

DEPARTMENTAL INPUT
CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

☐ New ☐ OTR ☒ Sole Source ☐ Bid Waiver ☐ Emergency Previous Contract/Project No.

Contract

☐ Re-Bid ☐ Other

LIVING WAGE APPLIES: ☐ YES ☒ NO

Requisition No./Project No.: **RQPR1200027** TERM OF CONTRACT One time Purchase YEAR(S) WITH 0 YEAR(S) OTR

Requisition /Project

Title: **Pathway Matting**

Description: **The purpose of this acquisition is for the provision of Mobi-Mat RecPath. This products is a portable access pathway utilized by the Miami-Dade County Parks, Recreation and Open Spaces Department to meet ADA requirements at events, including the RibFest at the zoo miami. The sole distributor of this pathway is Deschamps Mat Systems. Although there are matting systems in the industry, only Mobi-Mat is light-weight, portable and durable and in-one-piece.**

Issuing Department: **ISD**

Contact Person: **Yuly Chaux**

Phone: **(305) 375-4263**

Estimate Cost: **\$91,401.25**

GENERAL

FEDERAL

OTHER

Funding Source: **X**

Proprietary

ANALYSIS

Commodity Codes: **57855**

Contract/Project History of previous purchases three (3) years

Check here ☒ if this is a new contract/purchase with no previous history.

Previous One Time Purchase

2ND YEAR

3RD YEAR

Order

Contractor:

SS9501-PR

RQPR1100010

Vendor Name: Deschamps

Mat Systems Inc

Small Business Enterprise:

Contract Value: \$92,892.00

Comments:

Continued on another page (s): ☐ Yes ☒ No

RECOMMENDATIONS

SBE

Set-aside

Sub-contractor goal

Bid preference

Selection factor

Basis of

recommendation: **I recommend that no measure be placed on this Sole Source one-time purchase.**

Signature: _____

Date sent to SBD: 10/23/12

Date returned to DPM: _____

Revised April 2011

RECEIVED
DEPT. BUSINESS DE
2012 OCT 23 PM 5:50

Deschamps Mat Systems, Inc.
218 Little Falls Rd Unit 7
Cedar Grove, NJ 07009
USA



DMS Cage Code 3N2 Z7
GSA Schedule #GS-07F-0316L
DMS TIN 06-1633055

Quote #	12-10-1420-SR
Date	4-Oct-12

Delivery Time After Reception of Order	See Page 02
Sales Conditions	

Your local agent	Jeff Olson
e-mail :	olson806@comcast.net

CUSTOMER
Miami Dade - Parks, Rec. & Open Spaces Attn: Kevin Kirwin, Assistant Dir. Of Operations 275 NW 2nd St., 5th Fl Miami, FL 33128 Ph: 305 755 7910 Cell: 305 877 4444 Email: Kirwin@miamidade.gov

INCOTERM	Valid until	Currency
FOB Miami, FL	31-Dec-12	USD

REF	Description	Qty	Unit price in USD	Price in USD
176271	KIT Mobi-Mat® RecPath - Type A2XDL Color : Blue Dimensions : 50' long X 60 inches wide Delivered with bichromated steel stakes pack	15	\$ 3,949.00	\$ 59,235.00
176270	KIT Mobi-Mat® RecPath - Type A2XDL Color : Blue Dimensions : 33' long X 60 inches wide Delivered with bichromated steel stakes pack	8	\$ 2,629.00	\$ 21,032.00
	Exceptionnal Discount	1	25%	\$ (20,066.75)
	Ground Delivery	1	\$ 1,740.00	\$ 1,740.00

ACCEPTED FOR ORDER
Fax to DMS Inc., Fax : 1-973 928 3041
Place & date :
Name :
Stamp & Signature :

Amount Due
Total amount due \$ 61,940.25
INCOTERM:
FOB Miami, FL

Made by
POC Seb Ragon
Phone # : (1) 973 928 3040

Justification/Input Document for "Sole Source"

Title: ADA Pathway Mating

ITB # _____

It is the policy of Miami-Dade County, to consistently purchase goods and services using full and open competition. The citizens of Miami-Dade County are best served when we make sound business decisions based on competitive bids or proposals. Early acquisition planning that includes DPM can help to avoid delays and to facilitate effective market research. However, there may be instances when other than full and open competition may be justified. When a user department(s) determines that other than full and open competition is necessary or in the best interest of the County, appropriate justification for that course of action must be submitted to the CA Office for approval in order to waive the competitive bid/proposal process, as a sole source purchase.

