

DEPARTMENTAL INPUT

CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

New
 OTR
 Sole Source
 Bid Waiver
 Emergency
 Previous Contract/Project No.

Contract
 Re-Bid
 Other- Legacy

Requisition No./Project No.: RQET1800013
 LIVING WAGE APPLIES: YES NO
 TERM OF CONTRACT: 4 YEAR(S) WITH 0 1 YEAR OTRs

Requisition /Project Title: HPE Hardware and Services

Description:

The County has approximately 28,000 employees across 25 departments that provide services to 2.3 million citizens. The Miami-Dade Information Technology Department (ITD) is responsible for providing technology support, infrastructure and integration for all departments. ITD, on behalf of all County departments, is soliciting proposals to select strategic technology partners for the purpose of obtaining information technology hardware and services in two defined groups as outlined below.

- Group 1: HPE Servers and Storage
- Group 2: Maintenance and support of HPE Servers and Storage

Currently, multiple contract sources are utilized to meet the operational technology needs of the County. It is anticipated that the contracts awarded as a result of this RFP will allow the County to continue standardization on HPE servers and storage allowing for a lower total cost of ownership, greater efficiencies in product support, and a reduction in administrative costs. There will be only one Proposer awarded per group. As such, this RFP may result in the award of two separate contracts. However, as a result of the evaluation process, a single Proposer may be awarded in more than one group. The County anticipates that the awarded Proposers will be the Original Equipment Manufacturer (OEM) or an HPE Gold or Platinum partner..

Issuing Department: ITD
 Contact Person: Santiago A. Pastoriza
 Phone: 305-375-1084

Estimate Cost: \$9,624,000

Funding Source: Internal Service

ANALYSIS

<u>Commodity Codes:</u>	92045	20384	20491	
Contract/Project History of previous purchases three (3) years Check here <input type="checkbox"/> if this is a new contract/purchase with no previous history.				
	<u>EXISTING</u>	<u>2ND YEAR</u>	<u>3RD YEAR</u>	
Contractor:				
Small Business Enterprise:				
Contract Value:				
Comments:				
Continued on another page (s): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO				

RECOMMENDATIONS

	Set-aside	Sub-contractor goal	Bid preference	Selection factor
SBE				

Basis of recommendation:

See bid document

Signed: Santiago A. Pastoriza

Date sent to SBD: 04/18/2018

Date returned to ISD Procurement:

Revised April 2005

This document is a draft of a planned solicitation and is subject to change without notice.



REQUEST FOR PROPOSALS (RFP) No. 00000
FOR
Hewlett Packard Enterprise (HPEE) Hardware and Services

PRE-PROPOSAL CONFERENCE TO BE HELD:

_____, 2018 at ____:00 AM (local time)
111 NW 1st Street, ____ Floor, Conf. Rm. __, Miami, Florida

ISSUED BY MIAMI-DADE COUNTY:

Internal Services Department, Procurement Management Services Division
for
_____ Department

MIAMI-COUNTY CONTACT FOR THIS SOLICITATION:

_____, Procurement Contracting Officer
111 NW 1st Street, Suite 1300, Miami, Florida 33128
Telephone: (305) 375-_____
E-mail: @miamidade.gov

PROPOSALS DUE:

INSERT DATE AND TIME

IT IS THE POLICY OF MIAMI-DADE COUNTY (COUNTY) THAT ALL ELECTED AND APPOINTED COUNTY OFFICIALS AND COUNTY EMPLOYEES SHALL ADHERE TO THE PUBLIC SERVICE HONOR CODE (HONOR CODE). THE HONOR CODE CONSISTS OF MINIMUM STANDARDS REGARDING THE RESPONSIBILITIES OF ALL PUBLIC SERVANTS IN THE COUNTY. VIOLATION OF ANY OF THE MANDATORY STANDARDS MAY RESULT IN ENFORCEMENT ACTION. (SEE IMPLEMENTING ORDER 7-7)

Electronic proposal responses to this RFP are to be submitted through a secure mailbox at BidSync until the date and time as indicated in this document. It is the sole responsibility of the Proposer to ensure its proposal reaches BidSync before the Solicitation closing date and time. There is no cost to the Proposer to submit a proposal in response to a Miami-Dade County solicitation via BidSync. Electronic proposal submissions may require the uploading of electronic attachments. The submission of attachments containing embedded documents or proprietary file extensions is prohibited. All documents should be attached as separate files. All proposals received and time stamped through the County's third party partner, BidSync, prior to the proposal submittal deadline shall be accepted as timely submitted. The circumstances surrounding all proposals received and time stamped after the proposal submittal deadline will be evaluated by the procuring department in consultation with the County Attorney's Office to determine whether the proposal will be accepted as timely. Proposals will be opened promptly at the time and date specified. The responsibility for submitting a proposal on or before the stated time and date is solely and strictly the responsibility of the Proposer. The County will in no way be responsible for delays caused by technical difficulty or caused by any other occurrence. All expenses involved with the preparation and submission of proposals to the County, or any work performed in connection therewith, shall be borne by the Proposer(s).

A Proposer may submit a modified proposal to replace all or any portion of a previously submitted proposal up until the proposal due date. The County will only consider the latest version of the proposal. For competitive bidding opportunities available, please visit the County's Internal Services Department website at: <http://www.miamidade.gov/procurement/>.

Requests for additional information or inquiries must be made in writing and submitted using the question/answer feature provided by BidSync at www.bidsync.com. The County will issue responses to inquiries and any changes to this Solicitation it deems necessary in written addenda issued prior to the proposal due date (see addendum section of BidSync Site). Proposers who obtain copies of this Solicitation from sources other than through BidSync risk the possibility of not receiving addenda and are solely responsible for those risks.

1.0 PROJECT OVERVIEW AND GENERAL TERMS AND CONDITIONS

1.1 Introduction

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Miami-Dade County, hereinafter referred to as the County, as represented by the Miami-Dade Information Technology Department, hereinafter referred to as ITD, on behalf of all County departments, is soliciting proposals to select strategic technology partners for the purpose of obtaining information technology hardware and services in two defined award groups: Group 1 - HPE Servers and Storage, Group 2 – Maintenance and support of HPE Servers and Storage. There will be only one Proposer awarded per group. As such, this RFP may result in the award of two separate contracts. However, as a result of the evaluation process, as single Proposer may be awarded in more than one group. The County anticipates that the awarded Proposers will be the Original Equipment Manufacturer (OEM) or an HPE Gold or Platinum Partner.

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The County anticipates awarding a contract(s) for four years.

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The anticipated schedule for this Solicitation is as follows:

Solicitation Issued:

Pre-Proposal Conference:

See front cover for date, time, and place. Attendance is recommended but not mandatory. If you need a sign language interpreter or materials in accessible format for this event, please call the ADA Coordinator at (305) 375-2013 or email hjwriq@miamidadade.gov at least five days in advance.

Deadline for Receipt of Questions:

Proposal Due Date:

See front cover for date and time.

