# ISSUING DEPARTMENT INPUT DOCUMENT CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

□ <u>New</u> □ <u>OTR</u> □ <u>Sole Source</u>	□ <u>Bid Waiver</u> □ <u>E</u>	ergency Previou	us Contract/Project No.			
<u>Contract</u>		FB-0	1130			
Re-Bid Cther –		LIVING WAGE APPLI	ES: VES NO			
Requisition No./Project No.: EVN0000595	T.	RM OF CONTRACT 5	YEAR(S) WITH 0 YEAR(S) OTR			
Requisition /Project Title: Speedometer and	d Speed Measuring Devi	es Purchase Calibrati	on and Repair			
Description: A contract for Miami-Dade County for the purchase of calibration and repair services for speed measuring devices installed in vehicles (sedans,trucks and SUV's) and motorcycles, as well as hand-held radar and laser speed measuring devices, on an as needed basis.						
Issuing Department: SPD	Contact Person: D	rryl Clodfelter	Phone: 786-797-8725			
Estimate Cost/Value: 500,000		ENERAL FEI	DERAL OTHER			
		0,000				
	ANALYS	S				
Commodity Codes:         07572           Contract/Project History of previous purchases three (3) years						
Check here	XISTING	<u>2<sup>ND</sup> YEAR</u>	<u>3<sup>RD</sup> YEAR</u>			
Contractor:						
Small Business Enterprise:						
Contract Value:						
Comments:						
Continued on another page (s): $\Box$ YES $\Box$ NO						
RECOMMENDATIONS						
Set-Aside	Subcontractor G	al Bid Prefere	nce Selection Factor			
SBE						
Basis of Recommendation:						
Signed:	Date	ent to SBD:				

Date returned to SPD:	
	Rev. 072518



# **MIAMI-DADE COUNTY, FLORIDA**

# INVITATION TO BID (ITB)

EVN0000595 Speedometer and Speed Measuring Devices Purchase, Calibration and Repair Services

Solicitation Contact:	Darryl Clodfelter Procurement Contracting Officer Strategic Procurement Department Darryl.Clodfelter@miamidade.gov
Solicitation Contact:	Vanessa Stroman Procurement Contracting Manager Strategic Procurement Department Vanessa.Stroman@miamidade.gov

## **GENERAL TERMS AND CONDITIONS:**

All Miami-Dade County's general terms and conditions applicable to procurement contracts are posted online. Bidders that receive an award from Miami-Dade County through the competitive procurement process must anticipate the inclusion of these requirements in the resultant Contract. These general terms and conditions are considered non-negotiable and include important instructions and requirements that affect all Bids. By submitting a Bid for a Miami-Dade County solicitation, a Bidder attests to its understanding of these general terms and conditions.

All applicable terms and conditions pertaining to this Solicitation and resultant Contract may be viewed online at the Strategic Procurement Department's webpage by clicking on the below link:

https://www.miamidade.gov/procurement/library/boilerplate/general-terms-and-conditions-r23-1.pdf

## NOTICE TO ALL BIDDERS:

Bids are to be submitted electronically through a secure mailbox via the Integrated Financial Resources Management System (INFORMS) (<u>https://supplier.miamidade.gov</u>) until the date and time indicated in the INFORMS Solicitation End Date published in INFORMS and in this Solicitation document. It is the sole responsibility of the Bidder to ensure that its Bid is in INFORMS before the Solicitation deadline. There is no cost to the Bidder to submit a Bid for a Miami-Dade County Solicitation via INFORMS. Electronic submissions may require the uploading of electronic attachments. The submission of attachments containing embedded documents or proprietary file extensions is prohibited. All documents should be attached as separate files.

For information concerning this Solicitation, use the question/answer feature provided within the Solicitation by INFORMS at <a href="https://supplier.miamidade.gov">https://supplier.miamidade.gov</a>. Questions of a material nature must be received prior to the date and time of the INFORMS Solicitation Question & Answer End Date specified in the Solicitation. Material changes, if any, to the Solicitation will be made only by written addendum. (See Mandatory Online Forms and Addendum Acknowledgement section of INFORMS site).

