

SBD DEPARTMENT INPUT
CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

☒ **New** ☐ **OTR** ☐ **Sole Source** ☐ **Bid Waiver** ☐ **Emergency** Previous Contract/Project No. 9550-0/12

☐ **Contract**
☐ **Re-Bid** ☐ **Other** LIVING WAGE APPLIES: ☐ **YES** ☒ **NO**

Requisition No./Project No.: RQPD1200028 TERM OF CONTRACT 0 YEAR(S) WITH 0 YEAR(S) OTR

Requisition /Project Title: MY2012 Police Vehicles

Description: To purchase approximately 121 Model Year 2012 Police Vehicles by accessing a contract awarded competitively by Flodia Sheriff's Association.

Issuing Department: ISD-PM Contact Person: Namita Uppal Phone: 305-375-1513

Estimate Cost: \$ 2,645,000 GENERAL FEDERAL OTHER
Funding Source: Fleet Trust

ANALYSIS

Commodity Codes:	<u>070-00</u>	<u>070-06</u>		
Contract/Project History of previous purchases three (3) years Check here ☐ if this is a new contract/purchase with no previous history.				
	EXISTING	2ND YEAR	3RD YEAR	
Contractor:				
Small Business Enterprise:				
Contract Value:		\$	\$	
Comments:	<u>This is a re-bid of RQPD1100033.</u>			
Continued on another page (s): ☐ YES ☒ NO				

RECOMMENDATIONS

	Set-aside	Sub-contractor goal	Bid preference	Selection factor
SBE				

Basis of recommendation:

Signed: <u>Namita Uppal</u>	Date sent to DBD: <u>3/29/2011</u>
	Date returned to DPM: <u></u>

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DEPT. BUSINESS DEV.
2012 MAR 30 PM 12:16

Walters, Vivian (SPEE)

From: Uppal, Namita (ISD)
Sent: Thursday, March 29, 2012 2:01 PM
To: Walters, Vivian (SPEE)
Subject: Input document- Req # RQPD1200028
Attachments: SBD DEPARTMENT INPUT.docx

Please see the attached input document for purchase of 121 police vehicle for MDPD by accessing a contract competitively awarded by the Florida Sheriff's Association.

Feel free to contact me if you need additional information.

Thanks,

namita uppal, C.P.M.

Procurement Contracting Manager
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BID AWARD ANNOUNCEMENT

11-19-0907

**PURSUIT,
ADMINISTRATIVE NON-PURSUIT,
UTILITY VEHICLES, TRUCKS & VANS,
& OTHER FLEET EQUIPMENT**
*Participating Sheriffs Offices & Local Governmental
Agencies of the State of Florida*

Coordinated By

**The
Florida Sheriffs Association,
Florida Association of Counties &
Florida Fire Chiefs' Association**



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Base Specifications	1743
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Base Specifications	1784
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MEMO



FLORIDA SHERIFFS ASSOCIATION

P. O. Box 12519 • Tallahassee, FL 32317-2519
PHONE (850) 877-2165 • FAX (850) 878-8665
WEB SITE: www.flsheriffs.org

DATE: October 1, 2011

TO: **ALL PROSPECTIVE PARTICIPANTS**

FROM: Steve Casey Lynn Meek Peggy Goff
Executive Director Vehicle Bid Coordinator Vehicle Contract Manager

RE: **SHERIFFS' OFFICES & LOCAL GOVERNMENTAL AGENCIES
OF THE STATE OF FLORIDA COOPERATIVE BID FOR
PURSUIT, ADMINISTRATIVE NON-PURSUIT, UTILITY VEHICLES,
TRUCK & VANS, & OTHER FLEET EQUIPMENT
Bid No. 11-19-0907**

We are pleased to announce that the Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association has successfully conducted its nineteenth statewide competitive bid for vehicles which includes police pursuit, administrative non-pursuit, utility vehicles, trucks & vans, backhoes, motorgraders, agriculture type tractors, skid steer loaders and regenerative air street sweepers. **This contract is effective beginning October 1, 2011 through September 30, 2012, as long as vehicles are available through fleet.**

Bids will be extended and guaranteed to any and all units of local governments and political subdivisions including, but not limited to, county, local county board of public instruction, municipalities and/or police agencies, other local public or public safety agencies or authorities within the State of Florida.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at lmeek@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

Also, when purchasing options, as required in Part A, Section 7, dealers are required to offer some discount below manufacturer's standard retail pricing (MSRP) for any factory add options.

All interested parties who wish to purchase from this contract may do so by following these simple procedures:

ORDERING INSTRUCTIONS

1. Contact the awarded dealership (see pages 65-72) listed in the zone from which you wish to purchase and advise them of your interest to purchase from **Bid No. 11-19-0907**. They will assist you with the placement of your order and answer any questions you may have regarding the

vehicles purchased through this program. **You can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase.**

Agencies ordering a FORD, GENERAL MOTORS, CHRYSLER, or TOYOTA product, please be advised that you must use the appropriate FIN CODE/FAN CODE for the Florida Sheriffs Association in order to obtain the manufacturer's concessions. Also, you must use your FIN CODE/FAN CODE as a secondary number. For further assistance call the Fleet Customer Information Center for your appropriate manufacturer.

Manufacturer	Type Code	FSA Code	Fleet Center Contact Numbers	
FORD	FIN CODE	QE065	1-800-34-FLEET	(1-800-343-5338)
GENERAL MOTORS	FAN CODE	917872	1-800-FLEET OP	(1-800-353-3867)
CHRYSLER	FAN CODE	49313	1-800-999-FLEET	(1-800-999-3533)
TOYOTA	FIN CODE	GE159	1-800-732-2798	

2. **YOU MUST send a copy of the original purchase order (including FSA's Contract No. 11-19-0907) submitted to the participating dealer by mail or electronically to:**

Florida Sheriffs Association

P. O. Box 12519

Tallahassee, Florida 32317-2519

ATTN: Lynn Meek, Cooperative Bid Coordinator

lmeek@flsheriffs.org

3. **Basic information required on all purchase orders** is listed on Page 73 of this Bid Award Announcement. Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. **The agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time frame and request its issuance.**

NOTE: Purchasers are reminded that the issuance of a Purchase Order does not in itself guarantee the placement of an order.

4. Agencies which elect to purchase off this contract will incur the following Administrative Fees:
- **Pursuit, Administrative Non-Pursuit, Utility Vehicles, Trucks & Vans, & Other Fleet Equipment** – Dealers have included a one-half percent (.005) administrative fee in the base price and all add options that are listed. The one-half percent (.005) will also be included in any additional equipment (add options) which the dealers quote to the governmental agencies.
5. In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at lmeek@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

6. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific dealer. Superscripts will be a number between 1 and 4, and will correspond as follows:

- 1 = Western zone dealer
- 2 = Northern zone dealer
- 3 = Central zone dealer
- 4 = Southern zone dealer

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numerical number that applies to their awarded zones. For example, if a dealer is awarded the northern and southern zones, their add/delete options for both zones will be represented by a "2" superscript.

Options are intended to add or delete equipment and/or features from the base vehicle specification, and to allow for an upgrade or downgrade to a manufacturer's model with a slightly different engine size or horsepower, and as such, will not be made available for purchase separate from the base vehicle.

IMPORTANT NOTE: The manufacturers have announced that they will be producing limited quantities of pursuit vehicles this year and that orders would be processed on a first come first serve basis while quantities last. **To be on the safe side, we are advising all agencies to place their orders for pursuit vehicles as soon as possible to ensure delivery of product.**

The Florida Sheriffs Association's, Florida Association of Counties' and Florida Fire Chiefs' Association's bid award for full size (pursuit and administrative), mid size (pursuit and administrative), utility vehicles, trucks and vans, and other fleet equipment are as follows (zones indicated with a ★ = specification low bid for Bid 11-19-0907):

OVERVIEW OF AWARDED SPECIFICATIONS

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FULL SIZE PURSUIT VEHICLES - RWD (POLICE PACKAGE) (Specification #01)</u>			
Bartow Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Western	\$24,790.00
Bartow Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Northern	\$24,790.00
Bartow Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Central	\$24,790.00
Bartow Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Southern	\$24,790.00
Maroone Dodge of Pembroke Pines	Dodge Charger (LDDE48)	★ Western	\$20,919.00
Maroone Dodge of Pembroke Pines	Dodge Charger (LDDE48)	★ Northern	\$20,919.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE PURSUIT VEHICLES - RWD (POLICE PACKAGE) (Specification #01)
(continued)

Maroone Dodge of Pembroke Pines	Dodge Charger (LDDE48)	★ Central	\$20,919.00
Maroone Dodge of Pembroke Pines	Dodge Charger (LDDE48)	★ Southern	\$20,919.00

FULL SIZE PURSUIT VEHICLES - FWD (POLICE PACKAGE) (Specification #02)

Duval Ford	Ford Interceptor (P2L)	Western	\$21,268.00
Duval Ford	Ford Interceptor (P2L)	Northern	\$21,268.00
Duval Ford	Ford Interceptor (P2L)	Central	\$21,268.00
Duval Ford	Ford Interceptor (P2L)	Southern	\$21,268.00

(Model Bid is 2013)

Bartow Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Western	\$19,571.00
Bartow Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Northern	\$19,571.00
Bartow Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Central	\$19,571.00
Bartow Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Southern	\$19,571.00

FULL SIZE UTILITY VEHICLES - RWD (POLICE PACKAGE) (Specification #03)

Bartow Chevrolet	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	★ Western	\$24,747.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	★ Northern	\$24,691.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	★ Central	\$24,641.00
Bartow Chevrolet	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	★ Southern	\$24,697.00

FULL SIZE UTILITY VEHICLES - FWD (POLICE PACKAGE) (Specification #04)

Duval Ford	Ford Interceptor Utility (K7A)	★ Western	\$23,171.00
Duval Ford	Ford Interceptor Utility (K7A)	★ Northern	\$23,171.00
Duval Ford	Ford Interceptor Utility (K7A)	★ Central	\$23,171.00
Duval Ford	Ford Interceptor Utility (K7A)	★ Southern	\$23,171.00

(Model Bid is 2013)

FULL SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #05)

Duval Ford	Ford Taurus (P2D)	Western	\$19,181.00
Duval Ford	Ford Taurus (P2D)	Northern	\$19,181.00
Duval Ford	Ford Taurus (P2D)	Central	\$19,181.00
Duval Ford	Ford Taurus (P2D)	Southern	\$19,181.00
Bartow Chevrolet	Chevrolet Impala (1WF19)	★ Western	\$17,692.00
Bartow Chevrolet	Chevrolet Impala (1WF19)	★ Northern	\$17,642.00
Bartow Chevrolet	Chevrolet Impala (1WF19)	★ Central	\$17,592.00
Bartow Chevrolet	Chevrolet Impala (1WF19)	★ Southern	\$17,642.00
Maroone Dodge of Pembroke Pines	Dodge Charger (LDDM48)	Western	\$21,179.00
Maroone Dodge of Pembroke Pines	Dodge Charger (LDDM48)	Northern	\$20,999.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #05)

(continued)

Maroone Dodge of Pembroke Pines	Dodge Charger (LDDM48)	Central	\$20,999.00
Maroone Dodge of Pembroke Pines	Dodge Charger (LDDM48)	Southern	\$20,999.00

MID SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #06)

Don Reid Ford, Inc.	Ford Fusion (POG)	★ Western	\$14,726.00
Don Reid Ford, Inc.	Ford Fusion (POG)	★ Northern	\$14,726.00
Don Reid Ford, Inc.	Ford Fusion (POG)	★ Central	\$14,726.00
Don Reid Ford, Inc.	Ford Fusion (POG)	★ Southern	\$14,726.00

Bartow Chevrolet	Chevrolet Malibu (1ZG69)	Western	\$16,794.00
Bartow Chevrolet	Chevrolet Malibu (1ZG69)	Northern	\$16,594.00
Bartow Chevrolet	Chevrolet Malibu (1ZG69)	Central	\$16,544.00
Bartow Chevrolet	Chevrolet Malibu (1ZG69)	Southern	\$16,594.00

Maroone Dodge of Pembroke Pines	Dodge Avenger (JSDH41)	Western	\$15,721.00
Maroone Dodge of Pembroke Pines	Dodge Avenger (JSDH41)	Northern	\$15,646.00
Maroone Dodge of Pembroke Pines	Dodge Avenger (JSDH41)	Central	\$15,646.00
Maroone Dodge of Pembroke Pines	Dodge Avenger (JSDH41)	Southern	\$15,646.00

Beck Nissan, Inc.	Nissan Altima (13112)	Western	\$18,203.00
Beck Nissan, Inc.	Nissan Altima (13112)	Northern	\$18,128.00
Alan Jay Nissan	Nissan Altima (13112)	Central	\$18,231.00
Alan Jay Nissan	Nissan Altima (13112)	Southern	\$18,281.00

Alan Jay Toyota	Toyota Camry (2532)	Western	\$21,295.00
Alan Jay Toyota	Toyota Camry (2532)	Northern	\$21,100.00
Alan Jay Toyota	Toyota Camry (2532)	Central	\$20,995.00
Alan Jay Toyota	Toyota Camry (2532)	Southern	\$21,095.00

COMPACT 4-DOOR ADMINISTRATIVE VEHICLES (Specification #07)

Duval Ford	Ford Focus (P3F)	★ Western	\$14,622.00
Duval Ford	Ford Focus (P3F)	★ Northern	\$14,622.00
Duval Ford	Ford Focus (P3F)	★ Central	\$14,622.00
Duval Ford	Ford Focus (P3F)	★ Southern	\$14,622.00

Bartow Chevrolet	Chevrolet Cruze (1PL69)	Western	\$16,402.00
Bartow Chevrolet	Chevrolet Cruze (1PL69)	Northern	\$16,378.00
Bartow Chevrolet	Chevrolet Cruze (1PL69)	Central	\$16,353.00
Bartow Chevrolet	Chevrolet Cruze (1PL69)	Southern	\$16,378.00

Alan Jay Toyota	Toyota Corolla (1832)	Western	\$16,808.00
Alan Jay Toyota	Toyota Corolla (1832)	Northern	\$16,613.00
Alan Jay Toyota	Toyota Corolla (1832)	Central	\$16,508.00
Alan Jay Toyota	Toyota Corolla (1832)	Southern	\$16,608.00

