

DEPARTMENTAL INPUT

CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

☒ New
 ☐ OTR
 ☐ Sole Source
 ☐ Bid Waiver
 ☐ Emergency
 Previous Contract/Project No.

☐ Contract
 ☐ Re-Bid
 ☐ Other
 LIVING WAGE APPLIES: ☐ YES ☒ NO

Requisition No./Project No.: RQPD1300006
 TERM OF CONTRACT 0 YEAR(S) WITH YEAR(S) OTR

Requisition /Project Title: Various Vehicles/Fleet

Description: To purchase approximately 114 Model Year 2013 Police Vehicles by accessing a contract awarded competitively by Florida Sheriff's Association.

Issuing Department: ISD-PM
 Contact Person: Lourdes Betancourt
 Phone: 305-375-4121

Estimate Cost: \$2,496,663.00

Funding Source:
 GENERAL
FEDERAL
OTHER

Fleet Trust

ANALYSIS

Commodity Codes:	070	070-06			
Contract/Project History of previous purchases three (3) years Check here ☒ if this is a new contract/purchase with no previous history.					
	EXISTING	2ND YEAR	3RD YEAR		
Contractor:					
Small Business Enterprise:					
Contract Value:	\$ 	\$ 	\$ 		
Comments:					

Continued on another page (s): ☐ YES ☒ NO

RECOMMENDATIONS

	Set-aside	Sub-contractor goal	Bid preference	Selection factor
SBE				

Basis of recommendation:

Site: Lourdes Betancourt	Date sent to SBD: 3/5/2013
Date returned to DPM: 	

Revised April 2005

RECEIVED
 DEPT. BUSINESS DEV.
 2013 MAR -5 AM 11:31

BID AWARD ANNOUNCEMENT

12-20-0905

Effective Dates:

November 1, 2012 – September 30, 2013

PURSUIT, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS

*Participating Sheriffs Offices & Local Governmental
Agencies of the State of Florida*

Coordinated By

**The
Florida Sheriffs Association,
Florida Association of Counties &
Florida Fire Chiefs' Association**



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MEMO



FLORIDA SHERIFFS ASSOCIATION

P. O. Box 12519 • Tallahassee, FL 32317-2519

PHONE (850) 877-2165 • FAX (850) 878-8665

WEB SITE: www.flsheriffs.org

DATE: November 1, 2012

TO: **ALL PROSPECTIVE PARTICIPANTS**

FROM: Steve Casey Lynn Meek Peggy Goff
Executive Director Vehicle Bid Coordinator Vehicle Contract Manager

RE: **SHERIFFS' OFFICES & LOCAL GOVERNMENTAL AGENCIES
OF THE STATE OF FLORIDA COOPERATIVE BID FOR
PURSUIT, ADMINISTRATIVE, UTILITY VEHICLES, TRUCK & VANS
Bid No. 12-20-0905**

We are pleased to announce that the Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association has successfully conducted its 20th statewide competitive bid for vehicles which includes police pursuit, administrative, utility vehicles, trucks & vans. **This contract is effective beginning November 1, 2012 through September 30, 2013, as long as vehicles are available through fleet.**

Bids will be extended and guaranteed to any and all units of local governments and political subdivisions including, but not limited to, county, local county board of public instruction, municipalities and/or police agencies, other local public or public safety agencies or authorities within the State of Florida.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at lmeek@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

Also, when purchasing options, as required in Part A, Section 7, dealers are required to offer some discount below manufacturer's standard retail pricing (MSRP) for any factory add options.

All interested parties who wish to purchase from this contract may do so by following these simple procedures:

ORDERING INSTRUCTIONS

1. Contact the awarded dealership (see pages 34-36) listed in the zone from which you wish to purchase and advise them of your interest to purchase from **Bid No. 12-20-0905**. They will assist you with the placement of your order and answer any questions you may have regarding the vehicles purchased through this program. **You can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase.**

Agencies ordering a FORD, GENERAL MOTORS, CHRYSLER, or TOYOTA product, please be advised that you must use the appropriate FIN CODE/FAN CODE for the Florida Sheriffs Association in order to obtain the manufacturer's concessions. Also, you must use your FIN CODE/FAN CODE as a secondary number. For further assistance call the Fleet Customer Information Center for your appropriate manufacturer.

Manufacturer	Type Code	FSA Code	Fleet Center Contact Numbers	
FORD	FIN CODE	QE065	1-800-34-FLEET	(1-800-343-5338)
GENERAL MOTORS	FAN CODE	917872	1-800-FLEET OP	(1-800-353-3867)
CHRYSLER	FAN CODE	49313	1-800-999-FLEET	(1-800-999-3533)
TOYOTA	FIN CODE	GE159	1-800-732-2798	

2. **YOU MUST send a copy of the original purchase order (including FSA's Contract No. 12-20-0905) submitted to the participating dealer by mail or electronically to:**

Florida Sheriffs Association
P. O. Box 12519
Tallahassee, Florida 32317-2519
ATTN: Lynn Meek, Cooperative Bid Coordinator
lmeek@flsheriffs.org

3. **Basic information required on all purchase orders** is listed on Page 37 of this Bid Award Announcement. Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. **The agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time frame and request its issuance.**

NOTE: Purchasers are reminded that the issuance of a Purchase Order does not in itself guarantee the placement of an order.

4. Agencies which elect to purchase off this contract will incur the following Administrative Fees:
- **Pursuit, Administrative, Utility Vehicles, Trucks & Vans** – Dealers have included a one-half percent (.005) administrative fee in the base price and all add options that are listed. The one-half percent (.005) will also be included in any additional equipment (add options) which the dealers quote to the governmental agencies.
5. In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at lmeek@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.
6. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific dealer. Superscripts will be a number between 1 and 4, and will correspond as follows:

- 1 = Western zone dealer
- 2 = Northern zone dealer
- 3 = Central zone dealer
- 4 = Southern zone dealer

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numerical number that applies to their awarded zones. For example, if a dealer is awarded the northern and southern zones, their add/delete options for both zones will be represented by a "2" superscript.

Options are intended to add or delete equipment and/or features from the base vehicle specification, and to allow for an upgrade or downgrade to a manufacturer's model with a slightly different engine size or horsepower, and as such, will not be made available for purchase separate from the base vehicle.

IMPORTANT NOTE: The manufacturers have announced that they will be producing limited quantities of pursuit vehicles this year and that orders would be processed on a first come first serve basis while quantities last. **To be on the safe side, we are advising all agencies to place their orders for pursuit vehicles as soon as possible to ensure delivery of product.**

The Florida Sheriffs Association's, Florida Association of Counties' and Florida Fire Chiefs' Association's bid award for full size (pursuit and administrative), mid size (pursuit and administrative), utility vehicles, trucks and vans are as follows (zones indicated with a ★ = specification low bid for Bid 12-20-0905):

OVERVIEW OF AWARDED SPECIFICATIONS

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FULL SIZE PURSUIT VEHICLES - RWD (POLICE PACKAGE) (Specification #01)</u>			
Stingray Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Western	\$26,031.00
Stingray Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Northern	\$25,924.00
Stingray Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Central	\$25,798.00
Stingray Chevrolet	Chevrolet Caprice (1EW19/1SB/PPV)	Southern	\$25,924.00
Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDE48)	★ Western	\$21,216.00
Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDE48)	★ Northern	\$21,216.00
Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDE48)	★ Central	\$21,216.00
Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDE48)	★ Southern	\$21,216.00
<u>FULL SIZE PURSUIT VEHICLES - FWD OR AWD (POLICE PACKAGE) (Specification #02)</u>			
Duval Ford	Ford Interceptor (P2L)	Western	\$21,872.00
Duval Ford	Ford Interceptor (P2L)	Northern	\$21,468.00
Duval Ford	Ford Interceptor (P2L)	Central	\$21,872.00
Duval Ford	Ford Interceptor (P2L)	Southern	\$21,872.00
Duval Ford	Ford Interceptor (P2M)	Western	\$22,876.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE PURSUIT VEHICLES - FWD OR AWD (POLICE PACKAGE) (Specification #02)

(continued)

Duval Ford	Ford Interceptor (P2M)	Northern	\$22,472.00
Duval Ford	Ford Interceptor (P2M)	Central	\$22,876.00
Duval Ford	Ford Interceptor (P2M)	Southern	\$22,876.00
Stingray Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Western	\$20,295.00
Stingray Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Northern	\$20,198.00
Stingray Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Central	\$20,134.00
Stingray Chevrolet	Chevrolet Impala (1WS19/3FL)	★ Southern	\$20,159.00

FULL SIZE UTILITY VEHICLES - RWD (POLICE PACKAGE) (Specification #03)

Stingray Chevrolet	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	Western	\$26,352.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	Northern	\$26,349.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	Central	\$26,269.00
Maroone Chevrolet, LLC	Chevrolet Tahoe 1500 (CC10706/1FL/PPV)	Southern	\$26,295.00
Beck Auto Sales, Inc.	Dodge Durango SSV (WDDE75)	★ Western	\$25,321.00
Beck Auto Sales, Inc.	Dodge Durango SSV (WDDE75)	★ Northern	\$25,246.00
Beck Auto Sales, Inc.	Dodge Durango SSV (WDDE75)	★ Central	\$25,271.00
Beck Auto Sales, Inc.	Dodge Durango SSV (WDDE75)	★ Southern	\$25,321.00

FULL SIZE UTILITY VEHICLES - FWD OR AWD (POLICE PACKAGE) (Specification #04)

