



Exhibit 8- Price Schedule Final

APPENDIX I PRICE SCHEDULE

PROPOSED PRICES

The Proposer shall state its price for the Work outlined in this RFP. **Total Proposed Price must not exceed the Solicitation Cap established at \$14,670,000.00 USD. Proposals received that exceed the \$14,670,000 cap will be deemed non-responsive.** The Proposer shall submit its flat, fixed prices which are guaranteed for the term of the contract. The County reserves the right to negotiate prices submitted for each section of work. The prices for any additional work, equipment, or hardware will be negotiated.

The work identified in the following table shall be priced by the Proposer. Prices shall be inclusive of all things necessary to complete the Work. **Prices shall not be conditioned. Conditioned prices may be deemed unresponsive.** Proposed prices for Sections 1-8 with the exceptions of Section 4, and Options K through O in Section 6, will be added together to arrive at a Total Proposed Price for the Work (**Cap Price**). The County will evaluate the Proposer's Total Proposed Price as indicated in Sections 4.2 and 4.3 of the RFP. The Proposer shall also submit prices for the professional services under Section 9 (headings labeled "Professional Services") below. Section 9 prices will not be evaluated but are requested to assist with pricing for the additional work desired by the County.

Subtotal Proposed Price

Sections 1-8 Implementation and Warranty Period + Negotiated Items
(Excluding Section 4, and Section 6 Options K through O) \$ 16,156,044.00

Clever Devices Management Discount \$ (2,270,000.00)

Total Proposed Price With Discount

Sections 1-8 Implementation and Warranty Period + Negotiated Items
(Excluding Section 4, and Section 6 Options K through O) \$ 13,886,044.00

Section 1: Core Software

Core Software and Implementation Cost

**Total Proposed Price
for Section 1: \$ 2,705,841.00**

Section 2: CAD/AVL System Implementation Cost
(See Section 8 - Scope of Services for details.)

1. Design Reviews	\$ <u>694,769.00</u>
2. Testing Phases	\$ <u>0.00</u>

Implementation at Garages and Maintenance Facilities \$ 4,316,132.00
(Summary of 1 - 5)

1. Implementation at Coral Way Bus Garage	\$ <u>935,988.51</u>
2. Implementation at North East Bus Garage	\$ <u>899,688.82</u>
3. Implementation at Central Bus Garage	\$ <u>928,728.82</u>
4. Implementation at Metrorail Maintenance Facility	\$ <u>865,456.82</u>
5. Implementation at Metromover Maintenance Facility	\$ <u>686,269.02</u>

Kendall Drive Signalization Implementation

This portion of the Work is American Recovery and Reinvestment Act funded at \$2,320,000.00 USD.

Kendall Drive Signalization Implementation \$ 2,320,000.00

1. Design Reviews	\$ <u>266,083.50</u>
2. Testing Phases	\$ <u>272,620.80</u>
3. Implementation at Coral Way Bus Garage	\$ <u>1,781,295.70</u>

**Total Proposed Price
for Section 2:** \$ 7,330,901.00

Section 3: Warranty

Year 1 (After System Acceptance) \$ 0.00

Year 2 (After System Acceptance) \$ 0.00

Year 3 (After System Acceptance) \$ 650,758.00

**Total Proposed Price
for Section 3: \$ 650,758.00**

**Section 4: Software Maintenance and Support
(Not included in the \$14,670,000.00 USD Solicitation Cap)
(After 3 Year System Warranty Expiration)**

Software Maintenance and Support for

Contract Year 6	\$	<u>375,785.01</u>
Contract Year 7	\$	<u>377,884.63</u>
Contract Year 8	\$	<u>380,092.63</u>
Contract Year 9	\$	<u>382,408.63</u>
Contract Year 10	\$	<u>384,832.63</u>
Contract Year 11	\$	<u>400,335.56</u>
Contract Year 12	\$	<u>416,346.91</u>