HYBRID 4-DOOR ADMINISTRATIVE VEHICLES (Specification #08)

Hub City Ford, Inc.	Ford Fusion (POL)	Western	\$25,595.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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HYBRID 4-DOOR ADMINISTRATIVE VEHICLES (Specification #08)

(continued)

Don Reid Ford, Inc.	Ford Fusion (POL)	Northern	\$25,535.00
Don Reid Ford, Inc.	Ford Fusion (POL)	Central	\$25,435.00
Don Reid Ford, Inc.	Ford Fusion (POL)	Southern	\$25,435.00
Alan Jay Chevrolet, Buick . . .	Buick Eco E-Assist (4GB69)	Western	\$25,952.00
Alan Jay Chevrolet, Buick . . .	Buick Eco E-Assist (4GB69)	Northern	\$25,802.00
Alan Jay Chevrolet, Buick . . .	Buick Eco E-Assist (4GB69)	Central	\$25,702.00
Alan Jay Chevrolet, Buick . . .	Buick Eco E-Assist (4GB69)	Southern	\$25,727.00
Maroone Honda - Miami	Honda Civic (FB4F2CEW)	Western	\$25,320.00
Maroone Honda - Miami	Honda Civic (FB4F2CEW)	Northern	\$25,250.00
Maroone Honda - Miami	Honda Civic (FB4F2CEW)	Central	\$25,170.00
Maroone Honda - Miami	Honda Civic (FB4F2CEW)	Southern	\$25,070.00
Alan Jay Toyota	Toyota Camry (2560)	Western	\$26,196.00
Alan Jay Toyota	Toyota Camry (2560)	Northern	\$25,996.00
Alan Jay Toyota	Toyota Camry (2560)	Central	\$25,896.00
Alan Jay Toyota	Toyota Camry (2560)	Southern	\$25,996.00
Alan Jay Toyota	Toyota Prius (1223)	★ Western	\$23,400.00
Alan Jay Toyota	Toyota Prius (1223)	★ Northern	\$23,205.00
Alan Jay Toyota	Toyota Prius (1223)	★ Central	\$23,100.00
Alan Jay Toyota	Toyota Prius (1223)	★ Southern	\$23,200.00

SMALL 2 PASSENGER ELECTRIC VEHICLE (Specification #09)

Moto Electric Vehicles . . .	Electro Bubble Buddy (2P)	★ Western	\$6,850.00
Moto Electric Vehicles . . .	Electro Bubble Buddy (2P)	★ Northern	\$6,850.00
Moto Electric Vehicles . . .	Electro Bubble Buddy (2P)	★ Central	\$6,850.00
Moto Electric Vehicles . . .	Electro Bubble Buddy (2P)	★ Southern	\$6,850.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Western	\$7,960.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Northern	\$7,960.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Central	\$7,960.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Southern	\$7,960.00

THREE WHEELED PERSONAL TRANSPORTER, ELECTRIC (Specification #10)

Emergency Vehicle Supply Co., LLC	T3 Personal Mobility Vehicle	★ Western	\$10,325.00
Emergency Vehicle Supply Co., LLC	T3 Personal Mobility Vehicle	★ Northern	\$10,325.00
Emergency Vehicle Supply Co., LLC	T3 Personal Mobility Vehicle	★ Central	\$10,325.00
Emergency Vehicle Supply Co., LLC	T3 Personal Mobility Vehicle	★ Southern	\$10,325.00

OFF-ROAD UTILITY VEHICLE - 4 WHEEL DRIVE (Specification #11)

Bobcat Company/Doosan	Bobcat (3400)	★ Western	\$8,479.00
Bobcat Company/Doosan	Bobcat (3400)	★ Northern	\$8,479.00
Bobcat Company/Doosan	Bobcat (3400)	★ Central	\$8,479.00
Bobcat Company/Doosan	Bobcat (3400)	★ Southern	\$8,479.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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OFF-ROAD UTILITY VEHICLE - 4 WHEEL DRIVE (Specification #11)

(continued)

Glade & Grove Supply Co., Inc.	Case IH Scout XL	Western	\$10,900.00
Glade & Grove Supply Co., Inc.	Case IH Scout XL	Northern	\$10,700.00
Glade & Grove Supply Co., Inc.	Case IH Scout XL	Central	\$10,350.00
Glade & Grove Supply Co., Inc.	Case IH Scout XL	Southern	\$10,350.00
GreenSouth Equipment, Inc.	John Deere Gator HPX	Western	\$9,200.00
GreenSouth Equipment, Inc.	John Deere Gator HPX	Northern	\$9,099.00
GreenSouth Equipment, Inc.	John Deere Gator HPX	Central	\$9,099.00
GreenSouth Equipment, Inc.	John Deere Gator HPX	Southern	\$9,250.00
Gulf Coast Tractor & Equipment	Kawasaki (4010)	Western	\$9,288.00
Gulf Coast Tractor & Equipment	Kawasaki (4010)	Northern	\$8,988.00
Gulf Coast Tractor & Equipment	Kawasaki (4010)	Central	\$8,888.00
Gulf Coast Tractor & Equipment	Kawasaki (4010)	Southern	\$8,988.00
Gulf Coast Tractor & Equipment	Kubota Diesel (RTV900)	Western	\$9,948.00
Robinson Equipment Co., Inc.	Kubota Diesel (RTV900)	Northern	\$9,413.00
Robinson Equipment Co., Inc.	Kubota Diesel (RTV900)	Central	\$9,413.00
Gulf Coast Tractor & Equipment	Kubota Diesel (RTV900)	Southern	\$9,848.00
Kingline Equipment	New Holland Rustler 125	Western	\$10,245.00
Kingline Equipment	New Holland Rustler 125	Northern	\$10,644.00
Creel Tractor Company	New Holland Rustler 125	Central	\$10,188.00
Creel Tractor Company	New Holland Rustler 125	Southern	\$10,088.00
GHC Motorsports	Polaris Ranger 500 EFI (R12TH50AG)	Western	\$9,946.00
GHC Motorsports	Polaris Ranger 500 EFI (R12TH50AG)	Northern	\$9,846.00
GHC Motorsports	Polaris Ranger 500 EFI (R12TH50AG)	Central	\$9,796.00
GHC Motorsports	Polaris Ranger 500 EFI (R12TH50AG)	Southern	\$9,946.00
GHC Motorsports	Yamaha Rhino 700 (YXR7FBGR)	Western	\$12,196.00
GHC Motorsports	Yamaha Rhino 700 (YXR7FBGR)	Northern	\$12,096.00
GHC Motorsports	Yamaha Rhino 700 (YXR7FBGR)	Central	\$11,996.00
GHC Motorsports	Yamaha Rhino 700 (YXR7FBGR)	Southern	\$12,196.00

POLICE MOTORCYCLE (Specification #12)

Bruce Rossmeyer's Harley . . .	HD Road King (FLHP)	★ Western	\$16,000.00
Bruce Rossmeyer's Harley . . .	HD Road King (FLHP)	★ Northern	\$16,000.00
Bruce Rossmeyer's Harley . . .	HD Road King (FLHP)	★ Central	\$16,000.00
Bruce Rossmeyer's Harley . . .	HD Road King (FLHP)	★ Southern	\$16,000.00
Bruce Rossmeyer's Harley . . .	HD Electra Glide (FLHTP)	Western	\$16,250.00
Bruce Rossmeyer's Harley . . .	HD Electra Glide (FLHTP)	Northern	\$16,250.00
Bruce Rossmeyer's Harley . . .	HD Electra Glide (FLHTP)	Central	\$16,250.00
Bruce Rossmeyer's Harley . . .	HD Electra Glide (FLHTP)	Southern	\$16,250.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HYBRID 4-DOOR UTILITY VEHICLES - 4X2 (Specification #13)

Bartow Chevrolet	Chevrolet Tahoe (CC10706/1HY)	★ Western	\$45,590.00
Bartow Chevrolet	Chevrolet Tahoe (CC10706/1HY)	★ Northern	\$45,590.00
Bartow Chevrolet	Chevrolet Tahoe (CC10706/1HY)	★ Central	\$45,565.00
Bartow Chevrolet	Chevrolet Tahoe (CC10706/1HY)	★ Southern	\$45,798.00
University Sales & Service	GMC Yukon (TC10706/4HY)	Western	\$46,377.00
University Sales & Service	GMC Yukon (TC10706/4HY)	Northern	\$46,377.00
University Sales & Service	GMC Yukon (TC10706/4HY)	Central	\$46,477.00
Kelley Buick GMC	GMC Yukon (TC10706/4HY)	Southern	\$46,739.00

HYBRID 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #14)

Bartow Chevrolet	Chevrolet Tahoe (CK10706/1HY)	Western	\$48,169.00
Bartow Chevrolet	Chevrolet Tahoe (CK10706/1HY)	Northern	\$48,169.00
Bartow Chevrolet	Chevrolet Tahoe (CK10706/1HY)	Central	\$48,169.00
Bartow Chevrolet	Chevrolet Tahoe (CK10706/1HY)	Southern	\$48,385.00
University Sales & Service	GMC Yukon (TK10706/4HY)	Western	\$48,899.00
University Sales & Service	GMC Yukon (TK10706/4HY)	Northern	\$48,899.00
University Sales & Service	GMC Yukon (TK10706/4HY)	Central	\$48,949.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon (TK10706/4HY)	Southern	\$49,408.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Western	\$34,998.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Northern	\$34,803.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Central	\$34,698.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Southern	\$34,798.00

SMALL SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #15)

Duval Ford	Ford Escape (U0C)	Western	\$17,134.00
Duval Ford	Ford Escape (U0C)	Northern	\$17,134.00
Don Reid Ford, Inc.	Ford Escape (U0C)	Central	\$17,067.00
Don Reid Ford, Inc.	Ford Escape (U0C)	Southern	\$17,067.00
Bartow Chevrolet	Chevrolet Captiva Sport (1LD26)	Western	\$18,199.00
Bartow Chevrolet	Chevrolet Captiva Sport (1LD26)	Northern	\$18,199.00
Bartow Chevrolet	Chevrolet Captiva Sport (1LD26)	Central	\$18,159.00
Bartow Chevrolet	Chevrolet Captiva Sport (1LD26)	Southern	\$18,199.00
Bartow Chevrolet	Chevrolet Equinox (1LF26)	Western	\$19,711.00
Bartow Chevrolet	Chevrolet Equinox (1LF26)	Northern	\$19,662.00
Bartow Chevrolet	Chevrolet Equinox (1LF26)	Central	\$19,635.00
Bartow Chevrolet	Chevrolet Equinox (1LF26)	Southern	\$19,760.00
Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLF26)	Western	\$21,878.00
Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLF26)	Northern	\$21,728.00
Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLF26)	Central	\$21,528.00
Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLF26)	Southern	\$21,703.00
Beck Auto Sales, Inc.	Jeep Liberty (KKTL74)	★ Western	\$16,779.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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SMALL SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #15)

(continued)

Beck Auto Sales, Inc.	Jeep Liberty (KKTL74)	★ Northern	\$16,654.00
Beck Auto Sales, Inc.	Jeep Liberty (KKTL74)	★ Central	\$16,704.00
Beck Auto Sales, Inc.	Jeep Liberty (KKTL74)	★ Southern	\$16,779.00

SMALL SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #16)

Duval Ford	Ford Escape (U9C)	Western	\$18,691.00
Duval Ford	Ford Escape (U9C)	Northern	\$18,691.00
Duval Ford	Ford Escape (U9C)	Central	\$18,691.00
Duval Ford	Ford Escape (U9C)	Southern	\$18,691.00

Bartow Chevrolet	Chevrolet Captiva Sport (1LW26)	Western	\$26,150.00
Bartow Chevrolet	Chevrolet Captiva Sport (1LW26)	Northern	\$26,150.00
Bartow Chevrolet	Chevrolet Captiva Sport (1LW26)	Central	\$26,110.00
Bartow Chevrolet	Chevrolet Captiva Sport (1LW26)	Southern	\$26,150.00

Bartow Chevrolet	Chevrolet Equinox (1LG26)	Western	\$21,329.00
Bartow Chevrolet	Chevrolet Equinox (1LG26)	Northern	\$21,280.00
Bartow Chevrolet	Chevrolet Equinox (1LG26)	Central	\$21,251.00
Bartow Chevrolet	Chevrolet Equinox (1LG26)	Southern	\$21,326.00

Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLG26)	Western	\$23,517.00
Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLG26)	Northern	\$23,362.00
Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLG26)	Central	\$23,142.00
Alan Jay Chevrolet, Buick . . .	GMC Terrain (TLG26)	Southern	\$23,317.00

Beck Auto Sales, Inc.	Jeep Liberty (KKJL74)	★ Western	\$17,972.00
Beck Auto Sales, Inc.	Jeep Liberty (KKJL74)	★ Northern	\$17,847.00
Beck Auto Sales, Inc.	Jeep Liberty (KKJL74)	★ Central	\$17,897.00
Beck Auto Sales, Inc.	Jeep Liberty (KKJL74)	★ Southern	\$17,972.00

MID SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #17)

Duval Ford	Ford Explorer (K7B)	Western	\$22,034.00
Bartow Ford	Ford Explorer (K7B)	Northern	\$22,033.00
Don Reid Ford, Inc.	Ford Explorer (K7B)	Central	\$21,979.00
Don Reid Ford, Inc.	Ford Explorer (K7B)	Southern	\$21,979.00

Champion Chevrolet, Inc.	Chevrolet Traverse (CR14526)	Western	\$23,389.00
Bartow Chevrolet	Chevrolet Traverse (CR14526)	Northern	\$23,339.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Traverse (CR14526)	Central	\$23,250.00
Bartow Chevrolet	Chevrolet Traverse (CR14526)	Southern	\$23,339.00

Alan Jay Chevrolet, Buick . . .	GMC Acadia (TR14526)	Western	\$26,318.00
Alan Jay Chevrolet, Buick . . .	GMC Acadia (TR14526)	Northern	\$26,118.00
Alan Jay Chevrolet, Buick . . .	GMC Acadia (TR14526)	Central	\$25,918.00
Alan Jay Chevrolet, Buick . . .	GMC Acadia (TR14526)	Southern	\$26,043.00

Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKTH74)	Western	\$22,945.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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MID SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #17)

(continued)

Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKTH74)	Northern	\$22,845.00
Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKTH74)	Central	\$22,895.00
Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKTH74)	Southern	\$22,945.00
Beck Nissan, Inc.	Nissan Xterra (24312)	★ Western	\$20,649.00
Beck Nissan, Inc.	Nissan Xterra (24312)	★ Northern	\$20,574.00
Alan Jay Nissan	Nissan Xterra (24312)	★ Central	\$20,665.00
Alan Jay Nissan	Nissan Xterra (24312)	★ Southern	\$20,715.00
Beck Nissan, Inc.	Nissan Pathfinder (25112)	Western	\$22,062.00
Beck Nissan, Inc.	Nissan Pathfinder (25112)	Northern	\$21,987.00
Alan Jay Nissan	Nissan Pathfinder (25112)	Central	\$22,093.00
Alan Jay Nissan	Nissan Pathfinder (25112)	Southern	\$22,143.00
Alan Jay Toyota	Toyota Highlander (6942)	Western	\$25,763.00
Alan Jay Toyota	Toyota Highlander (6942)	Northern	\$25,568.00
Alan Jay Toyota	Toyota Highlander (6942)	Central	\$25,463.00
Alan Jay Toyota	Toyota Highlander (6942)	Southern	\$25,563.00

MID SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #18)

Bartow Ford	Ford Explorer (K8B)	Western	\$23,733.00
Bartow Ford	Ford Explorer (K8B)	Northern	\$23,733.00
Bartow Ford	Ford Explorer (K8B)	Central	\$23,619.00
Don Reid Ford, Inc.	Ford Explorer (K8B)	Southern	\$23,723.00
Bartow Chevrolet	Chevrolet Traverse (CV14526)	Western	\$25,363.00
Bartow Chevrolet	Chevrolet Traverse (CV14526)	Northern	\$25,188.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Traverse (CV14526)	Central	\$25,080.00
Bartow Chevrolet	Chevrolet Traverse (CV14526)	Southern	\$25,158.00
Alan Jay Chevrolet, Buick . . .	GMC Acadia (TV14526)	Western	\$28,137.00
Alan Jay Chevrolet, Buick . . .	GMC Acadia (TV14526)	Northern	\$27,962.00
Alan Jay Chevrolet, Buick . . .	GMC Acadia (TV14526)	Central	\$27,737.00
Alan Jay Chevrolet, Buick . . .	GMC Acadia (TV14526)	Southern	\$27,962.00
Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKJH74)	Western	\$24,719.00
Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKJH74)	Northern	\$24,594.00
Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKJH74)	Central	\$24,644.00
Beck Auto Sales, Inc.	Jeep Grand Cherokee Laredo (WKJH74)	Southern	\$24,719.00
Beck Nissan, Inc.	Nissan Xterra (24012)	★ Western	\$22,561.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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MID SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #18)

(continued)

Beck Nissan, Inc.	Nissan Xterra (24012)	★ Northern	\$22,486.00
Alan Jay Nissan	Nissan Xterra (24012)	★ Central	\$22,598.00
Alan Jay Nissan	Nissan Xterra (24012)	★ Southern	\$22,648.00
Beck Nissan, Inc.	Nissan Pathfinder (25012)	Western	\$23,906.00
Beck Nissan, Inc.	Nissan Pathfinder (25012)	Northern	\$23,831.00
Alan Jay Nissan	Nissan Pathfinder (25012)	Central	\$23,957.00
Alan Jay Nissan	Nissan Pathfinder (25012)	Southern	\$24,007.00
Alan Jay Toyota	Toyota Highlander (6948)	Western	\$28,035.00
Alan Jay Toyota	Toyota Highlander (6948)	Northern	\$27,840.00
Alan Jay Toyota	Toyota Highlander (6948)	Central	\$27,735.00
Alan Jay Toyota	Toyota Highlander (6948)	Southern	\$27,835.00

FULL SIZE 4-DOOR COMMERCIAL UTILITY VEHICLES - 4X2 (Specification #19)

Duval Ford	Ford Expedition (U1F))	★ Western	\$23,892.00
Duval Ford	Ford Expedition (U1F))	★ Northern	\$23,892.00
Duval Ford	Ford Expedition (U1F))	★ Central	\$23,892.00
Duval Ford	Ford Expedition (U1F))	★ Southern	\$23,892.00
Bartow Chevrolet	Chevrolet Tahoe 1500 (CC10706/1FL)	Western	\$26,502.00
Bartow Chevrolet	Chevrolet Tahoe 1500 (CC10706/1FL)	Northern	\$26,502.00
Bartow Chevrolet	Chevrolet Tahoe 1500 (CC10706/1FL)	Central	\$26,502.00
Bartow Chevrolet	Chevrolet Tahoe 1500 (CC10706/1FL)	Southern	\$26,502.00
University Sales & Service	GMC Yukon (TC10706/1SA)	Western	\$27,899.00
University Sales & Service	GMC Yukon (TC10706/1SA)	Northern	\$27,849.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon (TC10706/1SA)	Central	\$27,834.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon (TC10706/1SA)	Southern	\$27,859.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDDH75)	Western	\$28,219.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDDH75)	Northern	\$28,146.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDDH75)	Central	\$28,146.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDDH75)	Southern	\$28,146.00

FULL SIZE 4-DOOR SPECIAL SERVICE UTILITY VEHICLES - 4X4 OR AWD (Specification #20)

Duval Ford	Ford Expedition (U1G)	★ Western	\$26,457.00
Duval Ford	Ford Expedition (U1G)	★ Northern	\$26,457.00
Duval Ford	Ford Expedition (U1G)	★ Central	\$26,457.00
Duval Ford	Ford Expedition (U1G)	★ Southern	\$26,457.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Tahoe 1500 (CK10706/1FL)	Western	\$27,595.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE 4-DOOR SPECIAL SERVICE UTILITY VEHICLES - 4X4 OR AWD (Specification #20)
(continued)

Bartow Chevrolet	Chevrolet Tahoe 1500 (CK10706/1FL)	Northern	\$27,614.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Tahoe 1500 (CK10706/1FL)	Central	\$27,345.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Tahoe 1500 (CK10706/1FL)	Southern	\$27,370.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon (TK10706/1SA)	Western	\$31,674.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon (TK10706/1SA)	Northern	\$31,524.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon (TK10706/1SA)	Central	\$31,424.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon (TK10706/1SA)	Southern	\$31,449.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDEH75)	Western	\$30,305.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDEH75)	Northern	\$30,230.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDEH75)	Central	\$30,230.00
Maroone Dodge of Pembroke Pines	Dodge Durango (WDEH75)	Southern	\$30,230.00

**1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X2 (Specification #21)**

Bartow Ford	Ford Expedition EL (K1F)	★ Western	\$27,332.00
Bartow Ford	Ford Expedition EL (K1F)	★ Northern	\$27,332.00
Bartow Ford	Ford Expedition EL (K1F)	★ Central	\$26,997.00
Don Reid Ford, Inc.	Ford Expedition EL (K1F)	★ Southern	\$27,248.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 1500 (CC10906/1FL)	Western	\$30,402.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 1500 (CC10906/1FL)	Northern	\$30,252.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 1500 (CC10906/1FL)	Central	\$30,152.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 1500 (CC10906/1FL)	Southern	\$30,177.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TC10906)	Western	\$30,758.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TC10906)	Northern	\$30,608.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TC10906)	Central	\$30,508.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TC10906)	Southern	\$30,533.00

**1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X4 (Specification #22)**

Bartow Ford	Ford Expedition EL (K1G)	★ Western	\$29,843.00
Bartow Ford	Ford Expedition EL (K1G)	★ Northern	\$29,843.00
Bartow Ford	Ford Expedition EL (K1G)	★ Central	\$29,438.00
Don Reid Ford, Inc.	Ford Expedition EL (K1G)	★ Southern	\$29,862.00
Bartow Chevrolet	Chevrolet Suburban 1500 (CK10906/1FL)	Western	\$33,098.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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**1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X4 (Specification #22)**

(continued)

Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 1500 (CK10906/1FL)	Northern	\$33,011.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 1500 (CK10906/1FL)	Central	\$32,911.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 1500 (CK10906/1FL)	Southern	\$32,936.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TK10906)	Western	\$33,360.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TK10906)	Northern	\$33,210.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TK10906)	Central	\$33,110.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL (TK10906)	Southern	\$33,135.00

**3/4 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X2 (Specification #23)**

Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CC20906/1FL)	★ Western	\$31,741.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CC20906/1FL)	★ Northern	\$31,591.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CC20906/1FL)	★ Central	\$31,491.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CC20906/1FL)	★ Southern	\$31,566.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Western	\$31,969.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Northern	\$31,819.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Central	\$31,719.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Southern	\$31,744.00

**3/4 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X4 (Specification #24)**

Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CK20906/1FL)	★ Western	\$34,319.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CK20906/1FL)	★ Northern	\$34,169.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CK20906/1FL)	★ Central	\$34,069.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Suburban 2500 (CK20906/1FL)	★ Southern	\$34,094.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Western	\$34,547.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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**3/4 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X4 (Specification #24)**

(continued)

Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Northern	\$34,397.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Central	\$34,297.00
Alan Jay Chevrolet, Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Southern	\$34,322.00

7 PASSENGER MINI VAN - FWD (Specification #25)

Maroone Dodge of Pembroke Pines	Dodge Grand Caravan (RTKH53)	★ Western	\$19,242.00
Maroone Dodge of Pembroke Pines	Dodge Grand Caravan (RTKH53)	★ Northern	\$19,167.00
Maroone Dodge of Pembroke Pines	Dodge Grand Caravan (RTKH53)	★ Central	\$19,167.00
Maroone Dodge of Pembroke Pines	Dodge Grand Caravan (RTKH53)	★ Southern	\$19,167.00
Beck Nissan, Inc.	Nissan Quest (55112)	Western	\$24,649.00
Beck Nissan, Inc.	Nissan Quest (55112)	Northern	\$24,574.00
Alan Jay Nissan	Nissan Quest (55112)	Central	\$24,481.00
Alan Jay Nissan	Nissan Quest (55112)	Southern	\$24,531.00
Alan Jay Toyota	Toyota Sienna (5328)	Western	\$24,369.00
Alan Jay Toyota	Toyota Sienna (5328)	Northern	\$24,174.00
Alan Jay Toyota	Toyota Sienna (5328)	Central	\$24,069.00
Alan Jay Toyota	Toyota Sienna (5328)	Southern	\$24,169.00

CARGO MINI VAN - FWD (Specification #26)

Duval Ford	Ford Transit Connect (S6A)	★ Western	\$18,318.00
Duval Ford	Ford Transit Connect (S6A)	★ Northern	\$18,318.00
Palmetto Ford Truck Sales, Inc.	Ford Transit Connect (S6A)	★ Central	\$18,128.00
Palmetto Ford Truck Sales, Inc.	Ford Transit Connect (S6A)	★ Southern	\$18,125.00
Maroone Dodge of Pembroke Pines	Dodge Grand Caravan C/V (RTKE53)	Western	\$19,856.00
Maroone Dodge of Pembroke Pines	Dodge Grand Caravan C/V (RTKE53)	Northern	\$19,683.00
Maroone Dodge of Pembroke Pines	Dodge Grand Caravan C/V (RTKE53)	Central	\$19,683.00
Maroone Dodge of Pembroke Pines	Dodge Grand Caravan C/V (RTKE53)	Southern	\$19,683.00

8 PASSENGER VAN - RWD (Specification #27)

Don Reid Ford, Inc.	Ford E-150 Club Wagon (E1B)	★ Western	\$19,445.00
Don Reid Ford, Inc.	Ford E-150 Club Wagon (E1B)	Northern	\$19,345.00
Don Reid Ford, Inc.	Ford E-150 Club Wagon (E1B)	Central	\$19,345.00
Don Reid Ford, Inc.	Ford E-150 Club Wagon (E1B)	Southern	\$19,345.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Express 1500 (CG13406)	Western	\$19,415.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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8 PASSENGER VAN - RWD (Specification #27)

(continued)

Alan Jay Chevrolet, Buick . . .	Chevrolet Express 1500 (CG13406)	★ Northern	\$19,265.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Express 1500 (CG13406)	★ Central	\$19,165.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Express 1500 (CG13406)	★ Southern	\$19,190.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 1500 (TG13406)	Western	\$19,415.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 1500 (TG13406)	★ Northern	\$19,265.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 1500 (TG13406)	★ Central	\$19,165.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 1500 (TG13406)	★ Southern	\$19,190.00

12 PASSENGER VAN (Specification #28)

Alan Jay Ford Lincoln	Ford E-350 Club Wagon (E3B)	Western	\$21,665.00
Alan Jay Ford Lincoln	Ford E-350 Club Wagon (E3B)	Northern	\$21,515.00
Alan Jay Ford Lincoln	Ford E-350 Club Wagon (E3B)	Central	\$21,465.00
Alan Jay Ford Lincoln	Ford E-350 Club Wagon (E3B)	Southern	\$21,490.00
Bartow Chevrolet	Chevrolet Express 2500 (CG23406)	★ Western	\$21,067.00
Bartow Chevrolet	Chevrolet Express 2500 (CG23406)	★ Northern	\$20,893.00
Bartow Chevrolet	Chevrolet Express 2500 (CG23406)	★ Central	\$20,793.00
Bartow Chevrolet	Chevrolet Express 2500 (CG23406)	★ Southern	\$20,893.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 2500 (TG23406)	Western	\$21,790.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 2500 (TG23406)	Northern	\$21,640.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 2500 (TG23406)	Central	\$21,540.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 2500 (TG23406)	Southern	\$21,565.00
Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Western	\$42,139.00
Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Northern	\$42,139.00
Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Central	\$42,139.00
Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Southern	\$42,139.00

15 PASSENGER VAN (Specification #29)

Hub City Ford, Inc.	Ford E-350 Club Wagon Extended (S3B)	★ Western	\$23,619.00
Don Reid Ford, Inc.	Ford E-350 Club Wagon Extended (S3B)	★ Northern	\$23,573.00
Don Reid Ford, Inc.	Ford E-350 Club Wagon Extended (S3B)	★ Central	\$23,473.00
Don Reid Ford, Inc.	Ford E-350 Club Wagon Extended (S3B)	★ Southern	\$23,473.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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15 PASSENGER VAN (Specification #29)