Bartow Ford	Ford Interceptor Utility (K7A)	★ Western	\$23,654.00
Duval Ford	Ford Interceptor Utility (K7A)	★ Northern	\$23,375.00
Don Reid Ford, Inc.	Ford Interceptor Utility (K7A)	★ Central	\$23,550.00
Don Reid Ford, Inc.	Ford Interceptor Utility (K7A)	★ Southern	\$23,550.00
Bartow Ford	Ford Interceptor Utility (K8A)	Western	\$24,558.00
Duval Ford	Ford Interceptor Utility (K8A)	Northern	\$24,380.00
Don Reid Ford, Inc.	Ford Interceptor Utility (K8A)	Central	\$24,500.00
Don Reid Ford, Inc.	Ford Interceptor Utility (K8A)	Southern	\$24,500.00

FULL SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #05)

Bartow Ford	Ford Taurus (P2D)	Western	\$20,046.00
Bartow Ford	Ford Taurus (P2D)	Northern	\$20,046.00
Bartow Ford	Ford Taurus (P2D)	Central	\$20,046.00
Bartow Ford	Ford Taurus (P2D)	Southern	\$20,046.00
Alan Jay Chevrolet Buick . . .	Chevrolet Impala (1WF19)	★ Western	\$18,642.00
Alan Jay Chevrolet Buick . . .	Chevrolet Impala (1WF19)	★ Northern	\$18,522.00
Alan Jay Chevrolet Buick . . .	Chevrolet Impala (1WF19)	★ Central	\$18,422.00
Maroone Chevrolet, LLC	Chevrolet Impala (1WF19)	★ Southern	\$18,382.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #05)

(continued)

Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDM48)	Western	\$22,190.00
Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDM48)	Northern	\$22,190.00
Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDM48)	Central	\$22,190.00
Maroone Chrysler Dodge Jeep Ram	Dodge Charger (LDDM48)	Southern	\$22,190.00

MID SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #06)

Don Reid Ford, Inc.	Ford Fusion (P0G)	Western	\$16,767.00
Don Reid Ford, Inc.	Ford Fusion (P0G)	Northern	\$16,667.00
Don Reid Ford, Inc.	Ford Fusion (P0G)	Central	\$16,627.00
Don Reid Ford, Inc.	Ford Fusion (P0G)	Southern	\$16,667.00

Alan Jay Chevrolet Buick . . .	Chevrolet Malibu (1GB69)	Western	\$19,493.00
Alan Jay Chevrolet Buick . . .	Chevrolet Malibu (1GB69)	Northern	\$19,373.00
Alan Jay Chevrolet Buick . . .	Chevrolet Malibu (1GB69)	Central	\$19,293.00
Maroone Chevrolet, LLC	Chevrolet Malibu (1GB69)	Southern	\$19,254.00

Maroone Chrysler Dodge Jeep Ram	Dodge Avenger (JSDH41)	★ Western	\$15,719.00
Maroone Chrysler Dodge Jeep Ram	Dodge Avenger (JSDH41)	★ Northern	\$15,719.00
Maroone Chrysler Dodge Jeep Ram	Dodge Avenger (JSDH41)	★ Central	\$15,719.00
Maroone Chrysler Dodge Jeep Ram	Dodge Avenger (JSDH41)	★ Southern	\$15,719.00

Alan Jay Nissan	Nissan Altima (13113)	Western	\$18,589.00
Alan Jay Nissan	Nissan Altima (13113)	Northern	\$18,489.00
Alan Jay Nissan	Nissan Altima (13113)	Central	\$18,339.00
Alan Jay Nissan	Nissan Altima (13113)	Southern	\$18,389.00

Alan Jay Toyota	Toyota Camry (2532)	Western	\$21,230.00
Alan Jay Toyota	Toyota Camry (2532)	Northern	\$21,035.00
Alan Jay Toyota	Toyota Camry (2532)	Central	\$20,930.00
Alan Jay Toyota	Toyota Camry (2532)	Southern	\$21,030.00

COMPACT 4-DOOR ADMINISTRATIVE VEHICLES (Specification #07)

Bartow Ford	Ford Focus (P3F)	★ Western	\$14,892.00
Bartow Ford	Ford Focus (P3F)	★ Northern	\$14,892.00
Bartow Ford	Ford Focus (P3F)	★ Central	\$14,892.00
Bartow Ford	Ford Focus (P3F)	★ Southern	\$14,892.00

Stingray Chevrolet	Chevrolet Cruze (1PL69)	Western	\$17,669.00
Stingray Chevrolet	Chevrolet Cruze (1PL69)	Northern	\$17,489.00
Stingray Chevrolet	Chevrolet Cruze (1PL69)	Central	\$17,398.00
Maroone Chevrolet, LLC	Chevrolet Cruze (1PL69)	Southern	\$17,387.00

Alan Jay Chevrolet Buick . . .	Buick Verano (4PG69)	Western	\$22,469.00
Alan Jay Chevrolet Buick . . .	Buick Verano (4PG69)	Northern	\$22,319.00
Alan Jay Chevrolet Buick . . .	Buick Verano (4PG69)	Central	\$22,219.00
Alan Jay Chevrolet Buick . . .	Buick Verano (4PG69)	Southern	\$22,244.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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COMPACT 4-DOOR ADMINISTRATIVE VEHICLES (Specification #07)

(continued)

Alan Jay Toyota	Toyota Corolla (1832)	Western	\$16,365.00
Alan Jay Toyota	Toyota Corolla (1832)	Northern	\$16,170.00
Alan Jay Toyota	Toyota Corolla (1832)	Central	\$16,065.00
Alan Jay Toyota	Toyota Corolla (1832)	Southern	\$16,165.00

SUB-COMPACT 4-DOOR ADMINISTRATIVE VEHICLES (Specification #08)

Bartow Ford	Ford Fiesta (P4B)	★ Western	\$14,454.00
Bartow Ford	Ford Fiesta (P4B)	★ Northern	\$14,454.00
Bartow Ford	Ford Fiesta (P4B)	Central	\$14,454.00
Bartow Ford	Ford Fiesta (P4B)	Southern	\$14,454.00

Rountree-Moore Chevrolet	Chevrolet Sonic (1JV69)	Western	\$16,144.00
Rountree-Moore Chevrolet	Chevrolet Sonic (1JV69)	Northern	\$15,894.00
Alan Jay Chevrolet Buick . . .	Chevrolet Sonic (1JV69)	Central	\$15,918.00
Maroone Chevrolet, LLC	Chevrolet Sonic (1JV69)	Southern	\$15,880.00

Beck Auto Sales, Inc.	Dodge Dart (PFDH41)	Western	\$16,580.00
Beck Auto Sales, Inc.	Dodge Dart (PFDH41)	Northern	\$16,530.00
Beck Auto Sales, Inc.	Dodge Dart (PFDH41)	Central	\$16,555.00
Beck Auto Sales, Inc.	Dodge Dart (PFDH41)	Southern	\$16,580.00

Alan Jay Nissan	Nissan Versa (11213)	Western	\$14,594.00
Alan Jay Nissan	Nissan Versa (11213)	Northern	\$14,494.00
Alan Jay Nissan	Nissan Versa (11213)	★ Central	\$14,344.00
Alan Jay Nissan	Nissan Versa (11213)	★ Southern	\$14,394.00

Alan Jay Toyota	Toyota Yaris Lift Back (1466)	Western	\$16,785.00
Alan Jay Toyota	Toyota Yaris Lift Back (1466)	Northern	\$16,590.00
Alan Jay Toyota	Toyota Yaris Lift Back (1466)	Central	\$16,485.00
Alan Jay Toyota	Toyota Yaris Lift Back (1466)	Southern	\$16,585.00

ELECTRIC ADMINISTRATIVE VEHICLES (Specification #09)

Rountree-Moore Chevrolet	Chevrolet Volt (1RC68)	Western	\$37,659.00
Rountree-Moore Chevrolet	Chevrolet Volt (1RC68)	Northern	\$37,259.00
Stingray Chevrolet	Chevrolet Volt (1RC68)	Central	\$37,148.00
Maroone Chevrolet, LLC	Chevrolet Volt (1RC68)	Southern	\$37,150.00

Beck Nissan, Inc.	Nissan LEAF (17113)	★ Western	\$35,530.00
Beck Nissan, Inc.	Nissan LEAF (17113)	★ Northern	\$35,530.00
Beck Nissan, Inc.	Nissan LEAF (17113)	★ Central	\$35,930.00
Beck Nissan, Inc.	Nissan LEAF (17113)	★ Southern	\$36,005.00

HYBRID 4-DOOR ADMINISTRATIVE VEHICLES (Specification #10)

Hub City Ford, Inc.	Ford Fusion (POL)	Western	\$23,444.00
Mullinax Ford of Osceola County	Ford Fusion (POL)	Northern	\$23,414.00
Mullinax Ford of Osceola County	Ford Fusion (POL)	Central	\$23,414.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HYBRID 4-DOOR ADMINISTRATIVE VEHICLES (Specification #10)

(continued)

