



ROADMAP

BID No. 8348-0/12: Various Lab Instruments – Prequalification
Updated December 30, 2015

I. Purchasing Instructions:

A. Award Description

This contract was established to pre-qualify bidders to obtain various laboratory equipment and their installation and/or service when required. The contract was divided into two groups:

- Group 1 - Purchase of Equipment
- Group 2 - Installation & Repair Services

B. Quotation Directives (RFQ)

1. When a spot market purchase is initiated, all prequalified vendors for the specific group will be invited to participate in spot market purchases through an Invitation to Quote (ITQ). ITQs will include the requirements (i.e. delivery) specific to the spot-market purchase. ITQs may be issued for immediate deliveries, or to establish pricing for items that may be ordered within a specified time period.
2. All quotations issued under this pre-qualification contract must utilize the current and active "terms and conditions" in place that includes the latest legislative changes. Please refer the following Procurement Management link (<http://www.miamidade.gov/procurement/itb-terms-conditions.asp>) to retrieve the latest version of the General Terms and Conditions and include the latest language in the ITQ.

3. Cone of Silence

Pursuant to Section 2-11.1(t) of the County Code, all ITQs are subject to the Cone of Silence. All RTQ's must be provided to the Small Business Development Division (SBD) of the Internal Services Department for placement on the Cone of Silence Report upon advertisement. Once an award recommendation is made, SBD must be notified to remove the competition from the report.

4. Application of Preferences

Bid and Local Preferences will be considered when evaluating the offered prices.

For ITQ awards valued up to and including \$100,000, a 10% (ten percent) bid preference shall apply for certified Micro Business Enterprise (Micro) bidders. For awards valued over \$100,000 and up to \$1,000,000, a 10% (ten percent) bid preference shall apply for certified Micro and SBE bidders. For awards valued over \$1,000,000, a 5% (five percent) bid preference shall apply for certified Micro and SBE bidders. Micro Business Enterprises and Small Business Enterprises must be certified, at the time of quote, by Small Business Development under Business Affairs, a division of the Department of Regulatory and Economic Resources (RER) for the type of goods and/or services the enterprise provides in accordance with the applicable commodity code(s) for this solicitation.

The resulting Micro/SBE bidders' evaluation prices shall then be compared to the other offers to determine if Best and Final Offers (BAFO's) need be requested in accordance with the Local Preference legislation.

II. Pre-qualified Vendors as follows:

Business Name	Business Address	Phone	Fax	Contact	E-mail
Thermo Environmental Instruments (Group 1 ONLY)	27 Forge Parkway Franklin, MA 02038	508 520-0430	508 520-2800	Ray Lowe	ORDERS.AQI@THERMOFISHER.COM
Waters Technologies Corporation (Groups 1 & 2)	34 Maple Street Milford, MA 01757	800 252-4752	508 482-8532	Michael Brunelle	MICHAEL_BRUNELLE@WATERS.COM
Perkin Elmer Health Sciences, Inc. (Groups 1 & 2)	710 Bridgeport Avenue Shelton, CT 06484	800 762-4000	203 944-4982	Julia Hamilton	CUSTOMERCAREUS@PERKINELMER.COM