Evaluation Process:

Projected Award Date:

1.2 Definitions

The following words and expressions used in this Solicitation shall be construed as follows, except when it is clear from the context that another meaning is intended:

1. The word "Contractor" to mean the Proposer that receives any award of a contract from the County as a result of this Solicitation, also to be known as "the prime Contractor".
2. The word "County" to mean Miami-Dade County, a political subdivision of the State of Florida.
3. The word "Proposal" to mean the properly signed and completed written good faith commitment by the Proposer submission in response to this Solicitation by a Proposer for the Services, and as amended or modified through negotiations.
4. The word "Proposer" to mean the person, firm, entity or organization, as stated on the Proposal Submittal Form, submitting a proposal to this Solicitation.
5. The words "Scope of Services" to mean Section 2.0 of this Solicitation, which details the work to be performed by the Contractor.
6. The word "Solicitation" to mean this Request for Proposals (RFP) or Request for Qualifications (RFQ) document, and all associated addenda and attachments.
7. The word "Subcontractor" to mean any person, firm, entity or organization, other than the employees of the Contractor, who contracts with the Contractor to furnish labor, or labor and materials, in connection with the Services to the County, whether directly or indirectly, on behalf of the Contractor.
8. The words "Work", "Services", "Program", or "Project" to mean all matters and things that will be required to be done by the Contractor in accordance with the Scope of Services, and the terms and conditions of this Solicitation.

1.3 General Proposal Information

The County may, at its sole and absolute discretion, reject any and all or parts of any or all proposals; accept parts of any and all proposals; further negotiate project scope and fees; postpone or cancel at any time this Solicitation process; or waive any irregularities in this Solicitation or in the proposals received as a result of this process. In the event that a Proposer wishes to take an exception to any of the terms of this Solicitation, the Proposer shall clearly indicate the exception in its proposal. No exception shall be taken where the Solicitation specifically states that exceptions may not be taken. Further, no exception shall be allowed that, in the County's sole discretion, constitutes a material deviation from the requirements of the Solicitation. Proposals taking such exceptions may, in the County's sole discretion, be deemed nonresponsive. The County reserves the right to request and evaluate additional information from any Proposer regarding Proposer's responsibility after the submission deadline as the County deems necessary.

The Proposer's proposal will be considered a good faith commitment by the Proposer to negotiate a contract with the County, in substantially similar terms to the proposal offered and, if successful in the process set forth in this Solicitation and subject to its conditions, to enter into a contract substantially in the terms herein. Proposer proposal shall be irrevocable until contract award unless the proposal is withdrawn. A proposal may be withdrawn in writing only, addressed to the County contact person for this Solicitation, prior to the proposal due date and time, or upon the expiration of 180 calendar days after the opening of proposals.

As further detailed in the Proposal Submittal Form, Proposers are hereby notified that all information submitted as part of, or in support of proposals will be available for public inspection after opening of proposals, in compliance with Chapter 119, Florida Statutes, popularly known as the "Public Record Law."

Any Proposer who, at the time of proposal submission, is involved in an ongoing bankruptcy as a debtor, or in a reorganization, liquidation, or dissolution proceeding, or if a trustee or receiver has been appointed over all or a substantial portion of the property of the Proposer under federal bankruptcy law or any state insolvency law, may be found non-responsible.

To request a copy of any code section, resolution and/or administrative/implementing order cited in this Solicitation, the Proposer must contact the Clerk of the Board at (305) 375-5126, Monday- Friday, 8:00 a.m. – 4:30 p.m.

1.4 **Aspirational Policy Regarding Diversity**

Pursuant to Resolution No. R-1106-15, Miami-Dade County vendors are encouraged to utilize a diverse workforce that is reflective of the racial, gender and ethnic diversity of Miami-Dade County and employ locally-based small firms and employees from the communities where work is being performed in their performance of work for the County. This policy shall not be a condition of contracting with the County, nor will it be a factor in the evaluation of solicitations unless permitted by law.

1.5 **Cone of Silence**

Pursuant to Section 2-11.1(t) of the Code of Miami-Dade County, as amended, a "Cone of Silence" is imposed upon each RFP or RFQ after advertisement and terminates at the time a written recommendation is issued. The Cone of Silence prohibits any communication regarding RFPs or RFQs between, among others:

- potential Proposers, service providers, lobbyists or consultants **and** the County's professional staff including, but not limited to, the County Mayor and the County Mayor's staff, County Commissioners or their respective staffs;
- the County Commissioners or their respective staffs **and** the County's professional staff including, but not limited to, the County Mayor and the County Mayor's staff; or
- potential Proposers, service providers, lobbyists or consultants, any member of the County's professional staff, the Mayor, County Commissioners or their respective staffs **and** any member of the respective Competitive Selection Committee.

The provisions do not apply to, among other communications:

- oral communications with the staff of the Vendor Services Section, the responsible Procurement Contracting Officer, provided the communication is limited strictly to matters of process or procedure already contained in the Solicitation document;
- oral communications at pre-proposal conferences and oral presentations before Competitive Selection Committees during any duly noticed public meeting, public presentations made to the Board of County Commissioners during any duly noticed public meeting;
- recorded contract negotiations and contract negotiation strategy sessions; or
- communications in writing at any time with any County employee, official or member of the Board of County Commissioners unless specifically prohibited by the applicable RFP or RFQ documents.

When the Cone of Silence is in effect, all potential vendors, service providers, bidders, lobbyists and consultants shall file a copy of any written correspondence concerning the particular RFP or RFQ with the Clerk of the Board, which shall be made available to any person upon request. The County shall respond in writing (if County deems a response is necessary) and file a copy with the Clerk of the Board, which shall be made available to any person upon request. Written communications may be in the form of e-mail, with a copy to the Clerk of the Board at clerkbcc@miamidade.gov.

All requirements of the Cone of Silence policies are applicable to this Solicitation and must be adhered to. Any and all written communications regarding the Solicitation are to be submitted only to the Procurement Contracting Officer with a copy to the Clerk of the Board. The Proposer shall file a copy of any written communication with the Clerk of the Board. The Clerk of the Board shall make copies

available to any person upon request.

1.6 **Communication with Competitive Selection Committee Members**

Proposers are hereby notified that direct communication, written or otherwise, to Competitive Selection Committee members or the Competitive Selection Committee as a whole are expressly prohibited. Any oral communications with Competitive Selection Committee members other than as provided in Section 2-11.1 of the Code of Miami-Dade County are prohibited.

1.7 **Public Entity Crimes**

Pursuant to Paragraph 2(a) of Section 287.133 of the Florida Statutes, a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal for a contract to provide any goods or services to a public entity; may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work; may not submit proposals on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and, may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 of the Florida Statutes for Category Two for a period of thirty-six (36) months from the date of being placed on the convicted vendor list.

1.8 **Lobbyist Contingency Fees**

- a) In accordance with Section 2-11.1(s) of the Code of Miami-Dade County, after May, 16, 2003, no person may, in whole or in part, pay, give or agree to pay or give a contingency fee to another person. No person may, in whole or in part, receive or agree to receive a contingency fee.
- b) A contingency fee is a fee, bonus, commission or non-monetary benefit as compensation which is dependent on or in any way contingent upon the passage, defeat, or modification of: 1) any ordinance, resolution, action or decision of the County Commission; 2) any action, decision or recommendation of the County Mayor or any County board or committee; or 3) any action, decision or recommendation of any County personnel during the time period of the entire decision-making process regarding such action, decision or recommendation which foreseeably will be heard or reviewed by the County Commission or a County board or committee.

