



CONTRACT AWARD SHEET
DEPARTMENT OF PROCUREMENT MANAGEMENT
PURCHASING DIVISION

Award Sheet Updated: July 11, 2014
BPO NO.: ABCW1300311

BID NO.: 5387-5/13-5

Previous Bid No.: 5387-5/13-4

TITLE: PRE-QUALIFICATION OF MANUFACTURER'S DEALER (OEM) PARTS AND REPAIR SERVICES

COMMODITY CODE NO.: 060
OTR YEARS: FIVE (5)
EXTENSION YEARS: FIVE (5)

LIVING WAGE APPLIES:
 YES NO

CONTRACT PERIOD:

OTR 5

APRIL 1, 2013 through MARCH 31, 2014

EXTENSION GRANTED BY BCC

APRIL 1, 2014 through MARCH 31, 2019

AWARD BASED ON MEASURES: YES NO

PCO 2: Kristina Guillen
PHONE: 305-375-3248

- SBE Set Aside
- SBE Goal
- Local Preference
- Prevailing Wages (Reso. 90-143)
- Living Wage

- Bid Preference: SBE Micro SBE
- CSBE Level

PART #1: VENDOR AWARDED

POMPANO BEACH SERVICE FACILITY

MIAMI SERVICE FACILITY

F.E.I.N.: 650496976
VENDOR: BCSS, Ltd.
 DBA Lou Bachrodt Freightliner
STREET: 2840 Center Port Circle
CITY/STATE/ZIP: Pompano Beach, FL 33064
F.O.B. TERMS: Destination Point

VENDOR: BCSS, Ltd.
 DBA Lou Bachrodt Freightliner
STREET: 301 NW 171st Street
CITY/STATE/ZIP: Miami, FL 33169
MAIN PHONE: 305-652-2336

PAYMENT TERMS: Net 30 days
DELIVERY: As required
MAIN PHONE # 954-545-1000
PARTS PHONE: 954-545-1030
PARTS FAX: 954-247-2502
PARTS E-MAIL: dcounterman@loubachrodt.com

PARTS PHONE: 305-652-2336 Ext 2026
PARTS FAX: 305-770-1061
PARTS E-MAIL: jgimenez@loubachrodt.com
PARTS CONTACT PERSON: Johanna Gimenez

PARTS CONTACT PERSON: Dave Counterman- Parts Mgr.

SERVICE PHONE: 786-279-2007/305-229-1925
SERVICE FAX: 954-247-2508
SERVICE E-MAIL: dmilton@loubachrodt.com
SERVICE CONTACT PERSON: Doug Milton – Service Mgr.

SERVICE PHONE: 954-545-1070/ 954-448-4465
SERVICE FAX: 954-247-2508
SERVICE EMAIL: jtolbert@loubachrodt.com
SERVICE CONTACT PERSON: Jeff Tolbert – Service Mgr.

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5387-5/13-5 – Pre-Qualification of Manufacturer’s Dealer (OEM) Parts and Repair Services

VENDOR: Auto Holding LLC.
STREET: 200 SW 1st Avenue, Ste 1600
CITY/STATE/ZIP: Ft. Lauderdale, FL 33301
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 30 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 954-441-2034
FAX: 954-441-2004
E-MAIL: Schenry1@comcast.net
CONTACT PERSON: Steve Henry

VENDOR: Palmetto Ford Truck Sales, Inc.
STREET: 7245 NW 36 Street
CITY/STATE/ZIP: Miami, FL 33166
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # 800-432-3317
PHONE: 305-592-3673
FAX: 305-470-1397
E-MAIL: bob@palmettotruck.com
CONTACT PERSON: Robert Yglesias

F.E.I.N.: 592044408
VENDOR: Rehtien International Trucks, Inc.
STREET: 7227 NW 74th Street
CITY/STATE/ZIP: Miami, FL 33166
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # 800-654-2383
PHONE: 305-888-0111
FAX: 305-885-9230
E-MAIL: rechtien@rechtien.com
CONTACT PERSON: Jodi Brady

F.E.I.N.: 592336101
VENDOR: Gus Machado Ford Inc
STREET: 1200 West 49th Street
CITY/STATE/ZIP: Hialeah, FL 33012
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # 305-822-3211
PHONE: 305-820-2596
FAX: 305-820-2592
E-MAIL: fleetsales@machadoford.com
CONTACT PERSON: Victor Benitez