**Total Proposed
Software Maintenance and
Support Price for
Section 4: \$ 2,717,686.00**

Section 5: Training on all modules and Interfaces

Training of Staff	\$	<u>153,801.00</u>
Training Materials	\$	<u>0.00</u>

**Total Proposed Price
for Section 5: \$ 153,801.00**

Section 6: System Hardware

System Hardware

Quantities to be adjusted in accordance with the proposed solution

A	RAIL EQUIPMENT	Unit	Qty	Unit Price	Extended Price
1	Mobile Data Terminals	EA	136	\$619.00	\$84,184.00
2	Vehicle Logic Unit	EA	136	\$2,354.59	\$320,224.29
3	Cabling Hardware	EA	136	Included in VLU	Included in VLU
4	Covert Microphone	EA	136	Included in VLU	Included in VLU
5	Maintenance VLU Test/Data Recovery Workstations - Furnish and Install	EA	2	\$515.00	\$1,030.00
7	Bulk Data Transfer Server	EA	1	\$0.00	\$0.00
8	Wi-Fi Equipment	EA	1	Included in VLU	Included in VLU
9	Training CAD/AVL Metrorail in Box	EA	1	\$4,506.60	\$4,506.60
Subtotal					\$409,944.89

B	BUS EQUIPMENT	Unit	Qty	Unit Price	Extended Price
1	Mobile Data Terminals	EA	822	\$801.18	\$658,572.85
2	Vehicle Logic Unit	EA	822	\$2,908.58	\$2,390,849.94
3	Cabling Hardware	EA	822	Included in VLU	Included in VLU
4	Covert Microphone	EA	822	Included in VLU	Included in VLU
5	Garage VLU Test/Data Recovery Workstations - Furnish and Install	EA	6	\$515.00	\$3,090.00
6	Bulk Data Transfer Server	EA	3	\$0.00	\$0.00
7	Wi-Fi Equipment	EA	3	Included in VLU	Included in VLU
8	Training CAD/AVL Metrobus in Box	EA	16	\$4,506.60	\$72,105.60
Subtotal					\$3,124,618.39

C	MOVER EQUIPMENT	Unit	Qty	Unit Price	Extended Price
1	Mobile Data Terminals	EA	47	N/A	N/A
2	Vehicle Logic Unit	EA	47	\$3,067.00	\$144,148.98
3	Cabling Hardware	EA	47	Included in VLU	Included in VLU
4	Maintenance VLU Test/Data Recovery Workstations - Furnish and Install	EA	2	\$515.00	\$1,030.00
5	Bulk Data Transfer Server	EA	1	\$0.00	\$0.00
7	Wi-Fi Equipment	EA	1	Included in VLU	Included in VLU
8	Training CAD/AVL Metromover in Box	EA	1	\$4,506.60	\$4,506.60
Subtotal					\$149,685.58

D	Back Office System	Unit	Qty	Unit Price	Extended Price
1	Application Servers - Primary, Secondary, Disaster recovery, and Test	EA	0	\$3,640.13	\$0.00
2	Database Servers - Primary, Secondary, Disaster recovery, and Test	EA	0	\$2,681.24	\$0.00
3	Report Server - Primary, Secondary, Disaster recovery, and Test	EA	0	\$2,681.24	\$0.00
4	Web Server - Primary, Secondary, Disaster recovery, and Test	EA	0	\$2,681.24	\$0.00
5	File Server - Primary, Secondary, Disaster recovery, and Test	EA	0	\$2,681.24	\$0.00
6	Dual-Head Tape Library	EA	0	\$10,734.45	\$0.00
7	Storage SAN	EA	0	\$33,260.99	\$0.00
8	Rack Associated Equipment, KVM and Cabling	EA	0	\$2,784.53	\$0.00
9	ASA Firewalls	EA	0	\$1,817.92	\$0.00
10	Switches	EA	0	\$5,316.09	\$0.00
11	Access Points	EA	0	\$4,097.82	\$0.00
12	Transceiver, modules	EA	0	Included in Item 1 - Application Server	
13	System Administrator WorkStation and Printer	EA	2	\$1,718.03	\$3,436.06
14	27" LED HDMI Monitor	EA	4	\$410.97	\$1,643.88
15	Software and Diagnostic Equipment	EA	0	\$0.00	\$0.00
16	System Administrator Garage VLU Test/Data Recovery Workstations - Furnish and Install	EA	1	\$515.00	\$515.00
17	Training CAD/AVL Vehicle in Box	EA	1	\$4,506.60	\$4,506.60
Subtotal					\$10,101.54