(continued)

Bartow Chevrolet	Chevrolet Express 3500 (CG33706)	Western	\$24,060.00
Bartow Chevrolet	Chevrolet Express 3500 (CG33706)	Northern	\$23,910.00
Bartow Chevrolet	Chevrolet Express 3500 (CG33706)	Central	\$23,760.00
Bartow Chevrolet	Chevrolet Express 3500 (CG33706)	Southern	\$23,860.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 3500 (TG33706)	Western	\$24,448.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 3500 (TG33706)	Northern	\$24,298.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 3500 (TG33706)	Central	\$24,198.00
Alan Jay Chevrolet, Buick . . .	GMC Savana 3500 (TG33706)	Southern	\$24,223.00

UTILITY CARGO VAN (Specification #30)

Alan Jay Ford Lincoln	Ford E-250 Cargo Van (E2E)	Western	\$17,259.00
Alan Jay Ford Lincoln	Ford E-250 Cargo Van (E2E)	Northern	\$17,259.00
Alan Jay Ford Lincoln	Ford E-250 Cargo Van (E2E)	Central	\$17,259.00
Alan Jay Ford Lincoln	Ford E-250 Cargo Van (E2E)	Southern	\$17,259.00
Bartow Chevrolet	Chevrolet Express Cargo Van (CG23405)	★ Western	\$16,576.00
Bartow Chevrolet	Chevrolet Express Cargo Van (CG23405)	★ Northern	\$16,472.00
Bartow Chevrolet	Chevrolet Express Cargo Van (CG23405)	★ Central	\$16,422.00
Bartow Chevrolet	Chevrolet Express Cargo Van (CG23405)	★ Southern	\$16,472.00
Alan Jay Chevrolet, Buick . . .	GMC Savana Cargo Van (TG23405)	Western	\$16,844.00
Alan Jay Chevrolet, Buick . . .	GMC Savana Cargo Van (TG23405)	Northern	\$16,694.00
Alan Jay Chevrolet, Buick . . .	GMC Savana Cargo Van (TG23405)	Central	\$16,594.00
Alan Jay Chevrolet, Buick . . .	GMC Savana Cargo Van (TG23405)	Southern	\$16,619.00
Orlando Freightliner	Freightliner Sprinter (F2CA144)	Western	\$32,150.00
Orlando Freightliner	Freightliner Sprinter (F2CA144)	Northern	\$32,150.00
Orlando Freightliner	Freightliner Sprinter (F2CA144)	Central	\$32,150.00
Orlando Freightliner	Freightliner Sprinter (F2CA144)	Southern	\$32,150.00
Beck Nissan, Inc.	Nissan NV Cargo Van (63512)	Western	\$23,261.00
Beck Nissan, Inc.	Nissan NV Cargo Van (63512)	Northern	\$23,186.00
Maroone Nissan - Miami	Nissan NV Cargo Van (63512)	Central	\$23,299.00
Maroone Nissan - Miami	Nissan NV Cargo Van (63512)	Southern	\$23,199.00

14,500 LB. GVWR WALK-IN VAN (DUAL REAR WHEEL) - 4X2 (Specification #31)

Alan Jay Ford Lincoln	Ford E-550 (F5K)	★ Western	\$35,196.00
Alan Jay Ford Lincoln	Ford E-550 (F5K)	★ Northern	\$35,196.00
Alan Jay Ford Lincoln	Ford E-550 (F5K)	★ Central	\$35,196.00
Alan Jay Ford Lincoln	Ford E-550 (F5K)	★ Southern	\$35,196.00
Atlantic Truck Center	Freightliner MT45G	Western	\$41,547.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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14,500 LB. GVWR WALK-IN VAN (DUAL REAR WHEEL) - 4X2 (Specification #31)

(continued)

Atlantic Truck Center	Freightliner MT45G	Northern	\$41,547.00
Atlantic Truck Center	Freightliner MT45G	Central	\$41,547.00
Atlantic Truck Center	Freightliner MT45G	Southern	\$41,547.00

Maudlin International Trucks	Workhorse (W42)	Western	\$48,466.00
Maudlin International Trucks	Workhorse (W42)	Northern	\$48,466.00
Maudlin International Trucks	Workhorse (W42)	Central	\$48,466.00
Maudlin International Trucks	Workhorse (W42)	Southern	\$48,466.00

COMPACT PICKUP TRUCK - 4X2 (Specification #32)

Bartow Chevrolet	Chevrolet Colorado (CS15403)	★ Western	\$14,267.00
Bartow Chevrolet	Chevrolet Colorado (CS15403)	★ Northern	\$14,167.00
Bartow Chevrolet	Chevrolet Colorado (CS15403)	★ Central	\$13,917.00
Bartow Chevrolet	Chevrolet Colorado (CS15403)	★ Southern	\$14,007.00

Alan Jay Chevrolet, Buick . . .	GMC Canyon (TS15403)	Western	\$14,863.00
Alan Jay Chevrolet, Buick . . .	GMC Canyon (TS15403)	Northern	\$14,713.00
Alan Jay Chevrolet, Buick . . .	GMC Canyon (TS15403)	Central	\$14,613.00
Alan Jay Chevrolet, Buick . . .	GMC Canyon (TS15403)	Southern	\$14,638.00

Beck Nissan, Inc.	Nissan Frontier KC (31012)	Western	\$15,853.00
Beck Nissan, Inc.	Nissan Frontier KC (31012)	Northern	\$15,778.00
Beck Nissan, Inc.	Nissan Frontier KC (31012)	Central	\$16,153.00
Beck Nissan, Inc.	Nissan Frontier KC (31012)	Southern	\$16,228.00

Alan Jay Toyota	Toyota Tacoma (7104)	Western	\$17,228.00
Alan Jay Toyota	Toyota Tacoma (7104)	Northern	\$17,033.00
Alan Jay Toyota	Toyota Tacoma (7104)	Central	\$16,928.00
Alan Jay Toyota	Toyota Tacoma (7104)	Southern	\$17,028.00

COMPACT PICKUP TRUCK - 4X4 (Specification #33)

Bartow Chevrolet	Chevrolet Colorado (CT15403)	★ Western	\$15,855.00
Bartow Chevrolet	Chevrolet Colorado (CT15403)	★ Northern	\$15,845.00
Bartow Chevrolet	Chevrolet Colorado (CT15403)	★ Central	\$15,805.00
Bartow Chevrolet	Chevrolet Colorado (CT15403)	★ Southern	\$15,805.00

Alan Jay Chevrolet, Buick . . .	GMC Canyon (TT15403)	Western	\$16,903.00
Alan Jay Chevrolet, Buick . . .	GMC Canyon (TT15403)	Northern	\$16,753.00
Alan Jay Chevrolet, Buick . . .	GMC Canyon (TT15403)	Central	\$16,653.00
Alan Jay Chevrolet, Buick . . .	GMC Canyon (TT15403)	Southern	\$16,678.00

Beck Nissan, Inc.	Nissan Frontier KC (34112)	Western	\$20,870.00
Beck Nissan, Inc.	Nissan Frontier KC (34112)	Northern	\$20,795.00
Beck Nissan, Inc.	Nissan Frontier KC (34112)	Central	\$21,195.00
Beck Nissan, Inc.	Nissan Frontier KC (34112)	Southern	\$21,270.00

Alan Jay Toyota	Toyota Tacoma (7504)	Western	\$20,698.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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COMPACT PICKUP TRUCK - 4X4 (Specification #33)

(continued)

Alan Jay Toyota	Toyota Tacoma (7504)	Northern	\$20,498.00
Alan Jay Toyota	Toyota Tacoma (7504)	Central	\$20,398.00
Alan Jay Toyota	Toyota Tacoma (7504)	Southern	\$20,498.00

1/2 TON PICKUP TRUCK - 4X2 (Specification #34)

Duval Ford	Ford F-150 (F1C)	★ Western	\$13,621.00
Duval Ford	Ford F-150 (F1C)	★ Northern	\$13,621.00
Alan Jay Ford Lincoln	Ford F-150 (F1C)	★ Central	\$13,575.00
Duval Ford	Ford F-150 (F1C)	★ Southern	\$13,621.00

Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Western	\$14,925.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Northern	\$14,875.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Central	\$14,775.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Southern	\$14,800.00
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University Sales & Service	GMC Sierra 1500 (TC10703/1SA)	Western	\$15,500.00
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University Sales & Service	GMC Sierra 1500 (TC10703/1SA)	Northern	\$15,700.00
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University Sales & Service	GMC Sierra 1500 (TC10703/1SA)	Central	\$15,800.00
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Kelley Buick GMC	GMC Sierra 1500 (TC10703/1SA)	Southern	\$17,319.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS1L61)	Western	\$16,232.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS1L61)	Northern	\$16,157.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS1L61)	Central	\$16,157.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS1L61)	Southern	\$16,157.00
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Beck Nissan, Inc.	Nissan Titan XE King Cab (34112)	Western	\$19,838.00
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Beck Nissan, Inc.	Nissan Titan XE King Cab (34112)	Northern	\$19,763.00
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Alan Jay Nissan	Nissan Titan XE King Cab (34112)	Central	\$19,845.00
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Alan Jay Nissan	Nissan Titan XE King Cab (34112)	Southern	\$19,895.00
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Alan Jay Toyota	Toyota Tundra (8202)	Western	\$21,261.00
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Alan Jay Toyota	Toyota Tundra (8202)	Northern	\$21,066.00
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Alan Jay Toyota	Toyota Tundra (8202)	Central	\$20,961.00
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Alan Jay Toyota	Toyota Tundra (8202)	Southern	\$21,061.00
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1/2 TON PICKUP TRUCK - 4X4 (Specification #35)

Alan Jay Ford Lincoln	Ford F-150 (F1E)	Western	\$17,441.00
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Alan Jay Ford Lincoln	Ford F-150 (F1E)	Northern	\$17,441.00
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Alan Jay Ford Lincoln	Ford F-150 (F1E)	Central	\$17,441.00
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Alan Jay Ford Lincoln	Ford F-150 (F1E)	Southern	\$17,441.00
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Bartow Chevrolet	Chevrolet Silverado 1500 (CK10703/1WT)	Western	\$17,266.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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1/2 TON PICKUP TRUCK - 4X4 (Specification #35)

(continued)

Bartow Chevrolet	Chevrolet Silverado 1500 (CK10703/1WT)	★ Northern	\$17,136.00
Bartow Chevrolet	Chevrolet Silverado 1500 (CK10703/1WT)	Central	\$17,126.00
Bartow Chevrolet	Chevrolet Silverado 1500 (CK10703/1WT)	★ Southern	\$17,136.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 1500 (TK10703/1SA)	★ Western	\$17,263.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 1500 (TK10703/1SA)	Northern	\$17,213.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 1500 (TK10703/1SA)	★ Central	\$17,113.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 1500 (TK10703/1SA)	Southern	\$17,138.00
Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS6L61)	Western	\$18,327.00
Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS6L61)	Northern	\$18,252.00
Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS6L61)	Central	\$18,252.00
Maroone Dodge of Pembroke Pines	Dodge Ram 1500 (DS6L61)	Southern	\$18,252.00
Beck Nissan, Inc.	Nissan Titan XE King Cab (34212)	Western	\$22,377.00
Beck Nissan, Inc.	Nissan Titan XE King Cab (34212)	Northern	\$22,302.00
Alan Jay Nissan	Nissan Titan XE King Cab (34212)	Central	\$22,412.00
Alan Jay Nissan	Nissan Titan XE King Cab (34212)	Southern	\$22,462.00
Alan Jay Toyota	Toyota Tundra (8323)	Western	\$25,975.00
Alan Jay Toyota	Toyota Tundra (8323)	Northern	\$25,780.00
Alan Jay Toyota	Toyota Tundra (8323)	Central	\$25,675.00
Alan Jay Toyota	Toyota Tundra (8323)	Southern	\$25,775.00

3/4 TON PICKUP TRUCK - 4X2 (Specification #36)

Duval Ford	Ford F-250 SD (F2A)	★ Western	\$16,692.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2A)	★ Northern	\$16,691.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2A)	★ Central	\$16,691.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2A)	★ Southern	\$16,691.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 2500 HD (CC20903)	Western	\$17,198.00
Bartow Chevrolet	Chevrolet Silverado 2500 HD (CC20903)	Northern	\$17,114.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 2500 HD (CC20903)	Central	\$17,048.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 2500 HD (CC20903)	Southern	\$17,073.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TC20903)	Western	\$17,198.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TC20903)	Northern	\$17,148.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TC20903)	Central	\$17,048.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TC20903)	Southern	\$17,073.00
Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ2L62)	Western	\$17,937.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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3/4 TON PICKUP TRUCK - 4X2 (Specification #36)

(continued)

Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ2L62)	Northern	\$17,937.00
Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ2L62)	Central	\$17,937.00
Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ2L62)	Southern	\$17,937.00

3/4 TON PICKUP TRUCK - 4X4 (Specification #37)

Alan Jay Ford Lincoln	Ford F-250 SD (F2B)	★ Western	\$19,086.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2B)	★ Northern	\$19,086.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2B)	★ Central	\$19,086.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2B)	★ Southern	\$19,086.00

Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 2500 HD (CK20903)	Western	\$20,088.00
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Bartow Chevrolet	Chevrolet Silverado 2500 HD (CK20903)	Northern	\$19,982.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 2500 HD (CK20903)	Central	\$19,938.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 2500 HD (CK20903)	Southern	\$19,963.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TK20903)	Western	\$20,068.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TK20903)	Northern	\$20,018.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TK20903)	Central	\$19,918.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 2500 HD (TK20903)	Southern	\$19,943.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ7L62)	Western	\$22,049.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ7L62)	Northern	\$22,049.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ7L62)	Central	\$22,049.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 2500 (DJ7L62)	Southern	\$22,049.00
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1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X2 (Specification #38)

Alan Jay Ford Lincoln	Ford F-350 SD (F3C)	★ Western	\$18,570.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3C)	★ Northern	\$18,570.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3C)	★ Central	\$18,570.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3C)	★ Southern	\$18,570.00

Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Western	\$21,079.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Northern	\$21,029.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Central	\$20,929.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Southern	\$20,954.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC30903)	Western	\$21,069.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC30903)	Northern	\$21,019.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC30903)	Central	\$20,919.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC30903)	Southern	\$20,944.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X2 (Specification #38)

(continued)

Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D23L62)	Western	\$29,960.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D23L62)	Northern	\$29,875.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D23L62)	Central	\$29,875.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D23L62)	Southern	\$29,875.00

1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X4 (Specification #39)

Alan Jay Ford Lincoln	Ford F-350 SD (F3D)	★ Western	\$21,363.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3D)	★ Northern	\$21,363.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3D)	★ Central	\$21,363.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3D)	★ Southern	\$21,363.00

Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CK30903)	Western	\$21,572.00
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Bartow Chevrolet	Chevrolet Silverado 3500 HD (CK30903)	Northern	\$21,453.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CK30903)	Central	\$21,422.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CK30903)	Southern	\$21,447.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK30903)	Western	\$21,562.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK30903)	Northern	\$21,512.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK30903)	Central	\$21,412.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK30903)	Southern	\$21,437.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D28L62)	Western	\$31,788.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D28L62)	Northern	\$31,703.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D28L62)	Central	\$31,703.00
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Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (D28L62)	Southern	\$31,703.00
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1 TON CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #40)

Duval Ford	Ford F-350 (F3G)	★ Western	\$18,748.00
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Duval Ford	Ford F-350 (F3G)	★ Northern	\$18,748.00
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Alan Jay Ford Lincoln	Ford F-350 (F3G)	★ Central	\$18,713.00
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Alan Jay Ford Lincoln	Ford F-350 (F3G)	★ Southern	\$18,738.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC31003)	Western	\$19,534.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC31003)	Northern	\$19,484.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC31003)	Central	\$19,384.00
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Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CC31003)	Southern	\$19,409.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC31003)	Western	\$19,524.00
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Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC31003)	Northern	\$19,474.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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1 TON CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #40)

(continued)

Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC31003)	Central	\$19,374.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TC31003)	Southern	\$19,399.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD3L63)	Western	\$20,799.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD3L63)	Northern	\$20,799.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD3L63)	Central	\$20,799.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD3L63)	Southern	\$20,799.00
Atlantic Truck Center	Freightliner Sprinter (F3CC144)	Western	\$29,988.00
Atlantic Truck Center	Freightliner Sprinter (F3CC144)	Northern	\$29,988.00
Atlantic Truck Center	Freightliner Sprinter (F3CC144)	Central	\$29,988.00
Atlantic Truck Center	Freightliner Sprinter (F3CC144)	Southern	\$29,988.00

1 TON CAB & CHASSIS (DUAL REAR WHEEL) - 4X4 (Specification #41)

Duval Ford	Ford F-350 (F3H)	Western	\$21,573.00
Duval Ford	Ford F-350 (F3H)	Northern	\$21,573.00
Duval Ford	Ford F-350 (F3H)	Central	\$21,573.00
Duval Ford	Ford F-350 (F3H)	Southern	\$21,573.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CK31003)	Western	\$22,695.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CK31003)	Northern	\$22,655.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CK31003)	Central	\$22,555.00
Alan Jay Chevrolet, Buick . . .	Chevrolet Silverado 3500 HD (CK31003)	Southern	\$22,580.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK31003)	Western	\$22,685.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK31003)	Northern	\$22,645.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK31003)	Central	\$22,545.00
Alan Jay Chevrolet, Buick . . .	GMC Sierra 3500 HD (TK31003)	Southern	\$22,570.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD8L63)	★ Western	\$21,524.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD8L63)	★ Northern	\$21,524.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD8L63)	★ Central	\$21,524.00
Maroone Dodge of Pembroke Pines	Dodge Ram 3500 (DD8L63)	★ Southern	\$21,524.00

TILT CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #42)

Isuzu Truck of Ocala	Isuzu NF154	Western	\$36,808.00
Isuzu Truck of Ocala	Isuzu NF154	Northern	\$36,808.00
Isuzu Truck of Ocala	Isuzu NF154	Central	\$36,808.00
Isuzu Truck of Ocala	Isuzu NF154	Southern	\$36,808.00
Messina Truck Center	Mitsubishi FE125	★ Western	\$35,985.00
Nextran Truck Center - Jacksonville	Mitsubishi FE125	★ Northern	\$35,385.00
TruckMax, Inc.	Mitsubishi FE125	★ Central	\$35,726.00
TruckMax, Inc.	Mitsubishi FE125	★ Southern	\$35,726.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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15,000 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #43)

Duval Ford	Ford F-450 (F4G)	★ Western	\$30,283.00
Duval Ford	Ford F-450 (F4G)	★ Northern	\$30,283.00
Duval Ford	Ford F-450 (F4G)	★ Central	\$30,283.00
Duval Ford	Ford F-450 (F4G)	★ Southern	\$30,283.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP4L63)	Western	\$34,469.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP4L63)	Northern	\$34,469.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP4L63)	Central	\$34,469.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP4L63)	Southern	\$34,469.00
Navistar, Inc.	International Terrastar	Western	\$40,106.00
Navistar, Inc.	International Terrastar	Northern	\$40,106.00
Navistar, Inc.	International Terrastar	Central	\$40,106.00
Navistar, Inc.	International Terrastar	Southern	\$40,106.00

15,000 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X4 (Specification #44)

Duval Ford	Ford F-450 (F4H)	★ Western	\$33,816.00
Duval Ford	Ford F-450 (F4H)	★ Northern	\$33,816.00
Duval Ford	Ford F-450 (F4H)	★ Central	\$33,816.00
Duval Ford	Ford F-450 (F4H)	★ Southern	\$33,816.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP9L63)	Western	\$36,859.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP9L63)	Northern	\$36,859.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP9L63)	Central	\$36,859.00
Maroone Dodge of Pembroke Pines	Dodge Ram 4500 (DP9L63)	Southern	\$36,859.00

17,501 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #45)

Duval Ford	Ford F-550 (F5G)	★ Western	\$31,057.00
Duval Ford	Ford F-550 (F5G)	★ Northern	\$31,057.00
Duval Ford	Ford F-550 (F5G)	★ Central	\$31,057.00
Duval Ford	Ford F-550 (F5G)	★ Southern	\$31,057.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP5L63)	Western	\$35,519.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP5L63)	Northern	\$35,519.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP5L63)	Central	\$35,519.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP5L63)	Southern	\$35,519.00
Orlando Freightliner	Freightliner M2	Western	\$46,856.00
Orlando Freightliner	Freightliner M2	Northern	\$46,856.00
Orlando Freightliner	Freightliner M2	Central	\$46,856.00
Orlando Freightliner	Freightliner M2	Southern	\$46,856.00
Navistar, Inc.	International Terrastar	Western	\$40,329.00
Navistar, Inc.	International Terrastar	Northern	\$40,329.00
Navistar, Inc.	International Terrastar	Central	\$40,329.00
Navistar, Inc.	International Terrastar	Southern	\$40,329.00
Kenworth of Jacksonville	Kenworth T170	Western	\$64,407.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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17,501 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #45)

(continued)

Kenworth of Jacksonville	Kenworth T170	Northern	\$64,207.00
Kenworth of Central Florida	Kenworth T170	Central	\$66,945.00
	Kenworth T170	Southern	-- NB --
Rush Truck Centers of Florida	Peterbilt 325	Western	\$49,426.00
Rush Truck Centers of Florida	Peterbilt 325	Northern	\$49,426.00
Rush Truck Centers of Florida	Peterbilt 325	Central	\$49,426.00
Palm Peterbilt Truck Centers	Peterbilt 325	Southern	\$63,428.00

17,501 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X4 (Specification #46)

Duval Ford	Ford F-550 (F5H)	★ Western	\$34,590.00
Duval Ford	Ford F-550 (F5H)	★ Northern	\$34,590.00
Duval Ford	Ford F-550 (F5H)	★ Central	\$34,590.00
Duval Ford	Ford F-550 (F5H)	★ Southern	\$34,590.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP0L63)	Western	\$38,369.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP0L63)	Northern	\$38,369.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP0L63)	Central	\$38,369.00
Maroone Dodge of Pembroke Pines	Dodge Ram 5500 (DP0L63)	Southern	\$38,369.00
Atlantic Truck Center	Freightliner M2	Western	\$69,894.00
Atlantic Truck Center	Freightliner M2	Northern	\$69,894.00
Atlantic Truck Center	Freightliner M2	Central	\$69,894.00
Atlantic Truck Center	Freightliner M2	Southern	\$69,894.00

25,500 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #47)

Palmetto Ford Truck Sales, Inc.	Ford F-650 (F6F)	★ Western	\$45,476.00
Palmetto Ford Truck Sales, Inc.	Ford F-650 (F6F)	★ Northern	\$45,476.00
Palmetto Ford Truck Sales, Inc.	Ford F-650 (F6F)	★ Central	\$44,476.00
Palmetto Ford Truck Sales, Inc.	Ford F-650 (F6F)	★ Southern	\$44,476.00
Atlantic Truck Center	Freightliner M2	Western	\$46,908.00
Atlantic Truck Center	Freightliner M2	Northern	\$46,908.00
Atlantic Truck Center	Freightliner M2	Central	\$46,908.00
Atlantic Truck Center	Freightliner M2	Southern	\$46,908.00
TruckMax, Inc.	Hino 268A	Western	\$56,789.00
TruckMax, Inc.	Hino 268A	Northern	\$56,789.00
TruckMax, Inc.	Hino 268A	Central	\$56,039.00
TruckMax, Inc.	Hino 268A	Southern	\$56,039.00
Navistar, Inc.	International Durastar	Western	\$54,454.00
Navistar, Inc.	International Durastar	Northern	\$54,454.00
Navistar, Inc.	International Durastar	Central	\$54,454.00
Navistar, Inc.	International Durastar	Southern	\$54,454.00
Kenworth of Jacksonville	Kenworth T270	Western	\$66,609.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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25,500 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #47)

(continued)

Kenworth of Jacksonville	Kenworth T270	Northern	\$66,409.00
Kenworth of Central Florida	Kenworth T270	Central	\$68,650.00
	Kenworth T270	Southern	-- NB --
Rush Truck Centers of Florida	Peterbilt 330	Western	\$64,864.00
Rush Truck Centers of Florida	Peterbilt 330	Northern	\$64,864.00
Rush Truck Centers of Florida	Peterbilt 330	Central	\$64,864.00
Palm Peterbilt Truck Centers	Peterbilt 330	Southern	\$64,183.00

30,000 LB. GVWR CAB & CHASSIS (DUAL REAR WHEEL) - 4X2 (Specification #48)

Palmetto Ford Truck Sales, Inc.	Ford F-750 (F7F)	Western	\$46,330.00
Palmetto Ford Truck Sales, Inc.	Ford F-750 (F7F)	Northern	\$46,330.00
Palmetto Ford Truck Sales, Inc.	Ford F-750 (F7F)	Central	\$45,330.00
Palmetto Ford Truck Sales, Inc.	Ford F-750 (F7F)	Southern	\$45,330.00
Atlantic Truck Center	Freightliner M2	★ Western	\$36,322.00
Atlantic Truck Center	Freightliner M2	★ Northern	\$36,322.00
Atlantic Truck Center	Freightliner M2	★ Central	\$36,322.00
Atlantic Truck Center	Freightliner M2	★ Southern	\$36,322.00
TruckMax, Inc.	Hino 338	Western	\$58,390.00
TruckMax, Inc.	Hino 338	Northern	\$58,390.00
TruckMax, Inc.	Hino 338	Central	\$57,640.00
TruckMax, Inc.	Hino 338	Southern	\$57,640.00
Navistar, Inc.	International Durastar	Western	\$55,261.00
Navistar, Inc.	International Durastar	Northern	\$55,261.00
Navistar, Inc.	International Durastar	Central	\$55,261.00
Navistar, Inc.	International Durastar	Southern	\$55,261.00
Kenworth of Jacksonville	Kenworth T370	Western	\$67,685.00
Kenworth of Jacksonville	Kenworth T370	Northern	\$67,485.00
Kenworth of Central Florida	Kenworth T370	Central	\$68,550.00
	Kenworth T370	Southern	-- NB --
Rush Truck Centers of Florida	Peterbilt 337	Western	\$70,629.00
Rush Truck Centers of Florida	Peterbilt 337	Northern	\$70,629.00
Rush Truck Centers of Florida	Peterbilt 337	Central	\$70,629.00
Palm Peterbilt Truck Centers	Peterbilt 337	Southern	\$65,734.00
Atlantic Truck Center	Western Star 4700	Western	\$71,524.00
Atlantic Truck Center	Western Star 4700	Northern	\$71,524.00
Atlantic Truck Center	Western Star 4700	Central	\$71,524.00
Atlantic Truck Center	Western Star 4700	Southern	\$71,524.00

52,000 LB. GVWR CAB & CHASSIS - 4X6 TANDEM AXLE TRACTOR (ONLY) (Specification #49)

Tampa Truck Center, LLC	American LaFrance Condor	Western	\$129,311.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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52,000 LB. GVWR CAB & CHASSIS - 4X6 TANDEM AXLE TRACTOR (ONLY) (Specification #49)
(continued)