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Business Name	Business Address	Phone	Fax	Contact	E-mail
Biotage, LLC (Groups 1 & 2)	10430 Harris Oaks Blvd #C; Charlotte, NC 28269	704 654-4900	434 296-8217	Lorraine Laufer	ORDERMAILBOX@BIOTAGE.COM
Nikon Instruments, Inc. (Group 1 ONLY)	1300 Walt Whitman Road Melville, NY 11747	631 547-8657	631 944-9376	Theresa Woodhill	TWOODHULL@NIKON.NET
Miele Incorporated (Groups 1 & 2)	9 Independence Way Princeton, NJ 08540	800 991-9380	609 419-4294	Carol McDonald	CMCDONALD@MIELEUSA.COM
MSC Industrial Supply Co. / Sid Tool Co, Inc. (Groups 1 & 2)	2810 N.W. 79 Avenue Miami, FL 33122	305-406-2556	305-477-6123	Andres Leyva	BRANCHMIA@MSCDIRECT.COM
Trinity Biotech Distribution / Biopool Us, Inc. (Groups 1 & 2)	400 Connell Drive, Ste.7100 Berkeley Hts, NJ 07922	908-898-1500	908-898-1539	Janice Johnson	STACEY.BLICHA@TRINITYUSA.COM
Edax, Inc. (Groups 1 & 2)	91 McKee Drive Mahwah, NJ 07430	201 529-6121	201 529-3156	Christine Meehan	CHRISTINE.MEEHAN@AMETEK.COM
Hirox USA, Inc. (Groups 1 & 2)	1060 Main Street River Edge, NJ 07661	201 342-2600	N/A	Akiko Kitamura	N/A
Fisher Scientific Co, LLC (Groups 1 & 2)	3970 Johns Creek Court #500 Suwanee, GA 30024	888 263-5319	866 897-9946	Jenny Magaw	JENNY.MAGAW@THERMOFISHER.COM
Merrick, Inc. (Groups 1 & 2)	8190 Beechmont Ave #326 Cincinnati, OH 45255	800 797-9060	513 624-0584	Kathy Rogers	MERRICKINC@MSN.COM
FEI Delmont / ASPEX Corporation (Groups 1 & 2)	175 Sheffield Drive Delmont, PA 15626	724-468-5400	724-468-0225	Michael Shoben	MICHAEL.SHOBEN@FEI.COM
Life Technologies Corporation (Groups 1 & 2)	5791 Van Alley Way Carlsbad, CA 92008	404 915-1679	800 331-2886	Shelly Guerrero	SHELLY.GUERRERO@THERMOFISHER.COM
Caliper Life Sciences, Inc. (Group 2 ONLY)	68 Elm Street Hopkinton, MA 01748	508 435-9500	508 435-3439	John Sira	N/A
Bruker Daltonics, Inc. (Groups 1 & 2)	3500 West Warren Avenue Fremont, CA 94538	877 442-2231	510 490-6586	Brian Ruscio	CAM-SUPPORT@BRUKER.COM
Orasure Technologies, Inc. (Groups 1 & 2)	220 E. First Street Bethlehem, PA 18015	610 882-1820	610 332-3399	Patricia Reis	PREIS@ORASURE.COM
Neogen, Corporation (Groups 1 & 2)	944 Nardino Blvd. Lexington, KY 40511	859 254-1221	859 255-5532	Emilie Stanley	ESTANLEY@NEOGEN.COM
Promega, Corp. (Group 1 ONLY)	2800 Woods Hollow Rd Madison, WI 53711	608 274-4330	608 273-6455	Diana Nagy	DIANA.NAGY@PROMEGA.COM
Leeds Precision Instruments, Inc. (Groups 1 & 2)	800 Boone Avenue North Minneapolis, MN 55427	763 546-8575	763 546-4369	Kevin Boulay	KBOULAY@LEEDSMICRO.COM
Thermo Electron, North America LLC. (Groups 1 & 2)	1400Northpoint, Ste. 50 West Palm Beach, FL 33407	732 627-0220	732 627-0260	Dawn Vogel	DAWN.VOGEL@THERMOFISHER.COM
Trianalytic, Inc. (Group 2 ONLY)	P.O. Box 252 Mocksville, NC 27028	336 692-7889	336 998-1617	Randy Barrier	TRIANALYTIC@YADTEL.NET
Government Scientific Source, Inc. (Group 1 ONLY)	12351 Sunrise Valley Drive, Reston, VA 20191	703 734-1805	703 734-1803	Michael Mendrysa	MMENDRYSA@GOVSCI.COM