Please provide the information requested below to support the need and feasibility for waiving the competitive bid/proposal process.

Purchase Requisition No. RQPR1200027	Contract #:	Date Required: 10/11/2012	Est. Value: \$92,000.00
Proposed Vendor: Deschamps Mat Systems, Inc.	Previous Contract #:	Estimated Cost: \$92,000.00	Comm. #: 578-55
		BCC Date:	

1. Purpose of the purchase: Please describe your minimum requirements, and the benefits of making the acquisition.

The "MobiMat" recreation pathway system will be utilized to meet Americans with Disabilities (ADA) legal requirements at events and facilities within Miami-Dade County Parks. All activities of Miami Dade Parks are required to comply with Title II ADA requirements, which include a stable, firm surface walkway to and through all events. Temporary outdoor special events create a challenge due to the fact that they traditionally take place on grass. We must have a temporary pathway over the grass that complies with the law, but is not so labor intensive that it is financially unfeasible.

2. Uniqueness of vendor's item/service: Please describe how this vendor is uniquely qualified to provide the needed product or service.

Deschamps Mat Systems, Inc. is the exclusive distributor of Mobi-Mat in Florida. They are the supplier to many local municipalities including City of Miami Beach, Hollywood Beach, St. Petersburg, Ft. Myers Beach, State of Florida Parks, Lee County, and Sarasota County. Mobi-Mat is easily portable and it can be removed upon need, to different locations hosting special events, or due to hurricane/weather threats. The acquisition of the Mobi-Mat will enable our Department to hold more special events because we will be able to adhere to ADA accessibility guidelines. This product is a "one piece" item; therefore, there is no separation of smaller units during use, creating tripping hazards and increasing staff labor to put smaller units back together, once they separate. This product requires less labor to install than other products and can be used for short or long term installations.

3. Market Research: Please describe your market research and the results thereof. This should include a description of other, similar sources or products available in the market, if any, and why they are not acceptable.

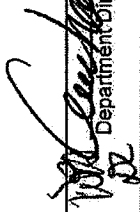
Although there are mating systems in the industry, only Mobi-Mat is light-weight, portable and durable and in-one piece. This is an extremely important combination. Park staffing is limited, so the light-weight aspect of the Mobi-Mat is vital to easy setup and take-down. Besides ease of portability, Mobi-Mat also reduces the amount of staff needed for installations, thus, reducing staffing cost. Other existing products, such as "Port-O-Path", is not acceptable, as it is labor intensive to carry, move, and install. It is heavy and frequently comes apart, creating trip hazards and requiring additional labor demands; and is not suitable for prolonged installations. "Event-Deck" is another modular product, that must be put together and taken apart, requiring intensive labor and manpower, and is only suitable for temporary installations.

4. Proposed Actions: Please describe the actions the department will take to overcome the present barriers to competition prior to any future acquisitions of this product or service.

Miami Dade Parks, Recreation, and Open Spaces is always checking industry magazines and publications, Florida Recreation and Parks Association, and the National Recreation and Parks Association, for updates on new and improved products/industry standards, that can be used in our parks. Parks Disability Services staff, has attended many conferences and events, talk to other disability professionals, and review literature in which accessibility products are advertised. We are always looking for better products to meet the needs of our patrons, and achieve our inclusion goals.

Deborah Tavera 305-755-5459

Contact Person and Phone #


Department Director's Approval

10/15/12
Date Approved

September.21, 2012

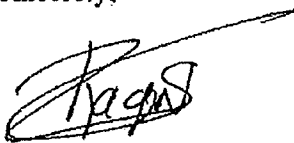
Mobi-Mat Sole Source Certification

To Whom It May Concern:

"Mobi-Mat® RecPath" by DMS, Inc. - Deschamps Mats Systems Inc- is currently the only durable rollout, outdoor light-weight ADA compliant access matting system on the market. The only other products on the market that remotely resemble Mobi-Mat® RecPath are roll-up walkways that are made of heavy plastic lath and other roll-up plastic materials that weigh too much to reasonably be taken up with the short notice of a pending hurricane or storm. Mobi-Mat® RecPath is designed to easily remove its anchoring system, roll up and store during turtle nesting season, hurricanes and occasional uses such as special events. No other existing access roll-up system can legitimately claim this.

