

## DEPARTMENTAL INPUT

### CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

**New**   
  **OTR**   
  **Sole Source**   
  **Bid Waiver**   
  **Emergency**   
 Previous Contract/Project No.  

**Contract**  
 **Re-Bid**     **Other**   
 LIVING WAGE APPLIES:  YES     NO

Requisition No./Project No.: RQET1500016   
 TERM OF CONTRACT 5 YEAR(S) WITH 5 YEAR(S) OTR

Requisition /Project Title: E-Net Software Maintenance and Support Services

Description: The purpose of this request is to establish a term Legacy contract for the Information Technology Department to procure the annual maintenance and support services to the existing system provided by E-Net Corporation.

Issuing Department: Internal Services   
 Contact Person: Dakota Thompson   
 Phone: 305-375-2356

Estimate Cost: \$245,563

Funding Source: GENERAL   
FEDERAL   
OTHER

xxxxx

### ANALYSIS

<b>Commodity Codes:</b>	<span style="border: 1px solid black; padding: 2px;">205-54</span>	<span style="border: 1px solid black; padding: 2px;"> </span>	<span style="border: 1px solid black; padding: 2px;"> </span>	<span style="border: 1px solid black; padding: 2px;"> </span>	<span style="border: 1px solid black; padding: 2px;"> </span>
Contract/Project History of previous purchases three (3) years Check here <input type="checkbox"/> if this is a new contract/purchase with no previous history.					
	<b>EXISTING</b>	<b>2<sup>ND</sup> YEAR</b>	<b>3<sup>RD</sup> YEAR</b>		
<b>Contractor:</b>	E-Net Corporation				
<b>Small Business Enterprise:</b>					
<b>Contract Value:</b>	\$	\$	\$		
<b>Comments:</b>					

Continued on another page (s):     YES     NO

### RECOMMENDATIONS

	Set-aside	Sub-contractor goal	Bid preference	Selection factor
<b>SBE</b>				

Basis of recommendation:  

Signed: Dakota Thompson   
 Date sent to SBD: 7/14/15

Date returned to DPM:



**INTERNAL SERVICES DEPARTMENT  
PROCUREMENT MANAGEMENT SERVICES**

**Justification/Input Document for Non-Competitive Acquisition**

It is the policy of Miami-Dade County to consistently purchase goods and services using full and open competition. The citizens of Miami-Dade County are best served when we make sound business decisions based on competitive bids or proposals. Early acquisition planning that includes consultation with Internal Service Department's procurement staff can help avoid delays and facilitates effective market research. However, there may be instances when other than full and open competition may be justified. When a user department(s) determines that other than full and open competition is necessary or in the best interest of the County, appropriate justification for that course of action must be submitted to ISD for approval and execution in order to waive the competitive bid/proposal process.

*Please provide the information requested below to support the need and feasibility for waiving the competitive bid/proposal process:*

Department:	Information Technology Department		
Contact Person:	Mirta Cardoso	Phone Number:	305-596-8690
Requisition No.:	RQET1500015	Estimated Value:	\$240,000.00/ 5 years
Proposed Vendor:	E NET CORPORATION		
Previous Contract Number:	SS7204-6/15-6	Previous Contract Value:	\$37,000/ year

**Purpose of the Purchase**

The purpose of this request is to ensure the continued maintenance and support of the E net software products used for remote recovery and replication of mainframe databases. The current contract SS7204-6/15-6 is due to expire on 11/30/2015. E-Net's Remote Recovery Data Facility (RRDF) product family is used worldwide to support remote journaling and database shadowing for mission critical applications. E-Net's products address both recovery time and recovery point requirements. Using RRDF, a database can be recovered right up to the point of a disaster. RRDF uses real-time log capture, sophisticated buffering and queuing technology to achieve remote site recovery objectives without affecting production system performance and availability.

**Best Interest of the County / Uniqueness of Product**

*Please provide a detailed description as to why a waiver of formal bidding is in the County's best interest (e.g., product standardization, compatibility, proprietary access or distributorship, how vendor is uniquely qualified to provide the needed product or service, etc.). Please note that a lack of advance planning is not an acceptable justification for a non-competitive acquisition.*

The E-net software gives ETSD the ability to provide the Criminal Justice System (CJS) with a reliable method to duplicate their database. The E-net 2 product automatically maintains a duplicate copy of the CJS application database, to be used for disaster processing and Ad Hoc reporting. The County has spent in excess of \$600,000 in maintaining this software. Replacing E-Net would result in considerable investment of funds, time and resources, and thus it would be prohibitive in today's environment. Our allocation request is for a 5-year period and is inclusive of upgrade fees, which just took place this year and will become due in January of 2016 and successive years.