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Foster & Freeman USA, Inc. (Groups 1 & 2)	46030 Manekin Plaza #170, Sterling, VA 20166	888 445-5048	703 433-9354	Amy Temenak	USOFFICE@FOSTERFREEMAN.COM
Micro Optics of Florida, Inc. (Groups 1 & 2)	1700 N.W. 65T Ave, Ste.4, Plantation, FL 33313	954 791-0082	954 791-0096	Richard Celestine	INFO@MICROOPTICSFL.COM
Wenoc Enterprises, Inc. (Group 1 ONLY)	20022 N.W. 62 PL Miami, FL 33015	305 622-9140	305 622-4194	Willie Cone	WENOC@AOL.COM
Agilent Technologies, Inc. (Groups 1 & 2)	2850 Enterville Road Wilmington, DE 19808	800 227-9770 EXT. 8697	302 993-5941	Sandra Beal	LSCABIDS@AGILENT.COM
Getinge USA, Inc. (Groups 1 & 2)	1777 E. Henrietta Road Rochester, NY 14623	800 475-9040 EXT. 4092	585 272-5238	Annette Plantada	ANNETTE.PLANTADA@GETINGEUSA.COM
Siemens Healthcare Diagnostics, Inc. (Groups 1 & 2)	1717 Deerfield Road Deerfield, IL 60015	239 354-6790	239 455-6629	Dawn Mielke	DAWN.M.MIELKE@SIEMENS.COM
HI Q Environmental Products, Co. (Groups 1 & 2)	7386 Trade Street San Diego, CA 92121	858 549-2820	858 549-9657	Marc.Held	MARC@HI-Q.NET
Qiagen, Inc. (Groups 1 & 2)	27220 Turnberry Lane Ste.200 Valencia, CA 91355	661 300-0157	800 718-2056	Josh Mann	Caroline.Colindres@qiagen.com
Radiographic Film Distributors, Inc. (Groups 1 & 2)	7500 NW 82 St. Miami, FL. 33166	305-887-9729	305-885-8445	Bruce Eistedt	brucerfd@bellsouth.net
Immunoassay Corp./ Diagnostix of California, Corp.	829 Towne Center Drive Pomona, CA 91767	909-482-0840	909-482-0850	Jeremy George	<u>N/A</u>
Shimadzu Scientific Instruments Inc. (Groups 1 & 2)	4022 Stirrup Creek Drive #312 Durham, NC 27703	919-425-1010	909-544-3497	Scott A. Moore	samoore@shimadzu.com

III. Special Notes/Instructions:

- A. Check the roadmap 'Event Log' for additions, deletions or other changes, as allowed by contract.
- B. This document is intended only as a brief overview of information and general guidance on how the contract should be utilized. Please refer to the solicitation documents for other specific information and details.

IV. Pool Contract Award Checklist:

The following is provided as a reminder of some important items that each department should check/ complete/ document prior to making an award:

- Check that the vendor meets minimum requirements such as certification(s), license(s) or insurance for the specific project.
- If the contract has a Small Business preference, goal or is a set-aside, check that the recommended vendor is on the Small Business Division certification list.
(See www.miamidade.gov/business/reports-certification-list.asp)
- If the contract includes preferences (Local, Locally-Headquartered, Veteran's, and Small Business, as applicable), check that they were applied correctly.
Obtain a signed Collusion Affidavit and a signed Affirmation of Vendor Affidavits from the recommended vendor.



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- In your award notice to all participants of the quote results, copy the Clerk of the Board (clerkbcc@miamidade.gov) and include language advising the vendors that the Cone of Silence is lifted.
[SAMPLE LANGUAGE: *In accordance with the reference solicitation, and Section 2-8.4 of the Code of Miami-Dade County, you are hereby notified that the (_____ Dept. name _____) recommends award of this quote to: (_____ Company name _____). Provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-11.1(t) of the County Code.]*
- **Allow a three (3) business day protest period**, beginning the day after the award recommendation is posted with the Clerk, prior to completing award if applicable with your award value (over \$25K).