F.E.I.N.: 651069312
VENDOR: Miami Automotive Retail, Inc./DBA/ Brickell Motors.
STREET: 665 SW 8th Street
CITY/STATE/ZIP: Miami, FL 33130
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-856-3000
FAX: 305-859-7242
E-MAIL: cnelson@brickellmotors.com
CONTACT PERSON: Chandler Nelsen

F.E.I.N.: 590946854
VENDOR: Hollywood Chrysler Plymouth, Inc.
STREET: 2100 N State Road 7
CITY/STATE/ZIP: Hollywood, FL 33021
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # 800-275-1938
PHONE: 305-696-0109
FAX: 954-929-1043
E-MAIL: Jessy.predelus@hollywoodchrysler.com
CONTACT PERSON: Jessy Predelus

SERVICE AND PARTS LOCATION

Rob Lambdin’s Unitversity Dodge
5455 S. University Drive
Davie, Florida
954-434-5995
Mark Leslie
Markl488@prodigy.net

F.E.I.N.: 263918726
VENDOR: Gus Machado Ford of Kendall, LLC
STREET: 15551 South Dixie Highway
CITY/STATE/ZIP: Miami, FL 33157-1833
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed

F.E.I.N.: 453249529
VENDOR: Kendall Lakes Automotive, LLC
STREET: 13355 SW 137th Avenue
CITY/STATE/ZIP: Miami, FL 33186
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed

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TOLL FREE PHONE # N/A
PHONE: 305-238-9211
FAX: 305-234-2674
E-MAIL: foliveira@machadoford.com
CONTACT PERSON: Fred Oliveira

TOLL FREE PHONE # N/A
PHONE: 305-779-9151
FAX: 305-558-5252
E-MAIL: Armando.veitia@kendalldcjr.com
CONTACT PERSON: Armando Veitia

F.E.I.N.: 651065517
VENDOR: Homestead Ford, Inc.
STREET: 30725 South Federal Hwy
CITY/STATE/ZIP: Homestead, FL 33030
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # 888-818-7756
PHONE: 305-247-5112
FAX: 305-245-5944
E-MAIL: billcu@armstrongcars.com
CONTACT PERSON: Michael (Mike) Rodriguez

F.E.I.N.: 592300252
VENDOR: Metro Ford Inc
STREET: 9000 NW 7th Avenue
CITY/STATE/ZIP: Miami, FL 33150
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-751-9711
FAX: 305-751-4819
E-MAIL: dmarks@metroford.com
CONTACT PERSON: Danny Marks

F.E.I.N.: 592441916
VENDOR: Hooley Family Management, Inc.
STREET: 707 N State Road 7
CITY/STATE/ZIP: Plantation, FL 33317
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 954-797-3740
FAX: 954-797-8845
E-MAIL: service@plantationford.com
CONTACT PERSON: Phillip J. Cici

F.E.I.N.: 591940000
VENDOR: Ford Midway Mall, Inc
STREET: 8155 West Flagler Street
CITY/STATE/ZIP: Miami, FL 33144
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-266-3000
FAX: 305-266-0279
E-MAIL: jgarbalosa@midwayfordmiami.com
CONTACT PERSON: Jorge Garbalosa

F.E.I.N.: 200989689
VENDOR: FRL Automotive, LLC
STREET: 19390 NW 2nd Avenue
CITY/STATE/ZIP: Miami, FL 33169
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-652-6500
FAX: 305-653-0183
E-MAIL: rfriedman@lehmanautoworld.com
CONTACT PERSON: Eric Friedman

F.E.I.N.: 272463679
VENDOR: Miami Lakes AM, LLC
STREET: 16600 NW 57th Avenue
CITY/STATE/ZIP: Miami, FL 33014
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-558-1400
FAX: 305-558-5252
E-MAIL: sales@miamilakesautomall.com
CONTACT PERSON: Ali Ahmed

F.E.I.N.: 590931588
VENDOR: Dadeland Dodge, Inc.
STREET: 16501 South Dixie Highway
CITY/STATE/ZIP: Miami, FL 33157
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-278-9994
FAX: 786-227-5322
E-MAIL: gmansito@dadelanddj.com
CONTACT PERSON: Gilda M. Mansito

F.E.I.N.: 650317423
VENDOR: Grand Prize Motors, Inc.
STREET: 11701 SW 152nd Street
CITY/STATE/ZIP: Miami, FL 33177
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-235-8200
FAX: 305-256-3171
E-MAIL: Cpearce0144@yahoo.com
CONTACT PERSON: Craig Pearce