Bidders must allow sufficient time to complete online forms and upload all Bid documents. All information and documents must be fully entered, uploaded, acknowledged ("Confirm") and recorded into INFORMS before the date and time of the INFORMS Solicitation End Date, or the system will **stop** the process and the submission will be considered late and will not be accepted.

No part of a Bid can be submitted via hardcopy, email, or fax.

Suppliers/Vendors are encouraged to access the links below to assist with submission of responses to the Solicitation.

## Recorded eSupplier Workshop <u>https://www.miamidade.gov/global/news-item.page?Mduid\_news=news1652724628268780</u> Password: q37%t+pG Submit a Bid Job Aidhttps://www.miamidade.gov/technology/library/informs/iob-aid/submit-a-bid.pdf

#### SECTION 2 ADDITIONAL/SPECIAL TERMS AND CONDITIONS

## 2.1 <u>PURPOSE</u>

The purpose of this solicitation is to establish a contract for Miami-Dade County for the purchase of calibration and repair services for speed measuring devices installed in vehicles (sedans, trucks, and SUVs) and motorcycles, as well as hand-held radar and laser speed measuring devices in conjunction with the County's needs on an as needed basis. Per Florida State Statute 316.1905 and 316.1906., the County requires speedometers in police patrol vehicles, motorcycles, and hand-held speed radar devices to be calibrated at least once every six months to remain in compliance.

## 2.2 TERM OF CONTRACT

This Contract shall commence on the first calendar day of the month succeeding approval of the Contract by the Board of County Commissioners, or designee, unless otherwise stipulated in the Purchase Order issued by the County. The Contract shall expire on the last day of the 60<sup>th</sup> month.

## 2.3 METHOD OF AWARD (GROUP BASIS)

The award of this contract will be made to the responsive, responsible bidder(s) on a group-by-group basis who submit an offer based on the instructions listed below and meet the qualification criteria as per Section 2.6.

## Group 1- Calibration of Vehicle and Motorcycle Speedometers

Award of this group will be made to the responsive, responsible Bidder who submits an offer on all items within the group and whose offer represents the lowest price, when all items within the group are added in the aggregate.

#### Group 2- Calibration of Hand-Held Radar, Laser, and other Speed Measuring Devices

Award of this group will be made on an item-by-item basis to the responsive, responsible Bidder whose offer(s) represents the lowest price per item.

#### Group 3- Purchase of Hand-Held Radar, Laser, and other Speed Measuring Devices

Award of this group will be made to the responsive, responsible Bidder who offers the highest percentage discount per manufacturer brand. Discounts submitted will be deducted from the most current Manufactured Suggested Retail Price (MSRP).

#### Group 4- Repair/Installation Services of Hand-Held Radar, Laser, and other Speed Measuring Devices

Award of this group will be made on item-by-item basis to the responsive, responsible Bidder who offers the lowest hourly labor rate to the County per line item.

To be considered for award, bidder(s) must specify the percentage markup being offered to the County for the purchase of any parts/accessories needed for repair/installation services, not to exceed 25%. Bidder(s) shall provide proof of invoice to the County to verify the bidder(s)' actual cost. The percentage markup will not be used for evaluation purposes.

## 2.4 QUALIFICATION CRITERIA

Bidder(s) shall meet the following criteria to be considered for award:

#### Requirements for Bidder(s) pursing award under Group 1, 2 and/or 4

2.4.1. Bidder(s) shall be regularly engaged in the business of providing speedometer calibration / hand-held radar, Laser and other speed measuring device calibration / and/or repair and installation services of Hand-Held Radar, Laser, and other Speed Measuring Devices to be considered for award. Bidder(s)

shall provide three signed professional reference letters on company letter head. If reference letters are not available, please provide the reference contact information for three business references (Section 4: Vendor Reference Form).

- a. The references shall be from customers currently receiving, or that have received within the past three years the services referenced under Group 1, 2, and/or 4. In lieu of the references from the bidder(s), the County will consider the references from the bidder(s) key personnel in accordance with Resolution No. 1122-21.
- b. The reference letters shall include:
  - i. The customer's company name and address.
  - ii. Company contact person's name, title, e-mail address, and telephone number.
  - iii. Scope of the services provided.
  - iv. Length of business relationship.
- c. If bidder(s) are seeking award under multiple groups, the same reference may be used if they have received services referenced across multiple groups.
- d. The County must be able to ascertain from bidder(s) provided references, to its satisfaction, at the County's sole discretion, that the bidder(s) holds sufficient experience and capacity in providing the services required.