1.9 **Collusion**

In accordance with Section 2-8.1.1 of the Code of Miami-Dade County, where two (2) or more related parties, as defined herein, each submit a proposal for any contract, such proposals shall be presumed to be collusive. The foregoing presumption may be rebutted by the presentation of evidence as to the extent of ownership, control and management of such related parties in preparation and submittal of such proposals. Related parties shall mean Proposer, the principals, corporate officers, and managers of the Proposer; or the spouse, domestic partner, parents, stepparents, siblings, children or stepchildren of a Proposer or the principals, corporate officers and managers thereof which have a direct or indirect ownership interest in another Proposer for the same contract or in which a parent company or the principals thereof of one Proposer have a direct or indirect ownership in another Proposer for the same contract. Proposals found to be collusive shall be rejected. Proposers who have been found to have engaged in collusion may be considered non-responsible, and may be suspended or debarred, and any contract resulting from collusive bidding may be terminated for default.

1.10 **Contract Measures**

This Solicitation includes contract measures for Miami-Dade County Certified Small Business Enterprises (SBE's) pursuant to Sections 2-8.1.1.1.1 and 2.1.1.1.2 of the Code of Miami-Dade County as follows:

Set-aside:

This Solicitation is set-aside for SBE's.

Subcontractor Goal:

_____% SBE subcontractor goal is applicable. The purpose of a subcontractor goal is to have portions of the work under the contract performed by available subcontractors that are certified SBEs for contract values totaling not less than the percentage of the contract value set out in this Solicitation. Subcontractor goals may be applied to a contract when estimates made prior to Solicitation advertisement identify the quality; quantity and type of opportunities in the contract and SBEs are available to afford effective competition in providing a percentage of these identified services. Proposers shall submit a completed Schedule of Intent Affidavit

Commented [PS(1)]: Pending Measures from SBD

(Form SBD 504) at the time of proposal identifying all SBEs to be utilized to meet the subcontractor goal. The Schedule of Intent Affidavit shall specify the scope of work and commodity code the SBE will perform. The Schedule of Intent Affidavit constitutes a written representation by the Proposer that to the best of the Proposer's knowledge the SBEs listed are available and have agreed to perform as specified, or that the Proposer will demonstrate unavailability. The Schedule of Intent Affidavit can be found at <http://www.miamidade.gov/business/library/forms/sbe-soi.pdf>.

The participating SBE firms (or joint ventures) must have a valid Miami-Dade County SBE certification by the proposal due date and time as well as meet all other requirements. Additional information regarding Miami-Dade County's Small Business Enterprise Program, including new amendments to the Program, is available on the Small Business Development's website <http://www.miamidade.gov/smallbusiness/>

(If Selection Factor, use Section 4.4 and delete above Section 1.11)

2.0 SCOPE OF SERVICES

2.1 Introduction

The County has approximately 28,000 employees across 25 departments that provide services to 2.3 million citizens. The Miami-Dade Information Technology Department (ITD) is responsible for providing technology support, infrastructure and integration for all departments. ITD, on behalf of all County departments, is soliciting proposals to select strategic technology partners for the purpose of obtaining information technology hardware and services in two defined groups as outlined below.

- Group 1: HPE Servers and Storage
- Group 2: Maintenance and support of HPE Servers and Storage

Currently, multiple contract sources are utilized to meet the operational technology needs of the County. It is anticipated that the contracts awarded as a result of this RFP will allow the County to continue standardization on HPE servers and storage allowing for a lower total cost of ownership, greater efficiencies in product support, and a reduction in administrative costs. There will be only one Proposer awarded per group. As such, this RFP may result in the award of two separate contracts. However, as a result of the evaluation process, a single Proposer may be awarded in more than one group. The County anticipates that the awarded Proposers will be the Original Equipment Manufacturer (OEM) or an authorized reseller, agent, or dealer.

2.2 Current Processes

The County currently accesses numerous contracts established by other entities that include multiple technology vendors in order to obtain HPE servers and storage. In most cases, purchases are completed via spot market quotes. Previously, all County departments completed purchases independently. Purchases for IT Hardware are now being consolidated and completed solely by ITD. To make purchases, County departments initiate requests either by telephone or using ITD's online internal service management solution. Once initiated, a work order is generated for each request. This work order is reviewed by ITD technical staff to confirm requirements. Once confirmed, a purchasing service request (PSR) is initiated and forwarded to ITD procurement staff. Procurement staff then completes spot market quotes and issues a resultant purchase order (PO). The PO is provided to the selected vendor via email for fulfillment.

2.3 Group 1 – HPE Servers, Storage, Related Hardware, and Services

2.3.1 Group 1 - HPE Servers, Storage and related hardware

~~ITD has identified standard specifications for HPE Servers and Storage as outlined below. The specifications are to be considered point-in-time specifications and will be used as a guide to evaluate responses. Proposers shall provide pricing for HPE products only. Equipment that has not yet entered the production phases of the manufacturer is not to be included. Proposers are required to complete the price table included in Form B-1 to indicate their ability to meet the requirement.~~

~~Group 1 will provide the County with the ability to purchase the following HPE products including, but not limited to:~~

Commented [PS(2)]: Per Namita's request, the standard specification table has been removed. We understand the intent is to request pricing for purposes of evaluation. To facilitate this, we are recommending that we request a quote from the vendors who are being shortlisted for Oral presentations only. Prior to oral presentations, we will request that vendors provide a quote for a specific configuration or multiple configurations. At that time, the evaluation team can view the quote and validate. Preliminary evaluation of pricing will be based off the percentage discount.

Commented [GB(3)]: Historically, I have not seen a standard spec for servers. For this reason, we have completed numerous one time bids. If the intention is to get figures for comparison, how about asking for a quote at the time of oral presentations on a relevant spec? These specs will be outdated by the time of award if we request now.

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- Servers: Blade servers, scalable servers, integrity mission-critical servers, rack and tower servers and any other servers available from HPE.
- Storage: Primary storage, backup, recovery and archive storage, enterprise application storage, software defined storage and any other storage available from HPE.

The County anticipates an annual spend of approximately \$1.9 million in Group 1. However, this figure should not be interpreted as a firm spend commitment. Servers account Option 1A accounts for approximately 4046% of the annual spend, and Storage accounts for 54% of the annual spend. Proposers should use these figures as a guide when offering pricing in Form B-1. Option 2A accounts for approximately 10%, Option 3A accounts for approximately 5%, Option 4A accounts for approximately 9%, Option 5A accounts for approximately 4%, Option 6A accounts for approximately 2%, Option 7A accounts for approximately 4%, and Option 8A accounts for approximately 2% of the annual spend on servers. Option 1B accounts for approximately 27%, Option 2B accounts for approximately 27% of the annual spend on storage.

Proposers should use these figures as a guide when offering pricing in Form B-1.