Tampa Truck Center, LLC	American LaFrance Condor	Northern	\$129,311.00
Tampa Truck Center, LLC	American LaFrance Condor	Central	\$129,311.00
Tampa Truck Center, LLC	American LaFrance Condor	Southern	\$129,311.00
Ring Power Corporation	Caterpillar CT660	Western	\$104,745.00
Ring Power Corporation	Caterpillar CT660	Northern	\$104,745.00
Ring Power Corporation	Caterpillar CT660	Central	\$104,745.00
Kelly Tractor Co.	Caterpillar CT660	Southern	\$104,750.00
Atlantic Truck Center	Freightliner M2-112	★ Western	\$71,975.00
Atlantic Truck Center	Freightliner M2-112	★ Northern	\$71,975.00
Atlantic Truck Center	Freightliner M2-112	★ Central	\$71,975.00
Atlantic Truck Center	Freightliner M2-112	★ Southern	\$71,975.00
Navistar, Inc.	International Workstar	Western	\$87,260.00
Navistar, Inc.	International Workstar	Northern	\$87,260.00
Navistar, Inc.	International Workstar	Central	\$87,260.00
Navistar, Inc.	International Workstar	Southern	\$87,260.00
Kenworth of Jacksonville	Kenworth T800	Western	\$97,418.00
Kenworth of Jacksonville	Kenworth T800	Northern	\$97,218.00
Kenworth of Central Florida	Kenworth T800	Central	\$98,871.00
	Kenworth T800	Southern	-- NB --
Nextran Truck Center - Lake City	Mack C or G Series	Western	\$95,395.00
Nextran Truck Center - Lake City	Mack C or G Series	Northern	\$95,145.00
Nextran Truck Center - Tampa	Mack C or G Series	Central	\$95,145.00
Nextran Truck Center - Miami	Mack C or G Series	Southern	\$95,145.00
Rush Truck Centers of Florida	Peterbilt 367	Western	\$107,240.00
Rush Truck Centers of Florida	Peterbilt 367	Northern	\$107,240.00
Rush Truck Centers of Florida	Peterbilt 367	Central	\$107,240.00
Palm Peterbilt Truck Centers	Peterbilt 367	Southern	\$101,741.00
Nextran Truck Center - Lake City	Volvo V Series	Western	\$90,007.00
Nextran Truck Center - Lake City	Volvo V Series	Northern	\$89,757.00
TruckMax, Inc.	Volvo V Series	Central	\$89,633.00
General GMC Truck Sales . . .	Volvo V Series	Southern	\$89,625.00
Atlantic Truck Center	Western Star 4800	Western	\$86,244.00
Atlantic Truck Center	Western Star 4800	Northern	\$86,244.00
Atlantic Truck Center	Western Star 4800	Central	\$86,244.00
Atlantic Truck Center	Western Star 4800	Southern	\$86,244.00

52,000 LB. GVWR CAB & CHASSIS - 4X6 TANDEM AXLE TRUCK (Specification #50)

Tampa Truck Center, LLC	American LaFrance Condor	Western	\$128,804.00
Tampa Truck Center, LLC	American LaFrance Condor	Northern	\$128,804.00
Tampa Truck Center, LLC	American LaFrance Condor	Central	\$128,804.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>52,000 LB. GVWR CAB & CHASSIS - 4X6 TANDEM AXLE TRUCK (Specification #50)</u>			
<i>(continued)</i>			
Tampa Truck Center, LLC	American LaFrance Condor	Southern	\$128,804.00
Ring Power Corporation	Caterpillar CT660	Western	\$103,734.00
Ring Power Corporation	Caterpillar CT660	Northern	\$103,734.00
Ring Power Corporation	Caterpillar CT660	Central	\$103,734.00
Kelly Tractor Co.	Caterpillar CT660	Southern	\$103,750.00
Container Systems & Equipment	Crane Carrier COE2	Western	\$164,747.00
Container Systems & Equipment	Crane Carrier COE2	Northern	\$164,747.00
Container Systems & Equipment	Crane Carrier COE2	Central	\$164,747.00
Container Systems & Equipment	Crane Carrier COE2	Southern	\$164,747.00
Atlantic Truck Center	Freightliner M2-112	★ Western	\$57,979.00
Atlantic Truck Center	Freightliner M2-112	★ Northern	\$57,979.00
Atlantic Truck Center	Freightliner M2-112	★ Central	\$57,979.00
Atlantic Truck Center	Freightliner M2-112	★ Southern	\$57,979.00
Navistar, Inc.	International Workstar	Western	\$87,043.00
Navistar, Inc.	International Workstar	Northern	\$87,043.00
Navistar, Inc.	International Workstar	Central	\$87,043.00
Navistar, Inc.	International Workstar	Southern	\$87,043.00
Kenworth of Jacksonville	Kenworth T800	Western	\$100,112.00
Kenworth of Jacksonville	Kenworth T800	Northern	\$99,912.00
Kenworth of Central Florida	Kenworth T800	Central	\$97,595.00
	Kenworth T800	Southern	-- NB --
Nextran Truck Center - Lake City	Mack C or G Series	Western	\$104,105.00
Nextran Truck Center - Lake City	Mack C or G Series	Northern	\$103,855.00
Nextran Truck Center - Tampa	Mack C or G Series	Central	\$103,855.00
Nextran Truck Center - Miami	Mack C or G Series	Southern	\$103,855.00
Rush Truck Centers of Florida	Peterbilt 367	Western	\$106,997.00
Rush Truck Centers of Florida	Peterbilt 367	Northern	\$106,997.00
Rush Truck Centers of Florida	Peterbilt 367	Central	\$106,997.00
Palm Peterbilt Truck Centers	Peterbilt 367	Southern	\$101,010.00
General GMC Truck Sales . . .	Volvo V Series	Western	\$88,846.00
General GMC Truck Sales . . .	Volvo V Series	Northern	\$88,646.00
General GMC Truck Sales . . .	Volvo V Series	Central	\$88,646.00
General GMC Truck Sales . . .	Volvo V Series	Southern	\$87,846.00
Atlantic Truck Center	Western Star 4700	Western	\$72,295.00
Atlantic Truck Center	Western Star 4700	Northern	\$72,295.00
Atlantic Truck Center	Western Star 4700	Central	\$72,295.00
Atlantic Truck Center	Western Star 4700	Southern	\$72,295.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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**60,000 LB. GVWR CAB & CHASSIS - 4X6 TANDEM AXLE
REFUSE TRUCK (ONLY) (Specification #51)**

Tampa Truck Center, LLC	American LaFrance Condor	Western	\$138,697.00
Tampa Truck Center, LLC	American LaFrance Condor	Northern	\$138,697.00
Tampa Truck Center, LLC	American LaFrance Condor	Central	\$138,697.00
Tampa Truck Center, LLC	American LaFrance Condor	Southern	\$138,697.00
General GMC Truck Sales . . .	Autocar ACX64	Western	\$141,325.00
General GMC Truck Sales . . .	Autocar ACX64	Northern	\$140,825.00
Kenworth of Central Florida	Autocar ACX64	Central	\$148,996.00
General GMC Truck Sales . . .	Autocar ACX64	Southern	\$139,825.00
Container Systems & Equipment	Crane Carrier LET2	Western	\$166,866.00
Container Systems & Equipment	Crane Carrier LET2	Northern	\$166,866.00
Container Systems & Equipment	Crane Carrier LET2	Central	\$166,866.00
Container Systems & Equipment	Crane Carrier LET2	Southern	\$166,866.00
Nextran Truck Center - Lake City	Mack MR Series	Western	\$130,257.00
Nextran Truck Center - Lake City	Mack MR Series	Northern	\$130,007.00
Nextran Truck Center - Tampa	Mack MR Series	Central	\$130,007.00
Nextran Truck Center - Miami	Mack MR Series	Southern	\$130,007.00
Rush Truck Centers of Florida	Peterbilt 320	★ Western	\$128,875.00
Rush Truck Centers of Florida	Peterbilt 320	★ Northern	\$128,875.00
Rush Truck Centers of Florida	Peterbilt 320	★ Central	\$128,875.00
Palm Peterbilt Truck Centers	Peterbilt 320	★ Southern	\$125,508.00

15 FT. FLEX WING ROTARY MOWER - PTO DRIVEN (Specification #52)

Alamo Sales Corp.	Alamo Eagle 15	★ Western	\$14,268.00
Alamo Sales Corp.	Alamo Eagle 15	Northern	\$14,268.00
Alamo Sales Corp.	Alamo Eagle 15	Central	\$14,268.00
Alamo Sales Corp.	Alamo Eagle 15	★ Southern	\$14,268.00
GreenSouth Equipment, Inc.	Bush Hog 3715	Western	\$14,400.00
GreenSouth Equipment, Inc.	Bush Hog 3715	Northern	\$14,350.00
GreenSouth Equipment, Inc.	Bush Hog 3715	Central	\$14,350.00
GreenSouth Equipment, Inc.	Bush Hog 3715	Southern	\$14,450.00
	Diamond (DFW180C)	Western	-- NB --
	Diamond (DFW180C)	Northern	-- NB --
	Diamond (DFW180C)	Central	-- NB --
Kelly Tractor Co.	Diamond (DFW180C)	Southern	\$21,470.00
Creel Tractor Company	Landpride Batwing (RC5515)	Western	\$15,888.00
Futch's Tractor Depot	Landpride Batwing (RC5515)	★ Northern	\$13,600.00
Futch's Tractor Depot	Landpride Batwing (RC5515)	★ Central	\$13,600.00
Creel Tractor Company	Landpride Batwing (RC5515)	Southern	\$15,086.00
Triple D Equipment, Inc.	Rhino FR180	Western	\$14,913.50
Triple D Equipment, Inc.	Rhino FR180	Northern	\$14,463.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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15 FT. FLEX WING ROTARY MOWER - PTO DRIVEN (Specification #52)

(continued)

Triple D Equipment, Inc.	Rhino FR180	Central	\$14,463.00
Triple D Equipment, Inc.	Rhino FR180	Southern	\$14,813.00
Glade & Grove Supply Co., Inc.	Schulte FX-1800	Western	\$16,415.00
Glade & Grove Supply Co., Inc.	Schulte FX-1800	Northern	\$16,215.00
Glade & Grove Supply Co., Inc.	Schulte FX-1800	Central	\$15,865.00
Glade & Grove Supply Co., Inc.	Schulte FX-1800	Southern	\$15,865.00
Landig Tractor Co., Inc.	Woods BW180HD	Western	\$14,800.00
Landig Tractor Co., Inc.	Woods BW180HD	Northern	\$14,600.00
Landig Tractor Co., Inc.	Woods BW180HD	Central	\$14,230.00
Landig Tractor Co., Inc.	Woods BW180HD	Southern	\$14,630.00

ZERO TURN RADIUS COMMERCIAL GRADE MOWER (Specification #53)

Creel Tractor Company	Bad Boy Pup 6000	★ Western	\$6,928.00
Creel Tractor Company	Bad Boy Pup 6000	★ Northern	\$6,928.00
Landig Tractor Co., Inc.	Bad Boy Pup 6000	★ Central	\$6,743.00
Creel Tractor Company	Bad Boy Pup 6000	★ Southern	\$6,528.00
Kingline Equipment	Bush Hog CZ2561	Western	\$8,395.00
Kingline Equipment	Bush Hog CZ2561	Northern	\$8,695.00
Creel Tractor Company	Bush Hog CZ2561	Central	\$8,488.00
Creel Tractor Company	Bush Hog CZ2561	Southern	\$8,188.00
GreenSouth Equipment, Inc.	eXmark Lazer Z S-Series	Western	\$9,350.00
GreenSouth Equipment, Inc.	eXmark Lazer Z S-Series	Northern	\$9,200.00
GreenSouth Equipment, Inc.	eXmark Lazer Z S-Series	Central	\$9,200.00
GreenSouth Equipment, Inc.	eXmark Lazer Z S-Series	Southern	\$9,400.00
GreenSouth Equipment, Inc.	John Deere Z920	Western	\$9,225.00
GreenSouth Equipment, Inc.	John Deere Z920	Northern	\$9,225.00
GreenSouth Equipment, Inc.	John Deere Z920	Central	\$9,225.00
GreenSouth Equipment, Inc.	John Deere Z920	Southern	\$9,425.00
Triple D Equipment, Inc.	Kubota ZG327P-60	Western	\$8,639.00
Robinson Equipment Co., Inc.	Kubota ZG327P-60	Northern	\$8,131.00
Robinson Equipment Co., Inc.	Kubota ZG327P-60	Central	\$8,131.00
Triple D Equipment, Inc.	Kubota ZG327P-60	Southern	\$8,589.00
Creel Tractor Company	New Holland G5030Z	Western	\$10,188.00
Creel Tractor Company	New Holland G5030Z	Northern	\$9,868.00
Creel Tractor Company	New Holland G5030Z	Central	\$9,678.00
Creel Tractor Company	New Holland G5030Z	Southern	\$9,327.00
GreenSouth Equipment, Inc.	Scag Wildcat	Western	\$9,650.00
GreenSouth Equipment, Inc.	Scag Wildcat	Northern	\$9,500.00
GreenSouth Equipment, Inc.	Scag Wildcat	Central	\$9,500.00
GreenSouth Equipment, Inc.	Scag Wildcat	Southern	\$9,700.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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**12.5 DECK, LARGE DIESEL ZERO TURN RADIUS COMMERCIAL
GRADE MOWER (Specification #54)**

ATMAX Equipment Company	MowerMax 80-12.5 ZTR	★ Western	\$54,900.00
ATMAX Equipment Company	MowerMax 80-12.5 ZTR	★ Northern	\$54,900.00
ATMAX Equipment Company	MowerMax 80-12.5 ZTR	★ Central	\$54,900.00
ATMAX Equipment Company	MowerMax 80-12.5 ZTR	★ Southern	\$54,900.00

SMALL AGRICULTURE TYPE TRACTOR (4 WHEEL DRIVE) (Specification #55)

Bobcat Company/Doosan	Bobcat CT440	Western	\$17,066.00
Bobcat Company/Doosan	Bobcat CT440	Northern	\$17,066.00
Bobcat Company/Doosan	Bobcat CT440	Central	\$17,066.00
Bobcat Company/Doosan	Bobcat CT440	Southern	\$17,066.00

Glade & Grove Supply Co., Inc.	Case IH Farmall 45A	Western	\$17,700.00
Glade & Grove Supply Co., Inc.	Case IH Farmall 45A	Northern	\$17,500.00
Glade & Grove Supply Co., Inc.	Case IH Farmall 45A	Central	\$17,150.00
Glade & Grove Supply Co., Inc.	Case IH Farmall 45A	Southern	\$17,150.00

GreenSouth Equipment, Inc.	John Deere 4105	Western	\$19,400.00
GreenSouth Equipment, Inc.	John Deere 4105	Northern	\$19,000.00
GreenSouth Equipment, Inc.	John Deere 4105	Central	\$19,000.00
GreenSouth Equipment, Inc.	John Deere 4105	Southern	\$19,400.00