Mullinax Ford of Osceola County	Ford Fusion (POL)	Southern	\$23,414.00
Alan Jay Chevrolet Buick . . .	Chevrolet Malibu Eco E-Assist (1GC69)	Western	\$23,946.00
Alan Jay Chevrolet Buick . . .	Chevrolet Malibu Eco E-Assist (1GC69)	Northern	\$23,796.00
Alan Jay Chevrolet Buick . . .	Chevrolet Malibu Eco E-Assist (1GC69)	Central	\$23,696.00
Maroone Chevrolet, LLC	Chevrolet Malibu Eco E-Assist (1GC69)	Southern	\$23,628.00
Alan Jay Chevrolet Buick . . .	Buick Regal Eco E-Assist (4GR69)	Western	\$27,338.00
Alan Jay Chevrolet Buick . . .	Buick Regal Eco E-Assist (4GR69)	Northern	\$27,188.00
Alan Jay Chevrolet Buick . . .	Buick Regal Eco E-Assist (4GR69)	Central	\$27,088.00
Alan Jay Chevrolet Buick . . .	Buick Regal Eco E-Assist (4GR69)	Southern	\$27,123.00
Alan Jay Toyota	Toyota Camry (2559)	Western	\$24,379.00
Alan Jay Toyota	Toyota Camry (2559)	Northern	\$24,179.00
Alan Jay Toyota	Toyota Camry (2559)	Central	\$24,079.00
Alan Jay Toyota	Toyota Camry (2559)	Southern	\$24,179.00
Alan Jay Toyota	Toyota Prius c (1203)	★ Western	\$19,893.00
Alan Jay Toyota	Toyota Prius c (1203)	★ Northern	\$19,698.00
Alan Jay Toyota	Toyota Prius c (1203)	★ Central	\$19,593.00
Alan Jay Toyota	Toyota Prius c (1203)	★ Southern	\$19,693.00

SMALL 2 PASSENGER ELECTRIC VEHICLES (Specification #11)

Cruise Car, Inc.	All American R Series (R2CB)	Western	\$8,838.00
Cruise Car, Inc.	All American R Series (R2CB)	Northern	\$8,938.00
Cruise Car, Inc.	All American R Series (R2CB)	Central	\$8,838.00
Cruise Car, Inc.	All American R Series (R2CB)	Southern	\$8,938.00
MotoElectric Vehicles & More	Electro Bubble Buddy (2P)	★ Western	\$6,850.00
MotoElectric Vehicles & More	Electro Bubble Buddy (2P)	★ Northern	\$6,850.00
MotoElectric Vehicles & More	Electro Bubble Buddy (2P)	★ Central	\$6,850.00
MotoElectric Vehicles & More	Electro Bubble Buddy (2P)	★ Southern	\$6,850.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Western	\$8,395.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Northern	\$8,345.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Central	\$8,345.00
Beck Auto Sales, Inc.	Global Electric Motors (e2)	Southern	\$8,395.00

THREE WHEELED PERSONAL TRANSPORTER, ELECTRIC (Specification #12)

T3 Personal Mobility Vehicle	Western	-- NB --
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Name of Dealership	Type of Vehicle	Zone	Base Price
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THREE WHEELED PERSONAL TRANSPORTER, ELECTRIC (Specification #12)

(continued)

	T3 Personal Mobility Vehicle	Northern	-- NB --
	T3 Personal Mobility Vehicle	Central	-- NB --
Emergency Vehicle Supply Co.	T3 Personal Mobility Vehicle	★ Southern	\$10,249.00

OFF-ROAD ALL TERRAIN VEHICLES - 4 WHEEL DRIVE (Specification #13)

GHC Motorsports	Honda Four Trax Foreman 500 (TRX500FA)	Western	\$7,889.00
GHC Motorsports	Honda Four Trax Foreman 500 (TRX500FA)	Northern	\$7,764.00
GHC Motorsports	Honda Four Trax Foreman 500 (TRX500FA)	Central	\$7,589.00
GHC Motorsports	Honda Four Trax Foreman 500 (TRX500FA)	Southern	\$7,664.00
GHC Motorsports	Polaris Sportsman 550 A13ZN55A)	★ Western	\$7,500.00
GHC Motorsports	Polaris Sportsman 550 (A13ZN55A)	★ Northern	\$7,400.00
GHC Motorsports	Polaris Sportsman 550 (A13ZN55A)	★ Central	\$7,250.00
GHC Motorsports	Polaris Sportsman 550 (A13ZN55A)	★ Southern	\$7,325.00
Ameri-Recreational Sports, LLC	Suzuki King Quad (LT-500AXi)	Western	\$7,865.00
Ameri-Recreational Sports, LLC	Suzuki King Quad (LT-500AXi)	Northern	\$7,665.00
Ameri-Recreational Sports, LLC	Suzuki King Quad (LT-500AXi)	Central	\$7,365.00
Ameri-Recreational Sports, LLC	Suzuki King Quad (LT-500AXi)	Southern	\$7,365.00
GHC Motorsports	Yamaha Grizzly 550 (YFM5FGBGR)	Western	\$7,583.00
GHC Motorsports	Yamaha Grizzly 550 (YFM5FGBGR)	Northern	\$7,458.00
GHC Motorsports	Yamaha Grizzly 550 (YFM5FGBGR)	Central	\$7,283.00
GHC Motorsports	Yamaha Grizzly 550 (YFM5FGBGR)	Southern	\$7,358.00

OFF-ROAD UTILITY VEHICLES- 4 WHEEL DRIVE (Specification #14)

Glade & Grove Supply Co., Inc.	Case IH Scout XL	Western	\$10,415.00
Glade & Grove Supply Co., Inc.	Case IH Scout XL	Northern	\$10,215.00
Glade & Grove Supply Co., Inc.	Case IH Scout XL	Central	\$9,865.00
Glade & Grove Supply Co., Inc.	Case IH Scout XL	Southern	\$9,865.00
Greensouth Equipment, Inc.	John Deere Gator HPX	★ Western	\$8,900.00
Greensouth Equipment, Inc.	John Deere Gator HPX	★ Northern	\$8,800.00
Everglades Farm Equipment	John Deere Gator HPX	★ Central	\$8,544.00
Everglades Farm Equipment	John Deere Gator HPX	★ Southern	\$8,544.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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OFF-ROAD UTILITY VEHICLES- 4 WHEEL DRIVE (Specification #14)

(continued)

Ameri-Recreational Sports, LLC	Kawasaki (4010)	Western	\$9,560.00
Gulf Coast Tractor & Equipment	Kawasaki (4010)	Northern	\$9,188.00
Ameri-Recreational Sports, LLC	Kawasaki (4010)	Central	\$9,105.00
Ameri-Recreational Sports, LLC	Kawasaki (4010)	Southern	\$9,105.00
Futch's Tractor Depot, Inc.	Kubota Diesel (RTV900)	Western	\$9,700.00
Futch's Tractor Depot, Inc.	Kubota Diesel (RTV900)	Northern	\$9,400.00
Futch's Tractor Depot, Inc.	Kubota Diesel (RTV900)	Central	\$9,400.00
Futch's Tractor Depot, Inc.	Kubota Diesel (RTV900)	Southern	\$9,700.00
Creel Tractor Company	New Holland Rustler 125	Western	\$10,988.00
Creel Tractor Company	New Holland Rustler 125	Northern	\$10,988.00
Creel Tractor Company	New Holland Rustler 125	Central	\$10,788.00
Creel Tractor Company	New Holland Rustler 125	Southern	\$10,388.00
RideNow Powersports Ocala	Polaris Ranger 500 EFI (R13TH50AG)	Western	\$9,045.00
RideNow Powersports Ocala	Polaris Ranger 500 EFI (R13TH50AG)	Northern	\$8,945.00
GHC Motorsports	Polaris Ranger 500 EFI (R13TH50AG)	Central	\$8,936.00
GHC Motorsports	Polaris Ranger 500 EFI (R13TH50AG)	Southern	\$9,011.00
GHC Motorsports	Yamaha Rhino 700 (YXR7FBGR)	Western	\$11,124.00
GHC Motorsports	Yamaha Rhino 700 (YXR7FBGR)	Northern	\$10,999.00
GHC Motorsports	Yamaha Rhino 700 (YXR7FBGR)	Central	\$10,824.00
Ameri-Recreational Sports, LLC	Yamaha Rhino 700 (YXR7FBGR)	Southern	\$10,898.00

HARLEY-DAVIDSON POLICE MOTORCYCLE (Specification #15)

Bruce Rossmeyer's Daytona HD	HD Road King (FLHP)	★ Western	\$16,500.00
Bruce Rossmeyer's Daytona HD	HD Road King (FLHP)	★ Northern	\$16,500.00
Bruce Rossmeyer's Daytona HD	HD Road King (FLHP)	★ Central	\$16,500.00
Bruce Rossmeyer's Daytona HD	HD Road King (FLHP)	★ Southern	\$16,500.00
Bruce Rossmeyer's Daytona HD	HD Electra Glide (FLHTP)	Western	\$16,750.00
Bruce Rossmeyer's Daytona HD	HD Electra Glide (FLHTP)	Northern	\$16,750.00
Bruce Rossmeyer's Daytona HD	HD Electra Glide (FLHTP)	Central	\$16,750.00
Bruce Rossmeyer's Daytona HD	HD Electra Glide (FLHTP)	Southern	\$16,750.00

HONDA POLICE MOTORCYCLE (Specification #16)

GHC Motorsports	Honda ST1300A	★ Western	\$17,290.00
GHC Motorsports	Honda ST1300A	★ Northern	\$17,165.00
GHC Motorsports	Honda ST1300A	★ Central	\$16,990.00
GHC Motorsports	Honda ST1300A	★ Southern	\$17,065.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HYBRID 4-DOOR UTILITY VEHICLES - 4X2 (Specification #17)

Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CC10706/1HY)	Western	\$46,867.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CC10706/1HY)	Northern	\$46,717.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CC10706/1HY)	Central	\$46,617.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CC10706/1HY)	Southern	\$46,642.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/4HY)	Western	\$47,388.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/4HY)	Northern	\$47,188.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/4HY)	Central	\$47,088.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/4HY)	Southern	\$47,188.00

HYBRID 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #18)

Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CK10706/1HY)	Western	\$49,455.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CK10706/1HY)	Northern	\$49,305.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CK10706/1HY)	Central	\$49,205.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe (CK10706/1HY)	Southern	\$49,240.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/4HY)	Western	\$49,931.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/4HY)	Northern	\$49,781.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/4HY)	Central	\$49,681.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/4HY)	Southern	\$49,781.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Western	\$35,981.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Northern	\$35,786.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Central	\$35,681.00
Alan Jay Toyota	Toyota Highlander (6964)	★ Southern	\$35,781.00

SMALL SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #19)

Duval Ford	Ford Escape (UOF)	★ Western	\$18,247.00
Duval Ford	Ford Escape (UOF)	★ Northern	\$18,247.00
Duval Ford	Ford Escape (UOF)	★ Central	\$18,247.00
Duval Ford	Ford Escape (UOF)	★ Southern	\$18,247.00
Alan Jay Chevrolet Buick . . .	Chevrolet Captiva Sport (1LD26)	Western	\$19,169.00
Alan Jay Chevrolet Buick . . .	Chevrolet Captiva Sport (1LD26)	Northern	\$19,019.00
Alan Jay Chevrolet Buick . . .	Chevrolet Captiva Sport (1LD26)	Central	\$18,919.00
Alan Jay Chevrolet Buick . . .	Chevrolet Captiva Sport (1LD26)	Southern	\$18,954.00
Alan Jay Chevrolet Buick . . .	Chevrolet Equinox (1LF26)	Western	\$20,644.00
Alan Jay Chevrolet Buick . . .	Chevrolet Equinox (1LF26)	Northern	\$20,494.00
Alan Jay Chevrolet Buick . . .	Chevrolet Equinox (1LF26)	Central	\$20,394.00
Alan Jay Chevrolet Buick . . .	Chevrolet Equinox (1LF26)	Southern	\$20,429.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLF26)	Western	\$22,622.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLF26)	Northern	\$22,572.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLF26)	Central	\$22,372.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLF26)	Southern	\$22,472.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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SMALL SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #20)

Duval Ford	Ford Escape (U9G)	★ Western	\$21,868.00
Duval Ford	Ford Escape (U9G)	★ Northern	\$21,868.00
Duval Ford	Ford Escape (U9G)	★ Central	\$21,868.00
Duval Ford	Ford Escape (U9G)	★ Southern	\$21,868.00
Alan Jay Chevrolet Buick . . .	Chevrolet Equinox (1LG26)	Western	\$22,268.00
Alan Jay Chevrolet Buick . . .	Chevrolet Equinox (1LG26)	Northern	\$22,168.00
Alan Jay Chevrolet Buick . . .	Chevrolet Equinox (1LG26)	Central	\$22,018.00
Maroone Chevrolet, LLC	Chevrolet Equinox (1LG26)	Southern	\$22,072.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLG26)	Western	\$24,246.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLG26)	Northern	\$24,146.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLG26)	Central	\$23,986.00
Alan Jay Chevrolet Buick . . .	GMC Terrain (TLG26)	Southern	\$24,121.00

MID SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #21)

Hub City Ford, Inc.	Ford Explorer (K7B)	★ Western	\$22,699.00
Hub City Ford, Inc.	Ford Explorer (K7B)	★ Northern	\$22,699.00
Hub City Ford, Inc.	Ford Explorer (K7B)	★ Central	\$22,699.00
Hub City Ford, Inc.	Ford Explorer (K7B)	★ Southern	\$22,699.00
	Chevrolet Traverse (CR14526)	Western	-- NB --
	Chevrolet Traverse (CR14526)	Northern	-- NB --
Maroone Chevrolet, LLC	Chevrolet Traverse (CR14526)	Central	\$24,328.00
Maroone Chevrolet, LLC	Chevrolet Traverse (CR14526)	Southern	\$24,203.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKTH74)	Western	\$24,899.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKTH74)	Northern	\$24,899.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKTH74)	Central	\$24,899.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKTH74)	Southern	\$24,899.00
Beck Nissan, Inc.	Nissan Pathfinder (25113)	Western	\$23,995.00
Beck Nissan, Inc.	Nissan Pathfinder (25113)	Northern	\$23,970.00
Beck Nissan, Inc.	Nissan Pathfinder (25113)	Central	\$24,420.00
Beck Nissan, Inc.	Nissan Pathfinder (25113)	Southern	\$24,470.00
Alan Jay Toyota	Toyota Highlander (6942)	Western	\$26,016.00
Alan Jay Toyota	Toyota Highlander (6942)	Northern	\$25,821.00
Alan Jay Toyota	Toyota Highlander (6942)	Central	\$25,716.00
Alan Jay Toyota	Toyota Highlander (6942)	Southern	\$25,816.00

MID SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #22)

Hub City Ford, Inc.	Ford Explorer (K8B)	★ Western	\$24,499.00
Hub City Ford, Inc.	Ford Explorer (K8B)	★ Northern	\$24,499.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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MID SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #22)

(continued)

Hub City Ford, Inc.	Ford Explorer (K8B)	★ Central	\$24,499.00
Hub City Ford, Inc.	Ford Explorer (K8B)	★ Southern	\$24,499.00
	Chevrolet Traverse (CV14526)	Western	-- NB --
	Chevrolet Traverse (CV14526)	Northern	-- NB --
Maroone Chevrolet, LLC	Chevrolet Traverse (CV14526)	Central	\$26,177.00
Maroone Chevrolet, LLC	Chevrolet Traverse (CV14526)	Southern	\$26,052.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKJH74)	Western	\$26,199.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKJH74)	Northern	\$26,199.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKJH74)	Central	\$26,199.00
Maroone Chrysler Dodge Jeep Ram	Jeep Grand Cherokee Laredo (WKJH74)	Southern	\$26,199.00
Beck Nissan, Inc.	Nissan Pathfinder (25013)	Western	\$25,470.00
Beck Nissan, Inc.	Nissan Pathfinder (25013)	Northern	\$25,395.00
Beck Nissan, Inc.	Nissan Pathfinder (25013)	Central	\$25,895.00
Beck Nissan, Inc.	Nissan Pathfinder (25013)	Southern	\$25,970.00
Alan Jay Toyota	Toyota Highlander (6948)	Western	\$28,478.00
Alan Jay Toyota	Toyota Highlander (6948)	Northern	\$28,283.00
Alan Jay Toyota	Toyota Highlander (6948)	Central	\$28,178.00
Alan Jay Toyota	Toyota Highlander (6948)	Southern	\$28,278.00

FULL SIZE 4-DOOR COMMERCIAL UTILITY VEHICLES - 4X2 (Specification #23)

Duval Ford	Ford Expedition (U1F))	★ Western	\$25,328.00
Duval Ford	Ford Expedition (U1F))	★ Northern	\$24,980.00
Duval Ford	Ford Expedition (U1F))	★ Central	\$25,328.00
Duval Ford	Ford Expedition (U1F))	★ Southern	\$25,328.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CC10706/1FL)	Western	\$28,925.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CC10706/1FL)	Northern	\$28,775.00
Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CC10706/1FL)	Central	\$28,675.00
Maroone Chevrolet, LLC	Chevrolet Tahoe 1500 (CC10706/1FL)	Southern	\$28,581.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/1SA)	Western	\$29,109.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/1SA)	Northern	\$28,959.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/1SA)	Central	\$28,659.00
Alan Jay Chevrolet Buick . . .	GMC Yukon (TC10706/1SA)	Southern	\$28,934.00
Beck Auto Sales, Inc.	Dodge Durango (WDDL75)	Western	\$30,320.00
Beck Auto Sales, Inc.	Dodge Durango (WDDL75)	Northern	\$30,269.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE 4-DOOR COMMERCIAL UTILITY VEHICLES - 4X2 (Specification #23)

(continued)

Beck Auto Sales, Inc.	Dodge Durango (WDDL75)	Central	\$30,295.00
Beck Auto Sales, Inc.	Dodge Durango (WDDL75)	Southern	\$30,320.00

FULL SIZE 4-DOOR SPECIAL SERVICE UTILITY VEHICLES - 4X4 OR AWD (Specification #24)

Duval Ford	Ford Expedition (U1G)	Western	\$27,844.00
Duval Ford	Ford Expedition (U1G)	Northern	\$27,544.00
Duval Ford	Ford Expedition (U1G)	Central	\$27,844.00
Duval Ford	Ford Expedition (U1G)	Southern	\$27,844.00

Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CK10706/1FL)	Western	\$28,985.00
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Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CK10706/1FL)	Northern	\$28,835.00
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Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CK10706/1FL)	Central	\$28,435.00
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Alan Jay Chevrolet Buick . . .	Chevrolet Tahoe 1500 (CK10706/1FL)	Southern	\$28,810.00
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Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/1SA)	Western	\$32,749.00
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Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/1SA)	Northern	\$32,599.00
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Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/1SA)	Central	\$32,299.00
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Alan Jay Chevrolet Buick . . .	GMC Yukon (TK10706/1SA)	Southern	\$32,524.00
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Beck Auto Sales, Inc.	Dodge Durango (WDEE75)	★ Western	\$26,770.00
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Beck Auto Sales, Inc.	Dodge Durango (WDEE75)	★ Northern	\$26,720.00
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Beck Auto Sales, Inc.	Dodge Durango (WDEE75)	★ Central	\$26,745.00
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Beck Auto Sales, Inc.	Dodge Durango (WDEE75)	★ Southern	\$26,770.00
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**1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X2 (Specification #25)**

Duval Ford	Ford Expedition EL (K1F)	★ Western	\$28,398.00
Duval Ford	Ford Expedition EL (K1F)	★ Northern	\$28,098.00
Duval Ford	Ford Expedition EL (K1F)	★ Central	\$28,398.00
Duval Ford	Ford Expedition EL (K1F)	★ Southern	\$28,398.00

Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 1500 (CC10906/1FL)	Western	\$31,860.00
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Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 1500 (CC10906/1FL)	Northern	\$31,710.00
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Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 1500 (CC10906/1FL)	Central	\$31,410.00
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Maroone Chevrolet, LLC	Chevrolet Suburban 1500 (CC10906/1FL)	Southern	\$31,532.00
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Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TC10906)	Western	\$31,984.00
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Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TC10906)	Northern	\$31,834.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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**1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X2 (Specification #25)**

(continued)

Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TC10906)	Central	\$31,534.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TC10906)	Southern	\$31,809.00

**1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X4 (Specification #26)**

Duval Ford	Ford Expedition EL (K1G)	★ Western	\$30,963.00
Duval Ford	Ford Expedition EL (K1G)	★ Northern	\$30,663.00
Duval Ford	Ford Expedition EL (K1G)	★ Central	\$30,963.00
Duval Ford	Ford Expedition EL (K1G)	★ Southern	\$30,963.00
Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 1500 (CK10906/1FL)	Western	\$34,392.00
Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 1500 (CK10906/1FL)	Northern	\$34,242.00
Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 1500 (CK10906/1FL)	Central	\$33,942.00
Maroone Chevrolet, LLC	Chevrolet Suburban 1500 (CK10906/1FL)	Southern	\$34,070.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TK10906)	Western	\$34,517.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TK10906)	Northern	\$34,367.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TK10906)	Central	\$34,267.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL (TK10906)	Southern	\$34,342.00

**3/4 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X2 (Specification #27)**

Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 2500 (CC20906/1FL)	★ Western	\$33,278.00
Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 2500 (CC20906/1FL)	★ Northern	\$33,128.00
Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 2500 (CC20906/1FL)	★ Central	\$32,828.00
Maroone Chevrolet, LLC	Chevrolet Suburban 2500 (CC20906/1FL)	★ Southern	\$32,915.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Western	\$33,405.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Northern	\$33,255.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Central	\$33,155.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TC20906/1SA)	Southern	\$33,230.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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**3/4 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER
UTILITY VEHICLES - 4X4 (Specification #28)**

Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 2500 (CK20906/1FL)	★ Western	\$35,856.00
Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 2500 (CK20906/1FL)	★ Northern	\$35,706.00
Alan Jay Chevrolet Buick . . .	Chevrolet Suburban 2500 (CK20906/1FL)	★ Central	\$35,406.00
Maroone Chevrolet, LLC	Chevrolet Suburban 2500 (CK20906/1FL)	★ Southern	\$35,485.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Western	\$35,984.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Northern	\$35,834.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Central	\$35,734.00
Alan Jay Chevrolet Buick . . .	GMC Yukon XL 2500 (TK20906/1SA)	Southern	\$35,809.00

7 PASSENGER MINI VAN - FWD (Specification #29)

Beck Auto Sales, Inc.	Dodge Grand Caravan (RTKH53)	★ Western	\$20,427.00
Beck Auto Sales, Inc.	Dodge Grand Caravan (RTKH53)	★ Northern	\$20,377.00
Beck Auto Sales, Inc.	Dodge Grand Caravan (RTKH53)	★ Central	\$20,402.00
Beck Auto Sales, Inc.	Dodge Grand Caravan (RTKH53)	★ Southern	\$20,427.00
Beck Nissan, Inc.	Nissan Quest (55213)	Western	\$26,855.00
Beck Nissan, Inc.	Nissan Quest (55213)	Northern	\$26,780.00
Beck Nissan, Inc.	Nissan Quest (55213)	Central	\$27,280.00
Beck Nissan, Inc.	Nissan Quest (55213)	Southern	\$27,305.00
Alan Jay Toyota	Toyota Sienna (5328)	Western	\$24,011.00
Alan Jay Toyota	Toyota Sienna (5328)	Northern	\$23,816.00
Alan Jay Toyota	Toyota Sienna (5328)	Central	\$23,711.00
Alan Jay Toyota	Toyota Sienna (5328)	Southern	\$23,811.00

CARGO MINI VAN - FWD (Specification #30)

Duval Ford	Ford Transit Connect (S6A)	★ Western	\$19,450.00
Duval Ford	Ford Transit Connect (S6A)	★ Northern	\$18,992.00
Duval Ford	Ford Transit Connect (S6A)	★ Central	\$19,450.00
Duval Ford	Ford Transit Connect (S6A)	★ Southern	\$19,450.00
Beck Auto Sales, Inc.	Dodge Grand Caravan C/V (RTKE53)	Western	\$19,775.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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CARGO MINI VAN - FWD (Specification #30)

(continued)

Beck Auto Sales, Inc.	Dodge Grand Caravan C/V (RTKE53)	Northern	\$19,725.00
Beck Auto Sales, Inc.	Dodge Grand Caravan C/V (RTKE53)	Central	\$19,750.00
Beck Auto Sales, Inc.	Dodge Grand Caravan C/V (RTKE53)	Southern	\$19,775.00

8 PASSENGER VAN - RWD (Specification #31)

Bartow Ford	Ford E-150 Club Wagon (E1B)	★ Western	\$18,553.00
Bartow Ford	Ford E-150 Club Wagon (E1B)	★ Northern	\$18,553.00
Bartow Ford	Ford E-150 Club Wagon (E1B)	★ Central	\$18,553.00
Bartow Ford	Ford E-150 Club Wagon (E1B)	★ Southern	\$18,553.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 1500 (CG13406)	Western	\$19,736.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 1500 (CG13406)	Northern	\$19,586.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 1500 (CG13406)	Central	\$19,461.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 1500 (CG13406)	Southern	\$19,636.00
Alan Jay Chevrolet Buick . . .	GMC Savana 1500 (TG13406)	Western	\$20,211.00
Alan Jay Chevrolet Buick . . .	GMC Savana 1500 (TG13406)	Northern	\$20,061.00
Alan Jay Chevrolet Buick . . .	GMC Savana 1500 (TG13406)	Central	\$19,961.00
Alan Jay Chevrolet Buick . . .	GMC Savana 1500 (TG13406)	Southern	\$20,036.00

12 PASSENGER VAN (Specification #32)

Bartow Ford	Ford E-350 Club Wagon (E3B)	★ Western	\$22,124.00
Duval Ford	Ford E-350 Club Wagon (E3B)	★ Northern	\$22,011.00
Bartow Ford	Ford E-350 Club Wagon (E3B)	Central	\$22,124.00
Bartow Ford	Ford E-350 Club Wagon (E3B)	★ Southern	\$22,124.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 2500 (CG23406)	Western	\$22,528.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 2500 (CG23406)	Northern	\$22,328.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 2500 (CG23406)	★ Central	\$22,053.00
Maroone Chevrolet, LLC	Chevrolet Express 2500 (CG23406)	Southern	\$22,230.00
Alan Jay Chevrolet Buick . . .	GMC Savana 2500 (TG23406)	Western	\$22,403.00
Alan Jay Chevrolet Buick . . .	GMC Savana 2500 (TG23406)	Northern	\$22,253.00
Alan Jay Chevrolet Buick . . .	GMC Savana 2500 (TG23406)	Central	\$22,153.00
Alan Jay Chevrolet Buick . . .	GMC Savana 2500 (TG23406)	Southern	\$22,228.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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12 PASSENGER VAN (Specification #32)

(continued)

Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Western	\$41,976.00
Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Northern	\$41,976.00
Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Central	\$41,976.00
Atlantic Truck Center	Freightliner Sprinter (F2PV170)	Southern	\$41,976.00

15 PASSENGER VAN (Specification #33)

Bartow Ford	Ford E-350 Club Wagon Extended (S3B)	★ Western	\$23,534.00
Bartow Ford	Ford E-350 Club Wagon Extended (S3B)	★ Northern	\$23,534.00
Bartow Ford	Ford E-350 Club Wagon Extended (S3B)	★ Central	\$23,534.00
Bartow Ford	Ford E-350 Club Wagon Extended (S3B)	★ Southern	\$23,564.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 3500 (CG33706)	Western	\$24,820.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 3500 (CG33706)	Northern	\$24,720.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 3500 (CG33706)	Central	\$24,425.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express 3500 (CG33706)	Southern	\$24,700.00
Alan Jay Chevrolet Buick . . .	GMC Savana 3500 (TG33706)	Western	\$24,820.00
Alan Jay Chevrolet Buick . . .	GMC Savana 3500 (TG33706)	Northern	\$24,694.00
Alan Jay Chevrolet Buick . . .	GMC Savana 3500 (TG33706)	Central	\$24,425.00
Alan Jay Chevrolet Buick . . .	GMC Savana 3500 (TG33706)	Southern	\$24,694.00