#### The following additional criteria is required to be qualified to the following Groups:

#### Group 1: Calibration of Vehicle and Motorcycle Speedometers

2.4.2. The Bidder shall operate a speedometer shop or Motor Vehicle Repair (MVR) shop registered with the Florida Department of Agriculture and Consumer Services according to Sections 559.901 – 559.9221, F.S. as per Rule No. 15B-2.011 of the Florida Administrative Code (FAC). The bidder shall provide a copy of the license issued by the Florida Department of Agriculture and Consumer Services as proof of compliance. The license shall be maintained throughout the term of the contract.

#### Group 2: Calibration of Hand-Held Radar, Laser, and other Speed Measuring Devices

- 2.4.3. In accordance with Florida Administrative Code, Rule No. 15B-2.016, Bidder(s) must employ a Florida registered professional engineer, or an electronic Technician who has a Federal Communication Commission, General Radio telephone Operator License, or a certification issued by one of the following:
  - a. Association of Public-Safety Communications Officials-International (APCO);
  - b. Personal Communications Industries Association (PCIA), formerly known as National Association of Business and Education Radio (NABER); or
  - c. National Association of Radio and Telecommunications Engineers (NARTE)

Bidders shall provide names, and certification information for all employed professional engineers or electronic technicians (Section 4: Engineer/Technician Information Form) as well as copies of the relevant certifications/licenses held as proof of compliance.

#### Group 3: Purchase of Hand-Held Radar, Laser, and other Speed Measuring Devices

2.4.4. Bidder(s) shall be a manufacturer, an authorized dealer, distributor, or reseller of the manufacturer brand in which a discount is provided. Bidder(s) shall submit documentation showing compliance with this requirement, in the form of a signed letter from the manufacturer on company letterhead, an executed

agreement, designation on the manufacturer's website, or any other verifiable proof, as proof of compliance.

2.4.5. Bidder(s) shall submit a current MSRP list for the manufacturer in which a discount is provided. Such MSRP list can be provided either through an attachment or via a link where the County can access an internet-based catalog.

## Group 4: Repair/Installation Services of Hand-Held Radar, Laser, and other Speed Measuring Devices

2.4.6. BBidder(s) shall provide all of the specified information, documents and attachments listed above with their Submittal as proof of compliance with the minimum requirements. However, the County may, at its sole discretion, and in its best interest, allow bidder(s) to complete, or supplement the information / documents during the bid evaluation period.

## 2.5 DEMONSTRATION OF CALIBRATION SERVICES MAY BE REQUIRED DURING EVALUATION

After receipt of offers by the County, Bidders may be required to demonstrate speedometer calibration to County personnel, at no additional cost to the County. The purpose of this demonstration is to verify Bidder's capability in conjunction with the performance requirements stipulated in this solicitation. If a demonstration is required, the County will notify the Bidder of such in writing via email and shall specify the date, time, and location of the demonstration. If the Bidder fails to perform the demonstration on the specified date stipulated in the notice, the County may elect to reject that Bidder's offer, or to re-schedule the demonstration, whichever action is determined to be in the best interests of the County. The County shall be the sole judge of the acceptability of the equipment in conformance with the Scope of Work and its decision shall be final.

## 2.6 INSURANCE

Section 1.22, Insurance Requirements, is applicable to Groups 1, 2, and 4 only. The Insurance Requirements of this solicitation do not apply to Group 3.

## 2.7 <u>PRICES</u>

Prices for this contract shall remain fixed and firm for the term of the contract. Prior to, or upon completion, of the third (3rd) year anniversary of the contract, the County may consider an adjustment to the fixed rates based upon the percentage change of the following price index:

US Department of Labor, Consumer Price Index, All items in Miami-Fort Lauderdale-West Palm Beach, FL, all urban consumers, not seasonally adjusted. Series ID CUUSS35BSAO (or future applicable Series ID available at the time of the adjustment request).