Option-1A	HPE Servers
Product No.:	8 863442 B21 HPEE BL460c Gen10 10Gb/20Gb FLB CTO Blade
	8 875951 L21 HPEE BL460c Gen10 Xeon-G 6152 FIO Kit
	8 875951 B21 HPEE BL460c Gen10 Xeon-G 6152 Kit
	96 845101 B21 HPEE 64GB 4Rx4 PC4-2666V L Smart Kit
	16 872475 B21 HPEE 300GB SAS 10K SFF SC-DS HDD
	8 766491 B21 HPEE FlexFabric 10Gb 2P 536FLB FIO Adptr
	8 804367 B21 HPEE Smart Array P204i b SR Gen10 Ctrlr
	8 710608 B21 HPEE QMH2672 16Gb FC HBA
	8 875238 B21 HPEE 12W BL Smart Storage Battery
	8 H7LX6E HPEE 5Y FC NBD BL460c Gen10 SVC
Description:	VMware Server Configuration
Warranty:	5 years Next Business Day

Option-2A	HPE Servers
Product No.:	4 863442 B21 HPEE BL460c Gen10 10Gb/20Gb FLB CTO Blade
	4 875943 L21 HPEE BL460c Gen10 Xeon-G 6132 FIO Kit
	4 875943 B21 HPEE BL460c Gen10 Xeon-G 6132 Kit
	64 835955 B21 HPEE 16GB 2Rx8 PC4-2666V R Smart Kit
	8 875326 B21 HPE 1.92 TB SAS RI SFF SC-DS SSD
	4 766491 B21 HPE FlexFabric 10Gb 2P 536FLB FIO Adptr
	4 804367 B21 HPEE Smart Array P204i b SR Gen10 Ctrlr
	4 875238 B21 HPEE 12W BL Smart Storage Battery
	4 H7LX6E HPEE 5Y FC NBD BL460c Gen10 SVC
	Description:
Warranty:	5 years Next Business Day

Option-3A	HPE Servers
Product No.:	6 863442 B21 HPEE BL460c Gen10 10Gb/20Gb FLB CTO Blade
	6 875939 L21 HPEE BL460c Gen10 Xeon-G 5122 FIO Kit
	6 875939 B21 HPEE BL460c Gen10 Xeon-G 5122 Kit
	48 845100 B21 HPEE 32GB 2Rx4 PC4-2666V R Smart Kit
	12 759208 B21 HPE 300GB 12G SAS 15K 2.5in SC-ENT HDD
	6 766491 B21 HPE FlexFabric 10Gb 2P 536FLB FIO Adptr
	6 804367 B21 HPEE Smart Array P204i b SR Gen10 Ctrlr
	6 710608 B21 HPE QMH2672 16Gb FC HBA
	6 875238 B21 HPEE 12W BL Smart Storage Battery
	6 H7LX6E HPEE 5Y FC NBD BL460c Gen10 SVC
Description:	SQL Blade Server Configuration

Warranty:	5 years — Next Business Day
Option 4A	HPE Servers
	16 — 863442-B21 — HPEE BL460c Gen10 10Gb/20Gb FLB CTO Blade
	16 — 872012-L21 — HPEE BL460c Gen10 Xeon S 4110 FIO Kit
	16 — 872012-B21 — HPEE BL460c Gen10 Xeon S 4110 Kit
	64 — 815097-B21 — HPEE 8GB 1Rx8 PC4 2666V R Smart Kit
	32 — 872475-B21 — HPEE 300GB SAS 10K SFF SC DS HDD
	16 — 766491-B21 — HPEE FlexFabric 10Gb 2P 536FLB FIO Adptr
	16 — 804367-B21 — HPEE Smart Array P204i b SR Gen10 Ctrlr
	16 — 875238-B21 — HPEE 12W BL Smart Storage Battery
Product No.:	16 — H7LX6E — HPEE 5Y FC NBD BL460c Gen10 SVC
Description:	General Purpose Blade Server Configuration
Warranty:	5 years — Next Business Day
Option 5A	HPE Servers
	3 — 867959-B21 — HPEE DL360 Gen10 8SFF CTO Server
	3 — 860653-L21 — HPEE DL360 Gen10 Xeon S 4110 FIO Kit
	3 — 860653-B21 — HPEE DL360 Gen10 Xeon S 4110 Kit
	24 — 815097-B21 — HPEE 8GB 1Rx8 PC4 2666V R Smart Kit
	3 — 867998-B21 — HPEE 1U Gen10 Bezel Kit
	6 — 872475-B21 — HPEE 300GB SAS 10K SFF SC DS HDD
	18 — 872479-B21 — HPEE 1.2TB SAS 10K SFF SC DS HDD
	3 — 804331-B21 — HPEE Smart Array P408i a SR Gen10 Ctrlr
	3 — 875241-B21 — HPEE 96W Smart Storage Battery 145mm-Cbl
	6 — 865408-B21 — HPEE 500W FS Plat Ht Plg LH Pwr Sply Kit
	3 — 734811-B21 — HPEE 1U CMA for Easy Install Rail Kit
	3 — 874543-B21 — HPEE 1U Gen10 SFF Easy Install Rail Kit
	3 — H8QK7E — HPEE 5Y FC NBD DL360 Gen10 SVC
	3 — E6U64ABE — HPEE iLO Adv Elec Lic 3yr Support
Product No.:	3 — U2WL6E — HPEE 5Y FC 24x7 iLO Adv Non BL 3yr SVC
Description:	Rack Mount General Purpose Server Configuration
Warranty:	5 years — Next Business Day
Option 6A	HPE Servers
	2 — 868705-B21 — HPEE DL380 Gen10 12LFF CTO Server
	2 — 826846-L21 — HPEE DL380 Gen10 4110 Xeon S FIO Kit
	2 — 826846-B21 — HPEE DL380 Gen10 4110 Xeon S Kit
	16 — 815097-B21 — HPEE 8GB 1Rx8 PC4 2666V R Smart Kit
	2 — 826687-B21 — HPEE DL38X Gen10 Premium 2SFF HDD Kit
	4 — 872475-B21 — HPEE 300GB SAS 10K SFF SC DS HDD
	20 — 819201-B21 — HPEE 8TB 12G SAS 7.2K LFF 512e SC MDL HDD
	4 — P9D93A — HPEE SN1100Q 16Gb 1p FC HBA
	2 — 733662-B21 — HPEE 2U LFF Easy Install Rail Kit
	2 — 733664-B21 — HPEE 2U CMA for Easy Install Rail Kit
	2 — 804338-B21 — HPEE Smart Array P816i a SR Gen10 Ctrlr
	2 — 875241-B21 — HPEE 96W Smart Storage Battery 145mm-Cbl
	2 — 867809-B21 — HPEE Gen10 2U Bezel Kit
	4 — 865414-B21 — HPEE 800W FS Plat Ht Plg LH Pwr Sply Kit
	2 — H8QU4E — HPEE 5Y FC NBD DL380 Gen10 SVC
	2 — E6U64ABE — HPEE iLO Adv Elec Lic 3yr Support
Product No.:	2 — U2WL6E — HPEE 5Y FC 24x7 iLO Adv Non BL 3yr SVC
Description:	Rack Mount Storage Server Configuration
Warranty:	5 years — Next Business Day
Option 7A	HPE Servers — related equipment
	1 — 681844-B21 — HPE BLc7000 CTO 3 IN LCD Plat Enclosure
	2 — 571956-B21 — HPE BLc VC FlexFabric 10Gb/24 port Opt
Product No.:	4 — AJ716B — HPE 8Gb Short Wave B Series SFP+ 1 Pack