**INTERNAL SERVICES DEPARTMENT  
PROCUREMENT MANAGEMENT SERVICES**

**Market Research**

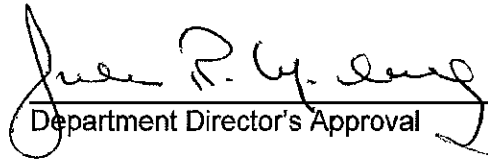
*Please describe your market research and the results thereof. This should include a description of other, similar sources or products available in the market if any and why they are not acceptable.*

Although there could be other similar products in the market, E-net Inc. is the sole proprietor and copyright holder of the licensed RRDF products in use and the only source for the software maintenance (updates) and technical support.

**Proposed Actions**

*Please describe the actions the department will take to overcome the present barriers to competition prior to any future acquisitions of this product or service.*

For operational continuity and ongoing maintenance needed on these critical mainframe related software, it is in the best interest of the County to establish a legacy contract with E Net.

  
\_\_\_\_\_  
Department Director's Approval

6/24/15  
\_\_\_\_\_  
Date Approved



July 8, 2015

Miami-Dade County, Florida  
111 NW 1st St  
Miami, FL 33128

SOFTWARE MAINTENANCE AND SUPPORT PROPOSAL

Description	Designated
Software	Equipment
E-NET2 Local	CPU xxx-C65F2-2098 Model 2098-P03 (Group G)
E-NET2 Local	CPU xxx-CE8C2-2098 Model 2098-P03 (Group G)

E-Net Fees  
Maintenance Fee: Annual fee for maintenance & support services due in advance of renewal date

<b>MAINTENANCE AND SUPPORT FEES</b>				
<u>YEAR</u>	<u>CPU C65FW-2098</u>	<u>Upgrade</u>	<u>CPU CE8C2-2098</u>	<u>TOTAL FEE</u>
2016	\$20,168.50	\$7,200.00	\$20,168.50	\$47,537.00
2017	\$22,972.00		\$22,972.00	\$45,944.00
2018	\$24,121.00		\$24,121.00	\$48,242.00
2019	\$25,237.00		\$25,327.00	\$50,654.00
2020	\$26,593.00		\$26,593.00	\$53,186.00
2021	\$29,252.00		\$29,252.00	\$58,504.00
2022	\$32,177.00		\$32,177.00	\$64,354.00
2023	\$35,395.00		\$35,394.70	\$70,790.00
2024	\$38,934.50		\$38,934.50	\$77,869.00
2025	\$42,828.00		\$42,828.00	\$85,656.00

**IT UNIT NON-COMPETITIVE REVIEW  
SUMMARY**

<b>Action:</b>	Legacy Contract Request	<b>Requisition#:</b> RQ1500016
<b>Title:</b>	E-Net Software Maintenance and Support Services	
<b>Committee/Committee Date:</b> N/A		<b>Projected BCC Date:</b> N/A

**Purpose of the Acquisition:** To purchase ongoing software, maintenance and support services for the existing E-Net software for the Miami-Dade Information Technology Department (ITD).

**Recommended Action:** Establish a legacy contract with E-Net Corporation for continued software, maintenance and support services of the existing E-Net software.

**Contract Term:** Five-year initial term with one five-year Option-To-Renew

**Contract Amount:** \$ 245,563 for the initial five year term

<b>Estimated Cumulative Value:</b>	<u>Term</u>	<u>Duration</u>	<u>Amount</u>
	Initial Term	5 Year	\$245,563
	OTR1	5 Year	\$357,173
		<b>Total:</b>	<b>\$602,736</b>

**Background:**

The Information Technology Department (ITD) is requesting to establish a long term Legacy contract to procure maintenance and support services to the existing E-Net software provided by E-Net Corporation. This software is used for remote recovery and replication of mainframe databases. The contract allows ITD the ability to provide the Criminal Justice System (CJS) and the Traffic System (TRF) with a reliable method to duplicate their database. This software automatically maintains a duplicate copy for the CJS and TRF application database used for disaster processing and AD Hoc reporting. Due to the mission critical nature of these applications, support is required 24-hours per day, 7-days per week.

The original contract was solicited through an open competitive process in 1991 and awarded to E-Net Corporation, which included the purchase of software licenses, and annual maintenance and support services. Upon the expiration of the original contract, a non-competitive acquisition was established in 2008 and awarded to the incumbent vendor, for an initial two year term with six one-year options to renew periods for the ongoing maintenance and support services. The contract is currently in the last OTR period, which expires on November 30, 2015.

E-Net Corporation is the developer and sole proprietor of the software application and the only vendor that can provide the required maintenance and support services. There are other companies, Seagate Recovery Services, Runtime Data Recovery and Recover Data that can develop the application. However these firms cannot provide maintenance and support services for existing E-Net software products.

**Recommendation:**

Authorization is requested to establish a legacy contract with E-Net Corporation for ITD to obtain ongoing software maintenance and support services for the existing E-Net software. Approval of the legacy contract will provide continuity of services and ensure no disruption to the use of the proprietary software provided by this firm.

Dakota Thompson  
Procurement Contracting Officer

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7/14/2015

Date

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