It is the Bidder's responsibility to request any pricing adjustment under this provision ninety (90) days before the third-year anniversary and every year thereafter. Any adjustment request received after the ninety (90) day period may not be considered. Any adjustment granted by the County will not be in excess of the relevant pricing index change published one month prior to the anniversary date of the contract and will commence on the first day of any subsequent contract year.

If no adjustment request is received from the Bidder, the County will assume that the Bidder has agreed that the current fixed rates will remain unchanged.

## 2.8 PURCHASE OF ADDITIONAL ITEMS

While the County has listed all major items/services within this solicitation, which are utilized by County

Departments in conjunction with their operations, there may be similar items/services or additional brands that must be purchased by the County during the term of this contract. Under these circumstances, a County representative will contact the Awarded Bidder(s) to obtain a price quote for similar items. Any added items will be formalized into the contract via a contract modification to memorialize such items. The County reserves the right to award these similar items to the Awarded Bidder, or may acquire the items through other means, should it be in the County's best interest.

## 2.9 <u>RELATED EXPENSES/TRAVEL EXPENSES</u>

The Bidder's firm fixed costs requested in this solicitation and submitted by Bidder, shall include any costs for travel and miscellaneous expenses. No additional costs will be accepted by the County.

## SECTION 3 SCOPE OF WORK/TECHNICAL SPECIFICATIONS

## 3.1 SCOPE OF WORK

The Awarded Bidder(s) shall provide calibration services for speedometers in police patrol vehicles (sedans, trucks, and SUVs) and motorcycles, hand-held radar, laser and other speed measuring devices for purchase as well as calibration services and repair and installation services for speed measuring devices. The goods and services to be provided under this contract shall be in accordance with Florida State Statute 316.1905 and 316.1906.

## 3.2 GOODS/SERVICES TO BE PROVIDED

The County intends to award the following groups:

#### Group 1 – Calibration of Vehicle and Motorcycle Speedometers

The Awarded Bidder shall be responsible for the calibration and certification of speedometers on police patrol vehicles (sedans, trucks, and SUVs) and motorcycles on an as needed basis.

#### Group 2 – Calibration of Hand-Held Radar, Laser, and other Speed Measuring Devices

The Awarded Bidder(s) shall be responsible for the calibration and certification of hand-held radar, laser, and other speed measuring devices on an as needed basis.

#### Group 3 – Purchase of Hand-Held Radar, Laser, and other Speed Measuring Devices

The Awarded Bidder(s) shall offer hand-held radar, laser, and other speed measuring devices, parts, and accessories for the county to purchase, on an as needed basis.

#### Group 4 – Repair/Installation Services of Hand-Held Radar, Laser, and other Speed Measuring Devices

The Awarded Bidder(s) shall be responsible for providing repair/installation services and related parts/accessories of hand-held radar, laser, and other speed measuring devices on an as needed basis.

## 3.3 CERTIFICATION OF VEHICLES AND DEVICES (GROUPS 1 AND 2)

#### **Certification of Vehicle and Motorcycle Speedometers**

The awarded bidder shall calibrate and certify vehicle and motorcycle speedometers in accordance with Florida Administrative Code Rule 15B-2.011. The awarded Bidder shall produce a certificate of calibration upon completion of each speedometer calibration. This certificate shall be signed, dated, and witnessed showing the degree of accuracy to certify the speedometer has been tested and works properly.

#### Certification of Hand-held Radar Devices and Radar Trailers

The awarded bidder shall calibrate and certify hand-held radar devices and Radar Trailers in accordance with Florida Administrative Code Rule 15B-2.009. The awarded Bidder shall record the results of the certification test on Form HSMV 61070 (Rev. 10/04).

#### Certification of Laser Speed Measuring Devices

The awarded bidder shall calibrate and certify Laser Speed Measuring Devices in accordance with Florida Administrative Code Rule 15B-2.016. The awarded Bidder shall record the results of the certification test on Form Laser Speed Measuring Devise Certification, HSMV 61071 (05/12).

If the Laser speed measuring device has an Average Speed Calculator installed and is used as a separate feature of a laser speed measuring device, the Average Speed Calculator must be certified separately per Florida Administrative Code Rule 15B-2008(2)(d).

## 3.4 CERTIFICATION REPORTS (GROUPS 1 AND 2)

The awarded bidder(s) shall provide the County with a copy of the certificate of calibration and/or HSMV forms related to certification tests. The awarded bidder(s) shall provide the County with a report summarizing the vehicles, and/or speed measuring devices which have been certified.