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F.E.I.N.: 264511555
VENDOR: Southern Automotive Dealer Group
STREET: 30501 S. Federal Hwy
CITY/STATE/ZIP: Homestead, FL 33030
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 45 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 305-242-3524
FAX: 305-248-0962
E-MAIL: William@homesteadchevroletcaddillac.com
CONTACT PERSON: William Mecham

F.E.I.N.: 650496976
VENDOR: BCSS, Ltd. DBA Lou Bachrodt Freightliner
STREET: 2840 Center Port Circle
CITY/STATE/ZIP: Pompano Beach FL 33064
F.O.B. TERMS: Destination Point
PAYMENT TERMS: Net 30 Days
DELIVERY: As needed
TOLL FREE PHONE # N/A
PHONE: 954-545-1000
FAX: 954-545-1099
E-MAIL: dellison@loubachrodt.com
CONTACT PERSON: Sean Bachrodt

PART #2: CONTRACT PRICING

VENDOR	MANUFACTURER	DEALER NAME	CONTACT	TELEPHONE NO.	DISC LABOR RATE	MARKUP
Homestead Ford DBA Armstrong Ford	Ford	Armstrong Ford	William Armstrong	305-247-5112	\$72.53	10%
FRL Automotive, LLC	Toyota	Lehman Toyota	Eric Freidman	305-652-6500	\$70.00	10%
Miami Lakes Auto Mall, LLC	Several	Miami Lakes Auto	Ali Ahmed	305-558-1400	\$80.20	10%
Southern Automotive Dealer Group Corp	Chevrolet, Cadillac	Homestead Chevy Cad	Bill Mecham	305-242-3524	\$88.84	10%
BCSS, Ltd. DBA Lou Bachrodt Freightliner	Freightliner, Sterling, Detroit Diesel	Lou Bachrodt Freightliner	Mark Rhoades	305-652-2336	See below	25%
Auto Holding, LLC	Several	Maroone	Jack Kelly	954-441-2034	See below	25%
Hollywood Chrysler Plymouth, Inc.	Chrysler	Hollywood Chry/Ply	Jessy Predelus	305-696-0109	\$71.06	10%
Rechtien International Trucks, Inc.	International	Rechtien Int'l Trucks	Gilberto Enriquez	305-888-0111	\$80.75	25%
Gus Machado Ford, Inc.	Ford	Gus Machado Ford	Ana Arisso	305-820-2525	\$60.00	10%
Metro Ford, Inc.	Ford	Metro Ford Lincoln	Esther Manso; Danny Marks	305-751-9711	\$78.87	10%
Palmetto Ford Truck Sales, Inc.	Ford	Palmetto Ford Truck	Robert Yglesias	305-592-3673	\$68.12	17.5%
Miami Automotive Retail, Inc.	Several	Brickell Motors	Chandler Nelsen	305-856-3000	\$77.81	25%
Dadeland Dodge, Inc.	Dodge, Chrysler, Jeep	Dadeland Dodge Chry	Gilda M. Mansito	305-278-9994	\$72.33	10%
Grand Prize Motors, Inc.	Chevrolet	Grand Prize Chevrolet	Craig Pearce	305-235-8200	\$81.71	25%
Gus Machado	Ford	Gus Machado	Fred Oliveira	305-238-2674	\$82.35	15%

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Ford of Kendall, LLC		Ford of Kendall				
Kendall Lakes Automotive, LLC	Dodge, Chrysler, Jeep, Ram	Kendall Dodge Chrysler Jeep Ram	Armando Vieta	305-779-9151	\$80.20	10%
Hooley Family Management, Inc.	Ford	Plantation Ford	Phillip J. Cici	954-797-3740	\$82.87	25%
Ford Midway Mall	Ford	Ford Midway Mall	Karen Morgan	786-275-2315	\$68.52	20%

BCSS, Ltd DBA Lou Bachrodt Freightliner	Labor Rate	Auto Holdings/Maroon		Labor Rate
Sterling	\$68.00	Ford	Miami	\$93.85
Freightliner	\$78.20	Ford	Margate	\$76.87
Detroit Diesel	\$68.85	Dodge	Miami	\$71.14
		Dodge	Pembroke Pines	\$77.65
		Chevrolet	Miami	\$80.71
		Chevrolet	West Dade	\$82.35
		Chevrolet	Pembroke Pines	\$85.65
		Toyota	Weston	\$86.89
		Mercedes-Benz		\$102.00
		Honda	Miami Lakes	\$87.55
		Nissan	Kendall - US1	\$93.40
		Nissan	Miami	\$83.00

