'; 'eveliol@aol.com'; 'grupoinpower@gmail.com'; 'sjhitt@gmail.com'; 'jsteinberg@interlinkgroup.net'; 'ed_gross@icgi.com'; 'jacob@ivyfa.org'; 'jduyos@jrdandassociates.com'; 'laser@laser-products.com'; 'marie@mgillonline.com'; 'cespincpa@mwlen.com'; 'mdttech@mdttechnologiesfl.com'; 'amilian@milianswain.com'; 'ddiaz@ncsworldwide.com'; 'regino-sanchez@next-technology.com'; 'blanca@xpressbuy.com'; 'mike@pcnetworks.com'; 'michelle@pcsusa.net'; 'dsk@redevco.org'; 'akumar@programcontrolsinc.com'; 'rene@miami-cpa.com'; 'jgonzalez@safecousa.com'; 'chcanton@smxusa.com'; 'carlyle.bernard@smartconsulting.com'; 'susan@smgpa-cpa.com'; 'imasson@comcast.net'; 'tabbica.holdings.llc@gmail.com'; 'lhilt@ashvinsgroup.com'; 'thinkforwardconsulting@yahoo.com'; 'tnr1961@gmail.com'; 'totalconnection06@bellsouth.net'; 'galbelo@tamtraining.com'
Cc: Johnson, Laurie (ISD); Taylor, Coralee (ISD); Duncombe, Kelly (ISD); Castellanos, Ruth (ISD)
Subject: ***Verification of Availability*** AAA-6-10-2015-1
Attachments: image001.png; 2015 Wi-Fi Inquiry.pdf
Importance: High

Good morning,

SBD is in the process of placing a measure on the subject project but we need your help. Please review the attached document, indicate which good(s)/service(s) your firm can provide and answer the questions below. All good(s) must be instock and readily available

The deadline to respond is 5:00 PM, Thursday, June 11, 2015.

ALSO, PLEASE REMEMBER THAT YOUR PARTICIPATION IN THE AVAILABILITY TO BID PROCESS IS VITAL IN ORDER FOR SBD TO PLACE A MEASURE ON THIS CONTRACT.

Can your firm comply with the purchase payment terms?

Yes _____ No _____

Can your firm comply with the vendor milestone requirements?

Yes _____ No _____

Can your firm comply with the delivery terms?

Yes _____ No _____

Tyrone White

Contract Specialist

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“Help stimulate Miami’s economy by supporting Small Businesses”

Wi-Fi system: Product descriptions, part numbers and quantities listed below.

Product Description:

Install, configure, warranty and service a turnkey Wi-Fi system, using products and quantities listed below and conforming to the purchaser's design and performance specifications. (\$550,000.00 including RF engineering/design/installation services, but excluding freight and taxes)

Name	Product No.	Product Type	Quantity	
BA-51xx	AP5114 / 20eo-11E Access Point - US	KRC 161445/1	HW	59
	AP5117 / 20eo-11C Access Point - US	KRC 161448/1	HW	5
	External Dual Element Directional Antenna	INE 105 2162	HW	5
	Five 4 foot length RF cables	INE 105 2128	HW	2
	AP 51xx Series RF Containment Bracket	INE 105 3080	HW	64
	AP 51xx/BelAir20EO Mounting Kit	INE 105 2378	HW	64
	BelAir20EO & AP511x SW Updates - (annual)	INE 105 2423	SW	75
BA100	BelAir100NE-11 (US)	INE 105 2480	HW	2
	BelAir100SNE, SNEF, NE, NEF pole/wall mount bracket	INE 105 2528	HW	2
	North American AC power cable (30ft)	INE 105 2976	HW	2
	BelAir100 Software Updates - (annual)	INE 105 2427	SW	2
AP6321	AP 6321 Access Point - US	KRC 161407/1	HW	85
	AP 612x / BelAir20E Ceiling Tile Hanger Kit	INE 105 3079	HW	17
	AP 632x Software Updates - (annual)	FAL 124 2037	SW	94
	Wi-Fi Manager 6 Server License	INE 105 2513	SW	1
	Wi-Fi Mgr Nodal License , per BA20EO_AP511x	INE 105 2516	SW	75
	Wi-Fi Mgr Nodal License , per BA100	INE 105 2514	SW	2
	Wi-Fi Mgr Nodal License , per AP632x	FAL 124 2038	SW	94
	Wi-Fi Mgr SW Updates , BA20EO_AP511x - (annual)	INE 105 2415	SW	75
	Wi-Fi Mgr SW Updates , per BA100 - (annual)	INE 105 2413	SW	2
	Wi-Fi Mgr SW Updates , per AP632x - (annual)	FAL 124 2039	SW	94
	Wi-Fi Business Analyzer Server License	INE 105 2517	SW	1
	Wi-Fi Biz. Analyzer License , per BA20EO_AP511x	INE 105 2521	SW	75
	Wi-Fi Biz Analyzer License , per BA100	INE 105 2519	SW	2
	Wi-Fi Biz. Analyzer License , per AP 632x	FAL 124 2040	SW	94
	Wi-Fi BA SW Updates , per BA20EO_AP511x - (annual)	INE 105 2511	SW	75
	Wi-Fi BA SW Updates , per BA100 - (annual)	INE 105 2531	SW	2
	Wi-Fi BA SW Updates , per AP 632x - (annual)	FAL 124 2041	SW	94
	WIC 8052 Wi-Fi Controller HW w. 1x1 AC PSU	KEP 813 105/1	HW	2
	Wi-Fi Controller SW License per AP	INE 105 2197	SW	171
	WIC 8050 Wi-Fi Controller SW Updates-(annual)	FAL 124 1937	SW	2
	WIC 8052 Wi-Fi Controller PSU - AC Power	BML 1611022/1	HW	1
	AP 6321 Access Point - US	KRC 161407/1	HW	1
	AP5117 / 20EO-11C (US)	INE 105 2107	HW	1
AP5114 / 20EO-11E (US)	INE 105 2508	HW	1	