E	THIRD PARTY SOFTWARE LICENSES	Unit	Qty	Unit Price	Extended Price
1	Networking Software	LS	0	\$41,912.76	\$0.00
2	Syslog Server License	LS	0	\$21,607.34	\$0.00
3	Cisco Wireless AP Node Licenses (50 pack bundle)	LS	0	Included in E, Item #1	
4	Oracle RAC License	LS	0	Included in E, Item #2	
5	DataGuard License	LS	0	Included in E, Item #2	
6	System Maintenance Software Enterprise License (Unlimited Nodes)	LS	0	\$2,573.97	\$0.00
7	Oracle Partitioning	LS	0	N/A	N/A
8	Symantec NetBackup	LS	0	\$602.55	\$0.00
9	Software and Diagnostic Tools (Enterprise License)	LS	0	\$7,995.89	\$0.00
Subtotal					\$0.00

F	TRAFFIC CONTROLLER WORKSTATIONS	Unit	Qty	Unit Price	Extended Price
1	PC - To include USB mouse, USB keyboard	EA	30	\$1,199.95	\$35,998.50
2	27" LED HDMI Monitor	EA	60	\$410.97	\$24,658.20
Subtotal					\$60,656.70

G	YARD MONITORS	Unit	Qty	Unit Price	Extended Price
1	70" Display Monitor with TV Cards	EA	5	\$6,850.00	\$34,250.00
Subtotal					\$34,250.00

H		GARAGE/MAINTENANCE FACILITY CACHE SERVER	Unit	Qty	Unit Price	Extended Price
	1	Central Bus Garage	EA	1	\$13,630.51	\$13,630.51
	2	Coral Way Bus Garage	EA	1	\$13,630.51	\$13,630.51
	3	Northeast Bus Garage	EA	1	\$13,630.51	\$13,630.51
	4	Rail Maintenance Facility	EA	1	\$13,630.51	\$13,630.51
	5	Mover Maintenance Facility	EA	1	\$13,630.51	\$13,630.51
Subtotal						\$68,152.54

I		NON-REVENUE VEHICLES AVL SOLUTION	Unit	Qty	Unit Price	Extended Price
	1	Treasury Trucks (to include VLU if required by proposed solution)	EA	5	N/A	
	2	Supervisory Vehicles (to include VLU if required by proposed solution)	EA	16	N/A	
	3	Services vans (to include VLU if required by proposed solution)	EA	225	N/A	
Subtotal						\$0.00

J		ELECTRONIC SIGNS	Unit	Qty	Unit Price	Extended Price
	1	Electronic Sign - Furnish & Install	EA	50	\$14,166.00	\$708,300.00
	2	Solar Power Kit - Furnish and Install	EA	50	Included in Sign	Included in Sign
	3	Text to Speech Module with Integrated Speakers - Furnish and Install	EA	50	Included in Sign	Included in Sign
Subtotal						\$708,300.00

P		SPARE EQUIPMENT (does not include syst. harnessing and cables)	Unit	Qty	Unit Price	Extended Price
	1	Adjusted Spare Pool of Vehicle and Sign Hardware	EA	1	\$127,453.50	\$127,453.36

Proposed Price to be included in Cap price of \$14,670,000.00 USD.