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EVENT No.	DATE	EVENT LOG - DISCRPTION	AGENT
1	8/01/2007	La Jolla Scientific Co. FEIN 953169812-01 added to contract	Km!Ra
2	1/14/2008	Caliper Life Sciences, FEIN 330675808-01 added to contract	Km!Ra
3	2/14/2008	Biopool US Inc. FEIN 161614982-01 added to contract	Km!Ra
4	4/11/2008	Siemens Healthcare Diagnostics, Inc. FEIN 952802182-02 added to contract	Km!Ra
5	5/28/2008	Leeds Precision Instruments Inc. FEIN 411560082-01	Km!Ra
6	6/20/2008	Thermo Environmental Instruments Inc. FEIN 042745178-01 added to contract	Km!Ra
7	6/24/2008	DERM and WASD added to contract	Km!Ra
8	6/25/2008	Aspex Corp. FEIN 320153466-01 added to contract	Km!Ra
9	7/17/08	Getinge USA Inc. FEIN 870287585-01 added to contract	Jose Sanchez
10	8/8/08	Foster & Freeman USA Inc. FEIN 562316854-01 added to contract	Jose Sanchez
11	10/21/08	MDPD allocation increased from \$165,000 to \$225,000	Jose Sanchez
12	1/16/09	Diagnostix of California Corp. FEIN 954179036-01 added to contract	Jose Sanchez
13	1/22/09	Neogen Corp. FEIN 382367843-01 added to contract	Jose Sanchez
14	3/10/09	Micro Optics of Florida Inc. FEIN 591687812-01 added to contract	Jose Sanchez
15	8/18/09	Nikon Instruments Inc. FEIN 113554845-01	M. Laughlin
16	10/7/09	Medical Examiner's Office transferred \$131,000 to MDPD	M. Laughlin
17	1/20/10	Medical Examiner's Office allocation increased by \$25,000 to \$559,000	M. Laughlin
18	1/20/10	Fisher Scientific FEIN 232942737-03 added to contract	M. Laughlin
19	4/01/10	Hirox USA Inc. FEIN 223801423-01 added to contract	M. Laughlin
20	6/9/10	MDPD allocation increased by \$131,000 to \$487,000	M. Laughlin
21	6/9/10	MDPD allocation reduced to \$356,000 after transferring \$131,000 to Medical Examiner's Office (ME). ME allocation now \$690,000.	M. Laughlin
22	1/11/2011	WASD allocation increased from \$75,000 to \$102,000 after transfer of \$27,000 from ME.	T. Rodriguez
23	1/11/2011	Applied Biosystems LLC, FEIN 061534213-03 added to contract	T. Rodriguez
24	2/01/2011	Miele Inc. FEIN 133172349-01 added to contract	T. Rodriguez
25	3/24/2011	La Jolla Scientific Co. changed name to Hi-Q Environmental Products Co. FEIN 953169812-02	T. Rodriguez
26	3/30/2011	ME's Office transferred \$27,000 of their allocation to WASD	T. Rodriguez
27	4/12/2011	Biotage LLC, FEIN 043535072-01 added to contract	T. Rodriguez
28	9/27/2011	Qiagen Inc. FEIN 954141306-01 added to contract	M. Garofolo
29	12/19/11	MDPD allocation increased by \$98,000 to \$552,000	M. Garofolo
30	4/03/12	Life Technologies Inc. FEIN 330373077-02 added to contract	M. Garofolo
31	4/10/12	Bruker Daltonics Inc. FEIN 331064877-01 added to contract	M. Garofolo
32	4/10/12	Waters Technologies Corp. FEIN 043234558-02 added to contract	M. Garofolo
33	7/24/12	MDPD allocation increased by \$48,000	M. Garofolo
34	8/01/12	Contract's expiration date extended 6 months from 8/31/12 to 2/28/13	M. Garofolo
35	8/14/12	ME's Office allocation increased by \$217,000	M. Garofolo
36	10/31/12	Thermo Electron North America LLC, FEIN 431992201-01 added to contract	M. Garofolo
37	1/31/13	Wenoc Medical Resources FEIN 6504900770-01 added to contract	M. Garofolo
38	2/07/13	5 year extension approved by BCC. New expiration date will be 2/28/2018	M. Garofolo
39	10/03/13	Aspex Corp. added d/b/a FEI-Delmont, the new FEIN is 320153466-02	M. Garofolo
40	1/13/14	Edax Inc. FEIN 223554411-01 added to contract under Groups 1 & 2	M. Garofolo
41	1/14/14	MDPR will access this contract with Grant Funding of \$15,000	M. Garofolo
42	3/21/14	Government Scientific Source Inc. FEIN 541607358-01 added to contract under Group 1, Purchase of Equipment	M. Garofolo
43	7/30/14	Trianalytic Inc. FEIN 454659331-01 added to contract under Group 2 only	M. Garofolo
44	8/26/14	Radiographic Film Distributors Inc. FEIN 592590635-01 added to contract under Groups 1 & 2.	M. Garofolo
45	12/19/14	WASD allocation increased by \$201,000	M. Garofolo
46	2/13/15	MDPD gave to PROS \$10,000 from their allocation	M. Garofolo
47	3/12/15	ASPEX Corp. FEIN 320153466-02 changed name to FEI Company FEIN 930621989-01	M. Garofolo
48	8/14/15	Shimadzu Scientific Instruments Inc. FEIN# 521035956-01 added to contract under Group 1 and 2.	M. Garofolo
49	12/30/15	RER gave to PROS \$50,000 from their allocation for a special purchase	M. Garofolo