	2	455883-B21	HPE BLc 10G SFP+ SR Transceiver
	6	733459-B21	HPE 2650W Plat Ht Plg Pwr Supply Kit
	6	412140-B21	HPE BLc Encl Single Fan Option
	1	456204-B21	HPE BLc7000-DDR2 Encl Mgmt Option
	1	677595-B21	HPE BLc 1PH Intelligent Power Mod-FIO Opt
	1	U3C35E	HPE 5y 4h 24x7 c7000 ProCare Service
Description:	HPEE C7000 FlexFabric Blade Enclosure		
Warranty:	5 years - 24 x 7		
Option-8A	HPE Servers - related equipment		
	1	681844-B21	HPE BLc7000-CTO 3-IN-LCD Plat Enclosure
	2	638526-B21	HPE BLc VC Flex 10/10D Module Opt
	2	572018-B21	HPE BLc VC 8Gb FC 20 Port Opt Kit
	4	AJ716B	HPE 8Gb Short Wave B Series SFP+ 1 Pack
	2	455883-B21	HPE BLc 10G SFP+ SR Transceiver
	6	733459-B21	HPE 2650W Plat Ht Plg Pwr Supply Kit
	6	412140-B21	HPE BLc Encl Single Fan Option
	1	456204-B21	HPE BLc7000-DDR2 Encl Mgmt Option
	1	677595-B21	HPE BLc 1PH Intelligent Power Mod-FIO Opt
Product No.:	1	U3C35E	HPEE 5Y PC 24x7 c7000 SVC
Description:	HPEE C7000 Flex 10 and 8Gb FC Blade Enclosure		
Warranty:	5 years - 24 x 7		

Option-1B	HPE Storage		
	1	BW904A	HPEE 42U 600x1075mm Enterprise Shock Rack
	1	BW904A#001	HPE Factory Express Base Racking Service
	1	TK808A	HPEE Rack Front Door Cover Kit
	4	H5M58A	HPEE Basic 4.9kVA/L6 30P/C13/NA/J PDU
	1	BW906A	HPEE 42U 1075mm Side Panel Kit
	1	BW891A	HPEE Rack Grounding Kit
	HPEE StoreServ 8000 Hardware		
	1	H6Z03A	HPEE 3PAR StoreServ 8400 4N Stor Cnt Base
	4	H6Z00A	HPEE 3PAR 8000 4-pt 16Gb FC Adapter
	6	H6Z26A	HPEE 3PAR 8000 SFF(2.5in) SAS Drive Encl
	48	K2P91A	HPEE 3PAR 8000 3.84TB SFF SSD
	1	K2R29A	HPEE 3PAR StoreServ RPS Service Processor
	24	QK735A	HPEE Premier Flex LC/LC OM4 2f 15m Cbl
	HPEE StoreServ 8000 Licensing		
	1	L7B69A	HPEE 3PAR 8400 OS Suite Base LTU
	48	L7B70A	HPEE 3PAR 8400 OS Suite Drive LTU
	1	L7B73A	HPEE 3PAR 8400 Replication Suite Base LTU
	48	L7B74A	HPEE 3PAR 8400 Replication Ste Drive LTU
	1	L7B71A	HPEE 3PAR 8400 Data Opt St v2 Base LTU
	48	L7B72A	HPEE 3PAR 8400 Data Opt St v2 Drive LTU
	1	BD362AAE	HPEE 3PAR StoreServ Mgmt/Core SW E Media
	1	BD363AAE	HPEE 3PAR OS Suite Latest E Media
	1	BD365AAE	HPEE 3PAR SP SW Latest E Media
	HPEE StoreServ 8000 Services		
	1	H1K92A3	HPEE 3Y Proactive Care 24x7 Service
	3	H1K92A3#WSF	HPEE 3PAR Internal Entitlement Supp
	1	H1K92A3#YNW	HPEE 3PAR StoreServ RPS Service Proc Supp
Product No.:	1	H1K92A3#YTA	HPEE 3PAR StoreServ 8400 4N Base Support

	6	H1K92A3#YTJ	HPEE 3PAR 8000 Drive Encl Support
	4	H1K92A3#YTL	HPEE 3PAR 8000 4-pt 16Gb FC Adapter Supp
	48	H1K92A3#YU2	HPEE 3PAR 8000 3.84TB SFF SSD Supp
	1	H1K92A3#YV1	HPEE 3PAR 8400 OS Suite Base Support
	48	H1K92A3#YV2	HPEE 3PAR 8400 OS Suite Drive Support
	1	H1K92A3#YV3	HPEE 3PAR 8400 Data-Opt St v2 Base Supp
	48	H1K92A3#YV4	HPEE 3PAR 8400 Data-Opt St v2 Drive Supp
	1	H1K92A3#YV5	HPEE 3PAR 8400 ReplicationSuite Base Supp
	48	H1K92A3#YV6	HPEE 3PAR 8400 ReplicationSte Drive Supp
	1	HA114A1#5XS	HPEE Startup 3PAR 84XX 4N StorCnt Bas SVC
	1	HA113A1#5BY	HPEE Rack and Rack Options Install SVC
Description:	HPEE 3PAR 8400 SSD Tier2 VMware and Database storage		
Warranty:	3 years 24 x 7		

Option-2B	HPE Storage		
	1	P9K38A	HPEE 42U 600x1075 Ent G2 Shock Rack
	1	P9K38A 001	HPEE Factory Express Base Racking Service
	1	P9L11A	HPEE G2 Rack Grounding Kit
	1	P9L12A	HPEE G2 Rack Baying Kit
	1	P9L15A	HPEE G2 Rack 42U-1075mm Side Panel Kit
	4	P9Q41A	HPEE G2 Basic 4.9kVA(20) C13-NA/JP PDU
	1	K2Q37B	HPEE 3PAR 8200 2N+SW Storage Cent Base
	2	H6Z00A	HPEE 3PAR 8000 4-pt 16Gb FC Adapter
	7	H6Z26A	HPEE 3PAR 8000 SFF(2.5in) SAS Drive Encl
	176	K2P94B	HPEE 3PAR 8000 1.8TB+SW 10K SFF HDD
	16	N9Y06B	HPEE 3PAR 8000 400GB+SW SFF SSD
	1	K2R29A	HPEE 3PAR StoreServ RPS Service Processor
	12	QK732A	HPEE Premier Flex LC/LC-OM4 2f 1m Cbl
	1	L7E69AAE	HPEE 3PAR 8200 All-inc Multi-sys SW-E LTU
	1	L7F20AAE	HPEE 3PAR All-in-S-sys SW Current E-Media
	1	L7F22AAE	HPEE 3PAR All-in-M-sys SW Current E-Media
		H1K92A5	HPEE 5Y Proactive Care 24x7 Service
	7	H1K92A5 YTJ	HPEE 3PAR 8000 Drive Encl Support
	1	H1K92A5 W3G	HPEE 3PAR 8200 2N+SW Storage Base Support
	2	H1K92A5 WSF	HPEE 3PAR Internal Entitlement Supp
	176	H1K92A5 X84	HPEE 3PAR 8000 1.8TB+SW 10K SFF HDD Supp
	16	H1K92A5 X8E	HPEE 3PAR 8000 400GB+SW SFF SSD Supp
	1	H1K92A5 X8S	HPEE 3PAR 8200 Multi-system SW Supp
	1	H1K92A5 YNW	HPEE 3PAR StoreServ RPS Service Proc Supp
	2	H1K92A5 YTL	HPEE 3PAR 8000 4-pt 16Gb FC Adapter Supp
	1	HA113A1 5BY	HPEE Rack and Rack Options Install SVC
Product No.:	2	HA124A1 5XY	HPEE Startup 3PAR 8000 Adapter SVC
Description:	HPEE 3PAR 8200 Tier2 General and File storage		
Warranty:	3 years 24 x 7		