Coastal Machinery Company	Kubota L3800	★ Western	\$12,996.00
Futch's Tractor Depot	Kubota L3800	★ Northern	\$12,375.00
Futch's Tractor Depot	Kubota L3800	★ Central	\$12,375.00
Creel Tractor Company	Kubota L3800	★ Southern	\$12,888.00

Landig Tractor Co., Inc.	LS G3038	Western	\$13,871.00
Landig Tractor Co., Inc.	LS G3038	Northern	\$13,671.00
Landig Tractor Co., Inc.	LS G3038	Central	\$13,271.00
Landig Tractor Co., Inc.	LS G3038	Southern	\$13,771.00

Creel Tractor Company	Mahindra 3535	Western	\$15,920.00
Creel Tractor Company	Mahindra 3535	Northern	\$15,720.00
Creel Tractor Company	Mahindra 3535	Central	\$15,438.00
Creel Tractor Company	Mahindra 3535	Southern	\$15,338.00

	Massey Ferguson 1643	Western	-- NB --
	Massey Ferguson 1643	Northern	-- NB --
Kelly Tractor Co.	Massey Ferguson 1643	Central	\$18,743.00
Kelly Tractor Co.	Massey Ferguson 1643	Southern	\$18,743.00

Kingline Equipment	New Holland Boomer 35	Western	\$14,275.00
Kingline Equipment	New Holland Boomer 35	Northern	\$14,675.00
Creel Tractor Company	New Holland Boomer 35	Central	\$14,488.00
Creel Tractor Company	New Holland Boomer 35	Southern	\$14,288.00

AGRICULTURE TYPE TRACTOR (2 WHEEL DRIVE) (Specification #56)

Glade & Grove Supply Co., Inc.	Case IH Farmall 95C	Western	\$24,450.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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AGRICULTURE TYPE TRACTOR (2 WHEEL DRIVE) (Specification #56)

(continued)

Glade & Grove Supply Co., Inc.	Case IH Farmall 95C	Northern	\$24,250.00
Glade & Grove Supply Co., Inc.	Case IH Farmall 95C	Central	\$23,900.00
Glade & Grove Supply Co., Inc.	Case IH Farmall 95C	Southern	\$23,900.00
Ring Power Corporation	Challenger MT445B	Western	\$40,154.00
Ring Power Corporation	Challenger MT445B	Northern	\$40,154.00
Ring Power Corporation	Challenger MT445B	Central	\$40,154.00
Kelly Tractor Co.	Challenger MT445B	Southern	\$40,149.00
GreenSouth Equipment, Inc.	John Deere 5095M	Western	\$42,400.00
GreenSouth Equipment, Inc.	John Deere 5095M	Northern	\$42,000.00
GreenSouth Equipment, Inc.	John Deere 5095M	Central	\$42,000.00
GreenSouth Equipment, Inc.	John Deere 5095M	Southern	\$42,500.00
Triple D Equipment, Inc.	Kubota M8540	★ Western	\$23,200.00
Robinson Equipment Co., Inc.	Kubota M8540	★ Northern	\$21,655.00
Robinson Equipment Co., Inc.	Kubota M8540	★ Central	\$21,655.00
Gulf Coast Tractor & Equipment	Kubota M8540	★ Southern	\$22,800.00
Landig Tractor Co., Inc.	LS P7030C	Western	\$34,994.00
Landig Tractor Co., Inc.	LS P7030C	Northern	\$34,854.00
Landig Tractor Co., Inc.	LS P7030C	Central	\$34,454.00
Landig Tractor Co., Inc.	LS P7030C	Southern	\$34,954.00
	Massey Ferguson 2670HD	Western	-- NB --
Robinson Equipment Co., Inc.	Massey Ferguson 2670HD	Northern	\$26,443.20
Robinson Equipment Co., Inc.	Massey Ferguson 2670HD	Central	\$26,443.20
Kelly Tractor Co.	Massey Ferguson 2670HD	Southern	\$28,211.00
Kingline Equipment	New Holland T490	Western	\$25,250.00
Kingline Equipment	New Holland T490	Northern	\$25,650.00
Creel Tractor Company	New Holland T490	Central	\$25,488.00
Creel Tractor Company	New Holland T490	Southern	\$25,488.00

**AGRICULTURE TYPE TRACTOR WITH BOOM MOWER
(4 WHEEL DRIVE) (Specification #57)**

Glade & Grove Supply Co., Inc.	Case IH Maxxum 115 with Motrim Boom Mower	★ Western	\$72,500.00
Glade & Grove Supply Co., Inc.	Case IH Maxxum 115 with Motrim Boom Mower	★ Northern	\$72,300.00
Glade & Grove Supply Co., Inc.	Case IH Maxxum 115 with Motrim Boom Mower	★ Central	\$71,950.00
Glade & Grove Supply Co., Inc.	Case IH Maxxum 115 with Motrim Boom Mower	★ Southern	\$71,950.00
Ring Power Corporation	Challenger MT465 with Diamond Boom Mower	Western	\$91,960.00
Ring Power Corporation	Challenger MT465 with Diamond Boom Mower	Northern	\$91,960.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>AGRICULTURE TYPE TRACTOR WITH BOOM MOWER</u>			
<u>(4 WHEEL DRIVE) (Specification #57)</u>			
<i>(continued)</i>			
Ring Power Corporation	Challenger MT465 with Diamond Boom Mower	Central	\$91,960.00
Kelly Tractor Co.	Challenger MT465 with Diamond Boom Mower	Southern	\$91,895.00
Alamo Sales Corp.	John Deere 6430 with Alamo Versa Boom Mower	Western	\$82,226.00
Alamo Sales Corp.	John Deere 6430 with Alamo Versa Boom Mower	Northern	\$82,226.00
Alamo Sales Corp.	John Deere 6430 with Alamo Versa Boom Mower	Central	\$82,226.00
Alamo Sales Corp.	John Deere 6430 with Alamo Versa Boom Mower	Southern	\$82,226.00
Nortrax, Inc.	John Deere 6430 with Tiger Bengal Boom Mower	Western	\$80,665.00
Nortrax, Inc.	John Deere 6430 with Tiger Bengal Boom Mower	Northern	\$80,665.00
Nortrax, Inc.	John Deere 6430 with Tiger Bengal Boom Mower	Central	\$80,665.00
Nortrax, Inc.	John Deere 6430 with Tiger Bengal Boom Mower	Southern	\$80,665.00
Creel Tractor Company	Kubota M108 with Terrain King Boom Mower	Western	\$80,388.00
Creel Tractor Company	Kubota M108 with Terrain King Boom Mower	Northern	\$80,388.00
Creel Tractor Company	Kubota M108 with Terrain King Boom Mower	Central	\$80,188.00
Creel Tractor Company	Kubota M108 with Terrain King Boom Mower	Southern	\$79,988.00
Kelly Tractor Co.	Massey Ferguson 5460 with Diamond Boom Mower	Western	-- NB --
	Massey Ferguson 5460 with Diamond Boom Mower	Northern	-- NB --
	Massey Ferguson 5460 with Diamond Boom Mower	Central	\$82,368.00
	Massey Ferguson 5460 with Diamond Boom Mower	Southern	\$82,368.00
Alamo Sales Corp.	New Holland TS6030 with Alamo Versa Boom Mower	Western	\$82,226.00
Alamo Sales Corp.	New Holland TS6030 with Alamo Versa Boom Mower	Northern	\$82,226.00
Alamo Sales Corp.	New Holland TS6030 with Alamo Versa Boom Mower	Central	\$82,226.00
Alamo Sales Corp.	New Holland TS6030 with Alamo Versa Boom Mower	Southern	\$82,226.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>HYDRAULIC MINI EXCAVATOR (Specification #58)</u>			
Bobcat Company/Doosan	Bobcat 325	★ Western	\$24,552.00
Bobcat Company/Doosan	Bobcat 325	★ Northern	\$24,552.00
Bobcat Company/Doosan	Bobcat 325	★ Central	\$24,552.00
Bobcat Company/Doosan	Bobcat 325	★ Southern	\$24,552.00
Trekker Tractor, LLC	Case CX31B	Western	\$30,987.00
Trekker Tractor, LLC	Case CX31B	Northern	\$30,987.00
Trekker Tractor, LLC	Case CX31B	Central	\$30,987.00
Trekker Tractor, LLC	Case CX31B	Southern	\$30,987.00
Ring Power Corporation	Caterpillar 302.5	Western	\$31,190.00
Ring Power Corporation	Caterpillar 302.5	Northern	\$31,190.00
Ring Power Corporation	Caterpillar 302.5	Central	\$31,190.00
Kelly Tractor Co.	Caterpillar 302.5	Southern	\$31,219.00
Nortrax, Inc.	Hitachi ZX27U2	Western	\$27,053.00
Nortrax, Inc.	Hitachi ZX27U2	Northern	\$27,053.00
Nortrax, Inc.	Hitachi ZX27U2	Central	\$27,053.00
Nortrax, Inc.	Hitachi ZX27U2	Southern	\$27,053.00
Glade & Grove Supply Co., Inc.	JCB 8030Z	Western	\$33,250.00
Glade & Grove Supply Co., Inc.	JCB 8030Z	Northern	\$33,100.00
Glade & Grove Supply Co., Inc.	JCB 8030Z	Central	\$32,750.00
Glade & Grove Supply Co., Inc.	JCB 8030Z	Southern	\$32,750.00
Nortrax, Inc.	John Deere 27D	Western	\$27,053.00
Nortrax, Inc.	John Deere 27D	Northern	\$27,053.00
Nortrax, Inc.	John Deere 27D	Central	\$27,053.00
Nortrax, Inc.	John Deere 27D	Southern	\$27,053.00
	Kobelco 35SR	Western	-- NB --
G S Equipment, Inc.	Kobelco 35SR	Northern	\$37,880.00
G S Equipment, Inc.	Kobelco 35SR	Central	\$37,880.00
G S Equipment, Inc.	Kobelco 35SR	Southern	\$37,880.00
Linder Industrial Machinery Co.	Komatsu PC27MR-3	Western	\$32,500.00
Linder Industrial Machinery Co.	Komatsu PC27MR-3	Northern	\$32,500.00
Linder Industrial Machinery Co.	Komatsu PC27MR-3	Central	\$32,500.00
Linder Industrial Machinery Co.	Komatsu PC27MR-3	Southern	\$32,500.00
Agricon Equipment Co.	Kubota KX 71-3	Western	\$27,961.00
Futch's Tractor Depot	Kubota KX 71-3	Northern	\$27,500.00
Futch's Tractor Depot	Kubota KX 71-3	Central	\$27,500.00
Agricon Equipment Co.	Kubota KX 71-3	Southern	\$27,961.00
Kingline Equipment	New Holland E35B	Western	\$34,045.00
Kingline Equipment	New Holland E35B	Northern	\$34,445.00
Kingline Equipment	New Holland E35B	Central	\$34,845.00
Kingline Equipment	New Holland E35B	Southern	\$34,895.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HYDRAULIC MINI EXCAVATOR (Specification #58)

(continued)

United Rentals, Inc.	Takeuchi TB228	Western	\$28,333.00
United Rentals, Inc.	Takeuchi TB228	Northern	\$28,333.00
United Rentals, Inc.	Takeuchi TB228	Central	\$28,333.00
United Rentals, Inc.	Takeuchi TB228	Southern	\$28,333.00
Flagler Construction Equipment	Volvo ECR28	Western	\$35,207.00
Flagler Construction Equipment	Volvo ECR28	Northern	\$35,207.00
Flagler Construction Equipment	Volvo ECR28	Central	\$35,207.00
Flagler Construction Equipment	Volvo ECR28	Southern	\$35,207.00
Vermeer Southeast	Yanmar VIO35-5	Western	\$31,609.00
Vermeer Southeast	Yanmar VIO35-5	Northern	\$31,609.00
Vermeer Southeast	Yanmar VIO35-5	Central	\$31,609.00
Vermeer Southeast	Yanmar VIO35-5	Southern	\$31,609.00

HYDRAULIC EXCAVATOR, WHEELED TYPE - 42,000 LB. OPERATING WEIGHT (Specification #59)

Ring Power Corporation	Caterpillar M316	Western	\$174,086.00
Ring Power Corporation	Caterpillar M316	Northern	\$174,086.00
Ring Power Corporation	Caterpillar M316	Central	\$174,086.00
Kelly Tractor Co.	Caterpillar M316	Southern	\$174,009.00
Bobcat Company/Doosan	Doosan DX210W	★ Western	\$156,538.00
Bobcat Company/Doosan	Doosan DX210W	★ Northern	\$156,538.00
Bobcat Company/Doosan	Doosan DX210W	★ Central	\$156,538.00
Bobcat Company/Doosan	Doosan DX210W	★ Southern	\$156,538.00
Nortrax, Inc.	John Deere 190DW	Western	\$160,682.00
Nortrax, Inc.	John Deere 190DW	Northern	\$160,682.00
Nortrax, Inc.	John Deere 190DW	Central	\$160,682.00
Nortrax, Inc.	John Deere 190DW	Southern	\$160,682.00
Flagler Construction Equipment	Volvo EW180C	Western	\$160,407.00
Flagler Construction Equipment	Volvo EW180C	Northern	\$160,407.00
Flagler Construction Equipment	Volvo EW180C	Central	\$160,407.00
Flagler Construction Equipment	Volvo EW180C	Southern	\$160,407.00

HYDRAULIC EXCAVATOR - 54,000 LB. OPERATING WEIGHT (Specification #60)

Trekker Tractor, LLC	Case CX250C	Western	\$186,321.00
Trekker Tractor, LLC	Case CX250C	Northern	\$186,321.00
Trekker Tractor, LLC	Case CX250C	Central	\$186,321.00
Trekker Tractor, LLC	Case CX250C	Southern	\$186,321.00
Ring Power Corporation	Caterpillar 329	Western	\$227,985.00
Ring Power Corporation	Caterpillar 329	Northern	\$227,985.00
Ring Power Corporation	Caterpillar 329	Central	\$227,985.00
Kelly Tractor Co.	Caterpillar 329	Southern	\$222,885.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HYDRAULIC EXCAVATOR - 54,000 LB. OPERATING WEIGHT (Specification #60)