PART #3: AWARD INFORMATION

BCC DPM AWARD DATE: March 4, 2008 **AGENDA ITEM #:** R-228-08

PURCHASING DIVISION RELEASE DATE: March 25, 2008 **OTR YEAR:** 5 of 5

ADDITIONAL ITEMS ALLOWED: N/A

BCC DPM AWARD DATE: January 22, 2014 **AGENDA ITEM #:** R-36-14
(132381 - 8F7)

PURCHASING DIVISION RELEASE DATE: February 10, 2014 **OTR YEAR:** 5 of 5 EXTENSION

ADDITIONAL ITEMS ALLOWED: N/A

SPECIAL CONDITIONS:

Section 2, Paragraph 2.6, METHOD OF AWARD

Award of this bid will be made to **all responsive, responsible bidders** who meet the following conditions and criteria for award:

- A) Bidder must be listed in the Manufacturer’s web-site as being an approved Original Equipment Parts and Service New Car Dealer for the brand being bid.
- B) Bidder must have a Dealer’s Warranty Repair Labor Rate Reimbursement Agreement with the Manufacturer of the brand being bid and provide the current Manufacturer to Dealer Warranty Reimbursement Labor Rate. Dealer shall supply the labor rate to the County at no less than **15% Fleet Discount from its Rate** in its current Manufacturer to Dealer Warranty Repair Labor Rate Reimbursement Agreement.
- C) Bidder must have a Dealer’s Original Equipment Parts Supply Agreement with the Manufacturer of the brand being bid.
- D) Bidder must submit and meet all Vendor registration, affidavits, and other requirements as stated in Section 1 Paragraph 1.2 B sub-items 1 through 18 of this solicitation.
- E) Bidder must be willing to supply and deliver parts to the County at no more than Direct Manufacturer to dealer cost (bare unloaded) +25%.
- F) Bidder must be willing to supply Part’s Cost Books, Tapes, Fiches, CD-ROM’S or other documents as may be required by the County to verify on an as requested basis.
- G) Bidder must have a Parts Delivery System in place capable of supporting daily delivery activity to multiple County locations.
- H) Bidder must have a Service Facility capable of supporting the services proposed.
- I) Bidder must meet the Insurance Provisions of Section 2 Paragraph 2.11.

While the County will award ALL DEALERS complying with the provisions of Section 2 Paragraph 2.6 as the inception of this solicitation, it reserves the right to ADD VENDORS TO THIS CONTRACT AT ANY TIME after the first three months of the life of this contract provided that the prospective Additional Awardees have met all the

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5387-5/13-5 – Pre-Qualification of Manufacturer’s Dealer (OEM) Parts and Repair Services requirements of Section 2 Paragraphs 2.6 and 2.11, Section 3 Paragraphs 3.1 and 3.2 and met all other County Vendor Registration and Appendix General Terms and Conditions Affidavits Requirements.

Section 3. Paragraph 3.2 SUPPLEMENTAL TERMS AND CONDITIONS OF AWARD:

- a) The County reserves the right to **geographically preference Service Bidders** who provide **no charge pickup and delivery service** for warranty or regular repair work.
- b) The County reserves the right to **geographically preference Parts Bidders** who provide **more frequent delivery service than once daily.**

Prior to Award

Prior to making an award under this pool, departments are reminded to:

- Obtain a signed Collusion Affidavit from the vendor to be recommended for award.
- Check that the recommended vendor is responsible, including checking the Pre-Award Vendor Website at <http://intra.miamidade.gov/procurement/vendor-compliance.asp> Department may want to include a check of the vendor’s performance history in BTS. (Go to Vendors Home Page, click on Registered Vendors, locate the vendor, in that vendor’s profile, click on the Non.Perf.Hist. button.)
- In your notice to participants of the of the quote results, copy the Clerk of the Board (clerkbcc@miamidade.gov) and include language advising the vendor that the Cone of Silence is lifted.

(sample language - In accordance with the referenced solicitation, and Section 2-8.4 of the Code of Miami-Dade County, you are hereby notified that the ___ department, recommends award of this quote to:_____. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-11.1(t) of the County Code.)

- Allow a three business day protest period, beginning the day after the award recommendation is posted with the Clerk