UTILITY CARGO VAN (Specification #34)

Duval Ford	Ford E-250 Cargo Van (E2E)	★ Western	\$17,297.00
Duval Ford	Ford E-250 Cargo Van (E2E)	★ Northern	\$16,707.00
Duval Ford	Ford E-250 Cargo Van (E2E)	★ Central	\$17,297.00
Duval Ford	Ford E-250 Cargo Van (E2E)	★ Southern	\$17,297.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express Cargo Van (CG23405)	Western	\$18,163.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express Cargo Van (CG23405)	Northern	\$17,863.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express Cargo Van (CG23405)	Central	\$17,488.00
Alan Jay Chevrolet Buick . . .	Chevrolet Express Cargo Van (CG23405)	Southern	\$17,863.00
Alan Jay Chevrolet Buick . . .	GMC Savana Cargo Van (TG23405)	Western	\$18,063.00
Alan Jay Chevrolet Buick . . .	GMC Savana Cargo Van (TG23405)	Northern	\$17,913.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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UTILITY CARGO VAN (Specification #34)

(continued)

Alan Jay Chevrolet Buick . . .	GMC Savana Cargo Van (TG23405)	Central	\$17,813.00
Alan Jay Chevrolet Buick . . .	GMC Savana Cargo Van (TG23405)	Southern	\$17,888.00
Atlantic Truck Center	Freightliner Sprinter (F2CA144)	Western	\$31,467.00
Atlantic Truck Center	Freightliner Sprinter (F2CA144)	Northern	\$31,647.00
Atlantic Truck Center	Freightliner Sprinter (F2CA144)	Central	\$31,467.00
Atlantic Truck Center	Freightliner Sprinter (F2CA144)	Southern	\$31,467.00
Beck Nissan, Inc.	Nissan NV Cargo Van (63313)	Western	\$24,359.00
Beck Nissan, Inc.	Nissan NV Cargo Van (63313)	Northern	\$24,284.00
Beck Nissan, Inc.	Nissan NV Cargo Van (63313)	Central	\$24,334.00
Beck Nissan, Inc.	Nissan NV Cargo Van (63313)	Southern	\$24,359.00

14,500 LB. GVWR WALK-IN VAN (DUAL REAR WHEEL) - 4X2 (Specification #35)

Don Reid Ford, Inc.	Ford F-550 (F5K)	★ Western	\$36,791.00
Duval Ford	Ford F-550 (F5K)	★ Northern	\$35,826.00
Don Reid Ford, Inc.	Ford F-550 (F5K)	★ Central	\$36,191.00
Don Reid Ford, Inc.	Ford F-550 (F5K)	★ Southern	\$36,391.00
Atlantic Truck Center	Freightliner MT45G	Western	\$41,904.00
Atlantic Truck Center	Freightliner MT45G	Northern	\$41,904.00
Atlantic Truck Center	Freightliner MT45G	Central	\$41,904.00
Atlantic Truck Center	Freightliner MT45G	Southern	\$41,904.00

COMPACT PICKUP TRUCK - 4X2 (Specification #36)

Beck Nissan, Inc.	Nissan Frontier KC (31013)	★ Western	\$16,590.00
Beck Nissan, Inc.	Nissan Frontier KC (31013)	★ Northern	\$16,515.00
Beck Nissan, Inc.	Nissan Frontier KC (31013)	★ Central	\$16,990.00
Beck Nissan, Inc.	Nissan Frontier KC (31013)	★ Southern	\$17,065.00
Alan Jay Toyota	Toyota Tacoma (7104)	Western	\$17,586.00
Alan Jay Toyota	Toyota Tacoma (7104)	Northern	\$17,391.00
Alan Jay Toyota	Toyota Tacoma (7104)	Central	\$17,286.00
Alan Jay Toyota	Toyota Tacoma (7104)	Southern	\$17,386.00

COMPACT PICKUP TRUCK - 4X4 (Specification #37)

Beck Nissan, Inc.	Nissan Frontier KC (31413)	Western	\$21,660.00
Beck Nissan, Inc.	Nissan Frontier KC (31413)	Northern	\$21,585.00
Beck Nissan, Inc.	Nissan Frontier KC (31413)	Central	\$22,060.00
Beck Nissan, Inc.	Nissan Frontier KC (31413)	Southern	\$22,135.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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COMPACT PICKUP TRUCK - 4X4 (Specification #37)

(continued)

Alan Jay Toyota	Toyota Tacoma (7504)	★ Western	\$21,283.00
Alan Jay Toyota	Toyota Tacoma (7504)	★ Northern	\$21,088.00
Alan Jay Toyota	Toyota Tacoma (7504)	★ Central	\$20,983.00
Alan Jay Toyota	Toyota Tacoma (7504)	★ Southern	\$21,083.00

1/2 TON PICKUP TRUCK - 4X2 (Specification #38)

Duval Ford	Ford F-150 (F1C)	★ Western	\$14,447.00
Duval Ford	Ford F-150 (F1C)	★ Northern	\$14,214.00
Duval Ford	Ford F-150 (F1C)	★ Central	\$14,447.00
Duval Ford	Ford F-150 (F1C)	★ Southern	\$14,447.00

Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Western	\$16,413.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Northern	\$16,338.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Central	\$15,963.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CC10703/1WT)	Southern	\$16,238.00

Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TC10703/1SA)	Western	\$16,413.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TC10703/1SA)	Northern	\$16,363.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TC10703/1SA)	Central	\$16,263.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TC10703/1SA)	Southern	\$16,288.00

Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS1L61)	Western	\$18,749.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS1L61)	Northern	\$18,749.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS1L61)	Central	\$18,749.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS1L61)	Southern	\$18,749.00

Beck Nissan, Inc.	Nissan Titan S King Cab (34113)	Western	\$20,610.00
Beck Nissan, Inc.	Nissan Titan S King Cab (34113)	Northern	\$20,535.00
Beck Nissan, Inc.	Nissan Titan S King Cab (34113)	Central	\$20,985.00
Beck Nissan, Inc.	Nissan Titan S King Cab (34113)	Southern	\$21,060.00

Alan Jay Toyota	Toyota Tundra (8202)	Western	\$22,041.00
Alan Jay Toyota	Toyota Tundra (8202)	Northern	\$21,846.00
Alan Jay Toyota	Toyota Tundra (8202)	Central	\$21,741.00
Alan Jay Toyota	Toyota Tundra (8202)	Southern	\$21,841.00

1/2 TON PICKUP TRUCK - 4X4 (Specification #39)

Duval Ford	Ford F-150 (F1E)	★ Western	\$18,315.00
Duval Ford	Ford F-150 (F1E)	★ Northern	\$18,015.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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1/2 TON PICKUP TRUCK - 4X4 (Specification #39)

(continued)

Duval Ford	Ford F-150 (F1E)	★ Central	\$18,315.00
Duval Ford	Ford F-150 (F1E)	★ Southern	\$18,315.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CK10703/1WT)	Western	\$19,152.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CK10703/1WT)	Northern	\$18,902.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CK10703/1WT)	Central	\$18,802.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 1500 (CK10703/1WT)	Southern	\$19,027.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TK10703/1SA)	Western	\$19,352.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TK10703/1SA)	Northern	\$19,302.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TK10703/1SA)	Central	\$19,202.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 1500 (TK10703/1SA)	Southern	\$19,227.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS6L61)	Western	\$19,999.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS6L61)	Northern	\$19,999.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS6L61)	Central	\$19,999.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 1500 (DS6L61)	Southern	\$19,999.00
Beck Nissan, Inc.	Nissan Titan S King Cab (34213)	Western	\$25,133.00
Beck Nissan, Inc.	Nissan Titan S King Cab (34213)	Northern	\$25,058.00
Beck Nissan, Inc.	Nissan Titan S King Cab (34213)	Central	\$25,483.00
Beck Nissan, Inc.	Nissan Titan S King Cab (34213)	Southern	\$25,558.00
Alan Jay Toyota	Toyota Tundra (8323)	Western	\$25,893.00
Alan Jay Toyota	Toyota Tundra (8323)	Northern	\$25,698.00
Alan Jay Toyota	Toyota Tundra (8323)	Central	\$25,593.00
Alan Jay Toyota	Toyota Tundra (8323)	Southern	\$25,693.00

3/4 TON PICKUP TRUCK - 4X2 (Specification #40)

Duval Ford	Ford F-250 SD (F2A)	★ Western	\$17,746.00
Duval Ford	Ford F-250 SD (F2A)	★ Northern	\$17,243.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2A)	★ Central	\$17,589.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2A)	★ Southern	\$17,589.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CC20903)	Western	\$18,782.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CC20903)	Northern	\$18,732.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CC20903)	Central	\$18,432.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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3/4 TON PICKUP TRUCK - 4X2 (Specification #40)

(continued)

Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CC20903)	Southern	\$18,657.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TC20903)	Western	\$18,782.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TC20903)	Northern	\$18,732.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TC20903)	Central	\$18,432.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TC20903)	Southern	\$18,657.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ2L62)	Western	\$19,999.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ2L62)	Northern	\$19,999.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ2L62)	Central	\$19,999.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ2L62)	Southern	\$19,999.00

3/4 TON PICKUP TRUCK - 4X4 (Specification #41)