2.3.2 Group 1 – Warranty Services

The selected Proposer shall include Warranty Services to be provided by the OEM on the equipment purchased via the resultant contract. Proposers should provide a detailed description of ALL different warranty options that they are capable of providing in Item No. 949 and Item No. 140 of the Proposer Information Package for Group 1.

2.3.3 Group 1 – Planning Services

The selected Proposer shall be responsible for providing stewardship activities and technology roadmaps to allow the County to properly plan for and manage technology initiatives. These services shall include meetings conducted at regular intervals and advanced notification of product releases. Proposers should provide a detailed description of the planning services offered in Item No. 112 of the Proposer Information Package for Group 1.

2.3.4 Group 1 – Leasing Services

At any point during the term of the resultant contract, the County may require a leasing alternative for hardware purchases. The County does not accept third party leases and requires that all leases issued be secured by the selected Proposer to allow for single stream billing. Proposers should provide a detailed description of available leasing services in Item No. 123 of the Proposer Information Package for Group 1.

2.3.5 Group 1 – Professional Services

ITD may require additional services, including but not limited to installation, consulting services, training, etc. The selected Proposer should provide professional services to allow the County to continue with internal support processes. Proposers should provide a detailed description of any professional services offered, and respective prices/rates in Item No. 143 of the Proposer Information Package for Group 1.

2.3.6 Group 1 – Dedicated Personnel

The County requires access to dedicated sales and product support staff to facilitate operations, Monday through Friday, from 8am to 5pm, Eastern Standard Time. This may include administrative support staff to provide the County with order status, delivery information, back order information, pricing, product offerings/exclusions, contract compliance requirements and general product information as well as product support staff such as systems engineers and product specialists. The County will also desire to have remote support 24 x 7. Proposer should provide a detailed description of dedicated personnel in Item No. 5, Item No. 6 and Item No. 7 of the Proposer Information Package for each Group.

2.3.7 Group 1 – On-site Inventory

The County may have an urgent need for hardware or spare parts that requires immediate fulfillment in order to avoid operational interruptions. To accommodate such needs, the County requires local inventory provided by the selected proposer, and would like to evaluate what proposers can offer for on-site inventory. Proposers should provide a detailed description of the inventory options that are available to the County in Item No. 145 of the Proposer Information Package for Group 1.

Commented [GB(4): Is this logical with servers? What is the intention? With enterprise software licensing and complex configurations, one server cannot just be swapped out for another in the same way as a PC.

2.3.8 Group 1 – Trade-in Equipment

The County may trade-in HPE hardware during the life of the contract. Proposers should provide a detailed description of their trade-in practices in Item No. 157 of the Proposer Information Package for Group 1.

2.3.9 Group 1 – Cloud Services

The County may procure Cloud Products and Services during the life of the contract, and may reach out to the awarded vendors and request pricing. Proposers should provide their terms and conditions for Cloud Products and Services in Item No. 168 of the Proposer Information Package for Group 1.

Commented [GB(5): What does this have to do with servers? This is a hardware group. How would cloud services apply? Wouldn't we purchase Cloud Services in lieu of hardware? The could be a separate group on its own. Can resellers provide this outside of HPE?

2.3.10 Group 1 – Value Added Services

The County is interested in establishing a strategic technology partner, and therefore, seeks to take advantage of added services that the selected Proposer may be capable of providing, requests that Proposers provide a detailed summary of the value added services that differentiate the Proposer from any of its competitors. Proposers should provide a detailed description of these services in Item No. 17, of the Proposer Information Package for Group 1.

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~~2.3.9.2.4.1 Group 1 – Cloud Services~~

~~The County may procure Cloud Products and Services during the life of the contract, and may reach out to the awarded vendors and~~

2.4 Group 2 - Maintenance and support of HPE Servers and Storage.

~~ITD has identified standard specifications for HPE Servers and Storage as outlined above. The specifications are to be considered point in time specifications and will be used as a guide to evaluate responses. Proposers shall provide pricing options for maintenance and support services for HPE Servers and Storage. Proposers are required to complete the price table included in Form B-2 to indicate their ability to meet the requirement.~~

~~The County anticipates an annual spend of approximately \$400,000 in Group 2. Servers maintenance and support account for approximately 40%. Storage maintenance and support account for approximately 60%. Proposers should use these figures as a guide when offering pricing in Form B-2, and shall not be interpreted as a firm spend commitment.~~

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2.4.1 Group 2 - Minimum Maintenance and Support Services Requirements

The selected Proposer shall be responsible for providing Maintenance and Support Services on HPE servers, storage and hardware network. Proposers should provide a detailed description of ALL different Maintenance and Support Services options that they are capable of providing in Item No. ~~810, 914, and 102~~ of the Proposer Information Package for Group 2.

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The following HPE maintenance support services programs shall be provided, at a minimum:

- Foundation Care
 - Call-to-Repair (CTR)
 - 24x7
 - Next Business Day (NBD)
- Proactive Care
 - Call-to-Repair (CTR)
 - 24x7
 - Next Business Day (NBD)
- Proactive Care Advanced
 - Call-to-Repair (CTR)
 - 24x7
 - Next Business Day (NBD)
- Datacenter Care
 - Call-to-Repair (CTR)
 - 24x7
 - Next Business Day (NBD)

2.4.2 Group 2 – Maintenance and Support Pricing

~~The County anticipates an annual spend of approximately \$400,000 in Group 2. Servers maintenance and support account for approximately 40%. Storage maintenance and support account for approximately 60%. Proposers should use these figures as a guide when offering pricing in Form B-2, and shall not be interpreted as a firm spend commitment.~~

The County prefers that the Maintenance and Support Pricing fees be adjusted annually. At the beginning of each maintenance renewal period, the County should have the right to adjust the number of equipment and the type of maintenance program each group receives, without incurring any type of additional fees or penalties if the number of equipment under maintenance is to be reduced. Also, if new equipment is purchased and comes out of warranty and/or equipment gets replaced, the maintenance fees should be pro-rated to make them coterminous with the rest of the equipment that is currently under maintenance.

2.4.3 Group 2 – Professional Services to be Provided

ITD may require additional services, including but not limited to installation, consulting services, training, etc. The selected Proposer should provide professional services to allow the County to continue with internal support processes. Proposers should provide a detailed description of any professional services offered, and respective prices/rates in Item No. 14 of the Proposer Information Package for Group 2.