The reports should have at a minimum, the following:

- Type of Device Certified
- Date Certified
- Manufacturer Make/Model Information
- Unit Number and Tag Number (For Vehicle Speedometers)
- Serial Numbers (For Speed Measuring Devices)

## 3.5 SPEED MEASURING DEVICES FOR PURCHASE (GROUP 3)

Awarded Bidder(s) shall provide the County with speed measuring devices for purchase. The devices for purchase shall be approved models per the Florida Administrative Code Rule 15B-2.013. If the unit to be purchased is not listed under Rule 15B-2.013, a Certificate of Approval (Form HSMV 60013) must be provided to show the device conforms to the rules found under Florida Administrative Code Rule 15B.

The following is a list of the manufacturer brands which the County has purchased in the past:

Applied Concepts Inc. Kustom Signals, Inc. Kustoms Manufacturer, Inc. CMI/MPH Industries, Inc. Decatur Electronics, Inc. Laser Technology, Inc. Laser Atlanta, Inc.

## 3.6 MANUFACTURER SUGGESTED PRICE LIST(S) (GROUP 3)

Awarded Bidder(s) shall furnish currently (dated) MSRP lists throughout the life of the contract (published, printed, or internet based) upon request from any County department, at no charge. The price lists shall provide descriptive literature, technical data and service information for items awarded.

#### Internet Based Catalog

If the awarded bidder(s) is providing an MSRP list via an internet-based catalog, it is mandatory that on-line pricing is in a secure format and no custom software should be required to access the internet-based pricing.

## 3.7 REPAIR/INSTALLATION SERVICES (GROUP 4)

The awarded bidder(s) shall provide repairs and installation services for speed measuring devices on an as needed basis.

#### **Repair Estimates**

The awarded Bidder shall provide the County with a written estimate for repairs for the County's review. The awarded bidder(s) shall not proceed with a repair unless the County has provided a written approval to proceed.

#### **Repair Times**

The awarded Bidder shall inform the user department of the length of time needed to conduct each repair.

Regardless, the awarded Bidder shall make all reasonable efforts to ensure that repair times does not exceed ten (10) days.

#### Required Parts for Repair

If a speed measuring device requires the purchase of parts to complete a repair, the awarded bidder(s) shall provide the County with documentation verifying the actual cost of the parts. Failure to provide the County with this documentation will result in the invoice being rejected by the County.

## 3.8 <u>WARRANTY</u>

## Type Of Warranty Coverage Required

In addition to all other warranties that may be supplied by the manufacturer, the Awarded Bidder shall warrant its product(s) and/or service(s) supplied for a minimum period of one hundred eighty (180) calendar days, or manufacturer's standard warranty, whichever is greater, provided under any group of the contract. This warranty requirement shall remain in force for the full period identified above; regardless of whether the Bidder is under contract with the County at the time of defect. Any payment by the County on behalf of the goods or services received from the Bidder does not constitute a waiver of these warranty provisions.

## **Correcting Defects Covered Under Warranty**

The Awarded Bidder(s) shall promptly correct any deficiencies, at no cost to the County, within five (5) calendar days after the County notifies the Awarded Bidder of such deficiency either verbally or in writing. If the Awarded Bidder fails to correct the defective work or replace the damaged part within the period specified, the County may, at its discretion, notify the Awarded Bidder, for the second time in writing that the Awarded Bidder may be subject to contractual default which may lead to termination if the corrections or replacements are not completed to the satisfaction of the County within the time defined in the notice to cure. If the Awarded Bidder fails to satisfactorily complete the corrections and/or replace the damaged part as detailed in the notice to cure, the County may procure the parts and/ or services from another Bidder and charge the incumbent any additional costs that are incurred by the County for this work or items; either through a credit memorandum or through invoicing.

## Acceptance of Product by The County

The product(s) to be provided hereunder shall be delivered to the County, and maintained if applicable to the contract, in full compliance with the specifications and requirements set forth in this contract. If a Awarded Bidder-provided part is determined to not meet the specifications and requirements of this contract, either prior to acceptance or upon initial inspection, the item will be returned, at the Awarded Bidders' expense, to the Awarded Bidder. At the County's own option, the Awarded Bidder shall either provide a direct replacement for the part or provide full credit for the returned part. The Awarded Bidder shall not assess any additional charge(s) for any conforming action taken by the County under this clause.