Duval Ford	Ford F-250 SD (F2B)	★ Western	\$20,525.00
Duval Ford	Ford F-250 SD (F2B)	★ Northern	\$20,025.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2B)	★ Central	\$20,361.00
Alan Jay Ford Lincoln	Ford F-250 SD (F2B)	★ Southern	\$20,361.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CK20903)	Western	\$21,532.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CK20903)	Northern	\$21,482.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CK20903)	Central	\$21,182.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD (CK20903)	Southern	\$21,407.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TK20903)	Western	\$21,532.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TK20903)	Northern	\$21,482.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TK20903)	Central	\$21,182.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD (TK20903)	Southern	\$21,407.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ7L62)	Western	\$22,329.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ7L62)	Northern	\$22,329.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ7L62)	Central	\$22,329.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 (DJ7L62)	Southern	\$22,329.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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3/4 TON PICKUP TRUCK (DUAL-FUEL GASOLINE/CNG) - 4X2 (Specification #42)

Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD Ext. Cab (CC20753)	★ Western	\$30,553.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD Ext. Cab (CC20753)	★ Northern	\$30,503.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD Ext. Cab (CC20753)	★ Central	\$30,403.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD Ext. Cab (CC20753)	★ Southern	\$30,428.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TC20753)	★ Western	\$30,553.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TC20753)	★ Northern	\$30,503.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TC20753)	★ Central	\$30,403.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TC20753)	★ Southern	\$30,428.00

3/4 TON PICKUP TRUCK (DUAL-FUEL GASOLINE/CNG) - 4X4 (Specification #43)

Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD Ext. Cab (CK20753)	Western	\$33,604.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD Ext. Cab (CK20753)	Northern	\$33,554.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 2500 HD Ext. Cab (CK20753)	Central	\$33,454.00
Maroone Chevrolet, LLC	Chevrolet Silverado 2500 HD Ext. Cab (CK20753)	Southern	\$33,341.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TK20753)	Western	\$33,604.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TK20753)	Northern	\$33,554.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TK20753)	Central	\$33,454.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 2500 HD Ext. Cab (TK20753)	Southern	\$33,479.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 Crew Cab (DJ7L92)	★ Western	\$33,089.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 Crew Cab (DJ7L92)	★ Northern	\$33,089.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 Crew Cab (DJ7L92)	★ Central	\$33,089.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 2500 Crew Cab (DJ7L92)	★ Southern	\$33,089.00

1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X2 (Specification #44)

Alan Jay Ford Lincoln	Ford F-350 SD (F3C)	★ Western	\$19,635.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
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1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X2 (Specification #44)

(continued)

Duval Ford	Ford F-350 SD (F3C)	★ Northern	\$19,501.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3C)	★ Central	\$19,635.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3C)	★ Southern	\$19,635.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Western	\$21,687.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Northern	\$21,637.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Central	\$21,537.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CC30903)	Southern	\$21,562.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TC30903)	Western	\$22,287.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TC30903)	Northern	\$22,237.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TC30903)	Central	\$22,137.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TC30903)	Southern	\$22,162.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D23L62)	Western	\$33,069.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D23L62)	Northern	\$33,069.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D23L62)	Central	\$33,069.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D23L62)	Southern	\$33,069.00

1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X4 (Specification #45)

Alan Jay Ford Lincoln	Ford F-350 SD (F3D)	★ Western	\$22,275.00
Duval Ford	Ford F-350 SD (F3D)	★ Northern	\$22,231.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3D)	Central	\$22,275.00
Alan Jay Ford Lincoln	Ford F-350 SD (F3D)	Southern	\$22,275.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CK30903)	Western	\$22,880.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CK30903)	Northern	\$22,830.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CK30903)	★ Central	\$22,730.00
Alan Jay Chevrolet Buick . . .	Chevrolet Silverado 3500 HD (CK30903)	★ Southern	\$22,755.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TK30903)	Western	\$23,280.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TK30903)	Northern	\$23,230.00
Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TK30903)	Central	\$23,130.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X4 (Specification #45)

(continued)

Alan Jay Chevrolet Buick . . .	GMC Sierra 3500 HD (TK30903)	Southern	\$23,155.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D28L62)	Western	\$35,499.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D28L62)	Northern	\$35,499.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D28L62)	Central	\$35,499.00
Maroone Chrysler Dodge Jeep Ram	Dodge Ram 3500 (D28L62)	Southern	\$35,499.00

DELIVERY CONDITIONS

In addition to equipment specified by these specifications and by the applicable detailed specifications, vehicle shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission Standards and all Federal Motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.

The successful bidder shall be responsible for delivering vehicles that are properly serviced, clean, and in first class operating condition. Pre-delivery service, at a minimum, shall include the following:

- a. Complete lubrication of chassis, engine, and operating mechanisms with manufacturer's recommended grades of lubricants;
- b. Check all fluid levels to assure proper fill;
- c. Adjustment of engine to proper operating condition;
- d. Inflate tires to proper pressure;
- e. Check to assure proper operation of all accessories, gauges, lights and mechanical and hydraulic features;
- f. Front end alignment and wheels balanced, including spare;
- g. Focusing of headlights;
- h. Cleaning of vehicle, if necessary, and removal of all unnecessary tags, stickers, papers, etc. **DO NOT** remove window price sticker or supplied line sheet;
- i. Speedometer must be correct regardless of the tires provided by the vehicle manufacturer or axle ratio furnished;
- j. Owner's manual and warranty manual to accompany each vehicle;
- k. All specified as "factory installed" is to be installed on the vehicle at the primary site of assembly and is to be the manufacturer's standard assembly-line product. No aftermarket and no dealer installed equipment will be accepted as "factory installed". Vendors found supplying aftermarket or dealer installed equipment where "factory installed" is specified may be required to retrieve all vehicles delivered and reorder new vehicles meeting the specifications. Failure of the contractor to comply with these requirements may result in a fine of up to \$1,000 per vehicle, and/or probation, suspension, and/or termination from the current bid and future bids at the Cooperative Bid Coordinator's discretion. Failure of the contractor to pay fines assessed by the FSA may result in suspension and/or termination from current and future bids at the Cooperative Bid Coordinator's discretion.
- l. Manufacturer's suggested retail price list sheet (window sticker) form **MUST** be in the vehicle when it is delivered to the purchasing agency. Vehicles that are missing this form, or have forms that have been altered, will not be accepted;
- m. All dealer installed accessories (rollbar, trailer hitch, etc.) shall be installed according to the manufacturer's specifications. All such accessories must be manufactured by a recognized manufacturer of the product provided, unless the accessory is not available from a recognized manufacturer. Location, design, and model of rollbars must be approved prior to installation.

AWARDED DEALERS

Alan Jay Chevrolet Buick GMC Cadillac

P.O. Box 9200

Sebring, FL 33871

Contact: Chris Wilson

Phone: 863-402-4234

Mobile: 863-381-3411

Fax: 863-402-4221

Email: chris.wilson@alanjay.com

Alan Jay Ford Lincoln

P.O. Box 9200

Sebring, FL 33871

Contact: Dave Wilson

Phone: 863-402-4281

Mobile: 863-381-0982

Fax: 863-402-4221

Email: dave.wilson@alanjay.com

Alan Jay Nissan

P.O. Box 9200

Sebring, FL 33871

Contact: Chris Wilson

Phone: 863-402-4234

Mobile: 863-381-3411

Fax: 863-402-4221

Email: chris.wilson@alanjay.com

Alan Jay Toyota

P.O. Box 9200

Sebring, FL 33871

Contact: Chris Wilson

Phone: 863-402-4234

Mobile: 863-381-3411

Fax: 863-402-4221

Email: chris.wilson@alanjay.com

Ameri-Recreational Sports, LLC

4422 Hwy. 441 North

Okeechobee, FL 34972

Contact: Bill Conner

Phone: 800-356-8973

Mobile: 863-634-3234

Fax: 863-467-0820

Email: wmconnerii@yahoo.com

Atlantic Truck Center

2840 Center Port Circle

Pompano Beach, FL 33064

Contact: Albert Johnsen

Phone: 800-639-3730

561-262-4600

Mobile:

Fax: 954-545-1099

Email: ajohnsen@atlantictrucks.com

Bartow Ford

2800 U.S. Hwy. 98 North

Bartow, FL 33830

Contact: Richard Weissinger

Phone: 863-533-0425

Mobile: 813-477-0052

Fax: 863-533-8485

Email: thefordtruckguy@gmail.com

Beck Auto Sales, Inc.

256 Hwy. 17 North

Palatka, FL 32177

Contact: Chuck Boner

Phone: 386-328-8863

800-382-3692

Mobile: 386-546-3034

Fax: 386-328-0891

Email: chuckboner@checkbeck.com

Beck Nissan, Inc.

252 Hwy. 17 North

Palatka, FL 32177

Contact: Chuck Boner

Phone: 386-328-8863; 800-382-3692

Mobile: 386-546-3034

Fax: 386-328-0891

Email: chuckboner@checkbeck.com

Bruce Rossmeier's Daytona Harley-Davidson

1637 North US Hwy. 1

Ormond Beach, FL 32174

Contact: Barry Kuhnly

Phone: 954-257-2073

Mobile: 954-257-2073

Fax: 386-671-7077

Email: bkuhnly@brucrossmeier.com

AWARDED DEALERS *(continued)*

Creel Tractor Company

3771 Palm Beach Blvd.

Ft. Myers, FL 33916

Contact: Brian Creel

Phone: 239-694-2185

800-282-7949

Mobile: 239-825-2408

Fax: 239-694-6059

Email: brian@creeltractor.com

Cruise Car, Inc.