Commented [GB(7): How would installation be part of professional services for existing equipment?

2.4.4 Group 2 – Dedicated Personnel Requirements

The County requires access to dedicated sales and product support staff to facilitate operations, Monday through Friday, from 8am to 5pm, Eastern Standard Time. This may include administrative support staff to provide the County with order status, delivery information, back order information, pricing, product offerings/exclusions, contract compliance requirements and general product information as well as product support staff such as systems engineers and product specialists. The County will also desire to have remote support 24 x 7. Proposer should provide a detailed description of dedicated personnel in Item No. 5, Item No. 6 and Item No. 7 of the Proposer Information Package for each Group.

2.4.5 Group 2 – Cloud Services

The Count may procure Cloud Products and Services during the life of the contract, and may reach out to the awarded vendors and request pricing. Proposers should provide their terms and conditions for Cloud Products and Services in Item 12 of the Proposer Information Package for Group 2.

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2.4.6 Group 2 – Value Added Services

The County is interested in establishing a strategic technology partner, and therefore, seeks to take advantage of any valued added services that the selected Proposer may be capable of providing. Proposers should provide a detailed description of these services in Item No. 13 of the Proposer Information Package for Group 1.

Commented [GB(8): How can Cloud Services be considered part of maintenance and support? This would be a new purchase? How does this relate to existing hardware purchases?

~~**2.4.6.1.1 Group 2 – Cloud Services**~~

~~The Count may procure Cloud Products and Services during the life of the contract, and may reach out to the awarded vendors and request pricing. Proposers should provide their terms and conditions for Cloud Products and Services in Item 16 of the Proposer Information Package for Group 2.~~

Commented [GB(9): How can Cloud Services be considered part of maintenance and support? This would be a new purchase? How does this relate to existing hardware purchases?

3.0 RESPONSE REQUIREMENTS

3.1 Submittal Requirements

In response to this Solicitation, Proposer should **complete and return the entire Proposal Submission Package**. Proposers should carefully follow the format and instructions outlined therein. All documents and information must be fully completed and signed as required and submitted in the manner described.

The proposal shall be written in sufficient detail to permit the County to conduct a meaningful evaluation of the proposed services. However, overly elaborate proposals are not requested or desired.

4.0 EVALUATION PROCESS

4.1 Review of Proposals for Responsiveness

Each proposal will be reviewed to determine if the proposal is responsive to the submission requirements outlined in this Solicitation. A responsive proposal is one which follows the requirements of this Solicitation, includes all documentation, is submitted in the format outlined in this Solicitation, is of timely submission, and has the appropriate signatures as required on each document. Failure to comply with these requirements may result in the proposal being deemed non-responsive.

4.2 Evaluation Criteria

Each Group Proposals will be evaluated separately in accordance with the Evaluation Criteria listed below. Proposals will be evaluated by a Competitive Selection Committee which will evaluate and rank proposals on criteria listed below. The Competitive Selection Committee will be comprised of appropriate County personnel and members of the community, as deemed necessary, with the appropriate experience and/or knowledge, striving to ensure that the Competitive Selection Committee is balanced with regard to both ethnicity and gender. The criteria are itemized with their respective weights for a maximum total of one hundred (100) points per Competitive Selection Committee member.

4.2.1 Group 1 Criteria

<u>Technical Criteria</u>	<u>Points</u>
Proposer's relevant experience, qualifications, and past performance	20
1. Relevant experience and qualifications of key personnel, including key personnel of subcontractors, that will be assigned to this project, and experience and qualifications of subcontractors	20
1. Proposer's approach to providing the services requested in this Solicitation	30

Commented [GB(10): This criteria is not appropriate for the scope. It does not give the ability to evaluate any of the value added services that would distinguish one vendor from another. There has to be a Group 1 and Group 2 criteria.

<u>Price Criteria</u>	<u>Points</u>
1. Proposer's proposed price	30

<u>Technical Criteria</u>	
1	Proposer's relevant experience and qualifications in the information technology industry providing HPE Servers, storage, and services to large government entities.
2	Hardware: Proposer's capability to provide the HPE Servers, Storage, and related hardware as described in Section 2.3.1.
3	Warranty Services: Proposer's capability, approach, and methodology to providing planning services.
4	Planning Services: Proposer's approach to providing planning services.
5	Leasing Services: Proposer's capability, approach, and methodology to providing leasing services
6	Professional Services: Proposer's capability, approach, and professional services offerings.
7	Dedicated Personnel: Proposer's capability, approach, and methodology to providing dedicated personnel.
8	On-site Inventory: Proposer's capability, approach, and methodology to meeting the inventory requirements outlined in Section 2.3.7.
9	Trade-in Equipment: Proposer's capability, approach and methodology to accepting trade-in equipment as outlined in Section 2.3.8.
10	Cloud Services: Proposer's capability, approach, and cloud services offerings.
11	Value Added Services: Proposer's value added services offerings
<u>Price Criteria</u>	
12	Proposed percentage discount will be evaluated based on the overall best value to the County.
Total Points Per Competitive Selection/Evaluation/Committee Member:	

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4.2.2 Group 2 Criteria

Technical Criteria	
1	Proposer's relevant experience and qualifications in the information technology industry providing HPE maintenance, support and additional services to large government entities.
2	Maintenance and Support Services: Proposer's capability, approach, and methodology to providing maintenance and support services as outlined in Section 2.4.1.
3	Professional Services: Proposer's capability, approach, and professional services offerings.
4	Dedicated Personnel: Proposer's capability, approach, and methodology to providing dedicated personnel.
5	Cloud Services: Proposer's capability, approach, and cloud services offerings.
6	Value Added Services: Proposer's value added services offerings
Price Criteria	
7	Proposed price percentage discount will be evaluated based on the overall best value to the County.
Total Points Per Competitive Selection Committee Member:	

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4.3 Oral Presentations

Upon evaluation of the technical criteria indicated above, rating and ranking, the Competitive Selection Committee may choose to conduct an oral presentation with the Proposer(s) which the Competitive Selection Committee deems to warrant further consideration based on, among other considerations, scores in clusters and/or maintaining competition. Prior to oral presentations, the County reserves the right to request a quote for County-defined specification(s) from the shortlisted Proposers. This quote should include HPE hardware and/or maintenance and support and will be used for an in depth review of the Proposer's pricing methodology. (See Affidavit – "Lobbyist Registration for Oral Presentation" regarding registering speakers in the proposal for oral presentations.) Upon completion of the oral presentation(s), the Competitive Selection Committee will re-evaluate, re-rate and re-rank the proposals remaining in consideration based upon the written documents combined with the oral presentation.

4.4 Selection Factor

This Solicitation includes a selection factor for Miami-Dade County Certified Small Business Enterprises (SBE's) as follows. A SBE/Micro Business Enterprise is entitled to receive an additional ten percent (10%) of the total technical evaluation points on the technical portion of such Proposer's proposal. An SBE/Micro Business Enterprise must be certified by Small Business Development for the type of goods and/or services the Proposer provides in accordance with the applicable Commodity Code(s) for this Solicitation. For certification information contact Small Business Development at (305) 375-2378 or <http://www.miamidade.gov/smallbusiness/>

The SBE/Micro Business Enterprise must be certified by proposal submission deadline, at contract award, and for the duration of the contract to remain eligible for the preference. Firms that graduate from the SBE Program during the contract term may remain on the contract.