## 3.9 COLLECTION AND RETURN OF EQUIPMENT (GROUP 2 AND 4)

The awarded bidder(s) shall pickup speed measuring devices for calibration and certification or repair and installation services from the location stated by the County department. Unless the awarded bidder(s) is otherwise instructed by the County department, the speed measuring devices (hand-held, trailers, other) must be returned to the location from which they were originally collected.

The awarded bidder(s) shall collect all units to be repaired and perform the repairs at the awarded Bidder(s)' own facility or as instructed by the user department.

## 3.10 FACILITIES

The awarded bidder shall provide speedometer calibration services using mobile equipment at various County facilities. The list below is a representation of locations where the awarded bidder may be requested to provide services. This list is not inclusive and additional locations may be added at the discretion of the County.

Location Number	Location Name	Address
1	Northwest District Station	5975 Miami Lakes Drive East Miami Lakes, FL 33014
2	Northside District Station	799 NW 81st Street Miami, FL 33150
3	Midwest District Station	9101 NW 25th Street Doral, FL 33172
4	South District Station	10800 SW 211th Street Miami, FL 33189
5	Kendall District Station	7707 SW 117th Avenue Miami, FL 33183
6	Intracoastal District Station	15665 Biscayne Boulevard Miami, FL 33160
7	Miami International Airport	4200 NW 21st Street Building 3033 Miami, FL 33142
8	Hammocks District Station	10000 SW 142nd Avenue Miami, FL 33186
9	Police Operations	601 NW 1st Ct Miami, FL 33136
10	Special Patrol Bureau	1567 NW 79th Avenue Doral, FL 33126
11	Town of Cutler Bay	10720 Caribbean Blvd. Cutler Bay FL, 33189
12	Town of Miami Lakes Policing Unit	6601 Main Street Miami Lakes, FL 33014
13	Village of Palmetto Bay Policing Unit	9705 East Hibiscus
14	Seaport Operations Bureau	1001N. American Way Suite 101 Miami FL 330132

MARKET				
RESEAR	CH			
Contract No.: EVN0000595	Recommendation:			
<b>Title:</b> Speedometer and Speed Measuring Devices Purchase, Calibration and Repair Service	Non-Competitive			
Procurement Contracting Officer: Darryl Clodfelter	Solicit Competition Access Contract Other – <b>Bid Waiver</b>			

## Background:

The purpose of this market research is to determine the best way to establish a replacement contract for FB-01130, Speedometer and Speed Measuring Devices Purchase, Calibration and Repair Service, utilized by the Miami-Dade Police Department and the Miami-Dade Aviation Department for the purchase, calibration, and repair services for speedometers and hand-held speed measuring devices, in vehicles (sedans, trucks, and SUV's) and motorcycles. This service is not provided in-house by ISD Fleet Management and is unavailable under any other County contract.

FB-01130 was established on June 1, 2019, and was structured by the following groups:

<u>Group 1</u> – The purpose of this group is to establish a contract for the speedometer calibration of police patrol vehicles (sedans, trucks, and SUVs), motorcycles for the County, on an as needed basis.

<u>Group 2</u> – The purpose of this group is to establish a contract for the calibration of handheld radar, laser, and other speed measuring devices for the County, on an as needed basis.

<u>Group 3</u> – The purpose of this group is to establish a contract for the purchase of handheld radar and laser speed measuring devices for the County, on an as deeded basis. Only approved measuring devices stated in Florida Statute 316.1905- and 316.1906-chapter 15B-2.012 will be acquired by the County. Award of this group will be made by line item to the responsive, responsible Bidder who submits the highest percentage discount of the Manufacturer Suggested Retail Price (MSRP) per item as further detailed in section 4.

<u>Group 4</u> - The purpose of this group is to establish a contract to procure general parts and repair/installation services of handheld radar and laser speed measuring devices for the County, on an as needed basis. Award of this group will be made by line item to the responsive, responsible Bidder who offers the lowest total cost to the County (hourly labor and parts cost) per line item.