(continued)

Glade & Grove Supply Co., Inc.	JCB JS290	Western	\$231,300.00
Glade & Grove Supply Co., Inc.	JCB JS290	Northern	\$230,800.00
Glade & Grove Supply Co., Inc.	JCB JS290	Central	\$229,300.00
Glade & Grove Supply Co., Inc.	JCB JS290	Southern	\$229,300.00
Nortrax, Inc.	John Deere 250GLC	★ Western	\$161,354.00
Nortrax, Inc.	John Deere 250GLC	★ Northern	\$161,354.00
Nortrax, Inc.	John Deere 250GLC	★ Central	\$161,354.00
Nortrax, Inc.	John Deere 250GLC	★ Southern	\$161,354.00
	Kobelco SK260LC	Western	-- NB --
G S Equipment, Inc.	Kobelco SK260LC	Northern	\$187,750.00
G S Equipment, Inc.	Kobelco SK260LC	Central	\$187,750.00
G S Equipment, Inc.	Kobelco SK260LC	Southern	\$187,750.00
Linder Industrial Machinery Co.	Komatsu PC290LC-10	Western	\$214,500.00
Linder Industrial Machinery Co.	Komatsu PC290LC-10	Northern	\$214,500.00
Linder Industrial Machinery Co.	Komatsu PC290LC-10	Central	\$214,500.00
Linder Industrial Machinery Co.	Komatsu PC290LC-10	Southern	\$214,500.00
	Link-Belt 250X3	Western	-- NB --
G S Equipment, Inc.	Link-Belt 250X3	Northern	\$187,000.00
G S Equipment, Inc.	Link-Belt 250X3	Central	\$187,000.00
G S Equipment, Inc.	Link-Belt 250X3	Southern	\$187,000.00
Flagler Construction Equipment	Volvo EC240	Western	\$166,577.00
Flagler Construction Equipment	Volvo EC240	Northern	\$166,577.00
Flagler Construction Equipment	Volvo EC240	Central	\$166,577.00
Flagler Construction Equipment	Volvo EC240	Southern	\$166,577.00

ALL TERRAIN WALKING EXCAVATOR (Specification #61)

G S Equipment, Inc.	Kaiser S2	Western	\$314,997.00
G S Equipment, Inc.	Kaiser S2	Northern	\$314,997.00
G S Equipment, Inc.	Kaiser S2	Central	\$314,997.00
G S Equipment, Inc.	Kaiser S2	Southern	\$314,997.00
Menzi USA Sales, Inc.	Menzi Muck A61	★ Western	\$246,062.00
Menzi USA Sales, Inc.	Menzi Muck A61	★ Northern	\$246,062.00
Menzi USA Sales, Inc.	Menzi Muck A61	★ Central	\$246,062.00
Menzi USA Sales, Inc.	Menzi Muck A61	★ Southern	\$246,062.00

VACUUM EXCAVATOR, TRAILER MOUNTED - 14,000 LB. GVWR (Specification #62)

Southern Sewer Equipment Sales	Pipe Hunter (Vac Hunter)	Western	\$69,680.00
Southern Sewer Equipment Sales	Pipe Hunter (Vac Hunter)	Northern	\$69,680.00
Southern Sewer Equipment Sales	Pipe Hunter (Vac Hunter)	Central	\$69,680.00
Southern Sewer Equipment Sales	Pipe Hunter (Vac Hunter)	Southern	\$69,680.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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VACUUM EXCAVATOR, TRAILER MOUNTED - 14,000 LB. GVWR (Specification #62)

(continued)

Vermeer Southeast	Vactron LP 855DT	★ Western	\$44,758.00
Vermeer Southeast	Vactron LP 855DT	★ Northern	\$44,758.00
Vermeer Southeast	Vactron LP 855DT	★ Central	\$44,758.00
Vermeer Southeast	Vactron LP 855DT	★ Southern	\$44,785.00

Pat's Pump & Blower, LLC	X-Vac X800	Western	\$84,905.00
Pat's Pump & Blower, LLC	X-Vac X800	Northern	\$84,905.00
Pat's Pump & Blower, LLC	X-Vac X800	Central	\$84,905.00
Pat's Pump & Blower, LLC	X-Vac X800	Southern	\$84,905.00

TELESCOPIC EXCAVATOR, TRACK TYPE - 45,000 LB. OPERATING WEIGHT (Specification #63)

Ring Power Corporation	Gradall 4200 III	★ Western	\$235,129.00
Ring Power Corporation	Gradall 4200 III	★ Northern	\$235,129.00
G S Equipment, Inc.	Gradall 4200 III	★ Central	\$237,960.00
G S Equipment, Inc.	Gradall 4200 III	★ Southern	\$237,960.00

TELESCOPIC EXCAVATOR, WHEELED 6X6 - 47,000 LB. OPERATING WEIGHT (Specification #64)

Ring Power Corporation	Gradall XL 4100 IV	★ Western	\$347,685.00
Ring Power Corporation	Gradall XL 4100 IV	★ Northern	\$347,685.00
G S Equipment, Inc.	Gradall XL 4100 IV	★ Central	\$343,428.00
G S Equipment, Inc.	Gradall XL 4100 IV	★ Southern	\$343,428.00

30,000 LB. COMPACTION VIBRATORY ROLLER (Specification #65)

Nortrax, Inc.	Bomag BW177D-40	★ Western	\$71,541.00
Nortrax, Inc.	Bomag BW177D-40	★ Northern	\$71,541.00
Nortrax, Inc.	Bomag BW177D-40	★ Central	\$71,541.00
Nortrax, Inc.	Bomag BW177D-40	★ Southern	\$71,541.00

Trekker Tractor, LLC	Case SV208	Western	\$72,097.00
Trekker Tractor, LLC	Case SV208	Northern	\$72,097.00
Trekker Tractor, LLC	Case SV208	Central	\$72,097.00
Trekker Tractor, LLC	Case SV208	Southern	\$72,097.00

Ring Power Corporation	Caterpillar CS44	Western	\$92,538.00
Ring Power Corporation	Caterpillar CS44	Northern	\$92,538.00
Ring Power Corporation	Caterpillar CS44	Central	\$92,538.00
Kelly Tractor Co.	Caterpillar CS44	Southern	\$93,078.00

Flint Equipment Company	Dynapac CA250D	Western	\$107,220.00
	Dynapac CA250D	Northern	-- NB --
Trekker Tractor, LLC	Dynapac CA250D	Central	\$107,220.00
Trekker Tractor, LLC	Dynapac CA250D	Southern	\$107,220.00

Linder Industrial Machinery Co.	Hamm 3410	Western	\$80,000.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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30,000 LB. COMPACTION VIBRATORY ROLLER (Specification #65)

(continued)

Linder Industrial Machinery Co.	Hamm 3410	Northern	\$80,000.00
Linder Industrial Machinery Co.	Hamm 3410	Central	\$80,000.00
Linder Industrial Machinery Co.	Hamm 3410	Southern	\$80,000.00
Glade & Grove Supply Co., Inc.	JCB VM75D	Western	\$75,000.00
Glade & Grove Supply Co., Inc.	JCB VM75D	Northern	\$74,500.00
Glade & Grove Supply Co., Inc.	JCB VM75D	Central	\$74,000.00
Glade & Grove Supply Co., Inc.	JCB VM75D	Southern	\$74,000.00
	Sakai SV505-I	Western	-- NB --
G S Equipment, Inc.	Sakai SV505-I	Northern	\$97,298.00
G S Equipment, Inc.	Sakai SV505-I	Central	\$97,298.00
G S Equipment, Inc.	Sakai SV505-I	Southern	\$97,298.00
Flagler Construction Equipment	Volvo SD-70D	Western	\$79,797.00
Flagler Construction Equipment	Volvo SD-70D	Northern	\$79,797.00
Flagler Construction Equipment	Volvo SD-70D	Central	\$79,797.00
Flagler Construction Equipment	Volvo SD-70D	Southern	\$79,797.00

80,000 LB. LANDFILL COMPACTOR (Specification #66)

Al-Jon Manufacturing, LLC	Al-Jon Advantage 500	Western	\$750,800.00
Al-Jon Manufacturing, LLC	Al-Jon Advantage 500	Northern	\$750,800.00
Al-Jon Manufacturing, LLC	Al-Jon Advantage 500	Central	\$750,800.00
Al-Jon Manufacturing, LLC	Al-Jon Advantage 500	Southern	\$750,800.00
Nortrax, Inc.	Bomag BC772RB-2	★ Western	\$416,240.00
Nortrax, Inc.	Bomag BC772RB-2	★ Northern	\$416,240.00
Nortrax, Inc.	Bomag BC772RB-2	★ Central	\$416,240.00
Nortrax, Inc.	Bomag BC772RB-2	★ Southern	\$416,240.00
Ring Power Corporation	Caterpillar 826	Western	\$508,798.00
Ring Power Corporation	Caterpillar 826	Northern	\$508,798.00
Ring Power Corporation	Caterpillar 826	Central	\$508,798.00
Kelly Tractor Co.	Caterpillar 826	Southern	\$508,582.00

4X4 LOADER BACKHOE WITH CANOPY (STANDARD STICK) (Specification #67)

Trekker Tractor, LLC	Case 580N	★ Western	\$52,657.00
Trekker Tractor, LLC	Case 580N	Northern	\$52,657.00
Trekker Tractor, LLC	Case 580N	Central	\$52,657.00
Trekker Tractor, LLC	Case 580N	Southern	\$52,657.00
Ring Power Corporation	Caterpillar 416	Western	\$63,429.00
Ring Power Corporation	Caterpillar 416	Northern	\$63,429.00
Ring Power Corporation	Caterpillar 416	Central	\$63,429.00
Kelly Tractor Co.	Caterpillar 416	Southern	\$63,515.00
Glade & Grove Supply Co., Inc.	JCB 3C-14	Western	\$60,750.00
Glade & Grove Supply Co., Inc.	JCB 3C-14	Northern	\$60,550.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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4X4 LOADER BACKHOE WITH CANOPY (STANDARD STICK) (Specification #67)

(continued)

Glade & Grove Supply Co., Inc.	JCB 3C-14	Central	\$60,200.00
Glade & Grove Supply Co., Inc.	JCB 3C-14	Southern	\$60,200.00
	John Deere 310J	Western	-- NB --
Nortrax, Inc.	John Deere 310J	★ Northern	\$51,843.00
Nortrax, Inc.	John Deere 310J	★ Central	\$51,843.00
Nortrax, Inc.	John Deere 310J	★ Southern	\$51,843.00
Kingline Equipment	New Holland B90	Western	\$56,560.00
Kingline Equipment	New Holland B90	Northern	\$56,860.00
Kingline Equipment	New Holland B90	Central	\$57,160.00
Kingline Equipment	New Holland B90	Southern	\$57,460.00
Flagler Construction Equipment	Volvo BL60	Western	\$54,457.00
Flagler Construction Equipment	Volvo BL60	Northern	\$54,457.00
Flagler Construction Equipment	Volvo BL60	Central	\$54,457.00
Flagler Construction Equipment	Volvo BL60	Southern	\$54,457.00

SKID STEER LOADER - 1850 LB. OPERATING CAPACITY (TRACKS OR TIRES)

(Specification #68)

Bobcat Company/Doosan	Bobcat S185	Western	\$23,089.00
Bobcat Company/Doosan	Bobcat S185	Northern	\$23,089.00
Bobcat Company/Doosan	Bobcat S185	Central	\$23,089.00
Bobcat Company/Doosan	Bobcat S185	★ Southern	\$23,089.00
Trekker Tractor, LLC	Case SV185	Western	\$25,163.00
Trekker Tractor, LLC	Case SV185	Northern	\$25,163.00
Trekker Tractor, LLC	Case SV185	Central	\$25,163.00
Trekker Tractor, LLC	Case SV185	Southern	\$25,163.00
Ring Power Corporation	Caterpillar 226	Western	\$24,845.00
Ring Power Corporation	Caterpillar 226	Northern	\$24,845.00
Ring Power Corporation	Caterpillar 226	Central	\$24,845.00
Kelly Tractor Co.	Caterpillar 226	Southern	\$24,857.00
Glade & Grove Supply Co., Inc.	JCB 180	Western	\$30,050.00
Glade & Grove Supply Co., Inc.	JCB 180	Northern	\$29,850.00
Glade & Grove Supply Co., Inc.	JCB 180	Central	\$29,500.00
Glade & Grove Supply Co., Inc.	JCB 180	Southern	\$29,500.00
Nortrax, Inc.	John Deere 318D	★ Western	\$23,046.00
Nortrax, Inc.	John Deere 318D	★ Northern	\$23,046.00
Nortrax, Inc.	John Deere 318D	★ Central	\$23,046.00
	John Deere 318D	Southern	-- NB --
Agricon Equipment Co.	Kubota SVL75	Western	\$36,998.00
Futch's Tractor Depot	Kubota SVL75	Northern	\$36,100.00
Futch's Tractor Depot	Kubota SVL75	Central	\$36,100.00



BUSINESS & PROFESSIONAL DEVELOPMENT DIVISION
ASSIGNMENTS/CORRESPONDENCE

FROM: Vivian O. Walters, Jr.

DATE: April 2, 2012

Request for Approval

Signature and Date of Approval

- ☒ Laurie Johnson
- ☒ Sheri McGriff
- ☒ Veronica Clark

COMMENTS

Re: SBE Project Worksheet – Director’s Signature

Logged out by

Date

(PLEASE RETURN TO VIVIAN O. WALTERS, JR.)



Sustainability, Planning and Economic Enhancement Department
Small Business Development Division
Certified Firms as of
April 02, 2012
(Certified in Specific Categories Below)

TRADE CATEGORIES		EXP. DATE	CONTACT	ADDRESS	PHONE / FAX
FIRM NAME	CERT NO.				

Total # of Certified and Under Review Firms: 0

* Firms that have timely submitted re-certification applications which are "Under Review" are listed in red. Firms listed in red with "Under Review" designation in the Expiration Date column have not received final approval. You may contact the firm or SBD for approval status.

*Firms with "Under Review" designations may request an expedited certification review by submitting documentation relative to their participation on an upcoming project. Contact SBD (305-375-2378) for more information.