OR

A Selection Factor is not applicable to this Solicitation.

OR

(If no points are assigned to evaluation criteria, include the following in addition to above paragraph):

Whenever there are two best ranked proposals that are substantially equal and only one of the two so ranked proposals is submitted by a Proposer entitled to a selection factor, the selection factor shall be the deciding factor for award.

4.5 Local Certified Veteran Business Enterprise Preference

This Solicitation includes a preference for Miami-Dade County Local Certified Veteran Business Enterprises in accordance with Section 2-8.5.1 of the Code of Miami-Dade County. "Local Certified Veteran Business Enterprise" or "VBE" is a firm that is (a) a local business pursuant to Section 2-8.5 of the Code of Miami-Dade County and (b) prior to proposal or bid submittal is certified by the State of Florida Department of Management Services as a veteran business enterprise pursuant to Section 295.187 of the Florida Statutes. A VBE that submits a proposal in response to this solicitation is entitled to receive an additional five percent of the evaluation points scored on the technical portion of such vendor's proposal. If a Miami-Dade County Certified Small Business Enterprise (SBE) measure is being applied to this Solicitation, a VBE which also qualifies for the SBE measure shall not receive the veteran's preference provided in this section and shall be limited to the applicable SBE preference. At the time of proposal submission, the firm must affirm in writing its compliance with the certification requirements of Section 295.187 of the Florida Statutes and submit this affirmation and a copy of the actual certification along with the Proposal Submittal Form.

4.6 Price Evaluation

After the evaluation of the technical proposal, in light of the oral presentation(s) if necessary, the County will evaluate the price proposals of those Proposers remaining in consideration.

The price proposal will be evaluated subjectively in combination with the technical proposal, including an evaluation of how well it matches Proposer's understanding of the County's needs described in this Solicitation, the Proposer's assumptions, and the value of the proposed services. The pricing evaluation is used as part of the evaluation process to determine the highest ranked Proposer. The County reserves the right to negotiate the final terms, conditions and pricing of the contract as may be in the best interest of the County.

4.7 Local Preference

The evaluation of competitive solicitations is subject to Section 2-8.5 of the Miami-Dade County Code of Miami-Dade County, which, except where contrary to federal or state law, or any other funding source requirements, provides that preference be given to local businesses. If, following the completion of final rankings by the Competitive Selection Committee a non-local Proposer is the highest ranked responsive and responsible Proposer, and the ranking of a responsive and responsible local Proposer is within 5% of the ranking obtained by said non-local Proposer, then the Competitive Selection Committee will recommend that a contract be negotiated with said local Proposer.

4.8 Negotiations

The Competitive Selection Committee will evaluate, score and rank proposals, and submit the results of the evaluation to the County Mayor or designee with its recommendation. The County Mayor or designee will determine with which Proposer(s) the County shall negotiate, if any, taking into consideration the Local Preference Section above. The County Mayor or designee, at their sole discretion, may direct negotiations with the highest ranked Proposer, negotiations with multiple Proposers, and/or may request best and final offers. In any event the County engages in negotiations with a single or multiple Proposers and/or requests best and final offers, the discussions may include price and conditions attendant to price.

Notwithstanding the foregoing, if the County and said Proposer(s) cannot reach agreement on a contract, the County reserves the right to terminate negotiations and may, at the County Mayor's or designee's discretion, begin negotiations with the next highest ranked Proposer(s). This process may continue until a contract acceptable to the County has been executed or all proposals are rejected. No Proposer shall have any rights against the County arising from such negotiations or termination thereof.

Any Proposer recommended for negotiations shall complete a Collusion Affidavit, in accordance with Section 2-8.1.1 of the Code of Miami-Dade County. (If a Proposer fails to submit the required Collusion Affidavit, said Proposer shall be ineligible for award.)

Any Proposer recommended for negotiations may be required to provide to the County:

- a) Its most recent certified business financial statements as of a date not earlier than the end of the Proposer's preceding official tax accounting period, together with a statement in writing, signed by a duly authorized representative, stating that the present financial condition is materially the same as that shown on the balance sheet and income statement submitted, or with an explanation for a material change in the financial condition. A copy of the most recent business income tax return will be accepted if certified financial statements are unavailable.
- b) Information concerning any prior or pending litigation, either civil or criminal, involving a governmental agency or which may affect the performance of the services to be rendered herein, in which the Proposer, any of its employees or subcontractors is or has been involved within the last three years.

4.9 Contract Award

Any proposed contract, resulting from this Solicitation, will be submitted to the County Mayor or designee. All Proposers will be notified in writing of the decision of the County Mayor or designee with respect to contract award. The Contract award, if any, shall be made to the Proposer whose proposal shall be deemed by the County to be in the best interest of the County. Notwithstanding the rights of protest listed below, the County's decision of whether to make the award and to which Proposer shall be final.

4.10 Rights of Protest

A recommendation for contract award or rejection of all proposals may be protested by a Proposer in accordance with the procedures contained in Sections 2-8.3 and 2-8.4 of the Code of Miami-Dade County, as amended, and as established in Implementing Order No. 3-21.

5.0 TERMS AND CONDITIONS

The County's anticipated form of agreement is attached. The terms and conditions summarized below are of special note and can be found in their entirety in the agreement:

a) Vendor Registration

Prior to being recommended for award, the Proposer shall complete a Miami-Dade County Vendor Registration Package. For online vendor registration, visit the Vendor Portal: <http://www.miamidade.gov/procurement/vendor-registration.asp>.

b) Insurance Requirements

The Contractor shall furnish to the County, Internal Services Department, Procurement Management Services Division, prior to the commencement of any work under any agreement, Certificates of Insurance which indicate insurance coverage has been obtained that meets the stated requirements.

c) Inspector General Reviews

In accordance with Section 2-1076 of the Code of Miami-Dade County, the Office of the Inspector General may, on a random basis, perform audits on all County contracts, throughout the duration of said contracts, except as otherwise indicated. The cost of the audit, if applicable, shall be one quarter (1/4) of one (1) percent of the total contract amount and the cost shall be included in any proposed price. The audit cost will be deducted by the County from progress payments to the Contractor, if applicable.

d) User Access Program

Pursuant to Section 2-8.10 of the Code of Miami-Dade County, any agreement issued as a result of this Solicitation is subject to a user access fee under the County User Access Program (UAP) in the amount of two percent (2%). All sales resulting from this Solicitation and the utilization of the County contract price and the terms and conditions identified therein, are subject to the two percent (2%) UAP.

6.0 ATTACHMENTS

Draft Form of Agreement

Proposal Submission Package

Proposer Information Section

Web Forms – Proposal Submittal Form, Fair Subcontract Practices Affidavit, Subcontractor Listing, Lobbyist

Registration Form, and Contractor Due Diligence Affidavit

Form 1 – Price Proposal Schedule