	BeIAir100NE-11 (US)	INE 105 2480	HW	1	
	AP5115 / 2000-11A - (US)	KRC 161 446/1	HW	1	
	Engineering Services	CAST-CDP-000000000103122	SE	1	
	Price Objects				
	WIC and NMS Commissioning	47bf1ec3-dd9f-4658-9839-6ef12af5c18b		1	
	Travel - SE Access	57685680-de79-474a-b7fb-e2700217e09d		1	
	Travel - SE Design	5d1ea40d-dbe6-4aca-8105-1a6c1d9e59f0		1	
	WiFi - AP Commissioning through ATP	65b1f5af-c2bd-4285-b4be-374f8151eb54		1	
	WiFi Design	81de4293-78be-4fb2-8325-83841a17327b		1	
	Installation Support	c5f17e90-0599-4dc2-8d1a-2fe62cc82de4		1	
	Close-out and ATP support	ce60ba60-dc03-4496-9153-6cb03980bb5e		1	
	WiFi Manager and Analyzer configuration	f40f8df9-0a2f-4af7-a854-2927074efa27		1	
	Installation Services	CAST-CDP-000000000103123	SE	1	
	Price Objects				
	CAT6 patch panel - 48 ports	29a4ab4c-004f-405a-a6be-f1fb3b3da2e		1	
	CAT6 patch panel - 24 ports	480713a5-448f-4da5-bd68-fa3eaf1a9f25		1	
	Access Point Install	58dedccb-c13e-406b-8d6e-90e0383e8e88		1	
	WIC and NMS Installation	599d5090-77bd-4ac3-8807-3de1b8ea62ef		1	
	Provide and Install MDF Rack	5b39131a-520b-4bc3-be2a-c358140afddf		1	
	Provide and Install IDF Rack	63fb2fc5-425d-468b-b93a-fcddb0b8a195		1	
	Lift Rental	979cf13a-6bb1-4adf-8a83-ad7060e39f7e		1	
	CAT 6 Patch Cords 7ft	c91038d9-2ce4-42ad-a758-48a61e469647		1	
	Other Services	e3fd33d2-7690-4b8f-978f-f756aac17ea0		1	
	Project Management	CAST-CDP-000000000103124	SE	1	
	Price Objects				
	CPM	7e0e8082-cad9-4112-87ae-2ebb54371565		1	
	CM	9fb1b70d-ac10-49cd-9c3a-1c241f323d7b		1	
	PA	bf146547-06d3-42e1-83c6-51ae3edc4668		1	
	PM General Travel	e85a7f6a-281f-4476-9aca-823f815a25c0		1	
	Cabling	CAST-CDP-000000000103125	SE	1	
	On-site Demo/Knowledge Transfer	CAST-CDP-000000000103128	SE	1	
	Project Manager		SE	1	
Total	Hardware Software Installation:				
Yr1 Support	SWS – Advanced Support APs - NMS - BA - VIC8050	FAP 130 1689			
Yr1 Support	HWS – Advanced Support VIC 8050 Wi-Fi Controller	FAP 130 1686		2	

Maintenance fee (after year 1):

			Ext. Cost	
Yr1 Support	SWS – Advanced Support APs - NMS - BA - VIC8050	FAP 130 1689	27,000.00	
Yr1 Support	HWS – Advanced Support VIC 8050 Wi-Fi Controller	FAP 130 1686	3,000.00	

Purchase Payment Terms:

Payable upon complete and successful delivery to AA Arena; complete and successful installation and configuration; and upon proof of performance and acceptance by purchaser.

Vendor Milestones Requirements:

1. Vendor must be an authorized VAR, (Value Added Reseller), of the products they sell to BPL with credit limits that are adequate to serve the order without pre-payment requirements to the extent not covered in the above payment terms.
2. Phone Support/Software Patches and/or Updates included and available 24x7x365 (TIER 1 – Incident Reporting, TIER 2 – Problem Management, TIER 3 – Engineering Support).
3. Vendor MUST stock all replacement parts that comprise the functional deliverables within the USA, with the ability to deliver such replacement parts within 48 hours of notice.
4. Vendor must provide a minimum of 1 year warranty on hardware and software replacement and provide evidence to demonstrate its ability to provide the warranty services for the entire term.

Other Financial Terms:

- Price includes RF engineering, design and installation services to install and configure equipment as needed, where needed to the existing infrastructure in compliance with the current Miami-Dade County building and zoning codes.
- Vendor must demonstrate a liquidity ratio of no less than 2:1 (current assets/current liabilities).

Delivery Terms (Included in above referenced prices):

- Delivery to AA Arena (cost of freight not included in price).
- Delivery, Installation and Customer Acceptance on or before September 1, 2015.