Group 1 was awarded to Florida Mobile Speed Testing, LLC and Group 3 was awarded to MPH Industries, Inc. The decision was made to conduct an additional solicitation on July 23, 2019, with the purpose of accepting bids for the groups 2 and 4, who were not awarded in the first solicitation. Groups 2 and 4 were advertised as follows:

As a result of the tabulation of the bids submitted for this solicitation, Group 2 was awarded to Communications International Inc. and Group 4 was awarded to Florida Mobile Speed Testing, LLC.

FB-01130, was established on June 12, 2019, under delegated authority for a five-year term, and an allocation of \$400,000 and expires on May 31, 2024. The contract was subsequently modified under delegated authority for an additional expenditure authority totaling \$100,000, responding to a request made by the Miami-Dade Police Department. The Miami-Dade Police Department requested an additional \$125,237 in expenditure authority in 2022. The expenditure amount increased, as the number of speedometer purchases and subsequent calibrations and repairs had risen.

In May of 2023 Florida Mobile Speed Testing LLC. contacted the Miami-Dade Police Department and advised them that they could not continue to provide service on contract FB-01130 as of June 3, 2023 due to a significant loss of. The Strategic Procurement Department has already started the process of replacing contract FB-01130, since it will expire within 18 months. In an effort to continue the service needed, SPD worked diligently to expedite the ITB process and have a new contract in place, with qualified vendors by July 15, 2023.

Miam-Dade Police Department maintains a fleet of around 2,800 vehicles consisting of sedans, trucks, vans, SUVs, as well as heavy equipment. Out of those, approximately 2,400 vehicles are assigned on patrol. These vehicles on patrol must have their speedometers calibrated at least once every six months, to be compliant with Florida Statute 316.1905 (1). In addition, there are approximately 230 hand-held radar, laser and other speed measuring devices which are included in the statute and need to be calibrated every six months, as well.

The Miami-Dade Police Department has requested an allocation of \$505,000 for this replacement contract. The Miami-Dade Aviation Department has requested an allocation of \$26,787.

## **Research Conducted:**

Market research was conducted to identify other contracts that provide similar products/services, and to gauge the current market. Multiple searches were done on bidsync.com to identify contracts/bids with similar services, as well as a search for vendors within a 200-mile radius of Miami, that provides these services. There were no results. There were additional searches on google.com with the same parameters, the below contracts/vendors were identified:

- <u>State of Florida, Department of Highway Safety and Motor Vehicles</u>, #FLHSMV-ITB-009-23 Speedometer Calibration Certification
  - Established multiple contracts with qualified contractors throughout the state of Florida, to certify the calibration of speedometers on Florida Highway Patrol fleet of vehicles. It was advertised on September 27, 2022, and closed on October 27, 2022. This contract is for a term of five (5) years.
- <u>Town of Davie Police Department</u>, ITQ #JC-23-20, Radar, Laser, and Speedometer Device Certification and Repair
  - Contract for the certification and/or repair of radar and laser speed detection equipment and for the certification of department vehicle speedometers. Solicitation was opened on 12/15/2022 and closed on 1/5/2023. This contract is for a term of five (5) years.
- <u>City of Coral Gables, FL</u> SIFB #2021-011 Speedometer Calibration Services

• This contract is for speedometer calibration services. Solicitation was opened on 3/17/2021 and closed on 3/31/2021. This contract is for a term of two (2) years with an option to renew three (3) one (1) year periods.

Like Miami-Dade County, an Invitation to Bid method was also used by these agencies.

#### Vendor Outreach:

12 vendors were identified in Florida via Google. BidSync was used to search for vendors by using search terms and commodity codes, but none were found. All 12 vendors identified in Florida via Google were emailed to gauge their interest in participating.

#### **Recommendation:**

Based on the research and user departments' feedback, it has been determined that replacing the current contract with another bid would be in the County's best interest. It should be awarded in the same method as the current contract, with the same four (4) groups. It is apparent through the market research conducted that the pricing on the replacement contract will rise considerably. This conclusion is determined by speaking with vendors, that say they could not provide the service at the current rate on contract FB-01130, as well as identifying the pricing on other contracts, which provide the same services.

Procurement Contracting Officer: Darryl Clodfelter Date: 5/25/23