Total Proposed Price for Section 6: \$ 4,693,163.00

Options

K	a)	ELECTRONIC SIGNS (OPTION)	Unit	Qty	Unit Price	Extended Price
	1	Electronic Sign, On-Demand - Furnish, Install and 5-Year Warranty	EA	10	\$28,016.00	\$280,160.00
	2	Solar Power Kit - Furnish and Install	EA	10	Included in Sign	Included in Sign
	3	Text to Speech Module with Integrated Speakers - Furnish and Install	EA	10	Included in Sign	Included in Sign
Subtotal						\$280,160.00

K	b)	ELECTRONIC SIGNS (OPTION)	Unit	Qty	Unit Price	Extended Price
	1	Electronic Sign, On-Demand - Furnish, Install and 5-Year Warranty	EA	25	\$25,829.00	\$645,725.00
	2	Solar Power Kit - Furnish and Install	EA	25	Included in Sign	Included in Sign
	3	Text to Speech Module with Integrated Speakers - Furnish and Install	EA	25	Included in Sign	Included in Sign
Subtotal						\$645,725.00

K	c)	ELECTRONIC SIGNS (OPTION)	Unit	Qty	Unit Price	Extended Price
	1	Electronic Sign, On-Demand - Furnish, Install and 5-Year Warranty	EA	50	\$23,641.00	\$1,182,050.00
	2	Solar Power Kit - Furnish and Install	EA	50	Included in Sign	Included in Sign
	3	Text to Speech Module with Integrated Speakers - Furnish and Install	EA	50	Included in Sign	Included in Sign
Subtotal						\$1,182,050.00

L		MOBILE ACCESS ROUTER/GATEWAY (OPTION)	Unit	Qty	Unit Price	Extended Price
	1	OMG 2040 InMotion Mobile Access Router/Gateway - Furnish and Install	EA	822	\$1,642.78	\$1,350,368.45
		External Antenna (3G cellular or 4G LTE (single lead), Leads 2 & 3 WiFi 2.4/5GHz MIMO for a/b/g/n, Lead 4 GPS)	EA	822	\$99.00	\$81,378.00
		Internal Antenna (802.11 Wifi 2.4/5GHz)	EA	822	Included in Router	Included in Router
		Centralized Server Monitoring and Configuration Enterprise License	EA	1	\$114,950.00	\$114,950.00
		Centralized Server Monitoring and Configuration Server (Application Servers - Primary, Secondary, Disaster Recovery, and Test)	EA	4	\$0.00	\$0.00
Subtotal						\$1,546,696.00

L	a)	MOBILE ACCESS ROUTER/GATEWAY - WARRANTY YEARS 1-3	Unit	Qty	Unit Price	Extended Price
	1	Mobile Access Router/Gateway Warranty - Years 1-3	EA	822	\$407.00	\$334,554.00
Subtotal						\$334,554.00

L	b)	MOBILE ACCESS ROUTER/GATEWAY - WARRANTY YEARS 6-12	Unit	Qty	Unit Price	Extended Price
	1	Mobile Access Router/Gateway Warranty - Year 6	EA	822	\$127.00	\$104,394.00
	2	Mobile Access Router/Gateway Warranty - Year 7	EA	822	\$130.00	\$106,860.00
	3	Mobile Access Router/Gateway Warranty - Year 8	EA	822	\$134.00	\$110,148.00
	4	Mobile Access Router/Gateway Warranty - Year 9	EA	822	\$138.00	\$113,436.00
	5	Mobile Access Router/Gateway Warranty - Year 10	EA	822	\$142.00	\$116,724.00
	6	Mobile Access Router/Gateway Warranty - Year 11	EA	822	\$147.00	\$120,834.00
	7	Mobile Access Router/Gateway Warranty - Year 12	EA	822	\$151.00	\$124,122.00
Subtotal						\$796,518.00

L	c)	MOBILE ACCESS ROUTER/GATEWAY WITH CELLULAR SERVICE	Unit	Qty	Unit Price	Extended Price
	1	OMG 2040 InMotion Mobile Access Router/Gateway - Furnish and Install	EA	822	\$1,642.78	\$1,350,368.45
		External Antenna (3G cellular or 4G LTE (single lead), Leads 2 & 3 WiFi 2.4/5GHz MIMO for a/b/g/n, Lead 4 GPS)	EA	822	\$99.00	\$81,378.00
		Internal Antenna (802.11 Wifi 2.4/5GHz)	EA		Included in Router	Included in Router
		Centralized Server Monitoring and Configuration Enterprise License	EA	1	\$114,950.00	\$114,950.00
		Centralized Server Monitoring and Configuration Server (Application Servers - Primary, Secondary, Disaster Recovery, and Test)	EA	4	\$0.00	\$0.00
		Cellular Service - Deployment + 3 1/2 Years - Per Bus/Month	EA	34,524	\$50.29	\$1,736,211.96
Subtotal						\$3,282,908.00