1712 Northgate Blvd.

Sarasota, FL 34234

Contact: Bill Kics

Phone: 941-929-1630

Mobile:

Fax: 941-355-6470

Email: billk@cruiseocarinc.com

Don Reid Ford, Inc.

1875 S. Orlando Ave.

Maitland, FL 32751

Contact: Eric Jore

Phone: 407-644-8111

Mobile:

Fax: 407-647-4779

Email: ejore@aol.com

Duval Ford

1616 Cassat Ave.

Jacksonville, FL 32210

Contact: Richard Tackett

Christy Self

Phone: 904-388-2144

Mobile: 904-343-6266

Fax: 904-387-6816

Email: richard.tackett@duvalford.com

christy.self@duvalford.com

Emergency Vehicle Supply Co., LLC

2251 Hammondville Road

Pompano Beach, FL 33069

Contact: Robert Windesheim

Phone: 954-428-5201

Mobile: 954-734-3549

Fax: 954-428-5202

Email: rwindesheim@levs.com

sales@levs.com

Everglades Farm Equipment Co., Inc.

906 U.S. Hwy 301

Palmetto, FL 34221

Contact: Mark Gulick

Phone: 941-722-3281

Mobile: 813-478-2145

Fax: 941-721-9073

Email: mgulick@evergladesfarm
equipment.com

Futch's Tractor Depot, Inc.

P.O. Box 1059

Hastings, FL 32145

Contact: Shawn C. Sadler

Phone: 904-692-3673

Mobile: 386-937-4477

Fax: 904-692-2842

Email: shawn@futchstractordepot.com

GHC Motorsports

614 US 27 South

Lake Placid, FL 33852

Contact: Scott Bradley

Phone: 863-699-2453

Mobile: 863-381-5771

Fax: 863-699-2639

Email: ghcsales@embarqmail.com

Glade & Grove Supply Co., Inc.

P.O. Drawer 760

Belle Glade, FL 33430

Contact: Ken Holowecky

Phone: 800-433-4451

561-996-3095

Mobile: 561-703-2644

Fax: 561-996-8513

Email: kenh@gladeandgrove.com

Greensouth Equipment, Inc.

1695 NW 63rd Street

Ocala, FL 34475

Contact: Terry Hunter

Phone: 352-351-2383

Mobile: 352-342-6582

Fax: 352-351-2523

Email: terryh@greensouth.com

AWARDED DEALERS *(continued)*

Gulf Coast Tractor & Equipment

3827 Land O' Lakes Blvd.

Land O' Lakes, FL 34639

Contact: Kevin R. Hansut

Phone: 813-995-2533

Mobile: 813-695-8182

Fax: 813-995-2937

Email: kevinh@gulfcoasttractor.com

Hub City Ford, Inc.

4060 S. Ferdon Blvd.

Crestview, FL 32536

Contact: Joe Windrow

Phone: 850-398-6810

Mobile: 850-393-4723

Fax: 850-398-6827

Email: windrow1@windrowfleetsales.com

Maroone Chevrolet, LLC

8600 Pines Blvd.

Pembroke Pines, FL 33024

Contact: Dave Fridgant

Phone: 954-447-2150

Mobile:

Fax:

Email: fridgantd@autonation.com

Maroone Chrysler Dodge Jeep Ram

13601 Pines Blvd.

Pembroke Pines, FL 33027

Contact: Steve Henry

Phone: 954-441-2034

Mobile: 954-383-1009

Fax: 954-441-2004

Email: fleetguy@comcast.net

MotoElectric Vehicles & More/

RoadRat Motors, LLC

2426 Mayport Road

Atlantic Beach, FL 32233

Contact: Ted Jackrel

Phone: 904-247-1818

Mobile: 904-838-8189

Fax: 904-247-2229

Email: tjackrel@motoelectricvehicles.com

Mullinax Ford of Osceola County

1810 E. Irlo Bronson Memorial Hwy.

Kissimmee, FL 34744

Contact: Stuart Mizrahi

Phone: 407-846-6000 x2494

Mobile: 407-538-8104

Fax: 407-705-1599

Email: stuford1@aol.com

RideNow Powersports Ocala

3880 N. Hwy. 441

Ocala, FL 34475

Contact: Dan Mainwaring

Phone: 352-732-8531

Mobile:

Fax: 352-732-4935

Email: ocalafinance@ridenow.com

Rountree-Moore Chevrolet

4316 W. U.S. Hwy. 90

Lake City, FL 32055

Contact: Rick Hoening

Phone: 904-608-4240

Mobile: 904-608-4240

Fax: 877-304-1927

Email: rtmfleet@gmail.com

Stingray Chevrolet

2002 N. Frontage Road

Plant City, FL 33563

Contact: Peter "Magic" Popiel

Phone: 813-359-5016

Mobile: 407-221-7600

Fax: 813-359-5476

Email: magicpeterfleet@gmail.com

BASIC INFORMATION REQUIRED ON A VEHICLE PURCHASE ORDER

When filling out a purchase order for a vehicle that is to be purchased under the Florida Sheriffs Association, Florida Association of Counties and Florida Fire Chiefs' Association Bid No. 12-20-0905, there are certain items of information that must be on the purchase order, or enclosed with the purchase order, so as to minimize the possibility of errors on the order.

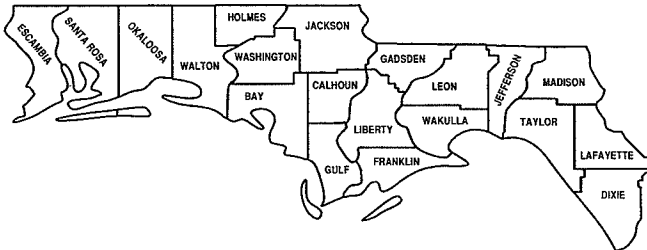
This information includes, but is not limited to, the following:

- Date of order
- Purchase order number
- Originator of purchase order
- Name and number (phone & fax) of contact person responsible for receiving "Confirmation of Order" and scheduling of delivery.
- Delivery date required
- Contract number (12-20-0905)
- Contract specification number of vehicle(s), number of vehicles ordered and base price of vehicles
- Vehicle ordered (i.e. , Chevrolet Impala or Ford F-150 4x2)
- FIN CODE for the Florida Sheriffs Association (QE065) and your agency's FIN CODE when ordering FORD products
- FAN CODE for the Florida Sheriffs Association (917872) and your agency's FAN CODE when ordering GENERAL MOTORS products
- FAN CODE for the Florida Sheriffs Association (49313) and your agency's FAN CODE when ordering CHRYSLER products
- FIN CODE for the Florida Sheriffs Association (GE159) and your agency's FIN CODE when ordering Toyota products
- Individual listing of each option ordered under the contract, along with each option cost
- Individual listing of each non-contract option ordered, along with each option cost
- Total cost of vehicle(s)
- Copy of dealer's quote for non-contract option(s)
- Copy of vehicle(s) specifications (if different from contract specifications)

Inclusion of the above mentioned items will help prevent possible misunderstanding of the order and will assist in any audit of the purchase orders, or vehicles, that may be deemed necessary in the future.

ZONE MAP

WESTERN



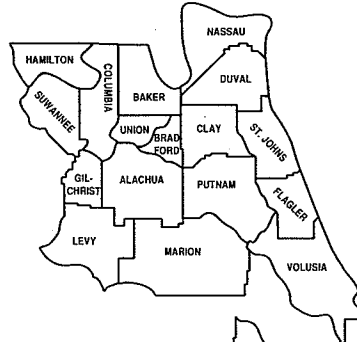
WESTERN

ESCAMBIA
SANTA ROSA
OKALOOSA
WALTON
HOLMES
WASHINGTON
BAY
JACKSON
CALHOUN
GULF
LIBERTY
FRANKLIN
GADSDEN
WAKULLA
LEON
JEFFERSON
TAYLOR
MADISON
LAFAYETTE
DIXIE

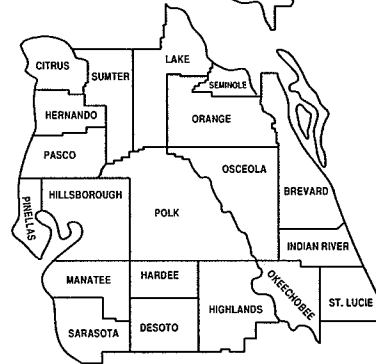
NORTHERN

GILCHRIST
ALACHUA
UNION
BRADFORD
BAKER
NASSAU
DUVAL
CLAY
PUTNAM
ST. JOHNS
FLAGLER
VOLUSIA
MARION
LEVY
HAMILTON
COLUMBIA
SUWANNEE

NORTHERN



CENTRAL



CENTRAL

CITRUS
SUMTER
LAKE
HERNANDO
SEMINOLE
ORANGE
PASCO
PINELLAS
HILLSBOROUGH
POLK
OSCEOLA
BREVARD
INDIAN RIVER
MANATEE
HARDEE
HIGHLANDS
OKEECHOBEE
ST. LUCIE
SARASOTA
DESOTO

SOUTHERN

CHARLOTTE
LEE
GLADES
MARTIN
HENDRY
PALM BEACH
COLLIER
BROWARD
MONROE
MIAMI-DADE

SOUTHERN