The City of Miami Beach, several Florida State Parks, Florida DEP, Hollywood Beach, Lee County and Sarasota County have purchased several rolls of Mobi- Mat as a "Sole Source" item.

Sincerely,



Seb Ragon
Sales Director

Deschamps Mat Systems, Inc.
218 Little Falls Rd Unit 7
Cedar Grove, NJ 07009
USA



DMS Cage Code 3N2 Z7
GSA Schedule #GS-07F-0316L
DMS TIN 06-1633055

Quote #	12-10-1422-SR
Date	12-Oct-12

Delivery Time After Reception of Order	See Page 02
Sales Conditions	

Your local agent	Jeff Olson
e-mail :	olson806@comcast.net

CUSTOMER
Miami Dade - Parks, Rec. & Open Spaces
Attn: Salvador E Najarro, Park Services Officer 3
275 NW 2nd St., 5th Fl
Miami, FL 33128
Ph: 305 755 7910
Cell: 305 877 4444
Email: Kirwin@miamidade.gov

INCOTERM	Valid until	Currency
FOB Miami, FL	31-Dec-12	USD

REF.	Description	Qty	Unit price in USD	Price in USD
176273	<u>KIT Mobi-Mat® RecPath - Type A2XDL</u> Color : Brown Dimensions : 50' long X 60 inches wide Delivered with bichromated steel stakes pack	5	\$ 3,949.00	\$ 19,745.00
176272	<u>KIT Mobi-Mat® RecPath - Type A2XDL</u> Color : Brown Dimensions : 33' long X 60 inches wide Delivered with bichromated steel stakes pack	7	\$ 2,629.00	\$ 18,403.00
	<u>Exceptionnal Discount</u>	1	25%	\$ (9,537.00)
	<u>Ground Delivery</u>	1	\$ 850.00	\$ 850.00

ACCEPTED FOR ORDER
Fax to DMS Inc , Fax : 1-973 928 3041
Place & date :
Name :
Stamp & Signature :

Amount Due
Total amount due \$ 29,461.00
INCOTERM:
FOB Miami, FL

Made by	
POC	Seb Ragon
Phone # :	(1) 973 928 3040

Deschamps Mat Systems, Inc.
218 Little Falls Rd Unit 7
Cedar Grove, NJ 07009
USA



DMS Cage Code 3N2 Z7
GSA Schedule #GS-07F-0316L
DMS TIN 06-1633055

Quote #	12-10-1420-SR
Date	4-Oct-12

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INCOTERM	Valid until	Currency
FOB Miami, FL	31-Dec-12	USD

REF	Description	Qty	Unit price in USD	Price in USD
176271	<u>KIT Mobi-Mat® RecPath - Type A2XDL</u> Color : Blue Dimensions : 50' long X 60 inches wide Delivered with bichromated steel stakes pack	15	\$ 3,949.00	\$ 59,235.00
176270	<u>KIT Mobi-Mat® RecPath - Type A2XDL</u> Color : Blue Dimensions : 33' long X 60 inches wide Delivered with bichromated steel stakes pack	8	\$ 2,629.00	\$ 21,032.00
	<u>Exceptionnal Discount</u>	1	25%	\$ (20,066.75)
	<u>Ground Delivery</u>	1	\$ 1,740.00	\$ 1,740.00

ACCEPTED FOR ORDER Fax to DMS Inc., Fax : 1-973 928 3041
Place & date : Name : Stamp & Signature :

Amount Due
Total amount due \$ 61,940.25 INCOTERM: FOB Miami, FL

Made by
POC Seb Ragon Phone # : (1) 973 928 3040

Walters, Vivian (RER)

From: Chaux-Ramirez, Yuly (ISD)
Sent: Tuesday, October 23, 2012 4:23 PM
To: Walters, Vivian (RER)
Subject: SBD Contract Measures
Attachments: DBD DEPARTMENT INPUT.doc; Justification, sole source letter and quotes.pdf; Market Research and Contract Summary.pdf

Good Afternoon Vivian,

Please see attached the DBD input document, and related documents for your review and recommendation.

Thank you,

Yuly Chaux-Ramirez
Internal Services Department
Miami Dade County
Ph: 305-375-4263
Fax: 305-375-4407
E-mail: ychaux@miamidade.gov
Website: www.miamidade.gov/dpm

Miami-Dade County is a public entity subject to Chapter 119 of the Florida Statutes