M		Unit	Qty	Unit Price	Extended Price
	METROBUS DRIVER BEHAVIORAL MODULE (OPTION)				
	1 Onboard Hardware - Furnish and Install	EA	822	Included in Base Price	
	2 Software Module License	EA	822	Included in Base Price	
				Subtotal	\$0.00

N		Unit	Qty	Unit Price	Extended Price
	DIGITAL VIDEO RECORDER (OPTION) - March Networks DVR & GE Cameras				
	1 Complete solution to include all hardware required - Furnish and Install	EA	822	\$10,076.34	\$8,282,751.48
				Subtotal	\$8,282,751.00

N		Unit	Qty	Unit Price	Extended Price
	DIGITAL VIDEO RECORDER (OPTION) - Apollo DVR & GE Cameras				
	1 Complete solution to include all hardware required - Furnish and Install	EA	822	\$8,036.14	\$6,605,711.10
				Subtotal	\$6,605,711.00

O		Unit	Qty	Unit Price	Extended Price
	TIRE PRESSURE MONITORING (OPTION)				
	1 Tire Pressure Monitoring Kit	EA	822	\$823.39	\$676,829.80
				Subtotal	\$676,830.00

		Unit	Qty	Unit Price	Extended Price
	TurnWarning™ Pedestrian Warning System				
	1 TurnWarning™ Pedestrian Warning System	EA	822	\$1,137.26	\$934,830.10
				Subtotal	\$934,830.00

		Unit	Qty	Unit Price	Extended Price
	TurnWarning™ Pedestrian Warning System (Deployed Concurrently with Base Project)				
	1 TurnWarning™ Pedestrian Warning System	EA	822	\$1,037.26	\$852,630.10
				Subtotal	\$852,630.00

		Unit	Qty	Unit Price	Extended Price
	Idle Monitoring				
	1 Idle Monitoring	EA	822	\$60.83	\$50,000.00
				Subtotal	\$50,000.00

		Unit	Qty	Unit Price	Extended Price
	Enhanced Automated Garage / Facility Mapping				
	1 Enhanced Automated Garage / Facility Mapping	EA	822	\$2,114.10	\$1,737,790.20
				Subtotal	\$1,737,790.00

Added Priced Options

		Unit	Qty	Unit Price	Extended Price
	Infotainment - 10 Buses				
	1 Infotainment Systems for 10 Buses - Does not include IVN® Upgrade HW	EA	10	\$13,001.00	\$130,010.00
				Subtotal	\$130,010.00

		Unit	Qty	Unit Price	Extended Price
	Infotainment - 25 Buses				
	1 Infotainment Systems for 25 Buses - Does not include IVN® Upgrade HW	EA	25	\$9,942.00	\$248,550.00
				Subtotal	\$248,550.00

**Miami-Dade Transit RFP No.808 - Computer
Aided Dispatch / Automated Vehicle Locator Replacement
Project (CADAVALRP) and Kendall Drive Signalization**

		Unit	Qty	Unit Price	Extended Price
	Infotainment - 50 Buses				
1	Infotainment Systems for 50 Buses - Does not include IVN@ Upgrade HW	EA	50	\$8,632.00	\$431,600.00
				Subtotal	\$431,600.00

		Unit	Qty	Unit Price	Extended Price
	Infotainment - 822 Buses				
1	Infotainment Systems for 822 Buses - Does not include IVN@ Upgrade HW	EA	822	\$4,918.00	\$4,042,596.00
				Subtotal	\$4,042,596.00

		Unit	Qty	Unit Price	Extended Price
	IVN@ Upgrade Hardware for Infotainment - Deployed Concurrently with Base Project				
1	IVN@ Upgrade Hardware for Infotainment	EA	822	\$666.00	\$547,452.00
				Subtotal	\$547,452.00

		Unit	Qty	Unit Price	Extended Price
	IVN@ Upgrade Hardware for Infotainment - Deployed After Base Project				
1	IVN@ Upgrade Hardware for Infotainment	EA	822	\$1,302.00	\$1,070,244.00
				Subtotal	\$1,070,244.00

Section 7: Installation of Interfaces

1. TOS Interface	\$ <u>105,847.99</u>
2. FX Schedule Interface	\$ <u>86,281.20</u>
3. Ad-hoc Reporting Tool	\$ <u>0.00</u>
4. Automated Vehicle Monitoring	\$ <u>30,309.84</u>
5. Garage / Maintenance Facility Mapping	\$ <u>0.00</u>
6. Metromover Interface	\$ <u>0.00</u>
7. Metrorail Interface	\$ <u>0.00</u>
8. Vehicle Single Logon	\$ <u>0.00</u>
9. OpenSky	\$ <u>0.00</u>
10 GPS to Farebox, Voice Annunciation, Destination Signs, and Automatic Passenger Counter (APC).	\$ <u>271,698.90</u>
11 Enterprise Asset Management System	\$ <u>51,074.07</u>

**Total Proposed Price
for Section 7: \$ 545,212.00**

Section 8: Escrow Agreement

1. Escrow Agreement	\$ <u>10,800.00</u>
2. Performance Bond	\$ <u>43,712.00</u>
3. Payment Bond	\$ <u>21,856.00</u>

**Total Proposed Price
for Section 8:** \$ 76,368.00

Section 9: Professional Services

Hourly Rates:

Project Manager	\$ <u>\$134.27</u>
Database Administration	\$ <u>\$107.53</u>
Software Development	\$ <u>\$141.25</u>
Engineering	\$ <u>\$114.58</u>
Testing	\$ <u>\$93.17</u>
Training	\$ <u>\$100.42</u>

**Total Proposed Price
for Section 9:** \$ 691.22

Negotiated Item **Total Value:** **\$2,865,921.00**

Infotainment Pilot - 10 Buses, 50 trigger points, up to 1 year ops, MDT to provide content	<u>\$135,000.00</u>
Level 2 Maintenance Training	<u>\$32,000.00</u>
Top Level Class Training Videos	<u>\$155,271.00</u>
Warranty Year 2, 3 continued On-site support	<u>\$599,040.00</u>
Additional 25 Electronic Solar signs (install and 5 yr HW warranty)	<u>\$498,750.00</u>
Yard mapping using GPS as location method for open areas	<u>\$632,000.00</u>
Added 7 years escrow (result in total of 10 years)	<u>\$8,610.00</u>
Idle Monitoring	<u>\$50,000.00</u>
Bus Stop Sticker Installation	<u>\$195,500.00</u>
Additon of bus stop amenities to BSI database	<u>\$263,500.00</u>
3 Years Cellular Service for 50 Base Project Electronic Solar Signs	<u>\$41,250.00</u>
5-Year HW Warranty for 50 Base Project Electronic Solar Signs	<u>\$255,000.00</u>



**Computer Aided Dispatch / Automated Vehicle Locator Replacement Project
(CADAVLRP) and Kendall Drive Signalization
(RFP No.808)**

This project is partially funded by the American Recovery & Reinvestment Act (ARRA)

Proposer hereby confirms its prices as stated herein, and affirmatively states that these proposed prices are submitted in good faith in response to RFP No.808. Proposer acknowledges that the signature below is by a duly authorized agent of the Proposer. Proposer must provide authorization by which the authorizing individual is granted signature authority. Said prices are valid for the duration of 180 days as required by the RFP.

CONTRACTOR

By: _____

Name: Andrew Skentoz

Title: C.O.O.

Date: 8/9/2013

Attest: Stefanie L. Owczar
Corporate Secretary/Notary Public

STEFANIE L. OW CZAR
Notary Public, State of New York
No 01OW6215362
Qualified in Suffolk County
Term Expires December 28, 2013